Managements' Discussion and Analysis (Expressed in Canadian Dollars)

# KANE BIOTECH INC.

Three months ended March 31, 2015 and 2014

# **Management's Discussion and Analysis**



The following management's discussion and analysis ("MD&A") covers information up to May 21, 2015 and should be read in conjunction with the interim financial statements for the period ended March 31, 2015. Except as otherwise noted, the financial information contained in this MD&A and in the financial statements has been prepared in accordance with IFRS. All amounts are expressed in Canadian Dollars unless otherwise noted. Additional information regarding the Company is available on SEDAR at www.sedar.com and on the Company's website at www.kanebiotech.com.

# **OVERVIEW**

Kane Biotech Inc. ("Kane" or the "Company") is a biotechnology company engaged in the development and commercialization of products that prevent and remove microbial biofilms. Biofilms develop when bacteria and other microorganisms form a protective matrix that acts as a shield against attack. When in a biofilm, bacteria become highly resistant to antibiotics, antimicrobials, biocides and host immune responses. This resiliency contributes to numerous human and animal health problems such as wound care, recurrent urinary tract infections, medical device associated infections and tooth decay. According to the National Institutes of Health (NIH), USA, biofilms are estimated to be responsible for 80% of all human bacterial infections and cost industry, governments and hospitals in the billions of dollars each year. As such, there is significant interest in safe and effective products that can combat the biofilm problem.

Kane has a portfolio of products and intellectual property acquired from leading research institutions and the Company's own biofilm research expertise. These products that prevent and remove microbial biofilms, among other uses, have been developed from the Company's ability to screen for factors affecting biofilm formation.

Strix NB™, DispersinB®, Aledex®, bluestem™, AloSera™, coactive+™ and Kane® are trademarks of Kane Biotech Inc.

The Company is listed on the TSX Venture Exchange under the symbol "KNE"

### **Corporate Update**

The company is currently focusing its resources on the companion animal market with Strix NB brand for the veterinary segment and bluestem brand for the pet over the counter (OTC) retail market. The strategy also includes licensing the company's technology with strategic partners.

On May 13, 2015 Kane Biotech Inc. announced it signed a joint development agreement with a global animal health company. Initial revenue from the agreement of \$100,000 USD will be included in the Company's second quarter financial statements. The company also announced the introduction of bluestem oral spray into the bluestem water additive product family.

On May 11, 2015 Kane Biotech Inc. announced a change in executive leadership. Gord Froehlich will retire as Chief Executive Officer. The Board has appointed Mark Ahrens-Townsend as President and CEO to replace Froehlich, effective May 11, 2015.

On March 26, 2015 Kane Biotech Inc. provided a summary of the efficacy and safety study results on its companion animal oral care water additive. The studies were conducted by independent third party research organizations. The dog efficacy study was a controlled, randomized, masked study with 30 dogs each per control and treatment groups. Both groups were fed normal diets, but the treatment group received drinking water containing Kane's oral care water additive at the recommended dosage, while control group received normal water for consumption throughout the study period.

On Day 0, dental prophylaxis was performed for each dog and calculus score was confirmed as a score of (0). Then calculus was measured on day 28, 56, 84 of the study period using modified Warrick-Gorrel method. The mean calculus scores for the Company's oral care water additive were better than the control throughout the study. On day 28, 56, and 84 the calculus score for the water additive was 14.2%, 23.5%, and 25.4% lower than the control group, respectively. The difference in calculus scores between the control and treatment group was statistically significant. In addition, no significant differences were observed between the two treatment groups for either animal body weights or food consumption.

The dog safety study was a randomized, masked laboratory study with three parallel treatment groups each contained 6 dogs. The product was administered as added to their drinking water at 0, 1 and 5 times the recommended application volume. Dogs were treated for a total of 30 consecutive days. Variables measured included clinical observations, physical examinations, oral assessments, body weights, and clinical pathology that include a comprehensive list of hematology and serum chemistry indices, and coagulation profile measured at regular time points during study period. With the exception of soft feces (noted intermittently for 3 of 6 dogs in the 5 times use rate group) findings documented during clinical observations, physical examinations and oral assessments were within normal limits. Trends were similar across treatment and control groups. Evaluation of clinical pathology indices revealed no group trends or individual effects which were considered treatment-related.



### **Management's Discussion and Analysis**

In conclusion, the safety study successfully demonstrated the product is safe up to 5 times the recommended usage rate during the study period.

On Mar 24, 2015 Kane Biotech Inc. announced that it issued 248,605 common shares of the Corporation ("Common Shares") in payment of \$12,430 in interest owing on the Corporation's \$500,000 2 year 10% convertible redeemable unsecured note (the "Note") as at March 18, 2015. Pursuant to the terms of the Note, the Corporation has the option to issue Common Shares in lieu of cash in payment of interest on the Note at a deemed price per share equal to the market price of the Common Shares on the applicable interest payment date, subject to the approval of the TSX Venture Exchange. The holder of the Note is Philip Renaud, a director and the Chairman of the Corporation.

On February 12, 2015 the company announced that it will be introducing the company's bluestem pet oral care brand into the OTC retail market. bluestem<sup>™</sup> is a specifically formulated oral care product that contains the company's patent pending coactiv+<sup>™</sup> technology. The initial product introduction will be a water additive for daily use in four flavours including original, vanilla mint, chicken and salmon, with additional product formulations to follow.

On January 12, 2015 Kane Biotech Inc. granted an aggregate of 3,865,000 stock options at an exercise price of \$.07 per common share to directors, management, employees and consultants of the Company.

### **Intellectual Property**

Patent #	Title	Jurisdiction
2,452,032	Synergistic Antimicrobial Compositions and Methods of Inhibiting Biofilm Formation	Canada
6,923,962	Signal Peptides, Nucleic Acid Molecules and Methods for Treatment of Caries	United States
7,144,992	Synergistic Antimicrobial Compositions and Methods for Reducing Biofilm Formation	United States
7,294,497	Compositions and Methods for Enzymatic Detachment of Bacterial and Fungal Biofilms	United States
7,314,857	Synergistic Antimicrobial Compositions and Methods of Inhibiting Biofilm Formation	United States
7,597,895	Signal Peptides, Nucleic Acid Molecules and Methods for Treatment of Caries	United States
7,833,523	Compositions and Methods for Enzymatic Detachment of Bacterial and Fungal Biofilms	United States
540731	Compositions and Methods for Enzymatic Detachment of Bacterial and Fungal Biofilms	New Zealand
555378	Compositions and Methods for Enzymatic Detachment of Bacterial and Fungal Biofilms	New Zealand
2,003,284,385	Compositions and Methods for Enzymatic Detachment of Bacterial and Fungal Biofilms	Australia
564904	Antimicrobial Compositions for Inhibiting Growth and Proliferation of Microbial Biofilms	New Zealand
7,989,604	Compositions and Methods for Enzymatic Detachment of Bacterial and Fungal Biofilms	United States
ZL 2006800241		
	Compositions for Inhibiting Growth and Proliferation of Microbial Biofilm on Medical Devices	China
4999842	Antimicrobial Compositions for Inhibiting Growth and Proliferation of Microbial Biofilms	Japan
2,006,265,707	Antimicrobial Compositions for Inhibiting Growth and Proliferation of Microbial Biofilms	Australia
5073169	Compositions and Methods for Enzymatic Detachment of Bacterial and Fungal Biofilms	Japan
2,332,733	Signal Peptides, Nucleic Acid Molecules and Methods for Treatment of Caries	Canada
8,580,551	Dispersin B Polypeptides and uses thereof	United States
8,617,542	Dispersin B, 5-Fluorouracil, Deoxyribonuclease I and ProteinaseK-Based Antibiofilm	
	Compositions and uses thereof	United States
8,753,692	Biofilm-Removing Antimicrobial Compositions and uses thereof	United States
8,821,862	Soluble β-N-Acetylgucosaminidase Based Antibiofilm Compositions and Uses Thereof	United States
2,283,130	Dispersin B, 5-Fluorouracil, Deoxyribonuclease I and ProteinaseK-Based Antibiofilm	
	Compositions and uses thereof	Europe
8,906,364	Antimicrobial Compositions for Inhibiting Growth and Proliferation of Microbial Biofilms	United States
2,283,130	Dispersin B, 5-Fluorouracil, Deoxyribonuclease I and ProteinaseK-Based Antibiofilm	
	Compositions and uses thereof	United Kingdom
2,283,130	Dispersin B, 5-Fluorouracil, Deoxyribonuclease I and ProteinaseK-Based Antibiofilm	
	Compositions and uses thereof	Germany
2,283,130	Dispersin B, 5-Fluorouracil, Deoxyribonuclease I and ProteinaseK-Based Antibiofilm	
	Compositions and uses thereof	France



### **Management's Discussion and Analysis**

The Company has 26 issued and 26 pending patents. Successful development of products to prevent and remove microbial biofilms may be dependent upon the ability to obtain these patents; however, there is no guarantee they will be obtained, and, if obtained, it may not be possible to successfully defend against any subsequent infringements to these patents. Currently the Company is unaware that it has infringed upon any existing patents issued to third parties and success may, in part, depend on operating without such infringement.

<u>Trademark</u>	Jurisdiction
Kane <sup>®</sup>	United States
DispersinB <sup>®</sup>	Canada
	United States
	Europe
StrixNB <sup>TM</sup>	United States
Aledex <sup>®</sup>	United States
bluestem <sup>™</sup>	United States
	Canada
AloSera <sup>™</sup>	United States
	Canada
Coactiv+ <sup>TM</sup>	United States
	Canada

### **Research and Development**

### DispersinB<sup>®</sup> and AloSera™ Technology

The Company's trademark for the wound care market are DispersinB and AloSera. The current global market for wound care management technology is estimated at US \$4.5 billion per year. The company has a number of formulations in development including formulations with antibiotics and the antibiofilm enzyme  $\beta$ -N-Acetylglucosaminidase (hereinafter "Enzyme") and antibiofilm-antimicrobial (antibiotic free) formulations for both the veterinary and human markets.

The Company now has three products approved. A topical spray for atopic dermatitis-associated infections for veterinary use, which has Health Canada's Interim Notification Program for Low Risk Veterinary Health Products (LRVHP) approval and two dermatological products approved by Health Canada's Natural Health Product Directorate for human use; a skin care cream and a shampoo.

# Aledex® Technology

The Company's trademark for the medical device coating market is Aledex®. Kane has both in vitro and in vivo data that demonstrates the product's ability to inhibit the activity of numerous catheter associated pathogens, and protect against urinary catheter related infections. Approximately 30 million urethral catheters are sold in North America annually and indwelling urinary catheters are used in approximately 15% to 25% of short term care patients and all patients in intensive care units. Additionally, in the US alone, more than 150 million intravascular catheters are used and over 5 million central venous lines are inserted. This results in about 250,000 catheter related infections each year. Kane has also demonstrated the antimicrobial and antibiofilm activity of Aledex® combination against dental plaque and oral bacteria associated with periodontal disease.





### Strix NB™ and bluestem™ Technology

The Company's trademark for the oral care market are StrixNB<sup>™</sup> and bluestem<sup>™</sup>. The pet oral care market in the US is estimated at \$450 million per year and dental disease is the number one oral disease in dogs and cats and over 95% of all dogs and cats will have dental disease. Bacteria in the mouth cavity form plaque and as the plaque builds up, bacteria cause tartar build-up, gum infection (gingivitis) and periodontitis.

The Company introduced its first oral care product (a concentrated drinking water additive) into the Manitoba market and has also recently received Health Canada's Low Risk Veterinary Health Products approval for an oral care spray formulation and a water additive powder formulation. In addition a number of new formulations are in development including a toothpaste, oral foam, oral gel, chew and a super concentrate liquid. These formulations are being developed to offer a portfolio of pet oral care products for consumers. The Company is also pursuing its licensing strategy to license out the Company's intellectual property on a broader scale.

### **KBI Disinfectant Technology**

The Therapeutic Products Directorate of Health Canada issued a Drug Identification Number or DIN (02374463) for the ready-to -use (RTU) formulation of KBI Antibacterial Disinfectant and for KBI Antibacterial Disinfectant concentrate. With these approvals the Company can make antimicrobial claims in the marketing and labelling materials for the product. Supplemental applications are required by Health Canada to make anti-biofilm claims and these regulatory packages will be completed when resources are available.

#### **OUTLOOK**

The strategic direction of the Company is centered on developing solutions to biofilm related problems. In order to advance these programs, management expects Kane to continue incurring operating losses. Based on current projections and strategic plans, total net expenses are expected to be similar in fiscal 2015 as compared to fiscal 2014.

The Company anticipates that it will execute an equity offering in 2015 to fund the marketing, fulfillment, distribution and working capital requirements to sell the Company's StrixNB<sup>TM</sup> and bluestem<sup>TM</sup> brand product lines.

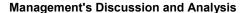
The Company's future operations are completely dependent upon its ability to generate product sales, negotiate collaboration or licence agreements with upfront payments, obtain research grant funding, or other strategic alternatives, and/or secure additional funds. While the Company is striving to achieve the above plans, there is no assurance that such sources of funds will be available or obtained on favourable terms. If the Company cannot generate product sales, negotiate collaboration or licence agreements with upfront payments, obtain research grant funding, or if it cannot secure additional financing on terms that would be acceptable to it, the Company will have to consider additional strategic alternatives which may include, among other strategies, exploring the monetization of certain tangible and intangible assets as well as seeking to license assets or potential asset divestitures.

The ability of the Company to continue as a going concern and to realize the carrying value of its assets and discharge its liabilities and commitments when due is dependent on the successful completion of the actions taken or planned, some of which are described above, which management believes will mitigate the adverse conditions and events which raise doubt about the validity of the going concern assumption used in preparing these financial statements. There is no certainty that these and other strategies will be sufficient to permit the Company to continue as a going concern.

The Company may decide to accelerate, terminate or reduce its focus in certain research areas, or commence research in new areas as a result of the Company's research progress and the availability of financial resources. These decisions are made with the goals of managing the Company's cash resources and optimizing the Company's opportunities. Management is not presently aware of any factors that would change its strategy over the next year. See also note 2(c) to the accompanying financial statements.

### **RISKS AND UNCERTAINTY**

The Company operates in a highly competitive environment that involves significant risks and uncertainties, some of which are outside of the Company's control. The Company is subject to risks inherent in the biotechnology industry, including:





### Risks Related to the Company's Financial Condition

- The Company has not derived significant revenues to date from the commercial sale of its antibiofilm products. In
  light of the length of time and expense associated with bringing new products through commercialization, obtaining
  regulatory approval and bringing products to market, operating losses are expected to continue.
- The Company has relied on equity financing to support operations and will continue to need significant amounts of additional capital that may not be available to the Company on favourable terms, and may be dilutive.
- The Company may fail to obtain additional financing and be unable to fund operations and commercialize its
  product candidates.

The Company intends to raise additional financing, as required, through research, partnering and licensing arrangements, the exercise of warrants and options, and through equity financing. However, there can be no assurance that these financing efforts will be successful or that the Company will continue to be able to meet ongoing cash requirements. It is possible that financing will not be available or, if available, may not be on favourable terms. The availability of financing will be affected by the results of scientific and clinical research, the ability to obtain regulatory approvals, market acceptance of the Company's products, the state of the capital markets generally (with particular reference to pharmaceutical, biotechnology and medical companies), the status of strategic alliance agreements, and other relevant commercial considerations.

#### Risks Related to the Company's Business and Operations

- The Company is in various stages of development of products and is dependent on the successful
  commercialization of products to prevent and remove microbial biofilms. Delays may cause the Company to incur
  additional costs which could adversely affect the Company's liquidity and financial results.
- The Company's business is subject to significant government regulation and failure to achieve regulatory approval
  of its products would negatively affect the business.
- The Company relies on contract manufacturers as part of its product development strategy, and it would be
  negatively affected if it is not able to maintain these relationships and/or the contract manufacturers failed to
  maintain appropriate quality levels.
- Even if product candidates receive all of the required regulatory approvals, there is no guarantee of market
  acceptance or commercialization of the resulting product candidates, which will be determined by the Company's
  sales, marketing and distribution capabilities and the positioning and competitiveness of its products compared with
  any alternatives.
- The Company's industry is characterized by rapid change and a failure by the Company to react to these changes
  could have a material adverse effect on its business.
- If the Company fails to hire or retain needed personnel, the implementation of its business plan could slow and future growth could suffer.

# Risks Relating to the Intellectual Property

- Failure to protect intellectual property, or infringement on the intellectual property rights of others, may impede the Company's ability to operate freely.
- The Company is dependent on strategic partners, including contract research organizations, as part of its product development strategy, and it would be negatively affected if it is not able to initiate or maintain these relationships.

Kane views patents and other means of intellectual property protection as essential to the Company's core business by protecting the Company's proprietary technology from infringement by competitors. To that end, patents will continue to be filed by the Company to ensure the highest level of protection possible is obtained for its products and technologies. The Company requires all employees, consultants, and parties to collaborative research agreements to execute confidentiality agreements upon the commencement of employment, consulting relationships or a collaboration with the Company. These



### **Management's Discussion and Analysis**

agreements require that all information developed or made known during the course of the engagement with the Company is to be kept confidential. The Company also maintains agreements with scientific staff and all parties contracted in a scientific capacity, providing that all inventions resulting from work performed for Kane, using Kane's property, or relating to Kane's business and conceived or completed during the period covered by the agreement are the exclusive property of the Company.

### Risks Relating to the Company's Common Shares

- The Company has not paid, and does not intend to pay any cash dividends on its common shares and therefore, its shareholders may not be able to receive a return on their shares unless they sell them.
- The market price and trading volume of the Company's common shares may be volatile. In addition, variations in
  future earnings estimates by securities analysts and the market prices of the securities of the Company's
  competitors may also lead to fluctuations in the trading price of the common shares.
- The significant costs that the Company will incur as a result of being a public company in Canada could adversely
  affect its business.

To date, no dividends have been declared or paid on the common shares, and it is not expected that dividends will be declared or paid in the immediate or foreseeable future. The policy of the Board of Directors of the Company is to reinvest all available funds in operations. The Board of Directors may reassess this policy from time to time. Any decision to pay dividends on the common shares of Kane will be made by the Board of Directors based on the assessment of, among other factors, earnings, capital requirements and the operating and financial condition of the Company.

### **SELECTED QUARTERLY FINANCIAL INFORMATION**

The selected financial information provided below is derived from Kane's unaudited quarterly financial statements for each of the last eight quarters:

	Q1-2015	Q4-2014	Q3-2014	Q2-2014	Q1-2014	Q4-2013	Q3-2013	Q2-2013
Investment income	4,092	(529)	1,272	2,634	3,493	(1,445)	2,441	4,153
Loss for the period	(487,127)	(443,612)	(341,993)	(511,245)	(306,360)	(126,139)	(330,773)	(325,970)
Loss per share	(0.00)	(0.00)	(0.00)	(0.01)	(0.00)	(0.00)	(0.00)	(0.01)

It is important to note that historical patterns of expenditures cannot be taken as an indication of future expenditures. The amount and timing of expenditures, and therefore liquidity and capital resources, may vary substantially from period to period depending on the business and research activities being undertaken at any one time and the availability of funding from investors and prospective commercial partners.

The Company's ongoing quarterly losses relate primarily to the execution of research programs, the commercialization of its research and general and administrative expenses such as professional fees, investor relations, and stock-based compensation. The operations of the Company are not subject to any material seasonality or cyclical factors.



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**RESULTS OF OPERATIONS** 

#### Revenue

The test marketing phase of product development has been completed. Effective July 1, 2014 the sales of inventory are recorded as revenue as it is earned.

Three months ended March 31,	2015			2014	Increase (decrease)		
Revenue	\$	32,569	\$	-	\$	32,569	
Cost of sales		(10,049)		-		10,049	
Gross profit	\$	22,520	\$	-		22,520	

#### Research

Research expenditures include costs associated with the Company's research programs, the major portion of which are salaries paid to research staff, laboratory rent, consumables, and consulting. The Company is in the development and commercialization stage and devotes a significant portion of its financial resources to research and market-ready product development activities.

The changes in research expenditures for the periods ended March 31, 2015 and 2014 are reflected in the following table:

Three months ended March 31,		2015	2014	Increase (decrease)
Compensation related costs				
Wages, consulting fees and benefits	\$	55,039	\$ 92,381	\$ (37,34
Stock compensation related costs		23,783	-	23,78
Consumables		3,447	15,481	(12,03
Contract research and scientific consulting		2,628	7,151	(4,52
License fees		12,508	-	12,50
Laboratory rent and occupancy costs		17,687	18,257	(57
Other research costs		9,265	7,115	2,15
Less: Government assistance and lab work recoveries		(10,439)	(35,859)	25,42
Research	\$	113,918	\$ 104,526	9,39

Research expenditures for period ended March 31, 2015 were higher as compared to 2014. This increase can be attributed to the following factors:

- The decrease in wages is the result of a reduction in the number of research employees.
- Stock compensation related costs increased from 2014 to 2015 due to the 2015 grant of stock options to research employees.
- The increase in license fees is due to a timing difference of a recurring annual license fee.
- The decrease in consumables expenditures, government assistance and lab work cost recoveries is primarily due to the increase in commercialization and reduction of research activities.





### **General and Administration**

General and administration expenses include those costs not directly related to research activities. This includes expenses associated with management services, commercialization activities and professional fees such as legal, audit, investor and public relations.

The changes in general and administration expenditures for the periods ended March 31, 2015 and 2014 are reflected in the following table:

Three months ended March 31,	2015	2014	Increa	ase (decrease)
Compensation related costs				
Wages, consulting fees and benefits	\$ 166,176	\$ 125,994	\$	40,182
Stock compensation related costs	78,353	-		78,353
Business development costs	141,499	27,382		114,117
Other administration costs	33,463	30,604		2,859
Less: Government assistance	(47,452)	-		(47,452)
General and Adminstration	\$ 372,039	\$ 183,980	\$	188,059

The net increase in costs for the period ended March 31, 2015 as compared to 2014 can be attributed to the following factors:

- Wages, consulting fees, and benefits are higher due mainly to increases in employee salaries and recruitment consulting fees.
- Stock compensation related costs increased from 2014 to 2015 due to the 2015 grant of stock options to directors, management, employees and consultants.
- Business development costs have increased due to product marketing start-up costs for the period.
- Government assistance earned during the period is in support of the product marketing start-up costs.

# **Finance Costs (Income)**

The change in investment income for the periods ended March 31, 2015 and 2014 are reflected in the following table:

Three months ended March 31,	2015	2014	Increase (decrease)
Finance income	\$ (4,092) \$	(3,493)	\$ 599
Finance expense	27,256	24,458	2,798
Foreign exchange loss, net	526	(3,111)	(3,637)

### Loss and comprehensive loss for the year

The loss and comprehensive loss for the periods ended March 31, 2015 and 2014 is reflected in the following table:

Three months ended March 31,	2015	2014	Incre	ase (decrease)
Loss and comprehensive loss for the period	\$ (487,127)	\$ (306,360)	\$	180,767
Loss per share	\$ (0.00)	\$ (0.00)	\$	0.00

The Company's loss increased compared to the prior period primarily as a result of the 2015 grant of stock options and product marketing start-up costs. The Company expects to incur a loss in the year as it continues its research and commercialization programs.



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#### LIQUIDITY AND CAPITAL RESOURCES

Since inception, the Company has financed its operations from public and private sales of equity, the exercise of warrants and stock options, investment income on funds available for investment and government grants and tax credits. As at March 31, 2015, the Company had cash totaling \$577,073 compared with \$966,166 at the previous year-end.

### Cash used in operating activities

Cash used in operating activities totaled \$ 395,846 for the period ended March 31, 2015, compared to \$185,397 for the same period in fiscal 2014 as a result of a increase in actual cash outflows for general, administrative and commercialization activities and changes in other current asset accounts.

### Cash from financing activities

Cash used for share and convertible debt issuance costs totalled \$563 (March 31, 2014 - \$18,083). For the period ended March 31, 2014, cash receipts of \$397,500 were received from the exercise of warrants.

# Cash used in investing activities

Cash used in investing activities totaled \$12,684 for the period ended March 31, 2015. This amount represents patent and trademark costs. In the previous fiscal period, cash used in investing activities, for patent costs and acquisition of property and equipment totaled \$31,266.

### Shares, options, and warrants

	May 21, 2015	March 31, 2015	December 31, 2014
Common shares issued and outstanding	107,272,404	107,272,404	107,023,799
Options outstanding	8,287,500	8,287,500	4,912,500
Warrants outstanding	28,660,000	28,660,000	28,660,000

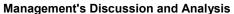
A summary of the Company's capital stock may be found in Note 9 of the accompanying financial statements.

The Company's management will consider financing alternatives and may seek to raise additional funds for operations from current stockholders and other potential investors. This disclosure is not an offer to sell, nor a solicitation of an offer to buy the Company's securities. If the Company should pursue such financing, there would be no assurance that funding would be available or obtained on favourable terms.

As disclosed in note 2 to the accompanying financial statements there is substantial doubt about the use of the going concern assumption. The financial statements do not reflect adjustments in the carrying values of the Company's assets and liabilities, expenses, and the balance sheet classifications used, that would be necessary if the going concern assumption were not appropriate. Such adjustments could be material.

### **CONTRACTUAL OBLIGATIONS**

The Company periodically enters into long-term contractual agreements for the lease of laboratory facilities, equipment and certain purchased services. The following table presents commitments arising from agreements currently in force over the next five years.





	Payments due by Period							
	•	Within		2-3		4-5		
		1 year		years		years		Total
Facility lease agreements	\$	7,021	\$	-	\$	-	\$	7,021
Accounts payable and accrued liabilities		197,236		-		-		197,236
Licence maintenance fees		-		20,000		20,000		40,000
	\$	204,257	\$	20,000	\$	20,000	\$	244,257

#### **GUARANTEES**

The Company periodically enters into research and licence agreements with third parties that include indemnification provisions customary in the industry. These guarantees generally require the Company to compensate the other party for certain damages and costs incurred as a result of claims arising from research and development activities undertaken on behalf of the Company. In some cases, the maximum potential amount of future payments that could be required under these indemnification provisions could be unlimited. These indemnification provisions generally survive termination of the underlying agreement. The nature of the indemnification obligations prevents the Company from making a reasonable estimate of the maximum potential amount it could be required to pay. Historically, the Company has not made any indemnification payments under such agreements and no amount has been accrued in the accompanying financial statements with respect to these indemnification obligations.

#### **RELATED PARTY TRANSACTIONS**

During the three months ended March 31, 2015 248,605 common shares were issued (March 31, 2014 – 118,383), in lieu of cash, to a Director for payment of \$12,430 in interest owing on the convertible note (March 31, 2014 – \$12,430).

### **OFF-BALANCE SHEET ARRANGEMENTS**

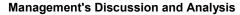
Other than as described above, the Company does not have any off-balance sheet arrangements.

### **CONTROLS**

As a result of the Company's limited administrative staffing levels, internal controls which rely on segregation of duties in many cases are not appropriate or possible. Due to resource constraints and the present stage of the Company's development, the Company does not have sufficient size and scale to warrant the hiring of additional staff to correct this potential weakness at this time. To help mitigate the impact of this potential weakness, the Company is highly reliant on the performance of compensating procedures and senior management's review and approval. During the period the Company made no material changes to its systems of internal controls over financial reporting.

As a venture issuer, the Company is not required to certify the design and evaluation of the Company's disclosure controls and procedures (DC&P) and internal controls over financial reporting (ICFR), and as such has not completed such an evaluation.

Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost effective basis DC&P and ICFR as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.





### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with International Financial Reporting Standards ("IFRS") requires the Company to select from possible alternative accounting principles and to make estimates and assumptions that determine the reported amounts of assets and liabilities at the balance sheet date, and reported costs and expenditures during the reporting period. Management believes that the estimates and assumptions upon which the Company relies are reasonable based upon information available at the time these estimates and assumptions are made. Estimates and assumptions may be revised as new information is acquired, and are subject to change.

In addition to the going concern assumption described above, management believes that its most critical accounting policies and estimates relate to the following areas, with reference to notes contained in the accompanying financial statements:

### Research and development costs

The Company's accounting policy over research and development costs may be found in Note 3(f)(i) in the Company's financial statements. Research expenditures are expensed as incurred. Development expenditures are deferred when they meet the criteria for capitalization in accordance with IFRS GAAP, and the future benefits could be regarded as being reasonably certain. Related tax credits are accounted for as a reduction to research and development expenditures on the condition that the Company is reasonably certain that these credits will materialize.

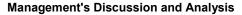
### Patents and trademarks

The Company's accounting policy over patents and trademarks may be found in Notes 3(f)(ii) in the Company's financial statements. Patents and trademarks are reviewed for impairment on an ongoing basis whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists, then the asset's recoverable amount is estimated. An impairment exists when the carrying value of an asset exceeds its recoverable amount, which is the higher of its fair value less costs to sell or its value in use. The fair value less costs to sell calculation is based on available data from observable market prices, less incremental costs. The value in use calculation is based on a discounted cash flow model. These calculations require the use of estimates and forecasts of future cash flows. Qualitative factors, including market size and market growth trends, strength of customer demand and degree of variability in cash flows, as well as other factors, are considered when making assumptions with regard to future cash flows and the appropriate discount rate. A change in any of the significant assumptions of estimates used to evaluate the underlying assets could result in a material change to the results of operations.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed, to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of amortization, if no impairment had been recognized. Write-downs as a result of impairment are recognized in research expense in the statement of comprehensive loss.

### **Technology licenses**

The Company's accounting policy over technology licences may be found in Notes 3(f)(iii) in the Company's financial statements. Technology license costs are initially recorded based on the fair value of the consideration paid. They are amortized over their expected useful lives commencing in the period in which the licence becomes available for use, which is no later than when the related product is launched commercially and sales of the licensed products are first earned. The carrying amounts of technology license costs do not necessarily reflect present or future fair values and the ultimate amount recoverable will be dependent upon the successful development and commercialization of products based on these rights. Technology licences are reviewed for impairment on an ongoing basis whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, and are subject to an annual impairment test until commercialization of the related product.





### Stock-based compensation

The Company's accounting policy over stock-based compensation may be found in Notes 3(h)(ii) and 13 in the Company's financial statements. Where the Company issues warrants and stock options (to its employees, directors and officers), a fair value is derived using the Black-Scholes pricing model. The application of this pricing model requires Management to make assumptions regarding several variables, including the expected life of the options and warrants, the price volatility of the Company's stock over a relevant timeframe, the determination of a relevant risk-free interest rate and an assumption regarding the Company's dividend policy in the future.

A summary of all of the Company's significant accounting policies and estimates may be found in Note 3 to the financial statements.

#### FORWARD-LOOKING STATEMENTS

This Management's Discussion and Analysis contains forward-looking statements which may not be based on historical fact, including without limitation statements containing the words "believes," "may," "plan," "will," "estimate," "continue," "anticipates," "intends," "expects," and similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, events or developments to be materially different from any future results, events or developments expressed or implied by such forward-looking statements. Such factors include, among others, the Company's stage of development, lack of product revenues, additional capital requirements, risks associated with the completion of clinical trials and obtaining regulatory approval to market the Company's products, the ability to protect its intellectual property and dependence upon collaborative partners. These factors should be considered carefully and readers are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements are made as of the date hereof, and the Company disclaims any obligation to update any such factors or to publicly announce the result of any revisions to any of the forward-looking statements contained herein to reflect future results, events or developments.

Actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this MD&A. Such statements are based on a number of assumptions which may prove to be incorrect, including, but not limited to, assumptions about:

- general business and economic conditions;
- interest rates and foreign exchange rates;
- the timing of the receipt of regulatory and governmental approvals for the Company's research and development projects;
- the availability of financing for the Company's research and development projects, or the availability of financing on reasonable terms;
- the Company's costs of trials;
- the Company's ability to attract and retain skilled staff;
- market competition;
- tax benefits and tax rates;
- the Company's ongoing relations with its employees and with its business partners.

Management cautions you that the foregoing list of important factors and assumptions is not exhaustive. Events or circumstances could cause actual results to differ materially from those estimated or projected and expressed in, or implied by, these forward-looking statements. You should also carefully consider the matters discussed under "Risk Factors" in this MD&A. The Company undertakes no obligation to update publicly or otherwise revise any forward-looking statements or the foregoing list of factors, whether as a result of new information or future events or otherwise.