



Pelthos Therapeutics

Corporate Presentation

Q 4 2025

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Corporate Profile

Pelthos Therapeutics is a bio-pharmaceutical company committed to commercializing innovative, safe, and efficacious therapeutic products to help patients with unmet treatment burdens

- **Commercial launch** of first drug Zelsuvmi, for the treatment of *Molluscum contagiosum* (“MC”) in July 2025
- First and only at home treatment for a large, underserved market treating contagious viral disease
 - ❖ 16.7 million affected people
 - ❖ Up to 6 million annual cases in the U.S.
 - ❖ Total addressable market worth in excess of \$20 billion at our WAC
- Experienced management team with over 20 successful prior drug launches and continued growth, including Cosentyx, Otezla, Ohtuvayre, Xifaxan
- Upside option on NaV pain programs from predecessor
- Current peak Net Revenue forecast of \$175M per annum by 2028 and currently meeting or exceeding internal milestones

Key Data Points (as of 12/02/25, except where noted)	
Ticker	PTHS
Stock Price	\$25.14
O/S Shares of Common Stock (on an as converted basis)*	8.9M
Market CAP	~\$225M
Avg. Daily Trading Volume	31,200 shares (NYSE)
Cash at close of Q3	\$14.2M (Company issued \$18M convertible note in November)
Investment to date	>\$400M

Management Team



Scott Plesha | Chief Executive Officer

- >30 years of experience in the pharmaceutical industry, including two decades building and leading specialty pharma commercial efforts
- President and Chief Commercial Officer at BDSI until it was acquired by Collegium Pharmaceutical in 2022
- Grew BDSI sales from \$5 million to \$160 million
- Previously served as Senior Vice President of Gastrointestinal Sales at Salix Pharmaceuticals. During fifteen-year tenure at Salix, led nationwide salesforce that grew product sales to more than \$1.5 billion annually
- Earned a BA in Pre-Medicine and Pre-Medical Studies at DePauw University and pursued graduate studies in Dentistry at Indiana University Dental School



Frank Knuettel | Chief Financial Officer

- 30 years of management experience in growing early-stage companies
- Raised more than \$400 million via venture, public equity and debt offerings and managed more than 15 mergers and acquisition transactions along with large-scale licensing transactions with fortune 50 companies
- Holds numerous board positions, at both public and private companies, including Ethers Pharmaceuticals
- Earned an MBA from The Wharton School and a BA from Tufts University



Sai Rangarao | Chief Commercial Officer

- >18 years of experience leading, launching, and marketing pharmaceutical products
- VP of Marketing & Head of Neurology Sales at Collegium Pharmaceutical
- VP of Marketing & Commercial Operations at BDSI, until it was acquired by Collegium in 2022
- Head of US Dermatology Marketing for Otezla at Celgene leading to acquisition by Amgen for \$13 Billion
- Member of the commercial and marketing organization at Novartis Pharmaceuticals that launched COSENTYX® in the U.S
- Earned an MS in Bioscience Regulatory Affairs from The Johns Hopkins University, an MBA and MS from the New Jersey Institute of Technology, and a BS in Computer Science from Indiana University of Pennsylvania

Board of Directors



Peter Greenleaf, Chairman



Richard Baxter



Todd Davis



Ezra Friedberg



Richard Malamut, MD



Matt Pauls



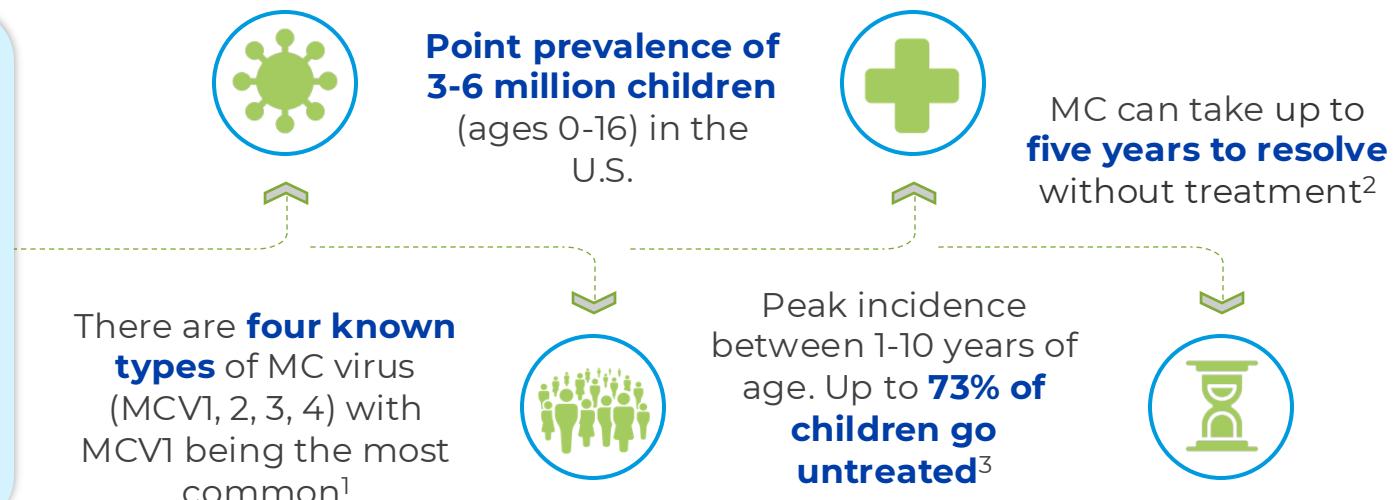
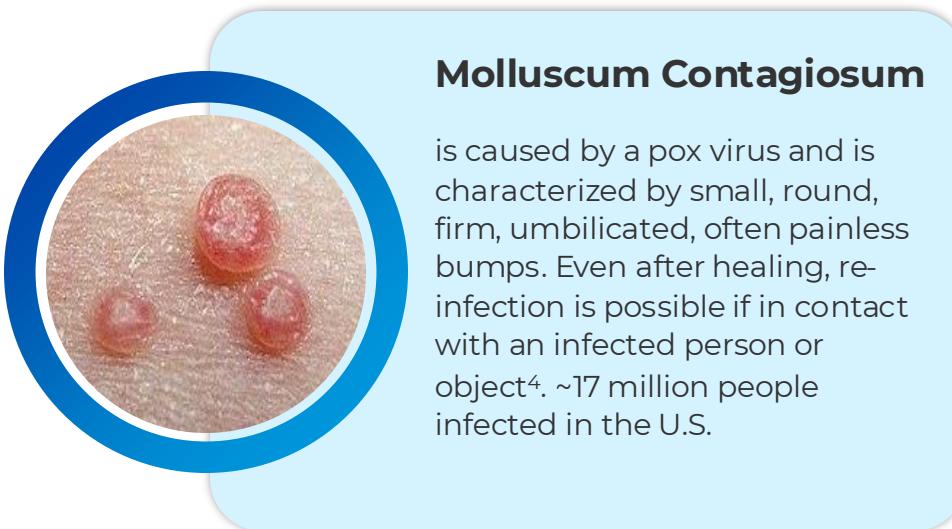
Scott Plesha



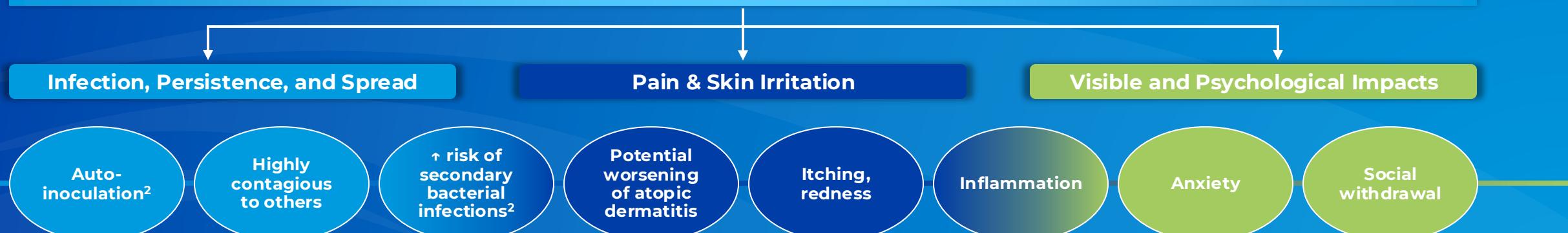
Molluscum & Zelsuvmi Overview

Molluscum Contagiosum

A highly infectious viral condition primarily affecting children 1 year of age or older



Untreated Molluscum Contagiosum Has Severe Effects

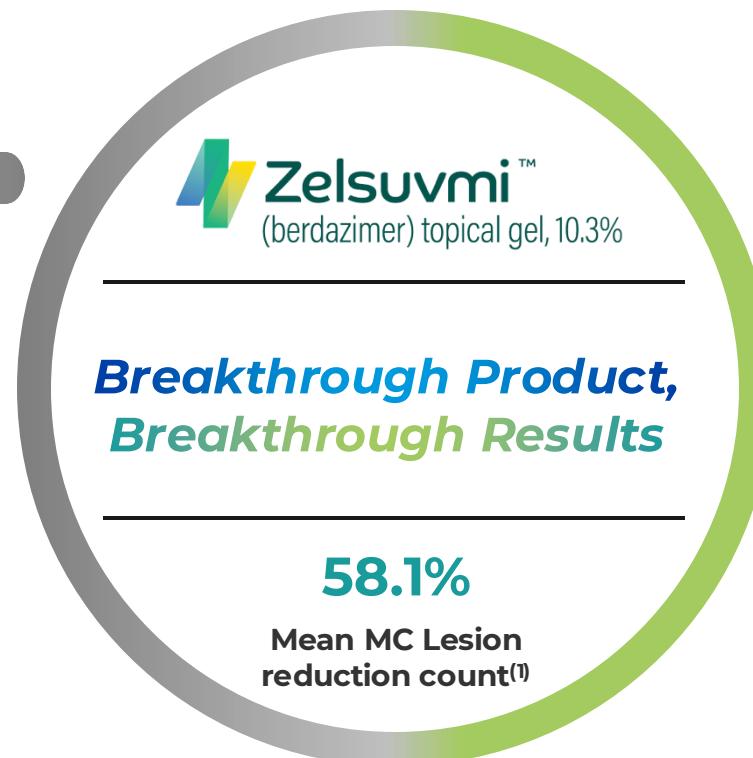


1) Hebert AA, Bhatia N, Del Rosso JQ. Molluscum Contagiosum: Epidemiology, Considerations, Treatment Options, and Therapeutic Gaps. *J Clin Aesthet Dermatol*. 2023 Aug;16(8 Suppl 2):S4-S11. PMID: 37636018; PMCID: PMC10453394. 2.) Ludmann P. American Academy of Dermatology. Molluscum contagiosum. 4 October 2023. 3) Basdag H, Rainer BM, Cohen BA. Molluscum contagiosum: to treat or not to treat? Experience with 170 children in an outpatient clinic setting in the northeastern United States. *Pediatr Dermatol*. 2015;32(3):353-357. doi:10.1111/pde.12504. 4) Schaffer JV, Berger EM. Molluscum Contagiosum. *JAMA Dermatol*. 2016;152(9):1072. doi:10.1001/jamadermatol.2016.2367. 5) CDC. Clinical Overview of Molluscum Contagiosum. Jan 2025

Zelsuvmi™ Has the Potential to Shift MC Treatment Paradigm

Current Options

- Other available topical treatment **requires in-office visits every 3 weeks**²
- **Painful, destructive** treatments³
- Necessitates travel to HCP offices, adding to the **time burden for MC patients and caregivers**²
- Remaining treatment options such as off-label drugs / natural remedies have **unproven** efficacy⁴



Zelsuvmi™

- **Daily** application that can be **started immediately**
- **Attractive safety profile** demonstrated in clinical trials with no / minimal scarring^{5,6}
- **First FDA approved medication** for molluscum that can be applied at home by patients or caregivers⁵
- **Demonstrated, proven efficacy** across key primary and secondary endpoints in clinical trials⁶

1.)Least-squares mean count reduction. See Figure 9: Browning JC, Hebert A, Enloe C, Cartwright M, Maeda-Chubachi T. Berdazimer Gel 10.3% is a Clinically Meaningful Therapeutic Intervention for Molluscum Contagiosum. Abstract and poster presented at Fall Clinical 2024. Las Vegas, NV. October 24-27, 2024. 2.) Eichenfield LF, Kwong P, Gonzalez ME, et al. Safety and Efficacy of VP-102 (Cantharidin, 0.7% w/v) in Molluscum Contagiosum by Body Region: Post hoc Pooled Analyses from Two Phase III Randomized Trials. J Clin Aesthet Dermatol. 2021;14(10):42-47. 3.) Hebert AA, Bhatia N, Del Rosso JQ. Molluscum Contagiosum: Epidemiology, Considerations, Treatment Options, and Therapeutic Gaps. J Clin Aesthet Dermatol. 2023;16(8 Suppl 1):S4-S11. 4.) Ong SK, Hoft I, Siegfried E. Analysis of over-the-counter products marketed to treat molluscum contagiosum. Pediatr Dermatol. 2021;38(5):1400-1403. doi:10.1111/pde.14776. 5.) Zelsuvmi Package Insert. 6.) Sugarman JL, Hebert A, Browning JC, et al. Berdazimer gel for molluscum contagiosum: An integrated analysis of 3 randomized controlled trials. J Am Acad Dermatol. 2024;90(2):299-308. doi:10.1016/j.jaad.2023.09.066Ong

Zelsuvmi™ Efficacy Shown in Phase 3 Clinical Trials Drives Commercial Launch

Population

808 Males, 790 Females



Immunocompetent children and adults aged ≥ 6 months with 3-70 raised MC lesions

Mean age: 6.7 years
(Range: 0.9 – 76.6 years)

Intervention



1,598 participants randomized



917 - Zelsuvmi™

Topical, once-daily application of Zelsuvmi™ (berdazimer gel, 10.3%) to all active MC lesions for up to 12 weeks



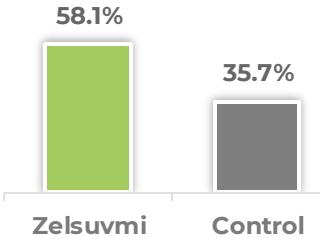
681 - Vehicle

Topical, once-daily application of vehicle control gel to all active MC lesions for up to 12 weeks

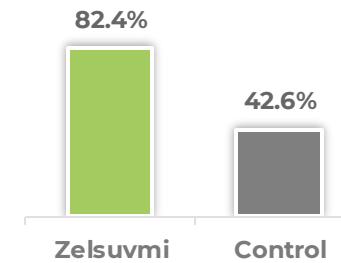
Key Study Highlights

Patients who applied Zelsuvmi™ for 12 weeks achieved a **mean and median reduction in lesion count of 58% and 82%, respectively**, compared to 36% and 43% for patients who applied a vehicle control gel

Mean Lesion Count Reduction⁽¹⁾



Median Lesion Count Reduction⁽¹⁾



B-SIMPLE4 Study Locations



55 Clinics
across the US

Safety

- Application site reactions were the most common adverse reaction associated with Zelsuvmi™
- Common application site reactions included mild pain and mild erythema (caused by increased blood flow)
- Minimal scarring incidences witnessed

B-SIMPLE4 Primary Outcome

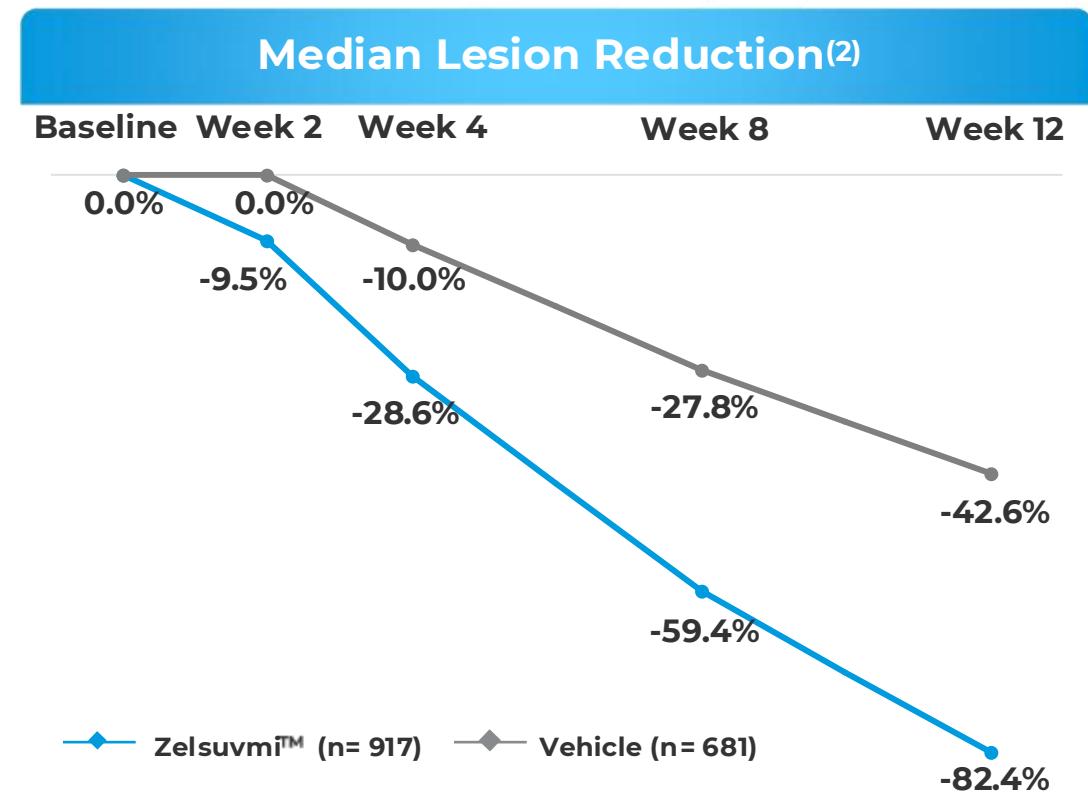
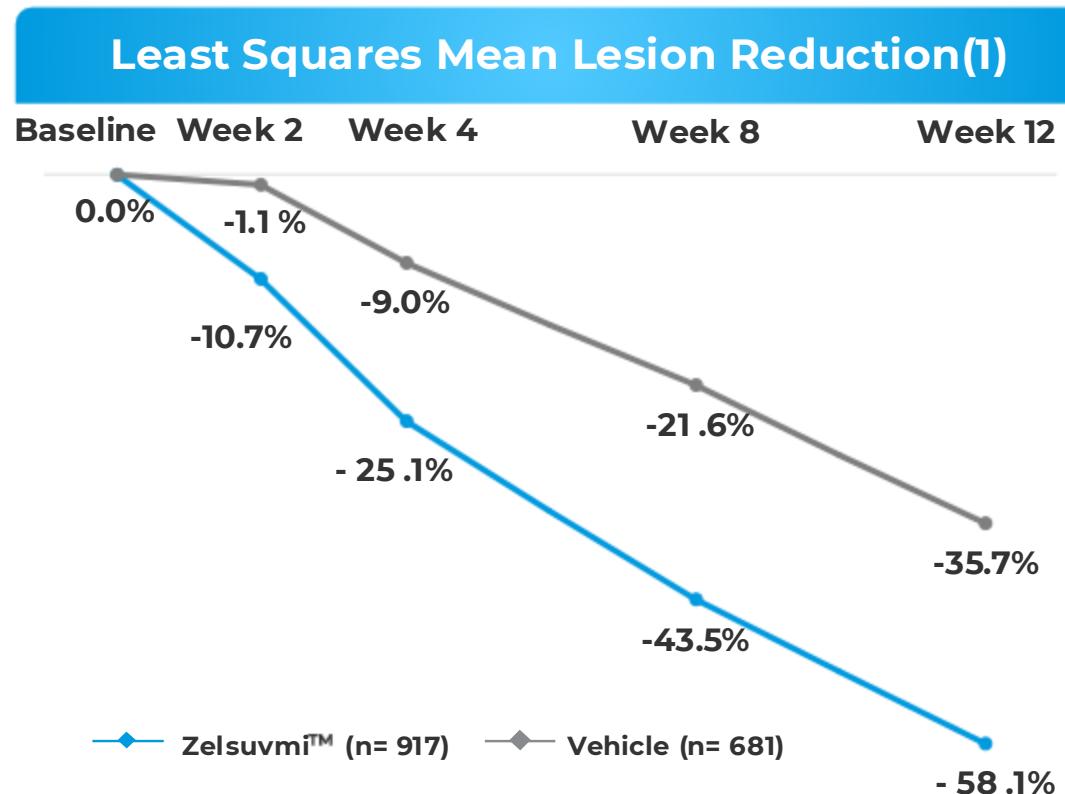
32.4% of patients treated with Zelsuvmi™ achieved complete clearance of MC lesions at week 12, compared to 19.7% of patients treated with vehicle control gel in the B-SIMPLE-4 pivotal Phase 3 trial

¹⁾ p-value <0.0001, favoring Zelsuvmi™.

Source: Sugarman JL, Hebert A, Browning JC, Paller AS, Stripling S, Green LJ, Cartwright M, Enloe C, Wells N, Maeda-Chubachi T. Berdazimer gel for molluscum contagiosum: An integrated analysis of 3 randomized controlled trials. J Am Acad Dermatol. 2023 Oct 5:S0190-9622(23)02890-6. doi: 10.1016/j.jaad.2023.09.066. Epub ahead of print. PMID: 37804936.

Phase 3 Trial Results

Zelsuvmi™ showed statistically significant benefit vs. vehicle after 2 weeks of therapy and through out the entire 12-week length of the Phase 3 studies

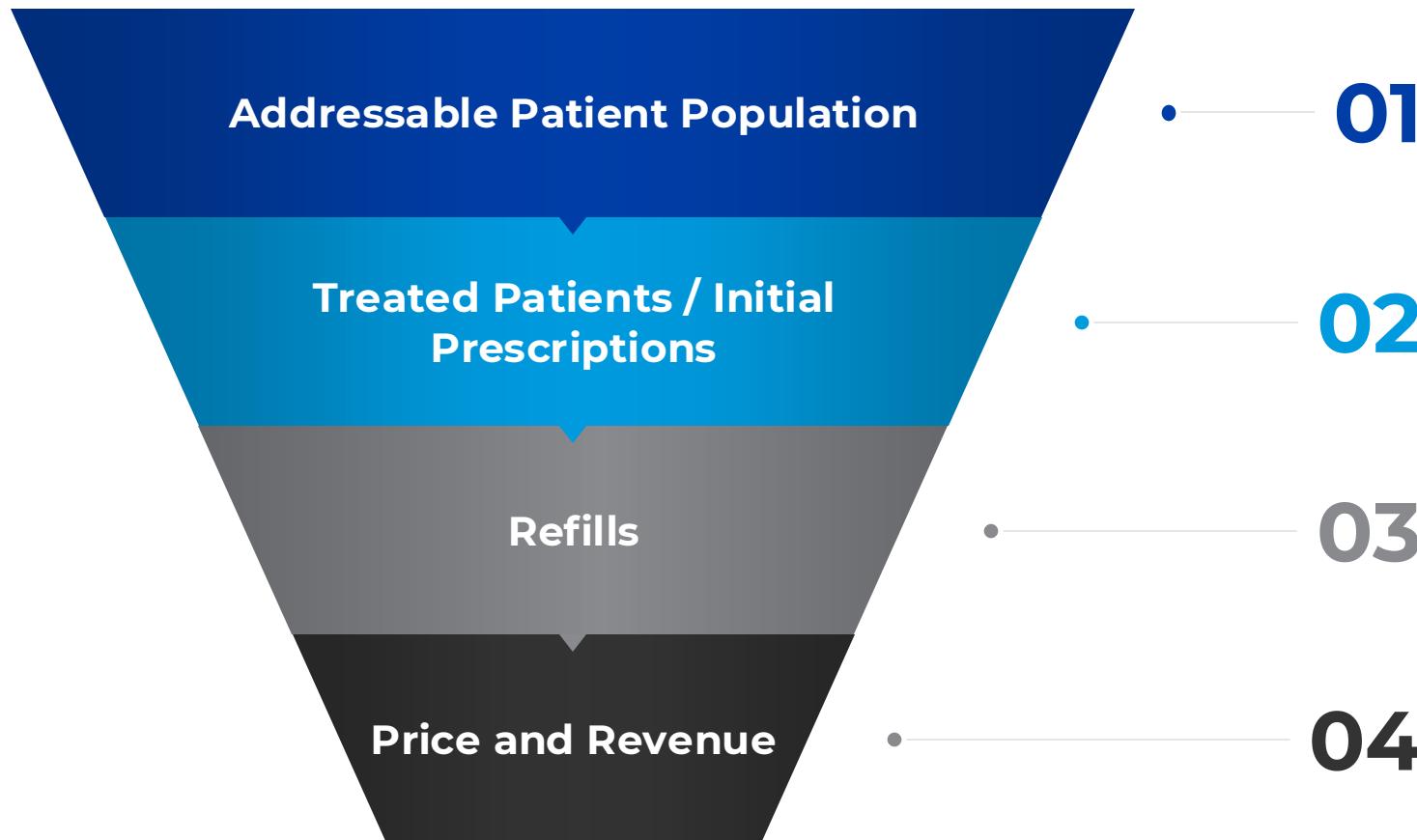


P<0.0001 at all time points, favoring Zelsuvmi™

1) Figure 9: Browning JC, Hebert A, Enloe C, Cartwright M, Maeda-Chubachi T. Berdazimer Gel 10.3% is a Clinically Meaningful Therapeutic Intervention for Molluscum Contagiosum. Abstract and poster presented at Fall Clinical 2024. Las Vegas, NV. October 24-27, 2024. 2) Figure 10: Browning JC, Hebert A, Enloe C, Cartwright M, Maeda-Chubachi T. Berdazimer Gel 10.3% is a Clinically Meaningful Therapeutic Intervention for Molluscum Contagiosum. Abstract and poster presented at Fall Clinical 2024. Las Vegas, NV. October 24-27, 2024.

Zelsuvmi Commercial Overview

Activating Key Leverage Points Is Essential to Maximize the Commercial Potential of Zelsuvmi™



Key Leverage Points

Up to 6 million new cases each year with an average untreated resolution time of 13 months, during which disease is highly contagious

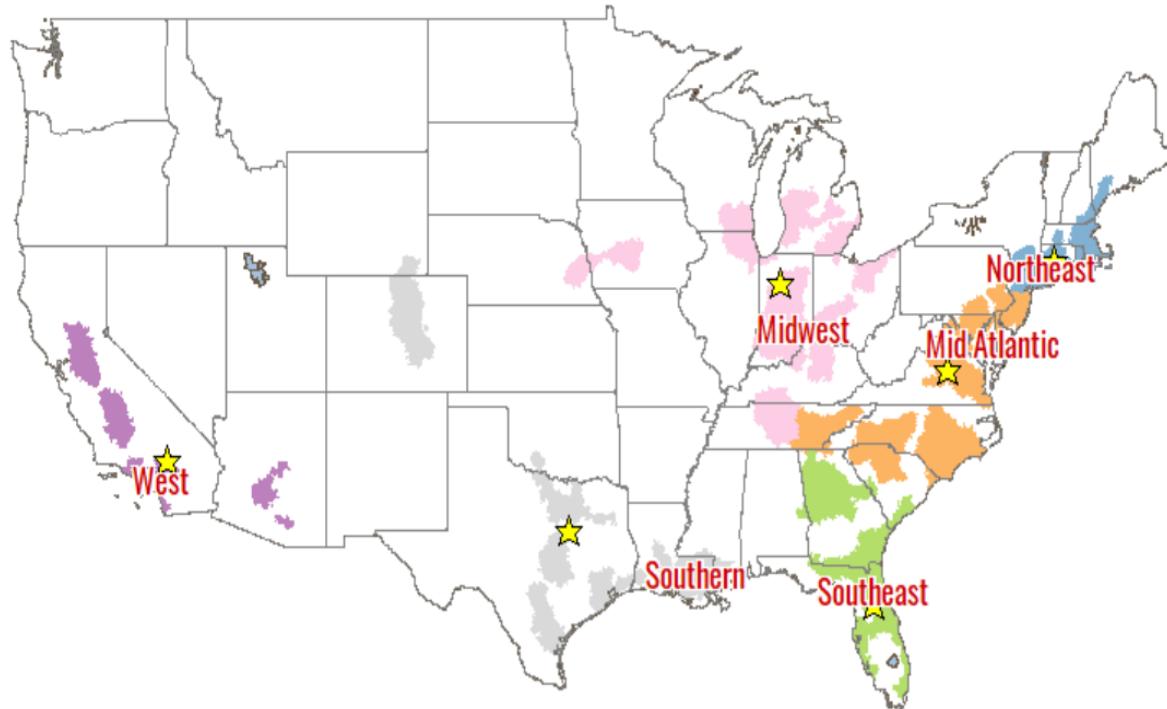
Treated patients respond well to Zelsuvmi and experience dramatic reduction in lesion count and mean time to resolution

FDA approved for 12-week treatment regimen, but internal forecasts assume lower

WAC of \$1,950 per unit. Disclosed peak net revenues of \$175M per annum by 2028

Commercial Launch Overview

Sales Force of 50 Territory Managers Reaching Highest Molluscum Treaters



NORTHEAST	MID ATLANTIC	SOUTHEAST
1. Boston North, MA	1. Toms River, NJ	1. Atlanta North, GA
2. Boston South, MA	2. Philadelphia, PA	2. Atlanta South, GA
3. Providence, RI	3. Baltimore, MD	3. Jacksonville, FL
4. Hartford, CT	4. Washington, D.C.	4. Fort Lauderdale, FL
5. Long Island, NY	5. Richmond, VA	5. Orlando, FL
6. Brooklyn, NY	6. Raleigh, NC	6. West Palm Beach, FL
7. New York, NY	7. Charlotte, NC	7. Tampa, FL
8. Summit, NJ	8. Knoxville, TN	8. Miami, FL
9. Spring Valley, NY		

MIDWEST	SOUTHERN	WEST
1. Chicago North, IL	1. New Orleans, LA	1. Phoenix North, AZ
2. Chicago South, IL	2. Houston North, TX	2. Phoenix South, AZ
3. Indianapolis, IN	3. Houston South, TX	3. San Bernardino, CA
4. Grand Rapids, MI	4. Fort Worth, TX	4. Santa Ana, CA
5. Detroit, MI	5. Dallas, TX	5. Los Angeles South, CA
6. Cleveland, OH	6. Austin, TX	6. Los Angeles North, CA
7. Cincinnati, OH	7. San Antonio, TX	7. Visalia, CA
8. Omaha, NE	8. Denver, CO	8. Sacramento, CA
9. Nashville, TN		

Fully built out commercial team:
 Territory managers supported by Sales Training, Marketing,
 Commercial Operations & Market Access teams

Zelsuvmi Tactical Launch Approach

Driving Awareness and Adoption

Health Care Providers Education



KOL Education



Live & Virtual
Educational Speaker
Development



National & Regional
Conference Presence



Now Available Congress
Booth & Virtual Booth



CRM Platform: Education &
Communication



MD ZELSUVMI
Experience Videos

Consumer/Patient Education & Awareness



How to Start & Use
Infographic Brochure



Banner Ads, Native &
Paid Search



Now Available Website with
Patient-Specific Education



Advocacy & Partnerships



Patient CRM Platform



Social Media



ZELSUVMI GO
Patient Support Program

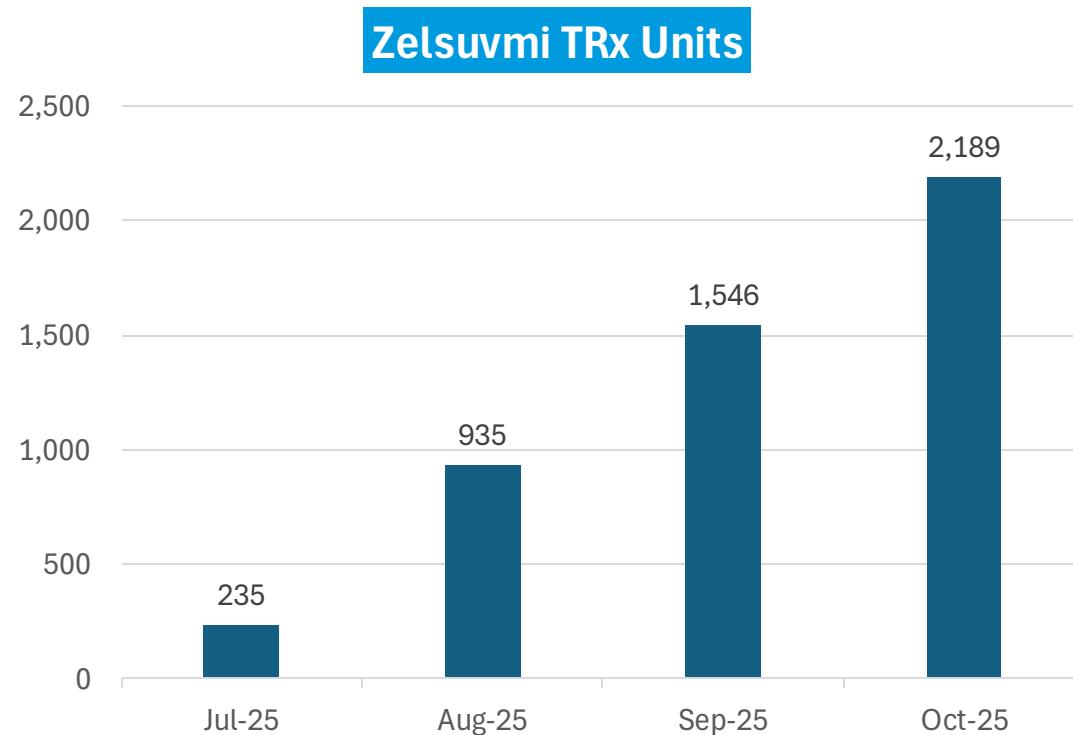


Telehealth

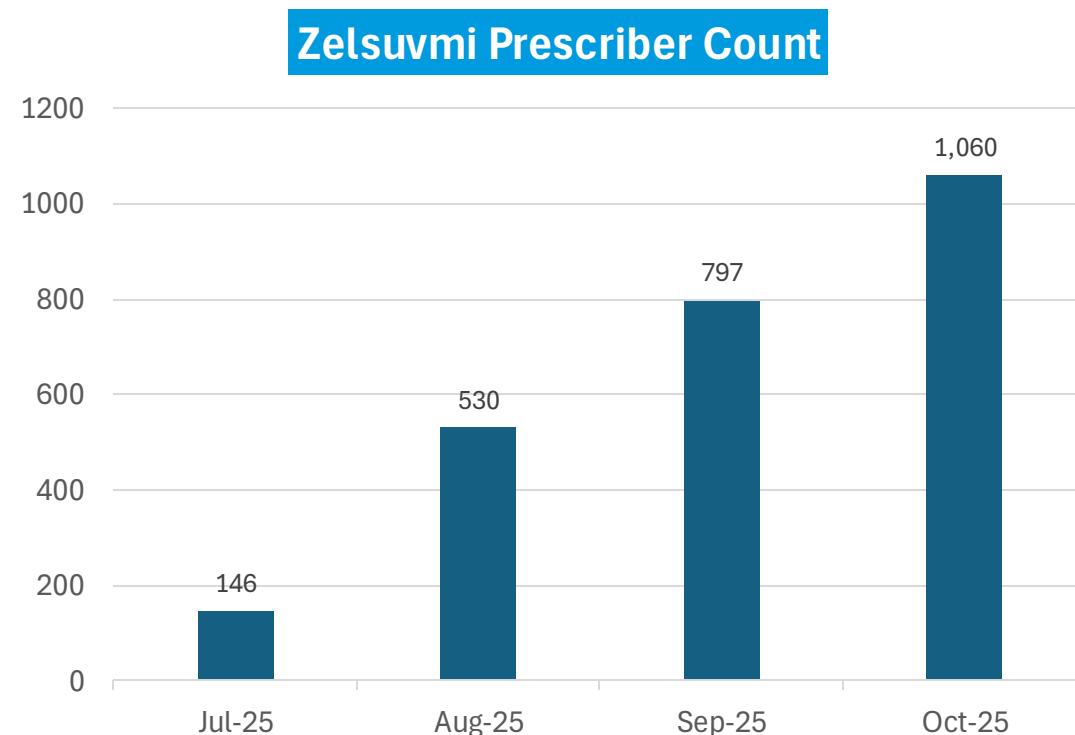


Patient Testimonial Videos

Strong Uptake of Zelsuvmi in Early Launch Phase



Total of 4,905 Prescribed Units YTD



Total of 1,778 Unique Prescribers YTD

Data Source: Symphony Health- Metys Data

Xepi: New Product Acquisition

Xepi (ozenoxacin) Cream for the treatment of Impetigo



(ozenoxacin) Cream, 1%

- Acquired from BioFrontiera in October 2025
- FDA Approved in 2017
- Exclusivity until 2032

Xepi Clinical Story



- Ozenoxacin cream 1% developed as first line treatment in patients aged 2 months and older
- 15 clinical studies in Phase 1 & 2 conducted
- 2 Pivotal Phase 3 studies conducted in both adult & pediatric patients with impetigo 2 months old and up
- Ozenoxacin demonstrated superior clinical and bacteriological outcomes vs. vehicle control

Impetigo Facts



- # 1 most frequent bacterial infection in Pediatrician Office
- Impetigo is a highly contagious bacterial skin infection affecting the superficial layers of skin, most often caused by *Staphylococcus aureus* and/or *Group A Streptococcus (Streptococcus pyogenes)*
- 1-2% of all visits to Pediatricians in the US
- 135 Million children worldwide suffering from Impetigo
- Mupirocin resistance is growing significantly in the US

Pelthos Opportunity



- Strong synergy with existing commercial infrastructure for Zelsuvmi
- Nearly all Zesluvmi Sales Team HCP call points will be Xepi targets
- Promotional alignment across Sales, Marketing & Commercial Operations
- Anticipated Commercial Launch: Late 2026

Nitricil™ Platform & NaV1.7 Pipeline Overview

Nitricil Platform Pipeline*

Asset Description	Asset Description	Approx Time to NDA Filing	Market Potential
SB204 (Acne)	Berdazimer topical gel, 3.4% for treatment of acne vulgaris. Phase 3 Clinical stage.	4.5 years	\$\$\$
SB414 (AD/Psoriasis)	Berdazimer topical cream, dose TBD, for treatment of mild to moderate atopic dermatitis. Phase 1/2 Clinical stage.	7.5 years	\$\$\$ (AD) \$\$ (Psoriasis)
SB208 (Tinea Pedis -> Onychomycosis)	Low alcohol berdazimer topical gel for treatment of athlete's foot with label expansion for onychomycosis following initial approval. Phase 2/3 Clinical stage.	5 years (T. Pedis) 6.5 years (Onychomycosis)	\$\$\$\$
SB208 (Tinea Pedis + Onychomycosis)	Low alcohol berdazimer topical gel for treatment of both athlete's foot and onychomycosis. Phase 2/3 Clinical stage.	6.5 years	\$\$\$\$
SB207 (EGW/PAW)	Berdazimer topical gel, 10.3% for treatment of external genital and perianal warts. Same active gel (Tube A) as Zelsuvmi but different hydrogel (Tube B) formulation. Phase 3 clinical stage.	6.5 years	\$

*Pelthos has contractual rights to SB207 and would need to enter a separate license for other indications set forth herein

NaVI.7 Pipeline

Product/ Indication	Asset Description	Approximate Time to NDA Filing	Market Potential
CT2000 Eye Drops Chronic Ocular Pain	CC8464 1%, 1.25% and 1.5% ophthalmic solution Phase 1-2a ready	3-4 years	\$8 billion globally
CT2000 Eye Drops Acute Ocular Pain	CC8464 1%, 1.25% and 1.5% ophthalmic solution Phase 1-2a ready	2-3 years	\$400 million globally
CT3000 depot Nerve Blocks	CC8464 5% and 10% depot injectable Preclinical Stage	5+ years	\$300-570 million globally
CC8464 Oral Erythromelalgia	CC8464 melt-granulation capsules 50mg, 100mg, 400mg Phase 1 stage	5+ years	\$2.4 billion globally
CC8464 Oral Small Fibre Neuropathy	CC8464 melt-granulation capsules 50mg, 100mg, 400mg Preclinical stage	5+ years	\$50 million – 100 million
CC8464 Oral Acute Pain	CC8464 melt-granulation capsules 50mg, 100mg, 400mg Preclinical stage	5+ years	\$20 billion globally

Key Highlights



Commercially Launched

Zelsuvmi™ was FDA approved in January 2024, and commercially launched in July 2025 as the first and only at-home treatment aimed to revolutionize how MC is treated today for patients ≥ 1 year old



Significant Unmet Need and Sizeable Market Opportunity

Large market potential, with up to 6M new cases annually. Treatment of new cases alone has a total addressable market potential of over \$20 billion



Zelsuvmi™ Differentiated Characteristics

Zelsuvmi™ is a topical gel that uses proprietary nitric oxide release technology and is applied once daily at-home with very good safety profile; opportunity to replace and complement current approved treatment options that are painful and require in-person visits



Strong, Proven Clinical Efficacy

In the combined results from the three Phase 3 clinical trials, patients who applied Zelsuvmi™ for 12 weeks achieved a mean and median reduction in lesion count of 58% and 82%, respectively, compared to 36% and 43% for patients who applied a vehicle control gel



Barriers to Entry

Pelthos' bespoke manufacturing processes require a dedicated line and manufacturing of API under extremely high pressures with stringent safety protocols and procedures; robust set of FDA Orange Book listed patents



Biopharmaceutical Platform Poised for Growth

Pelthos is strategically positioned to execute and integrate complex, synergistic acquisitions, serving as a platform for investors seeking a strong foothold in the specialty biopharmaceutical market



Financial Opportunity

Retained Channel Therapeutics' pipeline of several NaV1.7 programs following business combination, providing further upside optionality. Currently exploring best monetization strategies.



Thank You



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