



Q1 2016 Results

(*currency neutral)

“ Our first quarter results demonstrate the ability of our diversified business model to perform as expected in an inconsistent environment. By leveraging our strengths – driving innovation into the marketplace, connecting with consumers and operating with financial discipline – we are on track to deliver results consistent with our 2016 outlook, while also delivering on our commitment to shareholders. ”

- Eric Wiseman,
Chairman & Chief Executive Officer

Q1 2016 FINANCIAL HIGHLIGHTS

\$2.8B
IN REVENUE

48.2%
GROSS MARGIN

11.8%
OPERATING MARGIN

\$0.61
EPS

Q1 2016 REGIONAL PERFORMANCE*

+1%
AMERICAS

+2%
EMEA

+6%
APAC

Q1 2016 TOP 5 BRANDS*

+8%



+2%



+3%



+4%



+4%



Q1 2016 COALITION REVENUE

\$74M
CONTEMPORARY BRANDS

\$118M
SPORTSWEAR

\$269M
IMAGEWEAR

\$711M
JEANSWEAR

\$1.6B
OUTDOOR AND ACTION SPORTS

FY 2016 OUTLOOK

REVENUE

+MID-SINGLE DIGIT

GROSS MARGIN

48.8%

OPERATING MARGIN

14.4%

EARNINGS PER SHARE*

+11%



POWERFUL BRANDS. POWERFUL PLATFORMS. ONE VF.

