



# **Supplemental Financial Reporting Package**

# **Second Quarter 2015**

Rexford Industrial Realty, Inc.
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#### Disclosures:

Forward Looking Statements: This supplemental package contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. We caution investors that any forward-looking statements presented herein are based on management's beliefs and assumptions and information currently available to management. Such statements are subject to risks, uncertainties and assumptions and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. These risks and uncertainties include, without limitation: general risks affecting the real estate industry (including, without limitation, the market value of our properties, the inability to enter into or renew leases at favorable rates, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate); risks associated with the disruption of credit markets or a global economic slowdown; risks associated with the potential loss of key personnel (most importantly, members of senior management); risks associated with our failure to maintain our status as a Real Estate Investment Trust under the Internal Revenue Code of 1986, as amended; possible adverse changes in tax and environmental laws; litigation, including costs associated with prosecuting or defending pending or threatened claims and any adverse outcomes, and potential liability for uninsured losses and environmental contamination.

For a further discussion of these and other factors that could cause our future results to differ materially from any forward-looking statements, see Item 1A. Risk Factors in our 2014 Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission ("SEC") on March 9, 2015. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.



	Senior Management Team
Howard Schwimmer	Co-Chief Executive Officer, Director
Michael S. Frankel	Co-Chief Executive Officer, Director
Adeel Khan	Chief Financial Officer
Patrick Schlehuber	Director of Acquisitions
Bruce Herbkersman	Director of Construction & Development
Shannon Lewis	Director of Leasing & Asset Management
Ashley Arthur	Director of Property Operations
	Board of Directors
Richard Ziman	Chairman
Howard Schwimmer	Co-Chief Executive Officer, Director
Michael S. Frankel	Co-Chief Executive Officer, Director
Robert L. Antin	Director
Steven C. Good	Director
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Wells Fargo Securities	Brendan Maiorana, CFA
Wunderlich Securities	Craig Kucera

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(in thousands except per share figures and portfolio statistics)

	Ju	ne 30, 2015	N	Narch 31, 2015	De	cember 31, 2014	Sep	tember 30, 2014		June 30, 2014
Financial Results:	_									·
Total rental revenues	\$	22,442	\$	21,063	\$	19,576	\$	17,755	\$	14,718
Net income (loss)	\$	196	\$	81	\$	145	\$	(679)	\$	81
Net income (loss) per common share - basic and diluted	\$	0.00	\$	0.00	\$	0.00	\$	(0.02)	\$	0.00
Company share of Recurring FFO	\$	11,089	\$	10,085	\$	8,932	\$	7,700	\$	6,091
Recurring FFO per common share - basic and diluted	\$	0.20	\$	0.20	\$	0.21	\$	0.23	\$	0.24
Company share of FFO	\$	10,220	\$	9,513	\$	8,145	\$	6,960	\$	5,508
FFO per common share - basic and diluted	\$	0.19	\$	0.19	\$	0.19	\$	0.21	\$	0.22
EBITDA	\$	12,364	\$	11,819	\$	10,334	\$	9,456	\$	7,769
Adjusted EBITDA	\$	14,066	\$	12,927	\$	12,585	\$	11,149	\$	10,325
Dividend declared per common share	\$	0.12	\$	0.12	\$	0.12	\$	0.12	\$	0.12
Portfolio Statistics:										
Portfolio SF - consolidated		10,649,768		10,253,580		9,829,020		8,633,812		7,908,456
Ending occupancy - consolidated portfolio		88.4%		89.5%		90.7%		91.8%		90.5%
Pro-forma occupancy including uncommenced leases		90.0%		90.8%		90.7%		92.3%		91.1%
Leasing spreads - cash		7.0%		4.5%		1.9 <sup>(2)</sup>		3.6%		5.2%
Leasing spreads - GAAP		15.4%		11.6%		11.8 <sup>(3)</sup>		10.3%		17.1%
ŭ i										
Same Property Performance:										
Total revenue growth		5.5%		4.2%		8.8%		3.6%		4.8%
Total property expense growth		3.8%		-3.4%		4.1%		3.9%		-4.1%
NOI growth		6.2%		7.4%		10.7%		3.5%		8.3%
Cash NOI growth		8.0%		7.3%		9.7%		3.8%		3.3%
Same Property Portfolio ending occupancy		92.6%		92.4%		92.1%		90.4%		89.8%
Stabilized Same Property Portfolio ending occupancy		94.0%		94.9%		93.7%		91.7%		
Same Property Portfolio occupancy growth (ppt)		2.3%		2.1%		2.3%		2.5%		1.4%
Capitalization:										
Common stock price at quarter end	\$	14.58	\$	15.81	\$	15.71	\$	13.84	\$	14.24
Common shares issued and outstanding	Ý	55,051,832	Ý	54,909,083	Ý	43,382,425	Y	43,059,742	Ý	25,420,381
Total shares and units issued and outstanding at period end (4)		57,229,405		57,205,769		45,705,769		45,705,769		28,429,640
Weighted average shares outstanding - basic and diluted		54,963,093		50,683,528		43,234,602		33,527,183		25,419,757
Total equity market capitalization	\$	834,405	\$	904,423	\$	718,038	\$	632,568	\$	404,838
Total consolidated debt	Ý	296,715	Y	269,879	Ÿ	357,076	Y	269,699	Ÿ	369,679
Total debt (pro-rata) <sup>(5)</sup>		296,715		269,879		357,076		275,924		375,904
Total combined market capitalization (debt and equity)		1,121,132		1,126,761		1,066,508		847,951		771,470
Paties										
Ratios:		25.6%		19.7%		32.7%		25.4%		47.50/
Net debt (pro-rata) to total combined market capitalization		25.6% 5.1x		19.7% 4.3x		32.7% 6.9x		25.4% 4.9x		47.5% 8.9x
Net debt (pro-rata) to adjusted EBITDA (quarterly results annualized)		5.1x		4.3X		6.9X		4.9x		8.9x

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(5)</sup> Includes our 15% share of debt in our Mission Oaks joint venture as of September 30, 2014 and June 30, 2014. During the three months ended December 31, 2014, in connection with the JV's disposition of 3001 & 3175 Mission Oaks Blvd., the JV repaid the \$41.5 million loan secured by the properties located at 3001, 3175 and 3233 Mission Oaks Blvd.



<sup>(2)</sup> Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average cash growth for total combined new and renewal leases executed during Q4-14 is 3.3%.

<sup>(3)</sup> Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average GAAP growth for total combined new and renewal leases executed during Q4-14 is 13.3%.

<sup>(4)</sup> Includes the following number of OP Units held by noncontrolling interests: 2,177,573 (June 30, 2015), 2,296,686 (March 31, 2015), 2,323,344 (December 31,2014), 2,646,027 (September 30, 2014) and 3,009,259 (June 30, 2014). Excludes the following number of shares of unvested restricted stock: 407,463 (June 30, 2015), 420,280 (March 31, 2015), 320,017 (December 31,2014), 198,141 (September 30, 2014) and 203,264 (June 30, 2014).

		6/30/15		3/31/15	12	2/31/14 <sup>(1)</sup>	9	9/30/14 <sup>(1)</sup>	1	6/30/14 <sup>(1)</sup>
Assets										
Investments in real estate, net	\$	955,365	\$	902,747	\$	853,578	\$	722,689	\$	651,920
Cash and cash equivalents		9,988		47,541		8,606		60,541		9,272
Restricted cash		-		-		-		307		379
Notes receivable		13,137		13,135		13,137		13,138		13,136
Rents and other receivables, net		2,210		1,892		1,812		1,738		1,455
Deferred rent receivable		6,067		5,520		5,165		4,547		4,314
Deferred leasing costs, net		4,526		3,744		3,608		3,275		2,640
Deferred loan costs, net		1,745		1,895		2,045		2,195		2,344
Acquired lease intangible assets, net <sup>(2)</sup>		28,580		26,504		28,136		23,558		22,621
Indefinite-lived intangible		5,271		5,271		5,271		5,271		5,271
Other assets		5,221		5,534		4,699		4,552		2,568
Acquisition related deposits		1,400		250		2,110		-		1,450
Investment in unconsolidated real estate entities		4,018		4,013		4,018		5,744		5,758
Assets associated with real estate held for sale		-		-		-		-		1,958
Total Assets	\$	1,037,528	\$	1,018,046	\$	932,185	\$	847,555	\$	725,086
Liabilities										
Notes payable	\$	296,333	\$	269,541	\$	356,362	\$	269,011	\$	369,020
Interest rate swap liability		2,960		3,279		1,402		228		459
Accounts payable and accrued expenses		9,257		11,566		10,053		9,519		5,708
Dividends payable		6,655		6,639		5,244		5,191		3,075
Acquired lease intangible liabilities, net <sup>(3)</sup>		2,579		2,903		3,016		1,921		1,970
Tenant security deposits		9,711		9,112		8,768		7,927		7,396
Prepaid rents		2,517		1,144		1,463		1,329		964
Liabilities associated with real estate held for sale		-		-		-		-		293
Total Liabilities		330,012		304,184		386,308		295,126		388,885
Equity										
Common stock		550		549		434		431		255
Additional paid in capital		720,583		719,199		542,318		538,248		312,451
Cumulative distributions in excess of earnings		(34,702)		(28,235)		(21,673)		(16,574)		(10,784)
Accumulated other comprehensive income (loss)		(2,847)		(3,147)		(1,331)		158		(410)
Total stockholders' equity		683,584		688,366	_	519,748		522,263		301,512
Noncontrolling interests		23,932		25,496		26,129		30,166		34,689
Total Equity		707,516		713,862		545,877		552,429		336,201
Total Liabilities and Equity	\$	1,037,528	\$	1,018,046	\$	932,185	\$	847,555	\$	725,086
			_							

 $<sup>^{(1)}</sup>$  For comparability, certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Includes net above-market tenant lease intangibles of \$5,725 (June 30, 2015), \$3,312 (March 31, 2015), \$3,644 (Dec. 31 2014), \$3,474 (Sept. 30, 2014) and \$3,443 (June 30, 2014).

<sup>(3)</sup> Includes net below-market tenant lease intangibles of \$2,350 (June 30, 2015), \$2,666 (March 31, 2015), \$2,771 (Dec. 31 2014), \$1,668 (Sept. 30, 2014) and \$1,716 (June 30, 2014).

	Three Months Ended										
	Jui	ne 30, 2015	Ma	rch 31, 2015	Decei	mber 31, 2014	Septe	mber 30, 2014		June 30, 2014	
Revenues	'										
Rental income	\$	19,275	\$	18,557	\$	16,719	\$	15,516	\$	12,773	
Tenant reimbursements		2,844		2,184		2,417		2,052		1,681	
Management, leasing, and development services		161		132		206		171		249	
Other income		162		190		234		16		15	
Total rental revenues	'	22,442		21,063		19,576		17,755		14,718	
Interest income		280		277		282		281		278	
Total Revenues	,	22,722		21,340		19,858		18,036		14,996	
Operating Expenses											
Property expenses		5,874		5,771		5,477		4,879		3,892	
General and administrative		3,740		3,546		3,486		3,273		2,780	
Depreciation and amortization		10,490		9,884		8,443		8,032		6,003	
Total Operating Expenses		20,104		19,201		17,406		16,184		12,675	
Other Expense											
Acquisition expenses		847		233		627		426		652	
Interest expense		1,658		1,826		1,655		1,957		1,537	
Total Other Expense		2,505		2,059		2,282		2,383		2,189	
Total Expenses		22,609		21,260		19,688		18,567		14,864	
Equity in income (loss) from unconsolidated real estate entities		12		1		(25)		2		(51)	
Gain on extinguishment of debt		71		-		-		-		-	
Loss on sale of real estate		-		-				(150)		-	
Net Income (Loss)	\$	196	\$	81	\$	145	\$	(679)	\$	81	
Net Income (Loss) attributable to:											
Common shareholders	Ś	139	\$	27	\$	107	\$	(623)	\$	49	
Noncontrolling interests	Y	8	Y	4	Y	-	Y	(80)	Y	8	
Participating securities		49		50		38		24		24	
Net Income (Loss)	\$	196	\$	81	Ś	145	\$	(679)	\$	81	
								(6.5)	_		
Earnings per Common Share - Basic and Diluted											
Net income (loss) available to common stockholders	\$	0.00	\$	0.00	\$	0.00	\$	(0.02)	\$	0.00	
Weighted average shares outstanding - basic and diluted		54,963,093		50,683,528		43,234,602		33,527,183		25,419,757	

(unaudited results)

# **Quarterly Results**

	Three Months	s Ended .	lune 30,	Six Months	Ended June 30,		
	2015		2014	2015		2014	
Rental Revenues	_	'					
Rental income	\$ 19,275	\$	12,773	\$ 37,832	\$	24,401	
Tenant reimbursements	2,844		1,681	5,028		3,192	
Management, leasing, and development services	161		249	293		483	
Other income	162		15	352		57	
Total Rental Revenues	22,442		14,718	43,505		28,133	
Interest income	 280		278	 557		554	
Total Revenues	22,722		14,996	44,062		28,687	
Operating Expenses							
Property expenses	5,874		3,892	11,645		8,026	
General and administrative	3,740		2,780	7,286		5,385	
Depreciation and amortization	10,490		6,003	20,374		12,133	
Total Operating Expenses	20,104		12,675	39,305		25,544	
Other Expense							
Acquisition expenses	847		652	1,080		985	
Interest expense	1,658		1,537	3,484		2,788	
Total Other Expense	2,505		2,189	4,564		3,773	
Total Expenses	22,609		14,864	43,869		29,317	
Equity in income (loss) from unconsolidated real estate entities	12		(51)	13		(6)	
Gain on extinguishment of debt	71		-	71		-	
Net Income (Loss) from Continuing Operations	196		81	277		(636)	
Discontinued Operations							
Income from discontinued operations before gain on sale of real estate	-		-	-		21	
Gain on sale of real estate	-		-	-		2,125	
Income from Discontinued Operations	-		-	-		2,146	
Net Income	\$ 196	\$	81	\$ 277	\$	1,510	
Net Income attributable to:							
Common shareholders	\$ 139	\$	49	\$ 166	\$	1,310	
Noncontrolling interests	8		8	12		160	
Participating securities	49		24	99		40	
Net Income	\$ 196	\$	81	\$ 277	\$	1,510	

	Rexford Industrial Realty, Inc.											
					Thre	ee Months Ended						
	Ju	ne 30, 2015	Ma	arch 31, 2015	December 31, 2014		September 30, 2014		Ju	ıne 30, 2014		
Funds From Operations (FFO)												
Net Income (loss)	\$	196	\$	81	\$	145	\$	(679)	\$	81		
Add:												
Depreciation and amortization, including amounts in												
discontinued operations		10,490		9,884		8,443		8,032		6,003		
Depreciation and amortization from unconsolidated joint ventures		20		28		66		103		103		
Loss on sale of real estate		-		-		-		150		-		
Deduct:												
Gain on sale of real estate from unconsolidated joint ventures		<u>-</u>		<u> </u>		3		<u>-</u>				
FFO (2)(2)		10,706		9,993		8,651		7,606		6,187		
Company share of FFO <sup>(2)(3)</sup>	\$	10,220	\$	9,513	\$	8,145	\$	6,960	\$	5,508		
				_		_						
FFO per share - basic and diluted	\$	0.19	\$	0.19	\$	0.19	\$	0.21	\$	0.22		
FFO	\$	10,706	\$	9,993	\$	8,651	\$	7,606	\$	6,187		
Add:												
Non-recurring legal fees <sup>(4)</sup>		64		369		205		380		-		
Acquisition Expenses		847		233		627		426		652		
Recurring FFO	\$	11,617	\$	10,595	\$	9,483	\$	8,412	\$	6,839		
Company share of Recurring FFO (2)	\$	11,089	\$	10,085	\$	8,932	\$	7,700	\$	6,091		
Recurring FFO per share - basic and diluted	\$	0.20	\$	0.20	\$	0.21	\$	0.23	\$	0.24		
Weighted-average shares outstanding - basic and diluted		54,963,093		50,683,528		43,234,602		33,527,183		25,419,757		
Weighted-average diluted shares and units		57,220,536		52,989,102		45,705,769		36,511,737		28,429,016		

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(4)</sup> Non-recurring legal fees relate to litigation. For more information, see Item 3. Legal Proceedings in our 2014 Annual Report on Form 10-K.



<sup>(2)</sup> Company share of FFO and Recurring FFO is based on the weighted average interest in our operating partnership of 96.1%, 95.6%, 94.6%, 91.8%, and 89.4% for the three months ended June 30, 2015, December 31, 2014, September 30, 2014, and June 30, 2014, respectively.

<sup>(3)</sup> Company share of FFO excludes FFO allocated to participating securities of \$76, \$71, \$38, \$24, and \$24 for the three months ended June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014, and June 30, 2014, respectively.

#### **AFFO**

			Rexford Industrial Realty, In	nc.	
			Three Months Ended		
	June 30, 2015	March 31, 2015 <sup>(2)</sup>	December 31, 2014 <sup>(2)</sup>	September 30, 2014 <sup>(2)</sup>	June 30, 2014 <sup>(2)</sup>
Adjusted Funds From Operations (AFFO)					
Funds From Operations	\$ 10,706	\$ 9,993	\$ 8,651	\$ 7,606	\$ 6,187
Add:					
Amortization of deferred financing costs	209	209	206	205	144
Fair value lease expense	46	39	115	151	73
Non-cash stock compensation	467	348	250	340	279
Straight line corporate office rent expense adjustment	37	24	-	-	-
Deduct:					
Straight line rental revenue adjustment	612	365	595	227	395
Capitalized payments (3)	497	344	302	216	222
Note receivable discount amortization	71	69	68	66	65
Note payable premium amortization	33	92	82	81	35
Gain on extinguishment of debt	71	-	-	-	-
Recurring capital expenditures <sup>(4)</sup>	871	392	908	752	447
2nd generation tenant improvements and leasing commissions <sup>(5)</sup>	893	706	918	1,174	795
Unconsolidated joint venture AFFO adjustments	(4)	(9)	3	(2)	(3)
AFFO	\$ 8,421	\$ 8,654	\$ 6,346	\$ 5,788	\$ 4,727

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(2)</sup> For comparability, prior period amounts have been reclassified to conform to current period presentation.

<sup>(3)</sup> Includes capitalized interest, and leasing and construction development compensation.

<sup>(4)</sup> Excludes nonrecurring capital expenditures of \$3,312, \$2,920, \$4,118, \$2,670, and \$1,708 for the three months ended June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.

<sup>(5)</sup> Excludes 1st generation tenant improvements and leasing commissions of \$996, \$236, \$640, \$423, and \$31 for the three months ended June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.

	Rexford Industrial Realty, Inc.											
					Three	Months Ended						
	Jur	ne 30, 2015	Ma	rch 31, 2015	Dece	mber 31, 2014	Septer	nber 30, 2014	Jun	e 30, 2014		
Net Operating Income (NOI)		_		_				_				
Rental income	\$	19,275	\$	18,557	\$	16,719	\$	15,516	\$	12,773		
Tenant reimbursements		2,844		2,184		2,417		2,052		1,681		
Other income		162		190		234		16	_	15		
Total operating revenues		22,281		20,931		19,370		17,584		14,469		
Property expenses		5,874		5,771		5,477		4,879		3,892		
Total operating expenses		5,874		5,771		5,477		4,879		3,892		
NOI	\$	16,407	\$	15,160	\$	13,893	\$	12,705	\$	10,577		
Fair value lease revenue		46		39	-	115		151		73		
Straight line rental revenue adjustment		(612)		(365)		(595)		(227)		(395)		
Cash NOI	\$	15,841	\$	14,834	\$	13,413	\$	12,629	\$	10,255		
Net Income (Loss)	\$	196	\$	81	\$	145	\$	(679)	\$	81		
Add:	·				·			, ,				
General and administrative		3,740		3,546		3,486		3,273		2,780		
Depreciation and amortization		10,490		9,884		8,443		8,032		6,003		
Acquisition expenses		847		233		627		426		652		
Interest expense		1,658		1,826		1,655		1,957		1,537		
Loss on sale of real estate		-		-		-		150		-		
Subtract:												
Management, leasing, and development services		161		132		206		171		249		
Interest income		280		277		282		281		278		
Equity in income (loss) from unconsolidated real estate entities		12		1		(25)		2		(51)		
Gain on extinguishment of debt		71		<u>-</u>						-		
NOI	\$	16,407	\$	15,160	\$	13,893	\$	12,705	\$	10,577		
Fair value lease revenue		46		39		115		151		73		
Straight line rental revenue adjustment		(612)		(365)		(595)		(227)		(395)		
Cash NOI	\$	15,841	\$	14,834	\$	13,413	\$	12,629	\$	10,255		

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

	Rexford Industrial Realty, Inc.											
					Three M	onths Ended						
	June	June 30, 2015		March 31, 2015		December 31, 2014		nber 30, 2014	June 3	30, 2014		
Net income (loss)	\$	196	\$	81	\$	145	\$	(679)	\$	81		
Interest expense		1,658		1,826		1,655		1,957		1,537		
Proportionate share of interest expense from												
unconsolidated joint ventures		-		-		25		43		45		
Depreciation and amortization		10,490		9,884		8,443		8,032		6,003		
Proportionate share of real estate related depreciation and												
amortization from unconsolidated joint ventures		20		28		66		103		103		
EBITDA	\$	12,364	\$	11,819	\$	10,334	\$	9,456	\$	7,769		
Stock-based compensation amortization		467		348		250		340		279		
Gain on extinguishment of debt		(71)		-		-		-		-		
Loss on sale of real estate		-		-		-		150		-		
Non-recurring legal fees <sup>(2)</sup>		64		369		205		380		-		
Acquisition expenses		847		233		627		426		652		
Pro forma effect of acquisitions <sup>(3)</sup>		395		158		1,169		497		1,625		
Pro forma effect of dispositions <sup>(4)</sup>				-		-		(100)		_		
Adjusted EBITDA	\$	14,066	\$	12,927	\$	12,585	\$	11,149	\$	10,325		

<sup>&</sup>lt;sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(2)</sup> Non-recurring legal fees relate to Litigation. For more information, see Item 3. Legal Proceedings in our 2014 Annual Report on Form 10-K.

<sup>(3)</sup> Represents the estimated impact of Q2'15 acquisitions as if they had been acquired April 1, 2015, Q1'15 acquisitions as if they had been acquired January 1, 2015, Q4'14 acquisitions as if they had been acquired on July 1, 2014, and Q2'14 acquisitions as if they had been acquired on April 1, 2014. We have made a number of assumptions in such estimates and there can be no assurance that we would have generated the projected levels of EBITDA had we owned the acquired entities as of the beginning of each period.

<sup>(4)</sup> Represents the effect of dispositions as if they had occurred at the beginning of the quarter disposed. See the dispositions section on page 25 for additional details.

#### Same Property Portfolio Statement of Operations:

	-	Three I	<b>Months Ende</b>	d June	30,	Six Months Ended June 30,							
	2015		2014	\$ C	hange	% Change		2015		2014	\$ C	Change	% Change
Rental Revenues								_				_	
Rental income	\$ 11,982	\$	11,505	\$	477	4.1%	\$	23,735	\$	22,655	\$	1,080	4.8%
Tenant reimbursements	1,665		1,489		176	11.8%		3,073		2,964		109	3.7%
Other income	 86		19		67	352.6%		123		56		67	119.6%
Total Rental Revenues	 13,733		13,013		720	5.5%		26,931		25,675		1,256	4.9%
Interest income	 280		278		2	0.7%		557		554		3	0.5%
Total Revenues	 14,013		13,291		722	5.4%		27,488		26,229		1,259	4.8%
Operating Expenses													
Property expenses	3,667		3,532		135	3.8%		7,391		7,393		(2)	(0.0%)
Depreciation and amortization	 4,708		5,279		(571)	(10.8%)		9,334		11,022		(1,688)	(15.3%)
<b>Total Operating Expenses</b>	 8,375		8,811		(436)	(4.9%)		16,725		18,415		(1,690)	(9.2%)
Other Expense													
Interest expense	 235		294		(59)	(20.1%)		471		583		(112)	(19.2%)
Total Other Expense	235		294		(59)	(20.1%)		471		583		(112)	(19.2%)
Total Expenses	8,610		9,105		(495)	(5.4%)		17,196		18,998		(1,802)	(9.5%)
Net Income <sup>(2)</sup>	\$ 5,403	\$	4,186	\$	1,217	29.1%	\$	10,292	\$	7,231	\$	3,061	42.3%

#### Same Property Portfolio NOI Reconciliation:

	Three Months Ended June 30,							Six Months Ended June 30,						
NOI	2015		2014		hange	% Change		2015		2014	\$ (	Change	% Change	
Net Income <sup>(2)</sup>	\$ 5,403	\$	4,186		_		\$	10,292	\$	7,231				
Add:														
Interest expense	235		294					471		583				
Depreciation and amortization	4,708		5,279					9,334		11,022				
Deduct:														
Interest income	 280		278					557		554				
NOI <sup>(2)</sup>	\$ 10,066	\$	9,481	\$	585	6.2%	\$	19,540	\$	18,282	\$	1,258	6.9%	
Straight-line rents	(160)		(359)					(258)		(493)		,		
Amort. above/below market leases	 51		99					108		198				
Cash NOI <sup>(2)</sup>	\$ 9,957	\$	9,221	\$	736	8.0%	\$	19,390	\$	17,987	\$	1,403	7.8%	

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>&</sup>lt;sup>(2)</sup> For comparability to current period presentation, results for the six months ended June 30, 2015 and 2014, reflect adjustments to tenant reimbursements and property expenses for the three months ended March 31, 2015 and 2014. The net effect of these adjustments on Net Income, NOI and Cash NOI, is a net decrease of \$56k and \$67k, for the six months ended June 30, 2015 and 2014, respectively.

(unaudited results)

### Same Property Portfolio NOI Reconciliation Continued:

			Three Months Ended June 30,					Six Months Ended June 30,						
		2015		2014	\$ C	hange	% Change		2015		2014	\$	Change	% Change
Rental income	\$	11,982	\$	11,505	\$	477	4.1%	\$	23,735	\$	22,655	\$	1,080	4.8%
Tenant reimbursements		1,665		1,489		176	11.8%		3,073		2,964		109	3.7%
Other income		86		19		67	352.6%		123		56		67	119.6%
Total rental revenues	'	13,733		13,013		720	5.5%	'	26,931		25,675		1,256	4.9%
Property expenses		3,667		3,532		135	3.8%		7,391		7,393		(2)	(0.0%)
NOI <sup>(2)</sup>	\$	10,066	\$	9,481	\$	585	6.2%	\$	19,540	\$	18,282	\$	1,258	6.9%
Straight-line rents		(160)		(359)		199	(55.4%)		(258)		(493)		235	(47.7%)
Amort. above/below market leases		51		99		(48)	(48.5%)		108		198		(90)	(45.5%)
Cash NOI <sup>(2)</sup>		9,957		9,221	\$	736	8.0%	\$	19,390	\$	17,987	\$	1,403	7.8%

#### Same Property Portfolio Summary:

		Stabilized Same
	Same Property Portfolio	Property Portfolio <sup>(3)</sup>
Number of properties	62	62
Square Feet	6,085,223	5,995,149

#### Same Property Portfolio Occupancy:

	June 3	30, 2015	June	30, 2014	Chan	nge (ppt)
Occupancy:	Same Property Portfolio	Stabilized Same Property Portfolio <sup>(3)</sup>	Same Property Portfolio	Stabilized Same Property Portfolio <sup>(3)</sup>	Same Property Portfolio	Stabilized Same Property Portfolio <sup>(3)</sup>
Los Angeles County	94.6%	97.3%	92.6%	92.9%	2.0%	4.4%
Orange County	94.5%	94.5%	95.8%	95.8%	-1.3%	-1.3%
San Bernardino County	95.4%	95.4%	86.1%	86.1%	9.3%	9.3%
Ventura County	91.1%	91.1%	88.5%	88.5%	2.6%	2.6%
San Diego County	81.6%	81.6%	80.3%	80.3%	1.3%	1.3%
Total/Weighted Average	92.6%	94.0%	90.3%	90.4%	2.3%	3.6%

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(3)</sup> Reflects the occupancy of our Same Property Portfolio adjusted for spaces aggregating 90,074 sqft that were classified as repositioning as of June 30, 2015. For additional details, refer to page 24 of this report.



<sup>(2)</sup> For comparability to current period presentation, results for the six months ended June 30, 2015 and 2014, reflect adjustments to tenant reimbursements and property expenses for the three months ended March 31, 2015 and 2014. The net effect of these adjustments on NOI and Cash NOI, is a net decrease of \$56k and \$67k, for the six months ended June 30, 2015 and 2014, respectively.

Balance Sheet (unaudited results)

		Mission Oaks (1)								
	Jun	e 30, 2015	Marc	ch 31, 2015	Decen	nber 31, 2014	Septen	nber 30, 2014		
Assets:										
Investments in real estate, net	\$	20,690	\$	20,635	\$	20,268	\$	56,488		
Cash and cash equivalents		2,891		2,573		2,331		1,105		
Rents and other receivables, net		183		220		231		309		
Deferred rent receivable		2		-		-		251		
Deferred leasing costs and acquisition										
related intangible assets, net		74		164		290		4,211		
Deferred loan costs, net		-		-		-		79		
Acquired above-market leases, net		-		44		110		557		
Other assets		22		28		19		54		
Total Assets	\$	23,862	\$	23,664	\$	23,249	\$	63,054		
Liabilities:										
Notes payable	\$	-	\$	-	\$	-	\$	41,500		
Accounts payable, accrued expenses and other liabilities		836		930		678		930		
Deferred rent payable		-		4		11		-		
Tenant security deposits		429		292		292		277		
Prepaid rents		177		129				127		
Total Liabilities		1,442		1,355		981		42,834		
Equity:										
Equity		8,202		8,202		8,202		19,462		
Accumulated deficit and distributions		14,218		14,107		14,066		758		
Total Equity		22,420		22,309		22,268		20,220		
Total Liabilities and Equity	Ċ	23,862	\$	23,664	\$	23,249	\$	63,054		
iotai Liabilities aliu Equity	<del>,</del>	23,002	٠	23,004	ې	23,249	ې	03,034		
Rexford Industrial Realty, Inc. Ownership %:		15%		15%		15%		15%		

<sup>&</sup>lt;sup>(1)</sup> These financials represent amounts attributable to the entities and do not represent our proportionate share.

### **Statement of Operations:**

				Missi	on Oaks <sup>(2)</sup>			
				Three M	lonths End	ed		
	June	30, 2015	March 31, 2015		December 31, 2014		Septem	ber 30, 2014
Income Statement		_				_		
Rental revenues	\$	373	\$	348	\$	807	\$	1,300
Tenant reimbursements		312		315		355		823
Other operating revenues		-						
Total revenue		685		663		1,162		2,123
Total operating expense		423		425		555		934
NOI		262		238		607		1,189
General and administrative		13		12		11		14
Depreciation and amortization		138		185		442		687
Interest expense		-		-		165		285
Loss on Extinguishment of Debt		-		-		70		-
Gain on sale of assets/investments		-		-		(13,389)		-
Total expense (income)		574		622		(12,146)		1,920
Net Income	\$	111	\$	41	\$	13,308	\$	203
EBITDA								
Net income	\$	111	\$	41	\$	13,308	\$	203
Interest expense		-		-		165		285
Depreciation and amortization		138		185		442		687
EBITDA	\$	249	\$	226	\$	13,915	\$	1,175
Rexford Industrial Realty, Inc. Ownership %:	:	15%		15%		15%		15%
Reconciliation - Equity Income in Joint Venture:								
Net income	\$	111	\$	41	\$	13,308	\$	203
Rexford Industrial Realty, Inc. Ownership %:		15%		15%		15%		15%
Company share		17		6		1,996		30
Intercompany eliminations/basis adjustments		(5)		(5)		(2,021)		(28)
Equity in net income (loss) from unconsolidated real estate entities	\$	12	\$	1	\$	(25)	\$	2

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

<sup>(2)</sup> These financials represent amounts attributable to the entities and do not represent our proportionate share.



## Capitalization as of June 30, 2015

Description	June 30, 2015		N	March 31, 2015		December 31, 2014		September 30, 2014		une 30, 2014
Common shares (1)		55,051,832		54,909,083		43,382,425		43,059,742		25,420,381
Operating partnership units		2,177,573		2,296,686		2,323,344		2,646,027		3,009,259
Total shares and units at period end (1)	'	57,229,405		57,205,769		45,705,769		45,705,769		28,429,640
Share price at end of quarter	\$	14.58	\$	15.81	\$	15.71	\$	13.84	\$	14.24
Total Equity Market Capitalization	\$	834,404,725	\$	904,423,208	\$	718,037,631	\$	632,567,843	\$	404,838,074
Total consolidated debt	\$	296,715,000	\$	269,879,000	\$	357,076,000	\$	269,699,000	\$	369,679,177
Plus: pro-rata share of debt related to unconsolidated JV's		-		-		-		6,225,000		6,225,000
Total Debt (pro-rata)	\$	296,715,000	\$	269,879,000	\$	357,076,000	\$	275,924,000	\$	375,904,177
Less: Cash and cash equivalents		(9,988,000)		(47,541,000)		(8,606,000)		(60,541,000)		(9,272,000)
Net Debt (pro-rata)	\$	286,727,000	\$	222,338,000	\$	348,470,000	\$	215,383,000	\$	366,632,177
Total Combined Market Capitalization (Debt and Equity)	\$	1,121,131,725	\$	1,126,761,208	\$	1,066,507,631	\$	847,950,843	\$	771,470,251
						,				
Net debt (pro-rata) to total combined market capitalization		25.6%		19.7%		32.7%		25.4%		47.5%
Net debt (pro-rata) to adjusted EBITDA (quarterly results annualized)		5.1x		4.3x		6.9x		4.9x		8.9x

<sup>(1)</sup> Excludes the following number of unvested shares of restricted stock: 407,463 (June 30, 2015), 420,280 (March 31, 2015), 320,017 (December 31, 2014), 198,141 (September 30, 2014) and 203,264 (June 30, 2014).

**Total Consolidated:** 

296,715

2.017%

Debt Detail:						
As of June 30, 2015						
	Initial	Maturity Date w/	Stated/Swapped	Effective		
Debt Description	Maturity Date	Extensions	Interest Rate	Interest Rate	Princip	al Balance
Secured Debt:						
Glendale Commerce Center	5/1/2016	5/1/2018	LIBOR + 2.00%	2.187%	\$	42,750
\$60mm Term Loan	8/1/2019	8/1/2020	LIBOR + 1.90%	2.087%		30,000
\$60mm Term Loan (Swap Effective 1/15/15)	8/1/2019	8/1/2020	3.726%	3.726%		30,000
Gilbert/La Palma	3/1/2031	N/A	5.125%	5.125%		3,109
12907 Imperial Highway	4/1/2018	N/A	5.950%	5.950%		5,356
Term Loan	6/24/2017	6/24/2019	LIBOR + 1.55%	1.738%		48,500
Unsecured Debt:						
\$100M Term Loan Facility	6/11/2019	N/A	LIBOR + 1.25%	1.437%		100,000
\$200M Revolving Credit Facility <sup>(1)</sup>	6/11/2018	6/11/2019	LIBOR + 1.30%	1.487%		37,000

<sup>(1)</sup> The credit facility is subject to an unused commitment fee which is calculated as 0.30% or 0.20% of the daily unused commitment if the balance is under \$100,000,000 or over \$100,000,000, respectively.

Consolidated Debt Composition:					
	Avg. Term Remaining	Stated			
Category	(yrs)	Interest Rate	<b>Effective Interest Rate</b>	Balance	% of Total
Fixed	4.8	4.15%	4.15%	\$ 38,465	13%
Variable <sup>(1)</sup>	2.9	LIBOR + 1.51%	1.70%	\$ 258,250	87%
Secured	2.8		2.50%	\$ 159,715	54%
Unsecured facility	3.7		1.45%	\$ 137,000	46%

<sup>(</sup>ii) \$30mm at 3.91% from 7/15/15 to 2/15/19. On August 19, 2014 we executed two forward interest rate swaps that will effectively fix the annual interest rate on our \$60mm term loan in the future as follows: (i) \$30mm at 3.726% from 1/15/15 to 2/15/19, and (ii) \$30mm at 3.91% from 7/15/15 to 2/15/19. On August 19, 2014 we executed two forward interest rate swaps that will effectively fix the annual interest rate on our \$100mm term loan in the future as follows: (i) \$50mm at 1.79% plus the applicable term loan facility margin from 8/14/15 - 12/14/18, and (ii) \$50mm at 2.005% plus the applicable term loan facility margin from 2/16/16 to 12/14/18. If all of our swaps were effective as of June 30, 2015, our consolidated debt would be 57% fixed and 43% variable.

Debt Maturity Schedule:						
Year	Secured	Unsecured I	Debt	Total	% Total	Interest Rate
2016	 42,750		-	42,750	15%	2.187%
2017	48,500		-	48,500	16%	1.738%
2018	5,356		37,000	42,356	14%	2.051%
2019	60,000	1	.00,000	160,000	54%	1.988%
Thereafter	3,109			3,109	1%	5.125%
Total	\$ 159,715	\$ 1	.37,000	\$ 296,715	100%	2.017%

# Unsecured Revolving Credit Facility and Term Loan Facility Covenants<sup>(1)</sup>

	Covenant	June 30, 2015	March 31, 2015
Maximum Leverage Ratio	less than 60%	28.1%	26.6%
Maximum Secured Leverage Ratio	less than 45%	15.1%	16.7%
Maximum Recourse Debt	less than 15%	1.0%	1.1%
Minimum Tangible Net Worth	\$582,432,000	\$756,231,000	\$762,145,000
Minimum Fixed Charge Coverage Ratio	at least 1.50 to 1.00	8.47 to 1.00	7.60 to 1.00
Unencumbered Leverage Ratio	less than 60%	17.1%	13.1%
Unencumbered Interest Coverage Ratio	at least 1.75 to 1.00	5.96 to 1.00	7.55 to 1.00

<sup>&</sup>lt;sup>(1)</sup> Our actual performance for each covenant is calculated based on the definitions set forth in the loan agreement.

at 6/30/15 (unaudited results)

### **Consolidated Portfolio:**

					Annualized I	Base Rent
					Total	
Market	# Properties	% Owned	Pro-rata Sq. Ft.	Occ. %	(in thousands) <sup>(1)</sup>	per SF
Greater San Fernando Valley	23	100.0%	2,614,216	76.2%	\$ 18,867	\$9.47
San Gabriel Valley	11	100.0%	1,264,918	99.5%	9,720	\$7.73
Central LA	3	100.0%	316,433	100.0%	2,748	\$8.69
Mid-Counties	7	100.0%	723,244	100.0%	5,568	\$7.70
South Bay	12	100.0%	814,999	90.6%	6,004	\$8.13
Los Angeles County	56	100.0%	5,733,810	87.7%	42,907	\$8.53
North Orange County	6	100.0%	644,016	93.9%	5,446	\$9.01
West Orange County	1	100.0%	170,865	100.0%	1,408	\$8.24
South Orange County	1	100.0%	46,178	100.0%	371	\$8.04
OC Airport	6	100.0%	511,270	65.9%	2,961	\$8.79
Orange County	14	100.0%	1,372,329	84.4%	10,186	\$8.79
Inland Empire West	9	100.0%	961,184	96.4%	6,807	\$7.35
Inland Empire East	2	100.0%	85,282	100.0%	535	\$6.27
San Bernardino County	11	100.0%	1,046,466	96.7%	7,342	\$7.26
Ventura	10	100.0%	1,057,306	90.8%	7,741	\$8.07
Ventura County	10	100.0%	1,057,306	90.8%	7,741	\$8.07
North County San Diego	6	100.0%	584,254	81.9%	4,450	\$9.30
Central San Diego	9	100.0%	776,988	94.1%	8,260	\$11.30
South County San Diego	1	100.0%	78,615	63.8%	433	\$8.63
San Diego County	16	100.0%	1,439,857	87.5%	13,143	\$10.44
CONSOLIDATED TOTAL / WEIGHTED AVERAGE	107	100.0%	10,649,768	88.4%	\$ 81,319	\$8.64
Unconsolidated Joint Ventures:						
Ventura	1	15.0%	68,370	46.7%	\$ 281	\$8.79
UNCONSOLIDATED TOTAL / WEIGHTED AVERAGE	1	15.0%	68,370	46.7%	\$ 281	\$8.80
						7 2 . 60
Total Portfolio:						
GRAND TOTAL / WEIGHTED AVERAGE	108	96.5%	10,718,138	88.2%	\$ 81,600	\$8.64

<sup>(1)</sup> Calculated for each property as monthly contracted base rent per the terms of the lease(s) at such property, as of June 30, 2015, multiplied by 12 and then multiplied by our ownership interest for such property, and then aggregated by market. Excludes billboard and antenna revenue and rent abatements.



Occupancy by County:					
	Jun. 30, 2015	Mar. 31, 2015	Dec. 31, 2014	Sep. 30, 2014	Jun. 30, 2014
Occupancy:					
Los Angeles County	87.7%	87.1%	91.0%	95.7%	92.7%
Orange County	84.4%	92.6%	92.1%	90.3%	91.9%
San Bernardino County	96.7%	96.3%	92.1%	88.1%	88.9%
Ventura County	90.8%	91.8%	91.4%	87.8%	88.5%
San Diego County	87.5%	89.0%	86.3%	82.4%	83.6%
Other					79.5%
Total/Weighted Average	88.4%	89.5%	90.7%	91.8%	90.5%
Consolidated Portfolio SF	10,649,768	10,253,580	9,829,020	8,633,812	7,908,456

### **Leasing Activity:**

			<b>Three Months Ended</b>		
	Jun. 30, 2015	Mar. 31, 2015	Dec. 31, 2014	Sep. 30, 2014	Jun. 30, 2014
Leasing Activity (SF): (1)					
New leases	283,695	458,301	201,269	253,422	208,819
Renewal	442,019	319,849	229,226	438,251	363,798
Gross leasing	725,714	778,150	430,495	691,673	572,617
Expiring leases	857,483	625,534	388,816	624,995	582,344
Net absorption	(131,769) <sup>(2)</sup>	152,616	41,679	66,678	(9,727)
Retention rate	52% <sup>(3)</sup>	51%	59%	70%	62%

# Weighted Average New/Renewal Leasing Spreads:

	Jun. 30, 2015	Mar. 31, 2015	Dec. 31, 2014	Sep. 30, 2014	Jun. 30, 2014
Cash Rent Change	7.0%	4.5%	1.9% <sup>(4)</sup>	3.6%	5.2%
GAAP Rent Change	15.4%	11.6%	11.8% <sup>(5)</sup>	10.3%	17.1%

<sup>(1)</sup> Excludes month-to-month tenants.

<sup>(2)</sup> Excluding the effect of two move-outs aggregating 146,133 square feet at two of our repositioning properties, Birch and Frampton, our net absorption is 14,364 square feet.

<sup>(3)</sup> Excluding the effect of two move-outs aggregating 146,133 square feet at two of our repositioning properties, Birch and Frampton, our retention rate is 62%.

<sup>(4)</sup> Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average cash growth total leases is 3.3%.

<sup>(5)</sup> Excluding the effect of one new 15,040 sqft lease transaction in our San Diego market, the weighted average GAAP growth for total leases is 13.3%.

Leasing Activity:					
	# Leases Signed	SF of Leasing	Wtd. Avg. Lease Term	Rent Change - Cash	Rent Change - GAAP
Second Quarter 2015:					
New	57	283,695	3.8	7.1%	14.4%
Renewal <sup>(1)</sup>	85	442,019	2.0	6.9%	15.9%
Total/Weighted Average	142	725,714	2.7	7.0%	15.4%

Uncommenced Leases by County:							
Market	Leased SF	Annua	nenced Leases al Base Rent housands)	Annual	l Pro Forma ized Base Rent thousands)	Pro Forma Occupancy %	Pro Forma Annualized Base Rent per SF
	115,924	<u> </u>	1,009	Ċ	43,916	89.7%	\$8.54
Los Angeles County	115,924	Ş	1,009	Ş	43,916	89.7%	·
Orange County	3,820		48		10,234	84.7%	\$8.81
San Bernardino County	-		-		7,342	96.7%	\$7.26
Ventura County	9,824		75		7,817	91.7%	\$8.06
San Diego County	35,582		428		13,571	89.9%	\$10.48
Total/Weighted Average	165,150	\$	1,561	\$	82,880	90.0%	\$8.65

Lease Expiration Schedule:					
Year of Lease Expiration	# of Leases Expiring	Total Rentable SF	 ized Base Rent :housands)	% of Annualized  Base Rent	Annualized Base Rent per SF
Available	-	1,232,852	-	-	-
MTM Tenants	106	192,524	\$ 2,136	2.6%	\$11.10
2015	185	811,067	7,424	9.1%	\$9.15
2016	373	2,730,283	22,010	27.1%	\$8.06
2017	274	1,938,724	16,687	20.5%	\$8.61
2018	143	1,098,686	9,943	12.2%	\$9.05
2019	35	762,351	6,216	7.7%	\$8.15
2020	33	942,386	8,392	10.3%	\$8.91
2021	7	176,247	2,162	2.7%	\$12.26
2022	5	135,180	728	0.9%	\$5.38
2023	1	67,838	882	1.1%	\$13.01
2024	2	266,865	1,977	2.4%	\$7.41
Thereafter	3	294,765	 2,762	3.4%	\$9.37
Total Portfolio	1,167	10,649,768	\$ 81,319	100.0%	\$8.64

 $<sup>^{(1)}</sup>$  100% of lease renewals during the quarter achieved flat or positive cash rent growth.



## Top 10 Tenants:

			% of Total Ann.	Ann. Base Rent	
Tenant	Submarket	Leased SF	Base Rent	per SF	Lease Expiration
Cosmetic Laboratories of America, LLC	LA - San Fern. Valley	319,348	2.2%	\$5.64	6/30/2020
Valeant Pharmaceuticals International, Inc.	OC - West	170,865	1.7%	\$8.24	12/31/2019
Triumph Processing, Inc.	LA - South Bay	164,662	1.6%	\$7.86	5/31/2030
Senior Operations, Inc.	LA - San Fern. Valley	130,800	1.4%	\$8.88	11/30/2024
Biosense Webster, Inc.	LA - San Gabriel Valley	89,920	1.4%	\$12.58	10/31/2020 <sup>(1)</sup>
Warehouse Specialists, Inc.	LA - San Gabriel Valley	245,961	1.3%	\$4.44	11/30/2017
32 Cold, LLC	LA - Central	78,280	1.3%	\$13.80	9/30/2025
Department of Corrections	Inland Empire West	58,781	1.3%	\$18.25	3/31/2020
Tarnik, Inc.	LA - San Fern. Valley	138,980	1.2%	\$6.80	4/30/2016
Exelis Inc.	LA - San Gabriel Valley	67,838	1.1%	\$13.01	9/30/2023
Top 10 Total / Wtd. Avg.		1,465,435	14.6%	\$8.10	

<sup>(1)</sup> Includes 1,120 square feet expiring 9/30/2016, 12,800 square feet expiring 9/30/2017 and 76,000 square feet expiring 10/31/2020, as of June 30, 2015.

# Lease Segmentation by Size:

Square Feet	Number of Leases	Leased SF	Ann. Base Ren (in thousands)		Ann. Base Rent per SF
<4,999	835	1,703,355	\$ 17,924	22.0%	\$10.52
5,000 - 9,999	132	911,214	9,402	11.6%	\$10.32
10,000 - 24,999	130	2,046,254	18,476	22.7%	\$9.03
25,000 - 49,999	33	1,195,315	10,444	12.9%	\$8.74
>50,000	37	3,560,778	25,073	30.8%	\$7.04
Total / Wtd. Avg.	1,167	9,416,916	\$ 81,319	100.0%	\$8.64

Quarter Ended June 30, 2015:					
		Amount	SF <sup>(1)</sup>		PSF
Tenant Improvements:					
New Leases - 1st Generation	\$	199,000	141,063	\$	1.41
New Leases - 2nd Generation	\$	503,000	347,941	\$	1.45
Renewals	\$	67,000	150,365	\$	0.45
Leasing Commissions & Lease Costs:					
New Leases - 1st Generation	\$	797,000	434,509	\$	1.83
New Leases - 2nd Generation	\$	264,000	223,763	\$	1.18
Renewals	\$	59,000	86,636	\$	0.68
Total Recurring Capex:					
Recurring Capex	\$	871,000	10,441,505	\$	0.08
Recurring Capex % NOI		5.3%			
Recurring Capex % Operating Revenue		3.9%			
Nonrecurring Capex	\$	3,312,000	3,670,387	\$	0.90
	Ų	3,312,000	3,070,387	ý.	0.90
Six Months Ended June 30, 2015:			SF <sup>(1)</sup>		
Tenant Improvements:		Amount	<u>SF`'</u>		PSF
New Leases - 1st Generation	\$	337,000	229,138	\$	1.47
New Leases - 2nd Generation	\$	866,000	488,289	\$	1.77
Renewals	\$	145,000	189,862	\$	0.76
The The Walls	Y	113,000	103,002	Y	0.70
Leasing Commissions & Lease Costs:					
New Leases - 1st Generation	\$	895,000	501,447	\$	1.78
New Leases - 2nd Generation	\$	507,000	408,671	\$	1.24
Renewals	\$	82,000	152,326	\$	0.54
Total Recurring Capex:					
Recurring Capex	\$	1,263,000	10,240,446	\$	0.12
Necurring Capex	Ţ.	1,200,000			
Recurring Capex % NOI	<b>,</b>	4.0%			
	<b>*</b>				
Recurring Capex % NOI	\$	4.0%	4,150,429	\$	1.50

<sup>(1)</sup> For tenant improvements and leasing commissions, reflects the aggregate square footage of the leases in which we incurred such costs, excluding new/renewal leases in which there were no tenant improvements and/or leasing commissions. For recurring capex, reflects the weighted average square footage of our consolidated portfolio for the period. For nonrecurring capex, reflects the aggregate square footage of the properties in which we incurred such capital expenditures.

#### Repositioning Properties

			Est. Constr	uction Period		Cost	s Incurred									
Property (Submarket)	Rentable Square Feet	Acquisition Date	Start	Completion	urchase Price	Repo	ositioning	Inve	mulative estment-to- date <sup>(1)</sup>	•	ected Total estment <sup>(2)</sup>	Occ % 6/30/15	ual Cash NOI 2015 <sup>(3)</sup>	-	timated Annual ilized Cash NOI	Estimated Period to Stabilization (months) <sup>(5)</sup>
CURRENT REPOSITIONING:																
1601 Alton Pkwy. (OC Airport)	124,000	Jun-14	4Q-2014	1Q-2016	\$ 13,276	\$	620	\$	13,896	\$	16,447	40%	\$ 105	\$	996	18 - 24
605 8th Street (San Fernando Valley)	56,780	Aug-14	4Q-2014	3Q-2015	\$ 5,075	\$	523	\$	5,598	\$	7,207	0%	\$ (5)	\$	439	6 - 12
7900 Nelson Rd. (San Fernando Valley)	203,082	Nov-14	1Q-2015	3Q-2015	\$ 24,287	\$	182	\$	24,469	\$	27,065	0%	\$ (62)	\$	1,676	18 - 24
9401 De Soto Ave. (San Fernando Valley)	150,263	Mar-15	2Q-2015	3Q-2015	\$ 14,075	\$	95	\$	14,170	\$	16,906	0%	\$ (37)	\$	1,007	8 - 14
2610 & 2701 S. Birch St. (OC Airport)	98,230	Jun-14	2Q-2015	4Q-2015	\$ 11,000	\$	215	\$	11,215	\$	13,606	0%	\$ -	\$	868	8 - 14
24105 Frampton Ave. (South Bay)	47,903	Mar-14	2Q-2015	1Q-2016	\$ 3,930	\$	204	\$	4,134		TBD	0%	\$ (14)	\$	315	7 - 13
TOTAL/WEIGHTED AVERAGE	680,258				\$ 71,643	\$	1,839	\$	73,482	\$	81,231	7%	\$ (13)	\$	5,301	
FUTURE REPOSITIONING:																
679-691 S. Anderson St. (Central LA)	47,490	Nov-14			\$ 6,490	\$	8	\$	6,498	\$	6,990	100%	\$ 56	\$	442	
COMPLETED REPOSITIONING:																
7110 Rosecrans Ave. (South Bay)	73,439	Jan-14			\$ 5,000	\$	691	\$	5,691		5,691	100%	\$ 41	\$	417	Stabilized
(1)																

<sup>(1)</sup> Cumulative investment-to-date includes the purchase price of the property and subsequent costs incurred for nonrecurring capital expenditures.

<sup>(5)</sup> Represents the estimated remaining number of months, as of June 30, 2015, for the property to reach stabilization. Includes time to complete construction and to lease-up property.

			Est. Consti	ruction Period						
Property (Submarket)	Rentable Square Feet	Space Under Repositioning	Start	Completion	Occ % 6/30/15	Actual Cash NOI 2Q-2015 <sup>(1)</sup>		Estimated Annual Stabilized Cash NOI		Estimated Period to Stabilization (months) <sup>(2)</sup>
CURRENT REPOSITIONING:										
28159 Avenue Stanford (San Fernando Valley)	79,701	18,074	4Q-2014	2Q-2015	69%	\$	108	\$	682	10 - 16
15140 & 15148 Bledsoe St. (San Fernando Valley)	133,356	72,000	1Q-2015	3Q-2015	46%	\$	88	\$	882	6 - 12
TOTAL/WEIGHTED AVERAGE	213,057	90,074			55%	\$	196	\$	1,564	

<sup>(1)</sup> Represents the actual net operating income for each property for the three months ended June 30, 2015.

<sup>(2)</sup> Projected total investment includes the purchase price of the property and an estimate of total expected nonrecurring capital expenditures to be incurred on each repositioning project to reach completion.

<sup>(3)</sup> Represents the actual net operating income for each property for the three months ended June 30, 2015.

<sup>(4)</sup> Actual NOI for the three months ended June 30, 2015, reflects the capitalization of \$175 of real estate property taxes. We will continue to capitalize real estate property taxes during the period in which construction is taking place to get each repositioning property ready for its intended use.

<sup>(2)</sup> Represents the estimated remaining number of months, as of June 30, 2015, for the property to reach stabilization. Includes time to complete construction and to lease-up repositioning space.

#### **Acquisitions:**

					Price	Occ. % at	Occ. % at
Date	Property	Address	Submarket	SF	(\$ in MM)	Acquisition	June 30, 2015
Nov-14	679 Anderson	679-691 S. Anderson St.	LA - Central	47,490	\$6.5	100%	100%
Nov-14	7900 Nelson Rd. <sup>(1)</sup>	7900 Nelson Road	LA - San Fern. Valley	203,082	\$24.3	0%	0%
Dec-14	10509 Business Dr.	10509 Business Dr.	Inland Empire West	130,788	\$9.0	100%	100%
Dec-14	13231 Slover Ave	13231 Slover Ave	Inland Empire West	109,463	\$7.6	100%	100%
Dec-14	240 Ivy Ave.	240 West Ivy Ave.	LA - South Bay	45,685	\$5.9	100%	100%
Dec-14	3000-3150 Paseo Mercado	3000-3150 Paseo Mercado	Ventura County	132,187	\$11.6	86%	85%
Dec-14	2350-2380 Eastman Ave	2350-2380 Eastman Avenue	Ventura County	55,296	\$6.0	93%	91%
Dec-14	1800 Eastman Ave	1800 Eastman Avenue	Ventura County	33,332	\$3.3	100%	100%
Dec-14	2360-2364 E. Sturgis Rd	2360-2364 E. Sturgis Road	Ventura County	49,624	\$4.1	96%	78%
Dec-14	201 Rice Avenue	201 Rice Avenue	Ventura County	137,785	\$13.7	97%	97%
Dec-14	11120-11160 Hindry Ave	11120, 11160, 11200 Hindry Ave	LA - South Bay	63,654	\$11.9	88%	92%
Dec-14	6970-7374 Convoy Court	6970-7170 and 7310-7374 Convoy Court	San Diego - Central	187,763	\$32.3	98%	95%
Jan-15	8902-8940 Activity Rd	8902-8940 Activity Road	San Diego - Central	112,501	\$18.5	93%	94%
Jan-15	12907 Imperial Hwy	12907 Imperial Highway	LA - Mid-counties	101,080	\$12.2	100%	100%
Mar-15	1210 Red Gum	1210 North Red Gum St	OC - North	64,570	\$7.7	100%	100%
Mar-15	9401 De Soto <sup>(1)</sup>	9401 De Soto Ave	LA - San Fern. Valley	150,263 <sup>(2)</sup>	\$14.1	0%	0%
Apr-15	9615 Norwalk Bl	9615 Norwalk Blvd.	LA - Mid-counties	38,362	\$9.6	100%	100%
May-15	16221 Arthur St	16221 Arthur St	LA - Mid-counties	61,372	\$5.8	100%	100%
May-15	2588-2605 Industry Way	2588 & 2605 Industry Way	LA - South Bay	164,662	\$22.0	100%	100%
May-15	425 Hacienda Bl	425 Hacienda Blvd.	LA - San Gabriel	51,823	\$7.0	100%	100%
Jun-15	6700 Alameda St	6700 S. Alameda St.	LA - Central	78,280	\$14.5	100%	100%

<sup>(1)</sup> As of June 30, 2015, this property was undergoing repositioning. See page 24 for additional details.

<sup>(2)</sup> Represents the expected square footage of the building after completion of the planned repositioning. At acquisition, the property was measured at 153,984 square feet.

Dispositions:						
					Sale Price	
Date	Property	Address	Submarket	SF	(\$ in MM)	Reason for Selling
Jan-13	Bonnie Beach	4578 Worth Street	LA - Central	79,370	\$4.1	User sale
Apr-13	Williams	1950 East Williams Drive	Ventura County	161,682	\$8.5	Marketed sale
May-13	Glenoaks	9027 Glenoaks Blvd.	LA - San Fern. Valley	14,700	\$1.7	User sale
May-13	Interstate	2441, 2507, 2515 W. Erie Dr., & 2929 S. Fair Lane	Arizona	83,385	\$5.0	Non-strategic location
Jun-13	Knollwood	1255 Knollwood Circle	OC - North	25,162	\$2.8	User sale
Jan-14	Kaiser	1335 Park Center Drive	San Diego - North	124,997	\$10.1	User sale
Mar-14	Madera - Office	2900 N. Madera Road	Ventura County	63,305	\$4.4	Non core business
Aug-14	Zenith	500-560 Zenith Dr.	Other	37,992	\$1.8	Non-strategic location

**Net Operating Income** 

ProForma Net Operating Income (NOI) <sup>(1)(2)</sup>		ee Months Ended e 30, 2015
Total operating revenues	\$	22,281
Property operating expenses		(5,874)
Pro forma effect of acquisitions <sup>(3)</sup>		395
ProForma NOI		16,802
Fair value lease revenue		46
Straight line rental revenue adjustment		(612)
ProForma Cash NOI	\$	16,236
Balance Sheet Items		
Other assets and liabilities	Jun	e <b>30, 201</b> 5
Cash and cash equivalents	\$	9,988
Notes receivable		13,137
Rents and other receivables, net		2,210
Other assets		5,221
Acquisition related deposits		1,400
Accounts payable, accrued expenses and other liabilities		(9,257)
Dividends payable		(6,655)
Tenant security deposits		(9,711)
Prepaid rents		(2,517)
Total other assets and liabilities	\$	3,816
Debt and Shares Outstanding		
Total consolidated debt <sup>(4)</sup>	\$	296,715
Common shares outstanding <sup>(5)</sup>		55,051,832

<sup>(1)</sup> For a definition and discussion of non-GAAP financial measures, see the definitions section beginning on page 28 of this report.

Operating partnership units outstanding

2,177,573

<sup>(2)</sup> ProForma Net Operating Income as calculated does not reflect the potential incremental value from properties and space under repositioning. See page 24 for additional details.

<sup>(3)</sup> Represents the estimated impact of Q2'15 acquisitions as if they had been acquired April 1, 2015.

<sup>(4)</sup> Excludes net deferred loan fees and net loan premium aggregating \$382.

<sup>(5)</sup> Excludes 407,463 shares of unvested shares of restricted stock.

		For the Three Months Ended					
		June 30, 2015		March 31, 2015		December 31, 2014	
EBITDA	\$	12,364	\$	11,819	\$	10,334	
Recurring cash distributions from unconsolidated joint ventures		37		34		89	
Fair value lease expense		46		39		115	
Non-cash stock compensation		467		348		250	
Straight line corporate office rent expense adjustment		37		24		-	
Straight line rental revenue adjustment		(612)		(365)		(595)	
Capitalized payments		(311)		(334)		(302)	
Note receivable discount amortization		(71)		(69)		(68)	
Gain on extinguishment of debt		(71)		-		-	
Recurring capital expenditures		(871)		(392)		(908)	
2nd generation tenant improvements and leasing commissions		(893)		(706)		(918)	
Unconsolidated joint venture AFFO adjustments		4		9		(3)	
Cash flow for fixed charge coverage calculation	\$	10,126	\$	10,407	\$	7,994	
Cash interest expense calculation detail:							
Interest expense	\$	1,658	\$	1,826	\$	1,655	
Capitalized interest		186		10		42	
Note payable premium amortization		33		92		82	
Amortization of deferred financing costs		(209)		(209)		(206)	
Cash interest expense	\$	1,668	\$	1,719	\$	1,573	
Fixed Charge Coverage Ratio		6.1x		6.1x		5.1x	

## **Definitions / Discussion of Non-GAAP Financial Measures**

Adjusted Funds from Operations (AFFO): We calculate adjusted funds from operations, or AFFO, by adding to or subtracting from FFO (i) non-cash operating revenues and expenses, (ii) capitalized operating expenditures such as leasing payroll, (iii) recurring capital expenditures required to maintain and re-tenant our properties, (iv) capitalized interest costs resulting from the repositioning/redevelopment of certain of our properties, and (v) 2nd generation tenant improvements and leasing commissions. Management uses AFFO as a supplemental performance measure because it provides a performance measure that, when compared year over year, captures trends in portfolio operating results. We also believe that, as a widely recognized measure of the performance of REITs, AFFO will be used by investors as a basis to assess our performance in comparison to other REITs. However, because AFFO may exclude certain non-recurring capital expenditures and leasing costs, the utility of AFFO as a measure of our performance is limited. Additionally, other Equity REITs may not calculate AFFO using the method we do. As a result, our AFFO may not be comparable to such other Equity REITs' AFFO. AFFO should be considered only as a supplement to net income (as computed in accordance with GAAP) as a measure of our performance.

Annualized Base Rent: Calculated for each lease as the latest monthly contracted base rent per the terms of such lease multiplied by 12. Excludes billboard and antenna revenue and rent abatements.

Capital Expenditures, Non-recurring: Expenditures made in respect of a property for improvement to the appearance of such property or any other major upgrade or renovation of such property, and further includes capital expenditures for seismic upgrades, or capital expenditures for deferred maintenance existing at the time such property was acquired.

Capital Expenditures, Recurring: Expenditures made in respect of a property for maintenance of such property and replacement of items due to ordinary wear and tear including, but not limited to, expenditures made for maintenance or replacement of parking lot, roofing materials, mechanical systems, HVAC systems and other structural systems. Recurring capital expenditures shall not include any of the following: (a) improvements to the appearance of such property or any other major upgrade or renovation of such property not necessary for proper maintenance or marketability of such property; (b) capital expenditures for seismic upgrades; or (c) capital expenditures for deferred maintenance for such property existing at the time such property was acquired.

Capital Expenditures, First Generation: Capital expenditures for newly acquired space, newly developed or redeveloped space, or change in use.

Cash NOI: Cash basis NOI is a non-GAAP measure, which we calculate by adding or subtracting from NOI i) fair value lease revenue and ii) straight-line rent adjustment. We use Cash NOI, together with NOI, as a supplemental performance measure. Cash NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. Cash NOI should not be used as a substitute for cash flow from operating activities computed in accordance with GAAP. We use Cash NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio.

**EBITDA** and **Adjusted EBITDA**: We believe that EBITDA is helpful to investors as a supplemental measure of our operating performance as a real estate company because it is a direct measure of the actual operating results of our industrial properties. We also use this measure in ratios to compare our performance to that of our industry peers. In addition, we believe EBITDA is frequently used by securities analysts, investors and other interested parties in the evaluation of Equity REITs. However, because EBITDA is calculated before recurring cash charges including interest expense and income taxes, and is not adjusted for capital expenditures or other recurring cash requirements of our business, its utility as a measure of our liquidity is limited. Accordingly, EBITDA should not be considered an alternative to cash flow from operating activities (as computed in accordance with GAAP) as a measure of our liquidity. EBITDA should not be considered as an alternative to net income or loss as an indicator of our operating performance. Other Equity REITs may calculate EBITDA differently than we do; accordingly, our EBITDA may not be comparable to such other Equity REITs' EBITDA. Adjusted EBITDA includes add backs of non-cash stock based compensation expense, gain on extinguishment of debt, loss on sale of real estate, non-recurring legal fees and the pro-forma effects of acquisitions and assets classified as held for sale.

Investment to Date and Total: Reflects the total purchase price for a property plus additional or planned tangible investment subsequent to acquisition.

Funds from Operations (FFO): We calculate FFO before non-controlling interest in accordance with the standards established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental performance measure because, in excluding real estate related depreciation and amortization, gains and losses from property dispositions, other than temporary impairments of unconsolidated real estate entities, and impairment on our investment in real estate, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that, as a widely recognized measure of performance used by other REITs, FFO may be used by investors as a basis to compare our operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. Other equity REITs may not calculate or interpret FFO in accordance with the NAREIT definition as we do, and, accordingly, our FFO may not be comparable to such other REITs' FFO. FFO should not be used as a measure of our liquidity, and is not indicative of funds available for our cash needs, including our ability to pay dividends.



## **Definitions / Discussion of Non-GAAP Financial Measures**

**NOI:** Includes the revenue and expense directly attributable to our real estate properties calculated in accordance with GAAP. Calculated as total revenue from real estate operations including i) rental revenues ii) tenant reimbursements, and iii) other income less property expenses and other property expenses (before interest expense, depreciation and amortization). We use NOI as a supplemental performance measure because, in excluding real estate depreciation and amortization expense and gains (or losses) from property dispositions, it provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. We also believe that NOI will be useful to investors as a basis to compare our operating performance with that of other REITs. However, because NOI excludes depreciation and amortization expense and captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties (all of which have real economic effect and could materially impact our results from operations), the utility of NOI as a measure of our performance is limited. Other equity REITs may not calculate NOI in a similar manner and, accordingly, our NOI may not be comparable to such other REITs' NOI. Accordingly, NOI should be considered only as a supplement to net income as a measure of our performance. NOI should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs. NOI should not be used as a substitute for cash flow from operating activities in accordance with GAAP. We use NOI to help evaluate the performance of the Company as a whole, as well as the performance of our Same Property Portfolio.

**Proforma NOI:** Proforma NOI is calculated by adding to NOI the estimated impact of current period acquisitions as if they had been acquired at the beginning of the reportable period. These estimates do not purport to be indicative of what operating results would have been had the acquisitions actually occured at the beginning of the reportable period and may not be indicative of future operating results.

**Properties Under Repositioning:** Typically defined as properties where a significant amount of space is held vacant in order to implement capital improvements that improve the market rentability and leasing functionality of that space. Considered completed once investment is fully or nearly fully deployed and the property is marketable for leasing.

Recurring Funds From Operations (Recurring FFO): We calculate Recurring FFO by adjusting FFO to exclude the effect of non-recurring expenses and acquisition expenses.

Rent Change - Cash: Compares the first month cash rent excluding any abatement on new leases to the last month rent for the most recent expiring lease. Data included for comparable leases only. Comparable leases generally exclude properties under repositioning, short-term leases, and space that has been vacant for over one year.

Rent Change - GAAP: Compares GAAP rent, which straightlines rental rate increases and abatement, on new leases to GAAP rent for the most recent expiring lease. Data included for comparable leases only. Comparable leases generally exclude properties under repositioning, short-term leases, and space that has been vacant for over one year.

Same Property Portfolio: Our Same Property Portfolio is a subset of our consolidated portfolio and includes properties that were wholly-owned by us as of January 1, 2014 and still owned by us as of June 30, 2015. The Company's computation of same property performance may not be comparable to other REITs.

Space Under Repositioning: Defined as space held vacant in order to implement capital improvements to change the leasing functionality of that space. Considered completed once the repositioning has been completed and the unit is marketable for leasing.

Stabilized Same Property Portfolio: Our Stabilized Same Property Portfolio represents the properties included in our Same Property Portfolio, adjusted to exclude spaces that were under repositioning.

Uncommenced Leases: Reflects signed leases that have not yet commenced as of the reporting date.

