

QuickLogic Announces Fiscal 2015 First Quarter Results

SUNNYVALE, CA -- (Marketwired) -- 04/29/15 -- QuickLogic Corporation (NASDAQ: QUIK), the innovator of ultra-low power programmable sensor processing solutions, today announced the financial results for its Fiscal first guarter ended March 29, 2015.

Total revenue for the first quarter of 2015 was \$6.2 million, representing an increase of 8% compared to \$5.7 million in the fourth quarter of 2014 and a decrease of 45% compared to \$11.2 million in the first quarter of 2014. New product revenue for the first quarter of 2015 was \$4.1 million, an increase of 13% compared to \$3.7 million in the fourth quarter of 2014 and a decrease of 54% compared to \$8.9 million in the first quarter of 2014. During the first quarter, mature product revenue was \$2.0 million which was flat sequentially and down 10% as compared to the first quarter of 2014. New product revenue accounted for 67% of the total revenue in the first quarter of 2015 compared to 64% in the fourth quarter of 2014 and 80% in the first quarter of 2014.

Under generally accepted accounting principles in the United States of America (GAAP), the net loss for the first quarter of 2015 was \$3.6 million, or \$0.06 per share, compared with a net loss of \$4.1 million, or \$0.07 per share in the fourth quarter of 2014 and a net loss of \$2.1 million, or \$0.04 per share, in the first quarter of 2014. Non-GAAP net loss for the first quarter of 2015 was \$3.1 million, or \$0.06 per share, compared with a non-GAAP net loss of \$3.7 million, or \$0.06 per share in the fourth quarter of 2014 and a non-GAAP net loss of \$1.4 million, or \$0.03 per share, in the first quarter of 2014.

Conference Call

QuickLogic will hold a conference call at 2:30 p.m. Pacific Daylight Time / 5:30 p.m. Eastern Daylight Time today, April 29, 2015, to discuss its current financial results. The conference call is being webcast and QuickLogic will be using presentation slides during the call. To access the webcast with slides, go to the "Events" section at http://ir.quicklogic.com. To join the live conference, you may dial (877) 377-7094 or you can access it online at http://ir.quicklogic.com/events.cfm. A recording of the call will be available starting one hour after completion of the call. To access the recording, please call (404) 537-3406 and reference the passcode: 18707768. The call recording will be archived until Wednesday, May 6, 2015 and the webcast will be available for 12 months.

About QuickLogic

QuickLogic Corporation (NASDAQ: QUIK) is the leading provider of ultra-low power, customizable Sensor Hub, Display, and Connectivity semiconductor solutions for smartphone, tablet, wearable, and mobile enterprise OEMs. Called Customer Specific Standard Products (CSSPs), these programmable 'silicon plus software' solutions enable our customers to bring hardware-differentiated products to market quickly and cost effectively. For more information about QuickLogic and CSSPs, visit www.quicklogic.com.

Code: QUIK-G

Non-GAAP Financial Measures

QuickLogic reports financial information in accordance with GAAP, but believes that non-GAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes charges related to stock-based compensation, restructuring, the effect of the write-off of long-lived assets and the tax effect on other comprehensive income in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner similar to how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods, and serve as a basis for the allocation of Company resources, management of operations and the measurement of profit-dependent cash and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with GAAP. A reconciliation of GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable GAAP financial measures.

Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements. Actual results could differ materially from the results described in these forward-looking statements. Factors that could cause actual results to differ materially include: delays in the market acceptance of the Company's new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis; our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition, including the introduction of new products by competitors; our ability to hire and retain qualified personnel; changes in product demand or supply; capacity constraints; and general economic conditions. These factors and others are described in more detail in the Company's public reports filed with the Securities and Exchange Commission, including the risks discussed in the "Risk Factors" section in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases.

QuickLogic is a registered trademark and the QuickLogic logo is a trademark of QuickLogic Corporation. All other brands or trademarks are the property of their respective holders and should be treated as such.

QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts) (Unaudited)

Three Months Ended

	Three Months Ended						
	M	arch 29, 2015		March 30, 2014	December 28, 2014		
Revenue	\$	6,159	\$	11,164	\$	5,721	
Cost of revenue, excluding inventory write-down		3,263		7,042		3,487	
Inventory write-down		17		64		22	
Gross profit		2,879		4,058		2,212	
Operating expenses:							
Research and development		3,477		2,641		3,432	
Selling, general and administrative		2,960		3,465		2,771	
Total operating expense		6,437		6,106		6,203	
Loss from operations		(3,558)		(2,048)		(3,991)	
Interest expense		(14)		(16)		(18)	
Interest income and other (expense), net		(26)		(26)		(47	
Loss before income taxes		(3,598)		(2,090)		(4,056)	
Provision for income taxes		40		20		86	
Net loss	\$	(3,638)	\$	(2,110)	\$	(4,142)	
Net loss per share:							
Basic	\$	(0.06)	\$	(0.04)	\$	(0.07)	
Diluted	\$	(0.06)	\$	(0.04)	\$	(0.07)	
Weighted average shares:							
Basic		56,190		54,433		55,982	
Diluted		56,190		54,433		55,982	

QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands) (Unaudited)

	March 29, 2015			December 28, 2014 ⁽¹⁾		
ASSETS						
Current assets:						
Cash and cash equivalents	\$	28,215	\$	30,050		
Accounts receivable, net		1,684		1,552		
Inventories		3,349		4,952		
Other current assets		1,050		1,146		
Total current assets		34,298		37,700		
Property and equipment, net		2,974		3,217		
Other assets		227		222		
TOTAL ASSETS	\$	37,499	\$	41,139		
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities:						
Trade payables	\$	1,763	\$	2,506		
Accrued liabilities		1,710		1,574		
Deferred Revenue		114				
Current portion of capital lease obligations		232		225		
Total current liabilities		3,819		4,305		
Long-term liabilities:						
Revolving line of credit		1,000		1,000		
Capital lease obligations, less current portion		137		191		
Other long-term liabilities		160		76		
Total liabilities		5,116		5,572		
Stockholders' equity:						
Common stock, at par value		56		56		
Additional paid-in capital		238,873		238,419		
Accumulated deficit		(206,546)		(202,908)		
Total stockholders' equity		32,383		35,567		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$</u>	37,499	\$	41,139		

⁽¹⁾ Derived from the December 28, 2014 audited balance sheet included in the 2014 Annual Report on Form 10-K of QuickLogic Corporation.

QUICKLOGIC CORPORATION

SUPPLEMENTAL RECONCILIATIONS OF GAAP AND NON-GAAP FINANCIAL MEASURES

(In thousands, except per share amounts and percentages)

(Unaudited)

	Three Months Ended					
	Marc	ch 29, 2015	March 30, 2014		December 28, 2014	
GAAP loss from operations	\$	(3,558)	\$	(2,048)	\$	(3,991)
Adjustment for stock-based compensation within:						
Cost of revenue		39		42		27
Research and development		191		353		174
Selling, general and administrative		267		337		291
Non-GAAP loss from operations	\$	(3,061)	\$	(1,316)	\$	(3,499)
GAAP net loss	\$	(3,638)	\$	(2,110)	\$	(4,142)
Adjustment for stock-based compensation within:						
Cost of revenue		39		42		27
Research and development		191		353		174
Selling, general and administrative		267		337		291
Non-GAAP net loss	\$	(3,141)	\$	(1,378)	\$	(3,650)
GAAP net loss per share	\$	(0.06)	\$	(0.04)	\$	(0.07)
Adjustment for stock-based compensation		*		0.01		0.01
Non-GAAP net loss per share	\$	(0.06	\$	(0.03)	\$	(0.06)
GAAP gross margin percentage		46.7 %		36.3 %		38.7
Adjustment for stock-based compensation		0.7 %		0.4 %		0.4
Non-GAAP gross margin percentage		47.4 %		36.7 %		39.1

^{*} Figures were not considered for reconciliation due to the insignificant amount.

QUICKLOGIC CORPORATION SUPPLEMENTAL DATA (Unaudited)

	Perce	ntage of Reven	Change in Revenue			
	Q1 2015	Q1 2014	Q4 2014	Q1 2014 to Q1 2015	Q4 2014 to Q1 2015	
COMPOSITION OF REVENUE						
Revenue by product: (1)						
New products	67 %	80 %	64 %	(54)%	13 %	
Mature products	33 %	20 %	36 %	(10)%	(1)%	
Revenue by geography:						
Asia Pacific	62 %	83 %	70 %	(59)%	(4)%	
North America	30 %	10 %	20 %	67 %	59 %	
Europe	8 %	7 %	10 %	(31)%	(13)%	

⁽¹⁾ New products include all products manufactured on 180 nanometer or smaller semiconductor processes. Mature products include all products produced on semiconductor processes larger than 180 nanometers.

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Source: QuickLogic