

# Financial Statements and Management's Discussion and Analysis

December 31, 2012 and 2011

# Oncolytics Biotech Inc. Year End Message to Shareholders 2012

2012 was highlighted by progress across our clinical program, including our Phase 3 study in head and neck cancers. During the year we completed enrollment in several trials, reported positive data from others, and announced new trials that expanded our randomized Phase 2 program. In the last 14 months we also strengthened our management team and our balance sheet, which will help support our next stage of growth.

#### Reporting our First Randomized Data

In the third quarter we announced that following a review of blinded data from the study we believed that there are two distinct patient groups being enrolled in the clinical study, patients with local recurrent disease with or without metastases, and those with patients in whom only metastatic disease was measured. Patients in whom only metastatic disease was measured had a statistically significantly higher median progression free survival noted than those with local recurrent disease with or without metastases. On this basis, we determined that these two groups could be considered to be different for both the purposes of analysis and investigation.

In arriving at this conclusion and determining our course of action, we consulted with our principal investigators, the independent statistician for the study, and with the U.S. Food and Drug Administration. Based on our analysis of the blinded data and our discussions with these groups we took the following steps:

- 1) Expanded enrollment in the first stage of the study to 167 patients, with that number of patients already enrolled in the study;
- 2) Introduced an additional prospective segregation to differentiate between the two patient groups prior to the unblinding of the clinical data. Enrolling 167 patients provides us with sufficient powering to conduct a meaningful analysis of each of the two patient groups, as well as providing improved powering for the overall analysis, allowing us to determine if both or either groups warrant further clinical investigation; and
- 3) Severed the statistical linkage between the two stages of the Phase 3 clinical study. The expanded, now separate, first stage will continue to be treated as a supportive study for product registration.

Just before year-end we reported initial positive top line data from the first endpoint in the REO 018 study. The endpoint examines initial percentage tumour changes between the pre-treatment and first post-treatment scans (typically performed at six weeks post-first treatment) of all patients enrolled in the study. The analysis was designed to assess early differences in response between loco-regional tumours and metastatic tumours, as classified and observed by the investigators. This is the first, and to this point only, endpoint to be un-blinded for this study.

The first analysis compared the relative percentages of patients in the test and control arms with tumours that had either stabilized or exhibited shrinkage. For the purposes of this endpoint, the definition of tumour stabilization was restricted to zero percent growth only. Of the 105 total patients with evaluable metastatic tumours, 86 percent (n=50) of those in the test arm of the study exhibited tumour stabilization or shrinkage, compared

with 67 percent of patients (n=55) in the control arm. This was statistically significant, with a p-value of 0.025.

The second analysis examined the magnitude of tumour response on a per patient basis using a comparison of percentage tumour shrinkage at six weeks in each patient with evaluable metastatic tumours. This analysis showed that REOLYSIN in combination with carboplatin and paclitaxel was statistically significantly better than carboplatin and paclitaxel alone at stabilizing or shrinking metastatic tumours, yielding a p-value of 0.03.

At this point, we continue to follow the 167 patients enrolled in the study and we remain blinded. The analysis of this patient group is now event driven, and once we have had sufficient events on study, we will be in a position to unblind the data and report the results for the overall patient population and the individual patient groups and determine next steps.

#### **Advancing our Clinical Program**

Through 2012 and in the period immediately following year-end, we announced the completion of enrollment in multiple studies including a Phase II clinical trial evaluating intravenous administration of REOLYSIN in combination with paclitaxel and carboplatin in patients with non-small cell lung cancer (NSCLC) with *Kras* or EGFR-activated tumours (REO 016), a U.S. Phase II clinical trial using intravenous administration of REOLYSIN in combination with gemcitabine (Gemzar<sup>®</sup>) in patients with advanced or metastatic pancreatic cancer (REO 017), a U.K. Phase I clinical trial using intravenously-administered REOLYSIN in combination with cyclophosphamide in patients with advanced malignancies (REO 012), and a U.S. Phase I clinical trial using intravenously-administered REOLYSIN in combination with FOLFIRI in patients with colorectal cancer (REO 022). Completing enrollment in these studies puts us in a position to report additional clinical data as it becomes available.

#### **Additional Positive Clinical Trial Results**

In September 2012, we announced preliminary results from a U.S. Phase 2 clinical trial in patients with squamous cell carcinoma of the lung (SCCLC) using intravenous administration of REOLYSIN in combination with carboplatin and paclitaxel (REO 021). Five of 15 evaluable patients showed PR, four confirmed, one unconfirmed, and an additional eight patients had stable disease (SD), for a disease control rate (complete response (CR) + PR + SD)) of 87%. In early 2013 we announced further positive data in this study relating to overall tumour shrinkage. The analysis examined percent best overall tumour changes between pre-treatment and up to six treatment cycles. Of 20 evaluable patients, 19 (95%) exhibited overall tumour shrinkage with a mean of 33.7% shrinkage.

In November 2012, we announced poster presentations at the EORTC-NCI-AACR Symposium on Molecular Targets and Cancer Therapeutics reporting positive clinical data from REO 016 and REO 017 studies. In the REO 016 study, response evaluation to date among 30 evaluable patients showed 27 patients had stable disease or better for a 90% clinical benefit rate (nine partial response (PR) (30%) and 18 stable disease (SD) (60%)). Three patients had progressive disease (PD) as their best response. In the REO 016 study, response evaluation to date among 25 evaluable patients showed 20 patients

had stable disease or better (one PR, one unconfirmed PR, 6 SD at six weeks, and 12 SD at 12 or more weeks). Five patients had PD as their best response.

Finally, we announced the publication of a paper entitled "Cell Carriage, Delivery, and Selective Replication of an Oncolytic Virus in Tumor in Patients," in the June 13, 2012 issue of the journal Science Translational Medicine (Vol. 4 Issue 138 138ra77), covering findings from a U.K. translational clinical trial (REO 013) investigating intravenous administration of REOLYSIN in patients with metastatic colorectal cancer prior to surgical resection of liver metastases. The researchers found that intravenously-administered reovirus could specifically target and infect metastatic liver tumors in 90% of the patients, even though all patients treated had had a pre-existing immunity to the virus. These findings continue to specifically build on our understanding of how REOLYSIN may benefit patients battling metastatic disease.

#### **Building Management Bench Strength**

As Oncolytics grows we simultaneously work to ensure we have the right mix of people to support the continued evolution of our organization. In the third quarter we announced the appointment of Dr. Alan J. Tuchman, an experienced physician who has also served as a securities analyst and biotechnology investor, to the role of Chief Medical Officer and Senior Vice President, Clinical and Medical Development. Late in the year we appointed Kirk Look to the role of Chief Financial Officer. Kirk, a Chartered Accountant has worked with Oncolytics since 2003 after holding progressively senior audit roles with Ernst & Young LLP in both North and South America over an eight year period. Finally, in early 2013, we appointed Dr. Jeremy Grushcow to the role of General Counsel. Dr. Grushcow has more than 10 years' experience in the legal profession representing public and private entities, as well as venture capital and private equity firms in the acquisition, financing, development, operation and sale of pharmaceutical and life sciences companies in the U.S. and Canada.

#### **Maintaining a Strong Balance Sheet**

Following completion of enrollment in the REO 018 study, as well as completion of enrollment in other studies, our burn rate moderated somewhat in the fourth quarter. In the past year we have also been able to expand our randomized Phase II program through entry into multiple agreements with the NCIC Clinical Trials Group (CTG) at Queen's University in Kingston, Ontario. These types of agreements with leading research groups such as NCIC, and the NCI in the U.S., allow us to substantially expand our randomized Phase II clinical program at limited cost to Oncolytics. That said, since February 2012, we have completed two financings raising gross proceeds of more than \$50 million. We believe it is critical to ensure we have sufficient capital to advance our ongoing clinical program spanning multiple indications.

#### Looking at 2013

I am proud of what we were able to accomplish in 2012. We generated what we believe to be the first successful double-blinded randomized data from a clinical study using an intravenously-administered oncolytic virus, expanded the randomized clinical testing of REOLYSIN across multiple indications, reported positive clinical data and obtained

growing insight on the human reovirus' potential in the treatment of metastatic disease, and strengthened our balance sheet and management team.

Our focus for 2013 remains on reporting additional randomized data from the REO 018, as well as other studies, as it becomes available. At this time, I want to thank each and every one of our stakeholders, our officers and our employees for their continued commitment to Oncolytics and REOLYSIN as we work to advance toward a commercial endpoint for the product.

Brad Thompson President and CEO



## **MANAGEMENT DISCUSSION & ANALYSIS**

2012

## ONCOLYTICS BIOTECH INC.

## MANAGEMENT DISCUSSION & ANALYSIS

### 2012

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# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **BASIS OF PRESENTATION**

Our Management Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should be read in conjunction with our 2012 audited consolidated financial statements and notes thereto, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). This MD&A along with our consolidated financial statements for the year ended December 31, 2012, were authorized for issue in accordance with a resolution of the Board of Directors (the "Board") on March 13, 2013.

#### FORWARD-LOOKING STATEMENTS

The following discussion contains forward-looking statements, within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended and under applicable Canadian provincial securities legislation. Forward-looking statements, including our belief as to the potential of REOLYSIN®, a therapeutic reovirus, as a cancer therapeutic and our expectations as to the success of our research and development and manufacturing programs in 2013 and beyond, future financial position, business strategy and plans for future operations, and statements that are not historical facts, involve known and unknown risks and uncertainties, which could cause our actual results to differ materially from those in the forward-looking statements.

Such risks and uncertainties include, among others, the need for and availability of funds and resources to pursue research and development projects, the efficacy of REOLYSIN as a cancer treatment, the success and timely completion of clinical studies and trials, our ability to successfully commercialize REOLYSIN, uncertainties related to the research, development and manufacturing of REOLYSIN, uncertainties related to competition, changes in technology, the regulatory process and general changes to the economic environment.

With respect to the forward-looking statements made within this MD&A, we have made numerous assumptions regarding among other things: our ability to obtain financing to fund our development program, our ability to receive regulatory approval to commence enrollment in our clinical trial program, the final results of our co-therapy clinical trials, our ability to maintain our supply of REOLYSIN and future expense levels being within our current expectations.

Investors should consult our quarterly and annual filings with the Canadian and U.S. securities commissions for additional information on risks and uncertainties relating to the forward-looking statements. Forward-looking statements are based on assumptions, projections, estimates and expectations of management at the time such forward-looking statements are made, and such assumptions, projections, estimates and/or expectations could change or prove to be incorrect or inaccurate. Investors are cautioned against placing undue reliance on forward-looking statements. We do not undertake to update these forward-looking statements except as required by applicable law.

## **REOLYSIN Development Update For 2012**

#### **Oncolytics Biotech Inc. is a Development Stage Company**

Since our inception in April of 1998, Oncolytics Biotech<sup>®</sup> Inc. has been a development stage company and we have focused our research and development efforts on the development of REOLYSIN, our potential cancer therapeutic. We have not been profitable since our inception and expect to continue to incur substantial losses as we continue research and development efforts. We do not expect to generate significant revenues until, if and when, our cancer product becomes commercially viable.

Our goal each year is to advance REOLYSIN through the various steps and stages of development required for potential pharmaceutical products. In order to achieve this goal, we believe that we have to actively manage the development of our clinical trial program, our pre-clinical and collaborative programs, our manufacturing process and REOLYSIN supply, and our intellectual property.

## **Clinical Trial Program**

Our clinical trial program is made up of randomized and non-randomized clinical trials that are sponsored by Oncolytics and by third parties. We began 2012 with a clinical program consisting of 12 clinical trials which included three randomized trials. Of these 12 clinical trials, we fund four and third parties sponsor the other eight clinical trials. During 2012, we expanded our clinical trial program to include four additional randomized clinical trials through a research sponsorship agreement with the National Cancer Institute of Canada Clinical Trials Group ("NCIC"). We completed enrollment and provided positive top line clinical data from stage I of our randomized Phase III head and neck cancer study, announced preliminary results for our U.S. Phase II squamous cell lung clinical trial, and we completed enrollment in three other clinical trials. We exited 2012 with a clinical trial program consisting of 16 clinical trials which includes seven randomized clinical trials. Of these 16 clinical trials, we fund four clinical trials and third parties sponsor the other 12.

#### Clinical Trial - Randomized Phase III Head and Neck Pivotal Trial

Our focus in 2012 was to complete enrollment in stage I of our global randomized Phase III head and neck pivotal trial and perform the data analysis required to determine if we can move forward with enrollment and the ultimate size of the second stage. We completed enrollment of the 80th patient in April of 2012 and we continued to enroll in more than 80 centres in 14 countries in the U.S. under a Special Protocol Assessment, Canada, parts of the European Union and the Russian Federation. In June of 2012, our independent Data Monitoring Committee ("DMC") reviewed the safety data from the first 80 patients enrolled and recommended that enrollment continue in the study.

In the second half of 2012, we performed our internal analysis of the blinded combined clinical data for the first 80 patients enrolled in the first stage of this study. At the time of the analysis, the median evolving progression free survival (PFS) of these 80 patients, which comprised the combined control and test groups, was greater than expected, as was the best response rate. On further examination of the blinded data, we observed that patients for whom only metastatic disease was being measured by clinicians, were responding differently to treatment than patients who had local regional head and neck disease. At the time of our analysis, patients in whom only metastatic disease was measured had a median evolving PFS of 120 days, which was statistically significantly greater than those patients with a noted local regional head and neck tumor. There was a statistically significant difference in PFS between these two groups (n=80, p=0.008, hazard ratio=0.536).

Based on our analysis, the differential PFS and without unblinding the patient data, we believe there are two distinct patient groups being enrolled in this clinical study, patients with local recurrent disease (with or without metastases) and those with distal metastases. We consulted with our principal investigators and the independent statistician for the study, and on September 10, 2012, met with the U.S. Food and Drug Administration in Washington, D.C. Based on these discussions, we concluded that we would expand enrollment in the first stage of this study to include all of 167 patients enrolled at that time and pause enrollment. We introduced an additional segregation to differentiate between patients with local recurrent disease, with or without metastases, and patients with distal metastases. As a result, we now expect to generate randomized data from two discrete patient populations. We believe this will provide a sufficient number of patients to conduct a meaningful analysis of the two identified patient groups and increase the powering for the overall analysis. We intend to treat this expanded first stage as a separate supportive study to determine the best approach to a registration study that will be similar to, and take the place of, the original second stage of this clinical trial.

#### Clinical Trial - Positive Top Line Data from Randomized Phase III Head and Neck Pivotal Trial

In December 2012, we announced initial positive top line data from the first endpoint in our randomized Phase III head and neck pivotal trial. The endpoint examined initial percentage tumour changes between the pre-treatment and first post-treatment scans (typically performed at six weeks post-first treatment) of all patients enrolled in the study. The analysis was designed to assess early differences in response between loco-regional tumours and metastatic tumours, as classified and observed by the investigators.

The first analysis compared the relative percentages of patients in the test and control arms with tumours that had either stabilized or exhibited shrinkage. For the purposes of this endpoint, the definition of tumour stabilization was restricted to zero percent growth only. Of the 105 total patients with evaluable metastatic tumours, 86 percent (n=50) of those in the test arm of the study exhibited tumour stabilization or shrinkage, compared with 67 percent of patients (n=55) in the control arm. This was statistically significant, with a p-value of 0.025.

The second analysis examined the magnitude of tumour response on a per patient basis using a comparison of percentage tumour shrinkage at six weeks in each patient with evaluable metastatic tumours. This analysis showed that REOLYSIN in combination

with carboplatin and paclitaxel was statistically significantly better than carboplatin and paclitaxel alone at stabilizing or shrinking metastatic tumours, yielding a p-value of 0.03.

In addition at the six week point, there was a numeric trend in favour of the test group towards differing activity between the test and control groups in patients with loco-regional tumours. In an intragroup analysis of the test arm, an improvement in the percentage of patients' metastatic tumours over loco-regional tumours was noted (p=0.083) and an improvement of magnitude of response in metastatic tumours over loco-regional tumours was also noted (p=0.13). By contrast, in an intragroup analysis of the control arm, no statistical differences were noted between the responses of patients with evaluable metastatic tumours and patients with evaluable loco-regional tumours.

#### Clinical Trial - Third Party Clinical Trials

During 2012, we continued to expand the number of third party sponsored clinical trials ("Third Party Trials"). Third Party Trials have allowed us to expand our clinical program to include additional cancer indications (pancreatic, ovarian, colorectal, prostate, breast, squamous cell carcinoma, lung cancer and multiple myeloma) while allowing us to remain focused on our global randomized Phase III head and neck trial, our non-small cell lung cancer trial and complete our other clinical trials. Our Third Party Trials require that we supply enough REOLYSIN for the enrollment requirements of each trial, sufficient intellectual capital to support the principal investigators and in some cases cost sharing of patient enrollment activities. The institutions involved provide the rest of the required activities to operate the clinical trial. These activities include patient screening and enrollment, treatment, monitoring and overall clinical trial management and reporting. The result is a larger clinical program investigating more cancer indications at a significantly reduced financial cost to Oncolytics.

We began 2012 with eight Third Party Trials. Our Third Party Trials are sponsored by the U.S. National Cancer Institute ("NCI"), the Cancer Therapy & Research Center at The University of Texas Health Center in San Antonio ("CTRC"), and the University of Leeds ("Leeds"). During 2012, we entered into four sponsorship agreements with the NCIC which included randomized clinical trials investigating prostate, colorectal, non-small cell lung and breast cancers. We exited 2012 with 12 Third Party Trials.

#### Clinical Trial - Program Expansion

#### Randomized Phase II Prostrate Cancer Clinical Trial

In 2012, we expanded our clinical program to include a randomized Phase II prostate cancer clinical trial sponsored by the NCIC at Queen's University in Kingston, Ontario. The NCIC will sponsor and conduct a randomized Phase II study of REOLYSIN in patients with recurrent or metastatic castration resistant prostate cancer. The study is an open-label, randomized, non-blinded, Phase II clinical study of REOLYSIN given in combination with docetaxel versus docetaxel alone. Approximately 40 evaluable patients will be enrolled in each arm.

#### Randomized Phase II Colorectal Cancer Clinical Trial

In 2012, we expanded our clinical program to include a randomized Phase II colorectal cancer clinical trial sponsored by the NCIC at Queen's University in Kingston, Ontario. The NCIC will sponsor and conduct a randomized Phase II study of REOLYSIN in patients with advanced or metastatic colorectal cancer. The study is an open-label, randomized, non-blinded, Phase II clinical study of REOLYSIN given in combination with FOLFOX-6 plus bevacizumab (Avastin®) versus FOLFOX-6 plus bevacizumab alone. Approximately 50 response evaluable patients will be enrolled in each arm, after a six to nine patient safety run.

#### Randomized Phase II Non-Small Cell Lung Cancer Clinical Trial

In 2012, we expanded our clinical program to include a randomized Phase II non-small cell lung cancer clinical trial sponsored by the NCIC. This study will be an open-label, randomized, non-blinded, Phase II clinical study of REOLYSIN. Patients with squamous cell histology will be treated with REOLYSIN given in combination with docetaxel versus docetaxel alone. Patients with non-squamous cell histology will be treated with REOLYSIN given in combination with pemetrexed versus pemetrexed alone. Approximately 150 total response evaluable patients will be enrolled, after a patient safety run in.

#### Randomized Phase II Breast Cancer Clinical Trial

In 2012, we expanded our clinical program to include a randomized Phase II breast cancer clinical trial sponsored by the NCIC. The study is an open-label, randomized, non-blinded, Phase II clinical study of REOLYSIN given in combination with paclitaxel versus paclitaxel alone. Approximately 50 response-evaluable patients will be enrolled in each arm, after a six to nine patient safety run in.

#### Clinical Trial - Results

#### U.S. Phase II Squamous Cell Carcinoma of the Lung Clinical Trial

In 2012, we announced preliminary results from our U.S. Phase II clinical trial in patients with squamous cell carcinoma of the lung (SCCLC) using intravenous administration of REOLYSIN in combination with carboplatin and paclitaxel. Eligible patients include those with metastatic stage IIIB, or stage IV, or recurrent squamous cell carcinoma of the lung who are chemotherapy naïve for their metastatic or recurrent cancer. The primary objective of this Phase II trial is to assess the antitumor effect of the treatment regimen in the study population in terms of objective response rates. The secondary objectives are to assess progression-free survival and overall survival for the treatment regimen in the study population; to determine the proportion of patients receiving the above treatment who are alive and free of disease progression at six months; and to assess the safety and tolerability of the treatment regimen in the study population.

The study is a two stage design. Up to 19 evaluable patients with SCCLC were to be treated in the first stage. If four or more patients demonstrated a partial response (PR) or better, the study would then proceed to the second stage, with up to 55 patients being treated in the entire study. This endpoint was met after 15 evaluable patients were enrolled. Five of 15 patients showed PR, four confirmed, one unconfirmed, and an additional eight patients had stable disease (SD), for a disease control rate (complete response (CR) + PR + SD)) of 87%. As a result, we are proceeding with the second stage of this study.

#### U.S. Phase II Non-Small Cell Lung Cancer ("NSCLC") Clinical Trial

In 2012, the results of our NSCLC clinical trial were updated at the EORTC-NCI-AACR Symposium on Molecular Targets and Cancer Therapeutics which was held in Dublin, Ireland through a poster presentation titled "Phase II Trial of Oncolytic Reovirus in Combination with Chemotherapy in NSCLC Pts with Kras Activated Tumors". The poster covered the latest results from our U.S. Phase II NSCLC clinical trial. Thirty-three of a planned 36 patients had received Reovirus (REOLYSIN) (3 x  $10^{10}$  TCID<sub>50</sub>) intravenously daily on days one to five, in combination with carboplatin and paclitaxel. Molecular tumor demographics included: 16 Kras, three EGFR, four BRAF mutations, and 10 EGFR amplified only. Response evaluation to date among 30 evaluable patients showed 27 patients had stable disease or better for a 90% clinical benefit rate (nine partial response (PR) (30%) and 18 SD (60%)). Three patients had PD as their best response.

#### **U.S. Phase II Pancreatic Cancer Trial**

In 2012, the results of our U.S. Phase II pancreatic cancer trial were updated at the EORTC-NCI-AACR Symposium on Molecular Targets and Cancer Therapeutics which was held in Dublin, Ireland through a poster presentation titled "A study of REOLYSIN in Combination with Gemcitabine in Patients with Advanced Pancreatic Adenocarcinoma". The trial is a 33-patient study using a one sample, two-stage design. In the first stage, 17 patients were to be enrolled, and best response noted. If three or more responses were observed (defined as CR, PR or SD for 12 weeks or more) among the 17 patients, the study would enroll an additional 16 patients for a total of 33 evaluable patients. As previously disclosed, this initial endpoint was met after six evaluable patients were enrolled and the study continued to enroll the total of 33 patients. The treatment was well tolerated. Response evaluation to date among 25 evaluable patients showed 20 patients had stable disease or better (one PR, one unconfirmed PR, 6 SD at six weeks, and 12 SD at 12 or more weeks). Five patients had PD as their best response. A number of patients remain on study with some too early in their treatments to evaluate.

#### **U.K. Translational Colorectal Cancer Clinical Trial**

In 2012, a paper entitled "Cell Carriage, Delivery, and Selective Replication of an Oncolytic Virus in Tumor in Patients," was published in an issue of the journal Science Translational Medicine (Vol. 4 Issue 138 138ra77). The paper covers findings from our UK translational clinical trial investigating intravenous administration of REOLYSIN in patients with metastatic colorectal cancer prior to surgical resection of liver metastases.

The trial was an open-label, non-randomized, single centre study of REOLYSIN given intravenously to patients for five consecutive days in advance of their scheduled operations to remove colorectal cancer metastasis in the liver. Ten patients were treated with intravenous REOLYSIN at  $1\times10^{10}$  TCID<sub>50</sub>, one to four weeks prior to planned surgery. After surgery, the tumor and surrounding liver tissue were assessed for viral status and anti-tumor effects.

The researchers demonstrated that even though all the treated patients had preexisting immunity to the virus, intravenously administered reovirus could still specifically target and infect metastatic liver tumors in 90% of the patients. The researchers were able to determine that reovirus was able to evade these neutralizing effects of the immune system by binding to specific blood cells that would in turn deliver the virus to the tumor. Analysis of surgical specimens demonstrated greater, preferential expression of reovirus protein in malignant cells compared to either tumor stroma or surrounding normal liver tissue. There was evidence of viral factories within tumor and recovery of replicating virus from tumor (but not normal liver) in all four patients from whom fresh tissue was available. This is the first time that researchers had been able to demonstrate in patients treated with intravenously

delivered oncolytic virus, that a virus could cloak itself from neutralizing antibodies after systemic administration through blood cell carriage and specifically target tumor tissue.

## **Manufacturing and Process Development**

In 2012, we completed two 100-litre current Good Manufacturing Practices ("cGMP") production runs as part of our commercial supply agreement with SAFC, a Division of Sigma-Aldrich Corporation. Under the terms of this agreement, SAFC will continue to supply product for our clinical requirements, perform process validation of the product, and supply commercial material upon approval of the product. We also filled and labeled sufficient product from these two 100-litre production runs in order to supply our clinical trial program. As well, throughout 2012, we continued our validation activities designed to demonstrate that our manufacturing process for the commercial production of REOLYSIN is robust and reproducible as part of a process validation master plan. Process validation is required to ensure that the resulting product meets required specifications and quality standards and will form part of the Company's submission to regulators, including the US Food and Drug Administration, for product approval.

## **Intellectual Property**

At the end of 2012, we had been issued over 360 patents including 49 U.S. and 15 Canadian patents as well as issuances in other jurisdictions. We have an extensive patent portfolio covering the oncolytic reovirus that we use in our clinical trial program including a composition of matter patent that expires in 2028. Our patent portfolio also includes methods for treating proliferative disorders using modified adenovirus, HSV, parapoxvirus and vaccinia virus.

## **Collaborative Program**

Abstracts/Posters Presented

| Conference/Meeting  | Abstract/Poster Title   | Description/Conclusion  |
|---|---|---|
|   |   | The poster covered preclinical work in malignant peripheral nerve sheath tumors (MPNST), a rare form of soft tissue sarcoma. The results showed that MPNST-derived cell lines including sporadic MPNST without active Ras were efficiently transduced, promoted virus replication and were killed by the oncolytic reovirus.  |
| for Cancer Research   |   | The poster covered preclinical work done to better understand the mechanisms associated with the synergies in this cotreatment approach. The results demonstrate that the abnormal protein accumulation induced by REOLYSIN and bortezomib promotes heightened ER stress and apoptosis in pancreatic cancer cells.  |
| for Cancer Research   | Oncolytic reovirus synergizes with<br>bortezomib and dexamethasone in<br>overcoming therapy resistance of<br>multiple myeloma | multiple myeloma (MM) cell lines. The investigators noted   |
| American Association<br>for Cancer Research<br>Annual meeting in<br>Chicago, IL | mediated cytopathy in K-Ras   | The poster covered the use of isogenic human-derived colorectal cancer cell lines that differ only by the presence of mutantKras and normal rat intestinal epithelial cells (IEC) with inducible Kras to evaluate whether the presence of oncogenic Kras alters the sensitivity of colon cancer cells to reovirus. The investigators demonstrated that the activity of reovirus was observed in all cell lines studied. Reduction in cell variability was greater inKras-mutant HCT116 compared to WT Hke3 cells. Consistently, induction of Kras in IEC cells increased the potency of reovirus. |
|   | Endoplasmic Reticular (ER) Stress<br>and Apoptosis in RAS-Activated   | The researchers demonstrated that cells with activated RAS are under intrinsically higher levels of ER stress and that reovirus infection leads to enhanced ER stress and apoptosis in mutant RAS pancreatic cancer cells. Further induction of ER stress with bortezomib increases the efficacy of REOLYSIN against pancreatic cancer cells.   |

## **Financing Activity**

Public Offering - Bought Deal

On February 8, 2012, we closed a bought deal financing whereby we issued 5,065,750 common shares at an issue price of \$4.20 per common share for gross proceeds of \$21,276,150. In connection with this bought deal financing, we issued 303,945 compensation options to the underwriters with an exercise price of \$4.20 per option expiring on February 8, 2014.

**Options** 

Throughout 2012, we received cash proceeds of \$1.1 million with respect to the exercise of 393,200 stock options.

## **Financial Impact**

We estimated at the beginning of 2012 that our cash requirements to fund our operations would be approximately \$40 million. Our cash usage for the year was \$34,255,638 for operating activities and \$126,412 for the acquisition of property and equipment. Our net loss for the year was \$36,373,521.

#### Cash Resources

We exited 2012 with cash, cash equivalents and short-term investments totaling \$21,292,769 (see "Liquidity and Capital Resources").

## **REOLYSIN Development For 2013**

Our planned development activity for REOLYSIN in 2013 is made up of clinical, manufacturing, and intellectual property programs. Our 2013 clinical program includes the anticipated release of clinical data from our randomized U.S. Phase III head and neck cancer trial, our randomized U.S. Phase II pancreatic cancer trial, and our randomized U.S. Phase II ovarian cancer trial. As well, we expect to release additional clinical data from our lung cancer trials. These results will assist in the determination of our regulatory path and the next steps for our clinical program. As well, we expect enrollment to continue in our Third Party Trials throughout 2013.

Our 2013 manufacturing program includes several 100-litre cGMP production runs along with the related fill, labeling, packaging and shipping of REOLYSIN to our various clinical sites. We also plan to continue progressing through our process validation master plan and related conformity testing in 2013. Finally, our intellectual property program includes filings for additional patents along with monitoring activities required to protect our patent portfolio.

We currently estimate the cash requirements to fund our operations for 2013 will be approximately \$20,000,000, but will depend on our ultimate clinical program. (see "Liquidity and Capital Resources").

## **Our Accounting Policies**

In preparing our financial statements we use International Financial Reporting Standards("IFRS") as issued by the International Accounting Standards Board. IFRS requires that we make certain estimates, judgments and assumptions that we believe are reasonable based upon the information available in selecting our accounting policies. Our selection of accounting policies, along with our estimates and assumptions affect the reported amounts of our assets and liabilities at the date of the financial statements and the reported amounts of expenses during the periods presented.

## **Critical Accounting Policies**

In preparing our financial statements, we are required to make certain estimates, judgments and assumptions that we believe are reasonable based upon the information available. These estimates and assumptions affect the reported amounts of assets at the date of the financial statements and the reported amounts of expenses during the periods presented. Significant estimates are used for, but not limited to, the treatment of our research and development expenditures, the assessment of realizable value of long-lived assets, the amortization period of intellectual property and the calculation of stock based compensation (see Note 4 " Significant Judgments, Estimates and Assumptions" of our audited consolidated financial statements.

The significant accounting policies which we believe are the most critical to aid in fully understanding and evaluating our reported financial results include the following:

#### Research and Development

Research costs are expensed as incurred. Development costs that meet specific criteria related to technical, market and financial feasibility will be capitalized. To date, all of our activities have been expensed.

We account for our research and development activity in conjunction with the IAS 38 "Intangible Assets" of IFRS. IAS 38 makes a distinction between the research phase of a project and the development phase of an internal project and requires that all costs incurred during the research phase are to be expensed. However, an intangible asset arising from the development phase of an internal project shall be recognized if, and only if, we can demonstrate all of the following:

- 1. The technical feasibility of completing the intangible asset so that it will be available for use or sale.
- 2. Our intention to complete the intangible asset and use or sell it.
- 3. Our ability to use or sell the intangible asset.
- 4. How the intangible asset will generate probable future economic benefits. Among other things, that we can demonstrate the existence of a market for our product that results from the use of the intangible asset or of the intangible asset itself.
- 5. The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset.
- 6. The ability to measure reliably the expenditure attributable to the intangible asset during its development.

We believe that we do not meet all of the above criteria and for this reason, our research and development costs are expensed and not capitalized.

We will monitor our progress against these criteria and will capitalize our development costs once we can conclude we meet the above criteria.

## **Future Accounting Changes**

## Accounting Standards and Interpretations Issued but Not Yet Effective

#### Financial Instruments

In November 2009, the International Accounting Standard Board ("IASB") issued IFRS 9 *Financial Instruments* which replaced the classification and measurement requirements in IAS 39 *Financial Instruments: Recognition and Measurement* for financial assets. In October 2010, the IASB issued additions to IFRS 9 regarding financial liabilities. The new standard is effective for annual periods beginning on or after January 1, 2015 with earlier adoption permitted. We do not anticipate that there will be a material impact on our financial position or results of operations.

#### Fair Value Measurements

In June 2011, the IASB issued IFRS 13 Fair Value Measurements, which establishes a single source of guidance for all fair value measurements required by other IFRS; clarifies the definition of fair value; and enhances disclosures about fair value measurements. IFRS 13 applies when other IFRS require or permit fair value measurements or disclosures. IFRS 13 specifies how we should measure fair value and disclose fair value information. It does not specify when an entity should measure an asset, a liability or its own equity instrument at fair value. IFRS 13 is effective for annual periods beginning on or after January 1, 2013. Earlier application is permitted. We are currently assessing the impact of adopting IFRS 13 on our consolidated financial statements.

#### Presentation of Financial Statements

In June 2011, the IASB issued amendments to IAS 1 *Presentation of Financial Statements* to improve the consistency and clarity of the presentation of items of comprehensive income by requiring that items presented in Other Comprehensive Income ("OCI") be grouped on the basis of whether they are at some point reclassified from OCI to net loss or not. The amendments to IAS 1 are effective for annual periods beginning on or after July 1, 2012. Earlier application is permitted. We are currently assessing the impact of adopting the amendments to IAS 1 on our consolidated financial statements.

#### Consolidated Financial Statements

In May 2011, the IASB issued IFRS 10 Consolidated Financial Statements ("IFRS 10"), which replaces International Accounting Standard 27 Consolidated and Separate Financial Statements ("IAS 27") and Standing Interpretations Committee Interpretation 12 Consolidation - Special Purpose Entities ("SIC-12"). IFRS 10 provides a revised definition of control so that a single control model can be applied to all entities for consolidation purposes.

#### Joint Arrangements

In May 2011, the IASB issued IFRS 11 Joint Arrangements, which supersedes IAS 31 Interests in Joint Ventures and SIC-13 Jointly Controlled Entities – Non-Monetary Contributions by Venturers. IFRS 11 provides for a principle-based approach to the accounting for joint arrangements that requires an entity to recognize its contractual rights and obligations arising from its joint arrangements. IFRS 11 also generally requires the use of the equity method of accounting for interests in joint ventures. Improvements in disclosure requirements are intended to allow investors to gain a better understanding of the nature, extent, and financial effects of the activities that an entity carries out through joint arrangements.

#### Disclosure of Interests in Other Entities

In May 2011, the IASB issued IFRS 12 Disclosure of Interests in Other Entities, which contains enhanced disclosure requirements about an entity's interests in consolidated and unconsolidated entities, such as subsidiaries, joint arrangements, associates, and unconsolidated structured entities (special purpose entities).

#### Investments in Associates and Joint Ventures and Separate Financial Statements

In May 2011, two existing standards, IAS 28 Investments in Associates and Joint Ventures and IAS 27 Separate Financial Statements, were amended. The amendments are not significant, and result from the issuance of IFRS 10, IFRS 11, and IFRS 12.

These new standards and amendments to existing standards (IFRS 10, IFRS 11, and IFRS 12) are effective for annual periods beginning on or after January 1, 2013. The disclosure requirements of IFRS 12 may be incorporated into the financial statements earlier than January 1, 2013. However, early adoption of the other standards is only permitted if all five are applied at the same time. We are currently assessing the impact of adopting these new standards and amendments on our consolidated financial statements, and do not expect the impact to be significant.

#### Offsetting Financial Assets and Liabilities

In December 2011, the IASB issued amendments to IAS 32 Financial Instruments: Presentation. The amendments are intended to clarify certain aspects of the existing guidance on offsetting financial assets and financial liabilities due to the diversity in application of the requirements on offsetting. The IASB also amended IFRS 7 to require disclosures about all recognized financial instruments that are set off in accordance with IAS 32. The amendments also require disclosure of information about recognized financial instruments subject to enforceable master netting arrangements and similar agreements even if they are not set off under IAS 32.

The amendments to IAS 32 are effective for annual periods beginning on or after Jan. 1, 2014. We are currently assessing the impact of adopting the IAS 32 amendments on our consolidated financial statements. The new offsetting disclosures are required for annual or interim periods beginning on or after Jan. 1, 2013, and are expected to be included in our March 31, 2013 interim reporting period. The amendments need to be provided retrospectively to all comparative periods.

## **Significant Estimates**

#### Share Based Payments

As required by IFRS, share based payments are to be recorded at their fair value at the date of grant. We have chosen to use the Black Scholes Option Pricing Model ("Black Scholes" or the "Model") to calculate the fair value of our stock options and warrants. Though there are other models available to calculate the option values (for example, the binomial model), Black Scholes is currently widely used and accepted by other publicly traded companies. Therefore, we have concluded that Black Scholes is the appropriate option pricing model to use for our stock options at this time.

Black Scholes uses inputs in its calculation of fair value that require us to make certain estimates and assumptions. For 2012, we used the following weighted average assumptions for the calculation of the fair value of the stock options granted during the year:

|   | 2012              |
|---|-------------------|
|   |                   |
| Risk-free interest rate                         | 1.15%             |
| Expected hold period to exercise                | <b>2.13</b> years |
| Volatility in the price of the Company's shares | 56.58%            |
| Rate of forfeiture                              | <b>_%</b>         |
| Dividend yield                                  | Nil               |
| Weighted average fair value of options          | \$0.80            |

A change in these estimates and assumptions will impact the value calculated by the model. For instance, the volatility in the price of our shares is based on the quoted trading price. We assume that weekly trading prices best reflect our trading price volatility. However, an entity can choose between daily, weekly, or monthly trading prices in the volatility calculation.

The Model also uses an expected hold period to exercise in its calculation of fair value. When we are estimating the expected hold period to exercise we take into consideration past history, the current trading price, the volatility of our common shares and the progress in our clinical program. Our conclusions resulted in an expected hold period for the stock options issued in 2012 to

be 2.13 years and we believe this is an appropriate estimate. However, our options have a 10-year life and given the fluctuations in our stock price the expected hold period could be different.

Consequently, in complying with IFRS and selecting what we believe are the most appropriate assumptions under the circumstances, we have recorded non-cash share based payment expense for the year of \$730,751. However, given the above discussion, this expense could have been different and still be in accordance with IFRS.

#### Warrant Values

Since inception, we have raised cash through the issue of units and the exercise of warrants and options. Each issued unit has consisted of one common share and a portion of one common share purchase warrant with each whole warrant exercisable at a specified price for one additional common share for up to 60 months from the issue date. IFRS requires that when recording the issued units, a value should be ascribed to each component of the units based on the component's fair value. The fair value of our common shares is established based on trading on stock exchanges in Canada and the U.S. However, as the warrants do not trade on an exchange, the Black Scholes Option Pricing Model has been used to determine the fair value of the warrants. In the event that the total calculated value of each individual component is greater than the price paid for the unit, the value of each component is reduced on a relative basis until the total is equal to the unit's issue price.

For reasons discussed above under "Share Based Payments", the model can produce a range of calculated values for our warrants.

#### **Selected Annual Information**

|  | 2012<br>\$   | 2011<br>\$   | 2010<br>\$   |
|--|--------------|--------------|--------------|
| Revenue  | _            | _            |              |
| Consolidated net loss <sup>(1)</sup>             | (36,373,521) | (29,044,701) | (24,659,061) |
| Basic and diluted loss per share (1), (2)        | (0.48)       | (0.41)       | (0.39)       |
| Total assets (2)                                 | 22,078,090   | 36,024,617   | 44,432,442   |
| Cash dividends declared per share <sup>(3)</sup> | Nil          | Nil          | Nil          |

#### Notes:

- (1) Included in consolidated net loss and loss per common share for 2012, 2011 and 2010 are share based payment expenses of \$730,751, \$1,805,503, and \$3,251,041, respectively.
- (2) We issued 5,065,750 common shares for net cash proceeds of \$19,763,795 in 2012 (2011 3,293,003 common shares for net cash proceeds of \$14,824,658; 2010 6,408,333 common shares for net cash proceeds of \$27,288,132).
- (3) We have not declared or paid any dividends since incorporation.

## **Results of Operations**

Net loss for the year was \$36,373,521 compared to \$29,044,701 and 24,659,061 for the years ending December 31, 2011 and December 31, 2010, respectively.

#### Research and Development Expenses ("R&D")

|  | 2012<br>\$ | 2011<br>\$ | 2010<br>\$ |
|--|------------|------------|------------|
| Clinical trial expenses                                | 19,813,849 | 10,286,487 | 4,159,064  |
| Manufacturing and related process development expenses | 5,834,894  | 6,171,474  | 4,528,115  |
| Intellectual property expenditures                     | 841,133    | 937,847    | 1,020,897  |
| Research collaboration expenses                        | 248,970    | 234,426    | 303,929    |
| Other R&D expenses                                     | 4,379,894  | 4,327,271  | 2,711,310  |
| Scientific research and development repayment (refund) | (78,549)   | 119,758    | (531,506)  |
| Foreign exchange loss                                  | (43,695)   | 171,955    | 190,026    |
| Share based payments                                   | 406,129    | 1,137,467  | 1,500,730  |
| Research and development expenses                      | 31,402,625 | 23,386,685 | 13,882,565 |

#### **Clinical Trial Program**

Clinical trial expenses include those costs associated with our global clinical trial program that includes over 14 countries and those costs incurred in the preparation of commencing other clinical trials. Included in clinical trial expenses are direct patient enrollment costs, contract research organization ("CRO") expenses, clinical trial site selection and initiation costs, data management expenses and other costs associated with our clinical trial program.

|                             | 2012<br>\$ | 2011<br>\$ | 2010<br>\$ |
|-----------------------------|------------|------------|------------|
| Direct patient expenses     | 19,430,751 | 3,945,126  | 2,630,202  |
| Phase III start up expenses | 383,098    | 6,341,361  | 1,528,862  |
| Clinical trial expenses     | 19,813,849 | 10,286,487 | 4,159,064  |

During 2012, our clinical trial expenses increased to \$19,813,849 compared to \$10,286,487 and \$4,159,064 for the years ended December 31, 2011 and December 31, 2010, respectively.

In 2012, we incurred direct patient costs primarily associated with the enrollment in our global randomized Phase III head and neck trial along with the other clinical trials that we are sponsoring. At the peak of enrollment, we were enrolling patients in over 80 clinical sites in 14 countries. Also, during the first part of 2012, we incurred Phase III start up costs as we increased the number of enrolling clinical centres throughout the first half of 2012. In addition, we incurred related support costs associated with our Third Party Trials which included the four randomized clinical studies that are part of the clinical research agreement with the NCIC.

During 2011, we focused primarily on expanding the number of jurisdictions and clinical sites that were approved to enroll patients in our global randomized Phase III head and neck cancer clinical trial. We began 2011 authorized to enroll patients in three jurisdictions and exited 2011 authorized to enroll patients in 12 jurisdictions. Our associated Phase III start up expenses include regulatory filing fees, site investigation and site initiation costs which are required prior to commencing enrollment in the various jurisdictions and related clinical sites. We also incurred direct patient expenses in the clinical trials we sponsored along with related support costs associated with our Third Party Trials.

During 2010, we were focused on the start up stage of our global randomized Phase III head and neck trial incurring costs associated with regulatory filings and submissions in various jurisdictions along with site identification and initiation costs. We also commenced enrollment in our pivotal trial in 2010 and incurred direct clinical trial expenses relating to the five clinical trials that we were currently sponsoring.

We expect our clinical trial expenses to decrease in 2013 compared to 2012. Our clinical program includes 12 Third Party Trials and only 4 Company sponsored trials. We expect to incur support costs associated with our Third Party Trials, but these costs are expected to be less than the typical costs associated with directly funding similar clinical trials. In addition, we expect to complete enrollment in the four clinical trials that we are currently sponsoring.

#### Manufacturing & Related Process Development ("M&P")

M&P expenses include product manufacturing and process development activities. Product manufacturing expenses include third party direct manufacturing costs, quality control testing, fill, label and packaging costs. Process development expenses include costs associated with studies that examine components of our manufacturing process looking for improvements and costs associated with the creation of our process validation master plan and related conformity testing.

|  | 2012<br>\$ | 2011<br>\$ | 2010<br>\$ |
|--|------------|------------|------------|
| Product manufacturing expenses                         | 4,670,186  | 4,411,388  | 3,694,324  |
| Process development expenses                           | 1,164,708  | 1,760,086  | 833,791    |
| Manufacturing and related process development expenses | 5,834,894  | 6,171,474  | 4,528,115  |

Our M&P expenses for 2012 were \$5,834,894 compared to \$6,171,474 and \$4,528,115 for the years ending December 31, 2011 and December 31, 2010.

During 2012, we completed two 100-litre cGMP production runs along with related testing and vial, fill, packaging and shipping activities required to supply our clinical trial program. During 2011, we completed the bulk production and related testing, vial, fill and packaging activities for one 100-litre cGMP production run and completed the bulk production of a second 100-litre cGMP production run. In 2010, we incurred costs associated with two 100-litre cGMP production runs that commenced in 2010. As well, we incurred fill and packaging costs for these runs along with a 100-litre cGMP production run that was completed at the end of 2009.

Our process development expenses for 2012 were \$1,164,708 compared to \$1,760,086 and \$833,791 for the years ending December 31, 2011 and December 31, 2010, respectively. In 2012, we continued to focus on our process validation master plan which included optimization and validation studies. In 2011, we focused on creating our process validation master plan anticipated to be required for product registration. As well, we incurred costs associated with optimization and validation studies in support of this plan. In 2010, we were also focused on optimization and validation studies.

We expect our M&P expenses for 2013 to remain consistent with 2012. We expect to complete several 100-litre cGMP production runs including fill and finish activities in 2013. We also expect to continue to perform conformity testing related to our process validation master plan.

#### **Intellectual Property Expenses**

Intellectual property expenses include legal and filing fees associated with our patent portfolio.

|                                | 2012    | 2011    | 2010      |
|--------------------------------|---------|---------|-----------|
|                                | \$      | \$      | \$        |
| Intellectual property expenses | 841,133 | 937,847 | 1,020,897 |

Our intellectual property expenses for 2012 were \$841,133 compared to \$937,847 and \$1,020,897 for the years ending December 31, 2011 and December 31, 2010, respectively. The change in intellectual property expenditures reflects the timing of filing costs associated with our expanded patent base. At the end of 2012, we had been issued over 360 patents including 49 U.S. and 15 Canadian patents, as well as issuances in other jurisdictions. We expect that our intellectual property expenses will remain consistent in 2013 compared to 2012.

#### **Research Collaborations**

Pre-clinical trial expenses include toxicology studies and are incurred by us in support of expanding our clinical trial program into other indications, drug combinations and jurisdictions. Research collaborations are intended to expand our intellectual property related to reovirus and identify potential licensing opportunities arising from our technology base.

|                         | 2012    | 2011    | 2010    |
|-------------------------|---------|---------|---------|
|                         | \$      | \$      | \$      |
| Research collaborations | 248,970 | 234,426 | 303,929 |

During 2012, our research collaboration expenses were \$248,970 compared to \$234,426 and \$303,929 for the years ending December 31, 2011 and December 31, 2010, respectively. Our research collaboration activities during these three years focused on the interaction of the immune system and the reovirus and the use of the reovirus as a co-therapy with existing chemotherapeutics and radiation.

We expect that our research collaborations in 2013 will remain consistent with 2012. We expect to complete our ongoing collaborative program carried over from 2012 and will continue to be selective in the types of new collaborations we enter into in 2013.

#### Other Research and Development Expenses

Other research and development expenses include compensation expenses for employees (excluding stock based compensation), consultant fees, travel and other miscellaneous R&D expenses.

|   | 2012<br>\$ | 2011<br>\$ | 2010<br>\$ |
|---|------------|------------|------------|
| R&D consulting fees                     | 404,622    | 284,618    | 63,071     |
| R&D salaries and benefits               | 3,394,770  | 3,563,958  | 2,394,869  |
| Other R&D expenses                      | 580,502    | 478,695    | 253,370    |
| Other research and development expenses | 4,379,894  | 4,327,271  | 2,711,310  |

In 2012, our Other Research and Development expenses were \$4,379,894 compared to \$4,327,271 and \$2,711,310 for the years ending December 31, 2011 and December 31, 2010, respectively.

In 2011, we increased the number of employees and consultants in an effort to support our global randomized Phase III head and neck trial. As a result, our R&D salaries and consulting fees incurred in 2012 and 2011 increased compared to 2010. We also incurred severance costs associated with changes made with the Chief Medical Officer in 2012 and 2011 that did not occur in 2010. Finally, cash bonus compensation was not paid to officers and employees in 2012, but was paid in 2011.

We expect that our Other R&D expenses in 2013 will remain consistent compared to 2012.

#### Scientific Research and Development Repayment (Refund)

|  | 2012     | 2011    | 2010      |
|--|----------|---------|-----------|
|  | \$       | \$      | \$        |
| Scientific research and development repayment (refund) | (78,549) | 119,758 | (531,506) |

In 2012, we received Alberta and Quebec scientific research and development refunds totaling \$78,549. In 2011, we were required to repay a portion of the Alberta and Quebec scientific research and development refunds. In 2010, we received scientific research and development refunds totaling \$287,506 from the Alberta and Quebec governments. As well, we received a cash grant of approximately U.S.\$244,000 under the U.S. Government's Qualifying Therapeutic Discovery Project program for our oncology program.

#### Foreign Exchange (Gain) Loss

|                              | <b>2012</b> | 2011    | 2010    |
|------------------------------|-------------|---------|---------|
|                              | \$          | \$      | \$      |
| Foreign exchange (gain) loss | (43,695)    | 171,955 | 190,026 |

For the year ending December 31, 2012, our foreign exchange gain was \$43,695 compared to a foreign exchange loss of \$171,955 and \$190,026 for the years ending December 31, 2011 and December 31, 2010, respectively. The foreign exchange gains and losses incurred are primarily a result of the fluctuations in the U.S. dollar, Euro and Pound Sterling exchange rates.

#### **Share Based Payments**

|                      | 2012    | 2011      | 2010      |
|----------------------|---------|-----------|-----------|
|                      | \$      | \$        | \$        |
| Share based payments | 406,129 | 1,137,467 | 1,500,730 |

Non-cash share based payments for the year ending December 31, 2012, was \$406,129 compared to \$1,137,467 and \$1,500,730 for the years ending December 31, 2011 and December 31, 2010, respectively. We incurred stock based compensation associated with the grant of stock options to employees and officers associated with our research and development activities.

#### **Operating Expenses**

|  | 2012<br>\$ | 2011<br>\$ | 2010<br>\$ |
|--|------------|------------|------------|
| Public company related expenses        | 2,716,982  | 3,057,842  | 2,806,048  |
| Office expenses                        | 2,134,546  | 1,516,114  | 1,384,355  |
| Amortization of property and equipment | 109,275    | 92,590     | 63,156     |
| Stock based compensation               | 324,622    | 668,036    | 1,750,311  |
| Operating expenses                     | 5,285,425  | 5,334,582  | 6,003,870  |

Public company related expenses include costs associated with investor relations and business development activities, legal and accounting fees, corporate insurance, director fees and transfer agent and other fees relating to our U.S. and Canadian stock listings. In 2012, 2011 and 2010 our public company related expenses have remained relatively consistent.

Office expenses include compensation costs (excluding stock based compensation), office rent, and other office related costs. In 2012, we incurred office expenses of \$2,134,546 compared to \$1,516,114 and \$1,384,355 for the years ending December 31, 2011 and December 31, 2010. In 2012, our office expenses increased compared to 2011 and 2010 in an effort to support our global Phase III head and neck clinical trial and our expanding research and development programs.

We expect our operating expenses in 2013 to remain consistent with 2012.

#### Asset Available for Sale

|  | 2012 | 2011      | 2010 |
|--|------|-----------|------|
|  | \$   | \$        | \$   |
| Write down of asset available for sale | _    | (735,681) | _    |

During 2011, despite our efforts to sell our investment in British Canadian Biosciences Corp. ("BCBC"), we were unsuccessful in completing a sale under market conditions prevailing at that time. As a result, we have written down our investment in BCBC to \$nil recognizing a write down of \$735,681.

#### Change in Warrant Liability

|   | 2012 | 2011   | 2010        |
|---|------|--------|-------------|
|   | \$   | \$     | \$          |
| Change in fair value of warrant liability | _    | 36,000 | (4,841,949) |

During 2010, the fair value of our warrants with an exercise price denominated in the US dollar increased due to a rise in our stock price causing these warrants to be in the money. As a result of this change in fair value, our consolidated net loss increased by \$4,841,949 for the year ending December 31, 2010. In January 2011, all of these warrants were either exercised or expired. The warrants that expired unexercised reduced our consolidated net loss for 2011 by \$36,000.

## **Summary of Quarterly Results**

|   | 2012    |         |         |         | 20      | 11      |         |         |
|---|---------|---------|---------|---------|---------|---------|---------|---------|
| (unaudited)   | Dec.    | Sept.   | June    | March   | Dec.    | Sept.   | June    | March   |
| Revenue   | _       | _       | _       | _       | _       | _       | _       | _       |
| Net loss <sup>(1), (3)</sup>                                | 8,492   | 9,244   | 10,179  | 8,459   | 11,677  | 6,232   | 7,164   | 3,971   |
| Basic and diluted loss per common share <sup>(1), (3)</sup> | \$ 0.11 | \$ 0.12 | \$ 0.13 | \$ 0.11 | \$ 0.16 | \$ 0.09 | \$ 0.10 | \$ 0.06 |
| Total assets <sup>(4)</sup>                                 | 22,078  | 29,086  | 36,561  | 47,372  | 36,025  | 43,053  | 49,690  | 54,945  |
| Total cash <sup>(2), (4)</sup>                              | 21,293  | 27,977  | 35,772  | 46,591  | 34,856  | 42,173  | 48,570  | 53,521  |
| Total long-term debt  | _       | _       | _       | _       | _       | _       | _       | _       |
| Cash dividends declared <sup>(5)</sup>                      | Nil     |

<sup>(1)</sup> Included in net loss and net loss per share between December 2012 and January 2011 are quarterly warrant revaluation charges of \$nil, \$nil, \$nil, \$nil, \$nil, \$nil, and (\$36,000), respectively.

<sup>(2)</sup> Included in total cash are cash and cash equivalents plus short-term investments.

<sup>(3)</sup> Included in net loss and loss per common share between December 2012 and January 2011 are quarterly stock based compensation expenses (recovery) of \$780,240, (\$121,685), \$58,343, \$13,853, \$1,580,978, \$181,183, \$40,469, and \$2,873, respectively.

<sup>(4)</sup> We issued 5,458,950 common shares for net cash proceeds of \$20.8 million in 2012 (2011 - 3,293,033 common shares for net cash proceeds of \$14.824.658)

<sup>(5)</sup> We have not declared or paid any dividends since incorporation.

## **Fourth Quarter**

Statement of loss for the three month period ended December 31, 2012 and 2011:

| For the three month periods ending December 31,          | 2012<br>\$<br>(unaudited) | 2011<br>\$<br>(unaudited) |
|--|---------------------------|---------------------------|
| Tot the time month periods ending Becomber 31,           | (unuuuneu)                | (unununcu)                |
| Expenses   |                           |                           |
| Research and development                                 | 6,729,424                 | 9,616,809                 |
| Operating  | 1,800,057                 | 2,119,613                 |
| Loss before the following                                | (8,529,481)               | (11,736,422)              |
| Interest   | 57,494                    | 99,099                    |
| Loss before income taxes                                 | (8,471,987)               | (11,637,323)              |
| Income taxes   | (20,302)                  | (40,000)                  |
| Net loss   | (8,492,289)               | (11,677,323)              |
| Other comprehensive gain (loss) - translation adjustment | 25,907                    | 10,415                    |
| Net comprehensive loss                                   | (8,466,382)               | (11,666,908)              |
| Basic and diluted loss per common share                  | (0.11)                    | (0.16)                    |
| Weighted average number of shares (basic and diluted)    | 76,693,233                | 71,251,335                |

## **Fourth Quarter Review of Operations**

For the three month period ended December 31, 2012 our net loss was \$8,492,289 compared to \$11,677,323 for the three month period ended December 31, 2011.

#### Research and Development Expenses ("R&D")

|  | 2012<br>\$<br>(unaudited) | 2011<br>\$<br>(unaudited) |
|--|---------------------------|---------------------------|
| Clinical trial expenses                                | 4,548,871                 | 4,132,676                 |
| Manufacturing and related process development expenses | 762,954                   | 2,607,485                 |
| Intellectual property expenses                         | 95,179                    | 299,699                   |
| Research collaboration expenses                        | 36,204                    | 34,844                    |
| Other R&D expenses                                     | 822,995                   | 1,373,338                 |
| Scientific research and development repayment (refund) | (15,108)                  | 60,000                    |
| Foreign exchange loss                                  | 12,466                    | 195,825                   |
| Share based payments                                   | 465,863                   | 912,942                   |
| Research and development expenses                      | 6,729,424                 | 9,616,809                 |

#### **Clinical Trial Expenses**

|                                | 2012<br>\$<br>(unaudited) | 2011<br>\$<br>(unaudited) |
|--------------------------------|---------------------------|---------------------------|
| Direct clinical trial expenses | 4,548,871                 | 1,542,345                 |
| Phase III start up expenses    | _                         | 2,590,331                 |
| Clinical trial expenses        | 4,548,871                 | 4,132,676                 |

During the fourth quarter of 2012, our clinical trial expenses were \$4,548,871 compared to \$4,132,676 for the fourth quarter of 2011. In the fourth quarter of 2012, we incurred direct patient costs associated with the retreatment of patients previously enrolled

in our global randomized Phase III head and neck trial along with enrollment activity in the other clinical trials that we are sponsoring. As well, we incurred costs associated with the monitoring, collection and analysis of the clinical data from our Phase III head and neck trial.

During the fourth quarter of 2011, we incurred direct patient expenses related to the clinical trials that we are directly sponsoring along with support costs associated with our Third Party Clinical Trials. We also incurred additional start up costs relating to our global randomized Phase III head and neck cancer trial in the fourth quarter of 2011.

#### Manufacturing & Related Process Development Expenses ("M&P")

|  | 2012<br>\$<br>(unaudited) | 2011<br>\$<br>(unaudited) |
|--|---------------------------|---------------------------|
| Product manufacturing expenses                         | 542,917                   | 1,821,986                 |
| Process development expenses                           | 220,037                   | 785,499                   |
| Manufacturing and related process development expenses | 762,954                   | 2,607,485                 |

During the fourth quarter of 2012, our M&P expenses were \$762,954 compared to \$2,607,485 for the fourth quarter of 2011. During the fourth quarter of 2012, we incurred costs associated with testing and storage of the bulk product manufactured earlier in 2012. During the fourth quarter of 2011, we completed the bulk production of our second 100-litre cGMP production run that commenced earlier in 2011.

Our process development activity for the fourth quarters of 2012 and 2011 focused on our process validation master plan and included validation studies of our upstream and downstream processes.

#### **Intellectual Property Expenses**

|                                | 2012<br>\$  | 2011<br>\$  |
|--------------------------------|-------------|-------------|
|                                | (unaudited) | (unaudited) |
| Intellectual property expenses | 95,179      | 299,699     |

Our intellectual property expenses for the fourth quarter of 2012 were \$95,179 compared to \$299,699 for the fourth quarter of 2011. The change in intellectual property expenditures reflects the timing of filing costs associated with our expanded patent base. At the end of the fourth quarter of 2012, we had been issued over 360 patents including 49 U.S. and 15 Canadian patents, as well as issuances in other jurisdictions.

#### **Research Collaboration Expenses**

|                                 | 2012        | 2011        |
|---------------------------------|-------------|-------------|
|                                 | \$          | \$          |
|                                 | (unaudited) | (unaudited) |
| Research collaboration expenses | 36,204      | 34,844      |

Our research collaboration expenses were \$36,204 in the fourth quarter of 2012 compared to \$34,844 for the fourth quarter of 2011. During the fourth quarters of 2012 and 2011, our research collaboration activities continued to focus on the interaction of the immune system and the reovirus and the use of the reovirus as a co-therapy with existing chemotherapeutics and radiation.

#### Other Research and Development Expenses

|   | 2012<br>\$<br>(unaudited) | 2011<br>\$<br>(unaudited) |
|---|---------------------------|---------------------------|
| R&D consulting fees                     | 174,319                   | 47,203                    |
| R&D salaries and benefits               | 661,042                   | 1,155,164                 |
| Other R&D expenses                      | (12,366)                  | 170,971                   |
| Other research and development expenses | 822,995                   | 1,373,338                 |

Our other research and development expenses were \$822,995 in the fourth quarter of 2012 compared to \$1,373,338 in the fourth quarter of 2011. In the fourth quarter of 2012, our salaries and benefits costs were reduced as a result of changes made with the Chief Medical Officer and that cash bonus compensation was not paid to officers and employees in 2012, but was paid in 2011.

#### **Share Based Payments**

|                          | 2012        | 2011        |
|--------------------------|-------------|-------------|
|                          | \$          | \$          |
|                          | (unaudited) | (unaudited) |
| Stock based compensation | 465,863     | 912,942     |

During the fourth quarters of 2012 and 2011, we incurred share based payment expense associated with the grant of stock options to employees and officers associated with our research and development activities.

#### **Operating Expenses**

|  | 2012<br>\$<br>(unaudited) | 2011<br>\$<br>(unaudited) |
|--|---------------------------|---------------------------|
| Public company related expenses        | 641,699                   | 877,073                   |
| Office expenses                        | 818,699                   | 550,439                   |
| Amortization of property and equipment | 25,282                    | 24,065                    |
| Stock based compensation               | 314,377                   | 668,036                   |
| Operating expenses                     | 1,800,057                 | 2,119,613                 |

Our operating expenses in the fourth quarter of 2012 were \$1,800,057 compared to \$2,119,613 for the fourth quarter of 2011. In the fourth quarter of 2012 our financial advisory services, investor and public relations and legal and accounting professional fees decreased compared to the fourth quarter of 2011.

Office expenses include compensation costs (excluding share based payments), office rent, and other office related costs. During the fourth quarter of 2012, our office expenses increased compared to the fourth quarter of 2011in an effort to support our expanding research and development programs.

## **Liquidity and Capital Resources**

#### 2012 Financing Activities

During 2012, we received cash inflow from financing activities of \$20.8 million:

Public Offering - Bought Deal

On February 8, 2012, we closed a bought deal financing whereby we issued 5,065,750 common shares at an issue price of \$4.20 per common share for gross proceeds of \$21,276,150. In connection with this bought deal financing, we issued 303,945 compensation options to the underwriters with an exercise price of \$4.20 per option expiring on February 8, 2014.

#### **Options**

Throughout 2012, we received cash proceeds of \$1.1 million with respect to the exercise of 393,200 stock options.

#### 2011 Financing Activities

During 2011, we received cash inflow from financing activities of \$14.8 million:

#### Warrants

In December 2010, and in conjunction with the terms of our warrant indenture, we accelerated the expiry date of our U.S.\$3.50 warrants issued in November 2009 to January 24, 2011. By January 24, 2011, we had received U.S.\$6.4 million from the exercise of 1,833,600 of our U.S.\$3.50 warrants.

In addition, we received proceeds of \$8.1 million from the exercise of 1,322,750 warrants with an exercise price of \$6.15. These warrants were issued in connection with the financing that closed on November 8, 2010.

#### **Options**

Throughout 2011, we received cash proceeds of \$0.3 million with respect to the exercise of 136,683 stock options.

## Liquidity

As at December 31, 2012 and 2011, we had cash and cash equivalents, short-term investments and working capital positions as follows:

|                           | 2012<br>\$ | 2011<br>\$ |
|---------------------------|------------|------------|
| Cash and cash equivalents | 19,323,541 | 32,918,751 |
| Short-term investments    | 1,969,228  | 1,936,787  |
| Working capital position  | 14,377,532 | 29,128,268 |

The decrease in our cash and cash equivalent and short term investment positions reflects the cash usage from our operating activities of \$34.3 million along with the cash provided by our financing activities of \$20.8 million for the year ending December 31, 2012.

We desire to maintain adequate cash and short-term investment reserves to support our planned activities which include our clinical trial program, product manufacturing, administrative costs, and our intellectual property expansion and protection. To date, we have funded our operations through the issue of additional capital via public and private offerings and an acquisition of a private company.

As a result of our financing activities in 2012, we raised over \$20.8 million to be used to support our clinical trial, manufacturing, intellectual property and collaboration programs. On February 25, 2013, we closed an underwritten public offering whereby we issued 8,000,000 common shares at a price of US\$4.00 per common share for gross proceeds of \$32.0 million. We anticipate that the expected cash usage from our operations in 2013 will be approximately \$20.0 million.

Despite the anticipated change in our cash requirements compared to 2012, we continue to manage our research and development plan with the objective of ensuring optimal use of our existing resources. Additional activities continue to be subject to adequate resources and we believe we will have sufficient cash resources to fund our presently planned operations into 2015. Factors that will affect our anticipated cash usage in 2013 and 2014, and for which additional funding might be required include, but are not limited to, expansion in our clinical trial program, the timing of patient enrollment in our approved clinical trials, the actual costs incurred to support each clinical trial, the number of treatments each patient will receive, the timing of R&D activity with our clinical trial research collaborations, the number, timing and costs of manufacturing runs required to conclude the validation process and supply product to our clinical trial program, and the level of collaborative activity undertaken.

During 2012, we were able to raise funds through the exercise of existing stock options and through a bought deal financing. As well, in 2011 and 2010, we were also able to raise funds through the exercise of existing stock purchase warrants. We have no

assurances that we will be able to raise additional funds through the sale of our common shares, consequently, we will continue to evaluate all types of financing arrangements.

We also want to be in a position to evaluate potential financings and be able to accept appropriate financings when available. As a result, we renewed our base shelf prospectus on July 3, 2012 which qualified for distribution up to \$150,000,000 of common shares, subscription receipts, warrants, and/or units. Establishing our base shelf provides us with additional flexibility when seeking capital as, under certain circumstances, it shortens the time period to close a financing and is expected to increase the number of potential investors that may be prepared to invest in our company. We have been able to take advantage of our renewed base shelf. Subsequent to December 31, 2012, we were able to raise an additional \$32.0 million. Our renewed base shelf expires on August 3, 2014.

#### **Contractual Obligations**

We have the following contractual obligations as at December 31, 2012:

| <b>Contractual Obligations</b>             | Payments Due by Period |                  |                  |                   |               |
|--|------------------------|------------------|------------------|-------------------|---------------|
|  | Total<br>\$            | Less than 1 year | 2 -3 years<br>\$ | 4 - 5 years<br>\$ | After 5 years |
| Alberta Heritage Foundation <sup>(1)</sup> | 150,000                | _                | _                | _                 | 150,000       |
| Capital lease obligations                  | Nil                    | _                | _                | _                 | _             |
| Operating lease (2)                        | 324,243                | 91,332           | 192,316          | 40,595            | _             |
| Purchase obligations                       | 8,552,656              | 8,552,656        | _                | _                 | _             |
| Other long term obligations                | Nil                    | _                | _                | _                 | _             |
| Total contractual obligations              | 9,026,899              | 8,643,988        | 192,316          | 40,595            | 150,000       |

#### Note:

- Our Alberta Heritage Foundation obligation requires repayments upon the realization of sales (see notes to our audited 2012 consolidated financial statements).
- (2) Our operating lease is comprised of our office lease and excludes our portion of operating costs.

We expect to fund our capital expenditure requirements and commitments with existing working capital.

#### **Investing Activities**

Under our Investment Policy, we are permitted to invest in short-term instruments with a rating no less than R-1 (DBRS) with terms less than two years. Our portfolio consists of guarantee investment certificates. As of December 31, 2012, we had \$2.0 million invested under this policy, currently earning interest at an effective rate of 1.64%.

## **Off-Balance Sheet Arrangements**

As at December 31, 2012, we had not entered into any off-balance sheet arrangements.

#### **Transactions with Related Parties**

In 2012, 2011 and 2010, we did not enter into any related party transactions.

#### **Financial Instruments and Other Instruments**

Our financial instruments consist of cash and cash equivalents, short-term investments, accounts receivable and accounts payable. As at December 31, 2012, there are no significant differences between the carrying values of these amounts and their estimated market values. These financial instruments expose us to the following risks:

#### Credit risk

Credit risk is the risk of financial loss if a counter-party to a financial instrument fails to meet its contractual obligations. We are exposed to credit risk on our cash and cash equivalents and short-term investments in the event of non-performance by

counterparties, but we do not anticipate such non-performance. Our maximum exposure to credit risk at the end of the period is the carrying value of our cash and cash equivalents and short-term investments.

We mitigate our exposure to credit risk by maintaining our primary operating and investment bank accounts with Schedule I banks in Canada. For our foreign domiciled bank accounts, we use referrals or recommendations from our Canadian banks to open foreign bank accounts and these accounts are used solely for the purpose of settling accounts payable or payroll.

We also mitigate our exposure to credit risk by restricting our portfolio to investment grade securities with short-term maturities and by monitoring the credit risk and credit standing of counterparties. Currently, 100% of our short-term investments are in guaranteed investment certificates.

#### Interest rate risk

Interest rate risk is the risk that future cash flows of a financial instrument will fluctuate because of changes in market interest rates. We are exposed to interest rate risk through our cash and cash equivalents and our portfolio of short-term investments. We mitigate this risk through our investment policy that only allows investment of excess cash resources in investment grade vehicles while matching maturities with our operational requirements.

Fluctuations in market rates of interest do not have a significant impact on our results of operations due to the short term to maturity of the investments held.

#### Currency risk

Currency risk is the risk that future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. We are exposed to currency risk from the purchase of goods and services primarily in the U.S., the U.K and the European Union and to the extent cash is held in foreign currencies. The impact of a \$0.01 increase in the value of the U.S. dollar against the Canadian dollar would have increased our net loss in 2012 by approximately \$125,262. The impact of a \$0.10 increase in the value of the British pound against the Canadian dollar would have increased our net loss in 2012 by approximately \$163,104. The impact of a \$0.10 increase in the value of the Euro against the Canadian dollar would have decreased our net loss in 2012 by approximately \$729,178.

We mitigate our foreign exchange risk through the purchase of foreign currencies in sufficient amounts to settle our foreign accounts payable.

Balances in foreign currencies at December 31, 2012 are as follows:

|                           | U.S.<br>dollars<br>\$ | British pounds | Euro<br>€ |
|---------------------------|-----------------------|----------------|-----------|
| Cash and cash equivalents | 3,160,494             | 53,612         | 21,715    |
| Accounts payable          | (1,199,092)           | (57,909)       | (135,328) |
|                           | 1,961,402             | (4,297)        | (113,613) |

#### Liquidity risk

Liquidity risk is the risk that we will encounter difficulty in meeting obligations associated with financial liabilities. We manage liquidity risk through the management of our capital structure as outlined in the notes to our audited financial statements. Accounts payable are all due within the current operating period.

## **Risk Factors Affecting Future Performance**

#### General Risk Factors

Prospects for biotechnology companies in the research and development stage should generally be regarded as speculative. It is not possible to predict, based upon studies in animals, or early studies in humans, whether a new therapeutic will ultimately prove to be safe and effective in humans, or whether necessary and sufficient data can be developed through the clinical trial process to support a successful product application and approval.

If a product is approved for sale, product manufacturing at a commercial scale and significant sales to end users at a commercially reasonable price may not be successful. There can be no assurance that we will generate adequate funds to continue development, or will ever achieve significant revenues or profitable operations. Many factors (e.g. competition, patent protection, appropriate regulatory approvals) can influence the revenue and product profitability potential.

In developing a pharmaceutical product, we rely upon our employees, contractors, consultants and collaborators and other third party relationships, including the ability to obtain appropriate product liability insurance. There can be no assurance that this reliance and these relationships will continue as required.

In addition to developmental and operational considerations, market prices for securities of biotechnology companies generally are volatile, and may or may not move in a manner consistent with the progress we have made or are making.

# Our product REOLYSIN is in the research and development stage and will require further development and testing before they can be marketed commercially.

Prospects for companies in the biotechnology industry generally may be regarded as uncertain given the nature of the industry and, accordingly, investments in biotechnology companies should be regarded as speculative. We are currently in the research and development stage on one product, REOLYSIN, for human application, the riskiest stage for a company in the biotechnology industry. It is not possible to predict, based upon studies in animals, or early studies in humans, whether REOLYSIN will prove to be safe and effective in humans. REOLYSIN will require additional research and development, including extensive clinical testing, before we will be able to obtain the approval of the United States Food and Drug Administration (the "FDA") or from similar regulatory authorities in other countries to market REOLYSIN commercially. There can be no assurance that the research and development programs conducted by us will result in REOLYSIN or any other products becoming commercially viable products, and in the event that any product or products result from the research and development program, it is unlikely they will be commercially available for a number of years.

To achieve profitable operations, we, alone or with others, must successfully develop, introduce and market our products. To obtain regulatory approvals for products being developed for human use, and to achieve commercial success, human clinical trials must demonstrate that the product is safe for human use and that the product shows efficacy. Unsatisfactory results obtained from a particular study relating to a program may cause us to abandon our commitment to that program or the product being tested. No assurances can be provided that any current or future animal or human test, if undertaken, will yield favorable results. If we are unable to establish that REOLYSIN is a safe, effective treatment for cancer, we may be required to abandon further development of the product and develop a new business strategy.

#### There are inherent risks in pharmaceutical research and development.

Pharmaceutical research and development is highly speculative and involves a high and significant degree of risk. The marketability of any product developed by us will be affected by numerous factors beyond our control, including:

- the discovery of unexpected toxicities or lack of sufficient efficacy of products which make them unattractive or unsuitable for human use;
- preliminary results as seen in animal and/or limited human testing may not be substantiated in larger controlled clinical trials;
- manufacturing costs or other factors may make manufacturing of products impractical and non-competitive;
- proprietary rights of third parties or competing products or technologies may preclude commercialization;
- · requisite regulatory approvals for the commercial distribution of products may not be obtained; and
- other factors may become apparent during the course of research, up-scaling or manufacturing which may result in the discontinuation of research and other critical projects.

Our product under development has never been manufactured on a commercial scale, and there can be no assurance that such products can be manufactured at a cost or in a quantity to render such products commercially viable. Production and utilization of our products may require the development of new manufacturing technologies and expertise. The impact on our business in the event that new manufacturing technologies and expertise are required to be developed is uncertain. There can be no assurance that we will successfully meet any of these technological challenges, or others that may arise in the course of development.

#### Pharmaceutical products are subject to intense regulatory approval processes.

The regulatory process for pharmaceuticals, which includes preclinical studies and clinical trials of each compound to establish its safety and efficacy, takes many years and requires the expenditure of substantial resources. Moreover, if regulatory approval of a drug is granted, such approval may entail limitations on the indicated uses for which it may be marketed. Failure to comply with applicable regulatory requirements can, among other things, result in suspension of regulatory approvals, product recalls, seizure of products, operating restrictions and criminal prosecution. Further, government policy may change, and additional government regulations may be established that could prevent or delay regulatory approvals for our products. In addition, a marketed drug and its manufacturer are subject to continual review. Later discovery of previously unknown problems with the product or manufacturer may result in restrictions on such product or manufacturer, including withdrawal of the product from the market.

The FDA in the United States and other relevant regulatory authorities may deny approval of a new drug application ("NDA") or its equivalent in the relevant jurisdiction if required regulatory criteria are not satisfied, or may require additional testing. Product approvals may be withdrawn if compliance with regulatory standards is not maintained or if problems occur after the product reaches the market. The FDA may require further testing and surveillance programs to monitor the pharmaceutical product that has been commercialized. Non-compliance with applicable requirements can result in fines and other judicially imposed sanctions, including product withdrawals, product seizures, injunction actions and criminal prosecutions.

In addition to our own pharmaceuticals, we may supply active pharmaceutical ingredients and advanced pharmaceutical intermediates for use in or with our customers' other drug products. The final drug products in which the pharmaceutical ingredients and advanced pharmaceutical intermediates are used, however, are subject to regulation for safety and efficacy by the FDA and other jurisdictions, as the case may be. Such products must be approved by such agencies before they can be commercially marketed. The process of obtaining regulatory clearance for marketing is uncertain, costly and time consuming. We cannot predict how long the necessary regulatory approvals will take or whether our customers will ever obtain such approval for their products. To the extent that our customers do not obtain the necessary regulatory approvals for marketing new products, our product sales could be adversely affected.

The FDA and other governmental regulators have increased requirements for drug purity and have increased environmental burdens upon the pharmaceutical industry. Because pharmaceutical drug manufacturing is a highly regulated industry, requiring significant documentation and validation of manufacturing processes and quality control assurance prior to approval of the facility to manufacture a specific drug, there can be considerable transition time between the initiation of a contract to manufacture a product and the actual initiation of manufacture of that product. Any lag time in the initiation of a contract to manufacture product and the actual initiation of manufacture could cause us to lose profits or incur liabilities.

The pharmaceutical regulatory regime in Europe and other countries is, by and large, generally similar to that of Canada and the United States. We could face similar risks in these other jurisdictions, as the risks described above.

#### Our operations and products may be subject to other government manufacturing and testing regulations.

Securing regulatory approval for the marketing of therapeutics by the FDA in the United States and similar regulatory agencies in other countries is a long and expensive process, which can delay or prevent product development and marketing. Approval to market products may be for limited applications or may not be received at all.

The products anticipated to be manufactured by us will have to comply with the FDA's cGMP and other FDA and local government guidelines and regulations, including other international regulatory requirements and guidelines. Additionally, certain of our customers may require the manufacturing facilities contracted by us to adhere to additional manufacturing standards, even if not required by the FDA. Compliance with cGMP regulations requires manufacturers to expend time, money and effort in production, and to maintain precise records and quality control to ensure that the product meets applicable specifications and other requirements. The FDA and other regulatory bodies periodically inspect drug-manufacturing facilities to ensure compliance with applicable cGMP requirements. If the manufacturing facilities contracted by us fail to comply with the cGMP requirements, the facilities

may become subject to possible FDA or other regulatory action and manufacturing at the facility could consequently be suspended. We may not be able to contract suitable alternative or back-up manufacturing facilities on terms acceptable to us or at all.

The FDA or other regulatory agencies may also require the submission of any lot of a particular product for inspection. If the lot product fails to meet the FDA requirements, then the FDA could take any of the following actions: (i) restrict the release of the product; (ii) suspend manufacturing of the specific lot of the product; (iii) order a recall of the lot of the product; or (iv) order a seizure of the lot of the product.

We are subject to regulation by governments in many jurisdictions and, if we do not comply with healthcare, drug, manufacturing and environmental regulations, among others, our existing and future operations may be curtailed, and we could be subject to liability.

In addition to the regulatory approval process, we may be subject to regulations under local, provincial, state, federal and foreign law, including requirements regarding occupational health, safety, laboratory practices, environmental protection and hazardous substance control, and may be subject to other present and future local, provincial, state, federal and foreign regulations.

#### Our products may fail or cause harm, subjecting us to product liability claims, which are uninsured.

The sale and use of our products entail risk of product liability. We currently do not have any product liability insurance. There can be no assurance that we will be able to obtain appropriate levels of product liability insurance prior to any sale of our pharmaceutical products. An inability to obtain insurance on economically feasible terms or to otherwise protect against potential product liability claims could inhibit or prevent the commercialization of products developed by us. The obligation to pay any product liability claim or a recall of a product could have a material adverse effect on our business, financial condition and future prospects.

#### Our technologies may become obsolete.

The pharmaceutical industry is characterized by rapidly changing markets, technology, emerging industry standards and frequent introduction of new products. The introduction of new products embodying new technologies, including new manufacturing processes, and the emergence of new industry standards may render our products obsolete, less competitive or less marketable. The process of developing our products is extremely complex and requires significant continuing development efforts and third party commitments. Our failure to develop new technologies and products and the obsolescence of existing technologies could adversely affect our business.

We may be unable to anticipate changes in our potential customer requirements that could make our existing technology obsolete. Our success will depend, in part, on our ability to continue to enhance our existing technologies, develop new technology that addresses the increasing sophistication and varied needs of the market, and respond to technological advances and emerging industry standards and practices on a timely and cost-effective basis. The development of our proprietary technology entails significant technical and business risks. We may not be successful in using our new technologies or exploiting the respective niche markets effectively or adapting our businesses to evolving customer or medical requirements or preferences or emerging industry standards.

#### We have no operating revenues and a history of losses.

To date, we have not generated sufficient revenues to offset our research and development costs and accordingly have not generated positive cash flow or made an operating profit. As of December 31, 2012, we had an accumulated deficit of \$207.8 million and we incurred net losses of \$36.4 million, \$29.0 million and \$24.7 million, for the years ended December 31, 2012, 2011 and 2010, respectively. We anticipate that we will continue to incur significant losses during 2013 and in the foreseeable future. We do not expect to reach profitability at least until after successful and profitable commercialization of one or more of our products. Even if one or more of our products are profitably commercialized, the initial losses incurred by us may never be recovered.

# We may need additional financing in the future to fund the research and development of our products and to meet our ongoing capital requirements.

We anticipate that we may need additional financing in the future to fund research and development and to meet our ongoing capital requirements. The amount of future capital requirements will depend on many factors, including continued scientific progress in our drug discovery and development programs, progress in our pre-clinical and clinical evaluation of drug candidates, time and expense associated with filing, prosecuting and enforcing our patent claims and costs associated with obtaining regulatory approvals. In order to meet such capital requirements, we will consider contract fees, collaborative research and development

arrangements, and additional public or private financings (including the incurrence of debt and the issuance of additional equity securities) to fund all or a part of particular programs as well as potential partnering or licensing opportunities. There can be no assurance that additional funding will be available or, if available, that it will be available on acceptable terms. If adequate funds are not available on terms favorable to us, we may have to reduce substantially or eliminate expenditures for research and development, testing, production and marketing of our proposed product, or obtain funds through arrangements with corporate partners that require us to relinquish rights to certain of our technologies or product. There can be no assurance that we will be able to raise additional capital if our current capital resources are exhausted.

# The cost of director and officer liability insurance may continue to increase substantially or may not be available to us and may affect our ability to retain quality directors and officers.

We carry liability insurance on behalf of our directors and officers. Given a number of large director and officer liability insurance claims in the U.S. equity markets, director and officer liability insurance had until recently become increasingly more expensive with increased restrictions. Consequently, there is no assurance that we will continue to be offered this insurance or be able to obtain adequate coverage. The inability to acquire the appropriate insurance coverage will limit our ability to attract and maintain directors and officers as required to conduct our business.

## We incur some of our expenses in foreign currencies and therefore are exposed to foreign currency exchange rate fluctuations.

We incur some of our manufacturing, clinical, collaborative and consulting expenses in foreign currencies, primarily the U.S. dollar, the Pound Sterling and the Euro. We are therefore exposed to foreign currency rate fluctuations. Also, as we expand to other foreign jurisdictions there may be an increase in our foreign exchange exposure.

#### We earn interest income on our excess cash reserves and are exposed to changes in interest rates.

We invest our excess cash reserves in investment vehicles that provide a rate of return with little risk to principle. As interest rates change the amount of interest income we earn will be directly impacted.

#### **Other MD&A Requirements**

We have 84,758,818 common shares outstanding at March 13, 2013. If all of our warrants (303,945) and options (6,076,844) were exercised we would have 91,139,607 common shares outstanding.

Our 2012 Annual Information Form on Form 20-F will be available on www.sedar.com.

#### **Disclosure Controls and Procedures**

Evaluation of Disclosure Controls and Procedures:

Our chief executive and financial officers reviewed and evaluated our disclosure controls and procedures. Based on that evaluation, they have concluded that our disclosure controls and procedures are effective in providing them with timely material information relating to the Company.

Management's Annual Report on Internal Control Over Financial Reporting:

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, and has designed such internal control over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation and fair presentation of financial statements for external purposes in accordance with International Financial Reporting Standards.

Management, including the Chief Executive Officer and Chief Financial Officer, does not expect that our internal controls and procedures over financial reporting will prevent all error and all fraud. A control system can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed

in achieving our stated goals under all potential future conditions. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management has evaluated the design and operation of our internal control over financial reporting as of December 31, 2012, and has concluded that such internal control over financial reporting is effective as of December 31, 2012. There are no material weaknesses that have been identified by management in this regard. This assessment was based on criteria for effective internal control over financial reporting described in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

#### Changes in Internal Controls over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the last fiscal year that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Consolidated Financial Statements

Oncolytics Biotech® Inc.
December 31, 2012 and 2011

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY

Management is responsible for the preparation and presentation of the consolidated financial statements, Management's Discussion and Analysis ("MD&A") and all other information in the Annual Report.

In management's opinion, the accompanying consolidated financial statements have been properly prepared within reasonable limits of materiality and in accordance with the appropriately selected International Financial Reporting Standards as issued by the International Accounting Standards Board consistently applied and summarized in the consolidated financial statements.

The MD&A has been prepared in accordance with the requirements of securities regulators as applicable to Oncolytics Biotech Inc.

The consolidated financial statements and information in the MD&A generally include estimates that are necessary when transactions affecting the current accounting period cannot be finalized with certainty until future periods. Based on careful judgments by management, such estimates have been properly reflected in the accompanying consolidated financial statements and MD&A. The MD&A also includes information regarding the impact of current transactions and events, sources of liquidity and capital resources and risks and uncertainty. Actual results in the future may differ materially from our present assessment of this information because future events and circumstances may not occur as expected.

Systems of internal controls, including organizational and procedural controls and internal controls over financial reporting, assessed as reasonable and appropriate in the circumstances, are designed and maintained by management to provide reasonable assurance that assets are safeguarded from loss or unauthorized use and to produce reliable records for financial purposes.

We, as the Chief Executive Officer and Chief Financial Officer, will certify to our annual filings with the CSA and the SEC as required in Canada by National Instrument 52-109 (Certification of Disclosure in Issuers' Annual Interim Filings) and in the United States by the Sarbanes-Oxley Act.

The external auditors conducted an independent examination of corporate and accounting records in accordance with generally accepted auditing standards to express their opinion on the consolidated financial statements. Their examination included such tests and procedures as they considered necessary to provide reasonable assurance that the consolidated financial statements are presented fairly. The external auditors have full and free access to our Board of Directors and its Committees to discuss audit, financial reporting and related matters.

The Board of Directors is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control. The Board exercises this responsibility through the Audit Committee of the Board. This Committee meets with management and the external auditors to satisfy itself that management's responsibilities are properly discharged and to review the consolidated financial statements and MD&A before they are presented to the Board of Directors for approval.

/s/ Brad Thompson

/s/ Kirk Look

Brad Thompson, Ph.D Chief Executive Officer Kirk Look, CA Chief Financial Officer

#### INDEPENDENT AUDITORS' REPORT OF REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders of Oncolytics Biotech Inc.

We have audited the accompanying consolidated financial statements of **Oncolytics Biotech Inc.**, which comprise the consolidated statements of financial position as at December 31, 2012 and 2011, and the consolidated statements of loss and comprehensive loss, changes in equity and cash flows for each of the years in the three-year period ended December 31, 2012, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Oncolytics Biotech Inc. as at December 31, 2012 and 2011, and its financial performance and cash flows for each of the years in the three-year period ended December 31, 2012 in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### Other matter

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Oncolytics Biotech Inc.'s internal control over financial reporting as at December 31, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated March 13, 2013 expressed an unqualified opinion on Oncolytics Biotech Inc.'s internal control over financial reporting.

Calgary, Canada March 13, 2013

Chartered Accountants

Ernst + Young LLP

## Independent Auditors' Report on Internal Controls Under Standards of the Public Company Accounting Oversight Board (United States)

To the Shareholders of **Oncolytics Biotech Inc.** 

We have audited **Oncolytics Biotech Inc.**'s internal control over financial reporting as at December 31, 2012, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Oncolytics Biotech Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Oncolytics Biotech Inc. maintained, in all material respects, effective internal control over financial reporting as at December 31, 2012, based on the COSO criteria.

We also have audited, in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of financial position of Oncolytics Biotech Inc. as at December 31, 2012 and 2011 and the consolidated statements of loss and comprehensive loss, changes in equity and cash flows for each of the years in the three-year period ended December 31, 2012 and our report dated March 13, 2013 expressed an unqualified opinion thereon.

Calgary, Canada March 13, 2013

**Chartered Accountants** 

Ernst + Young LLP

# ONCOLYTICS BIOTECH INC. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

|  | Notes   | December 31,<br>2012        | December 31,<br>2011        |
|--|---------|-----------------------------|-----------------------------|
| Assets   | 1,000   | Ψ                           | Ψ                           |
| <b>Current assets</b>  |         |                             |                             |
| Cash and cash equivalents  | 5       | 19,323,541                  | 32,918,751                  |
| Short-term investments   | 5       | 1,969,228                   | 1,936,787                   |
| Accounts receivable  |         | 44,979                      | 55,392                      |
| Prepaid expenses   |         | 331,094                     | 721,576                     |
| Total current assets   |         | 21,668,842                  | 35,632,506                  |
| Non-current assets   |         |                             |                             |
| Property and equipment   | 6       | 409,248                     | 392,111                     |
| Total non-current assets   |         | 409,248                     | 392,111                     |
|  |         |                             |                             |
| Total assets   |         | 22,078,090                  | 36,024,617                  |
| Liabilities And Shareholders' Equity  Current Liabilities                  |         | 7 201 210                   | 6 504 220                   |
| Accounts payable and accrued liabilities                                   |         | 7,291,310                   | 6,504,238                   |
| Total current liabilities  |         | 7,291,310                   | 6,504,238                   |
| Commitments and contingencies  | 10, 11, | 16 and 17                   |                             |
| Shareholders' equity   |         |                             |                             |
| Share capital Authorized: unlimited Issued: December 31, 2012 – 76,710,285 | 7       | 100 155 001                 | 177 292 566                 |
| December 31, 2011 – 71,251,335<br>Warrants                                 | 7       | 198,155,091<br>376,892      | 177,282,566                 |
| Contributed surplus  | 7, 8    | 24,126,265                  | 2,653,627<br>21,142,519     |
| Accumulated other comprehensive loss                                       | 7, 0    | (57,115)                    | (117,501)                   |
| -  |         |                             |                             |
| Accumulated deficit  |         | (207.814.353)               | (171 440 832)               |
| Accumulated deficit  Total shareholders' equity                            |         | (207,814,353)<br>14,786,780 | (171,440,832)<br>29,520,379 |

See accompanying notes

On behalf of the Board:

/s/ Fred Stewart /s/ Bob Schultz

Director Director

# ONCOLYTICS BIOTECH INC. CONSOLIDATED STATEMENTS OF LOSS AND COMPREHENSIVE LOSS

| For the years ending December 31,                        | Notes     | 2012<br>\$   | 2011<br>\$   | 2010<br>\$   |
|--|-----------|--------------|--------------|--------------|
| Expenses   |           |              |              |              |
| Research and development                                 | 8, 19, 20 | 31,402,625   | 23,386,685   | 13,882,565   |
| Operating  | 8, 19, 20 | 5,285,425    | 5,334,582    | 6,003,870    |
| Loss before the following                                |           | (36,688,050) | (28,721,267) | (19,886,435) |
| Write down of asset available for sale                   | 21        | _            | (735,681)    | _            |
| Change in fair value of warrant liability                |           | _            | 36,000       | (4,841,949)  |
| Interest   |           | 345,003      | 416,247      | 76,934       |
| Loss before income taxes                                 |           | (36,343,047) | (29,004,701) | (24,651,450) |
| Income tax expense                                       | 12        | (30,474)     | (40,000)     | (7,611)      |
| Net loss   |           | (36,373,521) | (29,044,701) | (24,659,061) |
| Other comprehensive gain (loss) - translation adjustment |           | 60,386       | 39,159       | (156,660)    |
| Net comprehensive loss                                   |           | (36,313,135) | (29,005,542) | (24,815,721) |
| Basic and diluted loss per common share                  | 9         | (0.48)       | (0.41)       | (0.39)       |
| Weighted average number of shares (basic and diluted)    |           | 76,102,062   | 70,911,526   | 62,475,403   |

See accompanying notes

# ONCOLYTICS BIOTECH INC. CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

|   | Share Capital | Warrants<br>\$ | Contributed<br>Surplus<br>\$ | Accumulated Other Comprehensive Income \$ | Accumulated<br>Deficit<br>\$ | Total<br>\$  |
|---|---------------|----------------|------------------------------|---|------------------------------|--------------|
| As at January 1, 2010                       | 131,908,274   | 2,437,460      | 13,734,743                   | _   | (117,737,070)                | 30,343,407   |
| Net loss and comprehensive loss             | _             | _              | _                            | (156,660)                                 | (24,659,061)                 | (24,815,721) |
| Issue of common shares, public offering     | 22,639,719    | 4,120,201      | _                            | _   | _                            | 26,759,920   |
| Exercise of warrants                        | 787,508       | (11,009)       | _                            | _   | _                            | 776,499      |
| Exercise of stock options                   | 104,109       | _              | (24,295)                     | _   | _                            | 79,814       |
| Expired warrants                            | _             | (2,438,000)    | 2,438,000                    | _   | _                            | _            |
| Share based compensation                    | _             | _              | 3,251,041                    | _   | _                            | 3,251,041    |
| As at December 31, 2010                     | 155,439,610   | 4,108,652      | 19,399,489                   | (156,660)                                 | (142,396,131)                | 36,394,960   |
|   |               |                |                              |   |                              |              |
| Net loss and comprehensive income           | _             | _              |                              | 39,159                                    | (29,044,701)                 | (29,005,542) |
| Exercise of warrants                        | 21,487,080    | (1,455,025)    | _                            | _   | _                            | 20,032,055   |
| Exercise of stock options                   | 355,876       | _              | (62,473)                     | _   | _                            | 293,403      |
| Share based compensation                    | _             | _              | 1,805,503                    | _   | _                            | 1,805,503    |
| As at December 31, 2011                     | 177,282,566   | 2,653,627      | 21,142,519                   | (117,501)                                 | (171,440,832)                | 29,520,379   |
|   |               |                |                              |   |                              |              |
| Net loss and comprehensive income           | _             | _              |                              | 60,386                                    | (36,373,521)                 | (36,313,135) |
| Issued, pursuant to a bought deal financing | 19,386,903    | 376,892        | _                            | _   | _                            | 19,763,795   |
| Expiry of warrants                          | _             | (2,653,627)    | 2,653,627                    | _   | _                            | _            |
| Exercise of stock options                   | 1,485,622     | _              | (400,632)                    | _   | _                            | 1,084,990    |
| Share based compensation                    | _             | _              | 730,751                      | _   | _                            | 730,751      |
| As at December 31, 2012                     | 198,155,091   | 376,892        | 24,126,265                   | (57,115)                                  | (207,814,353)                | 14,786,780   |

See accompanying notes

# ONCOLYTICS BIOTECH INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

| For the years ending December 31,                       | Notes     | 2012<br>\$   | <b>2011</b><br>\$ | 2010<br>\$   |
|---|-----------|--------------|-------------------|--------------|
|   |           |              |                   |              |
| Operating Activities                                    |           |              |                   |              |
| Net loss for the year                                   |           | (36,373,521) | (29,044,701)      | (24,659,061) |
| Amortization - property and equipment                   |           | 109,275      | 92,590            | 63,156       |
| Share based compensation                                | 8, 19, 20 | 730,751      | 1,805,503         | 3,251,041    |
| Change in fair value of warrant liability               |           | _            | (36,000)          | 4,841,949    |
| Write down of asset available for sale                  |           | _            | 735,681           | _            |
| Unrealized foreign exchange loss                        | 19        | 89,890       | 115,234           | 343,821      |
| Net change in non-cash working capital                  | 15        | 1,187,967    | 3,790,510         | (1,717,978)  |
| Cash used in operating activities                       |           | (34,255,638) | (22,541,183)      | (17,877,072) |
| Investing Activities                                    |           |              |                   |              |
| Acquisition of property and equipment                   | 6         | (126,412)    | (257,790)         | (81,846)     |
| Acquisition of investment                               | 21        | _            | _                 | (51,681)     |
| Redemption (purchase) of short-term investments         | 5         | (32,441)     | 1,672,459         | (1,929,309)  |
| Cash provided by (used in) investing activities         |           | (158,853)    | 1,414,669         | (2,062,836)  |
| Financing Activities                                    |           |              |                   |              |
| Proceeds from exercise of stock options and warrants    | 7, 8      | 1,084,990    | 14,824,658        | 528,211      |
| Proceeds from public offering                           | 7         | 19,763,795   | _                 | 26,759,921   |
| Cash provided by financing activities                   |           | 20,848,785   | 14,824,658        | 27,288,132   |
| Increase (decrease) in cash                             |           | (13,565,706) | (6,301,856)       | 7,348,224    |
| Cash and cash equivalents, beginning of year            |           | 32,918,751   | 39,296,682        | 32,448,939   |
| Impact of foreign exchange on cash and cash equivalents |           | (29,504)     | (76,075)          | (500,481)    |
| Cash and cash equivalents, end of year                  |           | 19,323,541   | 32,918,751        | 39,296,682   |

See accompanying notes

December 31, 2012

## **Note 1: Incorporation and Nature of Operations**

Oncolytics Biotech Inc. was incorporated on April 2, 1998 under the Business Corporations Act (Alberta) as 779738 Alberta Ltd. On April 8, 1998, we changed our name to Oncolytics Biotech Inc.

Our consolidated financial statements for the year ended December 31, 2012, were authorized for issue in accordance with a resolution of the Board of Directors (the "Board") on March 13, 2013. We are a limited company incorporated and domiciled in Canada. Our shares are publicly traded and our registered office is located at 210, 1167 Kensington Crescent NW, Calgary, Alberta, Canada.

We are a development stage biopharmaceutical company that focuses on the discovery and development of pharmaceutical products for the treatment of cancers that have not been successfully treated with conventional therapeutics. Our product being developed may represent a novel treatment for Ras mediated cancers which can be used as an alternative to existing cytotoxic or cytostatic therapies, as an adjuvant therapy to conventional chemotherapy, radiation therapy, or surgical resections, or to treat certain cellular proliferative disorders for which no current therapy exists.

### **Note 2: Basis of Financial Statement Presentation**

Our consolidated financial statements include our financial statements and the financial statements of our subsidiaries (Oncolytics Biotech (Barbados) Inc., Oncolytics Biotech (US) Inc., and Oncolytics Biotech (UK) Inc. and are presented in Canadian dollars, our functional currency.

The accounts are prepared on the historical cost basis, except for certain assets and liabilities which are measured at fair value as explained in the notes to these financial statements.

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

### **Basis of consolidation**

Our accounts include the accounts of Oncolytics Biotech Inc. and our subsidiaries. Subsidiaries are entities over which we have control, being the power to govern the financial and operating policies of the investee entity so as to obtain benefits from its activities. Accounting policies of subsidiaries are consistent with our accounting policies and all intra-group transactions, balances, income and expenses are eliminated on consolidation.

A change in ownership interest of a subsidiary, without a change in control, is accounted for as an equity transaction.

## **Note 3: Summary of Significant Accounting Policies**

The consolidated financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies summarized below.

### **Property and equipment**

Property and equipment are recorded at cost. Depreciation is provided on bases and at rates designed to amortize the cost of the assets over their estimated useful lives. Depreciation is recorded using the declining balance method at the following annual rates:

| Office equipment and furniture | 20%                                      |
|--------------------------------|--|
| Medical equipment              | 20%                                      |
| Computer equipment             | 30%                                      |
| Leasehold improvements         | Straight-line over the term of the lease |

December 31, 2012

### Foreign currency translation

The financial statements for each of our subsidiaries are prepared using their functional currency. Our presentation currency is the Canadian dollar which is also Oncolytics Biotech Inc.'s functional currency. Foreign currency transactions are translated into the functional currency using exchange rates prevailing at the dates of the transactions. Exchange differences resulting from the settlement of such transactions and from the translation at exchange rates ruling at the statement of financial position date of monetary assets and liabilities denominated in currencies other than the functional currency are recognized directly in the consolidated statement of loss and comprehensive loss.

Exceptions to this are where the monetary items form part of the net investment in a foreign operation and the foreign operation's functional currency is the local currency. These exchange differences are initially recognized in equity. The statement of financial position of foreign operations is translated into Canadian dollars using the exchange rate at the statement of financial position date and the income statements are translated into Canadian dollars using the average exchange rate for the period. Where this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, the exchange rate on the transaction date is used. Exchange differences on translation into Canadian dollars are recognized as a separate component of equity. On disposal of a foreign operation, any cumulative exchange differences held in equity are transferred to the consolidated statement of loss and comprehensive loss.

### Research and development costs

Research costs are expensed as incurred. Development costs that meet specific criteria related to technical, market and financial feasibility will be capitalized. To date, all development costs have been expensed.

### Investment tax credits and government assistance

Investment tax credits and government assistance relating to qualifying scientific research and experimental development expenditures that are recoverable in the current period are accounted for as a reduction in research and development expenditures. Investment tax credits not recoverable in the current period are accrued provided there is reasonable assurance that the credits will be realized.

### Loss per common share

Basic loss per common share is determined using the weighted average number of common shares outstanding during the period.

We use the treasury stock method to calculate diluted loss per common share. Under this method, diluted loss per common share is computed in a manner consistent with basic loss per common share except that the weighted average common shares outstanding are increased to include additional common shares from the assumed exercise of options and warrants, if dilutive. The number of additional common shares is calculated by assuming that any outstanding "in the money" options and warrants were exercised at the later of the beginning of the period or the date of issue and that the proceeds from such exercises were used to acquire shares of common stock at the average market price during the reporting period.

### **Share based payments**

### Stock option plan

We have one stock option plan (the "Plan") available to officers, directors, employees, consultants and suppliers with grants under the Plan approved from time to time by our Board of Directors (the "Board"). Under the Plan, the exercise price of each option is set at equal to or higher than the trading price of our stock on the date of grant in accordance with Toronto Stock Exchange guidelines. Vesting is provided for at the discretion of the Board and the expiration of options is to be no greater than 10 years from the date of grant. Exercised stock options are settled with common shares issued from treasury.

We use the fair value based method of accounting for stock option awards granted under the Plan. We calculate the fair value of each stock option grant using the Black Scholes Option Pricing Model and the fair value is recorded over the option's vesting period. Share based payments to non-employees are measured at the date we obtain the goods or the date the counterparty renders the service.

December 31, 2012

### **Financial instruments**

### Financial assets

Financial assets are comprised of cash and cash equivalents, accounts receivable, short-term investments and long term investment. Financial assets are initially recorded at fair market value and are classified as follows:

### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and interest bearing deposits with our bank and have been designated as held for trading.

### Accounts receivable

Accounts receivable have been classified as loans and receivables.

### Short-term investments

We determine the appropriate classification of our short-term investments at the time of purchase and re-evaluate such classification as of each reporting date. We classify our short-term investments as held-to-maturity as we have the positive intent and ability to hold the securities to maturity. Held-to-maturity securities are stated at original cost, adjusted for amortization of premiums and accretion of discounts to maturity computed under the effective interest rate method. Such amortization and interest on securities classified as held-to-maturity are included in interest income.

### Long term investment

We classified our long term investment as available-for-sale.

### Impairment of financial assets

We assess at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

#### Financial liabilities

### Trade accounts payable

Trade accounts payable are non interest-bearing and recorded at fair market value. They are classified as other financial liabilities and are subsequently measured at amortized cost using the effective interest rate method.

### Warrant liability

Warrants with an exercise price denominated in a foreign currency are recorded as a Warrant Liability and classified as fair value through profit and loss. The Warrant Liability is initially measured at estimated fair value with subsequent changes in fair value recorded as a gain or loss in the consolidated statement of loss and comprehensive loss. These warrants have not been listed on an exchange and therefore do not trade on an active market.

### Fair Value Measurement

The accounting guidance for fair value measurements prioritizes the inputs used in measuring fair value into the following hierarchy:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices included within Level 1 that are either directly or indirectly observable;
- Level 3 Unobservable inputs in which little or no market activity exists, therefore requiring an entity to develop its own assumptions about the assumptions that market participants would use in pricing.

The fair value of our Warrant Liability is based on level 2 (significant observable inputs).

December 31, 2012

### **Transaction Costs**

Transaction costs are expensed as incurred for financial instruments designated as held for trading. Transaction costs for other financial instruments are recognized as part of the financial instrument's carrying value.

### **Deferred income taxes**

We follow the liability method of accounting for income taxes. Under the liability method, deferred income taxes are recognized for the difference between financial statement carrying values and the respective income tax basis of assets and liabilities (temporary differences). Deferred income tax assets and liabilities are measured using substantively enacted income tax rates and laws expected to apply in the years in which temporary differences are expected to be recovered or settled. The effect on deferred income tax assets and liabilities of a change in tax rates is charged or credited to income, except when it is related to items charged or credited to either other comprehensive income or directly to equity.

## Accounting Standards and Interpretations Issued but Not Yet Effective

### Financial Instruments

In November 2009, the International Accounting Standard Board ("IASB") issued IFRS 9 *Financial Instruments* which replaced the classification and measurement requirements in IAS 39 *Financial Instruments: Recognition and Measurement* for financial assets. In October 2010, the IASB issued additions to IFRS 9 regarding financial liabilities. The new standard is effective for annual periods beginning on or after January 1, 2015 with earlier adoption permitted. We do not anticipate that there will be a material impact on our financial position or results of operations.

### Fair Value Measurements

In June 2011, the IASB issued IFRS 13 Fair Value Measurements, which establishes a single source of guidance for all fair value measurements required by other IFRS; clarifies the definition of fair value; and enhances disclosures about fair value measurements. IFRS 13 applies when other IFRS require or permit fair value measurements or disclosures. IFRS 13 specifies how we should measure fair value and disclose fair value information. It does not specify when an entity should measure an asset, a liability or its own equity instrument at fair value. IFRS 13 is effective for annual periods beginning on or after January 1, 2013. Earlier application is permitted. We are currently assessing the impact of adopting IFRS 13 on our consolidated financial statements.

### Presentation of Financial Statements

In June 2011, the IASB issued amendments to IAS 1 *Presentation of Financial Statements* to improve the consistency and clarity of the presentation of items of comprehensive income by requiring that items presented in Other Comprehensive Income ("OCI") be grouped on the basis of whether they are at some point reclassified from OCI to net loss or not. The amendments to IAS 1 are effective for annual periods beginning on or after July 1, 2012. Earlier application is permitted. We are currently assessing the impact of adopting the amendments to IAS 1 on our consolidated financial statements.

### Consolidated Financial Statements

In May 2011, the IASB issued IFRS 10 Consolidated Financial Statements ("IFRS 10"), which replaces International Accounting Standard 27 Consolidated and Separate Financial Statements ("IAS 27") and Standing Interpretations Committee Interpretation 12 Consolidation - Special Purpose Entities ("SIC-12"). IFRS 10 provides a revised definition of control so that a single control model can be applied to all entities for consolidation purposes.

### Joint Arrangements

In May 2011, the IASB issued IFRS 11 Joint Arrangements, which supersedes IAS 31 Interests in Joint Ventures and SIC-13 Jointly Controlled Entities – Non-Monetary Contributions by Venturers. IFRS 11 provides for a principle-based approach to the accounting for joint arrangements that requires an entity to recognize its contractual rights and obligations arising from its joint arrangements. IFRS 11 also generally requires the use of the equity method of accounting for interests in joint ventures. Improvements in disclosure requirements are intended to allow investors to gain a better understanding of the nature, extent, and financial effects of the activities that an entity carries out through joint arrangements.

December 31, 2012

### Disclosure of Interests in Other Entities

In May 2011, the IASB issued IFRS 12 Disclosure of Interests in Other Entities, which contains enhanced disclosure requirements about an entity's interests in consolidated and unconsolidated entities, such as subsidiaries, joint arrangements, associates, and unconsolidated structured entities (special purpose entities).

### Investments in Associates and Joint Ventures and Separate Financial Statements

In May 2011, two existing standards, IAS 28 Investments in Associates and Joint Ventures and IAS 27 Separate Financial Statements, were amended. The amendments are not significant, and result from the issuance of IFRS 10, IFRS 11, and IFRS 12.

These new standards and amendments to existing standards (IFRS 10, IFRS 11, and IFRS 12) are effective for annual periods beginning on or after January 1, 2013. The disclosure requirements of IFRS 12 may be incorporated into the financial statements earlier than January 1, 2013. However, early adoption of the other standards is only permitted if all five are applied at the same time. We are currently assessing the impact of adopting these new standards and amendments on our consolidated financial statements, and do not expect the impact to be significant.

### Offsetting Financial Assets and Liabilities

In December 2011, the IASB issued amendments to IAS 32 Financial Instruments: Presentation. The amendments are intended to clarify certain aspects of the existing guidance on offsetting financial assets and financial liabilities due to the diversity in application of the requirements on offsetting. The IASB also amended IFRS 7 to require disclosures about all recognized financial instruments that are set off in accordance with IAS 32. The amendments also require disclosure of information about recognized financial instruments subject to enforceable master netting arrangements and similar agreements even if they are not set off under IAS 32.

The amendments to IAS 32 are effective for annual periods beginning on or after Jan. 1, 2014. We are currently assessing the impact of adopting the IAS 32 amendments on our consolidated financial statements. The new offsetting disclosures are required for annual or interim periods beginning on or after Jan. 1, 2013, and are expected to be included in our March 31, 2013 interim reporting period. The amendments need to be provided retrospectively to all comparative periods.

## **Note 4: Significant Judgments, Estimates and Assumptions**

### Judgments

The preparation of our consolidated financial statements requires us to make judgments, estimates and assumptions that affect the reported amount of expenses, assets, liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### Estimates and assumptions

Because a precise determination of many assets and liabilities is dependent upon future events, the preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of expenses during the reporting periods. Actual results could differ from those estimates and such differences could be significant. Significant estimates made by management affecting our consolidated financial statements include:

### Share based payments and warrants

We measure our share based payment expense and our warrant value by reference to the fair value of the stock options at the date at which they are granted. Estimating fair value for granted stock options and warrants requires determining the most appropriate valuation model which is dependent on the terms and conditions of the grant. This estimate also requires determining the most appropriate inputs to the valuation model including the expected life of the option, volatility, dividend yield, and rate of forfeitures and making assumptions about them. The value of the share based payment expense and for the warrants for the year along with the assumptions and model used for estimating fair value for share based compensation transactions are disclosed in notes 7 and 8.

December 31, 2012

### Warrant liability

We measured our initial warrant liability and subsequent revaluations of our warrant liability by reference to the fair value of the warrants at the date at which they were granted and subsequently revalued at each reporting date. Estimating fair value for these warrants required determining the most appropriate valuation model which is dependent on the terms and conditions of the grant. This estimate also requires determining the most appropriate inputs to the valuation model including the expected life of the warrants, volatility and dividend yield and making assumptions about them.

#### Taxes

Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of future taxable income. Currently, we are accumulating tax loss carry forward balances in various tax jurisdictions creating a deferred tax asset. Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

To date we have determined that none of our deferred tax assets should be recognized. Our deferred tax assets are mainly comprised of our net operating losses from prior years, prior year research and development expenses, and investment tax credits. These tax pools relate to entities that have a history of losses, have varying expiry dates, and may not be used to offset taxable income within our other subsidiaries. As well, there are no taxable temporary differences or any tax planning opportunities available that could partly support the recognition of these losses as deferred tax assets.

## **Note 5: Cash Equivalents and Short Term Investments**

### Cash Equivalents

Cash equivalents consist of interest bearing deposits with our bank totaling \$15,058,729 (December 31, 2011 - \$31,328,312). The current annual interest rate earned on these deposits is 1.28% (December 31, 2011 – 1.11%).

### **Short-Term Investments**

Short-term investments which consist of guaranteed investment certificates are liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value. The objectives for holding short-term investments are to invest our excess cash resources in investment vehicles that provide a better rate of return compared to our interest bearing bank account with limited risk to the principal invested. We intend to match the maturities of these short-term investments with the cash requirements of the Company's activities and treat these as held-to-maturity short-term investments.

|                        | Face<br>Value<br>\$ | Original<br>Cost<br>\$ | Accrued<br>Interest<br>\$ | Carrying<br>Value<br>\$ | Fair<br>Value<br>\$ | Effective<br>Interest Rate<br>% |
|------------------------|---------------------|------------------------|---------------------------|-------------------------|---------------------|---------------------------------|
| December 31, 2012      |                     |                        |                           |                         |                     |                                 |
| Short-term investments | 1,969,228           | 1,969,228              | <del>_</del>              | 1,969,228               | 1,969,228           | 1.64%                           |
| December 31, 2011      |                     |                        |                           |                         |                     |                                 |
| Short-term investments | 1,936,787           | 1,936,787              | _                         | 1,936,787               | 1,936,787           | 1.68%                           |

Fair value is determined by using published market prices provided by our investment advisor.

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**Note 6: Property and Equipment** 

|                           | Medical<br>Equipment | Computer<br>Equipment | Office<br>Furniture | Office<br>Equipment | Leasehold<br>Improvements | Total     |
|---------------------------|----------------------|-----------------------|---------------------|---------------------|---------------------------|-----------|
| Cost                      |                      |                       |                     |                     |                           |           |
| As at December 31, 2010   | 107,471              | 339,074               | 117,357             | 37,236              | 139,616                   | 740,754   |
| Additions                 | 36,788               | 120,120               | 29,633              | 18,866              | 52,383                    | 257,790   |
| As at December 31, 2011   | 144,259              | 459,194               | 146,990             | 56,102              | 191,999                   | 998,544   |
| Additions                 | 44,280               | 46,001                | 23,035              | 21,953              | (8,857)                   | 126,412   |
| As at December 31, 2012   | 188,539              | 505,195               | 170,025             | 78,055              | 183,142                   | 1,124,956 |
|                           |                      |                       |                     |                     |                           |           |
| Amortization              |                      |                       |                     |                     |                           |           |
| As at December 31, 2010   | 59,329               | 213,744               | 79,024              | 28,813              | 132,933                   | 513,843   |
| Amortization for the year | 9,817                | 61,770                | 6,561               | 2,466               | 11,976                    | 92,590    |
| As at December 31, 2011   | 69,146               | 275,514               | 85,585              | 31,279              | 144,909                   | 606,433   |
| Amortization for the year | 18,358               | 62,747                | 9,947               | 7,561               | 10,662                    | 109,275   |
| As at December 31, 2012   | 87,504               | 338,261               | 95,532              | 38,840              | 155,571                   | 715,708   |
|                           |                      |                       |                     |                     |                           |           |
| Net book value            |                      |                       |                     |                     |                           |           |
| As at December 31, 2012   | 101,035              | 166,934               | 74,493              | 39,215              | 27,571                    | 409,248   |
| As at December 31, 2011   | 75,113               | 183,680               | 61,405              | 24,823              | 47,090                    | 392,111   |

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## **Note 7: Share Capital**

### **Authorized:**

Unlimited number of no par value common shares

| ssued: Shares   |            |              | Warrants    |                        |                           |  |
|---|------------|--------------|-------------|------------------------|---------------------------|--|
|   | Number     | Amount<br>\$ | Number      | Equity<br>Amount<br>\$ | Liability<br>Amount<br>\$ |  |
| Balance, January 1, 2010  | 61,549,969 | 131,908,274  | 4,255,000   | 2,437,460              | 1,023,051                 |  |
|   |            |              |             |                        |                           |  |
| Issued for cash pursuant to November 8, 2010 bought deal financing (a)  | 6,256,000  | 22,639,719   | 3,503,360   | 4,120,202              | _                         |  |
| Exercise of warrants  | 119,900    | 787,508      | (119,900)   | (11,010)               | (328,200)                 |  |
| Expired warrants  | _          | _            | (2,300,000) | (2,438,000)            | _                         |  |
| Exercise of stock options   | 32,433     | 104,109      | _           | _                      | _                         |  |
| Revaluation of warrant liability  | _          | _            | _           | _                      | 4,841,949                 |  |
| Balance, December 31, 2010  | 67,958,302 | 155,439,610  | 5,338,460   | 4,108,652              | 5,536,800                 |  |
|   |            |              |             |                        |                           |  |
| Exercise of US\$3.50 warrants   | 1,833,600  | 11,897,142   | (1,833,600) | _                      | (5,500,800)               |  |
| Exercise of warrants  | 1,322,750  | 9,589,938    | (1,322,750) | (1,455,025)            | _                         |  |
| Exercise of stock options   | 136,683    | 355,876      | _           | _                      | _                         |  |
| Expired warrants  | _          | _            | (12,000)    | _                      | (36,000)                  |  |
| Balance, December 31, 2011  | 71,251,335 | 177,282,566  | 2,170,110   | 2,653,627              |                           |  |
|   |            |              |             |                        |                           |  |
| Exercise of stock options   | 393,200    | 1,485,622    | _           | _                      | _                         |  |
| Issued for cash, pursuant to February 8, 2012 bought deal financing (b) | 5,065,750  | 21,276,150   | 303,945     | 376,892                | _                         |  |
| Expired warrants  | _          | _            | (2,170,110) | (2,653,627)            | _                         |  |
| Share issue costs   | _          | (1,889,247)  | _           | _                      | _                         |  |
| Balance, December 31, 2012  | 76,710,285 | 198,155,091  | 303,945     | 376,892                | _                         |  |

- (a) Pursuant to a bought deal financing, 6,256,000 units were issued at an issue price of \$4.60 per unit for gross proceeds of \$28,777,600. Each unit included one common share (ascribed value of \$4.05) and 0.50 of one common share purchase warrant (ascribed value of \$0.55). The ascribed value was determined using the relative fair value method. Each common share purchase warrant entitles the holder to acquire one common share in the capital of the Company upon payment of \$6.15 per share until November 8, 2012. Share issue costs for this offering were \$2,697,081. In addition, we issued 375,360 common share purchase warrants with an exercise price of \$4.60 that expire on November 8, 2012 to the brokerage firm assisting with the transaction. The ascribed value of these broker warrants was \$679,402 (\$1.81 per broker warrant) and has been included in the share issue costs above. The ascribed values of the warrants were determined using Black Scholes.
- (b) Pursuant to a bought deal financing, we issued 5,065,750 common shares at an issue price of \$4.20 per common share for gross proceeds of \$21,276,150. In connection with this bought deal financing, we issued 303,945 compensation options to the underwriters with an exercise price of \$4.20 expiring on February 8, 2014 ("Broker Warrants"). The fair value of the Broker Warrants was \$376,892 (\$1.24 per Broker Warrant) and has been included in the share issue costs of the financing. The fair value was determined using the Black Scholes Option Pricing Model.

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### Warrants - liability

Under IFRS, the prescribed accounting treatment for warrants with an exercise price denominated in a foreign currency is to treat these warrants as a liability measured at fair value with subsequent changes in fair value accounted for through the consolidated statement of loss. The fair value of these warrants is determined using the Black Scholes Option Pricing Model. Our warrants with an exercise price of U.S.\$3.50 meet this requirement and we have presented the value of these warrants as a deemed current liability on the consolidated statement of financial position. As these warrants are exercised, the value of the recorded warrant liability is included in our share capital along with the proceeds from the exercise. If these warrants expire, the related warrant liability is reversed through the statement of loss. There is no cash flow impact as a result of the accounting treatment for changes in the fair value of the warrant liability or when warrants expire unexercised.

As at December 31, 2012, our warrant liability is \$nil (December 31, 2011 - \$nil) as these warrants were either exercised or expired on January 24, 2011.

### Warrants - equity

The following table summarizes the weighted average assumptions used in the Black Scholes Option Pricing Model with respect to the valuation of warrants and broker warrants issued:

|   | 2012   |
|---|--------|
|   |        |
| Risk-free interest rate                         | 1.09%  |
| Expected hold period to exercise (years)        | 2.00   |
| Volatility in the price of the Company's shares | 52.28% |
| Dividend yield                                  | Zero   |

The following table summarizes our outstanding warrants as at December 31, 2012:

| Exercise Price | Outstanding,<br>Beginning of the<br>Period | Granted During<br>the Period | Exercised<br>During the<br>Period | Expired During the Period | Outstanding,<br>End of Period | Weighted<br>Average<br>Remaining<br>Contractual Life<br>(years) |
|----------------|--|------------------------------|-----------------------------------|---------------------------|-------------------------------|---|
| \$4.20         | _  | 303,945                      | _                                 | _                         | 303,945                       | 1.08  |
| \$4.60         | 375,360                                    | _                            | _                                 | (375,360)                 | _                             | _   |
| 6.15           | 1,794,750                                  | _                            | _                                 | (1,794,750)               | _                             | _   |
|                | 2,170,110                                  | 303,945                      | _                                 | (2,170,110)               | 303,945                       | 1.08  |

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## **Note 8: Share Based Payments**

### **Stock Option Plan**

We have issued stock options to acquire common stock through our stock option plan of which the following are outstanding at December 31:

|   | 2012             | 2  | 201              | 2011   |                  | 2010   |  |
|---|------------------|--|------------------|--|------------------|--|--|
|   | Stock<br>Options | Weighted<br>Average<br>Exercise<br>Price<br>\$ | Stock<br>Options | Weighted<br>Average<br>Exercise<br>Price<br>\$ | Stock<br>Options | Weighted<br>Average<br>Exercise<br>Price<br>\$ |  |
| Outstanding, beginning of the year      | 5,677,577        | 4.35   | 4,703,760        | 4.53   | 3,936,543        | 4.72   |  |
| Granted during the year                 | 1,155,500        | 3.57   | 1,325,000        | 4.21   | 1,183,000        | 5.73   |  |
| Forfeited during the year               | (274,500)        | 5.10   | (15,500)         | 5.66   | (8,350)          | 4.10   |  |
| Expired during the year                 | (240,000)        | 3.90   | (199,000)        | 8.35   | (375,000)        | 10.56  |  |
| Exercised during the year               | (393,200)        | 2.76   | (136,683)        | 2.15   | (32,433)         | 2.46   |  |
| Outstanding, end of the                 | 5,925,377        | 4.31   | 5,677,577        | 4.37   | 4,703,760        | 4.53   |  |
| Options exercisable, end of<br>the year | 5,744,044        | 4.37   | 5,384,911        | 4.35   | 4,654,926        | 4.54   |  |

The following table summarizes information about the stock options outstanding and exercisable at December 31, 2012:

| Range of Exercise Prices | Number<br>Outstanding | Weighted<br>Average<br>Remaining<br>Contractual Life<br>(years) | Weighted<br>Average<br>Exercise Price<br>\$ | Number<br>Exercisable | Weighted<br>Average<br>Exercise Price<br>\$ |
|--------------------------|-----------------------|---|---|-----------------------|---|
| \$1.45 - \$2.37          | 888,627               | 6.5   | 2.14  | 718,627               | 2.16  |
| \$2.70 - \$3.89          | 1,917,000             | 6.9   | 3.52  | 1,911,167             | 3.53  |
| \$4.00 - \$5.92          | 2,090,750             | 5.2   | 4.60  | 2,085,250             | 4.60  |
| \$6.72 - \$9.76          | 1,029,000             | 6.4   | 7.04  | 1,029,000             | 7.04  |
|                          | 5,925,377             | 6.2   | 4.31  | 5,744,044             | 4.37  |

Non-exercisable options vest annually over periods ranging from one to three years. We have reserved 7,475,741 common shares for issuance relating to outstanding stock options.

Compensation expense related to options granted to employees, directors and consultants for the year ended December 31, 2012 was \$730,751 (2011 - \$1,805,503; 2010 - \$3,251,041).

The estimated fair value of stock options issued during the year was determined using the Black Scholes Option Pricing Model using the following weighted average assumptions and fair value of options:

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|   | 2012              | 2011       | 2010      |
|---|-------------------|------------|-----------|
|   |                   |            |           |
| Risk-free interest rate                         | 1.15%             | 1.31%      | 1.85%     |
| Expected hold period to exercise                | <b>2.13</b> years | 3.35 years | 3.0 years |
| Volatility in the price of the Company's shares | 56.58%            | 57.28%     | 71%       |
| Rate of forfeiture                              | <u>_%</u>         | %          | %         |
| Dividend yield                                  | Nil               | Nil        | Nil       |
| Weighted average fair value of options          | \$0.80            | \$1.74     | \$2.76    |

We use historical data to estimate the expected dividend yield and expected volatility of our stock in determining the fair value of the stock options. The risk-free interest rate is based on the Government of Canada marketable bond rate in effect at the time of grant and the expected life of the options represents the estimated length of time the options are expected to remain outstanding.

### **Note 9: Loss Per Common Share**

Loss per common share is calculated using net loss for the year and the weighted average number of common shares outstanding for the year ended December 31, 2012 of 76,102,062 (2011 - 70,911,526; 2010 - 62,475,403). The effect of any potential exercise of our stock options and warrants outstanding during the year has been excluded from the calculation of diluted loss per common share, as it would be anti-dilutive.

### **Note 10: Commitments**

We are committed to payments totaling \$8,552,656 during 2013 for activities related to our clinical trial program and collaborations.

We are committed to rental payments (excluding our portion of operating costs and rental taxes) under the terms of a lease for office premises which expires on May 31, 2016. Annual payments under the terms of this lease are as follows:

|      | Amount<br>\$ |
|------|--------------|
| 2013 | 91,332       |
| 2014 | 94,888       |
| 2015 | 97,428       |
| 2016 | 40,595       |
|      | 324,243      |

Under a clinical trial agreement entered into with the Alberta Cancer Board ("ACB"), we have agreed to repay the amount funded under the agreement together with a royalty, to a combined maximum amount of \$400,000 plus an overhead repayment of \$100,000, upon sales of a specified product. We agreed to repay the ACB in annual installments in an amount equal to the lesser of: (a) 5% of gross sales of a specified product; or (b) \$100,000 per annum.

## **Note 11: Contingencies**

Assumption Agreement

During 1999, we entered into an agreement that assumed certain obligations (the "Assumption Agreement") in connection with a Share Purchase Agreement (the "Agreement") between SYNSORB and our former shareholders to make milestone payments and royalty payments.

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As of December 31, 2012, a milestone payment was still outstanding for \$1.0 million, due within 90 days of the first receipt from an Appropriate Regulatory Authority, for marketing approval to sell REOLYSIN® to the public or the approval of a new drug application for REOLYSIN®.

This milestone payment, when payable, will be accounted for as research and development expense and will not be deductible for income tax purposes.

In addition to the milestone payment, payments may become due and payable in accordance with the Agreement upon realization of sales of REOLYSIN<sup>®</sup>. If we receive royalty payments or other payments as a result of entering into partnerships or other arrangements for the development of the reovirus technology, we are obligated to pay to the founding shareholders 11.75% of the royalty payments and other payments received. Alternatively, if we develop the reovirus treatment to the point where it may be marketed at a commercial level, the payments referred to in the foregoing sentence will be amended to a royalty payment of 2.35% of Net Sales received for such products.

#### BRI "Work in Kind" Contribution

We entered into an engineering and process development agreement with the Biotechnology Research Institute of the National Research Council of Canada ("BRI"). The terms of this Agreement include a "work in kind" contribution from BRI. In exchange for this "work in kind" contribution, we agreed to provide a royalty, contingent upon receiving Sales Revenue, at the lesser of 0.5% of Sales Revenue or \$20,000 per year. The total royalty under this Agreement is equal to two times the "work in kind" contribution. As of December 31, 2012, we estimate that the accumulated work in kind totals approximately \$301,000.

### **Note 12: Income Taxes**

The provision for income taxes recorded in the consolidated financial statements differs from the amount which would be obtained by applying the statutory income tax rate to the loss before income taxes as follows:

|   | 2012         | 2011         | 2010         |
|---|--------------|--------------|--------------|
| Loss before income taxes  | (36,343,047) | (29,004,701) | (24,651,450) |
| Statutory Canadian corporate tax rate                               | 25.00%       | 26.50%       | 28.00%       |
| Anticipated tax recovery  | (9,085,762)  | (7,686,246)  | (6,902,406)  |
| Foreign jurisdiction tax rate difference                            | 7,218,015    | 5,797,338    | 3,431,667    |
| Employee stock based compensation                                   | 182,688      | 478,458      | 910,291      |
| Write down of asset available for sale                              | _            | 97,478       | _            |
| Revaluation of the fair value of the warrant liability              | _            | (9,540)      | 1,355,746    |
| Change in tax rate  | (686,250)    | 64,163       | 124,696      |
| Adjustment to opening tax pools                                     | 24,534       | 145,990      | (242,261)    |
| Other permanent differences   | 243,324      | (144,093)    | (306,943)    |
| Change in deferred tax benefits deemed not probable to be recovered | 2,133,925    | 1,296,452    | 1,636,821    |
| Deferred income tax recovery  |              | _            | _            |
| Current income taxes  | 30,474       | 40,000       | 7,611        |

As at December 31, 2012, we have non-capital losses for income tax purposes in Canada of approximately \$40,774,000 which are available for application against future taxable income and expire in 2026 (\$9,809,000), 2027 (\$12,170,000), 2029 (\$4,009,000), 2030 (\$4,774,000), 2031 (\$5,229,000), and 2032 (4,783,000). As at December 31, 2012, we have non-refundable federal investment tax credits of approximately \$3,987,000 which are available to reduce future taxes payable. We have unclaimed scientific research and experimental development expenditures available to reduce future years' taxable income of approximately

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\$18,559,000 over an indefinite future period. We have not recorded the potential benefits of these tax pools in the consolidated financial statements.

Deferred tax assets are recognized, to the extent that it is probable that taxable income will be available, against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilized. The components of our unrecognized deferred tax asset are as follows:

|   | 2012       | 2011       | 2010       |
|---|------------|------------|------------|
|   | \$         | \$         | \$         |
| Net operating losses carried forward  | 11,874,273 | 9,569,715  | 8,251,442  |
| Scientific research and experimental development  | 4,639,667  | 4,528,214  | 4,408,673  |
| Investment tax credits  | 3,075,619  | 2,990,243  | 3,078,664  |
| Undepreciated capital costs in excess of book value of property and equipment and intellectual property | 1,764,604  | 1,049,984  | 994,220    |
| Share issue costs   | 635,495    | 592,848    | 939,502    |
| Net capital losses carried forward  | 7,035      | 91,960     | _          |
| Unrecognized deferred tax asset   | 21,996,693 | 18,822,964 | 17,672,501 |

## **Note 13: Capital Disclosures**

Our objective when managing capital is to maintain adequate cash resources to support planned activities which include the clinical trial program, product manufacturing, administrative costs and intellectual property expansion and protection. We include shareholders' equity, cash and cash equivalents and short-term investments in the definition of capital.

|                           | 2012       | 2011       |
|---------------------------|------------|------------|
|                           | \$         | \$         |
| Cash and cash equivalents | 19,323,541 | 32,918,751 |
| Short-term investments    | 1,969,228  | 1,936,787  |
| Shareholders' equity      | 14,786,780 | 29,520,379 |

We do not have any debt other than trade accounts payable and we have potential contingent obligations relating to the completion of our research and development of REOLYSIN<sup>®</sup>.

In managing our capital, we estimate our future cash requirements by preparing a budget and a multi-year plan annually for review and approval by our Board. The budget establishes the approved activities for the upcoming year and estimates the costs associated with these activities. The multi-year plan estimates future activity along with the potential cash requirements and is based on our assessment of our current clinical trial progress along with the expected results from the coming year's activity. Budget to actual variances are prepared and reviewed by management and are presented quarterly to the Board.

Historically, funding for our plan is primarily managed through the issuance of additional common shares and common share purchase warrants that upon exercise are converted to common shares. Management regularly monitors the capital markets attempting to balance the timing of issuing additional equity with our progress through our clinical trial program, general market conditions, and the availability of capital. There are no assurances that funds will be made available to us when required.

On July 3, 2012, we renewed our existing short form base shelf prospectus (the "Base Shelf") that qualifies for distribution up to \$150,000,000 of common shares, subscription receipts, warrants, or units (the "Securities"). Under our Base Shelf, we may sell Securities to or through underwriters, dealers, placement agents or other intermediaries and also may sell Securities directly to purchasers or through agents, subject to obtaining any applicable exemption from registration requirements. The distribution of Securities may be effected from time to time in one or more transactions at a fixed price or prices, which may be changed, at

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market prices prevailing at the time of sale, or at prices related to such prevailing market prices to be negotiated with purchasers and as set forth in an accompanying Prospectus Supplement.

Renewing our Base Shelf provides us with additional flexibility when managing our cash resources as, under certain circumstances, it shortens the time period required to close a financing and is expected to increase the number of potential investors that may be prepared to invest in our company. Funds received from a Prospectus Supplement will be used in line with our Board approved budget and multi-year plan. Our renewed Base Shelf expires on August 3, 2014.

We are not subject to externally imposed capital requirements and there have been no changes in how we define or manage our capital in 2012.

### **Note 14: Financial Instruments**

Our financial instruments consist of cash and cash equivalents, short-term investments, accounts receivable, and accounts payable. As at December 31, 2012, there are no significant differences between the carrying values of these amounts and their estimated market values.

#### Credit risk

Credit risk is the risk of financial loss if a counterparty to a financial instrument fails to meet its contractual obligations. We are exposed to credit risk on our cash and cash equivalents and short-term investments in the event of non-performance by counterparties, but we do not anticipate such non-performance. Our maximum exposure to credit risk at the end of the period is the carrying value of our cash and cash equivalents and short-term investments.

We mitigate our exposure to credit risk by maintaining our primary operating and investment bank accounts with Schedule I banks in Canada. For our foreign domiciled bank accounts, we use referrals or recommendations from our Canadian banks to open foreign bank accounts and these accounts are used solely for the purpose of settling accounts payable or payroll.

We also mitigate our exposure to credit risk by restricting our portfolio to investment grade securities with short-term maturities and by monitoring the credit risk and credit standing of counterparties. Currently, 100% of our short-term investments are in guaranteed investment certificates.

#### Interest rate risk

Interest rate risk is the risk that future cash flows of a financial instrument will fluctuate because of changes in market interest rates. We are exposed to interest rate risk through our cash and cash equivalents and our portfolio of short-term investments. We mitigate this risk through our investment policy that only allows investment of excess cash resources in investment grade vehicles while matching maturities with our operational requirements.

Fluctuations in market rates of interest do not have a significant impact on our results of operations due to the short term to maturity of the investments held.

### Currency risk

Currency risk is the risk that future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. We are exposed to currency risk from the purchase of goods and services primarily in the U.S. and the U.K. and to the extent cash is held in foreign currencies. The impact of a \$0.01 increase in the value of the U.S. dollar against the Canadian dollar would have increased our net loss in 2012 by approximately \$125,262. The impact of a \$0.10 increase in the value of the British pound against the Canadian dollar would have increased our net loss in 2012 by approximately \$163,104. The impact of a \$0.10 increase in the value of the Euro against the Canadian dollar would have increased our net loss in 2012 by approximately \$729,178.

We mitigate our foreign exchange risk through the purchase of foreign currencies in sufficient amounts to settle our foreign accounts payable.

Balances in foreign currencies at December 31, 2012 are as follows:

December 31, 2012

|                           | U.S. dollars | British pounds | Euro<br>€ |
|---------------------------|--------------|----------------|-----------|
| Cash and cash equivalents | 3,160,494    | 53,612         | 21,715    |
| Accounts payable          | (1,199,092)  | (57,909)       | (135,328) |
|                           | 1,961,402    | (4,297)        | (113,613) |

### Liquidity risk

Liquidity risk is the risk that we will encounter difficulty in meeting obligations associated with financial liabilities. We manage liquidity risk through the management of our capital structure as outlined in Note 13. Accounts payable are all due within the current operating period.

### **Note 15: Additional Cash Flow Disclosures**

### Net Change In Non-Cash Working Capital

|  | 2012<br>\$ | 2011<br>\$ | 2010<br>\$  |
|--|------------|------------|-------------|
| Change in:   |            |            |             |
| Accounts receivable  | 10,413     | 229,596    | (220,201)   |
| Prepaid expenses   | 390,482    | (442,642)  | 228,474     |
| Accounts payable and accrued liabilities                           | 787,072    | 4,003,556  | (1,726,251) |
| Change in non-cash working capital related to operating activities | 1,187,967  | 3,790,510  | (1,717,978) |

### Other Cash Flow Disclosures

|                        | 2012<br>\$ | 2011<br>\$ | 2010<br>\$ |
|------------------------|------------|------------|------------|
| Cash interest received | 341,503    | 416,247    | 76,934     |
| Cash taxes paid        | 22,800     | 3,094      | 7,611      |

## Note 16: Alberta Heritage Loan

We received a loan of \$150,000 from the Alberta Heritage Foundation for Medical Research. Pursuant to the terms of the agreement, the Company is required to repay this amount in annual installments from the date of commencement of sales in an amount equal to the lesser of: (a) 5% of the gross sales generated by the Company; or (b) \$15,000 per annum until the entire loan has been paid in full.

## Note 17: Indemnification of Officers and Directors

Our corporate by-laws require that, except to the extent expressly prohibited by law, we will indemnify our officers and directors against all costs, charges and expenses, including an amount paid to settle an action or satisfy a judgment reasonably incurred in respect of any civil, criminal or administrative action or proceeding as it relates to their services to the Company. The by-laws provide no limit to the amount of the indemnification. We have purchased directors' and officers' insurance coverage to cover claims made against the directors and officers during the applicable policy periods. The amounts and types of coverage have varied from period to period as dictated by market conditions. We believe that we have adequate insurance coverage; however, there is no guarantee that all indemnification payments will be covered under our existing insurance policies.

There is no pending litigation or proceeding involving any of our officers or directors as to which indemnification is being sought, nor are we aware of any threatened litigation that may result in claims for indemnification.

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## **Note 18: Economic Dependence**

We are economically dependent on our toll manufacturers. We primarily use one toll manufacturer in the U.S. to produce the clinical grade REOLYSIN required for our clinical trial program. Any significant disruption of the services provided by our primary toll manufacturer has the potential to delay the progress of our clinical trial program. We have used another toll manufacturer in the U.K. that has also produced clinical grade REOLYSIN at a smaller scale. We have attempted to mitigate this risk by producing sufficient REOLYSIN in advance of patient enrollment in a particular clinical trial.

## **Note 19: Other Expenses and Adjustments**

We present our expenses based on the function of each expense and therefore include realized foreign exchange gains and losses, unrealized non-cash foreign exchange gains and losses, and non-cash stock based compensation associated with research and development activity as a component of research and development expenses and amortization of property and equipment and stock based compensation associated with operating activities as a component of operating expenses.

|  | 2012<br>\$ | 2011<br>\$ | 2010<br>\$ |
|--|------------|------------|------------|
| Included in research and development expenses: | _          |            |            |
| Realized foreign exchange loss (gain)          | (123,749)  | 56,721     | (153,795)  |
| Unrealized non-cash foreign exchange loss      | 89,890     | 115,234    | 343,821    |
| Non-cash share based compensation              | 406,129    | 1,137,467  | 1,500,730  |
|  |            |            |            |
| Included in operating expenses                 |            |            |            |
| Amortization of property and equipment         | 109,275    | 92,950     | 63,156     |
| Non-cash share based compensation              | 324,622    | 668,036    | 1,750,311  |
| Office minimum lease payments                  | 88,792     | 69,197     | 89,430     |

## **Note 20: Related Party Transactions**

### Compensation of Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling our activities as a whole. We have determined that key management personnel consists of the members of the Board of Directors along with certain officers of the Company.

|                              | 2012<br>\$ | 2011<br>\$ | 2010<br>\$ |
|------------------------------|------------|------------|------------|
| Short-term employee benefits | 2,544,285  | 2,570,064  | 2,245,396  |
| Share-based payments         | 809,381    | 1,444,260  | 2,854,500  |
|                              | 3,353,666  | 4,014,324  | 5,099,896  |

## **Note 21: Asset Held for Sale**

In 2009, we acquired all of the convertible preferred shares of British Canadian Biosciences Corp. ("BCBC"), a privately held biotechnology company specializing in the development of peptides for the treatment of a variety of conditions, including cancer.

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In February 2010, we completed the conversion of our preferred share holding in BCBC into common shares. As a result of this conversion we owned 10% of the issued common shares of BCBC. The common shares of BCBC do not have a quoted market price in an active market. BCBC's only asset is intellectual property.

In the fourth quarter of 2010, BCBC concluded that it was unable to obtain additional financing to support its business and subsequently suspended operations. In November 2010, we purchased an additional 60% of the common shares of BCBC for \$51,681 which included cash and the settlement of certain trade accounts payable. As the operations of BCBC had been suspended, its only remaining asset was intellectual property. In conjunction with this purchase, we assessed the cost of our investment against the estimated fair value of BCBC using a cash flow analysis and determined that the estimated fair value of our investment was in excess of our cost. At the end of 2010, we began the process to sell BCBC and as a result we had reflected our investment in BCBC's intellectual property as an asset held for sale. In 2011, despite our efforts to sell our investment in BCBC, we were unsuccessful in completing a sale and as a result, we wrote down our investment in BCBC to \$nil.

## **Note 22: Subsequent Event**

On February 25, 2013, we closed an underwritten public offering whereby we issued 8,000,000 common shares at a price of US \$4.00 per common share for gross proceeds of \$32,000,000.

### **Shareholder Information**

For public company filings please go to www.sedar.com or contact us at:

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### **Officers**

### **Brad Thompson, PhD**

Chairman, President and CEO

Matt Coffey, PhD

Chief Operating Officer

Kirk Look, CA

Chief Financial Officer

George M. Gill, MD

Senior Vice President, Clinical and Regulatory Affairs

Chief Safety Officer

Alan Tuchman, MD, MBA (FAAN)

Senior Vice President, Medical and Clinical Affairs

Chief Medical Officer

Mary Ann Dillahunty, JD, MBA

Vice President, Intellectual Property

### **Directors**

### **Brad Thompson, PhD**

Chairman, President and CEO, Oncolytics Biotech Inc.

Matt Coffey, PhD

Chief Operating Officer, Oncolytics Biotech Inc.

Ger van Amersfoort

**Biotech Consultant** 

Jim Dinning

Chairman, Western Financial Group

Ed Levy, PhD

Adjunct Professor, University of British Columbia

J. Mark Lievonen, FCA

President, Sanofi Pasteur Limited

**Bob Schultz, FCA** 

Corporate Director

Fred A. Stewart, QC

President, Fred Stewart and Associates Inc.