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MakerBot Announces National Distribution Agreement with Ingram Micro

Agreement Allows More Resellers to Sell MakerBot 3D Products in the U.S.

BROOKLYN, N.Y.--(BUSINESS WIRE)-- MakerBot, the global leader in desktop 3D printing, is pleased to announce a relationship with **Ingram Micro Inc.**, a Fortune 100 company and the world's largest wholesale technology distributor and a global leader in IT supply-chain, mobile device lifecycle and logistics solutions. Ingram Micro is now authorized as a U.S. distribution partner for MakerBot, bringing MakerBot products including the MakerBot® Replicator® 2 Desktop 3D Printer, the MakerBot® Digitizer™ Desktop 3D Scanner, as well as the MakerBot 3D Printing Ecosystem, to resellers throughout the United States.

MakerBot has traditionally sold its products directly to North American customers through its own eCommerce site makerbot.com, its own [MakerBot Store](#) in New York City and a limited number of select resellers. In 2013, the company expanded its distribution by selling its products in Microsoft Retail Stores throughout the United States, as well as online through Amazon. The new relationship with Ingram Micro is the first time the company has used a large-scale independent distributor in the United States to further allocate its products.

"Teaming with Ingram Micro is expected to allow us to reach more resellers in the U.S. that can now sell our products directly," said Mark Schulze, vice president of sales for MakerBot. "We get calls every day from direct marketers and resellers asking for a relationship with MakerBot, and now, we can work with more of these companies through Ingram Micro, and expand the MakerBot 3D Printing Ecosystem. It's a pretty exciting time as we see more rapid adoption of 3D printing and scanning not only in the engineering, architecture and industrial space, but also with more cutting-edge consumers."

Under the new agreement Ingram Micro will distribute MakerBot products, which include the award-winning MakerBot Replicator 2 Desktop 3D Printer, the recently released MakerBot Digitizer Desktop 3D Scanner, MakerBot® MakerWare™ Software, and MakerBot® Filaments. MakerBot also owns Thingiverse.com, one of the largest online digital design destinations for free 3D printed designs.

"We believe that working with Ingram Micro will help further our mission of leading the Next Industrial Revolution through 3D printing and scanning," said Bre Pettis, CEO of MakerBot.

"Ingram Micro is pleased to welcome MakerBot to our growing portfolio of industry-leading print and imaging solutions and stand-alone products," noted Ryan Grant, senior business unit director, Components and Document Imaging, Ingram Micro U.S. "We believe 3D printing and scanning represent a growing market for IT channel partners, and that Ingram Micro's dedicated document imaging business unit is well positioned to help MakerBot capitalize on the growing demand for these technologies."

The reseller and distribution agreement between MakerBot and Ingram Micro begins immediately. Ingram Micro is expected to be stocked and ready to resell MakerBot products this fall and throughout the holiday season.

About MakerBot

MakerBot, a subsidiary of Stratasys, Ltd., is leading the Next Industrial Revolution by setting the standards in reliable and affordable desktop 3D printing. Founded in 2009, MakerBot has built the largest installed base of desktop 3D printers sold to innovative and industry-leading customers worldwide, including engineers, architects, designers, educators and consumers. The MakerBot 3D Ecosystem drives accessibility and rapid adoption of 3D printing and includes: Thingiverse.com, the MakerBot [Digitizer](#) Desktop 3D Scanner, the MakerBot [Replicator](#) line of Desktop 3D Printers, [MakerWare](#) software, [MakerCare](#), the MakerBot retail [store](#), and strategic partnerships with top-tier brands. MakerBot has been honored with many accolades, including *Popular Mechanics*' "Overall Winner" for best 3D printer, *Time Magazine*'s "Best Inventions of 2012," *Popular Mechanics*' "Editor's Choice Award," *Popular Science*'s "Product of the Year," *Fast Company*'s "One of the World's Top 10 Most Innovative Companies in Consumer Electronics," and many more. Join the Next Industrial Revolution by following MakerBot at makerbot.com.

About Stratasys

Stratasys Ltd. (Nasdaq: SSYS), headquartered in Minneapolis, Minn. and Rehovot, Israel, manufactures 3D printers and materials for prototyping and production. The company's patented FDM® and PolyJet® processes produce prototypes and manufactured goods directly from 3D CAD files or other 3D content. Systems include 3D printers for idea development, prototyping and direct digital manufacturing. Stratasys subsidiaries include MakerBot and Solidscape and the company operates the RedEye On Demand digital-manufacturing service. Stratasys has more than 1500 employees, holds over 500 granted or pending additive manufacturing patents globally, and has received more than 20 awards for its technology and leadership. Online at: stratasys.com or blog.stratasys.com.

About Ingram Micro Inc.

Ingram Micro (NYSE: IM) is the world's largest wholesale technology distributor and a global leader in IT supply-chain, mobile device lifecycle services and logistics solutions. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving approximately 160 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit ingrammicro.com.

Cautionary Statement Regarding Forward-Looking Statements

Certain information included or incorporated by reference in this press may be deemed to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are often characterized by the use of forward-looking terminology such as "may," "will," "expect," "anticipate," "estimate,"

“continue,” “believe,” “should,” “intend,” “project” or other similar words, but are not the only way these statements are identified. These forward-looking statements may include, but are not limited to, statements relating to the company’s objectives, plans and strategies, statements regarding the company’s products and their expected performance, statements that contain projections of results of operations or of financial condition (including, with respect to the MakerBot merger) and all statements (other than statements of historical facts) that address activities, events or developments that the company intends, expects, projects, believes or anticipates will or may occur in the future. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. The company has based these forward-looking statements on assumptions and assessments made by its management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Important factors that could cause actual results, developments and business decisions to differ materially from those anticipated in these forward-looking statements include, among other things: the company’s ability to efficiently and successfully integrate the operations of Stratasys, Inc. and Objet Ltd. after their merger as well as the ability to successfully integrate MakerBot into Stratasys; the overall global economic environment; the impact of competition and new technologies; general market, political and economic conditions in the countries in which the company operates; projected capital expenditures and liquidity; changes in the company’s strategy; government regulations and approvals; changes in customers’ budgeting priorities; litigation and regulatory proceedings; and those factors referred to under “Risk Factors”, “Information on the Company”, “Operating and Financial Review and Prospects”, and generally in the company’s annual report on Form 20-F for the year ended December 31, 2012 filed with the U.S. Securities and Exchange Commission and in other reports that the Company has filed with the SEC. Readers are urged to carefully review and consider the various disclosures made in the company’s SEC reports, which are designed to advise interested parties of the risks and factors that may affect its business, financial condition, results of operations and prospects. Any forward-looking statements in this press release are made as of the date hereof, and the company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

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