

### ServisFirst Bancshares, Inc. Announces Results For Third Quarter of 2014 And Agreement to Acquire Metro Bancshares, Inc. in Atlanta, Georgia

BIRMINGHAM, Ala., Oct. 20, 2014 /PRNewswire/ -- ServisFirst Bancshares, Inc. ("ServisFirst") (NASDAQ: SFBS), the holding company for ServisFirst Bank, today announced earnings and operating results for the quarter and nine months ended September 30, 2014, and simultaneously announced today the signing of a definitive agreement and plan of merger ("Agreement") with Metro Bancshares, Inc. As discussed below, according to the terms of the Agreement, ServisFirst will acquire all of the outstanding stock of Metro Bancshares, Inc.

### THIRD QUARTER 2014 HIGHLIGHTS:

- Net income for the third quarter increased 30% year over year
- Third quarter annualized loan and deposit growth of 14% and 25%, respectively, on a linked quarter basis
- Diluted earnings per share of \$0.54 for the third quarter, a 10% increase year over year
- 25% growth in non-interest-bearing demand deposits year over year
- Announced acquisition of Metro Bancshares, Inc. in Atlanta

Tom Broughton, President and CEO, said, "We are pleased with our loan and deposit growth rates of 14% and 25%, respectively." Bud Foshee, CFO, stated, "Strong loan and deposit growth combined with excellent credit quality continue to drive our strong earnings performance."

### ACQUISITION OF METRO BANCSHARES, INC.:

Metro Bancshares, Inc. is the holding company for Metro Bank, which operates three banking offices in the Atlanta metropolitan area. As of September 30, 2014, Metro Bank reported approximately \$223.5 million in assets, \$140.6 million in loans and \$195.9 million in deposits.

Tom Broughton, President and CEO of ServisFirst Bank, commented, "Ken Barber is an outstanding banker who has been a friend for many years. We look forward to Ken and his team joining our company. This will represent a strategic merger as an entry point into the Atlanta market."

Ken Barber, President and CEO of Metro Bank, commented, "We are very excited about joining the great team that Tom has assembled at ServisFirst. The resources that will be available to us will allow our team to grow our existing business in the metro Atlanta area at a much greater rate than we could have imagined as an independent bank."

The proposed merger of Metro Bancshares, Inc. with and into ServisFirst has been approved by the boards of directors of each company and is expected to close in the first quarter of 2015. Under the terms of the Agreement, assuming an average closing price of ServisFirst common stock of \$28.83 per share, which was the closing price of ServisFirst common stock on October 17, 2014, ServisFirst would issue approximately 636,720 shares of its common stock and pay approximately \$22,825,000 in cash, representing approximately \$41,182,000 in aggregate consideration, which includes amounts payable to Metro option and warrant holders. The actual value of the total consideration may be greater or less than such amount, depending on the actual market value of ServisFirst common stock prior to the closing. Assuming an average closing price of \$28.83 per share, the consideration to common shareholders would be approximately 52% in stock and 48% in cash, which percentages may fluctuate. Simultaneously with the closing of the transaction, Metro Bancshares, Inc. will merge with and into ServisFirst, and Metro Bank will merge with and into ServisFirst Bank. Completion of the transaction is subject to customary closing conditions, including the receipt of required regulatory approvals and the approval of Metro Bancshares, Inc.'s shareholders.

Additional information regarding the merger has been provided in a presentation available at www.sec.gov.

| QUARTERIA   |    | Period Endin<br>September 30<br>2014 |     |    | Period Endin<br>June 30,<br>2014 | g<br> | From Ending<br>30, 20<br>Period<br>Septem | g June<br>014 to<br>Ending |    | Period Endin<br>September 30<br>2013 |    | % Ch<br>From I<br>End<br>Septem<br>2013 to<br>End<br>Septem<br>20 | Period<br>ling<br>ber 30,<br>Period<br>ling<br>ber 30, |
|---|----|--------------------------------------|-----|----|----------------------------------|-------|---|----------------------------|----|--------------------------------------|----|---|--|
| QUARTERLY<br>OPERATING RESULTS  |    |                                      |     |    |                                  |       |   |                            |    |                                      |    |   |  |
| Net Income<br>Net Income Available to                                 | \$ | 14,002                               |     | \$ | 11,585                           |       | 21  | %                          | \$ | 10,812                               |    | 30  | %  |
| Common Stockholders   | \$ | 13,902                               |     | \$ | 11,469                           |       | 21  | %                          | \$ | 10,712                               |    | 30  | %  |
| Diluted Earnings Per<br>Share   | \$ | 0.54                                 |     | \$ | 0.46                             |       | 17  | %                          | \$ | 0.49                                 |    | 10  | %  |
| Return on Average Assets<br>Return on Average<br>Common Stockholders' |    | 1.45                                 | %   |    | 1.28                             | %     |   |                            |    | 1.31                                 | %  |   |  |
| Equity  |    | 15.89                                | %   |    | 15.03                            | %     |   |                            |    | 18.47                                | %  |   |  |
| Average Diluted Shares<br>Outstanding                                 |    | 25,952,883                           |     |    | 24,823,590                       |       |   |                            |    | 21,965,733                           |    |   |  |
| Core Net Income*  | \$ | 14,002                               |     | \$ | 12,740                           |       | 10  | %                          | \$ | 10,812                               |    | 30  | %  |
| Available to Common<br>Stockholders*                                  | \$ | 13,902                               |     | \$ | 12,624                           |       | 10  | %                          | \$ | 10,712                               |    | 30  | %  |
| Core Diluted Earnings Per Share*                                      | \$ | 0.54                                 |     | \$ | 0.51                             |       | 6   | %                          | \$ | 0.49                                 |    | 10  | %  |
| Core Return on Average<br>Assets*                                     | ·  | 1.45                                 | %   | ·  |                                  | %     |   |                            | ·  | 1.31                                 | %  |   |  |
| Core Return on Average  |    | 1.45                                 | 70  |    | 1.41                             | 70    |   |                            |    | 1.31                                 | 70 |   |  |
| Common Stockholders' Equity*  |    | 15.89                                | %   |    | 16.54                            | %     |   |                            |    | 18.47                                | %  |   |  |
| YEAR-TO-DATE  |    |                                      |     |    |                                  |       |   |                            |    |                                      |    |   |  |
| OPERATING RESULTS   | •  | 07.045                               |     |    |                                  |       |   |                            | •  | 00 740                               |    |   | 0.4  |
| Net Income  Net Income Available to                                   | \$ | 37,345                               |     |    |                                  |       |   |                            | \$ | 29,749                               |    | 26  | %  |
| Common Stockholders Diluted Earnings Per                              | \$ | 37,029                               |     |    |                                  |       |   |                            | \$ | 29,449                               |    | 26  | %  |
| Share   | \$ | 1.51                                 |     |    |                                  |       |   |                            | \$ | 1.37                                 |    | 10  | %  |
| Return on Average Assets Return on Average                            |    | 1.37                                 | %   |    |                                  |       |   |                            |    | 1.31                                 | %  |   |  |
| Common Stockholders' Equity   |    | 16.17                                | 0/2 |    |                                  |       |   |                            |    | 18.34                                | %  |   |  |
| Average Diluted Shares  |    |                                      | 70  |    |                                  |       |   |                            |    |                                      | /0 |   |  |
| Outstanding   |    | 24,598,250                           |     |    |                                  |       |   |                            |    | 21,965,733                           |    |   |  |
| Core Net Income* Core Net Income                                      | \$ | 38,957                               |     |    |                                  |       |   |                            | \$ | 29,749                               |    | 31  | %  |
| Available to Common Stockholders* Core Diluted Earnings Per           | \$ | 38,641                               |     |    |                                  |       |   |                            | \$ | 29,449                               |    | 31  | %  |
| Share*  | \$ | 1.57                                 |     |    |                                  |       |   |                            | \$ | 1.37                                 |    | 15  | %  |
| Core Return on Average<br>Assets*                                     |    | 1.43                                 | %   |    |                                  |       |   |                            |    | 1.31                                 | %  |   |  |
| Core Return on Average<br>Common Stockholders'                        |    |                                      |     |    |                                  |       |   |                            |    |                                      |    |   |  |
| Equity*   |    | 16.88                                | %   |    |                                  |       |   |                            |    | 18.34                                | %  |   |  |
| BALANCE SHEET   |    | 0.050.705                            |     | •  | 0.700.00:                        |       | _   | 0/                         | •  | 0.000.455                            |    | 4.5   | 0/   |
| Total Assets<br>Loans   | \$ | 3,952,799<br>3,159,772               |     | \$ | 3,762,684<br>3,053,989           |       | 5<br>3                                    | %<br>%                     | \$ | 3,396,153<br>2,731,973               |    | 16<br>16  | %<br>%   |
| Non-interest-bearing Demand Deposits                                  |    | 794,553                              |     |    | 729,163                          |       | 9   | %                          |    | 635,153                              |    | 25  | %  |
| Total Deposits  |    | 3,352,766                            |     |    | 3,157,642                        |       | 6   | %                          |    | 2,919,217                            |    | 15  | %  |
| Stockholders' Equity  |    | 393,136                              |     |    | 380,074                          |       | 3   | %                          |    | 276,300                              |    | 42  | %  |

\* Core measures exclude non-routine expenses in the first and second quarter of 2014 resulting from a correction of our accounting for vested stock options previously granted to members of our advisory boards in our markets. For a reconciliation of these non-GAAP measures to the most comparable GAAP measure, see "GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures" below.

### **DETAILED FINANCIALS**

ServisFirst Bancshares, Inc. reported net income of \$14.0 million and net income available to common stockholders of \$13.9 million for the quarter ended September 30, 2014, compared to net income of \$10.8 million and net income available to common stockholders of \$10.7 million for the same quarter in 2013. Basic and diluted earnings per common share were \$0.56 and \$0.54, respectively, for the third quarter of 2014, compared to \$0.51 and \$0.49, respectively, for the third quarter of 2013.

Return on average assets was 1.45% and return on average common stockholders' equity was 15.89% for the third quarter of 2014, compared to 1.31% and 18.47%, respectively, for the third quarter of 2013.

Net interest income was \$33.3 million for the third quarter of 2014, compared to \$32.0 million for the second quarter of 2014 and \$29.0 million for the third quarter of 2013. The net interest margin in the third quarter of 2014 was 3.65%, a 9 basis point decrease from the second quarter of 2014 and 4 basis point decrease from the third quarter of 2013. The increase in net interest income on a linked quarter basis is attributable to a \$99.1 million increase in average loans outstanding, a \$76.7 million increase in average non-interest-bearing deposits and a \$41.0 million increase in average stockholders' equity, all resulting in a positive mix change in our balance sheet. The lower net interest margin is primarily the result of higher balances in federal funds at other banks, which earn a lower interest rate.

Average loans for the third quarter of 2014 were \$3.09 billion, an increase of \$99.1 million, or 3%, over average loans of \$2.99 billion for the second quarter of 2014, and an increase of \$450.6 million, or 17%, over average loans of \$2.64 billion for the third quarter of 2013.

Average total deposits for the third quarter of 2014 were \$3.21 billion, an increase of \$154.4 million, or 5%, over average total deposits of \$3.06 billion for the second quarter of 2014, and an increase of \$393.8 million, or 14%, over average total deposits of \$2.82 billion for the third quarter of 2013.

The Company's asset quality remained strong in the third quarter of 2014. At September 30, 2014, non-performing assets to total assets were 0.61%, an increase of 0.08% compared to the first two quarters of 2014. Net credit charge-offs to average loans were 0.17%, a 0.01% increase from the second quarter of 2014 and unchanged compared to the first quarter of 2014. We recorded a \$2.7 million provision for loan losses in the third quarter of 2014 compared to \$2.4 million in the second quarter of 2014 and \$3.0 million in the third quarter of 2013. Growth in loans and improving credit quality has resulted in our loan loss reserve as a percent of loans remaining relatively stable, increasing one basis point to 1.09% at September 30, 2014 as compared to 1.08% for June 30 and March 31, 2014. In management's opinion, the reserve is adequate and was determined by consistent application of ServisFirst Bank's methodology for calculating its reserve for loan losses.

Non-interest income increased \$737,000 during the third quarter of 2014, or 32%, compared to the third quarter of 2013. Deposit service charges increased by \$349,000, or 42%, resulting from an increase in the number of accounts and transactions. Increases in the cash surrender value of our life insurance contracts resulted from added investments in contracts during the third quarter of 2014.

Non-interest expense for the third quarter of 2014 increased \$3.2 million, or 27%, to \$15.3 million from \$12.1 million in the third quarter of 2013. Salary and benefit expense for the third quarter of 2014 increased \$842,000, or 12%, to \$7.9 million from \$7.0 million in the third quarter of 2013, and decreased \$1.2 million, or 13%, on a linked quarter basis. Included in salary and benefit expense for the first and second quarters of 2014 are non-routine expenses of \$703,000 and \$1.8 million, respectively, resulting from a correction of our accounting for vested stock options previously granted to members of our advisory boards in our markets. This expense impacted our diluted earnings per share for the first and second quarters of 2014 by \$0.02 and \$0.05, respectively. We historically accounted for these options under the provisions of FASB ASC 718-10, Compensation – Stock Compensation, and now have determined to recognize as an expense the fair value of these vested options in accordance with the provisions of the FASB ASC Topic 505-50, Equity-Based Payments to Non-Employees. The change in accounting treatment is a non-cash item and does not impact the Company's operating activities or cash from operations. Other operating expense for the third quarter of 2014 increased \$1.9 million, or 73%, to \$4.4 million from \$2.5 million in the third quarter of 2013. This was primarily the result of write downs of investments in tax credit partnerships of \$1.4 million for the third quarter of 2014 compared to \$53,000 in the same quarter in 2013. We recognized tax credits of \$1.9 million during the third quarter of 2014 from these investments.

### GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures

As discussed in more detail in the section titled "Detailed Financials," we recorded a non-routine expense of \$703,000 for the first quarter of 2014 resulting from the correction of our accounting for vested stock options previously granted to members of our advisory boards in our Dothan, Huntsville and Montgomery, Alabama markets, and we recorded a non-routine expense of \$1.8 million for the second quarter of 2014 resulting from a correction of our accounting for vested stock options previously granted to members of our advisory boards in our Mobile, Alabama and Pensacola, Florida markets. This change in accounting treatment is a non-cash item and does not impact our operating activities or cash from operations. The non-GAAP financial measures included in this press release of our results for the third quarter of 2014 and the first nine months of 2014 are "core net income," "core net income available to common

stockholders," "core diluted earnings per share," "core return on average assets" and "core return on average common stockholders' equity." Each of these five core financial measures excludes the impact of the non-routine expense attributable to the correction of our accounting for vested stock options. None of the other periods included in this press release are affected by this correction.

"Core net income" is defined as net income, adjusted by the net effect of the non-routine expense.

"Core net income available to common stockholders" is defined as net income available to common stockholders, adjusted by the net effect of the non-routine expense.

"Core diluted earnings per share" is defined as net income available to common stockholders, adjusted by the net effect of the non-routine expense, divided by weighted average diluted shares outstanding.

"Core return on average assets" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average total assets.

"Core return of average common stockholders' equity" is defined as net income, adjusted by the net effect of the non-routine expense, divided by average common stockholders' equity.

We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that these non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies, including those in our industry, use. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures for the nine months ended September 30, 2014 and the three month period ended June 30, 2014. Dollars are in thousands, except share and per share data.

| (Dollars in Thousands)  |     |              |      |    |               |     |
|---|-----|--------------|------|----|---------------|-----|
| ,   | For | the Nine Mor | nths |    | For the Three | )   |
|   | En  | ided Septemb | er   | Mo | nths Ended J  | une |
|   |     | 30, 2014     |      |    | 30, 2014      |     |
| Provision for income taxes - GAAP Adjustments:                  | \$  | 14,965       |      | \$ | 5,476         |     |
| Adjustment for non-routine expense                              |     | 865          |      |    | 619           |     |
| Core provision for income taxes                                 | \$  | 15,830       |      | \$ | 6,095         |     |
| Return on average assets - GAAP                                 |     | 1.37         | %    |    | 1.28          | %   |
| Net income - GAAP   | \$  | 37,345       |      | \$ | 11,585        |     |
| Adjustments: Adjustment for non-routine expense                 |     | 1,612        |      |    | 1,155         |     |
| Core net income   | \$  | 38,957       |      | \$ | 12,740        |     |
| Average assets  | \$  | 3,653,777    |      | \$ | 3,635,506     |     |
| Core return on average assets                                   | Ψ   | 1.43         | %    | Ψ  | 1.41          | %   |
| · ·   |     |              |      |    |               |     |
| Return on average common stockholders' equity                   |     | 16.17        | %    |    | 15.03         | %   |
| Net income available to common stockholders - GAAP Adjustments: | \$  | 37,029       |      | \$ | 11,469        |     |
| Adjustment for non-routine expense                              |     | 1,612        |      |    | 1,155         |     |
| Core net income available to common stockholders                | \$  | 38,641       |      | \$ | 12,624        |     |
| Average common stockholders' equity                             | \$  | 306,144      |      | \$ | 306,050       |     |
| Core return on average common stockholders' equity              |     | 16.88        | %    |    | 16.54         | %   |
| Earnings per share - diluted - GAAP                             | \$  | 1.51         |      | \$ | 0.46          |     |

### About ServisFirst Bancshares, Inc.

Core diluted earnings per share

Weighted average shares outstanding, diluted

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Montgomery, Mobile and Dothan, Alabama, Pensacola, Florida and Nashville, Tennessee.

24.598.250

1.57

24.823.590

0.51

ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at <a href="http://servisfirstbancshares.investorroom.com/">www.sec.gov</a> or at <a href="http://servisfirstbancshares.investorroom.com/">http://servisfirstbancshares.investorroom.com/</a>.

### About Metro Bancshares, Inc.

Metro Bancshares, Inc. operates as the bank holding company for Metro Bank, which provides general banking business in Douglasville, Georgia. It offers a range of interest bearing and non-interest bearing accounts, including commercial and retail checking accounts, money market accounts, individual retirement accounts, regular interest bearing statement savings accounts, and certificates of deposit. The company also provides commercial loans, real estate loans, home equity loans, and consumer/installment loans. In addition, it offers consumer services, such as cashier's checks, Internet banking services, and direct deposit services. The company was founded in 2007 and is based in Douglasville, Georgia.

### Webcast

As previously announced, ServisFirst will host a live audio webcast to discuss third quarter results beginning at 5 p.m. ET on October 20, 2014. The webcast can be accessed at <a href="www.servisfirstbancshares.com">www.servisfirstbancshares.com</a> in the "Events and Webcasts" section. A replay of the call will be available until October 31, 2014.

#### **Additional Information**

This release contains, and the remarks by ServisFirst's management on the live audio webcast may contain, forward-looking statements within the meaning of the securities laws giving ServisFirst's expectations or predictions of future financial or business performance or conditions. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," "positions," "prospects" or "potential," by future conditional verbs such as "will," "would," "should," "could" or "may", or by variations of such words or by similar expressions. These forward-looking statements are not guarantees of future performance and are subject to numerous assumptions, risks and uncertainties, many of which are outside of ServisFirst's control and which may change over time and cause actual results to differ materially from those expressed or implied by the forward-looking statements. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K/A and to our other filings with the U.S. Securities and Exchange Commission ("SEC"). Forward-looking statements speak only as of the date they are made, and ServisFirst assumes no duty to update forward-looking statements.

In addition to factors previously disclosed in ServisFirst's reports filed with the SEC and those identified elsewhere in this release, the following factors among others, could cause actual results to differ materially from forward-looking statements or historical performance: ability to obtain regulatory approvals and meet other closing conditions to the merger, including approval by Metro Bancshares, Inc.'s shareholders, on the expected terms and schedule; delay in closing the merger; business disruption following the merger; the attitudes and preferences of its customers; ability to successfully integrate and profitably operate acquired businesses; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates and capital markets; inflation; customer borrowing, repayment, investment and deposit practices; competitive conditions; economic condition; and the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions and divestitures.

In connection with the proposed merger, ServisFirst intends to file with the SEC a registration statement on Form S-4, which will include a proxy statement/prospectus, and other relevant materials in connection with the proposed merger transaction involving ServisFirst and Metro Bancshares, Inc. Investors and security holders are urged to read the proxy statement/prospectus regarding the proposed merger transaction when it becomes available and any other relevant documents filed with the SEC, as well as any amendments or supplements to those documents, because they will contain important information. Investors and security holders may obtain free copies of these documents and other documents filed with the SEC on the SEC's website at <a href="http://www.sec.gov">http://www.sec.gov</a>. Investors and security holders may also obtain free copies of the documents filed with the SEC by ServisFirst at <a href="http://servisfirstbancshares.investorroom.com/">http://servisfirstbancshares.investorroom.com/</a>, or by telephone at (205) 949-0302.

ServisFirst, Metro and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from shareholders of Metro in connection with the merger transaction. Information regarding directors and executive officers of ServisFirst and Metro and their respective interests in the proposed transaction will be available in the proxy statement/prospectus of ServisFirst and Metro described above and other relevant materials to be filed with the SEC.

Contact: ServisFirst Bank Davis Mange (205) 949-3420 dmange@servisfirstbank.com

### SELECTED FINANCIAL HIGHLIGHTS (UNAUDITED)

(In thousands except share and per share data)

|  | 3rd | Quarter 2014    | 2nd | Quarter 2014    | 1st | Quarter 2014    | 4th | Quarter 2013    | 3rd | Quarter 2013    |
|--|-----|-----------------|-----|-----------------|-----|-----------------|-----|-----------------|-----|-----------------|
| CONSOLIDATED<br>STATEMENT OF<br>INCOME |     |                 |     |                 |     |                 |     |                 |     |                 |
| Interest income<br>Interest expense    | \$  | 36,857<br>3,538 | \$  | 35,424<br>3,446 | \$  | 34,281<br>3,432 | \$  | 33,725<br>3,610 | \$  | 32,499<br>3,534 |

| Net interest income                            |    | 33,319               |   |    | 31,978               |   |    | 30,849               |    |    | 30,115               |    |    | 28,965               |    |
|--|----|----------------------|---|----|----------------------|---|----|----------------------|----|----|----------------------|----|----|----------------------|----|
| Provision for loan                             |    |                      |   |    |                      |   |    |                      |    |    |                      |    |    |                      |    |
| losses<br>Net interest                         | _  | 2,748                |   |    | 2,438                |   |    | 2,314                |    |    | 2,356                |    |    | 3,034                |    |
| income after                                   |    |                      |   |    |                      |   |    |                      |    |    |                      |    |    |                      |    |
| provision for loan<br>losses                   |    | 30,571               |   |    | 29,540               |   |    | 28,535               |    |    | 27,759               |    |    | 25,931               |    |
| Non-interest income                            |    | 3.006                |   |    | 2,938                |   |    | 2,175                |    |    | 2,371                |    |    | 2,269                |    |
| Non-interest                                   |    | 15,315               |   |    | 15,417               |   |    | 13,723               |    |    | 12,298               |    |    | 12,067               |    |
| expense<br>Income before                       | _  |                      |   | _  |                      |   | _  |                      |    |    |                      |    |    |                      |    |
| income tax Provision for                       |    | 18,262               |   |    | 17,061               |   |    | 16,987               |    |    | 17,832               |    |    | 16,133               |    |
| income tax                                     |    | 4,260                |   |    | 5,476                |   |    | 5,229                |    |    | 5,964                |    |    | 5,321                |    |
| Net income                                     |    | 14,002               |   |    | 11,585               |   |    | 11,758               |    |    | 11,868               |    |    | 10,812               |    |
| Preferred stock dividends                      |    | 100                  |   |    | 116                  |   |    | 100                  |    |    | 116                  |    |    | 100                  |    |
| Net income available to                        |    |                      |   |    |                      |   |    |                      |    |    |                      |    |    |                      |    |
| common<br>stockholders                         | \$ | 13,902               |   | \$ | 11,469               |   | \$ | 11,658               |    | \$ | 11,752               |    | \$ | 10,712               |    |
| Earnings per                                   |    |                      |   |    |                      |   |    |                      |    |    |                      |    |    |                      |    |
| share - basic<br>Earnings per                  | \$ | 0.56                 |   | \$ | 0.49                 |   | \$ | 0.53                 |    | \$ | 0.55                 |    | \$ | 0.51                 |    |
| share - diluted                                | \$ | 0.54                 |   | \$ | 0.46                 |   | \$ | 0.51                 |    | \$ | 0.53                 |    | \$ | 0.49                 |    |
| Average diluted                                |    |                      |   |    |                      |   |    |                      |    |    |                      |    |    |                      |    |
| shares<br>outstanding                          |    | 25,952,883           |   |    | 24,823,590           |   |    | 22,985,670           |    |    | 22,359,351           |    |    | 21,965,733           |    |
| CONSOLIDATED<br>BALANCE<br>SHEET DATA          |    |                      |   |    |                      |   |    |                      |    |    |                      |    |    |                      |    |
| Total assets<br>Loans                          | \$ | 3,952,799            |   | \$ | 3,762,684            |   | \$ | 3,572,914            |    | \$ | 3,520,699            |    | \$ | 3,396,153            |    |
| Debt securities<br>Non-interest-               |    | 3,159,772<br>332,351 |   |    | 3,053,989<br>325,432 |   |    | 2,937,797<br>309,475 |    |    | 2,858,868<br>298,494 |    |    | 2,731,973<br>289,515 |    |
| bearing demand deposits                        |    | 794,553              |   |    | 729,163              |   |    | 662,834              |    |    | 650,456              |    |    | 635,153              |    |
| Total deposits                                 |    | 3,352,766            |   |    | 3,157,642            |   |    | 3,031,041            |    |    | 3,019,642            |    |    | 2,919,217            |    |
| Borrowings<br>Stockholders'                    |    | 19,965               |   |    | 19,957               |   |    | 19,949               |    |    | 19,940               |    |    | 19,932               |    |
| equity   | \$ | 393,136              |   | \$ | 380,074              |   | \$ | 312,283              |    | \$ | 297,192              |    | \$ | 276,300              |    |
| Shares   |    | 04.704.400           |   |    | 04.740.400           |   |    | 00 574 400           |    |    | 00 050 000           |    |    | 04 000 044           |    |
| outstanding<br>Book value per                  |    | 24,791,436           |   |    | 24,749,436           |   |    | 22,574,436           |    |    | 22,050,036           |    |    | 21,229,041           |    |
| share<br>Tangible book                         | \$ | 14.25                |   | \$ | 13.74                |   | \$ | 12.06                |    | \$ | 11.67                |    | \$ | 11.13                |    |
| value per share                                | \$ | 14.25                |   | \$ | 13.74                |   | ¢  | 12.06                |    | \$ | 11.67                |    | \$ | 11.13                |    |
| (1)  | Ψ  | 14.23                |   | Ψ  | 15.74                |   | \$ | 12.00                |    | Ψ  | 11.07                |    | Ψ  | 11.13                |    |
| SELECTED<br>FINANCIAL<br>RATIOS                |    |                      |   |    |                      |   |    |                      |    |    |                      |    |    |                      |    |
| Net interest<br>margin                         |    | 3.65                 | % |    | 3.74                 | % |    | 3.80                 | %  |    | 3.67                 | %  |    | 3.69                 | %  |
| Return on average                              |    |                      |   |    |                      |   |    |                      |    |    |                      |    |    |                      |    |
| assets Return on average common stockholders'  |    | 1.45                 | % |    | 1.28                 | % |    | 1.36                 | 70 |    | 1.36                 | 70 |    | 1.31                 | 70 |
| equity   |    | 15.89                | % |    | 15.03                | % |    | 17.83                | %  |    | 18.86                | %  |    | 18.47                | %  |
| Efficiency ratio<br>Non-interest<br>expense to |    | 42.16                |   |    | 44.15                | % |    | 41.55                | %  |    | 37.86                | %  |    | 38.63                |    |
| average earning assets                         |    | 1.66                 | % |    | 1.78                 | % |    | 1.66                 | %  |    | 1.48                 | %  |    | 1.52                 | %  |

| Tangible common equity to total tangible assets (1)    | 8.93 %  | 9.04  | % 7.62  | % 7.31  | % 6.96  | % |
|--|---------|-------|---------|---------|---------|---|
| CAPITAL<br>RATIOS<br>Total Capital to<br>Risk-Weighted |         |       |         |         |         |   |
| Assets:<br>Tier 1 Capital to<br>Risk-Weighted          | 13.70 % | 13.74 | % 11.94 | % 11.73 | % 11.40 | % |
| Assets:<br>Tier 1 Capital to                           | 12.02 % | 12.04 | % 10.22 | % 10.00 | % 9.66  | % |
| Average Assets:  | 10.18 % | 10.32 | % 8.81  | % 8.48  | % 8.28  | % |

<sup>(1)</sup> Non-GAAP financial measures. "Tangible book value per share" and "tangible common equity to total tangible assets" are not measures of financial performance recognized by generally accepted accounting principles in the United States, or GAAP; However, because the Company has no intangible assets, there is no reconciliation of these non-GAAP financial measures.

### CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(In thousands)

|  | Se       | otember 30,<br>2014 | Se | ptember 30,<br>2013 | %<br>Cha | -   |
|--|----------|---------------------|----|---------------------|----------|-----|
| ASSETS   | _        |                     | _  |                     |          |     |
| Cash and due from banks  | \$       | 59,483              | \$ | 71,833              | (17)     |     |
| Interest-bearing balances due from depository institutions                     |          | 277,984             |    | 185,657             | 50       |     |
| Federal funds sold   |          | 6,566               |    | 7,923               | (17)     | %   |
| Cash and cash equivalents  |          | 344,033             |    | 265,413             | 30       |     |
| Available for sale debt securities, at fair value                              |          | 302,303             |    | 256,385             | 18       | %   |
| Held to maturity debt securities (fair value of \$30,248 and \$32,671 at       |          |                     |    |                     |          |     |
| September 30, 2014 and 2013, respectively)                                     |          | 30,048              |    | 33,130              | (9)      |     |
| Restricted equity securities   |          | 3,418               |    | 3,738               | (9)      | %   |
| Mortgage loans held for sale   |          | 9,037               |    | 11,592              | (22)     |     |
| Loans  |          | 3,159,772           |    | 2,731,973           | 16       |     |
| Less allowance for loan losses   |          | (34,442)            |    | (28,927)            | 19       | %   |
| Loans, net   |          | 3,125,330           |    | 2,703,046           | 16       | %   |
| Premises and equipment, net  |          | 7,958               |    | 8,518               | (7)      | %   |
| Accrued interest and dividends receivable                                      |          | 10,882              |    | 9,604               | 13       | %   |
| Deferred tax asset, net  |          | 15,620              |    | 9,160               | 71       | %   |
| Other real estate owned and repossessed assets                                 |          | 6,940               |    | 14,258              | (51)     | %   |
| Bank owned life insurance contracts  |          | 85,639              |    | 68,460              | 25       | %   |
| Other assets   |          | 11,591              |    | 12,849              | (10)     | %   |
| Total assets   | \$       | 3,952,799           | \$ | 3,396,153           | 16       |     |
| LIABILITIES AND STOCKHOLDERS' EQUITY   | <u> </u> |                     |    |                     |          | , • |
| Liabilities:   |          |                     |    |                     |          |     |
| Deposits:  |          |                     |    |                     |          |     |
| Non-interest-bearing   | \$       | 794,553             | \$ | 635,153             | 25       |     |
| Interest-bearing   |          | 2,558,213           |    | 2,284,064           | 12       |     |
| Total deposits   |          | 3,352,766           |    | 2,919,217           | 15       | %   |
| Federal funds purchased  |          | 178,230             |    | 170,090             | 5        |     |
| Other borrowings   |          | 19,965              |    | 19,932              | 0        |     |
| Accrued interest payable   |          | 2,204               |    | 4,553               | (52)     | %   |
| Other liabilities  |          | 6,498               |    | 6,061               | 7        | %   |
| Total liabilities  |          | 3,559,663           |    | 3,119,853           | 14       | %   |
| Stockholders' equity:  |          |                     |    |                     |          |     |
| Preferred stock, Series A Senior Non-Cumulative Perpetual, par value \$0.001   |          |                     |    |                     |          |     |
| (liquidation preference \$1,000), net of discount; 40,000 shares authorized,   |          |                     |    |                     |          |     |
| 40,000 shares issued and outstanding at September 30, 2014 and 2013            |          | 39,958              |    | 39,958              | -        | %   |
| Preferred stock, par value \$0.001 per share; 1,000,000 authorized and 960,000 |          | •                   |    | •                   |          |     |
| currently undesignated   |          | _                   |    | _                   | -        | %   |
| Common stock, par value \$0.0003 per share; 50,000,000 shares authorized;      |          |                     |    |                     |          |     |
| 24,791,436 shares issued and outstanding at September 30, 2014 and             |          |                     |    |                     |          |     |
| 21,229,041 shares issued and outstanding at September 30, 2013                 |          | 25                  |    | 21                  | 19       | %   |
| Additional paid-in capital   |          | 184,797             |    | 113,441             | 63       |     |
| Retained earnings  |          | 163,414             |    | 118,377             | 38       | %   |
| Accumulated other comprehensive income   |          | 4,690               |    | 4,503               | 4        |     |
| <b>,</b>   |          | ,                   |    | ,                   | ·        |     |

| Noncontrolling interest                    | 252             | -               | 100 | % |
|--|-----------------|-----------------|-----|---|
| Total stockholders' equity                 | 393,136         | 276,300         | 42  | % |
| Total liabilities and stockholders' equity | \$<br>3,952,799 | \$<br>3,396,153 | 16  | % |

# **CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)** (In thousands except per share data)

|   | Three Months Ended September Nine Months Ended 30, 30, |          |    |        |    |         |    | ed September |  |  |
|---|--|----------|----|--------|----|---------|----|--------------|--|--|
|   |  | 2014     |    | 2013   |    | 2014    |    | 2013         |  |  |
| Interest income:                                |  |          |    |        |    |         |    |              |  |  |
| Interest and fees on loans                      | \$   | 34,662   | \$ | 30,475 | \$ | 100,164 | \$ | 86,667       |  |  |
| Taxable securities                              |  | 1,131    |    | 980    |    | 3,354   |    | 2,851        |  |  |
| Nontaxable securities                           |  | 877      |    | 858    |    | 2,618   |    | 2,537        |  |  |
| Federal funds sold                              |  | 38       |    | 44     |    | 118     |    | 77           |  |  |
| Other interest and dividends                    |  | 149      |    | 142    |    | 308     |    | 224          |  |  |
| Total interest income                           |  | 36,857   | -  | 32,499 |    | 106,562 |    | 92,356       |  |  |
| Interest expense:                               |  |          |    |        |    |         |    |              |  |  |
| Deposits  |  | 3,123    |    | 3,131  |    | 9,164   |    | 8,628        |  |  |
| Borrowed funds                                  |  | 415      |    | 403    |    | 1,252   |    | 1,381        |  |  |
| Total interest expense                          |  | 3,538    |    | 3,534  |    | 10,416  |    | 10,009       |  |  |
| Net interest income                             |  | 33,319   |    | 28,965 |    | 96,146  |    | 82,347       |  |  |
| Provision for loan losses                       |  | 2,748    |    | 3,034  |    | 7,500   |    | 10,652       |  |  |
| Net interest income after provision for loan    |  | <u> </u> |    |        |    |         |    | <u> </u>     |  |  |
| losses  |  | 30,571   |    | 25,931 |    | 88,646  |    | 71,695       |  |  |
| Non-interest income:                            |  |          |    |        |    |         |    |              |  |  |
| Service charges on deposit accounts             |  | 1,172    |    | 823    |    | 3,097   |    | 2,391        |  |  |
| Mortgage banking                                |  | 582      |    | 402    |    | 1,540   |    | 2,154        |  |  |
| Securities gains                                |  | 3        |    | -      |    | 3       |    | 131          |  |  |
| Increase in cash surrender value life insurance |  | 549      |    | 491    |    | 1,631   |    | 1,446        |  |  |
| Other operating income                          |  | 700      |    | 553    |    | 1,848   |    | 1,517        |  |  |
| Total non-interest income                       |  | 3,006    |    | 2,269  |    | 8,119   |    | 7,639        |  |  |
| Non-interest expense:                           |  | <u> </u> |    |        |    |         |    | <u> </u>     |  |  |
| Salaries and employee benefits                  |  | 7,890    |    | 7,048  |    | 24,685  |    | 19,783       |  |  |
| Equipment and occupancy expense                 |  | 1,437    |    | 1,272  |    | 4,212   |    | 3,852        |  |  |
| Professional services                           |  | 829      |    | 443    |    | 1,877   |    | 1,329        |  |  |
| FDIC and other regulatory assessments           |  | 533      |    | 405    |    | 1,578   |    | 1,263        |  |  |
| Other real estate owned expense                 |  | 220      |    | 357    |    | 1,005   |    | 951          |  |  |
| Other operating expense                         |  | 4,406    |    | 2,542  |    | 11,098  |    | 8,013        |  |  |
| Total non-interest expense                      |  | 15,315   |    | 12,067 |    | 44,455  |    | 35,191       |  |  |
| Income before income tax                        |  | 18,262   |    | 16,133 |    | 52,310  |    | 44,143       |  |  |
| Provision for income tax                        |  | 4,260    |    | 5,321  |    | 14,965  |    | 14,394       |  |  |
| Net income                                      |  | 14,002   |    | 10,812 |    | 37,345  |    | 29,749       |  |  |
| Dividends on preferred stock                    |  | 100      |    | 100    |    | 316     |    | 300          |  |  |
| Net income available to common                  |  |          | -  |        | -  |         |    |              |  |  |
| stockholders                                    | \$   | 13,902   | \$ | 10,712 | \$ | 37,029  | \$ | 29,449       |  |  |
| Basic earnings per common share                 | \$   | 0.56     | \$ | 0.51   | \$ | 1.64    | \$ | 1.45         |  |  |
| Diluted earnings per common share               | \$   | 0.54     | \$ | 0.49   | \$ | 1.57    | \$ | 1.37         |  |  |

# LOANS BY TYPE (UNAUDITED) (In thousands)

| (III triousarius)                |    |                    |    |                    |    |                    |    |                    |    |                    |
|----------------------------------|----|--------------------|----|--------------------|----|--------------------|----|--------------------|----|--------------------|
|                                  | 3  | rd Quarter<br>2014 | 21 | nd Quarter<br>2014 | 1  | st Quarter<br>2014 | 4  | th Quarter<br>2013 | 3  | rd Quarter<br>2013 |
| Commercial, financial and        |    | -                  |    |                    |    |                    |    | _                  |    | _                  |
| agricultural                     | \$ | 1,382,607          | \$ | 1,362,757          | \$ | 1,306,058          | \$ | 1,278,649          | \$ | 1,222,953          |
| Real estate - construction       |    | 194,506            |    | 178,033            |    | 157,127            |    | 151,868            |    | 156,595            |
| Real estate - mortgage:          |    |                    |    |                    |    |                    |    |                    |    |                    |
| Owner-occupied commercial        |    | 773,432            |    | 708,294            |    | 711,067            |    | 710,372            |    | 667,401            |
| 1-4 family mortgage              |    |                    |    |                    |    |                    |    |                    |    |                    |
|                                  |    | 314,778            |    | 296,220            |    | 285,368            |    | 278,621            |    | 262,144            |
| Other mortgage                   |    | 443,245            |    | 457,845            |    | 428,391            |    | 391,396            |    | 379,490            |
| Subtotal: Real estate - mortgage |    | 1,531,455          |    | 1,462,359          |    | 1,424,826          |    | 1,380,389          |    | 1,309,035          |
| Consumer                         |    | 51,204             |    | 50,840             |    | 49,786             |    | 47,962             |    | 43,390             |
|                                  |    |                    |    |                    |    |                    |    |                    |    |                    |

| Total loans | \$<br>3,159,772 | \$<br>3,053,989 | \$<br>2,937,797 | \$<br>2,858,868 | \$<br>2,731,973 |
|-------------|-----------------|-----------------|-----------------|-----------------|-----------------|

### SUMMARY OF LOAN LOSS EXPERIENCE

(Dollars in thousands)

| (Dollars in thousands)                 |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
|--|----|-------------------|----|----------|------------------|----|----|-------------------|----|----|------------------|----|----------|-------------------|----|
|  | 3  | 3rd Quart<br>2014 | er | 2        | nd Quart<br>2014 | er | •  | 1st Quart<br>2014 | er | 2  | th Quart<br>2013 | er | 3        | 3rd Quart<br>2013 | er |
| Reserve for loan losses:               |    |                   | ,  |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| Beginning balance                      | \$ | 32,984            |    | \$       | 31,728           |    | \$ | 30,663            |    | \$ | 28,927           |    | \$       | 28,757            |    |
| Loans charged off:                     |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| Commercial financial and agricultural  |    | 531               |    |          | 142              |    |    | 1,222             |    |    | 95               |    |          | 849               |    |
| Real estate - construction             |    | 610               |    |          | 325              |    |    | 23                |    |    | 557              |    |          | 394               |    |
| Real estate - mortgage:                |    | 149               |    |          | 890              |    |    | 4                 |    |    | 25               |    |          | 1,746             |    |
| Consumer                               |    | 131               |    |          | 18               |    |    | 58                |    |    | 38               |    |          | 42                |    |
| Total charge off                       |    | 1,421             |    |          | 1,375            |    |    | 1,307             |    |    | 715              |    |          | 3,031             |    |
| Recoveries:                            |    | ,                 |    |          | ,                |    |    | •                 |    |    |                  |    |          | ,                 |    |
| Commercial financial and agricultural  |    | _                 |    |          | 1                |    |    | 45                |    |    | 16               |    |          | 13                |    |
| Real estate - construction             |    | 97                |    |          | 180              |    |    | 8                 |    |    | 70               |    |          | 124               |    |
| Real estate - mortgage:                |    | 14                |    |          | 10               |    |    | 4                 |    |    | 9                |    |          | 24                |    |
| Consumer                               |    | 20                |    |          | 2                |    |    | 1                 |    |    | _                |    |          | 6                 |    |
| Total recoveries                       |    | 131               |    |          | 193              |    |    | 58                |    |    | 95               |    |          | 167               |    |
| Net charge-off                         |    | 1,290             |    |          | 1,182            |    |    | 1,249             |    |    | 620              |    |          | 2,864             |    |
| Provision for loan losses              |    | 2,748             |    |          | 2,438            |    |    | 2,314             |    |    | 2,356            |    |          | 3,034             |    |
|  | 2  | 34,442            |    | \$       | 32,984           |    | \$ | 31,728            |    | \$ | 30,663           |    | \$       | 28,927            |    |
| Ending balance                         | Ψ  | 34,442            |    | Ψ        | 32,904           |    | Ψ  | 31,720            |    | Ψ  | 30,003           |    | Ψ        | 20,921            |    |
| Reserve for loan losses to total loans |    | 1.09              | %  |          | 1.08             | %  |    | 1.08              | %  |    | 1.07             | %  |          | 1.06              | %  |
| Reserve for loan losses to total       |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| average                                |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| loans                                  |    | 1.11              | %  |          | 1.10             | %  |    | 1.09              | %  |    | 1.11             | %  |          | 1.09              | %  |
| Net charge-offs to total average loans |    | 0.17              | %  |          | 0.16             | %  |    | 0.17              | %  |    | 0.09             | %  |          | 0.43              | %  |
| Provision for loan losses to total     |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| average                                |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| loans                                  |    | 0.35              | %  |          | 0.33             | %  |    | 0.32              | %  |    | 0.34             | %  |          | 0.46              | %  |
| Nonperforming assets:                  |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| Nonaccrual loans                       | \$ | 16,078            |    | \$       | 13,193           |    | \$ | 9,084             |    | \$ | 9,621            |    | \$       | 9,396             |    |
| Loans 90+ days past due and            |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| accruing                               |    | 1,190             |    |          | -                |    |    | 110               |    |    | 115              |    |          | -                 |    |
| Other real estate owned and            |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| repossessed assets                     |    | 6,940             |    |          | 6,739            |    |    | 9,752             |    |    | 12,861           |    |          | 14,258            |    |
| Total                                  | \$ | 24,208            |    | \$       | 19,932           |    | \$ | 18,946            |    | \$ | 22,597           |    | \$       | 23,654            |    |
|  |    |                   |    | <u> </u> | .0,002           |    |    | 10,010            |    |    |                  |    | <u> </u> | 20,00             |    |
| Nonperforming loans to total loans     |    | 0.55              | %  |          | 0.43             | %  |    | 0.31              | %  |    | 0.35             | %  |          | 0.34              | %  |
| Nonperforming assets to total assets   |    | 0.61              | %  |          | 0.53             | %  |    | 0.53              | %  |    | 0.64             | %  |          | 0.70              | %  |
| Nonperforming assets to earning        |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| assets                                 |    | 0.62              | %  |          | 0.54             | %  |    | 0.55              | %  |    | 0.66             | %  |          | 0.72              | %  |
| Reserve for loan losses to nonaccrual  |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| loans                                  |    | 214.22            | %  |          | 250.01           | %  |    | 349.27            | %  |    | 318.71           | %  |          | 307.87            | %  |
| Restructured accruing loans            | \$ | 2,067             |    | \$       | 7,030            |    | \$ | 9,411             |    | \$ | 9,689            |    | \$       | 6,233             |    |
| Restructured accruing loans to total   |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |
| loans                                  |    | 0.07              | %  |          | 0.23             | %  |    | 0.32              | %  |    | 0.35             | %  |          | 0.23              | %  |
|  |    |                   |    |          |                  |    |    |                   |    |    |                  |    |          |                   |    |

# TROUBLED DEBT RESTRUCTURINGS (TDRs) (In thousands)

|  | 3r | d Quarter<br>2014 | 21 | nd Quarter<br>2014 | 1: | st Quarter<br>2014 | 41 | th Quarter<br>2013 | 3r | d Quarter<br>2013 |
|--|----|-------------------|----|--------------------|----|--------------------|----|--------------------|----|-------------------|
| Beginning balance:<br>Additions          | \$ | 9,217             | \$ | 13,478<br>1,409    | \$ | 14,168             | \$ | 8,433<br>7,996     | \$ | 9,406             |
| Net (paydowns) / advances<br>Charge-offs |    | (802)             |    | (5,080)            |    | 235                |    | (2,261)            |    | (52)              |
| ū  | \$ | (483)<br>7,932    | \$ | (590)<br>9,217     | \$ | (925)<br>13,478    | \$ | 14,168             | \$ | (921)<br>8,433    |

# **CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)** (In thousands except per share data)

|   | 3rd<br>Quarter<br>2014 |        | <u> </u> | 2nd<br>Quarter<br>2014 |    | 1st Quarter<br>2014 |    | 4th Quarter<br>2013 |    | 3rd Quarter<br>2013 |  |
|---|------------------------|--------|----------|------------------------|----|---------------------|----|---------------------|----|---------------------|--|
| Interest income:                                |                        |        |          |                        |    |                     |    |                     |    |                     |  |
| Interest and fees on loans                      | \$                     | 34,662 | \$       | 33,250                 | \$ | 32,252              | \$ | 31,618              | \$ | 30,475              |  |
| Taxable securities                              |                        | 1,131  |          | 1,126                  |    | 1,097               |    | 1,052               |    | 980                 |  |
| Nontaxable securities                           |                        | 877    |          | 870                    |    | 871                 |    | 870                 |    | 858                 |  |
| Federal funds sold                              |                        | 38     |          | 43                     |    | 42                  |    | 51                  |    | 44                  |  |
| Other interest and dividends                    |                        | 149    |          | 135                    |    | 19                  |    | 134                 |    | 142                 |  |
| Total interest income                           |                        | 36,857 |          | 35,424                 |    | 34,281              |    | 33,725              |    | 32,499              |  |
| Deposits  |                        | 3,123  |          | 3,027                  |    | 3,014               |    | 3,202               |    | 3,131               |  |
| Borrowed funds                                  |                        | 415    |          | 419                    |    | 418                 |    | 408                 |    | 403                 |  |
| Total interest expense                          |                        | 3,538  |          | 3,446                  |    | 3,432               |    | 3,610               |    | 3,534               |  |
| Net interest income                             |                        | 33,319 |          | 31,978                 |    | 30,849              |    | 30,115              |    | 28,965              |  |
| Provision for loan losses                       |                        | 2,748  |          | 2,438                  |    | 2,314               |    | 2,356               |    | 3,034               |  |
| Net interest income after provision for loan    |                        |        |          |                        |    |                     |    |                     |    |                     |  |
| losses  |                        | 30,571 |          | 29,540                 |    | 28,535              |    | 27,759              |    | 25,931              |  |
| Non-interest income:                            |                        |        |          |                        |    |                     |    |                     |    |                     |  |
| Service charges on deposit accounts             |                        | 1,172  |          | 1,057                  |    | 868                 |    | 837                 |    | 823                 |  |
| Mortgage banking                                |                        | 582    |          | 674                    |    | 284                 |    | 344                 |    | 402                 |  |
| Securities gains                                |                        | 3      |          | -                      |    | -                   |    | -                   |    | -                   |  |
| Increase in cash surrender value life insurance |                        | 549    |          | 546                    |    | 536                 |    | 548                 |    | 491                 |  |
| Other operating income                          |                        | 700    |          | 661                    |    | 487                 |    | 642                 |    | 553                 |  |
| Total non-interest income                       |                        | 3,006  |          | 2,938                  |    | 2,175               |    | 2,371               |    | 2,269               |  |
| Salaries and employee benefits                  |                        | 7,890  |          | 9,098                  |    | 7,697               |    | 6,541               |    | 7,048               |  |
| Equipment and occupancy expense                 |                        | 1,437  |          | 1,409                  |    | 1,366               |    | 1,350               |    | 1,272               |  |
| Professional services                           |                        | 829    |          | 532                    |    | 516                 |    | 480                 |    | 443                 |  |
| FDIC and other regulatory assessments           |                        | 533    |          | 528                    |    | 517                 |    | 536                 |    | 405                 |  |
| Other real estate owned expense                 |                        | 220    |          | 298                    |    | 487                 |    | 475                 |    | 357                 |  |
| Other operating expense                         |                        | 4,406  |          | 3,552                  |    | 3,140               |    | 2,916               |    | 2,542               |  |
| Total non-interest expense                      |                        | 15,315 |          | 15,417                 |    | 13,723              |    | 12,298              |    | 12,067              |  |
| Income before income tax                        |                        | 18,262 |          | 17,061                 |    | 16,987              |    | 17,832              |    | 16,133              |  |
| Provision for income tax                        |                        | 4,260  |          | 5,476                  |    | 5,229               |    | 5,964               |    | 5,321               |  |
| Net income                                      |                        | 14,002 |          | 11,585                 |    | 11,758              |    | 11,868              |    | 10,812              |  |
| Dividends on preferred stock                    |                        | 100    |          | 116                    |    | 100                 |    | 116                 |    | 100                 |  |
| Net income available to common                  |                        |        |          |                        |    |                     |    |                     |    |                     |  |
| stockholders                                    | \$                     | 13,902 | \$       | 11,469                 | \$ | 11,658              | \$ | 11,752              | \$ | 10,712              |  |
| Basic earnings per common share                 | \$                     | 0.56   | \$       | 0.49                   | \$ | 0.53                | \$ | 0.55                | \$ | 0.51                |  |
| Diluted earnings per common share               | \$                     | 0.54   | \$       | 0.46                   | \$ | 0.51                | \$ | 0.53                | \$ | 0.49                |  |

### AVERAGE BALANCE SHEETS AND NET INTEREST ANALYSIS - UNAUDITED ON A FULLY TAXABLE-EQUIVALENT BASIS (Dollars in thousands)

|  | 3rd Quarter 2014 |                    | _    | 2nd Quarter 2014 |    |                    | 1st Quarter 2014 |   |                    |           | 4th Qu          |   |                    |          |
|--|------------------|--------------------|------|------------------|----|--------------------|------------------|---|--------------------|-----------|-----------------|---|--------------------|----------|
|  |                  | Average<br>Balance |      | Yield /<br>Rate  |    | Average<br>Balance | Yield /<br>Rate  |   | Average<br>Balance |           | Yield /<br>Rate |   | Average<br>Balance |          |
| Assets: Interest-earning assets: Loans, net of unearned income (1) |                  |                    |      |                  |    |                    |                  |   |                    |           |                 |   |                    |          |
| Taxable  | \$               | 3,081,435          | 4.4  | 4 %              | \$ | 2,978,631          | 4.46             | % | \$                 | 2,892,433 | 4.52            | % | \$                 | 2,754,95 |
| Tax-exempt (2)   |                  | 12,043             | 4.95 | 5                |    | 15,803             | 3.24             |   |                    | 14,550    | 3.30            |   |                    | 5,66     |
| Mortgage loans   |                  |                    |      |                  |    |                    |                  |   |                    |           |                 |   |                    |          |
| held for sale  |                  | 6,861              | 3.64 | ŀ                |    | 8,048              | 3.24             |   |                    | 4,496     | 2.80            |   |                    | 5,98     |
| Debt securities:   |                  |                    |      |                  |    |                    |                  |   |                    |           |                 |   |                    |          |
| Taxable  |                  | 195,220            | 2.31 |                  |    | 188,148            | 2.40             |   |                    | 174,842   | 2.54            |   |                    | 166,02   |
| Tax-exempt (2)   |                  | 126,512            | 4.08 | 3                |    | 123,897            | 4.11             |   |                    | 122,686   | 4.13            |   |                    | 120,16   |

| 321,732                                      | 3.01   | 312,045   | 3.08   | 297,528  | 3.20   | 286,18  |
|--|--|---|--|--|--|---|
| 57,625                                       | 0.27   | 41,388  | 0.37   | 54,895   | 0.31   | 68,71   |
| 3,418  | 3.83   | 3,446   | 7.57   | 3,738  | -  | 3,73  |
| 185,716                                      | 0.25   | 121,532   | 0.25   | 82,279   | 0.09   | 173,52  |
| 3,668,830                                    | 4.03 %   | 3,480,893   | 4.13 %   | 3,349,919  | 4.21 %   | 3,298,73  |
| 58,340                                       |  | 57,387  |  | 56,082   |  | 53,0€   |
| 8,310  |  | 8,377   |  | 8,724  |  | 8,94  |
| 00.004                                       |  | 00.040  |  | 05.500   |  | 00.50   |
| \$ 3,822,381                                 |  | \$ 3,635,506  |  | \$ 3,500,257   |  | 98,58<br>\$ 3,459,32  |
|  |  |   |  |  |  |   |
| \$ 484,291<br>26,584<br>1,555,091<br>394,158 | 0.26 %<br>0.28<br>0.44<br>1.05   | \$ 482,115<br>25,406<br>1,472,346<br>402,613  | 0.27 %<br>0.28<br>0.44<br>1.08   | \$ 478,678<br>25,081<br>1,416,645<br>412,622   | 0.27 %<br>0.27<br>0.45<br>1.10   | \$ 472,75<br>21,75<br>1,420,77<br>412,25  |
| 187,629<br>19,961                            | 0.28<br>5.62   | 195,809<br>19,953   | 0.28<br>5.69   | 195,967<br>19,945  | 0.28<br>5.75   | 176,96<br>19,93   |
| 2,667,714                                    | 0.53 %   | 2,598,242   | 0.53 %   | 2,548,938  | 0.55 %   | 2,524,43  |
| 751 831                                      |  | 675 098   |  | 641 450  |  | 640,47  |
| 15,838                                       |  | 16,158  |  | 4,724  |  | 7,22  |
| 382,025                                      |  | 341,120   |  | 300,512  |  | 282,54  |
| 4,973  |  | 4,888   |  | 4,634  |  | 4,64  |
| \$ 3,822,381                                 | 3.51 %<br>3.65 %   | \$ 3,635,506  | 3.60 %<br>3.74 %   | \$ 3,500,257   | 3.67 %<br>3.80 %   | \$ 3,459,32   |
|  | \$ 484,291 26,584 1,555,091 394,158 187,629 19,961 2,667,714  751,831 15,838 382,025 4,973 | 57,625 0.27  3,418 3.83  185,716 0.25  3,668,830 4.03 %  58,340 8,310  86,901 \$ 3,822,381  \$ 484,291 0.26 % 26,584 0.28 1,555,091 0.44 394,158 1.05 187,629 0.28 19,961 5.62  2,667,714 0.53 %  751,831 15,838 382,025  4,973  \$ 3,822,381  \$ 3,822,381 | 57,625       0.27       41,388         3,418       3.83       3,446         185,716       0.25       121,532         3,668,830       4.03       %       3,480,893         58,340       57,387         8,310       8,377         86,901       88,849         \$ 3,822,381       \$ 3,635,506         \$ 484,291       0.26       %       \$ 482,115         26,584       0.28       25,406         1,555,091       0.44       1,472,346         394,158       1.05       402,613         187,629       0.28       19,5809         19,961       5.62       19,953         2,667,714       0.53       %       2,598,242         751,831       675,098         15,838       16,158         382,025       341,120         4,973       4,888         \$ 3,822,381       \$ 3,635,506         \$ 3,832,381       \$ 3,635,506 | 57,625       0.27       41,388       0.37         3,418       3.83       3,446       7.57         185,716       0.25       121,532       0.25         3,668,830       4.03       %       3,480,893       4.13       %         58,340       57,387       8,310       8,377         86,901       88,849       \$ 3,635,506       \$ 3,635,506       0.27       %         \$ 484,291       0.26       %       \$ 482,115       0.27       %         26,584       0.28       25,406       0.28       1,555,091       0.44       1,472,346       0.44       0.44       394,158       1.08       0.28       19,953       5.69       0.28       19,953       5.69       0.28       19,953       5.69       0.53       %         751,831       675,098       16,158       382,025       341,120       4,973       4,888       0.55,098       4,888       0.55,098       4,888       0.55,098       0.53       %       3,635,506       3,60       %       %       3,635,506       %       3,600       %       %       3,635,506       %       3,600       %       %       3,600       %       %       3,600       %       % | 57,625       0.27       41,388       0.37       54,895         3,418       3.83       3,446       7.57       3,738         185,716       0.25       121,532       0.25       82,279         3,668,830       4.03       %       3,480,893       4.13       %       3,349,919         58,340       57,387       56,082         8,310       8,377       8,724         86,901       88,849       85,532         \$ 3,822,381       \$ 3,635,506       \$ 3,500,257         \$ 484,291       0.26       %       \$ 482,115       0.27       %       \$ 478,678         26,584       0.28       25,406       0.28       25,081       1,555,091       0.44       1,472,346       0.44       1,416,645         394,158       1.05       402,613       1.08       412,622         187,629       0.28       195,809       0.28       195,967         19,961       5.62       19,953       5.69       19,945         2,667,714       0.53       2,598,242       0.53       %       2,548,938         751,831       675,098       16,158       4,724         382,025       341,120       300,512 | 57,625       0.27       41,388       0.37       54,895       0.31         3,418       3.83       3,446       7.57       3,738       -         185,716       0.25       121,532       0.25       82,279       0.09         3,668,830       4.03       3,480,893       4.13       3,349,919       4.21       %         58,340       57,387       56,082       8,724       1,724       1,724       1,724       1,725       1,725       1,725       1,725       1,7 |

<sup>(1)</sup> Average loans include loans on which the accrual of interest has been discontinued.

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SOURCE ServisFirst Bancshares, Inc.

<sup>(2)</sup> Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 35%.
(3) Unrealized gains on available-for-sale debt securities are excluded from the yield calculation.