

BLINK CHARGING ANNOUNCES THIRD QUARTER 2025 FINANCIAL RESULTS

Revenue Growth, Operational Discipline, and Strategic Focus Position Blink for Solid Q4

Bowie, MD., Nov. 06, 2025 (GLOBE NEWSWIRE) -- <u>Blink Charging Co.</u> (NASDAQ: BLNK) ("Blink" or the "Company"), a leading global owner, operator, and provider of electric vehicle (EV) charging equipment and services, today announced financial results for the third quarter ended September 30, 2025.

THIRD QUARTER HIGHLIGHTS

- Third quarter service revenues grew 35.5% year-over-year (YOY) to \$11.9M, driven by increased charger utilization and service revenues
- Third quarter total revenues increased by 7.3% YOY to \$27.0 million
- Improved sequential gross margin to 35.8%
- Reduced operating cash burn by 87% sequentially to \$2.2 million
- Reduced total operating expenses by 26% YOY and by 15% sequentially, adjusted for non-recurring items
- Initiated transition to contract manufacturing, maintaining vertical integration of hardware and firmware design
- Crypto payment integration remains on track for launch before year-end

The following top-line highlights are in thousands of dollars:

	Three Months Ended September 30								
		2025		2024	% Change				
Product Revenues	\$	13,035	\$	13,448	(3.1)%				
Service Revenues ⁽¹⁾		11,863		8,754	35.5 %				
Other Revenues ⁽²⁾		2,132		2,985	(28.6)%				
Total Revenues	\$	27,030	\$	25,187	7.3 %				

- (1) Service Revenues consist of repeat charging service revenues, recurring network fees, and car-sharing service revenues.
- (2) Other Revenues consist of warranty fees, grants and rebates, and other revenues.

Mike Battaglia, President and CEO of Blink Charging, commented, "We're proud of the strides we made in Q3 2025. After a modest start to the year, we've regained momentum, delivering year-over-year quarterly growth in total revenue, a strong gross margin of 36%, and more than 35% growth year-over-year in service revenues. This performance reflects

not only recovery, but acceleration of the BlinkForward strategy that we announced earlier this year. Our focus on simplifying operations, reducing costs, and executing with discipline is yielding tangible results as we pursue profitability. Our transformation efforts are delivering the intended impact, and we're entering the fourth quarter from a position of strength. The business is trending in the right direction, with improved focus, execution, and financial discipline that support our long-term growth objectives."

Michael Bercovich, Chief Financial Officer of Blink Charging, commented, "As we continue our transformation journey, this quarter reflects meaningful progress in strengthening our foundation for sustainable and disciplined growth. While top-line expansion remains important, our focus is on driving profitable, durable, and strategically aligned revenue. We have reduced operating expenses, enhanced gross margins, and managed cash burn. This discipline is not only evident in the numbers, but in the way we run the business every day. These decisive actions have streamlined operations, rationalized costs, and concentrated resources on the most accretive opportunities that have already delivered results."

SHIFT TO CONTRACT MANUFACTURING

As part of our BlinkForward strategy, Blink is transitioning from in-house to contract manufacturing. This shift reflects our commitment to focusing on our core strengths while enabling our manufacturing partners to focus on what they do best.

By leveraging external expertise, Blink aims to accelerate production timelines, reduce overhead costs, and improve scalability. This transition enables Blink to execute efficiently while preserving ownership over hardware design and firmware development.

This balance of internal discipline and external efficiency is a key pillar of the BlinkForward strategy to drive Blink towards profitability and deliver long-term value.

BLINKFORWARD STRATEGY IN ACTION

Blink's Q3 performance underscores the company's execution of its BlinkForward strategy, focused on simplifying operations, accelerating scalable growth, and preserving capital. During the quarter, Blink successfully progressed towards the launch of our Shasta L2 Charger, initiated transition to contract manufacturing, and continued to streamline its cost structure. These actions reflect purposeful execution and agility in a dynamic market environment.

As of September 30, 2025, Blink has eliminated approximately \$13 million in annualized operating expenses, exceeding initial expectations set when the BlinkForward initiative was introduced. This progress demonstrates Blink's commitment to operational efficiency and capital discipline, and positions the company for sustainable, long-term growth. Management remains extremely focused on aligning expenditures with strategic priorities and scaling the business responsibly.

BUSINESS OUTLOOK

Based on current visibility, Blink expects to achieve continued sequential revenue growth in the second half of 2025 with positive trends continuing into the fourth quarter. Looking ahead, the Company expects to maintain strong momentum across both its recurring and

repeatable revenue streams.

THIRD QUARTER AND FIRST THREE QUARTERS 2025 FINANCIAL RESULTS REVENUES

Total revenues were \$27.0 million in the third quarter of 2025, a 7.3% year-over-year increase, underscoring our commitment to consistent and strategic execution. For the first three quarters of 2025, Blink reported total revenue of \$76.5 million compared to revenue of \$96.0 million in the first three quarters of 2024.

Product Revenues were \$13.0 million in the third quarter of 2025, compared to \$13.4 million in the third quarter of 2024. In the first three quarters of 2025, product revenues were \$35.9 million compared to \$64.5 million during the same period last year. We remain focused on selective projects based on associated profitability, as we return to a scalable and disciplined growth trajectory.

Service Revenues, which consist of repeat charging service revenues, recurring network fees, and car-sharing service revenues, increased by \$3.1 million or 35.5% to \$11.9 million in the third quarter of 2025, compared to service revenues of \$8.8 million in the third quarter of 2024, primarily driven by greater utilization of chargers and an increased number of chargers on the Blink networks.

Service Revenues for the first three quarters of 2025 were \$34.2 million compared to \$25.0 million in the first three quarters of 2024, a 36.9% increase.

Other Revenues, which comprised warranty fees, grants and rebates, and additional sources, were \$2.1 million in the third quarter of 2025, compared to \$3.0 million in the third quarter of 2024. For the first three quarters of 2025, other revenues totaled \$6.3 million as compared to \$6.5 million in the first three quarters of 2024.

GROSS PROFIT

Gross profit was \$9.7 million, or 35.8% of revenues in the third quarter of 2025, compared to gross profit of \$9.1 million, or 36.2% of revenues, in the third quarter of 2024.

Gross profit in the first three quarters of 2025 was \$19.1 million or 25.0% of revenues compared to \$33.3 million or 34.6% of revenues in the same prior year period. For the three quarters of 2025, gross profit was impacted primarily by non-cash inventory and PP&E impairment adjustment of \$6.4 million related to obsolete inventory and PP&E items in the second quarter of 2025. Excluding the impact of these largely one-time, non-cash charges, the gross profit in the three quarters of 2025 would have been \$25.6 million or 33.4% gross profit margin.

OPERATING EXPENSES

Operating expenses in the third quarter of 2025 were \$9.9 million compared to \$97.3 million in the third quarter of 2024. Excluding the impact of the favorable, non-cash change in fair value of consideration payable of \$11.7 million and \$2.0 million of the favorable adjustment in the allowance for doubtful accounts receivable, the total operating expenses in the third quarter of 2025 were \$23.6 million. In the third quarter of 2024, excluding the non-cash

charges of \$69.5 million for impairment of goodwill and non-cash change in fair value of consideration payable, total operating expenses were \$27.9 million. Excluding these charges, operating expenses in the third guarter of 2025 decreased 15% year-over-year.

Moreover, in the third quarter of 2025, total operating expenses included \$3.0 million of expenses that have been eliminated on a go-forward basis and are not expected to reoccur. Excluding these expenses and non-cash charges, total operating expenses in third quarter would have been \$20.6 million, representing a year-over-year decrease of 26% and a sequential decrease of 15%.

Operating expenses in the first three quarters of 2025 were \$72.6 million compared to \$159.6 million in the first three quarters of 2024. Excluding the net impact of the non-cash change in fair value of consideration payable and adjustment in the allowance for doubtful accounts receivable, the total operating expenses in the first three quarters of 2025 were \$76.6 million. In the first three quarters of 2024, excluding the non-cash charges of \$71.9 million for impairment of goodwill and non-cash change in fair value of consideration payable, total operating expenses were \$87.7 million. Excluding these non-cash charges, operating expenses for the first three quarters of 2025 decreased 13% year-over-year.

NET LOSS AND LOSS PER SHARE

Net Loss for the third quarter of 2025 was (0.09) million, or (0.00) per basic and diluted share, compared to a net loss of (87.4) million, or loss of (0.86) per basic and diluted share in the third quarter of 2024. Net loss in the first three quarters of 2025 was (52.8) million or loss of (0.50) per basic and diluted share, compared to a net loss in the first three quarters of 2024 of (1.24.6) million or loss of (1.24) per basic and diluted share.

As of September 30, 2025, Blink's weighted average number of shares outstanding was 109.1 million. As of September 30, 2024, the weighted average number of shares outstanding was 101.1 million.

ADJUSTED EBITDA AND ADJUSTED EPS

Adjusted EBITDA for the third quarter of 2025 was a loss of \$(8.9) million compared to an adjusted EBITDA loss of \$(14.0) million in the same period of 2024. Adjusted EBITDA for the first three quarters of 2025 was a loss of \$(49.7) million compared to an adjusted EBITDA loss of \$(38.9) million in the same period of 2024.

Adjusted EBITDA (defined as earnings/loss before interest income/expense, provision for income taxes, depreciation and amortization, stock-based compensation, acquisition related costs, impairment of goodwill and intangible assets, estimated loss related to underperforming assets of subsidiary, change in fair value related to consideration payable, assets impairments) is a non-GAAP financial measure management uses as a proxy for net income/loss. See "Non-GAAP Financial Measures" for a reconciliation of GAAP to Non-GAAP financial measures included at the end of this release.

Adjusted EPS for the third quarter of 2025 was a loss of \$(0.10) compared to an adjusted EPS loss of \$(0.16) in the third quarter of 2024. Adjusted EPS in the first three quarters of 2025 was a loss of \$(0.54) compared to an adjusted EPS loss of \$(0.47) in the same period of 2024.

Adjusted EPS (defined as earnings/loss per diluted share) is a non-GAAP financial measure management uses to assess earnings/loss per diluted share excluding non-recurring items such as amortization expense of intangible assets, acquisition-related costs, impairment of goodwill and intangible assets, estimated loss related to disposal of underperforming subsidiary, change in fair value related to consideration payable, and assets impairments. See "Non-GAAP Financial Measures" for a reconciliation of GAAP to Non-GAAP financial measures included at the end of this release.

CASH LIQUIDITY

As of September 30, 2025, cash, cash equivalents, and marketable securities totaled \$23.1 million compared to \$55.4 million as of December 31, 2024. As of June 30, 2025, cash and cash equivalents totaled \$25.3 million. Blink had no cash debt as of September 30, 2025.

EARNINGS CONFERENCE CALL

Blink Charging will host a conference call and webcast to discuss third quarter 2025 results today, November 6, 2025, at 4:30 PM, Eastern Time.

To access the live webcast, log onto the Blink Charging website atwww.blinkcharging.com, and click on the News/Events section of the Investor Relations page. Investors may also access the webcast via the following link:

https://www.webcaster5.com/Webcast/Page/2468/53181

To participate in the call by phone, dial (877) 550-1707 approximately five minutes prior to the scheduled start time. International callers please dial +1 (848) 488-9020. Callers should use conference ID: Blink Charging.

A replay of the teleconference will be available until December 6, 2025, and may be accessed by dialing (877) 481-4010. International callers may dial (919) 882-2331. Callers should use conference ID: 53181.

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BLINK CHARGING CO.

Condensed Consolidated Statements of Operations (in thousands, except for share and per share amounts) (unaudited)

For The Three Months Ended

For The Nine Months Ended

	September 30,					September 30,			
	2025		2024		2025		2024		
Revenues:									
Product sales \$	13,035	\$	13,448	\$	35,924	\$	64,538		
Charging service revenue	7,758		5,254		22,229		15,217		
Network fees	2,874		2,332		8,454		6,304		
Warranty	1,486		1,405		4,023		3,698		
Grant and rebate	59		982		251		1,617		
Car-sharing services	1,231		1,168		3,517		3,467		
Other	587		598		2,053		1,176		

Cost of Revenues: Cost of product sales 7,987 9,122 30,571 39,965 Cost of charging services 1,354 724 3,320 1,924 Host provider fees 3,852 2,982 11,779 9,306 Network costs 627 577 1,726 1,816 Warranty and repairs and maintenance 784 294 2,915 1,880 Car-sharing services 1,439 1,156 3,190 3,302 Depreciation and amortization 1,321 1,213 3,821 4,573 Total Cost of Revenues 17,364 16,068 57,322 62,766 Gross Profit 9,666 9,119 19,129 33,251 Operating Expenses: Compensation 11,528 15,159 38,849 47,770 General and administrative expenses 5,455 7,972 26,135 23,782 Other operating expenses 4,589 4,739 16,877 16,135 Change in fair value of consideration payable - 69,111
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Total Other Income 159 819 905 1,911
Loss Before Income Taxes (46) (87,407) (52,589) (124,447)
Provision for income taxes (40) 18 (163) (174)
Net Loss \$ (86) \$ (87,389) \$ (52,752) \$ (124,621)
Net Loss Per Share:
Basic \$ (0.00) \$ (0.86) \$ (0.50) \$ (1.24)
Diluted \$ (0.00) \$ (0.86) \$ (0.50) \$ (1.24)
Weighted Average Number of Common Shares Outstanding:
Basic 109,110,766 101,113,655 104,849,997 100,676,840
Diluted 109,110,766 101,113,655 104,849,997 100,676,840

BLINK CHARGING CO.

Condensed Consolidated Balance Sheets (in thousands, except for share amounts)

	September 30,	December 31,
	2025	2024
Assets		
Current Assets:		
Cash and cash equivalents	\$ 23,110	\$ 41,774

Marketable securities		
	-	13,630
Accounts receivable, net	33,801	41,590
Inventory, net	31,427	38,280
Prepaid expenses and other current assets	9,531	5,878
Total Current Assets	97,869	141,152
Restricted cash	86	78
Property and equipment, net	37,661	38,671
Operating lease right-of-use asset	6,961	9,212
Intangible assets, net	8,397	10,388
Goodwill	19,639	17,897
Other assets	664	590
Total Assets	171,277	217,988
Liabilities and Stockholders' Equity		
Current Liabilities:		
Accounts payable	25,730	28,888
Accrued expenses and other current liabilities	14,846	10,272
Current portion of earn-out liabilities	1,184	-
Notes payable	265	265
Notes payable- related party	114	-
Current portion of operating lease liabilities	2,364	3,216
Current portion of financing lease liabilities	36	34
Current portion of deferred revenue	16,578	16,569
Total Current Liabilities	61,117	59,244
Consideration payable, non-current portion	_	21,028
Earn-out liabilities, non-current portion	1,010	-
Operating lease liabilities, non-current portion	5,167	7,162
Financing lease liabilities, non-current portion	70	97
Deferred revenue, non-current portion	7,314	8,311
Other liabilities	5,819	3,444
Total Liabilities	80,497	99,286
Commitments and contingencies (Note 9)		
Stockholders' Equity:		
Preferred stock, \$0.001 par value, 40,000,000 shares authorized, 0 shares issued and outstanding as of September 30, 2025 and December 31, 2024	_	_
Common stock, \$0.001 par value, 500,000,000 shares authorized, 114,414,147 and 101,970,907		
shares issued and outstanding as of September 30, 2025 and December 31, 2024, respectively	114	102
Additional paid-in capital	876,253	860,300
Accumulated other comprehensive (loss)	3,020	(5,845)
Accumulated deficit	(788,607)	(735,855)
Total Stockholders' Equity	90,780	118,702
Total Liabilities and Stockholders' Equity	\$ 171,277	\$ 217,988

BLINK CHARGING CO. AND SUBSIDIARIES

Consolidated Statements of Cash Flows (In thousands) (unaudited)

For The Nine Months Ended September 30,

		2025	 2024	
Cash Flows From Operating Activities:	-	2023	 	
Net loss	\$	(52,752)	\$ (124,621)	
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation and amortization		8,152	9,566	
Non-cash lease expense		2,992	1,473	
Non-cash gain on lease termination		(72)	1,475	
Loss on disposal of property and equipment		5,712	- 598	
		3,712	11	
Change in fair value of derivative and other accrued liabilities				
Change in fair value of consideration payable		(9,238)	2,811	
Provision for slow moving and obsolete inventory		4,571	1,306	
Provision for credit losses		5,241	1,895	
Gain on extinguishment of notes payable		-	(36)	
Impairment of goodwill		-	69,111	
Stock-based compensation		2,186	2,877	
Changes in operating assets and liabilities:				
Accounts receivable		4,022	(4,970)	
Inventory		31	(651)	
Prepaid expenses and other current assets		(2,283)	2,024	
Interco		-	_	
Other assets		(44)	45	
Accounts payable and accrued expenses and other current liabilities		9,724	(1,086)	
Other liabilities		(4,366)	(1,111)	
Lease liabilities		(3,645)	(1,289)	
Deferred revenue		(1,779)	6,106	
Deletted revenue		(1,779)	0,100	
Total Adjustments		21,212	89,791	
Net Cash Used In Operating Activities		(31,540)	(34,830)	
Cash Flows From Investing Activities:				
Proceeds from sale of marketable securities		13,630	6,750	
Proceeds from sale of equity method investment		223	-	
Purchase consideration of Zemetric, net of cash acquired		(207)	-	
Purchase of marketable securities		-	(958)	
Capitalization of engineering costs		(205)	(161)	
Proceeds from government grants		1,952	` -	
Purchases of property and equipment		(4,225)	(9,577)	
Net Cash Provided By (Used In) Investing Activities		11,168	(3,946)	
Cash Flows From Financing Activities:				
Proceeds from sale of common stock in public offering, net (1)		891	25,070	
Repayment of note payable		_	(37,881)	
Repayment of financing liability in connection with finance lease		(26)	(582)	
Payment of financing liability in connection with internal use software		-	(338)	
Net Cash Provided By (Used In) Financing Activities		865	(13,731)	
Effect of Exchange Rate Changes on Cash and Cash Equivalents and Restricted Cash		851	1,190	
Net Decrease In Cash and Cash Equivalents and Restricted Cash		(18,656)	(51,317)	
Cash and Cash Equivalents and Restricted Cash - Beginning of Period		41,852	98,800	
Cash and Cash Equivalents and Restricted Cash - End of Period	\$	23,196	\$ 47,483	
Cash and cash equivalents and restricted cash consisted of the following:	\$	23,110	\$ 47,406	
	•	,	,	

Non-GAAP Financial Measures

The following table reconciles Net Loss attributable to Blink Charging to EBITDA and Adjusted EBITDA for the periods shown:

	For	The Three	Mon	ths Ended	For The Nine Months Ended				
	September 30,				September 30,				
		2025		2024	2025		2024		
Net Loss	\$	(86)	\$	(87,389)	\$ (52,752)	\$	(124,621)		
Add:									
Interest Expense		(13)		2	28		475		
Provision for Income Taxes		47		(18)	316		174		
Depreciation and amortization		2,563		2,987	8,153		9,566		
EBITDA		2,511		(84,418)	(44,255)		(114,406)		
Add:									
Stock-based compensation		435		926	2,142		2,877		
Acquisition-related costs		-		-	-		26		
Impairment of goodwill and intangible assets		-		69,111	-		69,111		
Estimated loss related to underperforming assets of subsidiary		-		-	-		676		
Change in fair value related to consideration payable		(11,701)		364	(9,238)		2,811		
Assets Impairment		(112)		-	1,620		-		
Adjusted EBITDA	\$	(8,867)	\$	(14,017)	\$ (49,731)	\$	(38,905)		

The following table reconciles EPS attributable to Blink Charging to Adjusted EPS for the periods shown:

	For The Three Months Ended September 30,			For The Nine Months Endo September 30,					
		2025		2024		2025		2024	
Net Income - per diluted share	\$	(0.00)	\$	(0.86)	\$	(0.50)	\$	(1.24)	
Per diluted share adjustments:									
Add:									
Amortization expense of intangible assets		0.01		0.02		0.03		0.05	
Acquisition-related costs		-		-		-		0.00	
Impairment of goodwill and intangible assets		-		0.68		-		0.69	
Estimated loss related to disposal of underperforming subsidiary		-		-		-		0.01	
Change in fair value related to consideration payable		(0.11)		0.00		(0.09)		0.03	
Assets Impairment		(0.00)		-		0.02		-	
Adjusted EPS	\$	(0.10)	\$	(0.16)	\$	(0.54)	\$	(0.47)	

Blink Charging Co. publicly reports its financial information in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). To facilitate external analysis of the Company's operating performance, Blink Charging also presents

⁽¹⁾ For the nine months ended September 30, 2025, includes gross proceeds of \$909, less issuance costs of \$18.

⁽¹⁾ For the nine months ended September 30, 2024, includes gross proceeds of \$25,651, less issuance costs of \$581.

financial information that is considered "non-GAAP financial measures" under Regulation G and related reporting requirements promulgated by the U.S. Securities and Exchange Commission. Non-GAAP measures should be considered in addition to, and not as a substitute for, or superior to, Net Income (Loss) or other measures of financial performance prepared in accordance with GAAP and may be different than those presented by other companies, including Blink Charging's competitors. EBITDA and Adjusted EBITDA are not performance measures calculated in accordance with GAAP and are, therefore, considered non-GAAP measures. Reconciliation tables are presented above.

EBITDA is defined as earnings (loss) attributable to Blink Charging before interest income (expense), provision for income taxes, depreciation and amortization. Blink Charging believes EBITDA is useful to its management, securities analysts, and investors in evaluating operating performance because it is one of the primary measures used to evaluate the economic productivity of the Company's operations, including its ability to obtain and maintain its customers, its ability to operate its business effectively, the efficiency of its employees and the profitability associated with their performance. It also helps Blink Charging's management, securities analysts, and investors to meaningfully evaluate and compare the results of the Company's operations from period to period on a consistent basis by removing the impact of its merger and acquisition expenses, financing transactions, and the depreciation and amortization impact of capital investments from its operating results.

The Company also believes that Adjusted EBITDA, defined as EBITDA adjusted for non-recurring or non-cash items such as stock-based compensation, acquisition related costs, impairment of goodwill and intangible assets, estimated loss related to underperforming assets of subsidiary, change in fair value related to consideration payable, assets Impairments is useful to securities analysts and investors to evaluate the Company's core operating results and financial performance because it excludes items that are significant non-cash or non-recurring expenses reflected in the Condensed Consolidated Statements of Operations.

Our definition of Adjusted EBITDA and Adjusted EPS may differ from other companies reporting similarly named measures. These measures should be considered in addition to, and not as a substitute for, or superior to, other measures of financial performance prepared in accordance with GAAP, such as Net Loss, and Diluted Earnings per Share.

ABOUT BLINK CHARGING

Blink Charging Co. (NASDAQ: BLNK) is a global leader in electric vehicle (EV) charging equipment and services, enabling drivers, hosts, and fleets to easily transition to electric transportation through innovative charging solutions. Blink's principal line of products and services include Blink's EV charging networks ("Blink Networks"), EV charging equipment, and EV charging services. Blink Networks use proprietary, cloud-based software that operates, maintains, and tracks the EV charging stations connected to the network and the associated charging data. Blink has established key strategic partnerships for rolling out adoption across numerous location types, including parking facilities, multifamily residences and condos, workplace locations, health care/medical facilities, schools and universities, airports, auto dealers, hotels, mixed-use municipal locations, parks and recreation areas, religious institutions, restaurants, retailers, stadiums, supermarkets, and transportation hubs.

For more information, please visit https://blinkcharging.com/.

FORWARD-LOOKING STATEMENTS

This press release contains forward-looking statements as defined within Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements, and terms such as "anticipate," "expect," "intend," "may," "will," "should" or other comparable terms, involve risks and uncertainties because they relate to events and depend on circumstances that will occur in the future. Those statements include statements regarding the intent, belief or current expectations of Blink and members of its management, as well as the assumptions on which such statements are based, including Blink's expectation of achieving continued sequential revenue growth in last quarter of 2025 with positive trends continuing into the fourth quarter, and maintaining strong momentum across both its recurring and project-based revenue streams. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties (many of which are outside of Blink's control), including the risk factors described in Blink's periodic reports filed with the SEC, and that actual results may differ materially from those contemplated by such forward-looking statements. Except as required by federal securities law, Blink Charging undertakes no obligation to update or revise forward-looking statements to reflect changed conditions.

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Source: Blink Charging Co.