

QuickLogic Announces Fiscal 2014 Third Quarter Results

SUNNYVALE, CA -- (Marketwired) -- 10/29/14 -- QuickLogic Corporation (NASDAQ: QUIK), the innovator of ultra-low power Customer Specific Standard Products (CSSPs), today announced the financial results for its fiscal third quarter ended September 28, 2014.

Total revenue for the third quarter of 2014 was \$4.1 million, representing a decrease of 40% sequentially and 55% from the third quarter of 2013. New product revenue for the third quarter of 2014 was \$2.2 million, down 50% sequentially and 69% compared to the third quarter of 2013. New product revenue accounted for 54% of the total revenue in the third quarter. Mature product revenue was \$1.9 million in the third quarter of 2014, down 20% sequentially and 2% from the third quarter of 2013.

Under generally accepted accounting principles in the United States of America (GAAP), the net loss for the third quarter of 2014 was \$3.9 million, or \$0.07 per share, compared with a net loss of \$2.9 million, or \$0.05 per share, in the second quarter of 2014 and a net loss of \$2.3 million, or \$0.05 per share, in the third quarter of 2013. Non-GAAP net loss for the third quarter of 2014 was \$3.5 million, or \$0.06 per share, compared with a non-GAAP net loss of \$2.3 million, or \$0.04 per share, in the second quarter of 2014 and a non-GAAP net loss of \$2 million, or \$0.04 per share, in the third quarter of 2013.

Conference Call

QuickLogic will hold a conference call at 2:30 p.m. Pacific Daylight Time today, October 29, 2014, to discuss its current financial results. The conference call is being webcast and can be accessed via QuickLogic's website at www.quicklogic.com. To join the live conference, you may dial (877) 377-7094 by 2:20 p.m. Pacific Daylight Time. A recording of the call will be available starting one hour after completion of the call. To access the recording, please call (404) 537-3406 and reference the passcode: 21578171. The call recording will be archived until Wednesday, November 5, 2014 and the webcast will be available for 12 months.

About QuickLogic

QuickLogic Corporation (NASDAQ: QUIK) is the leading provider of ultra-low power, customizable Sensor Hub, Display, and Connectivity semiconductor solutions for smartphone, tablet, wearable, and mobile enterprise OEMs. Called Customer Specific Standard Products (CSSPs), these programmable 'silicon plus software' solutions enable our customers to bring hardware-differentiated products to market quickly and cost effectively. For more information about QuickLogic and CSSPs, visit www.quicklogic.com. Code: QUIK-G

QuickLogic reports financial information in accordance with GAAP, but believes that non-GAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes charges related to stock-based compensation, restructuring, the effect of the write-off of long-lived assets and the tax effect on other comprehensive income in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner similar to how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods, and serve as a basis for the allocation of Company resources, management of operations and the measurement of profit-dependent cash and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with GAAP. A reconciliation of GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable GAAP financial measures.

Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements. Actual results could differ materially from the results described in these forward-looking statements. Factors that could cause actual results to differ materially include: delays in the market acceptance of the Company's new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis; our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition, including the introduction of new products by competitors; our ability to hire and retain qualified personnel; changes in product demand or supply; capacity constraints; and general economic conditions. These factors and others are described in more detail in the Company's public reports filed with the Securities and Exchange Commission, including the risks discussed in the "Risk Factors" section in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases.

QuickLogic is a registered trademark and the QuickLogic logo is a trademark of QuickLogic Corporation. All other brands or trademarks are the property of their respective holders and should be treated as such.

QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

	Three Months Ended				Nine Months Ended					
	2	8, 2014	2	9, 2013	June 29, 2014					
Revenue Cost of revenue, excluding inventory		4,124		9,066		6 , 836	\$	22,124		
write-down Inventory write-down		2,364 (3)				35		13 , 191 96		10,831 379
Gross profit Operating expenses: Research and		1,763		3 , 029		3,016		8 , 837		5 , 999
development Selling, general and	d	3,057		2,052		3 , 056		8,754		5 , 902
administrative Restructuring cost				3,207 (32)				8,892		8,648 181
Total operating expense		5,636		5 , 227		5,904		17,646		14,731
Loss from operations Gain on sale of TowerJazz Semiconductor Ltd.		(3,873)		(2,198)		(2,888)		(8,809)		(8,732)
shares Interest expense		 (34)		 (8)		 (17)		 (67)		181 (37)
Interest income and other (expense), net						(36)		(79)		
Loss before income taxes		(3,924)		(2,280)		(2,941)		(8,955)		(8,718)
Provision for (benefit from) income taxes	L	6		(18)		(44)		(18)		369
Net loss		(3,930)		(2 , 262)		(2,897)	\$ ==	(8,937)	\$ ==	(9 , 087)
Net loss per share: Basic	\$	(0.07)						(0.16)		
Diluted	== \$	(0.07)	\$	(0.05)	\$	(0.05)	\$	(0.16)		(0.20)
Weighted average shares:										11 610
Basic	==	55 , 812	==	44,761 =====	==	55 , 379	==	55 , 208	==	44,640 =====
Diluted	==	55 , 812	==	44,761 =====	==	55 , 379	==	55 , 208	==	44,640

QUICKLOGIC CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands)

(Unaudited)

ASSETS Current assets: Cash and cash equivalents \$ 31,159 \$ 37,406 Accounts receivable, net 1,747 3,261 Inventories 6,878 4,136 Other current assets 964 1,272 Total current assets 40,748 46,075 Property and equipment, net 2,889 2,840 Other assets 228 2211 TOTAL ASSETS \$ 43,865 \$ 49,126 LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Revolving line of credit \$ 1,000 \$ 1,000 Trade payables 1,724 3,578 Accrued liabilities 1,839 3,519 Current portion of capital lease obligations 223 177 Total current liabilities: Capital lease obligations, less current portion 225 133 Other long-term liabilities 5,075 8,528 Stockholders' equity: Common stock, at par value 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (188,829) Total stockholders' equity \$ 43,865 \$ 49,126		Sept	tember 28, 2014	
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Accounts receivable, net 1,747 3,261 Inventories 6,878 4,136 Other current assets 964 1,272 Total current assets 40,748 46,075 Property and equipment, net 2,889 2,840 Other assets 228 211 TOTAL ASSETS \$ 43,865 \$ 49,126 LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Revolving line of credit \$ 1,000 \$ 1,000 Trade payables 1,724 3,578 Accrued liabilities 1,839 3,519 Current portion of capital lease obligations 223 177 Total current liabilities: Capital lease obligations, less current portion 225 133 Other long-term liabilities 64 121 Total liabilities 5,075 8,528 Stockholders' equity: Common stock, at par value 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598	Current assets:			
Inventories	<u>-</u>	\$		
Other current assets 964 1,272 Total current assets 40,748 46,075 Property and equipment, net 2,889 2,840 Other assets 228 211 TOTAL ASSETS \$ 43,865 \$ 49,126 LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: 8 1,000 \$ 1,000 Trade payables 1,724 3,578 Accrued liabilities 1,839 3,519 Current portion of capital lease obligations 223 177 Total current liabilities 4,786 8,274 Long-term liabilities: 225 133 Other long-term liabilities 64 121 Total liabilities 5,075 8,528 Stockholders' equity: 56 54 Common stock, at par value 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Accounts receivable, net			
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Property and equipment, net Other assets 2,889 2,840 Other assets 228 211 TOTAL ASSETS \$ 43,865 \$ 49,126 LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Revolving line of credit \$ 1,000 \$ 1,000 Trade payables 1,724 3,578 Accrued liabilities 1,839 3,519 Current portion of capital lease obligations 223 177 Total current liabilities: 4,786 8,274 Long-term liabilities: 225 133 Other long-term liabilities 64 121 Total liabilities 5,075 8,528 Stockholders' equity: 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Other current assets		964	1,272
Other assets 228 211 TOTAL ASSETS \$ 43,865 \$ 49,126 LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: \$ 1,000 \$ 1,000 Trade payables 1,724 3,578 Accrued liabilities 1,839 3,519 Current portion of capital lease obligations 223 177 Total current liabilities: 4,786 8,274 Long-term liabilities: 225 133 Other long-term liabilities 64 121 Total liabilities 5,075 8,528 Stockholders' equity: 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Total current assets		40,748	46,075
TOTAL ASSETS \$ 43,865 \$ 49,126 LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Revolving line of credit \$ 1,000 \$ 1,000 Trade payables 1,724 3,578 Accrued liabilities 1,839 3,519 Current portion of capital lease obligations 223 177 Total current liabilities 4,786 8,274 Long-term liabilities: Capital lease obligations, less current portion portion 225 133 Other long-term liabilities 64 121 Total liabilities 5,075 8,528 Stockholders' equity: Common stock, at par value 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Property and equipment, net		2,889	2,840
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LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Revolving line of credit \$ 1,000 \$ 1,000 Trade payables \$ 1,724 3,578 Accrued liabilities \$ 1,839 3,519 Current portion of capital lease obligations \$ 223 177 Total current liabilities \$ 4,786 8,274 Long-term liabilities: Capital lease obligations, less current portion \$ 225 133 Other long-term liabilities \$ 64 121 Total liabilities \$ 5,075 8,528 Stockholders' equity: Common stock, at par value \$ 56 54 Additional paid-in capital \$ 237,500 230,373 Accumulated deficit \$ (198,766) (189,829) Total stockholders' equity \$ 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	TOTAL ASSETS	\$	·	•
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Trade payables Accrued liabilities 1,839 3,519 Current portion of capital lease obligations 223 177 Total current liabilities Capital lease obligations, less current portion 225 133 Other long-term liabilities Total liabilities 5,075 8,528 Stockholders' equity: Common stock, at par value Additional paid-in capital Accumulated deficit Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Current liabilities:			
Accrued liabilities Current portion of capital lease obligations Total current liabilities Capital lease obligations, less current portion Other long-term liabilities Total liabilities Total liabilities Total liabilities Stockholders' equity: Common stock, at par value Additional paid-in capital Accumulated deficit Total stockholders' equity		\$		
Total current liabilities 4,786 8,274 Long-term liabilities: Capital lease obligations, less current portion 225 133 Other long-term liabilities 64 121 Total liabilities 5,075 8,528 Stockholders' equity: Common stock, at par value 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598				
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Capital lease obligations, less current portion 225 133 Other long-term liabilities 64 121 Total liabilities 5,075 8,528 Stockholders' equity: Common stock, at par value 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Total current liabilities		4,786	8,274
portion 225 133 Other long-term liabilities 64 121 Total liabilities 5,075 8,528 Stockholders' equity: Common stock, at par value 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126				
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Stockholders' equity: Common stock, at par value Additional paid-in capital Accumulated deficit Total stockholders' equity TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Other long-term liabilities		64	 121
Common stock, at par value 56 54 Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Total liabilities		5 , 075	 8,528
Additional paid-in capital 237,500 230,373 Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Stockholders' equity:			
Accumulated deficit (198,766) (189,829) Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Common stock, at par value		56	54
Total stockholders' equity 38,790 40,598 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Additional paid-in capital		237,500	230,373
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY \$ 43,865 \$ 49,126	Accumulated deficit		(198,766)	 (189,829)
	Total stockholders' equity		38,790	 40,598
	TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$		\$ 49,126

QUICKLOGIC CORPORATION SUPPLEMENTAL RECONCILIATIONS OF GAAP AND NON-GAAP FINANCIAL MEASURES (In thousands, except per share amounts) (Unaudited)

Thr	ee Months E	nded	Nine Mon	ths Ended
-	September 29, 2013	June 29, 2014	September 28, 2014	September 29, 2013

⁽¹⁾ Derived from the December 29, 2013 audited balance sheet included in the 2013 Annual Report on Form 10-K of QuickLogic Corporation.

GAAP loss from										
operations Adjustment for stock-based	\$	(3,873)	\$	(2,198)	\$	(2,888)	\$	(8,809)	\$	(8,732)
<pre>compensation within:</pre>										
Cost of revenue		32		24		36		110		76
Research and development Selling, general and		176		74		221		750		286
and administrative Adjustment for the write-off of		244		232		309		890		705
<pre>equipment within: Selling, general an administrative</pre>	d	5		3				5		3
Adjustment for				(22)						1.01
restructuring cost	s 			(32)						181
Non-GAAP loss from	ċ	(2 /16)	ċ	(1 007)	ċ	(2,322)	ċ	(7 054)	ċ	(7 A01)
operations	\$ ==	(3,416)	ې ==	(1,897) =====	۶ ==	(2,322) ======	ې ==	(7,054)	۶ ==	(7,481) ======
GAAP net loss Adjustment for stock-based	\$	(3,930)	\$	(2,262)	\$	(2,897)	\$	(8,937)	\$	(9,087)
compensation within:										
Cost of revenue		32		24		36		110		76
Research and		176		74		221		750		286
development Selling, general and		170		74		221		750		200
and administrative Adjustment for the write-off of		244		232		309		890		705
equipment within: Selling, general an	d									
administrative	a	5		3				5		3
Adjustment for restructuring cost				(32)						181
Adjustment for gain on sale of TowerJazz Semiconductor Ltd.										
shares Adjustment for tax effect on other										(181)
comprehensive income										273
Non-GAAP net loss	 \$	(3,473)		(1,961)		(2 331)		(7,182)		(7,744)
NOII-GAAP HEC 1055	ب ==	(3,473)	ب ==	(1,901)	ب ==		ې ==		ب ==	(/ , /44)
GAAP net loss per share Adjustment for	\$	(0.07)	\$	(0.05)	\$	(0.05)	\$	(0.16)	\$	(0.20)
stock-based compensation Adjustment for the		0.01		0.01		0.01		0.03		0.02
write-off of equipment Adjustment for		*		*				*		*

restructuring costs Adjustment for gain on sale of TowerJazz	s	*			0.01
Semiconductor Ltd. shares Adjustment for tax effect on other					(0.01)
comprehensive income					0.01
Non-GAAP net loss per share	\$ (0.06)	\$ (0.04)	\$ (0.04)	\$ (0.13)	\$ (0.17)
GAAP gross margin percentage Adjustment for stock-based	42.7%	33.4%	44.1%	39.9%	34.9%
compensation	0.8%	0.3%	0.5%	0.5%	0.4%
Non-GAAP gross margin percentage	43.5% =====	33.7%	44.6%	40.4%	35.3% =====

^{*} Figures were not considered for reconciliation due to the insignificant amount.

QUICKLOGIC CORPORATION SUPPLEMENTAL DATA (Unaudited)

	Percen	tage of Re	evenue	Change in Revenue			
	Q3 2014	Q3 2013	Q2 2014	Q3 2013 to Q3 2014	Q2 2014 to Q3 2014		
COMPOSITION OF REVENUE							
Revenue by product: (1)							
New products	54%	79%	66%	(69)%	(50)%		
Mature products	46%	21%	34%	(2)%	(20)%		
Revenue by geography:							
Asia Pacific	57%	83%	66%	(69)%	(48)%		
Europe	17%	6%	20%	22%	(48)%		
North America	26%	11%	14%	6%	11%		

⁽¹⁾ New products include all products manufactured on 180 nanometer or smaller semiconductor processes. Mature products include all products produced on semiconductor processes larger than 180 nanometers.

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Source: QuickLogic