

# Growth Continues for Sun Hydraulics; Expects Strong Fourth Quarter

SARASOTA, FL -- (Marketwired) -- 11/03/14 -- Sun Hydraulics Corporation (NASDAQ: SNHY) today reported financial results for the third quarter of 2014 as follows:

	Sept	tember 27, 2014	_	ember 28, 2013	Increase
Three Months Ended					
Net sales	\$	55.0	\$	49.4	11%
Net income	\$	9.9	\$	8.3	19%
Net income per share:					
Basic	\$	0.37	\$	0.32	16%
Diluted	\$	0.37	\$	0.32	16%
Nine Months Ended					
Net sales	\$	172.9	\$	156.2	11%
Net income	\$	33.4	\$	29.6	13%
Net income per share:					
Basic	\$	1.27	\$	1.13	12%
Diluted	\$	1.27	\$	1.13	12%

"Sun's third quarter results were strong compared to last year," said Allen Carlson, Sun's President and CEO. "Demand for our products was up in all major geographic end markets, with Europe up 15%, and North America and Asia/Pacific each up 10%. Earnings came in as expected and included ongoing investments in product development and marketing efforts."

"Investing in our business for sustainable, profitable growth is key to our operations," continued Carlson. "In 2014, these investments include physical capacity, product development, and marketing efforts in Asia. These investments benefit Sun and our stakeholders long-term, and help drive value for shareholders. In addition to investing in our business, our financial performance and ability to generate cash allowed us to return cash to shareholders through a \$1.00 per share special dividend, paid last month. We did this while maintaining a balance sheet that affords us the ability to continue to invest in our business and take advantage of market opportunities for growth."

Concluding, Carlson commented, "The fourth quarter forecast indicates 2014 will be a great year for Sun. We expect double-digit growth, with solid earnings performance. We are pleased that our performance was recently recognized by Forbes, which once again named us to its list of the 50 Best Small Companies. Sun's focus remains on providing differentiated products and services to our customers, and delivering further value to stakeholders."

### Outlook

Fourth quarter 2014 revenues are expected to be approximately \$55 million, up 12% from

the fourth quarter of 2013. Earnings per share are estimated to be \$0.37 to \$0.39 compared to \$0.32 in the same period a year ago.

For the year, revenues are expected to be approximately \$228 million, up 11% from the prior year. Earnings per share are estimated to be \$1.64 to \$1.66 compared to earnings per share of \$1.45 in the prior year.

#### Webcast

Sun Hydraulics Corporation will broadcast its 2014 third quarter financial results conference call live over the Internet at 9:00 A.M. E.T. tomorrow, November 4, 2014. To listen to the webcast, go to the Investor Relations section of <a href="https://www.sunhydraulics.com">www.sunhydraulics.com</a>.

#### Webcast Q&A

If an individual wishes to ask questions directly during the webcast, the conference call may be accessed by dialing 1-888-455-2260 and using 6181783 as the access code. Questions also may be submitted to the Company via email by going to the Sun Hydraulics website, <a href="www.sunhydraulics.com">www.sunhydraulics.com</a>, and clicking on Investor Relations on the top menu. Scroll down to the bottom of the page and click on contact email: <a href="mailto:investor@sunhydraulics.com">investor@sunhydraulics.com</a>, which will open an email window to type in your message. Sun management will then answer these and other questions during the Company's webcast. A copy of this earnings release is posted on the Investor Relations page of our website under "Press Releases."

Sun Hydraulics Corporation is a leading designer and manufacturer of high performance screw-in hydraulic cartridge valves and manifolds for worldwide industrial and mobile markets. For more information about Sun, please visit our website at <a href="https://www.sunhydraulics.com">www.sunhydraulics.com</a>.

#### FORWARD-LOOKING INFORMATION

Certain oral statements made by management from time to time and certain statements contained herein that are not historical facts are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 and, because such statements involve risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Forward-looking statements, including those in Management's Discussion and Analysis of Financial Condition and Results of Operations are statements regarding the intent, belief or current expectations, estimates or projections of the Company, its Directors or its Officers about the Company and the industry in which it operates, and assumptions made by management, and include among other items, (i) the Company's strategies regarding growth, including its intention to develop new products; (ii) the Company's financing plans; (iii) trends affecting the Company's financial condition or results of operations; (iv) the Company's ability to continue to control costs and to meet its liquidity and other financing needs; (v) the declaration and payment of dividends; and (vi) the Company's ability to respond to changes in customer demand domestically and internationally, including as a result of standardization. Although the Company believes that its expectations are based on reasonable assumptions, it can give no assurance that the anticipated results will occur.

Important factors that could cause the actual results to differ materially from those in the

forward-looking statements include, among other items, (i) the economic cyclicality of the capital goods industry in general and the hydraulic valve and manifold industry in particular, which directly affect customer orders, lead times and sales volume; (ii) conditions in the capital markets, including the interest rate environment and the availability of capital; (iii) changes in the competitive marketplace that could affect the Company's revenue and/or cost bases, such as increased competition, lack of qualified engineering, marketing, management or other personnel, and increased labor and raw materials costs; (iv) changes in technology or customer requirements, such as standardization of the cavity into which screw-in cartridge valves must fit, which could render the Company's products or technologies noncompetitive or obsolete; (v) new product introductions, product sales mix and the geographic mix of sales nationally and internationally; and (vi) changes relating to the Company's international sales, including changes in regulatory requirements or tariffs, trade or currency restrictions, fluctuations in exchange rates, and tax and collection issues. Further information relating to factors that could cause actual results to differ from those anticipated is included but not limited to information under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Form 10-Q for the quarter ended September 27, 2014, and under the heading "Business" and particularly under the subheading, "Business Risk Factors" in the Company's Form 10-K for the year ended December 28, 2013. The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

SUN HYDRAULICS CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands except per share data)

	Sej	Three monto	September 28,		
Net sales Cost of sales		unaudited) 55,011 32,720	\$	naudited)	
Gross profit Selling, engineering and administrative		22 <b>,</b> 291			
expenses		7,656		6 <b>,</b> 540	
Operating income Interest (income) expense, net Foreign currency transaction (gain) loss,		14,635 (331)		13,074 (272)	
net Miscellaneous (income) expense, net		(226) 191		82 470	
Income before income taxes Income tax provision		15,001 5,124		12,794 4,519	
Net income	\$	9 <b>,</b> 877		8 <b>,</b> 275	
Basic net income per common share Weighted average basic shares outstanding	\$	0.37	\$	0.32 26,247	
Diluted net income per common share Weighted average diluted shares outstanding	\$	26,455			
Dividends declared per share	\$	1.090	\$	0.090	

## SUN HYDRAULICS CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands except per share data)

	Nine months ended				
			September 28,		
		2014			
			(unaudited)		
Net sales	\$			156,218	
Cost of sales		100 <b>,</b> 756		92 <b>,</b> 699	
Gross profit Selling, engineering and administrative		72,114		63,519	
expenses		22 <b>,</b> 375		19,752	
Operating income		49,739		43,767	
Interest income, net		(926)		(709)	
Foreign currency transaction gain, net		(256)		(68)	
Miscellaneous (income) expense, net		548		80	
Income before income taxes		50,373		44,464	
Income tax provision		16,924		14,824	
Net income	\$	33,449		29,640	
Basic net income per common share		1.27		1.13	
Weighted average basic shares outstanding		26,425		26,206	
Diluted net income per common share	\$	1.27		1.13	
Weighted average diluted shares outstanding		26,425		26,206	
Dividends declared per share	\$	1.36	\$	0.36	

SUN HYDRAULICS CORPORATION CONSOLIDATED BALANCE SHEETS (in thousands)

	_	tember 27, 2014 naudited)	December 28, 2013	
Assets				
Current assets:				
Cash and cash equivalents	\$	66 <b>,</b> 095	\$	54 <b>,</b> 912
Restricted cash		337		334
Accounts receivable, net of allowance for				
doubtful accounts of \$146 and \$117		19 <b>,</b> 805		16,984
Inventories		13,649		13,853
Income taxes receivable				954
Deferred income taxes		476		474
Short-term investments		55 <b>,</b> 232		38 <b>,</b> 729
Other current assets		4,001		2,816
Total current assets		159,595		129,056
Property, plant and equipment, net		76,577		75,731
Goodwill		5,242		5,221
Other assets		3,087		3,470
Total assets	\$	244,501	\$	213,478

Liabilities and shareholders' equity Current liabilities:

Accounts payable Accrued expenses and other liabilities Income taxes payable Dividends payable	\$ 5,919 6,739 2,329 28,848	\$ 4,630 7,016  2,372
Total current liabilities Deferred income taxes	43,835 7,572	14,018 7,747
Other noncurrent liabilities	 288	 285
Total liabilities Commitments and contingencies Shareholders' equity: Preferred stock, 2,000,000 shares authorized, par value \$0.001, no shares	51,695 	22 <b>,</b> 050 
outstanding Common stock, 50,000,000 shares authorized, par value \$0.001, 26,462,819 and		
26,352,692 shares outstanding	26	26
Capital in excess of par value	71,984	65 <b>,</b> 391
Retained earnings Accumulated other comprehensive income	120,883	123,420
(loss)	 (87)	 2 <b>,</b> 591
Total shareholders' equity	 192,806	 191,428
Total liabilities and shareholders' equity	244,501	213,478

SUN HYDRAULICS CORPORATION CONSOLIDATED STATEMENT OF CASH FLOWS (in thousands)

	Nine months ended September 27, September 28,		
	2014	2013	
	(unaudited)	(unaudited)	
Cash flows from operating activities:			
Net income	\$ 33,449	\$ 29,640	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	6,428	5 <b>,</b> 393	
(Gain)Loss on disposal of assets	155	324	
Gain on investment in business		(528)	
Provision for deferred income taxes	53	(23)	
Allowance for doubtful accounts	29	8	
Stock-based compensation expense	2,744	2,124	
(Increase) decrease in, net of assets			
acquired:			
Accounts receivable	(2,850)	(4,514)	
Inventories	204	(151)	
Income taxes receivable	954	728	
Other current assets	(1,185)	(525)	
Other assets	146	284	
<pre>Increase (decrease) in, net of liabilities assumed:</pre>			
Accounts payable	1,289	1,115	
Accrued expenses and other liabilities	2,949	2,206	
Income taxes payable	2,329	679	
Other noncurrent liabilities	3	21	

Net cash provided by operating activities Cash flows from investing activities:	46,697	36,781
Investment in business, net of cash acquired Capital expenditures Proceeds from dispositions of equipment	 (6,953) 6	(923) (14,569) 70
Purchases of short-term investments Proceeds from sale of short-term investments	(42,788)	(22,945)
Net cash used in investing activities Cash flows from financing activities:	(24, 339)	(19,040)
Proceeds from stock issued	623	
Dividends to shareholders	(9 <b>,</b> 509)	(7,072)
Change in restricted cash	(3)	1
Net cash used in financing activities Effect of exchange rate changes on cash and	(8,889)	(6,420)
cash equivalents	(2,286)	691
Net increase (decrease) in cash and cash equivalents	11,183	12,012
Cash and cash equivalents, beginning of period	54,912	34,478
Cash and cash equivalents, end of period	\$ 66,095	•
Supplemental disclosure of cash flow information:		
Cash paid: Income taxes	\$ 13,818	\$ 13,440
Supplemental disclosure of noncash	Ψ 13/010	Ψ 13/110
transactions:		
Common stock issued for shared distribution through accrued expenses and other		
liabilities	\$ 3,226	\$ 3,486
Common stock issued for deferred director's compensation through other noncurrent		
liabilities	\$	\$ 294

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Source: Sun Hydraulics Corporation