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Equinix Metal Expansion Equips Digital Leaders to Harness Physical Infrastructure at Software Speed

New Global Locations, Partners and Features Deliver Digital Infrastructure with the Control of Hardware and the Agility of Cloud

REDWOOD CITY, Calif., March 3, 2021 /PRNewswire/ -- Equinix, Inc. (Nasdaq: EQIX), the world's digital infrastructure company™, today announced that Equinix Metal™ has significantly advanced its global scale, features and ability to enable as a Service consumption of the full value of Platform Equinix®. With these new and enhanced capabilities, Equinix Metal customers can consume interconnected infrastructure with the control of physical hardware and the low overhead and developer experience of the cloud, helping them move faster in today's competitive environment.

Today's announcements include the expanded availability of Equinix Metal in 18 global metros, the addition of new networking features to support hybrid multicloud architectures, the certification of new software integrations on Equinix Metal, and the launch of a managed appliance as a Service solution.

As digital leaders seek to be in closer proximity to the hardware, software, clouds and networks that matter most to their businesses, many are turning to Equinix Metal to create new digital services with a DevOps-friendly approach for seamless deployment across their hybrid cloud infrastructures. Many cloud-native companies are using Equinix Metal to locate their data "between the clouds," adjacent to multicloud hubs for enhanced performance. Additionally, specialized hardware providers are accelerating the global rollouts of new, as a Service consumption options with Equinix Metal.

With Equinix Metal, businesses can activate infrastructure globally, connect it to thousands of partners in the world's largest technology ecosystem and leverage DevOps tools to deploy, maintain and scale their applications to create digital advantage. Equinix will showcase these updates and livestream use cases and partner solutions today during its one-day "Proximity" technical user conference.

Highlights/Key Facts:

- Equinix Metal is an automated, interconnected and secure bare metal service that applies a developer and API-first mindset to foundational infrastructure and provides a fully automated way for digital businesses to access the value of Platform Equinix via its leading collection of DevOps and open-source integrations.

- A wide range of companies—from SaaS leaders to Global 2000 enterprises—are leveraging Equinix Metal to enter new regions, upgrade legacy infrastructure, improve performance, reduce latency, and reach clouds and end users more easily. More examples of how customers such as Comscore, Render, WhiteOps, Infiot, Bison Trails,

Dizzion, Clear Street, Restream, Super League Gaming, Vissensa and Yottaa are using Equinix Metal to bring together all the right places, partners and possibilities to create the foundational infrastructure they need to succeed can be found here

- Latest Equinix Metal advances include:

  - **Expanded Footprint** – Equinix Metal is now available in 18 global metros including in the Americas (Chicago, Dallas, Los Angeles, New York, São Paulo, Silicon Valley, Toronto and Washington, D.C.); in EMEA (Amsterdam, Frankfurt, London, Madrid and Paris); and in Asia-Pacific (Hong Kong, Seoul, Singapore, Sydney and Tokyo).

  - **Managed Appliance as a Service Solutions** – Introducing a range of as a Service partner infrastructure solutions on the Equinix platform, the new managed appliance capability of Equinix Metal enables OEM, storage, hybrid cloud, hyperconverged and other specialty hardware vendors to deliver fully operated, as a Service solutions that are seamlessly interconnected to the Platform Equinix ecosystem. These include an expanded collaboration with Dell Technologies to offer Bare Metal as a Service on Dell Technologies and Pure Storage on Equinix Metal. Equinix intends to launch a series of these solutions that are non-exclusive and can include multiple providers from its ecosystem in each solution category. These fully operated partner solutions complement Equinix's existing interconnection, networking and compute services to offer an expanded choice of Infrastructure as a Service solutions to its more than 10,000 customers worldwide.

  - **Advanced Networking with Equinix Fabric™ Integration** – The Equinix Metal platform now supports the full portfolio of Equinix Fabric integration options including port speeds up to 100G. With native integration to Equinix Fabric, Equinix Metal customers can quickly and securely connect to the more than 10,000 networks, enterprises, clouds and SaaS platforms available on Platform Equinix via low-latency, private interconnection. A new "hybrid bonded" network mode has also been added for high availability in hybrid cloud environments. Additionally, customers can leverage Equinix Network Edge to quickly add branded virtual network services to their environments.

  - **Software Integrations** – New native integrations from leading software vendors are now available on Equinix Metal to support hybrid multicloud infrastructures, including Mirantis Container Cloud, which delivers as a Service containers and infrastructure using Kubernetes or OpenStack, and the Cohesity Helios multicloud data platform.

Quotes:

- **Mehdi Daoudi, Co-Founder and CEO, Catchpoint**
  "We are in the internet's third act, where proximity and low latency unlock a new wave of innovation. As a long-time Equinix customer, we leverage infrastructure in many data centers around the world to deliver holistic and proactive digital experience monitoring capabilities to our global clients. Using critical Catchpoint insights, our customers proactively monitor and optimize the digital experiences of billions of consumers and employees around the world. Equinix Metal lowers our barrier to enter new locations, democratizing access to the edge, and showcases Equinix's expanding

platform vision. We are onboard and planning to roll out across all of Equinix Metal's 18 new locations."

- **Lakshmisha Nanjappachar, DevOps Manager, Zscaler**
  "Cumulatively, every day we save time and money with the Equinix Metal team, and the impact is to a point where we want to expand our footprint."

- **Travis Vigil, Senior Vice President, Product Management, Dell Technologies Infrastructure Solutions Group**
  "The future of digital businesses depends on having the right technology, in the right places, fully interconnected and automated. Equinix Metal, which combines trusted Dell Technologies infrastructure with an automated experience, makes this real for customers. The expansion of new centers, features and integrations allows more customers to better meet the demands of today's data era."

- **Jack Hogan, VP of Technology Strategy, Pure Storage**
  "Our customers have asked for an interconnected Storage as a Service that helps them unify data across all of their environments. By partnering with Equinix Metal, we are able to deliver an embedded, joint, global, on-demand Bare Metal as a Service solution that provides a seamless experience that combines best-in-class storage, compute and low-latency connectivity to clouds, enterprises and other ecosystems."

- **Zac Smith, Managing Director, Equinix Metal**
  "Our vision at Equinix is to empower digital leaders with a trusted platform that brings together and interconnects the foundational infrastructure that powers their success. By expanding Equinix Metal globally, adding key networking capabilities and collaborating with leading hardware and software vendors to offer as a Service solutions, we're helping customers, partners and the ecosystem at large create their digital advantage faster."

Additional Resources

- The Power of Three [blog]
- Powering Digital Leaders [e-book]
- ESG – Interconnection Amplifies the Value of Bare Metal Deployments [analyst report]
- Equinix Metal: Bare Metal and More! [blog]
- Learn more about Equinix Metal [website]
- Learn more about Platform Equinix [website]
- Equinix Unveils Fully Automated and Interconnected Bare Metal Service [press release]

About Equinix

Equinix (Nasdaq: EQIX) is the world's digital infrastructure company, enabling digital leaders to harness a trusted platform to bring together and interconnect the foundational infrastructure that powers their success. Equinix enables today's businesses to access all the right places, partners and possibilities they need to accelerate advantage. With Equinix, they can scale with agility, speed the launch of digital services, deliver world-class experiences and multiply their value.

Forward-Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking

statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX data centers and developing, deploying and delivering Equinix products and solutions, unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenues from customers in recently built out or acquired data centers; a failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; risks related to our taxation as a REIT; and other risks described from time to time in Equinix filings with the Securities and Exchange Commission. In particular, see recent Equinix quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.



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