

# Sun Hydraulics Reports Strong Earnings in 2014, Announces Shared Distribution

SARASOTA, FL -- (Marketwired) -- 02/23/15 -- Sun Hydraulics Corporation (NASDAQ: SNHY) today reported financial results for the fourth quarter and year-end 2014 and the Board of Directors announced a \$6.1 million shared distribution.

(Dollars in millions except net income	-		December 28, 2013	Increase
Twelve Months Ended				
Net sales	\$	227.7	\$ 205.3	11%
Net income	\$	43.8	\$ 38.0	15%
Net income per share:				
Basic	\$	1.65	\$ 1.45	14%
Diluted	\$	1.65	\$ 1.45	14%
Three Months Ended				
Net sales	\$	54.8	\$ 49.1	12%
Net income	\$	10.3	\$ 8.3	24%
Net income per share:				
Basic	\$	0.39	\$ 0.32	22%
Diluted	\$	0.39	\$ 0.32	22%

"Demand was strong throughout the fourth quarter, capping off another record year for Sun," said Allen Carlson, Sun's President and CEO. "All geographic end markets expanded in the quarter, led by robust demand in North America, which was up 18%. Asia/Pacific and Europe were each up 5%. For the year, we were able to drive double digit top and bottom line growth. Our performance led the Board to once again declare a shared distribution, recognizing the importance of both employees and shareholders."

"We made significant investments for future growth in 2014, and are seeing positive signs as a result," continued Carlson. "Our larger physical footprint provides the capacity to grow and drive operational improvements. This leads to faster response times to better satisfy our customers. New products, including prototype valves utilizing our new licensed Sturman technology, are creating interesting opportunities with both existing and new customers. Product development efforts increase our capabilities and enhance our offering of integrated package solutions. We anticipate continued product development and releases in 2015."

Concluding, Carlson commented, "Despite some headwinds, 2015 is off to a good start. The breadth and depth of our product line lends itself well to serving diverse end-user markets and eliminating reliance on any one industry. Geographically, there are pockets of strength, including North America and parts of Europe. In China, we have expanded our customer base, which mitigates a slowdown in Asia/Pacific. We remain ready to respond to business conditions in 2015. Our diverse end markets, coupled with on-going investment in products

and marketing efforts prepare Sun for future business growth. We also have the infrastructure in place and a strong balance sheet to capitalize on opportunities."

#### Shared Distribution

The 2014 shared distribution totals approximately \$6.1 million. It consists of a contribution to employees equal to 10% of wages, most of which will be paid into retirement plans in the form of Sun Hydraulics stock, and a \$0.09 per share cash dividend to be paid to all shareholders. The shared distribution dividend is payable on March 31, 2015, to shareholders of record as of March 15, 2015.

### Outlook

First quarter 2015 revenues are expected to be approximately \$55 million, down 3% from the first quarter of 2014, primarily driven by a strong U.S. Dollar against the Euro. Earnings per share are estimated to be \$0.40 to \$0.42 compared to \$0.43 in the same period a year ago. The first quarter will look similar on the top line to the fourth quarter, but operationally we expect to drive more profit to the bottom line.

# Webcast

Sun Hydraulics Corporation will broadcast its 2014 fourth quarter and year-end financial results conference call live over the Internet at 9:00 A.M. E.T. tomorrow, February 24, 2015. To listen to the webcast, go to the Investor Relations section of <a href="https://www.sunhydraulics.com">www.sunhydraulics.com</a>.

# Webcast Q&A

If an individual wishes to ask questions directly during the webcast, the conference call may be accessed by dialing 1-888-364-3109 and using 5125675 as the access code. Questions also may be submitted to the Company via email by going to the Sun Hydraulics website, <a href="www.sunhydraulics.com">www.sunhydraulics.com</a>, and clicking on Investor Relations on the top menu. Scroll down to the bottom of the page and click on contact email: <a href="investor@sunhydraulics.com">investor@sunhydraulics.com</a>, which will open an email window to type in your message. Sun leadership will then answer these and other questions during the Company's webcast. A copy of this earnings release is posted on the Investor Relations page of our website under "Press Releases."

Sun Hydraulics Corporation is a leading designer and manufacturer of high performance screw-in hydraulic cartridge valves and manifolds for worldwide industrial and mobile markets. For more information about Sun, please visit our website at <a href="https://www.sunhydraulics.com">www.sunhydraulics.com</a>.

# FORWARD-LOOKING INFORMATION

Certain oral statements made by management from time to time and certain statements contained herein that are not historical facts are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 and, because such statements involve risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Forward-looking statements, including those in Management's Discussion and Analysis of Financial Condition and Results of Operations are statements regarding the intent, belief or current expectations, estimates or projections of the Company, its Directors or its Officers about the Company and

the industry in which it operates, and assumptions made by management, and include among other items, (i) the Company's strategies regarding growth, including its intention to develop new products; (ii) the Company's financing plans; (iii) trends affecting the Company's financial condition or results of operations; (iv) the Company's ability to continue to control costs and to meet its liquidity and other financing needs; (v) the declaration and payment of dividends; and (vi) the Company's ability to respond to changes in customer demand domestically and internationally, including as a result of standardization. Although the Company believes that its expectations are based on reasonable assumptions, it can give no assurance that the anticipated results will occur.

Important factors that could cause the actual results to differ materially from those in the forward-looking statements include, among other items, (i) the economic cyclicality of the capital goods industry in general and the hydraulic valve and manifold industry in particular, which directly affect customer orders, lead times and sales volume; (ii) conditions in the capital markets, including the interest rate environment and the availability of capital; (iii) changes in the competitive marketplace that could affect the Company's revenue and/or cost bases, such as increased competition, lack of qualified engineering, marketing, management or other personnel, and increased labor and raw materials costs; (iv) changes in technology or customer requirements, such as standardization of the cavity into which screw-in cartridge valves must fit, which could render the Company's products or technologies noncompetitive or obsolete; (v) new product introductions, product sales mix and the geographic mix of sales nationally and internationally; and (vi) changes relating to the Company's international sales, including changes in regulatory requirements or tariffs, trade or currency restrictions, fluctuations in exchange rates, and tax and collection issues. Further information relating to factors that could cause actual results to differ from those anticipated is included but not limited to information under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Form 10-Q for the quarter ended September 27, 2014, and under the heading "Business" and particularly under the subheading, "Business Risk Factors" in the Company's Form 10-K for the year ended December 27, 2014. The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

SUN HYDRAULICS CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands except per share data)

		Three mont	nths ended December 28, 2013	
Net sales Cost of sales	\$	54,803 33,025	\$ 49,050 29,608	
Gross profit Selling, engineering and administrative		21,778	19,442	
<pre>expenses  Operating income Interest (income) expense, net</pre>		14,333 (666)	12,403 (258)	
Foreign currency transaction (gain) loss, net	,	(509)	41	

Miscellaneous (income) expense, net		137		(87)
Income before income taxes Income tax provision		15,371 5,044		12,707 4,364
Net income	\$	10,327	\$	8,343
Basic net income per common share Weighted average basic shares outstandin Diluted net income per common share	\$ g \$	0.39 26,548 0.39	•	0.32 26,336 0.32
Weighted average diluted shares outstanding Dividends declared per share	Ś	26 <b>,</b> 548	S	26,336 0.090

SUN HYDRAULICS CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands except per share data)

	_		e year ended December 28, 2013	
Net sales Cost of sales	\$	227,673 133,781		205,267 122,306
Gross profit Selling, engineering and administrative expenses		93,892		82,961 26,790
Operating income Interest income, net Foreign currency transaction gain, net Miscellaneous (income) expense, net		64,071 (1,592) (764) 685		56,171 (967) (27) (7)
Income before income taxes Income tax provision		65,742 21,967		57,172 19,188
Net income	\$	43,775	\$	37,984
Basic net income per common share Weighted average basic shares outstanding Diluted net income per common share	 \$ \$	1.65 26,456 1.65	·	1.45 26,206 1.45
Weighted average diluted shares outstanding Dividends declared per share	\$	26,456 1.45	\$	26,206 0.45

SUN HYDRAULICS CORPORATION CONSOLIDATED BALANCE SHEETS (in thousands)

	Dece	mber 27,	Decembe:	r 28,
		2014	201	3
Assets				
Current assets:				
Cash and cash equivalents	\$	56,843	\$	54,912

Restricted cash	319	334
Accounts receivable, net of allowance for doubtful accounts of \$172 and \$117 Inventories Income taxes receivable	17,501 14,098	16,984 13,853 954
Deferred income taxes	467	474
Short-term investments	43,353	38,729
Other current assets	2,966	2,816
Total current assets	135,547	129,056
Property, plant and equipment, net	77,716	
Goodwill	5,141	5,221
Other assets	4,360	3,470
Total assets	\$ 222,764	\$ 213,478
Liabilities and shareholders' equity		
Current liabilities: Accounts payable	\$ 4,873	\$ 4,630
Accrued expenses and other liabilities	7,908	7,016
Income taxes payable	559	,
Dividends payable	2,392	2,372
Total current liabilities	15,732	14,018
Deferred income taxes	8,501	7,747
Other noncurrent liabilities	272	285
Total liabilities	24,505	22,050
Commitments and contingencies Shareholders' equity:		
Preferred stock, 2,000,000 shares		
authorized, par value \$0.001, no share	S	
outstanding Common stock, 50,000,000 shares		
authorized, par value \$0.001,		
26,572,774 and 26,352,692 shares		
outstanding	27	26
Capital in excess of par value	73,499	65 <b>,</b> 391
Retained earnings	128,818	123,420
Accumulated other comprehensive income	(4,005)	0 501
(loss)	(4,085)	2,591
Total shareholders' equity	198,259	191,428
Total liabilities and shareholders'		
equity	\$ 222,764	\$ 213,478
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SUN HYDRAULICS CORPORATION CONSOLIDATED STATEMENT OF CASH FLOWS (in thousands)

	Twelve months ended				
	Decembe	er 27,	Dece	ember 28,	
	201	14		2013	
Cash flows from operating activities: Net income Adjustments to reconcile net income to	\$	43,775	\$	37 <b>,</b> 984	

net cash provided by operating activities:			
Depreciation and amortization (Gain) Loss on disposal of assets	8,718 171	7 <b>,</b> 2	27 62
Gain on investment in business	171		28)
Stock-based compensation expense	3,899	3,0	
Deferred director and phantom stock unit		٠,٠	
expense (income)	35		70
Stock compensation income tax benefit	(137)	(3	03)
Allowance for doubtful accounts	55		(7)
Provision for slow moving inventory	(37)		
Provision for deferred income taxes	1 <b>,</b> 265	2	91
(Increase) decrease in, net of			
acquisition:	(570)	(2.2	1 0 )
Accounts receivable	(572)	(3,2	
Inventories Income taxes receivable	(208)	(1,2	20) 77
Other current assets	1,091 (150)		67)
Other assets	69		83
Increase (decrease) in, net of	0,5	9	00
acquisition:			
Accounts payable	243		24
Income taxes payable	559		
Accrued expenses and other liabilities	4,118	3,1	55
Other noncurrent liabilities	(48)	(1	56)
Net cash provided by operating activitie Cash flows from investing activities:	s 62,846	47,1	23
Investment in business, net of cash			
acquired			23)
Investment in licensed technology	(1,075)		
Capital expenditures	(10,667)		
Proceeds from dispositions of equipment	(51, 226)		30
Purchases of short-term investments Proceeds from sale of short-term	(51,236)	(28,3	56)
investments	44,765	26,7	64
THV GD CIMCHED			
Net cash used in investing activities Cash flows from financing activities:	(18,176)	(20,2	20)
Stock compensation income tax benefit	137	3	03
Proceeds from stock issued	846		59
Dividends to shareholders	(38, 357)		
Change in restricted cash	15	` ,	(5)
Net cash used in financing activities	(37, 359)		
Effect of exchange rate changes on cash	(31,333)	(0,2	70)
and cash equivalents	(5,380)	1,8	09
Not ingresse (degresse) in each and each			
Net increase (decrease) in cash and cash equivalents	1,931	20,4	3./
Cash and cash equivalents, beginning of	1, 731	20,4	JI
period	54,912	34,4	78
period			
Cash and cash equivalents, end of period	\$ 56,843		
Supplemental disclosure of cash flow			
information:			
Cash paid:	ė 10 coo	ė 10 1	2.2
Income taxes	\$ 19,693	\$ 19,1	23
Supplemental disclosure of noncash transactions:			

Common stock issued for shared		
distribution through accrued expenses		
and other liabilities	\$ 3,226	\$ 3,486
Common stock issued for deferred		
director's compensation through other		
noncurrent liabilities	\$ 	\$ 294
Unrealized gain (loss) on available for		
sale securities	\$ (671)	\$ (22)

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Source: Sun Hydraulics Corporation