### BLACK SKY

March 2022

**Bank of America Investor Presentation** 

Brian E. O'Toole, CEO





#### **Forward-Looking Statements**

Forward-Looking Statements. Certain statements in this presentation may constitute "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements include, but are not limited to, statements regarding BlackSky's expectations, hopes, beliefs, intentions or strategies regarding the future including, without limitation, statements regarding the size, demands and growth potential of the markets for BlackSky's products and BlackSky's ability to serve those markets, BlackSky's ability to attract customers and maintain relationships, and statements regarding BlackSky's future financial and operating performance. In addition, any statements that refer to projections, forecasts, or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. The words "anticipate," "believe," continue," "could," "estimate," "expect," "intend," "may," "might," "plan," "possible," "potential," "predict," "project," "should," "strive," "would" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that statement is not forward-looking. Forward-looking statements are predictions, projections and other statements about future events that are based on current expectations and, as a result, are subject to risks and uncertainties. You should carefully consider the risks and uncertainties described in the "Risk Factors" section of the registration statement filed on Form S-1 filed on October 22, 2021, with the U.S. Securities and Exchange Commission ("SEC and other documents filed by BlackSky from time to time with the SEC. These filings identify and address other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements. Forward-looking statements, whether as a result of new information, future events, or otherwise. BlackSky gives no assurances that it will achieve its expectations.

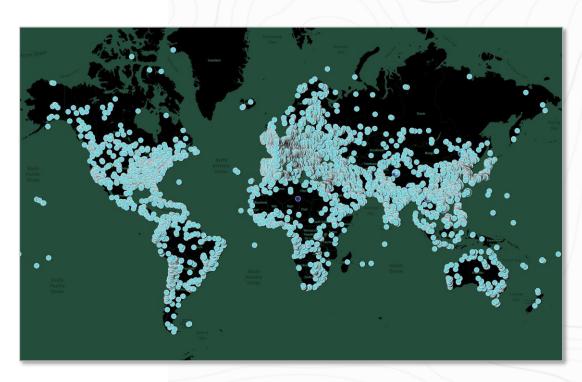
Use of Projections. The total addressable market estimate in this presentation is a forward-looking statement that is based on assumptions that are inherently subject to significant uncertainties and contingencies, many of which are beyond BlackSky's control.

**Use of Data.** The data contained herein is derived from various internal and external sources. All of the market data in the presentation involves a number of assumptions and limitations, and there can be no guarantee as to the accuracy or reliability of such assumptions. Further, no representation is made as to the reasonableness of the assumptions made within or the accuracy or completeness of any projections or modeling or any other information contained herein. Any data on past performance or modeling contained herein is not an indication as to future performance. BlackSky assumes no obligation to update the information in this presentation.

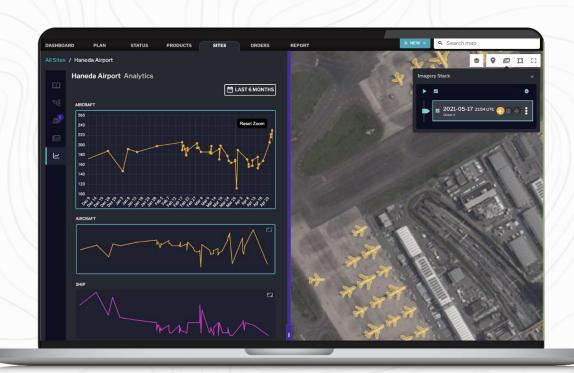
Trademarks. BlackSky owns or has rights to various trademarks, service marks and trade names that they use in connection with the operation of its businesses. This presentation may also contain trademarks, service marks, trade names and copyrights of third parties, which are the property of their respective owners. The use or display of third parties' trademarks, service marks, trade names or products in this presentation is not intended to, and does not imply, a relationship with BlackSky, or an endorsement or sponsorship by or of BlackSky. Solely for convenience, the trademarks, service marks, trade names and copyrights referred to in this presentation may appear without the TM, SM, ® or © symbols, but such references are not intended to indicate, in any way, that BlackSky will not assert, to the fullest extent under applicable law, their rights or the right of the applicable licensor to these trademarks, service marks, trade names and copyrights.



## BlackSky Provides On Demand and High Frequency Monitoring of the Most Strategic and Critical Activities, Locations, and Economics Assets in the World



High Performance Satellite Constellation cost efficiently collects the most important locations in the world



Spectra AI SAAS Platform Delivers Real-time Alerts, Data and Insights





National and Homeland Security

**Economic and Supply Chain Intelligence** 

Critical Infrastructure
Monitoring

Crisis Management and Response





#### SPECTRA AI POWERS GLOBAL SUPPLY CHAIN INTELLIGENCE





500+ Major Ports





1000+ Power Plants



800+ Airports



BLACK SKY

Global GDP Monitoring with BlackSky BlackSky Constellation/Spectra Al







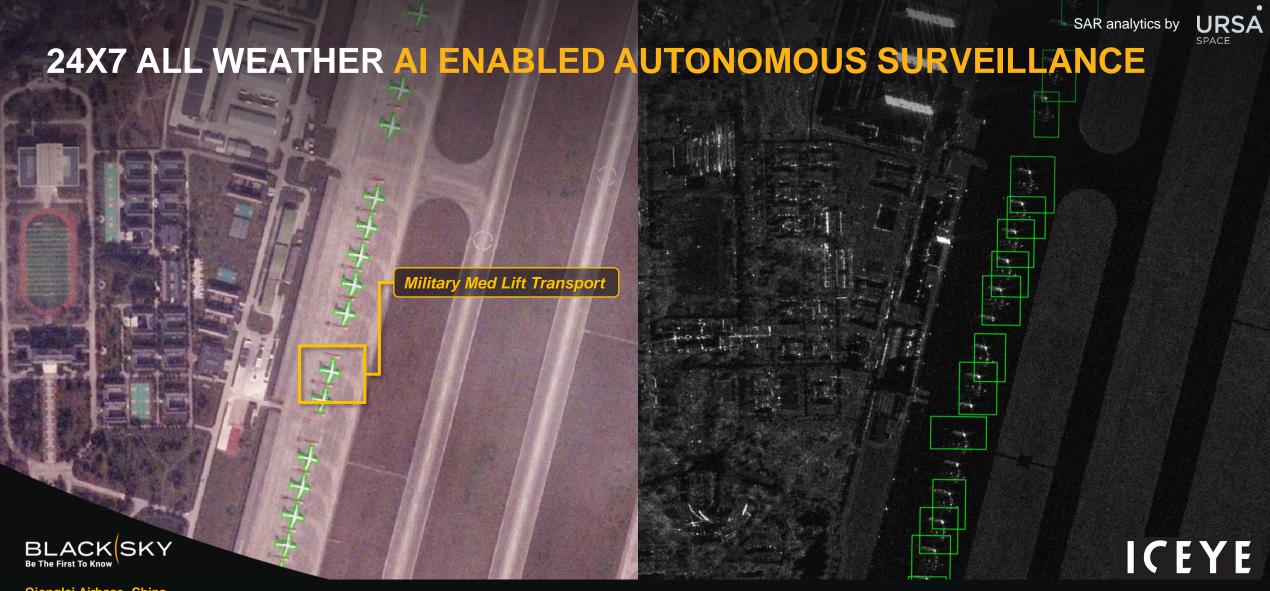












Qionglai Airbase, China January 29 and 30, 2022

Spectra Al and Ursa Analytics

Fully Automated 24/7 All-Weather SAR+EO Monitoring



BlackSky is a leading provider of Real-time Geospatial Intelligence



#### **AI-Powered SaaS Platform**

Spectra Al Monitors and Analyzes Global Activity in Real-time

1M Observations per day

from our proprietary data lake of

>100K

Data Sources

delivering

~18K

Significant Events per day



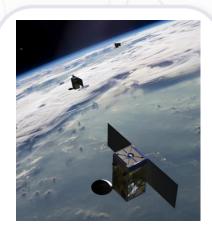
#### **Spectra Delivers a Disruptive Customer Experience**

From Collection to Insights in ~90 Minutes





#### Vertically Integrated Agile Space and Al Enabled SAAS Infrastructure



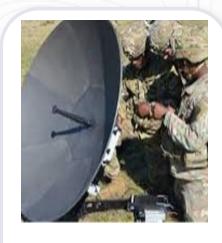
High Revisit Small Satellite Constellation

Dawn to Dusk 30min.- 1 hour revisit



Small Satellite Design and Manufacturing

40 SAT/Year Production Capacity



Global Ground Network

Secure Rapid Delivery



Autonomous Anomaly and Change Detection

AI/ML Enabled Insights



Predictive and Anticipatory Analytics

Real-time Alerts

#### **BlackSky Investment Highlights**



Proprietary, Al-driven SaaS platform and space network

BlackSky is
Defining a
New
Category of
Real-time
Global
Intelligence



Existing satellite constellation provides optimized capacity to meet customer demand



Disrupting an industry with a large and expanding global market



Intuitive SaaS experience via subscription model to address market demand



Contracted backlog provides significant long-term revenue visibility



Executive team and Board with substantial public company experience

# BLACK SKY Be The First To Know

Brian E. O'Toole