

# QuickLogic Announces Fiscal 2011 Third Quarter Results

SUNNYVALE, CA -- (MARKET WIRE) -- 11/01/11 -- QuickLogic Corporation (NASDAQ: QUIK), the lowest power Customer Specific Standard Products (CSSPs) leader, today announced the financial results for its fiscal third quarter ended October 2, 2011.

In accordance with the company's guidance for the quarter, total revenue for the third quarter of 2011 was \$5.3 million. Revenue was down 7% sequentially and 27% compared to the third quarter of 2010. During the third quarter, new product revenue increased 3% sequentially to \$1.2 million, representing 23% of total revenue. During the third quarter, mature product revenue decreased 9% sequentially to \$4.1 million, representing 77% of total revenue in the third quarter.

Under generally accepted accounting principles (GAAP), the net loss for the third quarter of 2011 was \$1.5 million, or \$0.04 per diluted share, compared with a net loss of \$2.1 million, or \$0.05 per diluted share, in the second quarter of 2011 and a net income of \$0.6 million, or \$0.01 per diluted share, in the third quarter of 2010. Non-GAAP net loss for the third quarter of 2011 was \$1.0 million, or \$0.03 per diluted share, compared with a non-GAAP net loss of \$1.6 million, or \$0.04 per diluted share, in the second quarter of 2011 and a non-GAAP net income of \$0.9 million, or \$0.02 per diluted share, in the third quarter of 2010.

## Conference Call

QuickLogic will hold a conference call at 2:30 p.m. Pacific Daylight Time today, November 1, 2011, to discuss its current financial results. The conference call is being webcast and can be accessed via QuickLogic's website at <a href="www.quicklogic.com">www.quicklogic.com</a>. To join the live conference, please dial (877) 377-7094 by 2:20 p.m. Pacific Daylight Time. A recording of the call will be available starting one hour after completion of the call. To access the recording, please call (404) 537-3406 and reference the passcode: 21256625. The call recording will be archived until Friday, November 4, 2011 and the webcast will be available for 12 months.

## About QuickLogic

QuickLogic Corporation (NASDAQ: QUIK) is the inventor and pioneer of innovative, customizable semiconductor solutions for mobile and portable electronics original equipment manufacturers (OEMs) and original design manufacturers (ODMs). These silicon plus software solutions are called Customer Specific Standard Products (CSSPs). CSSPs enable our customers to bring their products to market more quickly and remain in the market longer, with the low power, cost and size demanded by the mobile and portable electronics market. For more information about QuickLogic and CSSPs, visit <a href="www.quicklogic.com">www.quicklogic.com</a>. Code: QUIK-G

QuickLogic reports financial information in accordance with GAAP, but believes that non-GAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes charges related to stock-based compensation, restructuring, the write-down of the Company's investment in TowerJazz Semiconductor Ltd., the effect of the write-off of long-lived assets and the tax effect on other comprehensive income in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner similar to how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods, and serve as a basis for the allocation of Company resources, management of operations and the measurement of profit-dependent cash and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with GAAP. A reconciliation of GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable GAAP financial measures.

Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements relating to the revenue generating potential of new products, which is dependent on the market acceptance of our products and the level of customer orders. Actual results could differ materially from the results described in these forward-looking statements. Factors that could cause actual results to differ materially include: delays in the market acceptance of the Company's new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis; our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition, including the introduction of new products by competitors; our ability to hire and retain qualified personnel; changes in product demand or supply; capacity constraints; and general economic conditions. These factors and others are described in more detail in the Company's public reports filed with the Securities and Exchange Commission, including the risks discussed in the "Risk Factors" section in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases.

ArcticLink, pASIC, PolarPro, QuickLogic, QuickPCI and QuickRAM are registered trademarks and Eclipse and the QuickLogic logo are trademarks of QuickLogic Corporation. All other brands or trademarks are the property of their respective holders and should be treated as such.

#### QUICKLOGIC CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts)

(Unaudited)

				Nine Months Ended		
	October	October	July 3,	October	October	
		3, 2010				
Revenue	\$ 5,339	\$ 7,333	\$ 5,737	\$ 16,623	\$19 <b>,</b> 241	
Cost of revenue,						
excluding inventory						
write-down and						
related charges and						
long-lived asset						
impairment	1,897	2,619	1,908	5,626	7,215	
Inventory write-down						
and related charges	386	17	58	562	90	
Gross profit	3,056	4,697	3,771	10,435	11,936	
Operating expenses:						
Research and						
development	2,271	1,817	3,312	7,386	5,410	
Selling, general						
and administrative	2 <b>,</b> 267				7,388	

Income (loss) from					
operations	(1,482)	345	(2,084)	(4,368)	(862)
Gain on sale of					
TowerJazz					
Semiconductor Ltd.					
shares					993
Interest expense	(5)	(12)	(18)	(31)	(57)
Interest income and					
other (expense), net	(49)	25	(13)	(66)	(46)
Income (loss) before					
income taxes	(1,536)	358	(2,115)	(4,465)	28
Provision for					
(benefit from)					
income taxes	10	(192)	(55)	19	(164)
Net income (loss)	\$ (1,546)	\$ 550	\$(2,060)	\$ (4,484)	\$ 192
	=======	=======================================	======	=======	======
Net income (loss) per					
share:					
Basic	\$ (0.04)	\$ 0.02	\$ (0.05)	\$ (0.12)	\$ 0.01
		=======================================		======	
Diluted	\$ (0.04)	\$ 0.01	\$ (0.05)	\$ (0.12)	\$ 0.01
	=======	=======================================	======	======	======
Weighted average					
shares:	20	05 50	20.275	0.0.000	05.106
Basic		35,634			
D.1	20.410				27.011
Diluted	38,418	38,711	<i>3</i> 8,376	38,303	37,911

# QUICKLOGIC CORPORATION

# SUPPLEMENTAL RECONCILIATIONS OF GAAP AND NON-GAAP FINANCIAL MEASURES

(In thousands, except per share amounts)

(Unaudited)

	Three Months Ended					Nine Months Ended				
	2	ctober , 2011	Octo	ober 2010	J <sup>.</sup>	uly 3, 2011	0c	tober	0c <sup>-</sup>	tober
GAAP income (loss)										
from operations	\$	(1,482)	\$	345	\$	(2,084)	\$	(4,368)	\$	(862)
Adjustment for										
stock-based										
compensation										
within:										
Cost of revenue		34		34		35		104		120
Research and										
development		114		147		119		354		502
Selling, general										
and										
administrative		264		387		282		833		1,231
Adjustment for the										
write-off of										
equipment within:										
Selling, general										
and										

administrative	102		8		-	102	8
Non-GAAP income							
(loss) from							
operations	\$ (968)	\$	921	\$	(1,648)	\$ (2,975)	\$ 999
	=======	====	====	==	======	======	=======
GAAP net income							
(loss)	\$ (1,546)	\$	550	\$	(2,060)	\$ (4,484)	\$ 192
Adjustment for							
stock-based							
compensation							
within:							
Cost of revenue	34		34		35	104	120
Research and							
development	114		147		119	354	502
Selling, general							
and							
administrative	264		387		282	833	1,231
Adjustment for the							
write-off of							
equipment within:							
Selling, general							
and							
administrative	102		8		_	102	8
Adjustment for gain							
on sale of							
TowerJazz							
Semiconductor Ltd.							
Shares	_		_		-		(993)
Adjustment for tax							

effect on other comprehensive

income		-		(209)		_				(209)
Non-GAAP net income										
(loss)	\$	(1,032)	Ś	917	\$	(1,624)	Ś	(3.091)	Ś	851
(,		======		:====		======		======		=====
GAAP net income										
(loss) per share	\$	(0.04)	\$	0.01	\$	(0.05)	\$	(0.12)	\$	0.01
Adjustment for										
stock-based										
compensation		0.01		0.02		0.01		0.04		0.05
Adjustment for										
write-off of										
equipment		*		*		-		*		*
Adjustment for gain										
on sale of										
TowerJazz										
Semiconductor Ltd.										
Shares		_		-		-		-		(0.03)
Adjustment for tax										
effect on other										
comprehensive										
income		_		(0.01)		-		-		(0.01)
Non-GAAP net income										
(loss) per share	\$	(0.03)	\$	0.02	\$	(0.04)	\$	(0.08)	\$	0.02
	==	======	====	====	==		==	======	==:	=====

percentage	57.2%	64.1%	65.7%	62.8%	62.0%
Adjustment for					
stock-based					
compensation	0.7	0.4	0.6	0.6	0.7
Non-GAAP gross margin					
percentage	57.9%	64.5%	66.3%	63.4%	62.7%
	=======	=======	=======	=======	=======

# QUICKLOGIC CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

(Unaudited)

	Oct	October 2,		anuary 2,
		2011		2011(1)
ASSETS				
Current assets:				
Cash and cash equivalents	\$	21,571	\$	21,956
Short-term investment in TowerJazz				
Semiconductor Ltd.		425		909
Accounts receivable, net		1,978		4,143
Inventories		3,862		3,344
Other current assets		661		772
Total current assets		28,497		31,124

<sup>\*</sup> Figures were not considered in the reconciliation of GAAP and Non-GAAP measures due to the insignificant amount.

	1 005	0.010
Property and equipment, net	1,935	
Other assets	202	192
TOTAL ASSETS	\$ 30,634	\$ 33,628
LIABILITIES AND STOCKHOLDERS' EQUITY	 	 
Current liabilities:		
Revolving line of credit	\$ -	\$ -
Trade payables	1,924	2,152
Accrued liabilities	1,041	1,303
Deferred income on shipments to distributors	90	328
Current portion of debt and capital lease		
obligations	37	408
Total current liabilities	3,092	4,191
Long-term liabilities:		
Capital lease obligations, less current		
portion	-	-
		124
Other long-term liabilities	127	
Other long-term Habilities	 127	
Total liabilities	 	 4,315
	3,219	 4,315
Total liabilities	3,219	 4,315
Total liabilities  Stockholders' equity:	3,219	 4,315

Accumulated deficit	(162,129)	(157,645)
Total stockholders' equity	 27,415	 29,313
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 30,634	\$ 33,628

(1) Derived from the January 2, 2011 audited balance sheet included in the 2010 Annual Report on Form 10-K of QuickLogic Corporation.

# QUICKLOGIC CORPORATION

# SUPPLEMENTAL DATA

(Unaudited)

	Percent	age of Reve	enue	Change in Revenue		
				Q2 2011	Q3 2010	
	Q3	Q2	Q3	to	to	
	2011	2011	2010	Q3 2011	Q3 2011	
COMPOSITION OF						
REVENUE						
Revenue by product						
(1)						
New products	23%	21%	38%	3%	(56)%	
Mature products	77%	79%	62%	(9)%	(10)%	

100%	100%	100%

Revenue by geography

North America	35%	34%	35%	(7)%	(28)%
Europe	31%	24%	10%	24%	120%
Rest of world	23%	31%	45%	(31)%	(62)%
Japan	11%	11%	10%	(5)%	(21)%
	100%	100%	100%		
	=======================================	====== ===	=====		

(1) New products represent products introduced since 2005, and include ArcticLink, ArcticLink II, Eclipse II, PolarPro, PolarPro II, and QuickPCI II products. Mature products include Eclipse, pASIC1, pASIC2, pASIC3, QuickDSP, QuickFC, QuickMIPS, QuickPCI, QuickRAM and V3 products, as well as royalty revenue, programming hardware and software.

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Source: QuickLogic