

# Eyenovia Reports Third Quarter 2020 Financial Results

**Company to host conference call and webcast today, November 10, at 4:30pm ET**

NEW YORK, Nov. 10, 2020 (GLOBE NEWSWIRE) -- Eyenovia, Inc., (NASDAQ: EYEN), a clinical stage ophthalmic biopharmaceutical company developing a pipeline of microdose array print (MAP™) therapeutics, today reported its financial results for the third quarter ended September 30, 2020.

“During the third quarter and subsequent period, we continued to execute on our growth strategy to advance our late-stage ophthalmic portfolio while in parallel securing global development and commercialization partnerships to further extend the reach of our proprietary Optejet® microdosing technology,” commented Dr. Sean Ianchulev, Eyenovia’s Chief Executive Officer and Chief Medical Officer. “We announced important licensing agreements with both Bausch Health and Arctic Vision. We believe these companies can help introduce MicroPine and MicroLine to some of the biggest eyecare markets in the world, while at the same time providing us with non-dilutive capital to advance our corporate initiatives.”

“We remain on track to file an NDA for Mydcombi™, our intended brand name for MicroStat, for pharmacologic mydriasis by the end of this year and plan to initiate our Phase 3 presbyopia program imminently, subject to any impacts of COVID-19. Presbyopia is one of the leading therapeutic opportunities in ophthalmology, estimated to affect more than 100 million people in the U.S. alone. And while there are other companies working on new treatments for presbyopia, we believe Eyenovia could be among the first to deliver Phase 3 results, potentially in the first quarter of 2021. With a current cash position of approximately \$31 million, which includes a \$10 million upfront payment from Bausch Health last month, we believe we are well funded to pursue these important milestones,” Dr. Ianchulev concluded.

## Third Quarter 2020 and Recent Business Highlights

- Licensed our atropine ophthalmic solution, MicroPine, an investigational treatment for the reduction of pediatric myopia progression in children ages 3-12, to Bausch Health for an upfront payment of \$10 million, up to \$35 million in milestone payments, and royalties ranging from mid-single digit to mid-teen percentages of gross profit on sales in the U.S. and Canada.
- Closed a public offering of our common stock for net proceeds of approximately \$12.5 million.
- Announced an exclusive collaboration and license agreement with Arctic Vision to develop and commercialize MicroPine and MicroLine, our Phase 3-ready treatment for presbyopia in Greater China and South Korea, with potential licensing and

development payments of up to \$41.75 million, and additional royalty or supply payments.

- Presented positive clinical study results on our Phase 3 MIST-1 and MIST-2 studies, evaluating a novel microdosed fixed combination of tropicamide and phenylephrine for touchless pharmaceutical mydriasis, at the American Academy of Optometry Annual Meeting and remain on track to file an NDA for Mydcombi by the end of this year.

### **Third Quarter 2020 Financial Review**

For the third quarter of 2020, net loss was approximately \$5.1 million, or \$(0.23) per share, compared to a net loss of approximately \$4.6 million, or \$(0.29) per share for the third quarter of 2019.

Research and development expenses totaled approximately \$3.4 million for the third quarter of 2020, compared to approximately \$3.2 million for the same period in 2019, an increase of approximately 5.1%.

For the third quarter of 2020, general and administrative expenses were approximately \$1.7 million compared to approximately \$1.5 million for the third quarter of 2019, an increase of approximately 16.0%.

Total operating expenses for the third quarter of 2020 were approximately \$5.1 million, compared to total operating expenses of approximately \$4.7 million for the same period in 2019, an increase of approximately 8.6%.

As of September 30, 2020, the Company's cash balance was approximately \$22.9 million.

### **Conference Call and Webcast**

The conference call is scheduled to begin at 4:30pm ET today, November 10, 2020. Participants should dial 877-407-9039 (domestic) or 201-689-8470 (international) with the conference code 13713084. A live webcast of the conference call will also be available on the investor relations page of the Company's corporate website at [www.eyenovia.com](http://www.eyenovia.com). After the live webcast, the event will be archived on the Company's website for one year.

### **About Eyenovia, Inc.**

Eyenovia, Inc. (NASDAQ: EYEN) is a clinical stage ophthalmic biopharmaceutical company developing a pipeline of microdose array print (MAP) therapeutics. Eyenovia's pipeline is currently focused on the late-stage development of microdosed medications for presbyopia, myopia progression and mydriasis. For more information, please visit [www.eyenovia.com](http://www.eyenovia.com).

### **About MicroLine for Presbyopia**

MicroLine is a pharmacologic treatment for presbyopia. Presbyopia is the non-preventable, age related hardening of the lens, which causes a gradual loss of the eye's ability to focus on nearby objects and is estimated to affect nearly 113 million Americans. Current treatment options are typically device-based, such as reading glasses and contact lenses. Pilocarpine ophthalmic solution is known to constrict the pupil and improve near-distance vision by creating an extended depth of focus through its small aperture effect. Eyenovia believes that its administration of pilocarpine using the Company's high precision microdosing technology

could provide a meaningful improvement in near vision while enhancing tolerability and usability.

## **About MicroPine for Progressive Myopia**

MicroPine (atropine ophthalmic solution) is Eyenovia's investigational, potentially first-in-class topical treatment for the reduction of pediatric myopia progression, also known as nearsightedness, in children ages 3-12. It has been developed for comfort and ease-of-use in children, and its microdose administration is designed to potentially result in low systemic and ocular drug exposure.

## **About Mydcombi for Mydriasis**

Mydcombi is Eyenovia's first-in-class fixed-combination micro-formulation product (tropicamide 1% - phenylephrine 2.5%) candidate for pharmacologic mydriasis (eye dilation), which is targeted to improve the efficiency of the estimated 80 million office-based comprehensive and diabetic eye exams performed every year in the United States, as well as the estimated 4 million pharmacologic mydriasis applications for cataract surgery. Developed for use without anesthetic, we are developing MicroStat to improve the efficacy and tolerability of pharmacologic mydriasis.

## **About Optejet® and MicroRx Ocular Therapeutics**

Eyenovia's Optejet microdose formulation and delivery platform for ocular therapeutics uses high-precision piezo-print technology to deliver 6-8  $\mu$ L of drug, consistent with the capacity of the tear film of the eye. We believe the volume of ophthalmic solution administered with the Optejet is less than 75% of that delivered using conventional eyedroppers, thus reducing overdosing and exposure to drug and preservatives. Eyenovia's patented microfluidic ejection technology is designed for fast and gentle ocular surface delivery, where solution is dispensed to the ocular surface in approximately 80 milliseconds, beating the ocular blink reflex. Successful use of the Optejet has been demonstrated more than 85% of the time after basic training in a variety of clinical settings compared to 40 – 50% with conventional eyedroppers. Additionally, its smart electronics and mobile e-health technology are designed to track and enhance patient compliance.

## **Forward-Looking Statements**

Except for historical information, all of the statements, expectations and assumptions contained in this press release are forward-looking statements. Forward-looking statements include, but are not limited to, statements that express our intentions, beliefs, expectations, strategies, predictions or any other statements relating to our future activities or other future events or conditions, including estimated market opportunities for our product candidates and any potential revenue from licensing transactions. These statements are based on current expectations, estimates and projections about our business based, in part, on assumptions made by management. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may, and are likely to, differ materially from what is expressed or forecasted in the forward-looking statements due to numerous factors discussed from time to time in documents which we file with the U.S. Securities and Exchange Commission. In addition, such statements could be affected by risks and uncertainties related to, among other things: fluctuations in our financial results; volatility and uncertainty in the global economy and financial markets in light of the evolving COVID-19

pandemic and uncertainties arising from the recent U.S. elections; our estimates regarding the potential market opportunity for our product candidates and potential revenue from licensing transactions; reliance on third parties to develop and commercialize our product candidates; the ability of us and our partners to timely develop, implement and maintain manufacturing, commercialization and marketing capabilities and strategies for our product candidates; risks of our clinical trials, including, but not limited to, the costs, design, initiation and enrollment (which could still be adversely impacted by COVID-19 and resulting social distancing), timing, progress and results of such trials; the timing and our ability to submit applications for, obtain and maintain regulatory approvals for our product candidates; the potential impacts of COVID-19 on our supply chain; the potential advantages of our product candidates; the rate and degree of market acceptance and clinical utility of our product candidates; our ability to raise additional capital; intellectual property risks; our ability to attract and retain key personnel; changes in legal, regulatory and legislative environments in the markets in which we operate and the impact of these changes on our ability to obtain regulatory approval for our products; and our competitive position. Any forward-looking statements speak only as of the date on which they are made, and except as may be required under applicable securities laws, Eyenovia does not undertake any obligation to update any forward-looking statements.

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## **Eyenovia, Inc.**

## Condensed Balance Sheets

<b>September 30, 2020</b>	<b>December 31, 2019</b>
<hr/> <b>(unaudited)</b>	

## Assets

<b>Current Assets:</b>			
Cash and cash equivalents	\$ 22,864,578	\$ 14,152,601	
Deferred license costs	1,600,000	-	
Prepaid expenses and other current assets	903,090	196,680	
 Total Current Assets	 25,367,668	 14,349,281	
 Property and equipment, net	 360,956	 230,538	
Security deposit	119,035	117,800	
 Total Assets	 \$ 25,847,659	 \$ 14,697,619	

## **Liabilities and Stockholders' Equity**

<b>Current Liabilities:</b>			
Accounts payable	\$ 1,464,762	\$ 1,541,358	
Accrued compensation	744,555	916,873	
Accrued expenses and other current liabilities	373,609	453,430	
Deferred rent - current portion	7,809	-	
Deferred license revenue	4,000,000	-	
Notes payable - current portion	145,942	-	
 Total Current Liabilities	 6,736,677	 2,911,661	
 Deferred rent - non-current portion	 36,423	 45,351	
Notes payable - non-current portion	424,338	-	
 Total Liabilities	 7,197,438	 2,957,012	

## Commitments and contingencies

<b>Stockholders' Equity:</b>			
Preferred stock, \$0.0001 par value, 6,000,000 shares authorized;			
0 shares issued and outstanding as of September 30, 2020 and			
as of December 31, 2019			-
Common stock, \$0.0001 par value, 90,000,000 shares authorized;			-
24,884,251 and 17,100,726 shares issued and			-
outstanding			-
as of September 30, 2020 and December 31, 2019, respectively			-
Additional paid-in capital	2,488	1,710	
Accumulated deficit	91,881,790	69,409,949	
	(73,234,057)	(57,671,052)	

Total Stockholders' Equity	<u>18,650,221</u>	11,740,607
Total Liabilities and Stockholders' Equity	\$ 25,847,659	\$ 14,697,619

### Eyenovia, Inc.

#### Condensed Statements of Operations (unaudited)

	For the Three Months Ended		For the Nine Months Ended	
	September 30, 2020	2019	September 30, 2020	2019
<b>Operating Expenses:</b>				
Research and development	\$ 3,363,759	\$ 3,201,196	\$ 9,913,296	\$ 10,778,114
General and administrative	<u>1,728,366</u>	<u>1,489,739</u>	<u>5,669,311</u>	<u>5,241,608</u>
Total Operating Expenses	<u>5,092,125</u>	<u>4,690,935</u>	<u>15,582,607</u>	<u>16,019,722</u>
Loss From Operations	(5,092,125)	(4,690,935)	(15,582,607)	(16,019,722)
<b>Other Income:</b>				
Small Business Administration				
Economic				
Injury Disaster grant	-	-	10,000	-
Interest expense	(4,945)	-	(14,977)	-
Interest income	540	41,557	24,579	104,448
<b>Net Loss</b>	<b>\$ (5,096,530)</b>	<b>\$ (4,649,378)</b>	<b>\$ (15,563,005)</b>	<b>\$ (15,915,274)</b>
Net Loss Per Share				
- Basic and Diluted	\$ (0.23)	\$ (0.29)	\$ (0.79)	\$ (1.19)
Weighted Average Number of				
Common Shares Outstanding				
- Basic and Diluted	22,206,195	16,270,728	19,802,999	13,422,667



Source: Eyenovia, Inc.