

March 12, 2018



# Inpixon Appoints John Piccininni as VP of Business Development

## Security Industry Veteran to Bring Physical Cyber Security to Enterprise Businesses

PALO ALTO, Calif., March 12, 2018 (GLOBE NEWSWIRE) -- [Inpixon](#) (NASDAQ:INPX), a leading indoor positioning and data analytics company, today announced the company has appointed John Piccininni as Vice President of Business Development. An industry veteran, Mr. Piccininni is a business development and channel sales management strategist who develops long-term relationships with channel partners and users to introduce new technologies. Inpixon is confident that Mr. Piccininni has the pedigree and leadership required to introduce Inpixon Indoor Positioning Analytics (IPA) physical cyber security and intelligence platform to businesses in various industries, including high-tech, pharma, manufacturing, energy, healthcare, and federal agencies.

During the past 25 years, Mr. Piccininni has built partner networks and managed large-scale, complex sales for sophisticated identity-based physical security solutions — such as Hirsch and Identiv — that span the globe. Mr. Piccininni holds an MBA from Loyola Marymount University and lives with his family in Newport Beach, Calif.

“After a quarter of a century building a thriving business with what is now a premier physical security systems provider, I am excited for the opportunity to bring Inpixon IPA to the market through similar channel networks,” said John Piccininni, Inpixon VP of Business Development. “Wireless and Internet of Things (IoT) technology is exploding in the workplace, and Inpixon’s ability to detect, identify, and secure the digital airwaves will be invaluable to companies faced with managing unseen threats from rogue devices, verifying device reputation, and tracking wireless assets. The great indoors is the next frontier, and I am energized to be an evangelist of the technology and Inpixon.”

“John Piccininni’s timing could not be more perfect,” said Soumya Das, Inpixon COO. “As we charge into 2018, our focus is on helping our channel partner network grow and thrive. Mr. Piccininni is a leader in the industry and is known for cultivating long-lasting relationships with his partners. His network is overwhelmingly satisfied with the investments he has helped them make in physical access control systems (PACS) and video surveillance, and now, we are thrilled to have him onboard introducing those same long-term partners to our physical cyber security solution.”

Effective March 12, 2018, John Piccininni joins the Inpixon Management Team as VP of Business Development.

### About Inpixon

Inpixon (NASDAQ:INPX) is a leader in Indoor Positioning and Data Analytics. Inpixon

sensors are designed to find all accessible cellular, Wi-Fi, and Bluetooth devices anonymously. Paired with a high-performance data analytics platform, this technology delivers visibility, security, and business intelligence on any commercial or government premises worldwide. Inpixon's products, infrastructure solutions, and professional services group help customers take advantage of mobile, big data, analytics, and the Internet of Things (IoT) to uncover the untold stories of the indoors. For the latest insight on Indoor Positioning and Data Analytics, follow [Inpixon](#) on LinkedIn, [@InpixonHQ](#) on Twitter, and visit [inpixon.com](http://inpixon.com).

### **Safe Harbor Statement**

All statements in this release that are not based on historical fact are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Act, and Section 21E of the Securities Exchange Act of 1934, as amended. While management has based any forward-looking statements included in this release on its current expectations, the information on which such expectations were based may change. These forward-looking statements rely on a number of assumptions concerning future events and are subject to a number of risks, uncertainties and other factors, many of which are outside of the control of Inpixon and its subsidiaries, which could cause actual results to materially differ from such statements. Such risks, uncertainties, and other factors include, but are not limited to, the fluctuation of global economic conditions, the performance of management and employees, the Company's ability to obtain financing, competition, general economic conditions and other factors that are detailed in the Company's periodic and current reports available for review at [www.sec.gov](http://www.sec.gov). Furthermore, we operate in a highly competitive and rapidly changing environment where new and unanticipated risks may arise. Accordingly, investors should not place any reliance on forward-looking statements as a prediction of actual results. We disclaim any intention to, and undertake no obligation to, update or revise forward-looking statements.

### **Contact**

#### **Inpixon Investor Relations:**

CORE IR

Scott Arnold, Managing Director

+1 516-222-2560

[coreir.com](http://coreir.com)



Source: Inpixon