

June 20, 2022



## Westell Named Among the 10 Most Promising IoT Solutions Providers of 2022

We are proud to announce that Westell Technologies, Inc. has been named as one of the [10 Most Promising IoT Solutions Providers](#) of 2022 and featured in the latest issue of [CIOReview](#)!

Westell's Joel Tamkin, VP of Intelligent Site Management and Amy Walther, VP of ISM Sales and Business Development discuss how our innovative solutions are built to [remotely manage critical infrastructure](#) while reducing overall costs with increased performance.

Read the full article here: <https://bit.ly/3mRBdil> | Digital magazine: <https://bit.ly/3MVkuFu>



# Westell Technologies

## The Promise of Networking Resilience and Flexibility

In order to ensure that the edge devices are well-connected within a network, sensory nodes must be routed through a definitive channel of communication. While there is a plethora of low-cost sensors that provide increased visibility to critical components across the network, industry leaders have consistently sought the conveniences of a singular point of interface for all connected devices. The resolution to this critical requirement comes from Westell Technologies – a leader in high-performance IoT networking, offering hardware devices that become the secure interface or central point of contact for managing edge devices on a network. The IoT products and solutions provided by Westell enhance the organization's efficacy and minimize operational costs while offering the flexibility to adapt new and existing devices with greater ease.

**“Westell is trusted, mature company with the spirit of a startup. With extensive experience, we understand the value of client input when developing innovative solutions”**

“Westell is a trusted, mature company with the spirit of a startup. With extensive experience, we understand the value of client input when developing innovative solutions,” says Joel Tamkin, Vice President, Intelligent Site Management.

Westell Technologies is backed by four decades of excellence in the network infrastructure and communications spectrum. The company's industrial grade products and solutions successfully furnish actionable intelligence and give users complete control of the devices situated at the edge of



Amy Walther  
Vice President of Sales and  
Business Development

the network. Westell's products are developed in tandem with their Fortune 500 clients' evolving technologies and needs, optimized for small scale type deployments such as a tiny radio or antenna or large scale environments such as an entire central office or computing facility. They serve monitoring requirements across various networks such as Smart City, Environment and Security, In-Building and Public Safety, Power Management, Site Security and Management and Tower Monitoring and Control, among others. The hardware and software components of this architecture are designed to address a multitude of communication requirements and create a solution that is vendor-agnostic, scalable, and flexible.

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