

# ServisFirst Bancshares, Inc. Announces Results For Second Quarter of 2016

BIRMINGHAM, Ala., July 18, 2016 /PRNewswire/ -- ServisFirst Bancshares, Inc. (NASDAQ: SFBS), today announced earnings and operating results for the quarter and six months ended June 30, 2016.

### **SECOND Quarter 2016 Highlights:**

- Net income of \$38.8 million and diluted EPS of \$1.46 for the six months ended June 30, 2016
- Diluted EPS of \$0.71 for second quarter of 2016, a 31% increase year over year
- Core diluted EPS\* for the six months ended June 30, 2016 increased 33% year over year as 2015 results were impacted by acquisition expenses
- Loans and deposits increased 17% and 24%, respectively, year over year
- Loans and deposits increased 18% and 26%, respectively, for the second quarter on an annualized basis
- Early adoption of Accounting Standard Update 2016-09 results in upward revision of first quarter 2016 diluted EPS to \$0.75 (further details are contained in this press release)

% Change

Tom Broughton, President and CEO, said, "Our strong loan pipeline points to improved economic conditions within our Southeastern U.S. footprint." Bud Foshee, CFO, stated, "Strong loan and deposit growth coupled with excellent credit quality continue to drive growth and net income."

### FINANCIAL SUMMARY (UNAUDITED)

(in Thousands except share and per share amounts)

		Period Ending June 30, 2010	•		Period Ending March 31, 2016	From Period Ending March 31, 2016 to Period Ending June 30, 2016		Pe Jur
QUARTERLY OPERATING RESULTS	_							
Net Income	\$	18,876		\$	19,956	(5) %	\$	
Net Income Available to Common Stockholders	\$	18,853		\$	19,956	(6) %	\$	
Diluted Earnings Per Share	\$	0.71		\$	0.75	(5) %	\$	
Return on Average Assets		1.37	%		1.53 %			
Return on Average Common Stockholders' Equity		15.79	%		17.39 %			
Average Diluted Shares Outstanding		26,726,284			26,566,810			26
VEAR TO RATE OPERATING REQUITO								
YEAR-TO-DATE OPERATING RESULTS		00.000					•	
Net Income	\$	38,832					\$ \$ \$	
Net Income Available to Common Stockholders	\$	38,809					\$	
Diluted Earnings Per Share	\$	1.46	0/				\$	
Return on Average Assets		1.45	%					
Return on Average Common Stockholders' Equity		16.57	%					~
Average Diluted Shares Outstanding		26,646,547						26
Core Net Income*	\$	38,832					\$	
Core Net Income Available to Common	Ψ.	00,002					*	
Stockholders*	\$	38,809					\$	
Core Diluted Earnings Per Share*	\$	1.46					\$	
Core Return on Average Assets*	·	1.45	%				•	
Core Return on Average Common Stockholders'								
Equity*		16.57	%					
DALANCE CLIEFT								
BALANCE SHEET	-			•	5 070 500	<b>5</b> 0/	•	
Total Assets	\$	5,646,055		\$	5,378,599	5 %	\$	2
Loans		4,539,338			4,340,900	5 %		3
Non-interest-bearing Demand Deposits		1,185,668			1,070,275	11 %		,
Total Deposits		4,664,795			4,339,747	7 %		3

Stockholders' Equity 489,097 470,940 4 %

\* Core measures exclude non-routine expenses during the comparative periods presented in this press release as more fully described i Management Explanation of Non-GAAP Financial Measures" below.

#### **DETAILED FINANCIALS**

ServisFirst Bancshares, Inc. reported net income and net income available to common stockholders of \$18.9 million for the quarter ended June 30, 2016, compared to net income of \$14.5 million and net income available to common stockholders of \$14.3 million for the same quarter in 2015. Basic and diluted earnings per common share were \$0.72 and \$0.71, respectively, for the second quarter of 2016, compared to \$0.56 and \$0.54, respectively, for the second quarter of 2015.

Return on average assets was 1.37% and return on average equity was 15.79% for the second quarter of 2016, compared to 1.31% and 14.06%, respectively, for the second quarter of 2015.

Net interest income was \$45.9 million for the second quarter of 2016, compared to \$44.2 million for the first quarter of 2016 and \$40.2 million for the second quarter of 2015. The net interest margin in the second quarter of 2016 was 3.51%, a six basis point decrease from the first quarter of 2016 and 37 basis point decrease from the second quarter of 2015. The increase in net interest income on a linked quarter basis is attributable to a \$182.1 million increase in average loans outstanding, a \$64.9 million increase in non-interest-bearing deposits and a \$18.8 million increase in average stockholders' equity, all resulting in a positive mix change in our balance sheet. The average yield on loans decreased by one basis point to 4.47% on a linked quarter basis.

Average loans for the second quarter of 2016 were \$4.42 billion, an increase of \$182.1 million, or 4%, over average loans of \$4.24 billion for the first quarter of 2016, and an increase of \$680.7 million, or 18%, over average loans of \$3.74 billion for the second quarter of 2015.

Average total deposits for the second quarter of 2016 were \$4.48 billion, an increase of \$208.4 million, or 5%, over average total deposits of \$4.27 billion for the first quarter of 2016, and an increase of \$820.2 million, or 22%, over average total deposits of \$3.66 billion for the second quarter of 2015.

Non-performing assets to total assets were 0.17% for the second quarter of 2016, a decrease of three basis points compared to 0.20% for the first quarter of 2016 and a decrease of 21 basis points compared to 0.38% for the second quarter of 2015. Net credit charge-offs to average loans were 0.18%, a 15 basis point increase compared to 0.03% for the first quarter of 2016 and a three basis point increase compared to 0.15% for the second quarter of 2015. We recorded a \$3.8 million provision for loan losses in the second quarter of 2016 compared to \$2.1 million in the first quarter of 2016 and \$4.1 million in the second quarter of 2015. The allowance for loan loss as a percentage of total loans was unchanged at 1.04% for June 30, 2016 and March 31, 2016 as well as June 30, 2015. In management's opinion, the allowance is adequate and was determined by consistent application of ServisFirst Bank's methodology for calculating its allowance for loan losses.

Non-interest income increased \$417,000 during the second quarter of 2016, or 12%, compared to the second quarter of 2015. Mortgage banking revenue increased by \$166,000 in the second quarter of 2016, or 23%, compared to the second quarter of 2015, resulting from improved operations, translating to increased net gains on sales. Credit card income increased \$125,000 in the second quarter of 2016, or 24%, compared to the second quarter of 2015, resulting from a 31% increase in the volume of spending on ServisFirst Bank cards and a 54% increase in spending on our agent banks' cards.

Non-interest expense for the second quarter of 2016 increased \$1.4 million, or 8%, to \$19.5 million from \$18.1 million in the second quarter of 2015, and increased \$214,000, or 1%, on a linked quarter basis. Salary and benefit expense for the second quarter of 2016 increased \$307,000, or 3%, to \$10.7 million from \$10.4 million in the second quarter of 2015, and decreased \$334,000, or 3%, on a linked quarter basis. Equipment and Occupancy expense increased \$389,000, or 24%, to \$2.0 million in the second quarter of 2016, from \$1.6 million in the second quarter of 2015. This increase in equipment and occupancy expense was attributable to new offices in our Charleston, South Carolina and Nashville, Tennessee regions, each of which were relocations from temporary facilities we previously occupied. We also accelerated depreciation of leasehold improvements in our Birmingham, Alabama headquarters building to coincide with our anticipated move date to our new headquarters building, which we anticipate will be in the second half of 2017. Professional services expense increased \$334,000, or 50%, to \$999,000 in the second quarter of 2016, from \$665,000 in the second quarter of 2015, primarily the result of legal fees accrued for current pending litigation. Other operating expense for the second quarter of 2016 increased \$407,000, or 9%, to \$4.9 million from \$4.5 million in the second quarter of 2015. This was primarily the result of higher data processing expenses related to increased online banking transaction volumes and an upgrade of our correspondent banking platform, increased Federal Reserve Bank charges from our correspondent bank clearing activities, and amortization of the core deposit intangible asset resulting from the Metro Bancshares acquisition. These increases were offset by lower costs incurred related to nonperforming loans.

Income tax expense increased \$586,000, or 8%, to \$7.6 million in the second quarter of 2016, compared to \$7.0 million in the second quarter of 2015, and increased \$992,000, or 8%, to \$13.9 million in the six month period ended June 30, 2016, compared to \$12.9 million in the six month period ended June 30, 2015. In the second quarter of 2016 we adopted the amendments in Accounting Standards Update 2016-09 using the modified retrospective method. We recognized excess tax benefits from the exercise and vesting of stock options and restricted stock of \$1.3 million in the second quarter of 2016 and retrospectively recognized excess tax benefits from the exercise and vesting of stock options and restricted stock of \$2.3 million in the first quarter of 2016. Previously under

generally accepted accounting principles, such credits were reflected within additional paid-in capital.

#### GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures

We recorded expenses of \$2.1 million for the first quarter of 2015 related to the acquisition of Metro Bancshares, Inc. and the merger of Metro Bank with and into the Bank, and recorded an expense of \$500,000 resulting from the initial funding of reserves for unfunded loan commitments for the first quarter of 2015, consistent with guidance provided in the Federal Reserve Bank's Inter-agency Policy Statement SR 06-17. Core financial measures included in this press release are "core net income," "core net income available to common stockholders," "core diluted earnings per share," "core return on average assets" and "core return on average common stockholders' equity." Each of these five core financial measures excludes the impact of the non-routine expenses attributable to merger expenses, the initial funding of reserves for unfunded loan commitments, and are all considered non-GAAP financial measures. Other non-GAAP financial measures included in this press release are "tangible common stockholders' equity," "total tangible assets," "tangible book value per share," and "tangible common equity to total tangible assets." All non-GAAP financial measures are more fully explained below.

"Core net income" is defined as net income, adjusted by the net effect of the non-routine expense.

"Core net income available to common stockholders" is defined as net income available to common stockholders, adjusted by the net effect of the non-routine expense.

"Core diluted earnings per share" is defined as net income available to common stockholders, adjusted by the net effect of the non-routine expense, divided by weighted average diluted shares outstanding.

"Core return on average assets" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average total assets.

"Core return of average common stockholders' equity" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average common stockholders' equity.

"Tangible common stockholders' equity" is defined as common stockholders' equity, adjusted by the total of goodwill and other identifiable intangible assets.

"Total tangible assets" is defined as total assets, adjusted by the total of goodwill and other identifiable intangible assets.

"Tangible book value per share" is defined as tangible common stockholders' equity divided by the number of common shares outstanding.

"Tangible common equity to total tangible assets" is defined as tangible common equity divided by total tangible assets.

We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that these non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies, including those in our industry, use. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures as of and for the six month comparative periods ended June 30, 2016 and 2015 included in this press release. Dollars are in thousands, except share and per share data.

	As Of June 30, 2016	As Of and For the Six Months Ended June 30, 2015				
Provision for income taxes - GAAP Adjustments:		\$	12,875			
Adjustment for non-routine expense			830			
Core provision for income taxes		\$	13,705			
Return on average assets - GAAP			1.29 %			
Net income - GAAP Adjustments:		\$	27,524			
Adjustment for non-routine expense			1,767			
Core net income		\$	29,291			
Average assets		\$	4,307,778			
Core return on average assets			1.37 %			
Return on average common stockholders' equity			13.81 %			
Net income available to common stockholders - GAAP Adjustments:		\$	27,301			
Adjustment for non-routine expense			1,767			
Core net income available to common stockholders		\$	29,068			

Average common stockholders' equity			\$ 398,678	
Core return on average common stockholders' equity			14.70	%
Earnings per share - diluted - GAAP			\$ 1.04	
Weighted average shares outstanding, diluted			26,332,527	
Core diluted earnings per share			\$ 1.10	
Book value per share	\$ 18.63		\$ 16.05	
Total common stockholders' equity - GAAP Adjustments:	489,097		414,529	
Adjusted for goodwill and other identifiable intangible assets	15,154		18,060	
Tangible common stockholders' equity	\$ 473,943		\$ 396,469	
Tangible book value per share	\$ 18.05		\$ 15.35	
Stockholders' equity to total assets	8.66	%	10.13	%
Total assets - GAAP Adjustments:	\$ 5,646,055		\$ 4,485,091	
Adjusted for goodwill and other identifiable intangible assets	15,154		18,060	
Total tangible assets	5,630,901		4,467,031	,
Tangible common equity to total tangible assets	8.42	%	8.88	%

#### About ServisFirst Bancshares, Inc.

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Montgomery, Mobile and Dothan, Alabama, Pensacola and Tampa Bay, Florida, Atlanta, Georgia, Charleston, South Carolina and Nashville, Tennessee.

ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at <a href="http://servisfirstbancshares.investorroom.com/">www.sec.gov</a> or at <a href="http://servisfirstbancshares.investorroom.com/">http://servisfirstbancshares.investorroom.com/</a>.

Statements in this press release that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc., are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including: general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and the deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking statements that are made from time to time.

More information about ServisFirst Bancshares, Inc. may be obtained over the Internet at <a href="http://servisfirstbancshares.investorroom.com/">http://servisfirstbancshares.investorroom.com/</a> or by calling (205) 949-0302.

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SELECTED FINANCIAL HIGHLIGHTS (UNAUDITED)

(In thousands except share and per share data)

Interest income	\$	52,050		\$	49,961		\$	48,451		\$	46,5
Interest expense		6,159			5,782			5,290			4,6
Net interest income		45,891			44,179			43,161			41,8
Provision for loan losses		3,800			2,059			3,308			3,0
Net interest income after provision for loan losses		42,091			42,120			39,853			38,7
Non-interest income		3,847			3,435			3,475			3,7
Non-interest expense		19,504			19,290			19,002			18,2
Income before income tax		26,434			26,265			24,326			24,2
Provision for income tax		7,558			6,309			4,576			8,0
Net income		18,876			19,956			19,750			16,2
Preferred stock dividends		23			,			24			•
Net income available to common stockholders	\$	18,853		\$	19,956		\$	19,726		\$	16,2
Earnings per share - basic	\$	0.72		\$	0.76		\$	0.76		\$	0.
Earnings per share - diluted	\$	0.71		\$	0.75		\$	0.74		\$	0.
Average diluted shares outstanding		26,726,284			26,566,810			26,595,239			26,506,3
CONSOLIDATED BALANCE SHEET DATA	•	E 040 055		Φ.	F 070 F00		•	E 00E E00		•	4 770 0
Total assets	\$	5,646,055		\$	5,378,599		\$	5,095,509		\$	4,772,6
Loans		4,539,338			4,340,900			4,216,375			4,044,2
Debt securities		347,706			362,106			370,364			334,6
Non-interest-bearing demand deposits		1,185,668			1,070,275			1,053,467			1,029,3
Total deposits		4,664,795			4,339,747			4,223,888			4,044,6
Borrowings	Φ	55,450		<b>ው</b>	55,543		φ	55,748		Φ	55,7
Stockholders' equity	\$	489,097		\$	470,940		\$	449,147		\$	431,1
Shares outstanding		26,251,948			26,182,698			25,972,698			25,903,6
Book value per share	\$	18.63		\$	17.99		\$	17.29		\$	16.
Tangible book value per share (1)	\$	18.05		\$	17.40		\$	16.70		\$	15.
OF LEGTED FINANCIAL DATION											
SELECTED FINANCIAL RATIOS		0.54	0/		2.57	0/		2.50	0/		2
Net interest margin		3.51	%		3.57	%		3.56	%		3.
Return on average assets		1.37 15.79	% %		1.53 17.39	% %		1.55 17.75	% %		1. 15.
Return on average common stockholders' equity Efficiency ratio		39.21	% %		40.51	% %		40.75	% %		40.
Non-interest expense to average earning assets		1.50	%		1.56	%		1.56	%		40. 1.
Non-interest expense to average earning assets		1.50	70		1.50	70		1.50	70		1.
CAPITAL RATIOS (2)											
Common equity tier 1 capital to risk-weighted											
assets (3)		9.83	%		9.90	%		9.72	%		9.
Tier 1 capital to risk-weighted assets		9.84	%		9.91	%		9.73	%		9.
Total capital to risk-weighted assets		11.98	%		12.12	%		11.95	%		11.
Tier 1 capital to average assets		8.52	%		8.65	%		8.55	%		8.
Tangible common equity to total tangible assets (1)		8.42	%		8.50	%		8.54	%		8.

- (1) See "GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures" for a discussion of these Non-GAAP fin (2) Regulatory capital ratios for most recent period are preliminary.
- (3) Basel III final capital rules, including the new Common Equity Tier 1 Capital to Risk-Weighted Assets ratio, became effective for the

## CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in thousands)

(Bollars III triodsarids)		luna 20		
	June 30, 2016	June 30, 2015	% Cha	nge
ASSETS				
Cash and due from banks	\$ 54,985	\$ 49,731	11	%
Interest-bearing balances due from depository institutions	417,703	69,104	504	%
Federal funds sold	116,038	17,622	558	%
Cash and cash equivalents	588,726	136,457	331	%
Available for sale debt securities, at fair value	321,044	305,985	5	%
Held to maturity debt securities (fair value of \$27,717 and \$29,348 at				
June 30, 2016 and 2015, respectively)	26,662	29,023	(8)	%
Restricted equity securities	5,671	4,954	14	%
Mortgage loans held for sale	7,933	11,722	(32)	%
Loans	4,539,338	3,863,734	17	%
Less allowance for loan losses	(46,998)	(40,020)	17	%
Loans, net	4,492,340	3,823,714	17	%
Premises and equipment, net	23,221	15,563	49	%
Goodwill and other identifiable intangible assets	15,154	18,060	(16)	%
Other assets	165,304	147,061	12	%

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Total assets	\$	5,646,055	\$	4,492,539	26	%
LIABILITIES AND STOCKHOLDERS' EQUITY						, •
Liabilities:						
Deposits:						
Non-interest-bearing	\$	1,185,668	\$	926.577	28	%
Interest-bearing		3,479,127	•	2,802,555	24	%
Total deposits		4,664,795		3,729,132	25	%
Federal funds purchased		423,430		273,095	55	%
Other borrowings		55,450		21,016	164	%
Other liabilities		13,283		14,809	(10)	%
Total liabilities		5,156,958		4,038,052	28	%
Stockholders' equity:		-,,		,,,,,,,,		, •
Preferred stock, Series A Senior Non-Cumulative Perpetual, par value						
\$0.001						
(liquidation preference \$1,000), net of discount; no shares authorized,						
or outstanding at June 30, 2016, and 40,000 authorized, issued and						
outstanding at June 30, 2015		-		39,958	(100)	%
Preferred stock, par value \$0.001 per share; 1,000,000 shares authorized						
and						
1,000,000 shares undesignated at June 30, 2016, and 960,000 shares						
undesignated at June 30, 2015		-		-	-	%
Common stock, par value \$0.001 per share; 100,000,000 shares						
authorized and						
26,251,948 shares issued and outstanding at June 30, 2016 and						
50,000,000						
authorized and 25,826,198 shares issued and outstanding at June 30,						
2015		26		26	-	%
Additional paid-in capital		214,525		209,074	3	%
Retained earnings		268,765		201,303	34	%
Accumulated other comprehensive income		5,404		3,749	44	%
Noncontrolling interest		377		377	-	%
Total stockholders' equity		489,097		454,487	8	%
Total liabilities and stockholders' equity	\$	5,646,055	\$	4,492,539	26	%

# CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In thousands except per share data)

	Thr	ee Months 2016	Ended	June 30, 2015	Six	Months Ei 2016	ıded	June 30, 2015
Interest income:		,						
Interest and fees on loans	\$	49,210	\$	42,105	\$	96,457	\$	80,751
Taxable securities		1,238		1,104		2,507		2,232
Nontaxable securities		834		874		1,692		1,734
Federal funds sold		210		24		283		101
Other interest and dividends		558		102		1,072		174
Total interest income		52,050		44,209		102,011		84,992
Interest expense:								
Deposits		4,589		3,512		8,950		6,782
Borrowed funds		1,570		486		2,991		962
Total interest expense		6,159		3,998	_	11,941		7,744
Net interest income		45,891		40,211		90,070		77,248
Provision for loan losses		3,800		4,062		5,859		6,467
Net interest income after provision for loan losses		42,091		36,149		84,211		70,781
Non-interest income:								
Service charges on deposit accounts		1,306		1,276		2,613		2,483
Mortgage banking		901		735		1,569		1,189
Securities gains		(3)		-		(3)		29
Increase in cash surrender value life insurance		655		660		1,279		1,308
Other operating income		988		759		1,823		1,355
Total non-interest income		3,847		3,430		7,281		6,364
Non-interest expense:	-					<u> </u>		
Salaries and employee benefits		10,733		10,426		21,800		19,434
Equipment and occupancy expense		2,023		1,634		4,008		3,295
Professional services		999		665		1,737		1,233
FDIC and other regulatory assessments		803		626		1,553		1,246
Other real estate owned expense		41		289		490		503

Merger expense	-	4	-	2,100
Other operating expense	4,905	4,494	9,205	8,935
Total non-interest expense	19,504	18,138	38,793	 36,746
Income before income tax	26,434	21,441	52,699	40,399
Provision for income tax	7,558	6,972	13,867	12,875
Net income	18,876	14,469	38,832	27,524
Dividends on preferred stock	23	123	23	223
Net income available to common stockholders	\$ 18,853	\$ 14,346	\$ 38,809	\$ 27,301
Basic earnings per common share	\$ 0.72	\$ 0.56	\$ 1.48	\$ 1.07
Diluted earnings per common share	\$ 0.71	\$ 0.54	\$ 1.46	\$ 1.04

# LOANS BY TYPE (UNAUDITED) (In thousands)

	2nd Quarter 2016		1st Quarter 2016		4th Quarter 2015		3rd (	Quarter 2015	2nd Quar	
Commercial, financial and agricultural	\$	1,895,870	\$	1,799,132	\$	1,760,479	\$	1,683,819	\$	1,
Real estate - construction		251,144		254,254		243,267		232,895		
Real estate - mortgage:										
Owner-occupied commercial		1,117,514		1,055,852		1,014,669		978,721		
1-4 family mortgage		494,733		458,032		444,134		417,012		
Other mortgage		725,336		723,542		698,779		677,822		
Subtotal: Real estate - mortgage		2,337,583		2,237,426		2,157,582		2,073,555		1,
Consumer		54,741		50,088		55,047		53,973		
Total loans	\$	4,539,338	\$	4,340,900	\$	4,216,375	\$	4,044,242	\$	3,

# **SUMMARY OF LOAN LOSS EXPERIENCE**

(UNAUDITED)
(Dollars in thousands)

(Dollars in thousands)			040	4.	0 1 0	0.40	411	0 1 0	2045	3	Brd Quarte	er	2	2nd C
	2nc	d Quarter 2	2016	1st	Quarter 2	2016	4th	Quarter 2	2015		2015			20
Allowance for loan losses:	•	45 445		•	10 110		•	40.574		•	40.000		•	o= .
Beginning balance	\$	45,145		\$	43,419		\$	42,574		\$	40,020		\$	37,:
Loans charged off:		4 440			50			0.400			000			
Commercial financial and agricultural		1,412			50			2,186			388			1,
Real estate - construction		355			381			161			31			
Real estate - mortgage		191			-			463			-			
Consumer		31			18			21			126			
Total charge offs		1,989			449			2,831			545			1,
Recoveries:														
Commercial financial and agricultural		1			3			241			13			
Real estate - construction		39			16			61			13			
Real estate - mortgage		2			97			65			1			
Consumer		-			-			1			-			
Total recoveries		42			116			368			27			
Net charge-offs		1,947			333			2,463			518			1,
Provision for loan losses		3,800			2,059			3,308			3,072			4,
Ending balance	\$	46,998		\$	45,145		\$	43,419		\$	42,574		\$	40,0
Allowance for loan losses to total														
loans		1.04	%		1.04	%		1.03	%		1.05	%		
Allowance for loan losses to total														
average														
loans		1.06	%		1.06	%		1.05	%		1.08	%		
Net charge-offs to total average														
loans		0.18	%		0.03	%		0.24	%		0.05	%		(
Provision for loan losses to total														
average														
loans		0.34	%		0.20	%		0.32	%		0.31	%		(
Nonperforming assets:		0.0 .	, 0		0.20	, 0		0.02	,,		0.0.	, 0		
Nonaccrual loans	\$	4,730		\$	6,133		\$	7,767		\$	9,850		\$	8,
Loans 90+ days past due and	Ψ	1,700		Ψ	0,100		Ψ	1,101		Ψ	0,000		Ψ	O,
accruing		423			417			1			524			
Other real estate owned and		720			717			į			027			
repossessed assets		4,260			4,044			5,392			6,068			8,
Total	\$	9,413		\$	10,594		\$	13,160		\$	16,442		\$	16,8
IUldi	ψ	3,413		Ψ	10,554		Ψ	13,100		Ψ	10,442		Ψ	10,0

Nonperforming loans to total loans		0.11	%		0.15	%		0.18	%		0.26	%		(
Nonperforming assets to total assets		0.17	%		0.20	%		0.26	%		0.34	%		Ċ
Nonperforming assets to earning		• • • • • • • • • • • • • • • • • • • •	,,		0.20	,,		0.20	,,		0.0 .	, 0		,
assets		0.17	%		0.20	%		0.26	%		0.35	%		(
Reserve for loan losses to						, •			, •			, •		
nonaccrual loans		993.62	%		736.10	%		559.02	%		432.22	%		488
Restructured accruing loans	\$	6,753		\$	6,763		\$	6,782		\$	8,266		\$	8,
ŭ														
Restructured accruing loans to total														
loans		0.15	%		0.16	%		0.16	%		0.20	%		(
TROUBLED DEBT RESTRUCTURING	SS (TD	Rs) (UNA	UDIT	ED)										
(In thousands)														
							4			3	rd Quarte	er	2	nd C
		Quarter 2	2016		Quarter 2	2016		Quarter 2	2015		2015			20
Beginning balance:	\$	6,763		\$	7,736		\$	8,266		\$	8,279		\$	8,
Net (paydowns) / advances		(10)			(19)			(83)			(13)			
Transfers to other real estate														
owned		-			(954)			-			-			
Charge-offs		-			-			(447)			-			
	\$	6,753		\$	6,763		\$	7,736		\$	8,266		\$	8,

# **CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)** (In thousands except per share data)

(iii tilousalius except pei silale data)	2nd Quarter 2016	1st Quarter 2016	4th Quarter 2015	3rd Quarter 2015	2nd Quarter 2015
Interest income:					
Interest and fees on loans	\$ 49,210	\$ 47,247	\$ 46,150	\$ 44,401	\$ 42,105
Taxable securities	1,238	1,269	1,058	1,041	1,104
Nontaxable securities	834	858	875	890	874
Federal funds sold	210	73	46	32	24
Other interest and dividends	558	514	322	168	102
Total interest income	52,050	49,961	48,451	46,532	44,209
Interest expense:				<del></del>	
Deposits	4,611	4,361	4,294	3,818	3,512
Borrowed funds	1,548	1,421	996	852	486
Total interest expense	6,159	5,782	5,290	4,670	3,998
Net interest income	45,891	44,179	43,161	41,862	40,211
Provision for loan losses	3,800	2,059	3,308	3,072	4,062
Net interest income after provision for loan losses	42,091	42,120	39,853	38,790	36,149
Non-interest income:					
Service charges on deposit accounts	1,306	1,307	1,326	1,279	1,276
Mortgage banking	901	668	620	873	735
Securities gains	(3)	-	_	-	-
Increase in cash surrender value life insurance	6 <del>5</del> 5	624	630	683	660
Other operating income	988	836	899	903	759
Total non-interest income	3,847	3,435	3,475	3,738	3,430
Non-interest expense:	· · ·	· · · · · · · · · · · · · · · · · · ·			<u> </u>
Salaries and employee benefits	10,733	11,067	8,884	10,595	10,426
Equipment and occupancy expense	2,023	1,985	1,519	1,575	1,634
Professional services	999	738	706	668	665
FDIC and other regulatory assessments	803	750	733	681	626
Other real estate owned expense	41	449	324	400	289
Other operating expense	4,905	4,301	6,836	4,329	4,498
Total non-interest expense	19,504	19,290	19,002	18,248	18,138
Income before income tax	26,434	26,265	24,326	24,280	21,441
Provision for income tax	7,558	6,309	4,576	8,014	6,972
Net income	18,876	19,956	19,750	16,266	14,469
Dividends on preferred stock	23	-	24	33	123
Net income available to common stockholders	\$ 18,853	\$ 19,956	\$ 19,726	\$ 16,233	\$ 14,346
Basic earnings per common share	\$ 0.72	\$ 0.76	\$ 0.76	\$ 0.63	\$ 0.56
Diluted earnings per common share	\$ 0.71	\$ 0.75	\$ 0.74	\$ 0.61	\$ 0.54

### AVERAGE BALANCE SHEETS AND NET INTEREST ANALYSIS (UNAUDITED)

ON A FULLY TAXABLE-EQUIVALENT BASIS

(Dollars in thousands)

	2nd Quarter 2016		1st Quarter 2016		4th Quarter 2015	
	Average Balance	Yield / Rate	Average Balance	Yield / Rate	Average Balance	Yield / Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income (1)						
Taxable	\$ 4,406,107	4.47 %	\$ 4,230,057	4.48 %	\$ 4,113,044	4.44 %
Tax-exempt (2)	16,315	4.51	10,281	5.56	9,639	4.98
Total loans, net of						
unearned income	4,422,422	4.47	4,240,338	4.48	4,122,683	4.44
Mortgage loans held for sale	7,323	3.62	6,084	4.63	4,362	4.27
Debt securities:						
Taxable	208,113	2.38	221,722	2.29	193,982	2.16
Tax-exempt (2)	135,954	3.73	137,763	3.79	139,435	3.85
Total securities (3)	344,067	2.91	359,485	2.86	333,417	2.87
Federal funds sold	144,206	0.59	48,390	0.60	33,255	0.55
Restricted equity securities	5,659	3.62	4,962	3.81	4,954	4.24
Interest-bearing balances with	202 702	0.50	070.000	0.51	222 774	0.00
banks	393,782	0.52	373,339	0.51	366,771	0.29
Total interest-earning assets	5,317,459	3.97 %	5,032,598	4.03 %	4,865,442	3.99 %
Non-interest-earning assets:	05.040		04 570		00.007	
Cash and due from banks	65,318		61,578		62,037	
Net premises and equipment	23,241		21,023		19,609	
Allowance for loan losses, accrued interest and other assets	107 640		106 404		104 044	
	127,640 \$ 5,533,658		126,491 \$ 5,241,690		124,241 \$ 5,071,329	
Total assets	\$ 5,533,658		\$ 5,241,690		\$ 5,071,329	
Interest-bearing liabilities:						
Interest-bearing deposits:						
Checking	\$ 691,776	0.36 %	\$ 665,039	0.35 %	\$ 611,521	0.30 %
Savings	41,546	0.30	41,055	0.29	39,590	0.29
Money market	2,105,420	0.52	1,979,727	0.51	2,048,453	0.49
Time deposits	498,151	1.01	507,605	1.00	503,217	1.00
Total interest-bearing deposits	3,336,893	0.56	3,193,426	0.55	3,202,781	0.54
Federal funds purchased	505,076	0.64	441,309	0.64	295,530	0.37
Other borrowings	55,521	5.20	55,630	5.19	55,805	5.11 0.59 %
Total interest-bearing liabilities	3,897,490	0.64 %	3,690,365	0.63 %	3,554,116	0.59 %
Non-interest-bearing liabilities:						
Non-interest-bearing demand	1,142,541		1,077,613		1,062,795	
Other liabilities	13,301		1,077,613		13,469	
Stockholders' equity	475,917		457,218		436,928	
Unrealized gains on securities and	475,517		457,210		430,920	
derivatives	4,409		4,300		4,021	
Total liabilities and	4,400		4,000		7,021	
stockholders' equity	\$ 5,533,658		\$ 5,241,690		\$ 5,071,329	
Net interest spread	Ψ 0,000,000	3.33 %	Ψ 0,241,000	3.40 %	Ψ 0,011,029	3.40 %
Net interest spread Net interest margin		3.55 % 3.51 %		3.40 %		3.56 %
riot interest margin		J.J I /0		J.J1 /0		J.JU /0

<sup>(1)</sup> Average loans include loans on which the accrual of interest has been discontinued.

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