April 5, 2012

Equinix Enables Unitas Global to Expand Footprint in Asia Pacific

With Platform Equinix, Unitas Global can connect directly to a rich customer and partner ecosystem

SINGAPORE--(BUSINESS WIRE)-- Equinix, Inc. (Nasdaq: EQIX), a provider of global data center services, today announced that Unitas Global, the world's first and leading managed infrastructure service provider, has selected Platform Equinix™ in Singapore and Sydney, Australia to support its global business expansion plans. The deployment will allow the company to securely reach cloud service providers and enterprise customers operating in Equinix data centers across the Asia-Pacific region.

Unitas Global, which designs and operates IT Infrastructure-as-a-Service (IaaS) for more than 100 customers, is present in Equinix's International Business Exchange™ (IBX®) data centers in Singapore (SG2) and Sydney (SY3). Moving forward, the company also plans to expand into other key Equinix data center locations in Asia-Pacific to accommodate rapid growth in the region. With Platform Equinix, Unitas Global has access to a secure, power-dense, high-availability and high-connectivity data center environment that connects an ecosystem of stakeholders, network and cloud computing service providers in the region.

"We wanted to work with a service provider who could serve as our gateway to Asia-Pacific and help accelerate our business growth in the region," said Grant Kirkwood, chief executive officer at Unitas Global. "We chose to work with Equinix because of its strategic locations in the region, rich customer and partner global ecosystem as well as its track record of operational excellence and the reliability of its IBX data centers, all of which will help us assemble best-in-class services for our customers."

"Today's business world is becoming increasingly borderless. Companies are pressured to expand their business operations, but see great rewards for global expansion, particularly in high-growth regions such as Asia-Pacific," said Clement Goh, country manager for Equinix Singapore. "Our global footprint gives Unitas Global's business strategic presence in major communications, financial, commercial and populous markets throughout Asia-Pacific. Through Platform Equinix and the Equinix Marketplace™, we can help Unitas Global increase visibility and connect to members of its digital supply chain to improve application performance, reduce cost and generate revenue."

"For many government and financial services organizations, Australia's strict data retention laws require cloud and co-location services to be hosted locally," said Tony Simonsen, country manager for Equinix Australia. "By deploying in our SY3 IBX, Unitas Global can satisfy the most stringent data sovereignty requirements to effectively market its IaaS services to a broad range of direct customers and managed services providers. As Australia's cloud industry is growing in size and sophistication, Platform Equinix attracts a rapidly growing client base among key verticals such as networks, cloud and financial services providers that capitalize on the opportunities in our ecosystem."

Equinix has 11 data centers across five key markets in Asia-Pacific, in Singapore, Hong Kong, Tokyo, Sydney and Shanghai. The company services more than 900 customers in the region, including cloud and IT service providers such as Voxel, IBM, Kyocera and Fujitsu.

About Unitas Global

Unitas Global is a leader in the emerging IT Infrastructure as a Service (IaaS) industry. Taking advantage of its network and datacenter assets around the world, and those of over 100 technology and service provider partners, Unitas offers its flagship UnitasONE suite of outsourced IT services to companies around the world. UnitasONE allows companies to purchase their entire IT infrastructure as a single managed service, simplifying operations and eliminating capex, allowing companies to focus on their core business functions. Unitas is headquartered in Los Angeles, with offices in Brussels and Hong Kong. For more information visit http://www.unitasglobal.com.

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects businesses with partners and customers around the world through a global platform of high performance data centers, containing dynamic ecosystems and the broadest choice of networks. Platform Equinix connects more than 4,000 enterprises, cloud, digital content and financial companies including more than 690 network service providers to help them grow their businesses, improve application performance and protect their vital digital assets. Equinix operates in 38 strategic markets across the Americas, EMEA and Asia-Pacific and continually invests in expanding its platform to power customer growth. http://www.equinix.com/

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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Source: Equinix, Inc.