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# **Intellinetics, Inc. Signs a Three-Year Reseller Agreement with a Major International Remanufacturer and Distributor of Consumables and Managed Services**

COLUMBUS, Ohio--(BUSINESS WIRE)-- Intellinetics, Inc. ([OTCQB: INLX](#)), an Enterprise Content Management (ECM) software company focused on IntelliCloud™ (a cloud-based document management solution for the Small to Medium Business (SMB) market and business teams within large enterprises), announced it signed a three-year reseller agreement with a major international remanufacturer and distributor of copiers and Managed Print Services (MPS) to thousands of resellers.

[IntelliCloud](#) will be integrated into the managed services and solutions provided to the large dealer eco-system. The turnkey IntelliCloud program will provide a new stand-alone or program-embedded solution offered into an existing deep and well-established channel network infrastructure. The channel includes logistics, in-field sales force support, marketing automation and service delivery.

The initial Q1 '17 launch will focus on the top 150 dealers in the network selected by qualifying criteria and competencies - and will be expanded throughout the year.

[Matthew L. Chretien, President and CEO](#) of Intellinetics, said, "This is the second major expansion of our distribution capacity this year. IntelliCloud will be offered by both of these new strategic partners into their respective large bases via existing sales organizations. Significant planning and operations efforts for both partners are now completed and sales efforts by both companies begin in the first quarter '17 and will expand throughout the year. The foundation has been laid and I strongly believe that 2017 will be the giant step forward we have been working towards."

## **[IntelliCloud](#)™ – Powered by the Intel® NUC**

Intellinetics, Inc. is a Columbus, Ohio based, innovative and trusted provider of its cloud-enabled document management platform - IntelliCloud. IntelliCloud is optimized for the vast SMB market segment and business teams within large enterprises stuck with paper in business-critical processes. Thousands and thousands of people at any given moment depend upon IntelliCloud to perform their work. IntelliCloud is strategically packaged with Intel technology, provides Law Enforcement Grade security and compliance tools and is supported by a growing network of market-leading reseller partners. Resellers often attach IntelliCloud to the software, hardware, and/or services they already sell without the sales or technical complexity of other less effective options in the market.

## About Intellinetics, Inc.

Intellinetics, Inc. is a Columbus, Ohio-based ECM software company. Intellinetics partnered with Intel to create the IntelliCloud Channel Program that makes it easy to add turnkey document workflow solutions to the copiers, productivity software and services they already provide. IntelliCloud provides dealers a “deploy once, use many” innovation where one IntelliCloud customer sale/activation creates endless possibilities to add other software applications that deliver more value and increase revenue. For additional information, please visit: [www.intellinetics.com](http://www.intellinetics.com).

## Cautionary Statement

*Statements in this press release which are not purely historical, including statements regarding future business associated with any reseller, Intellinetics' future revenues and growth including 2017, market penetration and product acceptance, and other intentions, beliefs, expectations, representations, projections, plans or strategies regarding future growth, financial results, and other future events are forward-looking statements. The forward-looking statements involve risks and uncertainties including, but not limited to, the risks associated with the effect of changing economic conditions, trends in the products markets, variations in the company's cash flow or adequacy of capital resources, market acceptance risks, technical development risks, and other risks and uncertainties discussed in the company's most recent annual report on Form 10-K and subsequently filed Form 10-Qs and Form 8-Ks. The company cautions investors not to place undue reliance on the forward-looking statements contained in this press release. Intellinetics disclaims any obligation and does not undertake to update or revise any forward-looking statements in this press release. Expanded and historical information is made available to the public by Intellinetics and its Affiliates on its website or at [www.intellinetics.com](http://www.intellinetics.com) or at [www.sec.gov](http://www.sec.gov).*

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