

ServisFirst Bancshares, Inc. Announces Results For First Quarter 2016

BIRMINGHAM, Ala., April 18, 2016 /PRNewswire/ -- ServisFirst Bancshares, Inc. ("ServisFirst") (NASDAQ: SFBS), the holding company for ServisFirst Bank, today announced earnings and operating results for the quarter ended March 31, 2016.

First Quarter 2016 Highlights:

- Net income of \$17.6 million, a 35% increase year over year
- Diluted EPS of \$0.66, a 35% increase year over year
- Core diluted EPS increased 18% year over year
- Loans and deposits increased 20% and 19%, respectively, year over year
- Production team increased by eight to 122, five in our newest region, the Tampa Bay area of Florida

Tom Broughton, President and CEO, said, "We are pleased with loan and deposit growth across all regions to start the year off, and believe our new main offices in Mobile, Charleston and Nashville will only bolster our growth opportunities through improved visibility in those markets." Bud Foshee, CFO, stated, "We got off to a good start for 2016 and will continue to focus our efforts on improving net interest margins and maintaining quality customer service."

% Change

FINANCIAL SUMMARY

(in Thousands except share and per share amounts)

		Period Ending March 31, 201			Period Ending cember 31, 2		% Change From Period Ending Decembe 31, 2015 to Period Ending March 31, 2016		Perio March
QUARTERLY OPERATING RESULTS	- ^	17 040		¢	10 750		(11) 0(¢	
Net Income Net Income Available to Common Stockholders	\$ \$	17,649 17,649		\$ \$	19,750 19,726		(11) % (11) %	\$ \$ \$	
Diluted Earnings Per Share	э \$	0.66		գ Տ	0.74		(11) % (11) %	ф Ф	
Return on Average Assets	Ψ	1.35	%	Ψ	1.55	%	(11) /0	Ψ	
Return on Average Common Stockholders' Equity		15.38	%		17.75	%			
Average Diluted Shares Outstanding		26,566,810	70		26,595,239	70			26,2
Core Net Income*	\$	17,649		\$	19,750		(11) %	\$	
Core Net Income Available to Common									
Stockholders*	\$	17,649		\$	19,726		(11) %	\$ \$	
Core Diluted Earnings Per Share*	\$	0.66	•	\$	0.74		(11) %	\$	
Core Return on Average Assets* Core Return on Average Common Stockholders'		1.35	%		1.55	%			
Equity*		15.38	%		17.75	%			
BALANCE SHEET	_								
Total Assets	\$	5,378,596		\$	5,095,509		6 %	\$	4,3
Loans		4,340,900			4,216,375		3 %		3,6
Non-interest-bearing Demand Deposits		1,070,275			1,053,467		2 %		8
Total Deposits		4,339,747			4,223,888		3 %		3,6
Stockholders' Equity		470,937			449,147		5 %		4

* Core measures exclude non-routine expenses during the comparative periods presented in this press release as more fully described i Management Explanation of Non-GAAP Financial Measures" below.

DETAILED FINANCIALS

ServisFirst Bancshares, Inc. reported net income and net income available to common stockholders of \$17.6 million for the quarter ended March 31, 2016, compared to net income of \$13.1 million and net income available to common stockholders of \$13.0 million for the same quarter in 2015. Net income for the quarter ended March 31, 2016 benefitted from growth in average loans of \$117.7 million from the previous quarter and lower charge offs of loans. Basic and diluted earnings per common share were \$0.68 and \$0.66,

respectively, for the first quarter of 2016, compared to \$0.51 and \$0.49, respectively, for the first quarter of 2015.

Return on average assets was 1.35% and return on average common stockholders' equity was 15.38% for the first quarter of 2016, compared to 1.26% and 13.55%, respectively, for the first quarter of 2015.

Net interest income was \$44.2 million for the first quarter of 2016, compared to \$43.2 million for the fourth quarter of 2015 and \$37.0 million for the first quarter of 2015. The net interest margin in the first quarter of 2016 was 3.57%, a one basis point increase from the fourth quarter of 2015 and a 23 basis point decrease from the first quarter of 2015. Average loans outstanding increased \$117.7 million on a linked quarter basis, and average stockholders' equity increased \$20.6 million, all resulting in a positive mix variance in net interest margin. The average yield on loans increased four basis point increase in the average rate paid on interest-bearing deposits. Excess liquidity in the form of balances kept on deposit at the Federal Reserve and funds sold to our correspondent banks remained higher than normal for the first quarter, resulting in a negative mix variance in net interest margin.

Average loans for the first quarter of 2016 were \$4.24 billion, an increase of \$117.7 million, or 3%, over average loans of \$4.12 billion for the fourth quarter of 2015, and an increase of \$737.8 million, or 21%, over average loans of \$3.50 billion for the first quarter of 2015. All of our regions, except one, experienced growth in loans during the first quarter.

Average total deposits for the first quarter of 2016 were flat at \$4.27 billion compared to average total deposits of \$4.27 billion for the fourth quarter of 2015, and increased \$0.8 billion, or 23%, over average total deposits of \$3.47 billion for the first quarter of 2015. All of our regions, except one, experienced growth in deposits during the first quarter on an ending basis.

Non-performing assets to total assets were 0.20%, a decrease of six basis points compared to 0.26% for the fourth quarter of 2015 and a decrease of 20 basis points compared to 0.40% for the first quarter of 2015. Net credit charge-offs to average loans were 0.03%, a 21 basis point decrease compared to 0.24% for the fourth quarter of 2015 and a five basis point decrease compared to 0.08% for the first quarter of 2015. We recorded a \$2.1 million provision for loan losses in the first quarter of 2016, a decrease of \$1.2 million compared to \$3.3 million in the fourth quarter of 2015 and a decrease of \$0.3 million compared to \$2.4 million in the first quarter of 2015. The loan loss reserve as a percentage of total loans increased one basis point to 1.04% at March 31, 2016, compared to 1.03% at December 31, 2015 and was flat compared to 1.04% at March 31, 2015. In management's opinion, the reserve is adequate and was determined by consistent application of ServisFirst Bank's methodology for calculating its reserve for loan losses.

Non-interest income increased \$649,000 in the first quarter of 2016, or 21%, compared to the first quarter of 2015. Deposit service charges increased \$100,000 in the first quarter of 2016, or 8%, compared to the first quarter of 2015. Mortgage banking income increased \$214,000 in the first quarter of 2016, or 47%, compared to the first quarter of 2015 as a result of increased production and improved pricing margins. Credit card income increased \$371,000 in the first quarter of 2016, or 78%, compared to the first quarter of 2015, primarily as a result of increases in volume of activity on existing accounts. The number of credit card accounts also increased by 411, or 8.4%, during this time.

Non-interest expense for the first quarter of 2016 increased \$830,000, or 4%, to \$19.6 million from \$18.8 million in the first quarter of 2015. Excluding merger expenses related to our acquisition of Metro Bancshares, Inc. during the first quarter of 2015, non-interest expense increased \$2.9 million, or 18%, from the first quarter of 2015 to the first quarter of 2016. Salary and benefit expense for the first quarter of 2016 increased \$2.1 million, or 23%, to \$11.1 million from \$9.0 million in the first quarter of 2015, and increased \$2.2 million, or 25%, on a linked quarter basis. Eight new sales officers were added during the first quarter of 2016, with five of these comprising our team in the Tampa Bay area of Florida, our newest region. Occupancy expense increased \$324,000, or 20%, from the first quarter of 2015 to the first quarter of 2016, and increased \$466,000, or 31%, on a linked quarter basis. New main offices were opened in our Mobile, Alabama, Charleston, South Carolina and Nashville, Tennessee regions during the first quarter of 2016. Also, we accelerated depreciation of leasehold improvements for our headquarters building in Birmingham, Alabama to coincide with the date we move into our new headquarters building, which we anticipate will be in 2017. Other operating expense for the initial funding of reserves for unfunded loan commitments as of March 31, 2015, consistent with guidance provided in the Federal Reserve Bank's Interagency Policy Statement SR 06-17, other operating expense increased by 12% from the first quarter of 2015 to the first quarter of 2016. Increases in service charges from the Federal Reserve of \$126,000 from the first quarter of 2015 to the first quarter of 2016. Increases in service charges for our correspondent bank clients.

GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures

As discussed in more detail in the section titled "Detailed Financials," we recorded expenses of \$2.1 million for the first quarter of 2015 related to the acquisition of Metro Bancshares, Inc. and the merger of Metro Bank with and into the Bank, and recorded an expense of \$500,000 resulting from the initial funding of reserves for unfunded loan commitments as of March 31, 2015, consistent with guidance provided in the Federal Reserve Bank's Inter-agency Policy Statement SR 06-17. The non-GAAP financial measures included in this press release of our results for the first quarter of 2015 are "core net income," "core net income available to common stockholders," "core diluted earnings per share," "core return on average assets" and "core return on average common stockholders' equity." Each of these five core financial measures excludes the impact of the merger expenses and the initial funding of a reserve for unfunded loan commitments. None of the other periods included in this press release are affected by such non-routine expenses.

"Core net income" is defined as net income, adjusted by the net effect of the non-routine expense.

"Core net income available to common stockholders" is defined as net income available to common stockholders, adjusted by the net

effect of the non-routine expense.

"Core diluted earnings per share" is defined as net income available to common stockholders, adjusted by the net effect of the nonroutine expense, divided by weighted average diluted shares outstanding.

"Core return on average assets" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average total assets.

"Core return on average common stockholders' equity" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average common stockholders' equity.

We present tangible book value per share and the ratio of tangible common equity to total tangible assets in our Selected Financial Highlights table. Our acquisition of Metro resulted in goodwill and other identifiable intangible assets, which are subtracted from equity and assets in the computation of tangible book value per share and tangible common equity to total tangible assets.

We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that these non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies, including those in our industry, use. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures for the first quarter of 2015. Dollars are in thousands, except share and per share data.

	As Of and For the Period Ended March 31, 2016		s Of and For t Period Endeo March 31, 201	t
Provision for income taxes - GAAP Adjustments:		\$	5,903	
Adjustment for non-routine expense			829	
Core provision for income taxes		\$	6,732	
Return on average assets - GAAP		•	1.26	%
Net income - GAAP Adjustments:		\$	13,055	
Adjustment for non-routine expense			1,767	
Core net income		\$	14,822	
Average assets		\$	4,193,413	•
Core return on average assets			1.43	%
Return on average common stockholders' equity			13.55	%
Net income available to common stockholders - GAAP Adjustments:		\$	12,955	
Adjustment for non-routine expense			1,767	
Core net income available to common stockholders		\$	14,722	
Average common stockholders' equity		\$	387,870	•
Core return on average common stockholders' equity			15.39	%
Earnings per share - diluted - GAAP		\$	0.49	
Weighted average shares outstanding, diluted			26,237,980	
Core diluted earnings per share		\$	0.56	
Book value per share	\$ 17.99	\$	15.65	
Total common stockholders' equity - GAAP Adjustments:	470,937		401,500	
Adjusted for goodwill and other identifiable intangible assets	15,239		18,069	_
Tangible common stockholders' equity	\$ 455,698	\$	383,431	
Tangible bookvalue per share	\$ 17.40	\$	14.95	
Stockholders' equity to total assets	8.76 %		10.05	%
Total assets - GAAP Adjustments:	\$ 5,378,596	\$	4,393,342	
Adjusted for goodwill and other identifiable intangible assets	15,239		18,069	
Total tangible assets	\$ 5,363,357	\$	4,375,273	•
Tangible common equity to total tangible assets	8.50 %		8.76	%

About ServisFirst Bancshares, Inc.

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Montgomery, Mobile and Dothan, Alabama, Pensacola and Tampa Bay area, Florida, Atlanta, Georgia, Charleston, South Carolina and Nashville, Tennessee. ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at <u>www.sec.gov</u> or at <u>www.servisfirstbank.com</u>.

Statements in this press release that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc., are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including: general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking statements that are made from time to time.

More information about ServisFirst Bancshares, Inc. may be obtained over the Internet at <u>http://servisfirstbancshares.investorroom.com/</u> or by calling (205) 949-0302.

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SELECTED FINANCIAL HIGHLIGHTS (UNAUDITED)

(In thousands except share and per sh	nare	data)								
	1	st Quarter 2016	4	th Quarter 2015	31	d Quarter 2015	2r	nd Quarter 2015	1st	t
CONSOLIDATED STATEMENT OF					-		-			•
INCOME										
Interest income	\$	49,961	\$	48,451	\$	46,532	\$	44,209	\$	
Interest expense		5,782		5,290		4,670		3,998		
Net interest income		44,179		43,161		41,862		40,211		
Provision for loan losses		2,059		3,308		3,072		4,062		
Net interest income after provision										•
for loan losses		42,120		39,853		38,790		36,149		
Non-interest income		3,726		3,559		3,822		3,505		
Non-interest expense		19,581		19,086		18,332		18,213		
Income before income tax		26,265		24,326		24,280		21,441		
Provision for income tax		8,616		4,576		8,014		6,972		
Net income		17,649		19,750		16,266		14,469		•
Preferred stock dividends		-		24		33		123		
Net income available to common					-		-			•
stockholders	\$	17,649	\$	19,726	\$	16,233	\$	14,346	\$	_
Earnings per share - basic	\$	0.68	\$	0.76	\$	0.63	\$	0.56	\$ \$	
Earnings per share - diluted	\$	0.66	\$	0.74	\$	0.61	\$	0.54	\$	
Average diluted shares outstanding		26,566,810		26,595,239		26,506,334		26,426,036	:	2
CONSOLIDATED BALANCE										
SHEET DATA										
Total assets	\$	5,378,596	\$	5,095,509	\$	4,772,601	\$	4,492,539	\$	
Loans		4,340,900		4,216,375		4,044,242		3,863,734		
Debt securities		362,106		370,364		334,635		335,008		
Non-interest-bearing demand		,		,						
deposits		1,070,275		1,053,467		1,029,354		926,577		
Total deposits		4,339,747		4,223,888		4,044,634		3,729,132		

Borrowings	55,543		55,748		55,728		21,016			
Stockholders' equity	\$ 470,937		\$ 449,147		\$ 431,194		\$ 454,487		\$	
Shares outstanding	26,182,698		25,972,698		25,903,698		25,826,198			2
Book value per share	\$ 17.99		\$ 17.29		\$ 16.65		\$ 16.05		\$ \$	
Tangible book value per share (1)	\$ 17.40		\$ 16.70		\$ 15.96		\$ 15.35		\$	
SELECTED FINANCIAL RATIOS										
Net interest margin	3.57	%	3.56	%	3.77	%	3.88	%		
Return on average assets	1.35	%	1.55	%	1.38	%	1.31	%		
Return on average common										
stockholders' equity	15.38	%	17.75	%	15.52	%	14.06	%		
Efficiency ratio	40.87	%	40.85	%	40.13	%	41.66	%		
Non-interest expense to average										
earning assets	1.56	%	1.56	%	1.63	%	1.73	%		
CAPITAL RATIOS (2)										
Common equity tier 1 capital to risk-										
weighted assets:	9.90	%	9.72	%	9.59	%	9.60	%		
Tier 1 capital to risk-weighted										
assets:	9.91	%	9.73	%	9.60	%	10.58	%		
Total capital to risk-weighted assets	12.12	%	11.95	%	11.89	%	12.05	%		
Tier 1 capital to average assets: Tangible common equity to total	8.65	%	8.55	%	8.83	%	9.88	%		
tangible assets (1)	8.50	%	8.54	%	8.70	%	8.86	%		

(1) See "GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures" for a discussion of these Non-GAAP fin measures.

(2) Basel III final capital rules, including the new Common Equity Tier I Capital to Risk-Weighted Assets ratio, became effective for the C January 1, 2015.

CONSOLIDATED BALANCE SHEETS (UNAUDITED) (In thousands)

(in trousands)	March 31,	2016	Ma	rch 31, 2015	% Cha	nge
ASSETS						
Cash and cash equivalents	525	5,637		299,679	75	%
Available for sale debt securities, at fair value	334	,567		307,379	9	%
Held to maturity debt securities (fair value of \$28,409 and \$29,886 at						
March 31, 2016 and 2015, respectively)	27	7,539		29,126	(5)	%
Restricted equity securities	Ę	5,667		4,953	14	%
Mortgage loans held for sale	Ę	5,090		12,384	(59)	%
Loans	4,340),900		3,607,852	20	%
Less allowance for loan losses	(45	,145)		(37,356)	21	%
Loans, net	4,295	5,755		3,570,496	20	%
Premises and equipment, net	20),989		16,082	31	%
Goodwill and other identifiable intangible assets	15	5,239		18,069	(16)	%
Other assets	148	3,113		135,174	10	%
Total assets	\$ 5,378	3,596	\$	4,393,342	22	%
LIABILITIES AND STOCKHOLDERS' EQUITY						
Liabilities:						
Deposits:						
Non-interest-bearing	\$ 1,070),275	\$	866,743	23	%
Interest-bearing	3,269	9,472		2,772,020	18	%
Total deposits	4,339	9,747		3,638,763	19	%
Federal funds purchased	497	,885		280,900	77	%
Other borrowings	55	5,543		21,278	161	%
Other liabilities	14	,484		10,943	32	%
Total liabilities	4,907	7,659		3,951,884	24	%
Stockholders' equity:						
Preferred stock, Series A Senior Non-Cumulative Perpetual, par value						
\$0.001						
(liquidation preference \$1,000), net of discount; 40,000 shares						
authorized,						
no shares issued and outstanding at March 31, 2016 and 40,000						
shares						
issued and outstanding at March 31, 2015		-		39,958	(100)	%

-	-	- %
26	26	- %
215,948	207,374	4 %
249,701	188,507	32 %
4,885	5,216	(6) %
377	377	- %
470,937	441,458	7 %
\$ 5,378,596	\$ 4,393,342	22 %
	215,948 249,701 4,885 377 470,937	215,948 207,374 249,701 188,507 4,885 5,216 377 377 470,937 441,458

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In thousands except per share data)

	e Months E 2016	March 31, 2015
Interest income:		
Interest and fees on loans	\$ 47,247	\$ 38,646
Taxable securities	1,269	1,128
Nontaxable securities	858	860
Federal funds sold	73	77
Other interest and dividends	 514	 72
Total interest income	49,961	40,783
Interest expense:	 	
Deposits	4,361	3,270
Borrowed funds	1,421	476
Total interest expense	 5,782	 3,746
Net interest income	 44,179	 37,037
Provision for loan losses	2,059	2,405
Net interest income after provision for loan losses	 42,120	 34,632
Non-interest income:	 ·	 · · · · ·
Service charges on deposit accounts	1,307	1,207
Mortgage banking	668	454
Securities gains	-	29
Increase in cash surrender value life insurance	624	648
Other operating income	1,127	739
Total non-interest income	 3,726	 3,077
Non-interest expense:		
Salaries and employee benefits	11,067	9,008
Equipment and occupancy expense	1,985	1,661
Professional services	738	568
FDIC and other regulatory assessments	750	620
Other real estate owned expense	449	214
Merger expenses	-	2,096
Other operating expense	4,592	4,584
Total non-interest expense	 19,581	 18,751
Income before income tax	 26,265	 18,958
Provision for income tax	8,616	5,903
Net income	 17,649	 13,055
Dividends on preferred stock	-	100
Net income available to common stockholders	\$ 17,649	\$ 12,955
Basic earnings per common share	\$ 0.68	\$ 0.51
Diluted earnings per common share	\$ 0.66	\$ 0.49

LOANS BY TYPE (UNAUDITED) (In thousands)

	1st C	Quarter 2016	4th C	Quarter 2015	3rd C	Quarter 2015	2nd (Quarter 2015	1st C	Quarter 2015
Commercial, financial and agricultural	\$	1,799,132	\$	1,760,479	\$	1,683,819	\$	1,642,182	\$	1,554,020

Real estate - construction	254,254	243,267	232,895	219,607	219,005
Real estate - mortgage:		,	,	,	,
Owner-occupied					
commercial	1,055,852	1,014,669	978,721	930,719	869,724
1-4 family mortgage	458,032	444,134	417,012	392,245	375,770
Other mortgage	723,542	698,779	677,822	627,099	545,668
Subtotal: Real estate -	·		<u>.</u>		
mortgage	2,237,426	2,157,582	2,073,555	1,950,063	1,791,162
Consumer	50,088	55,047	53,973	51,882	43,665
Total loans	\$ 4,340,900	\$ 4,216,375	\$ 4,044,242	\$ 3,863,734	\$ 3,607,852

SUMMARY OF LOAN LOSS EXPERIENCE (Dollars in thousands)

(Dollars in thousands)													4 - t O				
	1st	Quarter 2	2016	4th	Quarter 2	2015	3rd	Quarter 2	2015	2nd	Quarter 2	2015	1st	Quarter 2	2015		
Reserve for loan losses:	\$	40 440		¢	40 574		¢	40.000		¢	27.250		\$	25 020			
Beginning balance Loans charged off:	Ф	43,419		\$	42,574		\$	40,020		\$	37,356		Ф	35,629			
Commercial financial and																	
agricultural		50			2,186			388			1.151			77			
Real estate - construction		381			2,100			31			93			382			
Real estate - mortgage:					463			-			208			433			
Consumer		18			21			126			19			-00			
Total charge offs		449			2,831			545			1,471			897			
Recoveries:		110			2,001			0-10			1,471			001			
Commercial financial and																	
agricultural		3			241			13			6			19			
Real estate - construction		16			61			13			65			99			
Real estate - mortgage:		97			65			1			2			101			
Consumer		-			1			-			-			-			
Total recoveries		116			368			27			73			219			
Net charge-offs		333			2,463			518			1,398			678			
Provision for loan losses		2,059			3,308			3,072			4,062			2,405			
Ending balance	\$	45,145		\$	43,419		\$	42,574		\$	40,020		\$	37,356			
0																	
Reserve for loan losses to																	
total loans		1.04	%		1.03	%		1.05	%		1.04	%		1.04	%		
Reserve for loan losses to																	
total average																	
loans		1.06	%		1.05	%		1.08	%		1.07	%		1.07	%		
Net charge-offs to total																	
average loans		0.03	%		0.24	%		0.05	%		0.15	%		0.08	%		
Provision for loan losses																	
to total average																	
loans		0.20	%		0.32	%		0.31	%		0.44	%		0.28	%		
Nonperforming assets:	•			•			•			•			•				
Nonaccrual loans	\$	6,133		\$	7,767		\$	9,850		\$	8,194		\$	8,361			
Loans 90+ days past		447						504			470						
due and accruing		417			1			524			470			553			
Other real estate owned																	
and repossessed assets		4,044			5,392			6,068			8,235			8,638			
•	\$	10,594		\$	13,160		\$	16,442		\$	16,899		\$	17,552			
Total	ψ	10,394		ψ	13,100		ψ	10,442		φ	10,099		ψ	17,552			
Nonperforming loans to																	
total loans		0.15	%		0.18	%		0.26	%		0.22	%		0.25	%		
Nonperforming assets to		0.10	70		0.10	70		0.20	70		0.22	70		0.20	70		
total assets		0.20	%		0.26	%		0.34	%		0.38	%		0.40	%		
Nonperforming assets to		0.20	/0		0.20	/0		0.0.	/0		0.00	/0		0110	/0		
earning assets		0.20	%		0.26	%		0.35	%		0.38	%		0.41	%		
Reserve for loan losses to															,		
nonaccrual loans		736.10	%		559.02	%		432.22	%		488.41	%		446.79	%		
Restructured accruing	*	0 700		•	0 700		*	0.000		•	0.070		<u>^</u>	0.000			
loans	\$	6,763		\$	6,782		\$	8,266		\$	8,279		\$	8,280			
Restructured accruing																	
loans to total loans		0.16	%		0.16	%		0.20	%		0.21	%		0.23	%		
		0.10	/0		0.10	/0		0.20	/0		0.21	70		0.20	/0		

TROUBLED DEBT RESTRUCTURINGS (TDRs)

(In thousands)

	1st Quarter 2016	4th Quarter 2015	3rd Quarter 2015	2nd Quarter 2015	1st Quarter 2015
Beginning balance:	\$ 7,736	\$ 8,266	\$ 8,279	\$ 8,280	\$ 8,992
Net (paydowns) / advances	(19)	(83)	(13)	(1)	(381)
Transfers to other real estate owned	(954)	-	-	-	-
Charge-offs	-	(447)	-	-	(331)
	\$ 6,763	\$ 7,736	\$ 8,266	\$ 8,279	\$ 8,280

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (In thousands except per share data)

(in thousands except per share data)	1st	Quarter 2016	4th	Quarter 2015	3rd	rd Quarter 2nd Quarter 2015 2015			1st Quarter 2015		
Interest income:											
Interest and fees on loans	\$	47,247	\$	46,150	\$	44,401	\$	42,105	\$	38,646	
Taxable securities		1,269		1,058		1,041		1,104		1,128	
Nontaxable securities		858		875		890		874		860	
Federal funds sold		73		46		32		24		77	
Other interest and dividends		514		322		168		102		72	
Total interest income		49,961		48,451		46,532		44,209		40,783	
Interest expense:											
Deposits		4,361		4,294		3,818		3,512		3,270	
Borrowed funds		1,421		996		852		486		476	
Total interest expense		5,782		5,290		4,670		3,998		3,746	
Net interest income		44,179		43,161		41,862		40,211		37,037	
Provision for loan losses		2,059		3,308		3,072		4,062		2,405	
Net interest income after provision for loan											
losses		42,120		39,853		38,790		36,149		34,632	
Non-interest income:											
Service charges on deposit accounts		1,307		1,326		1,279		1,276		1,207	
Mortgage banking		668		620		873		735		454	
Securities gains		-		-		-		-		29	
Increase in cash surrender value life											
insurance		624		630		683		660		648	
Other operating income		1,127		983		987		834		739	
Total non-interest income		3,726		3,559		3,822		3,505		3,077	
Non-interest expense:											
Salaries and employee benefits		11,067		8,884		10,595		10,426		9,008	
Equipment and occupancy expense		1,985		1,519		1,575		1,634		1,661	
Professional services		738		706		668		665		568	
FDIC and other regulatory assessments		750		733		681		626		620	
Other real estate owned expense		449		324		400		289		214	
Merger expense		-		-		-		-		2,096	
Other operating expense		4,592		6,920		4,413		4,573		4,584	
Total non-interest expense		19,581		19,086		18,332		18,213		18,751	
Income before income tax		26,265		24,326		24,280		21,441		18,958	
Provision for income tax		8,616		4,576		8,014		6,972		5,903	
Net income		17,649		19,750	-	16,266		14,469		13,055	
Dividends on preferred stock		-		24		33		123		100	
Net income available to common											
stockholders	\$	17,649	\$	19,726	\$	16,233	\$	14,346	\$	12,955	
Basic earnings per common share	\$	0.68	\$	0.76	\$	0.63	\$	0.56	\$	0.51	
Diluted earnings per common share	\$	0.66	\$	0.74	\$	0.61	\$	0.54	\$	0.49	

AVERAGE BALANCE SHEETS AND NET INTEREST ANALYSIS - UNAUDITED

ON A FULLY TAXABLE-EQUIVALENT BASIS (Dollars in thousands)

1st Quarter 2016	4th Quarter 2015	3rd Q

	Average Balance	Yield / Rate	Average Balance	Yield / Rate	Average Balance	Yield / Rate	Averaç Balanc
Assets:		·		·			·
Interest-earning assets:							
Loans, net of							
unearned income (1) Taxable	\$ 4,230,057	4.48 %	\$ 4,113,044	4.44 %	\$ 3,915,778	4.48 %	\$ 3,731
Tax-exempt (2)	¢ 4,230,037 10,281	5.56	9,639	4.98	9,802	4.98	φ 3,731 10
Total loans, net		0.00			0,002	1.00	
of unearned							
income	4,240,338	4.48	4,122,683	4.44	3,925,580	4.48	3,741
Mortgage loans held	0.004	4.00	4.000	4.07	7 74 4	4.00	10
for sale Debt securities:	6,084	4.63	4,362	4.27	7,714	4.32	12
Taxable	221,722	2.29	193,982	2.16	189,941	2.17	193
Tax-exempt (2)	137,745	3.79	139,435	3.85	139,543	3.91	136
Total securities					· · · · ·		
(3)	359,467	2.86	333,417	2.87	329,484	2.91	329
Federal funds sold	48,390	0.61	33,255	0.55	24,860	0.51	26
Restricted equity	4.000	2.04	4.054	4.04	4.054	4.40	4
securities Interest-bearing	4,962	3.81	4,954	4.24	4,954	4.16	4
balances with banks	373,339	0.51	366,771	0.29	168,548	0.27	97
Total interest-		0.01		0.20		0.21	
earning assets	5,032,580	4.03 %	4,865,442	3.99 %	4,461,140	4.18 %	4,213
Non-interest-earning							
assets:							
Cash and due from	61 506		62.027		62.250		58
banks Net premises and	61,596		62,037		63,259		58
equipment	21,023		19,609		18,961		16
Allowance for loan	,•_•		,		,		
losses, accrued							
interest and other							
assets	126,491		124,241		127,778		129
Total assets	\$ 5,241,690		\$ 5,071,329		\$ 4,671,136		\$ 4,417
Interest-bearing							
liabilities:							
Interest-bearing							
deposits:							
Checking	\$ 665,039	0.35 %	\$ 611,521	0.30 %	\$ 593,550	0.28 %	\$ 579
Savings Money market	41,055 1,979,727	0.29 0.51	39,590 2,048,453	0.29 0.49	37,281 1,817,997	0.30 0.47	37 1,653
Time deposits	507,605	1.00	503,217	1.00	485,137	0.47	480
Total interest-		1.00		1.00		0.00	100
bearing deposits	3,193,426	0.55	3,202,781	0.54	2,933,965	0.52	2,751
Federal funds							
purchased	441,309	0.64	295,530	0.37	246,168	0.31	275
Other borrowings Total interest-	55,630	5.19	55,805	5.11	50,509	5.18	21
bearing liabilities	3,690,365	0.63 %	3,554,116	0.59 %	3,230,642	0.57 %	3,048
Non-interest-bearing	0,000,000	0.00 /0	0,004,110	0.00 /0	0,200,042	0.01 /0	0,040
liabilities:							
Non-interest-							
bearing	4 077 040		4 000 705		000 750		
demand Other liabilities	1,077,613 12,194		1,062,795 13,469		988,756 23,738		908 11
Stockholders' equity	457,218		436,928		424,113		444
Unrealized gains on	407,210		400,020		-2-1,110		
securities and							
derivatives	4,300		4,021		3,911		4
Total liabilities							
and							
stockholders' equity	\$ 5,241,690		\$ 5,071,329		\$ 4,671,136		\$ 4,417
Net interest spread	ψ 0,2+1,000	3.40 %	Ψ 0,011,020	3.40 %	φ 1,011,100	3.61 %	Ψ Τ,ΤΙ
Net interest margin		3.57 %		3.56 %		3.77 %	

(1) Average loans include loans on which the accrual of interest has been discontinued.

- (2) Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 35%.(3) Unrealized gains on available-for-sale debt securities are excluded from the yield calculation.

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