



# **Supplemental Financial Reporting Package**

# **Third Quarter 2015**

Rexford Industrial Realty, Inc.
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#### Disclosures:

Forward Looking Statements: This supplemental package contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. We caution investors that any forward-looking statements presented herein are based on management's beliefs and assumptions and information currently available to management. Such statements are subject to risks, uncertainties and assumptions and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. These risks and uncertainties include, without limitation: general risks affecting the real estate industry (including, without limitation, the market value of our properties, the inability to enter into or renew leases at favorable rates, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate); risks associated with the disruption of credit markets or a global economic slowdown; risks associated with the potential loss of key personnel (most importantly, members of senior management); risks associated with our failure to maintain our status as a Real Estate Investment Trust under the Internal Revenue Code of 1986, as amended; possible adverse changes in tax and environmental laws; litigation, including costs associated with prosecuting or defending pending or threatened claims and any adverse outcomes, and potential liability for uninsured losses and environmental contamination.

For a further discussion of these and other factors that could cause our future results to differ materially from any forward-looking statements, see Item 1A. Risk Factors in our 2014 Annual Report on Form 10-K, as amended, which was filed with the Securities and Exchange Commission ("SEC") on March 9, 2015. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.



	Senior Management Team
Howard Schwimmer	Co-Chief Executive Officer, Director
Michael S. Frankel	Co-Chief Executive Officer, Director
Adeel Khan	Chief Financial Officer
Patrick Schlehuber	Director of Acquisitions
Bruce Herbkersman	Director of Construction & Development
Shannon Lewis	Director of Leasing & Asset Management
Ashley Arthur	Director of Property Operations
	Board of Directors
Richard Ziman	Chairman
Howard Schwimmer	Co-Chief Executive Officer, Director
Michael S. Frankel	Co-Chief Executive Officer, Director
Robert L. Antin	Director
Steven C. Good	Director
Peter Schwab	Director
Tyler H. Rose	Director
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Citigroup Investment Research	Emmanuel Korchman
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J.P. Morgan	Michael W. Mueller, CFA
Jeffries LLC	Tayo Okusanya
Wells Fargo Securities	Brendan Maiorana, CFA
Wunderlich Securities	Craig Kucera

Disclaimer: This list may not be complete and is subject to change as firms add or delete coverage of our company. Please note that any opinions, estimates, forecasts or predictions regarding our historical or predicted performance made by these analysts are theirs alone and do not represent opinions, estimates, forecasts or predictions of Rexford Industrial Realty, Inc. or its management. We are providing this listing as a service to our stockholders and do not by listing these firms imply our endorsement of, or concurrence with, such information, conclusions or recommendations. Interested persons may obtain copies of analysts' reports on their own; we do not distribute these reports.



(in thousands except share and per share data and portfolio statistics)

	Septe	ember 30, 2015		June 30, 2015		March 31, 2015	De	cember 31, 2014	Sept	ember 30, 2014
Financial Results:	, <del></del>									
Total rental revenues <sup>(2)</sup>	\$	23,335	\$	22,281	\$	20,931	\$	19,370	\$	17,584
Net income (loss)	\$	617	\$	196	\$	81	\$	145	\$	(679)
Net income (loss) per common share - basic and diluted	\$	0.01	\$	0.00	\$	0.00	\$	0.00	\$	(0.02)
Company share of Recurring FFO	\$	11,201	\$	11,089	\$	10,085	\$	8,932	\$	7,700
Recurring FFO per common share - basic and diluted	\$	0.20	\$	0.20	\$	0.20	\$	0.21	\$	0.23
Company share of FFO	\$	10,780	\$	10,220	\$	9,513	\$	8,145	\$	6,960
FFO per common share - basic and diluted	\$	0.20	\$	0.19	\$	0.19	\$	0.19	\$	0.21
EBITDA	\$	13,508	\$	12,364	\$	11,819	\$	10,334	\$	9,456
Adjusted EBITDA	\$	14,607	\$	14,066	\$	12,927	\$	12,585	\$	11,149
Dividend declared per common share	\$	0.135	\$	0.12	\$	0.12	\$	0.12	\$	0.12
Portfolio Statistics:										
Portfolio SF - consolidated		11,078,912		10,649,768		10,253,580		9,829,020		8,633,812
Ending occupancy - consolidated portfolio		88.8%		88.4%		89.5%		90.7%		91.89
Pro-forma occupancy including uncommenced leases		90.5%		90.0%		90.8%		90.7%		92.39
Leasing spreads - cash		5.4%		7.0%		4.5%		1.9% <sup>(3</sup>		3.69
Leasing spreads - GAAP		16.3%		15.4%		11.6%		11.8% <sup>(3</sup>		10.3%
Same Property Performance:										
Total revenue growth		5.0%		5.5%		4.2%		8.8%		3.6%
Total property expense growth		-3.2%		3.8%		-3.4%		4.1%		3.9%
NOI growth		8.4%		6.2%		7.4%		10.7%		3.5%
Cash NOI growth		7.1%		8.0%		7.3%		9.7%		3.89
Same Property Portfolio ending occupancy		93.7%		92.6%		92.4%		92.1%		90.49
Stabilized Same Property Portfolio ending occupancy		94.8%		94.0%		94.9%		93.7%		91.7%
Same Property Portfolio occupancy growth (ppt)		2.4%		2.3%		2.1%		2.3%		2.5%
Capitalization:										
Common stock price at quarter end	\$	13.79	\$	14.58	\$	15.81	\$	15.71	\$	13.84
Common shares issued and outstanding	Ť	55,198,780	-	55,051,832	-	54,909,083	· ·	43,382,425	T	43,059,742
Total shares and units issued and outstanding at period end (4)		57,265,484		57,229,405		57,205,769		45,705,769		45,705,769
Weighted average shares outstanding - basic and diluted		55,145,963		54,963,093		50,683,528		43,234,602		33,527,183
Total equity market capitalization	\$	789,691	\$	834,405	\$	904,423	\$	718,038	\$	632,568
Total consolidated debt	Ť	335,904	-	296,715	-	269,879	· ·	357,076	T	269,699
Total debt (pro-rata) <sup>(5)</sup>		335,904		296,715		269,879		357,076		275,924
Total combined market capitalization (debt and equity)		1,120,512		1,121,132		1,126,761		1,066,508		847,951
Ratios:										
Net debt (pro-rata) to total combined market capitalization		29.5%		25.6%		19.7%		32.7%		25.4%
Net debt (pro-rata) to total combined market capitalization  Net debt (pro-rata) to adjusted EBITDA (quarterly results annualized)		5.7x		5.1x		4.3x		6.9x		4.9
iver debt (pro-rata) to adjusted EDITUM (quarterly results affiliablized)		3./X		5.1X		4.3X		0.9X		4.9x

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(5)</sup> Includes our 15% share of debt in our Mission Oaks joint venture (the "JV") as of September 30, 2014. During the three months ended December 31, 2014, in connection with the JV's disposition of 3001 & 3175 Mission Oaks Blvd., the JV repaid the \$41.5 million loan secured by the properties located at 3001, 3175 and 3233 Mission Oaks Blvd.



<sup>(2)</sup> Total rental revenues include rental income, tenant reimbursements and other income from rental operations. For comparability, prior period amounts have been reclassified to conform to current period presentation

<sup>(3)</sup> Excluding the effect of one 15,040 sqft lease transaction in our San Diego market, the weighted average cash and GAAP growth for total leases (new & renewal) executed during Q4-14 was is 3.3% and 13.3%, respectively.

<sup>(4)</sup> Includes the following number of OP Units held by noncontrolling interests: 2,066,704 (September 30, 2015), 2,177,573 (June 30, 2015), 2,296,686 (March 31, 2015), 2,323,344 (December 31,2014) and 2,646,027 (September 30, 2014). Excludes the following number of shares of unvested restricted stock: 389,123 (September 30, 2015), 407,463 (June 30, 2015), 420,280 (March 31, 2015), 320,017 (December 31,2014) and 198,141 (September 30, 2014).

	 9/30/15	6/30/15		3/31/15	1	.2/31/14 <sup>(1)</sup>	9/30/14 <sup>(1)</sup>
Assets							
Investments in real estate, net	\$ 1,010,384	\$ 955,365	\$	902,747	\$	853,578	\$ 722,689
Cash and cash equivalents	5,083	9,988		47,541		8,606	60,541
Restricted cash	-	-		-		-	307
Notes receivable	-	13,137		13,135		13,137	13,138
Rents and other receivables, net	2,221	2,210		1,892		1,812	1,738
Deferred rent receivable	7,009	6,067		5,520		5,165	4,547
Deferred leasing costs, net	5,044	4,526		3,744		3,608	3,275
Deferred loan costs, net	1,595	1,745		1,895		2,045	2,195
Acquired lease intangible assets, net <sup>(2)</sup>	27,838	28,580		26,504		28,136	23,558
Indefinite-lived intangible	5,271	5,271		5,271		5,271	5,271
Other assets	5,491	5,221		5,534		4,699	4,552
Acquisition related deposits	1,250	1,400		250		2,110	-
Investment in unconsolidated real estate entities	4,056	4,018		4,013		4,018	5,744
Total Assets	\$ 1,075,242	\$ 1,037,528	\$	1,018,046	\$	932,185	\$ 847,555
Liabilities							
Notes payable	\$ 335,058	\$ 296,333	\$	269,541	\$	356,362	\$ 269,011
Interest rate swap liability	4,716	2,960		3,279		1,402	228
Accounts payable and accrued expenses	13,886	9,257		11,566		10,053	9,519
Dividends payable	7,504	6,655		6,639		5,244	5,191
Acquired lease intangible liabilities, net <sup>(3)</sup>	2,700	2,579		2,903		3,016	1,921
Tenant security deposits	10,523	9,711		9,112		8,768	7,927
Prepaid rents	1,935	2,517		1,144		1,463	1,329
Total Liabilities	376,322	330,012		304,184		386,308	295,126
Equity			_				
Common stock	552	550		549		434	431
Additional paid in capital	722,102	720,583		719,199		542,318	538,248
Cumulative distributions in excess of earnings	(41,613)	(34,702)		(28,235)		(21,673)	(16,574)
Accumulated other comprehensive income (loss)	(4,546)	(2,847)		(3,147)		(1,331)	158
Total stockholders' equity	676,495	683,584		688,366		519,748	522,263
Noncontrolling interests	22,425	23,932	,	25,496		26,129	30,166
Total Equity	698,920	707,516		713,862		545,877	552,429
Total Liabilities and Equity	\$ 1,075,242	\$ 1,037,528	\$	1,018,046	\$	932,185	\$ 847,555

<sup>(1)</sup> For comparability, certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Includes net above-market tenant lease intangibles of \$5,621 (Sept. 30, 2015), \$5,725 (June 30, 2015), \$3,312 (March 31, 2015), \$3,644 (Dec. 31 2014) and \$3,474 (Sept. 30, 2014).

<sup>(3)</sup> Includes net below-market tenant lease intangibles of \$2,479 (Sept. 30, 2015), \$2,350 (June 30, 2015), \$2,666 (March 31, 2015), \$2,771 (Dec. 31 2014) and \$1,668 (Sept. 30, 2014).

	Three Months Ended											
	Septer	nber 30, 2015	June	e 30, 2015	Mar	ch 31, 2015	Decen	nber 31, 2014	Septer	nber 30, 2014		
Revenues												
Rental income	\$	20,617	\$	19,275	\$	18,557	\$	16,719	\$	15,516		
Tenant reimbursements		2,377		2,844		2,184		2,417		2,052		
Other income		341		162		190		234		16		
Total rental revenues		23,335		22,281		20,931		19,370		17,584		
Management, leasing, and development services		186		161		132		206		171		
Interest income		153		280		277		282		281		
Total Revenues		23,674		22,722		21,340		19,858		18,036		
Operating Expenses												
Property expenses		6,237		5,874		5,771		5,477		4,879		
General and administrative		3,778		3,740		3,546		3,486		3,273		
Depreciation and amortization		10,642		10,490		9,884		8,443		8,032		
Total Operating Expenses		20,657		20,104		19,201		17,406		16,184		
Other Expense												
Acquisition expenses		528		847		233		627		426		
Interest expense		2,245		1,658		1,826		1,655		1,957		
Total Other Expense		2,773		2,505		2,059		2,282		2,383		
Total Expenses		23,430		22,609		21,260		19,688		18,567		
Equity in income (loss) from unconsolidated real estate entities		45		12		1		(25)		2		
Gain from early repayment of note receivable		581		-		-		-		-		
(Loss) gain on extinguishment of debt		(253)		71		-		-		-		
Loss on sale of real estate		-		-		-		=_		(150)		
Net Income (Loss)	\$	617	\$	196	\$	81	\$	145	\$	(679)		
Net Income (Loss) attributable to:												
Common shareholders	\$	540	\$	139	\$	27	\$	107	\$	(623)		
Noncontrolling interests		24		8		4		-		(80)		
Participating securities		53		49		50		38		24		
Net Income (Loss)	\$	617	\$	196	\$	81	\$	145	\$	(679)		
Earnings per Common Share - Basic and Diluted												
Net income (loss) available to common stockholders	\$	0.01	\$	0.00	\$	0.00	\$	0.00	\$	(0.02)		
Weighted average shares outstanding - basic and diluted		55,145,963		54,963,093		50,683,528		43,234,602		33,527,183		

(unaudited results)

Quarterly Results

	-	Three Months Er	nded Sep	tember 30,	ľ	Nine Months En	ded September 30,	
		2015		2014		2015		2014
Rental Revenues								
Rental income	\$	20,617	\$	15,516	\$	58,449	\$	39,917
Tenant reimbursements		2,377		2,052		7,405		5,244
Other income		341		16		693		73
Total Rental Revenues		23,335		17,584		66,547		45,234
Management, leasing, and development services		186		171		479		654
Interest income		153		281		710		835
Total Revenues		23,674		18,036		67,736		46,723
Operating Expenses								
Property expenses		6,237		4,879		17,882		12,905
General and administrative		3,778		3,273		11,064		8,658
Depreciation and amortization		10,642		8,032		31,016		20,165
Total Operating Expenses		20,657		16,184		59,962		41,728
Other Expense								
Acquisition expenses		528		426		1,608		1,411
Interest expense		2,245		1,957		5,729		4,745
Total Other Expense		2,773		2,383		7,337		6,156
Total Expenses		23,430		18,567		67,299		47,884
Equity in income (loss) from unconsolidated real estate entities		45		2		58		(4)
Gain from early repayment of note receivable		581		-		581		-
Loss on extinguishment of debt		(253)		-		(182)		-
Loss on sale of real estate		-		(150)		-		(150)
Net Income (Loss) from Continuing Operations		617		(679)		894		(1,315)
Discontinued Operations								
Income from discontinued operations before gain on sale of real estate		-		-		-		21
Gain on sale of real estate		-		-		-		2,125
Income from Discontinued Operations		-		-		-		2,146
Net Income (Loss)	\$	617	\$	(679)	\$	894	\$	831
Net Income (Loss) attributable to:								
Common shareholders	\$	540	\$	(623)	\$	706	\$	687
Noncontrolling interests		24		(80)		36		80
Participating securities		53		24		152		64
Net Income (Loss)	\$	617	\$	(679)	\$	894	\$	831

	Rexford Industrial Realty, Inc.											
					Thre	ee Months Ended						
	Septe	ember 30, 2015	Ju	une 30, 2015	М	larch 31, 2015	Dec	ember 31, 2014	Septe	ember 30, 2014		
Funds From Operations (FFO)												
Net Income (loss)	\$	617	\$	196	\$	81	\$	145	\$	(679)		
Add:												
Depreciation and amortization, including amounts in												
discontinued operations		10,642		10,490		9,884		8,443		8,032		
Depreciation and amortization from unconsolidated joint ventures		4		20		28		66		103		
Loss on sale of real estate		-		-		-		-		150		
Deduct:												
Gain on sale of real estate from unconsolidated joint ventures								3				
FFO <sup>(2)</sup>		11,263		10,706		9,993		8,651		7,606		
Company share of FFO <sup>(3)(4)</sup>	\$	10,780	\$	10,220	\$	9,513	\$	8,145	\$	6,960		
FFO per share - basic and diluted		0.20	\$	0.19	\$	0.19	\$	0.19	\$	0.21		
FFO	\$	11,263	\$	10,706	\$	9,993	\$	8,651	\$	7,606		
Add:												
Non-recurring legal fees (reimbursements) <sup>(5)</sup>		(88)		64		369		205		380		
Acquisition Expenses		528		847		233		627		426		
Recurring FFO <sup>(2)</sup>	Ś	11,703	\$	11,617	\$	10,595	\$	9,483	\$	8,412		
Company share of Recurring FFO (3)	Ś	11,201	Ś	11,089	Ś	10,085	Ś	8,932	Ś	7,700		
· ·		11)201		11,000		20,000		3,332	<u> </u>	1,7.00		
Recurring FFO per share - basic and diluted	\$	0.20	\$	0.20	\$	0.20	\$	0.21	\$	0.23		
Weighted-average shares outstanding - basic and diluted		55,145,963		54,963,093		50,683,528		43,234,602		33,527,183		
Weighted-average diluted shares and units		57,257,186		57,220,536		52,989,102		45,705,769		36,511,737		

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(2)</sup> FFO and Recurring FFO for the three months ended September 30, 2015, includes the following: (i) \$581 gain from the early repayment of the Calle Perfecto note receivable and (ii) \$253 loss on extinguishment of debt. FFO and Recurring FFO for the three months ended June 30, 2015, includes a \$71 gain on extinguishment of debt.

<sup>(3)</sup> Company share of FFO and Recurring FFO is based on the weighted average interest in our operating partnership of 96.3%, 96.1%, 95.6%, 94.6%, and 91.8% for the three months ended September 30, 2015, June 30, 2015, December 31, 2014 and September 30, 2014, respectively.

<sup>(4)</sup> Company share of FFO excludes FFO allocated to participating securities of \$76, \$76, \$71, \$38, and \$24 for the three months ended September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.

<sup>(5)</sup> Non-recurring legal fees (reimbursements) relate to litigation. For more information, see Item 3. Legal Proceedings in our 2014 Annual Report on Form 10-K, as amended, and Item 1. Legal Proceedings in our subsequent quarterly reports on Form 10-Q.

#### **AFFO**

			R	exford Industrial Realty, I	nc.	
				Three Months Ended		
	September 30, 201	5	June 30, 2015	March 31, 2015 <sup>(2)</sup>	December 31, 2014 <sup>(2)</sup>	September 30, 2014 <sup>(2)</sup>
Adjusted Funds From Operations (AFFO)						
Funds From Operations	\$ 11,2	53	\$ 10,706	\$ 9,993	\$ 8,651	\$ 7,606
Add:						
Amortization of deferred financing costs	2	00	209	209	206	205
Fair value lease expense		59	46	39	115	151
Non-cash stock compensation	4	43	467	348	250	340
Straight line corporate office rent expense adjustment		21	37	24	-	-
Loss (gain) on extinguishment of debt	2	53	(71)	-	-	-
Deduct:						
Straight line rental revenue adjustment	1,0	39	612	365	595	227
Capitalized payments (3)	5	48	497	344	302	216
Note receivable discount amortization		38	71	69	68	66
Note payable premium amortization		33	33	92	82	81
Gain from early repayment of note receivable	5	31	-	-	-	-
Recurring capital expenditures <sup>(4)</sup>	9	21	871	392	908	752
2nd generation tenant improvements and leasing commissions (5)	7	01	893	706	918	1,174
Unconsolidated joint venture AFFO adjustments		5	(4)	(9)	3	(2)
AFFO	\$ 8,3	33	\$ 8,421	\$ 8,654	\$ 6,346	\$ 5,788

<sup>&</sup>lt;sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>&</sup>lt;sup>(2)</sup> For comparability, prior period amounts have been reclassified to conform to current period presentation.

 $<sup>^{(3)}</sup>$  Includes capitalized interest, and leasing and construction development compensation.

<sup>(4)</sup> Excludes nonrecurring capital expenditures of \$4,222, \$3,312, \$2,920, \$4,118, and \$2,670 for the three months ended September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014, and September 30, 2014, respectively.

<sup>(5)</sup> Excludes 1st generation tenant improvements and leasing commissions of \$624, \$996, \$236, \$640 and \$423 for the three months ended September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.

Rexford Industrial Realty, Inc.											
				Three	Months Ended						
Septen	nber 30, 2015	Jur	ne 30, 2015	Mai	rch 31, 2015	Decem	nber 31, 2014	Septem	nber 30, 2014		
\$	•	\$		\$		\$	•	\$	15,516		
									2,052		
									16		
	23,335		22,281		20,931		19,370		17,584		
	6,237		5,874		5,771	_	5,477		4,879		
\$	17,098	\$	16,407	\$	15,160	\$	13,893	\$	12,705		
	69		46		39		115		151		
	(1,039)		(612)		(365)		(595)		(227)		
\$	16,128	\$	15,841	\$	14,834	\$	13,413	\$	12,629		
\$	617	\$	196	\$	81	\$	145	\$	(679)		
		•		•		·			,		
	3,778		3,740		3,546		3,486		3,273		
	10,642		10,490		9,884		8,443		8,032		
	528		847		233		627		426		
	2,245		1,658		1,826		1,655		1,957		
	253		(71)		-		-		-		
	-		-		-		-		150		
	186		161		132		206		171		
	153		280		277		282		281		
	45		12		1		(25)		2		
	581		-						-		
\$	17,098	\$	16,407	\$	15,160	\$	13,893	\$	12,705		
	69		46		39		115		151		
	(1,039)		(612)		(365)		(595)		(227)		
\$	16,128	\$	15,841	\$	14,834	\$	13,413	\$	12,629		
	\$ \$ \$	\$ 17,098 \$ 17,098 \$ 16,128 \$ 617 \$ 10,642 \$ 528 \$ 2,245 \$ 253 \$ 45 \$ 581 \$ 17,098	\$ 20,617 \$ 2,377 341 23,335	September 30, 2015         June 30, 2015           \$ 20,617 \$ 19,275           2,377 2,844           341 162           23,335 22,281           6,237 5,874           \$ 17,098 \$ 16,407           69 46           (1,039) (612)           \$ 16,128 \$ 15,841           \$ 617 \$ 196           3,778 3,740           10,642 10,490           528 847           2,245 1,658           253 (71)           -         -           186 161           153 280           45 12           581 -           \$ 17,098 \$ 16,407           69 46           (1,039) (612)	September 30, 2015         June 30, 2015         Mai           \$ 20,617         \$ 19,275         \$           2,377         2,844         341         162           23,335         22,281         32,281           6,237         5,874         \$           \$ 17,098         \$ 16,407         \$           69         46         (1,039)         (612)           \$ 16,128         \$ 15,841         \$           \$ 617         \$ 196         \$           3,778         3,740         10,642         10,490           528         847         2,245         1,658           253         (71)         -         -           186         161         153         280           45         12         581         -           581         -         -         581           \$ 17,098         \$ 16,407         \$           69         46         (1,039)         (612)	September 30, 2015         June 30, 2015         March 31, 2015           \$ 20,617         \$ 19,275         \$ 18,557           2,377         2,844         2,184           341         162         190           23,335         22,281         20,931           6,237         5,874         5,771           \$ 17,098         \$ 16,407         \$ 15,160           69         46         39           (1,039)         (612)         (365)           \$ 16,128         \$ 15,841         \$ 14,834           \$ 617         \$ 196         \$ 81           3,778         3,740         3,546           10,642         10,490         9,884           528         847         233           2,245         1,658         1,826           253         (71)         -           -         -         -           186         161         132           153         280         277           45         12         1           581         -         -           581         -         -           581         -         -           581         -	September 30, 2015         June 30, 2015         March 31, 2015         December 30, 2015           \$ 20,617         \$ 19,275         \$ 18,557         \$ 2,377         2,844         2,184         2,0931	September 30, 2015         June 30, 2015         March 31, 2015         December 31, 2014           \$ 20,617         \$ 19,275         \$ 18,557         \$ 16,719           2,377         2,844         2,184         2,417           341         162         190         234           23,335         22,281         20,931         19,370           6,237         5,874         5,771         5,477           \$ 17,098         \$ 16,407         \$ 15,160         \$ 13,893           69         46         39         115           (1,039)         (612)         (365)         (595)           \$ 16,128         \$ 15,841         \$ 14,834         \$ 13,413           \$ 617         \$ 196         \$ 81         \$ 145           3,778         3,740         3,546         3,486           10,642         10,490         9,884         8,443           528         847         233         627           2,245         1,658         1,826         1,655           253         (71)         -         -           -         -         -         -           153         280         277         282           45	September 30, 2015         June 30, 2015         March 31, 2015         December 31, 2014         Septem           \$ 20,617         \$ 19,275         \$ 18,557         \$ 16,719         \$ 2,377         2,844         2,184         2,417         341         162         190         234         234         23,335         22,281         20,931         19,370         5,477         5,472         5,445         5,444         3,486         3,486         3,486         3,486         3,486         3,486         3,486         3,486         3,486         3,486         3,486 </td		

<sup>&</sup>lt;sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

	Rexford Industrial Realty, Inc.												
	Three Months Ended												
	Septen	nber 30, 2015	June	30, 2015	Ma	arch 31, 2015	Dece	ember 31, 2014	Septe	mber 30, 2014			
Net income (loss)	\$	617	\$	196	\$	81	\$	145	\$	(679)			
Interest expense		2,245		1,658		1,826		1,655		1,957			
Proportionate share of interest expense from													
unconsolidated joint ventures		-		-		-		25		43			
Depreciation and amortization		10,642		10,490		9,884		8,443		8,032			
Proportionate share of real estate related depreciation	and												
amortization from unconsolidated joint ventures		4		20		28		66		103			
EBITDA	\$	13,508	\$	12,364	\$	11,819	\$	10,334	\$	9,456			
Stock-based compensation amortization		443		467		348		250		340			
Loss (gain) on extinguishment of debt		253		(71)		-		-		-			
Loss on sale of real estate		-		-		-		-		150			
Gain from early repayment of note receivable		(581)		-		-		-		-			
Non-recurring legal fees (reimbursements) <sup>(2)</sup>		(88)		64		369		205		380			
Acquisition expenses		528		847		233		627		426			
Pro forma effect of acquisitions (3)		544		395		158		1,169		497			
Pro forma effect of dispositions <sup>(4)</sup>		-		-				<u>-</u>		(100)			
Adjusted EBITDA	\$	14,607	\$	14,066	\$	12,927	\$	12,585	\$	11,149			

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

Non-recurring legal fees (reimbursements) relate to Litigation. For more information, see Item 3. Legal Proceedings in our 2014 Annual Report on Form 10-K, as amended, and Item 1. Legal Proceedings in our subsequent quarterly reports on Form 10-Q.

<sup>(3)</sup> Represents the estimated impact of Q3'15 acquisitions as if they had been acquired July 1, 2015, Q2'15 acquisitions as if they had been acquired April 1, 2015, Q1'15 acquisitions as if they had been acquired October 1, 2014 and Q3'14 acquisitions as if they had been acquired on July 1, 2014. We have made a number of assumptions in such estimates and there can be no assurance that we would have generated the projected levels of EBITDA had we owned the acquired entities as of the beginning of each period.

<sup>&</sup>lt;sup>(4)</sup>Represents the effect of dispositions as if they had occurred at the beginning of the quarter disposed.

## Same Property Portfolio Statement of Operations:

	Thr	ee Mor	nths Ended Se	eptem	ber 30,		Nine Months Ended September 30,							
	2015		2014	\$ C	hange	% Change		2015		2014	\$ (	hange	% Change	
Rental Revenues	_							_						
Rental income	\$ 12,277	\$	11,688	\$	589	5.0%	\$	36,012	\$	34,343	\$	1,669	4.9%	
Tenant reimbursements	1,310		1,471		(161)	(10.9%)		4,383		4,435		(52)	(1.2%)	
Other income	249		12		237	1975.0%		372		69		303	439.1%	
<b>Total Rental Revenues</b>	 13,836		13,171		665	5.0%		40,767		38,847		1,920	4.9%	
Interest income	-		-		-			-		1		(1)	(100.0%)	
Total Revenues	 13,836		13,171		665	5.0%		40,767		38,848		1,919	4.9%	
Operating Expenses														
Property expenses	3,684		3,805		(121)	(3.2%)		11,074		11,198		(124)	(1.1%)	
Depreciation and amortization	4,540		5,227		(687)	(13.1%)		13,874		16,249		(2,375)	(14.6%)	
<b>Total Operating Expenses</b>	8,224		9,032		(808)	(8.9%)		24,948		27,447		(2,499)	(9.1%)	
Other Expense														
Interest expense	87		293		(206)	(70.3%)		558		877		(319)	(36.4%)	
Total Other Expense	 87		293		(206)	(70.3%)		558		877		(319)	(36.4%)	
Total Expenses	8,311		9,325		(1,014)	(10.9%)		25,506		28,324		(2,818)	(9.9%)	
Net Income	\$ 5,525	\$	3,846	\$	1,679	43.7%	\$	15,261	\$	10,524	\$	4,737	45.0%	

### Same Property Portfolio NOI Reconciliation:

	Three Months Ended September 30,							Nine Months Ended September 30,						
NOI	 2015		2014		ange	% Change	2015			2014		Change	% Change	
Net Income	\$ 5,525	\$	3,846				\$	15,261	\$	10,524				
Add:														
Interest expense	87		293					558		877				
Depreciation and amortization	4,540		5,227					13,874		16,249				
Deduct:														
Interest income	 									1				
NOI	\$ 10,152	\$	9,366	\$	786	8.4%	\$	29,693	\$	27,649	\$	2,044	7.4%	
Straight-line rents	(162)		(84)					(420)		(577)				
Amort. above/below market leases	47		93					155		291				
Cash NOI	\$ 10,037	\$	9,375	\$	662	7.1%	\$	29,428	\$	27,363	\$	2,065	7.5%	

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

	Three Months Ended September 30,						Nine Months Ended September 30,							
		2015		2014	\$ (	Change	% Change		2015		2014	\$	Change	% Change
Rental income	\$	12,277	\$	11,688	\$	589	5.0%	\$	36,012	\$	34,343	\$	1,669	4.9%
Tenant reimbursements		1,310		1,471		(161)	(10.9%)		4,383		4,435		(52)	(1.2%)
Other income		249		12		237	1975.0%		372		69		303	439.1%
Total rental revenues		13,836		13,171		665	5.0%		40,767		38,847		1,920	4.9%
Property expenses		3,684		3,805		(121)	(3.2%)		11,074		11,198		(124)	(1.1%)
NOI	\$	10,152	\$	9,366	\$	786	8.4%	\$	29,693	\$	27,649	\$	2,044	7.4%
Straight-line rents		(162)	_	(84)		(78)	92.9%		(420)		(577)		157	(27.2%)
Amort. above/below market leases		47		93		(46)	(49.5%)		155		291		(136)	(46.7%)
Cash NOI		10,037		9,375	\$	662	7.1%	\$	29,428	\$	27,363	\$	2,065	7.5%

Same Property Portfolio Summary:

		Stabilized Same	
	Same Property Portfolio	Property Portfolio <sup>(2)</sup>	
Number of properties	62	62	
Rentable Square Feet	6,085,223	6,013,223	

#### Same Property Portfolio Occupancy:

	Septemb	er 30, 2015	Septemb	Char	nge (ppt)	
Occupancy:	Same Property Portfolio	Stabilized Same Property Portfolio <sup>(2)</sup>	Same Property Portfolio	Stabilized Same Property Portfolio <sup>(2)</sup>	Same Property Portfolio	Stabilized Same Property Portfolio <sup>(2)</sup>
Los Angeles County	94.3%	96.4%	95.7%	95.6%	-1.4%	0.8%
Orange County	95.7%	95.7%	93.0%	93.0%	2.7%	2.7%
San Bernardino County	95.7%	95.7%	84.9%	84.9%	10.8%	10.8%
Ventura County	95.5%	95.5%	87.8%	87.8%	7.7%	7.7%
San Diego County	86.6%	86.6%	78.6%	78.6%	8.0%	8.0%
Total/Weighted Average	93.7%	94.8%	91.3%	91.2%	2.4%	3.6%

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.



<sup>(2)</sup> Reflects the square footage and occupancy of our Same Property Portfolio adjusted for space aggregating 72,000 rentable square feet that was classified as a repositioning property during the quarter ended September 30, 2015. For additional details, refer to page 24 of this report.

				Mission	Oaks (1)			
	Septe	mber 30, 2015	Jun	e 30, 2015	Mar	ch 31, 2015	Decen	nber 31, 2014
Assets:								
Investments in real estate, net	\$	21,153	\$	20,690	\$	20,635	\$	20,268
Cash and cash equivalents		2,631		2,891		2,573		2,331
Rents and other receivables, net		5		183		220		231
Deferred rent receivable		39		2		-		-
Deferred leasing costs and acquisition related intangible assets, net		152		74		164		290
Acquired above-market leases, net		-		-		44		110
Other assets		16		22		28		19
Total Assets	\$	23,996	\$	23,862	\$	23,664	\$	23,249
Liabilities:								
Accounts payable, accrued expenses and other liabilities	\$	686	\$	836	\$	930	\$	678
Deferred rent payable		-		-		4		11
Tenant security deposits		429		429		292		292
Prepaid rents		130		177		129		-
Total Liabilities		1,245		1,442		1,355		981
Equity:								
Equity Equity		8,202		8,202		8,202		8,202
Accumulated deficit and distributions		14,549		14,218		14,107		14,066
Total Equity		22,751		22,420		22,309		22,268
Total Liabilities and Equity	\$	23,996	\$	23,862	\$	23,664	\$	23,249
Rexford Industrial Realty, Inc. Ownership %:	15%		15%		15%		15%	

<sup>(1)</sup> These financial statements represent amounts attributable to the entities and do not represent our 15% proportionate share.

### Statement of Operations:

				Missi	on Oaks <sup>(2)</sup>			
				Three M	onths Ende	d		
	Septemb	per 30, 2015	Jun	e 30, 2015		h 31, 2015	Decen	nber 31, 2014
Income Statement								
Rental revenues	\$	502	\$	373	\$	348	\$	807
Tenant reimbursements		191		312		315		355
Other operating revenues		2		-		-		-
Total revenue		695		685		663		1,162
Total operating expense		334		423		425		555_
NOI		361		262		238		607
General and administrative		3		13		12		11
Depreciation and amortization		27		138		185		442
Interest expense		-		-		-		165
Loss on Extinguishment of Debt		-		-		-		70
Gain on sale of assets/investments		-		-		-		(13,389)
Total expense (income)		364		574		622		(12,146)
Net Income		331		111		41	\$	13,308
EBITDA								
Net income	\$	331	\$	111	\$	41	\$	13,308
Interest expense		-		-		-		165
Depreciation and amortization		27		138		185		442
EBITDA	\$	358	\$	249	\$	226	\$	13,915
Rexford Industrial Realty, Inc. Ownership %:	<u>:</u>	15%		15%		15%		15%
Reconciliation - Equity Income in Joint Venture:								
Net income	\$	331	\$	111	\$	41	\$	13,308
Rexford Industrial Realty, Inc. Ownership %:		15%		15%		15%		15%
Company share		50		17		6		1,996
Intercompany eliminations/basis adjustments		(5)		(5)		(5)		(2,021)
Equity in net income (loss) from unconsolidated real estate entities	\$	45	\$	12	\$	1	\$	(25)

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(2)</sup> These financial statements represent amounts attributable to the entities and do not represent our 15% proportionate share.



### Capitalization as of September 30, 2015

Description	Septe	ember 30, 2015	Ju	une 30, 2015	М	larch 31, 2015	Dec	ember 31, 2014	Sept	ember 30, 2014
Common shares (1)		55,198,780		55,051,832		54,909,083		43,382,425		43,059,742
Operating partnership units <sup>(2)</sup>		2,066,704		2,177,573		2,296,686		2,323,344		2,646,027
Total shares and units at period end		57,265,484		57,229,405		57,205,769		45,705,769		45,705,769
Share price at end of quarter	\$	13.79	\$	14.58	\$	15.81	\$	15.71	\$	13.84
Total Equity Market Capitalization	\$	789,691	\$	834,405	\$	904,423	\$	718,038	\$	632,568
Total consolidated debt	\$	335,904	\$	296,715	\$	269,879	\$	357,076	\$	269,699
Plus: pro-rata share of debt related to unconsolidated JV's		-		-		-		-		6,225
Total Debt (pro-rata)	\$	335,904	\$	296,715	\$	269,879	\$	357,076	\$	275,924
Less: Cash and cash equivalents		(5,083)		(9,988)		(47,541)		(8,606)		(60,541)
Net Debt (pro-rata)	\$	330,821	\$	286,727	\$	222,338	\$	348,470	\$	215,383
Total Combined Market Capitalization (Debt and Equity)	\$	1,120,512	\$	1,121,132	\$	1,126,761	\$	1,066,508	\$	847,951
Net debt (pro-rata) to total combined market capitalization		29.5%		25.6%		19.7%		32.7%		25.4%
Net debt (pro-rata) to adjusted EBITDA (quarterly results annualized) <sup>(3)</sup>		5.7x		5.1x		4.3x		6.9x		4.9x

<sup>(1)</sup> Represents outstanding shares of common stock of the Company, which excludes the following number of unvested shares of restricted stock: 389,123 (September 30, 2015), 407,463 (June 30, 2015), 420,280 (March 31, 2015), 320,017 (December 31, 2014) and 198,141 (September 30, 2014).

<sup>(2)</sup> Represents outstanding common units of the Company's operating partnership, Rexford Industrial Realty, LP, that are owned by unit holders other than Rexford Industrial Realty, Inc. Represents the noncontrolling interest in our operating partnership.

<sup>&</sup>lt;sup>(3)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

#### **Debt Detail:**

As of September 30, 2015

		Stated	Effective			<b>Maturity Date of</b>
Description	Maturity Date	Interest Rate	Interest Rate <sup>(1)</sup>	Princi	pal Balance	<b>Effective Swaps</b>
Secured Debt:						
\$60M Term Loan	8/1/2019 <sup>(2)</sup>	LIBOR + 1.90%	3.818%	\$	60,000	2/15/2019
Gilbert/La Palma	3/1/2031	5.125%	5.125%		3,077	
12907 Imperial Highway	4/1/2018	5.950%	5.950%		5,327	
Unsecured Debt:						
\$100M Term Loan Facility	6/11/2019	LIBOR +1.25% <sup>(3)</sup>	3.040%		50,000	12/14/2018
\$100M Term Loan Facility <sup>(4)</sup>	6/11/2019	LIBOR +1.25% <sup>(3)</sup>	1.443%		50,000	
\$200M Revolving Credit Facility <sup>(5)</sup>	6/11/2018 <sup>(2)</sup>	LIBOR +1.30% <sup>(3)</sup>	1.493%		67,500	
\$100M Senior Notes	8/6/2025	4.290%	4.290%		100,000	
Total Consolidated:			3.068%	\$	335,904	

<sup>(1)</sup> Includes the effect of interest rate swaps effective as of September 30, 2015, and excludes the effect of discounts/premiums, deferred loan costs and the unused commitment fee.

<sup>(5)</sup> The credit facility is subject to an unused commitment fee which is calculated as 0.30% or 0.20% of the daily unused commitment if the balance is under \$100M or over \$100M, respectively.

Debt Composition:					
	Avg. Term	Stated	<b>Effective Interest</b>		
Category	Remaining (yrs) <sup>(1)</sup>	Interest Rate	Rate	 Balance	% of Total
Fixed <sup>(2)</sup>	6.7	2.99%	3.93%	\$ 218,404	65%
Variable <sup>(2)</sup>	3.1	LIBOR + 1.28%	1.47%	\$ 117,500	35%
Secured	4.3		4.04%	\$ 68,404	20%
Unsecured	5.7		2.82%	\$ 267,500	80%

 $<sup>^{(1)}</sup>$  The weighted average remaining term to maturity of our consolidated debt is 5.4 years.

<sup>(2)</sup> If all of our interest rate swaps were effective as of September 30, 2015, our consolidated debt would be 80% fixed and 20% variable. See footnote (4) above.

Debt Maturity Schedule:													
Year		Secured		Unsecured		Total	% Total	Interest Rate					
2015-2017	\$	-	\$	-	\$	-	0%	-					
2018		5,327		67,500		72,827	22%	1.819%					
2019		60,000		100,000		160,000	47%	2.833%					
Thereafter		3,077		100,000		103,077	31%	4.315%					
Total	\$	68,404	\$	267,500	\$	335,904	100%	3.068%					

<sup>&</sup>lt;sup>(2)</sup> One additional one-year extension is available, provided that certain conditions are satisfied.

<sup>(3)</sup> The applicable LIBOR margin will range from 1.30% to 1.90% for the revolving credit facility and 1.25% to 1.85% for the term loan facility, depending on the ratio of our outstanding consolidated indebtedness to the value of our consolidated gross asset value, which is measured on a quarterly basis. As a result, the effective interest rate will fluctuate from period to period.

<sup>(4)</sup> We have executed a forward interest swap that will effectively fix \$50M of this \$100M term loan at 2.005% plus the applicable term loan facility LIBOR margin from 2/16/16 to 12/14/18.

## Unsecured Revolving Credit Facility and Term Loan Facility Covenants (1)

	Covenant	September 30, 2015	June 30, 2015	March 31, 2015
Maximum Leverage Ratio	less than 60%	30.2%	28.1%	26.6%
Maximum Secured Leverage Ratio	less than 45%	6.2%	15.1%	16.7%
Maximum Secured Recourse Debt <sup>(2)</sup>	less than 15%	0.0%		
Maximum Recourse Debt <sup>(2)</sup>	less than 15%		1.0%	1.1%
Minimum Tangible Net Worth	\$582,432,000	\$755,982,000	\$756,231,000	\$762,145,000
Minimum Fixed Charge Coverage Ratio	at least 1.50 to 1.00	5.26 to 1.00	8.47 to 1.00	7.60 to 1.00
Unencumbered Leverage Ratio	less than 60%	27.1%	17.1%	13.1%
Unencumbered Interest Coverage Ratio	at least 1.75 to 1.00	3.87 to 1.00	5.96 to 1.00	7.55 to 1.00

<sup>&</sup>lt;sup>(1)</sup> Our actual performance for each covenant is calculated based on the definitions set forth in the credit agreement.

<sup>(2)</sup> On July 15, 2015, we amended our credit agreement. The amendment provides for, among other things, the replacement of the maximum recourse debt covenant with a maximum secured recourse debt covenant.

at 9/30/15 (unaudited results)

### **Consolidated Portfolio:**

		Re	entable Square Fee	t		Occupancy		Annualized	Base Rent
		Same	Non-Same		Same	Non-Same			
	#	Properties	Properties	Total	Properties	Properties	Total	Total	
Market	Properties	Portfolio	Portfolio <sup>(1)</sup>	Portfolio	Portfolio	Portfolio <sup>(1)</sup>	Portfolio	(in 000's) <sup>(2)</sup>	per SF
Greater San Fernando Valley	23	1,283,251	1,329,900	2,613,151	86.8%	65.3%	75.9%	\$ 18,893	\$9.53
San Gabriel Valley	11	978,356	286,562	1,264,918	99.0%	100.0%	99.3%	9,765	\$7.78
Central LA	4	190,663	196,647	387,310	100.0%	64.0%	81.7%	2,813	\$8.89
Mid-Counties	9	522,430	277,865	800,295	99.5%	88.4%	95.7%	5,699	\$7.44
South Bay	12	331,076	485,861	816,937	97.8%	86.4%	91.0%	6,142	\$8.26
Los Angeles County	59	3,305,776	2,576,835	5,882,611	94.3%	75.5%	86.1%	43,312	\$8.55
North Orange County	6	459,754	184,262	644,016	94.0%	100.0%	95.7%	5,545	\$8.99
West Orange County	1	-	170,865	170,865	N/A	100.0%	100.0%	1,408	\$8.24
South Orange County	1	-	46,178	46,178	N/A	100.0%	100.0%	371	\$8.04
OC Airport	6	289,040	222,230	511,270	98.5%	22.2%	65.3%	2,959	\$8.86
Orange County	14	748,794	623,535	1,372,329	95.7%	72.3%	85.1%	10,283	\$8.81
Inland Empire West	10	495,431	547,130	1,042,561	95.0%	98.9%	97.0%	7,347	\$7.26
Inland Empire East	2	85,282	-	85,282	100.0%	N/A	100.0%	544	\$6.38
San Bernardino County	12	580,713	547,130	1,127,843	95.7%	98.9%	97.2%	7,891	\$7.20
Ventura	11	649,082	495,128	1,144,210	95.5%	93.7%	94.7%	8,890	\$8.20
Ventura County	11	649,082	495,128	1,144,210	95.5%	93.7%	94.7%	8,890	\$8.20
North County San Diego	6	584,254	-	584,254	88.1%	N/A	88.1%	4,837	\$9.40
Central San Diego	10	137,989	751,061	889,050	93.5%	97.0%	96.5%	9,590	\$11.18
South County San Diego	1	78,615	=	78,615	63.5%	N/A	63.5%	431	\$8.63
San Diego County	17	800,858	751,061	1,551,919	86.6%	97.0%	91.7%	14,858	\$10.45
CONSOLIDATED TOTAL / WTD AVG	113	6,085,223	4,993,689	11,078,912	93.7%	82.7%	88.8%	\$ 85,234	\$8.67
Unconsolidated Joint Ventures:									
Ventura	1	_	68,370	68,370	N/A	51.5%	51.5%	\$ 303	\$8.61
UNCONSOLIDATED TOTAL / WTD AVG	1	-	68,370	68,370	-	51.5%	51.5%	\$ 303	\$8.61
Total Portfolio:									
GRAND TOTAL / WTD AVG	114	6,085,223	5,062,059	11,147,282	93.7%	82.3%	88.5%	\$ 85,537	\$8.67

<sup>(1)</sup> Includes seven properties that were undergoing repositioning as of September 30, 2015. See page 24 for additional details on these properties.

<sup>(2)</sup> Calculated for each property as monthly contracted base rent per the terms of the lease(s) at such property, as of September 30, 2015, multiplied by 12 and then multiplied by our ownership interest for such property, and then aggregated by market. Excludes billboard and antenna revenue and rent abatements.



	Sep. 30, 2015	Jun. 30, 2015	Mar. 31, 2015	Dec. 31, 2014	Sep. 30, 2014
Occupancy:					
Los Angeles County	86.1%	87.7%	87.1%	91.0%	95.7%
Orange County	85.1%	84.4%	92.6%	92.1%	90.3%
San Bernardino County	97.2%	96.7%	96.3%	92.1%	88.1%
Ventura County	94.7%	90.8%	91.8%	91.4%	87.8%
San Diego County	91.7%	87.5%	89.0%	86.3%	82.4%
Total/Weighted Average	88.8%	88.4%	89.5%	90.7%	91.8%
Consolidated Portfolio SF	11,078,912	10,649,768	10,253,580	9,829,020	8,633,812

### **Leasing Activity:**

			Three Months Ended		
	Sep. 30, 2015	Jun. 30, 2015	Mar. 31, 2015	Dec. 31, 2014	Sep. 30, 2014
Leasing Activity (SF): (1)					
New leases	216,499	283,695	458,301	201,269	253,422
Renewal	323,085	442,019	319,849	229,226	438,251
Gross leasing	539,584	725,714	778,150	430,495	691,673
Expiring leases	455,677	857,483	625,534	388,816	624,995
Net absorption	83,907	(131,769) <sup>(2)</sup>	152,616	41,679	66,678
Retention rate	71%	52% <sup>(2)</sup>	51%	59%	70%

### Weighted Average New/Renewal Leasing Spreads:

			Three Months Ended		
	Sep. 30, 2015	Jun. 30, 2015	Mar. 31, 2015	Dec. 31, 2014	Sep. 30, 2014
Cash Rent Change	5.4%	7.0%	4.5%	1.9% <sup>(3)</sup>	3.6%
GAAP Rent Change	16.3%	15.4%	11.6%	11.8% <sup>(3)</sup>	10.3%

<sup>(1)</sup> Excludes month-to-month tenants.

<sup>(3)</sup> Excluding the effect of one 15,040 sqft lease transaction in our San Diego market, the weighted average cash and GAAP growth for total executed leases was 3.3% and 13.3%, respectively.



<sup>(2)</sup> Excluding the effect of two move-outs aggregating 146,133 sqft at two of our repositioning properties, Birch and Frampton, our net absorption was 14,364 sqft and our retention rate was 62%.

Leasing Activity:					
	# Leases Signed	SF of Leasing	Wtd. Avg. Lease Term	Rent Change - Cash	Rent Change - GAAP
Third Quarter 2015:					
New	38	216,499	4.0	5.0%	18.0%
Renewal <sup>(1)</sup>	69	323,085	2.5	5.6%	15.5%
Total/Weighted Average	107	539,584	3.1	5.4%	16.3%

Oncommenced Leases by County.							
Market	Leased SF	Annuali	menced Leases zed Base Rent housands)	Annuali	l Pro Forma zed Base Rent :housands)	Pro Forma Occupancy %	Pro Forma Annualized Base Rent per SF
Los Angeles County <sup>(1)</sup>	182,877	\$	1,924	\$	45,236	89.2%	\$8.62
Orange County	-		-		10,283	85.1%	\$8.81
San Bernardino County	-		-		7,891	97.2%	\$7.20
Ventura County	3,988		42		8,931	95.1%	\$8.21
San Diego County	10,976		97		14,955	92.4%	\$10.43
Total/Weighted Average	197,841	\$	2,062	\$	87,296	90.5%	\$8.70

<sup>(1)</sup> Includes a 112,000 sqft lease at our repositioning property located at 7900 Nelson Road, which commences in October 2015 and has annualized base rent of \$945,500.

Lease Expiration Schedule:					
Year of Lease Expiration	# of Leases Expiring	Total Rentable SF	zed Base Rent housands)	% of Annualized Base Rent	Annualized Base Rent per SF
Available	-	1,245,324	-	-	-
MTM Tenants	99	206,260	\$ 2,245	2.6%	\$10.88
2015	109	453,960	4,092	4.8%	\$9.01
2016	397	2,879,588	23,328	27.4%	\$8.10
2017	324	2,070,933	17,984	21.1%	\$8.68
2018	195	1,323,366	12,067	14.2%	\$9.12
2019	44	849,439	6,922	8.1%	\$8.15
2020	45	1,051,694	9,564	11.2%	\$9.09
2021	13	209,131	2,476	2.9%	\$11.84
2022	5	145,681	795	0.9%	\$5.45
2023	2	78,338	982	1.2%	\$12.53
2024	2	266,865	1,978	2.3%	\$7.41
Thereafter	4	298,333	2,801	3.3%	\$9.39
Total Portfolio	1,239	11,078,912	\$ 85,234	100.0%	\$8.67

<sup>(1) 100%</sup> of lease renewals during the quarter achieved positive cash rent growth.



# Top 10 Tenants:

			% of Total Ann.	Ann. Base Rent	
Tenant	Submarket	Leased SF	Base Rent	per SF	Lease Expiration
Cosmetic Laboratories of America, LLC	LA - San Fern. Valley	319,348	2.1%	\$5.64	6/30/2020
Valeant Pharmaceuticals International, Inc.	OC - West	170,865	1.7%	\$8.24	12/31/2019
Triumph Processing, Inc.	LA - South Bay	164,662	1.5%	\$7.86	5/31/2030
Senior Operations, Inc.	LA - San Fern. Valley	130,800	1.4%	\$8.88	11/30/2024
Biosense Webster, Inc.	LA - San Gabriel Valley	89,920	1.4%	\$12.82	10/31/2020 <sup>(1)</sup>
Warehouse Specialists, Inc.	LA - San Gabriel Valley	245,961	1.3%	\$4.44	11/30/2017
32 Cold, LLC	LA - Central	78,280	1.3%	\$13.80	9/30/2025
Department of Corrections	Inland Empire West	58,781	1.3%	\$18.25	3/31/2020
Tarnik, Inc.	LA - San Fern. Valley	138,980	1.1%	\$6.80	4/30/2016
Exelis Inc.	LA - San Gabriel Valley	67,838	1.0%	\$13.01	9/30/2023
Top 10 Total / Wtd. Avg.		1,465,435	14.1%	\$8.11	

<sup>(1)</sup> Includes 1,120 rentable square feet expiring 9/30/2016, 12,800 rentable square feet expiring 9/30/2017 and 76,000 rentable square feet expiring 10/31/2020, as of September 30, 2015.

# **Lease Segmentation by Size:**

Square Feet	Number of Leases	Leased SF	Ann. Base Rent (in thousands)	% of Total Ann.  Base Rent	Ann. Base Rent per SF
<4,999	879	1,830,374	\$ 19,279	22.6%	\$10.53
5,000 - 9,999	148	1,019,517	10,364	12.1%	\$10.17
10,000 - 24,999	141	2,202,116	20,210	23.7%	\$9.18
25,000 - 49,999	35	1,229,941	10,381	12.3%	\$8.44
>50,000	36	3,551,640	25,000	29.3%	\$7.04
Total / Wtd. Avg.	1,239	9,833,588	\$ 85,234	100.0%	\$8.67

(data represents consolidated portfolio only)

Quarter Ended September 30, 2015:					
	А	mount	SF <sup>(1)</sup>		PSF
Tenant Improvements:				•	
New Leases - 1st Generation	\$	172	132,821	\$	1.29
New Leases - 2nd Generation	\$	384	248,382	\$	1.55
Leasing Commissions & Lease Costs:					
New Leases - 1st Generation	\$	452	259,922	\$	1.74
New Leases - 2nd Generation	\$	266	258,018	\$	1.03
Renewals	\$	50	261,794	\$	0.19
Total Recurring Capex:					
Recurring Capex	\$	921	10,842,960	\$	0.08
Recurring Capex % NOI		5.4%			
Recurring Capex % Operating Revenue		3.9%			
Nonrecurring Capex	\$	4,222	3,162,875	\$	1.33
Nine Months Ended September 30, 2015:					
Nine Months Ended September 30, 2015:	A	mount	SF <sup>(1)</sup>		PSF
Tenant Improvements:					
·	\$	509	361,959	\$	1.41
Tenant Improvements: New Leases - 1st Generation New Leases - 2nd Generation	\$ \$	509 1,250	361,959 736,671	\$ \$	1.41 1.70
Tenant Improvements: New Leases - 1st Generation	\$	509	361,959	\$	1.41
Tenant Improvements: New Leases - 1st Generation New Leases - 2nd Generation	\$ \$	509 1,250	361,959 736,671	\$ \$	1.41 1.70
Tenant Improvements:  New Leases - 1st Generation  New Leases - 2nd Generation  Renewals	\$ \$ \$	509 1,250 145	361,959 736,671	\$ \$	1.41 1.70
Tenant Improvements: New Leases - 1st Generation New Leases - 2nd Generation Renewals Leasing Commissions & Lease Costs:	\$ \$ \$ \$	509 1,250 145	361,959 736,671 189,862	\$ \$ \$ \$	1.41 1.70 0.76
Tenant Improvements: New Leases - 1st Generation New Leases - 2nd Generation Renewals  Leasing Commissions & Lease Costs: New Leases - 1st Generation	\$ \$ \$	509 1,250 145	361,959 736,671 189,862 761,369	\$ \$ \$	1.41 1.70 0.76
Tenant Improvements: New Leases - 1st Generation New Leases - 2nd Generation Renewals  Leasing Commissions & Lease Costs: New Leases - 1st Generation New Leases - 2nd Generation	\$ \$ \$ \$	509 1,250 145 1,347 773	361,959 736,671 189,862 761,369 666,689	\$ \$ \$ \$	1.41 1.70 0.76 1.77 1.16
Tenant Improvements:  New Leases - 1st Generation  New Leases - 2nd Generation  Renewals  Leasing Commissions & Lease Costs:  New Leases - 1st Generation  New Leases - 2nd Generation  Renewals	\$ \$ \$ \$	509 1,250 145 1,347 773	361,959 736,671 189,862 761,369 666,689	\$ \$ \$ \$	1.41 1.70 0.76 1.77 1.16
Tenant Improvements: New Leases - 1st Generation New Leases - 2nd Generation Renewals  Leasing Commissions & Lease Costs: New Leases - 1st Generation New Leases - 2nd Generation Renewals  Total Recurring Capex:	\$ \$ \$ \$ \$	509 1,250 145 1,347 773 132	361,959 736,671 189,862 761,369 666,689 414,120	\$ \$ \$ \$ \$	1.41 1.70 0.76 1.77 1.16 0.32
Tenant Improvements: New Leases - 1st Generation New Leases - 2nd Generation Renewals  Leasing Commissions & Lease Costs: New Leases - 1st Generation New Leases - 2nd Generation Renewals  Total Recurring Capex: Recurring Capex	\$ \$ \$ \$ \$	509 1,250 145 1,347 773 132	361,959 736,671 189,862 761,369 666,689 414,120	\$ \$ \$ \$ \$	1.41 1.70 0.76 1.77 1.16 0.32

<sup>(1)</sup> For tenant improvements and leasing commissions, reflects the aggregate square footage of the leases in which we incurred such costs, excluding new/renewal leases in which there were no tenant improvements and/or leasing commissions. For recurring capex, reflects the weighted average square footage of our consolidated portfolio for the period. For nonrecurring capex, reflects the aggregate square footage of the properties in which we incurred such capital expenditures.

Repositioning Properties															
			Est. Const	ruction Period		Cost	ts Incurred								
Property (Submarket)	Rentable Square Feet	Acquisition Date	Start	Completion	urchase Price	Rep	ositioning	umulative estment-to- date <sup>(1)</sup>	•	ected Total restment <sup>(2)</sup>	Occ % 9/30/15	-	ıal Cash NOI -2015 <sup>(3)</sup>	 i. Annual ilized Cash NOI	Est. Period to Stabilization (months) <sup>(4)</sup>
CURRENT REPOSITIONING:															
1601 Alton Pkwy. (OC Airport)	124,000	Jun-14	4Q-2014	1Q-2016	\$ 13,276	\$	869	\$ 14,145	\$	16,447	40%	\$	51	\$ 996	15 - 21
605 8th Street (San Fernando Valley)	55,715	Aug-14	4Q-2014	4Q-2015 <sup>(5)</sup>	\$ 5,075	\$	1,106	\$ 6,181	\$	7,207	0%	\$	(8)	\$ 439	3 - 9
7900 Nelson Rd. (San Fernando Valley)	203,082	Nov-14	1Q-2015	4Q-2015 <sup>(6)</sup>	\$ 24,287	\$	638	\$ 24,925	\$	25,887	0%	\$	(39)	\$ 1,697	3 - 9
9401 De Soto Ave. (San Fernando Valley)	150,263	Mar-15	2Q-2015	4Q-2015 <sup>(5)</sup>	\$ 14,075	\$	782	\$ 14,857	\$	16,906	0%	\$	(26)	\$ 1,007	5 - 11
2610 & 2701 S. Birch St. (OC Airport)	98,230	Jun-14	2Q-2015	4Q-2015	\$ 11,000	\$	1,609	\$ 12,609	\$	13,606	0%	\$	(17)	\$ 868	5 - 11
24105 Frampton Ave. (South Bay)	49,841	Mar-14	2Q-2015	1Q-2016	\$ 3,930	\$	281	\$ 4,211	\$	5,119	0%	\$	(14)	\$ 315	4 - 10
9615 Norwalk Blvd. (Mid-Counties)	38,362	Apr-15	3Q-2015	Q2-2017	\$ 9,642	\$	31	\$ 9,673	\$	23,682	16%	\$	(22)	\$ 1,556	19 - 25
TOTAL/WEIGHTED AVERAGE	719,493				\$ 81,285	\$	5,316	\$ 86,601	\$	108,854	8%	\$	(75) <sup>(7</sup>	\$ 6,878	
FUTURE REPOSITIONING:															
679-691 S. Anderson St. (Central LA)	47,490	Nov-14			\$ 6,490	\$	16	\$ 6,506	\$	6,990	100%	\$	71	\$ 442	
COMPLETED REPOSITIONING:															
7110 Rosecrans Ave. (South Bay)	73,439	Jan-14			\$ 5,000	\$	746	\$ 5,746			100%	\$	82	\$ 445	Stabilized

<sup>(1)</sup> Cumulative investment-to-date includes the purchase price of the property and subsequent costs incurred for nonrecurring capital expenditures.

<sup>(7)</sup> Actual NOI for the three months ended September 30, 2015 reflects the capitalization of \$219 of real estate property taxes. We will continue to capitalize real estate property taxes during the period in which construction is taking place to get each repositioning property ready for its intended use.

Repositioning Space										
			Est. Consti	uction Period						
	Rentable					Actua	l Cash	Est. A	Annual	Est. Period to
	Square	Space Under			Occ %	N	OI	Stabiliz	zed Cash	Stabilization
Property (Submarket)	Feet	Repositioning	Start	Completion	9/30/15	3Q-2	015 <sup>(1)</sup>	N	IOI	(months) <sup>(2)</sup>
15140 & 15148 Bledsoe St. (San Fernando Valley)	133,356	72,000	1Q-2015	1Q-2016 <sup>(3)</sup>	46%	\$	61	\$	882	3 - 9

<sup>&</sup>lt;sup>(1)</sup>Represents the actual net operating income for each property for the three months ended September 30, 2015.

<sup>(3)</sup> The estimated construction completion period has changed from 3Q-2015 to 1Q-2016 due to a change in scope.



<sup>(2)</sup> Projected total investment includes the purchase price of the property and an estimate of total expected nonrecurring capital expenditures to be incurred on each repositioning project to reach completion.

<sup>(3)</sup> Represents the actual cash net operating income for each property for the three months ended September 30, 2015. For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(4)</sup> Represents the estimated remaining number of months, as of September 30, 2015, for the property to reach stabilization. Includes time to complete construction and to lease-up property.

<sup>&</sup>lt;sup>(5)</sup>The estimated construction completion period has changed from 3Q-2015 to 4Q-2015.

<sup>(6)</sup> This building is being repositioned from a single-tenant building into a two-unit building. One of the units, which is a 120,000 square foot space, has been completed and leased as of the end of 3Q-2015. The lease will commence during 4Q-2015. The estimated completion period for the second space has changed from 3Q-2015 to 4Q-2015.

<sup>(2)</sup> Represents the estimated remaining number of months, as of September 30, 2015, for the property to reach stabilization. Includes time to complete construction and to lease-up repositioning space.

#### 2015 Acquisitions:

							Occ. % at
Acquisition				Rentable	Price	Occ. % at	September 30,
Date	Property Address	County	Submarket	Square Feet	(\$ in MM)	Acquisition	2015
1/21/2015	12907 Imperial Highway	Los Angeles	Mid-Counties	101,080	\$12.2	100%	100%
1/21/2015	8902-8940 Activity Road	San Diego	Central San Diego	112,501	\$18.5	93%	99%
3/9/2015	1210 North Red Gum Street	Orange	North Orange County	64,570	\$7.7	100%	100%
3/18/2015	9401 De Soto Avenue <sup>(1)</sup>	Los Angeles	Greater San Fernando Valley	150,263 <sup>(2)</sup>	\$14.1	0%	0%
4/30/2015	9615 Norwalk Boulevard <sup>(1)</sup>	Los Angeles	Mid-Counties	38,362	\$9.6	100%	16%
5/1/2015	16221 Arthur Street	Los Angeles	Mid-Counties	61,372	\$5.8	100%	100%
5/12/2015	2588 & 2605 Industry Way	Los Angeles	South Bay	164,662	\$22.0	100%	100%
5/15/2015	425 Hacienda Boulevard	Los Angeles	San Gabriel Valley	51,823	\$7.0	100%	100%
6/29/2015	6700 S Alameda Street	Los Angeles	Central LA	78,280	\$14.5	100%	100%
7/10/2015	12720-12860 Danielson Court	San Diego	Central San Diego	112,062	\$16.9	100%	100%
7/29/2015	10950 Norwalk Boulevard & 12241 Lakeland Road	Los Angeles	Mid-Counties	18,995	\$5.0	100%	100%
8/11/2015	610-760 W Hueneme Road & 5651-5721 Perkins Road	Ventura	Ventura	86,904	\$9.6	87%	91%
9/1/2015	10701-10719 Norwalk Boulevard	Los Angeles	Mid-Counties	58,056	\$7.2	100%	100%
9/18/2015	6020 Sheila Street <sup>(3)</sup>	Los Angeles	Central LA	70,877	\$12.2	0%	0%
9/30/2015	9805 6th Street	San Bernardino	Inland Empire West	81,377	\$6.9	100%	100%

<sup>(1)</sup> As of September 30, 2015, this property was undergoing repositioning. See page 24 for additional details.

<sup>(2)</sup> Represents the expected square footage of the building after completion of the planned repositioning. At acquisition, the property was measured at 153,984 square feet.

<sup>(3)</sup> As of September 30, 2015, this property is fully leased but not occupied. See page 21 for additional details of our uncommenced leases by county.

ProForma Net Operating Income (NOI) <sup>(1)(2)</sup>		For the Three Months Ended September 30, 2015	
Total operating revenues	\$	23,335	
Property operating expenses		(6,237)	
Pro forma effect of acquisitions <sup>(3)</sup>		544	
ProForma NOI		17,642	
Fair value lease revenue		69	
Straight line rental revenue adjustment		(1,039)	
ProForma Cash NOI	\$	16,672	
Balance Sheet Items			
Other assets and liabilities	Septem	September 30, 2015	
Cash and cash equivalents	\$	5,083	
Rents and other receivables, net		2,221	
Other assets		5,491	
Acquisition related deposits		1,250	
Accounts payable, accrued expenses and other liabilities		(13,886)	
Dividends payable		(7,504)	
Tenant security deposits		(10,523)	
Prepaid rents		(1,935)	
Total other assets and liabilities	\$	(19,803)	
Debt and Shares Outstanding			

Common shares outstanding (5)

Operating partnership units outstanding<sup>(6)</sup>

55,198,780

2,066,704

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(2)</sup> ProForma Net Operating Income as calculated does not reflect the potential incremental value from properties and space under repositioning. See page 24 for additional details.

<sup>(3)</sup> Represents the estimated impact of Q3'15 acquisitions as if they had been acquired July 1, 2015.

<sup>(4)</sup> Excludes net deferred loan fees and net loan premium aggregating \$846.

<sup>(5)</sup> Represents outstanding shares of common stock of the Company, which excludes 389,123 shares of unvested shares of restricted stock.

<sup>(6)</sup> Represents outstanding common units of the Company's operating partnership, Rexford Industrial Realty, LP, that are owned by unit holders other than Rexford Industrial Realty, Inc. Represents the noncontrolling interest in our operating partnership.

	For the Three Months Ended								
	-	ember 30, 2015	June	30, 2015	Marc	h 31, 2015	Decemb	per 31, 2014	
EBITDA	\$	13,508	\$	12,364	\$	11,819	\$	10,334	
Recurring cash distributions from unconsolidated joint ventures		54		37		34		89	
Fair value lease expense		69		46		39		115	
Non-cash stock compensation		443		467		348		250	
Straight line corporate office rent expense adjustment		21		37		24		-	
Loss (gain) on extinguishment of debt		253		(71)		-		-	
Straight line rental revenue adjustment		(1,039)		(612)		(365)		(595)	
Capitalized payments		(296)		(311)		(334)		(302)	
Note receivable discount amortization		(38)		(71)		(69)		(68)	
Gain from early repayment of note receivable		(581)		-		-		-	
Recurring capital expenditures		(921)		(871)		(392)		(908)	
2nd generation tenant improvements and leasing commissions		(701)		(893)		(706)		(918)	
Unconsolidated joint venture AFFO adjustments		(5)		4		9		(3)	
Cash flow for fixed charge coverage calculation	\$	10,767	\$	10,126	\$	10,407	\$	7,994	
Cash interest expense calculation detail:									
Interest expense	\$	2,245	\$	1,658	\$	1,826	\$	1,655	
Capitalized interest		252		186		10		42	
Note payable premium amortization		33		33		92		82	
Amortization of deferred financing costs		(200)		(209)		(209)		(206)	
Cash interest expense	\$	2,330	\$	1,668	\$	1,719	\$	1,573	
Fixed Charge Coverage Ratio		4.6x		6.1x		6.1x		5.1x	

### **Definitions / Discussion of Non-GAAP Financial Measures**

Adjusted Funds from Operations (AFFO): We calculate adjusted funds from operations, or AFFO, by adding to or subtracting from FFO (i) non-cash operating revenues and expenses, (ii) capitalized operating expenditures such as leasing payroll, (iii) recurring capital expenditures required to maintain and re-tenant our properties, (iv) capitalized interest costs resulting from the repositioning/redevelopment of certain of our properties, and (v) 2nd generation tenant improvements and leasing commissions. Management uses AFFO as a supplemental performance measure because it provides a performance measure that, when compared year over year, captures trends in portfolio operating results. We also believe that, as a widely recognized measure of the performance of REITs, AFFO will be used by investors as a basis to assess our performance in comparison to other REITs. However, because AFFO may exclude certain non-recurring capital expenditures and leasing costs, the utility of AFFO as a measure of our performance is limited. Additionally, other Equity REITs may not calculate AFFO using the method we do. As a result, our AFFO may not be comparable to such other Equity REITs' AFFO. AFFO should be considered only as a supplement to net income (as computed in accordance with GAAP) as a measure of our performance.

Annualized Base Rent: Calculated for each lease as the latest monthly contracted base rent per the terms of such lease multiplied by 12. Excludes billboard and antenna revenue and rent abatements.

Capital Expenditures, Non-recurring: Expenditures made in respect of a property for improvement to the appearance of such property or any other major upgrade or renovation of such property, and further includes capital expenditures for seismic upgrades, or capital expenditures for deferred maintenance existing at the time such property was acquired.

Capital Expenditures, Recurring: Expenditures made in respect of a property for maintenance of such property and replacement of items due to ordinary wear and tear including, but not limited to, expenditures made for maintenance or replacement of parking lot, roofing materials, mechanical systems, HVAC systems and other structural systems. Recurring capital expenditures shall not include any of the following: (a) improvements to the appearance of such property or any other major upgrade or renovation of such property not necessary for proper maintenance or marketability of such property; (b) capital expenditures for seismic upgrades; or (c) capital expenditures for deferred maintenance for such property existing at the time such property was acquired.

Capital Expenditures, First Generation: Capital expenditures for newly acquired space, newly developed or redeveloped space, or change in use.

Cash NOI: Cash basis NOI is a non-GAAP measure, which we calculate by adding or subtracting from NOI i) fair value lease revenue and ii) straight-line rent adjustment. We use Cash NOI, together with NOI, as a supplemental performance measure. Cash NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. Cash NOI should not be used as a substitute for cash flow from operating activities computed in accordance with GAAP. We use Cash NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio.

**EBITDA** and **Adjusted EBITDA**: We believe that EBITDA is helpful to investors as a supplemental measure of our operating performance as a real estate company because it is a direct measure of the actual operating results of our industrial properties. We also use this measure in ratios to compare our performance to that of our industry peers. In addition, we believe EBITDA is frequently used by securities analysts, investors and other interested parties in the evaluation of Equity REITs. However, because EBITDA is calculated before recurring cash charges including interest expense and income taxes, and is not adjusted for capital expenditures or other recurring cash requirements of our business, its utility as a measure of our liquidity is limited. Accordingly, EBITDA should not be considered an alternative to cash flow from operating activities (as computed in accordance with GAAP) as a measure of our liquidity. EBITDA should not be considered as an alternative to net income or loss as an indicator of our operating performance. Other Equity REITs may calculate EBITDA differently than we do; accordingly, our EBITDA may not be comparable to such other Equity REITs' EBITDA. Adjusted EBITDA includes add backs of non-cash stock based compensation expense, gain on extinguishment of debt, loss on sale of real estate, non-recurring legal fees and the pro-forma effects of acquisitions and assets classified as held for sale.

Investment to Date and Total: Reflects the total purchase price for a property plus additional or planned tangible investment subsequent to acquisition.

Funds from Operations (FFO): We calculate FFO before non-controlling interest in accordance with the standards established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, real estate related depreciation and amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization, gains and losses from property dispositions, other than temporary impairments of unconsolidated real estate entities, and impairment on our investment in real estate, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of performance used by other REITs, FFO may be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. Other equity REITs may not calculate or interpret FFO in accordance with the NAREIT definition as we do, and, accordingly, our FFO may not be comparable to such other REITs' FFO. FFO should not be used as a measure of our liquidity, and is not indicative of funds available for our cash needs, including our ability to pay dividends.



### **Definitions / Discussion of Non-GAAP Financial Measures**

**NOI:** Includes the revenue and expense directly attributable to our real estate properties calculated in accordance with GAAP. Calculated as total revenue from real estate operations including i) rental revenues ii) tenant reimbursements, and iii) other income less property expenses and other property expenses (before interest expense, depreciation and amortization). We use NOI as a supplemental performance measure because, in excluding real estate depreciation and amortization expense and gains (or losses) from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that NOI will be useful to investors as a basis to compare our operating performance with that of other REITs. However, because NOI excludes depreciation and amortization expense and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties (all of which have real economic effect and could materially impact our results from operations), the utility of NOI as a measure of our performance is limited. Other equity REITs may not calculate NOI in a similar manner and, accordingly, our NOI may not be comparable to such other REITs' NOI. Accordingly, NOI should be considered only as a supplement to net income as a measure of our performance. NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. NOI should not be used as a substitute for cash flow from operating activities in accordance with GAAP. We use NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio.

**Proforma NOI:** Proforma NOI is calculated by adding to NOI the estimated impact of current period acquisitions as if they had been acquired at the beginning of the reportable period. These estimates do not purport to be indicative of what operating results would have been had the acquisitions actually occurred at the beginning of the reportable period and may not be indicative of future operating results.

**Properties Under Repositioning:** Typically defined as properties where a significant amount of space is held vacant in order to implement capital improvements that improve the market rentability and leasing functionality of that space. Considered completed once investment is fully or nearly fully deployed and the property is marketable for leasing.

Recurring Funds From Operations (Recurring FFO): We calculate Recurring FFO by adjusting FFO to exclude the effect of non-recurring expenses and acquisition expenses.

Rent Change - Cash: Compares the first month cash rent excluding any abatement on new leases to the last month rent for the most recent expiring lease. Data included for comparable leases only. Comparable leases generally exclude properties under repositioning, short-term leases, and space that has been vacant for over one year.

Rent Change - GAAP: Compares GAAP rent, which straightlines rental rate increases and abatement, on new leases to GAAP rent for the most recent expiring lease. Data included for comparable leases only. Comparable leases generally exclude properties under repositioning, short-term leases, and space that has been vacant for over one year.

Same Property Portfolio: Our Same Property Portfolio is a subset of our consolidated portfolio and includes properties that were wholly-owned by us as of January 1, 2014 and still owned by us as of September 30, 2015. The Company's computation of same property performance may not be comparable to other REITs.

Space Under Repositioning: Defined as space during held vacant during the current quarter in order to implement capital improvements to change the leasing functionality of that space. Considered completed once the repositioning has been completed and the unit is marketable for leasing.

Stabilized Same Property Portfolio: Our Stabilized Same Property Portfolio represents the properties included in our Same Property Portfolio, adjusted to exclude spaces that were under repositioning during the current quarter.

Uncommenced Leases: Reflects signed leases that have not yet commenced as of the reporting date.

