

# Medical Grade Heart Attack Detection

Always with the patient



Fourth Quarter and Full Year 2022 Financial Results Conference Call

**NASDAQ: BEAT** 

March 16, 2023



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# Agenda

- Introduction and Recent Announcements
- Product Timelines and Updates, and Partnerships
- Model at Scale and Financial Results
- Closing Summary

Branislav Vajdic Robert Eno Rick Brounstein Branislav Vajdic



30 years of experience in technology development and senior management positions. At Intel, he was the designer of first Flash memory and two key inventions that enabled Flash as a product and led engineering groups responsible for Pentium 1 through Pentium 4 designs.



28 years of experience with a proven track record of developing markets and commercializing disruptive medical technologies.
During his career he has created go-to-market strategies for multiple breakthrough products and held senior marketing and sales leadership roles.



30 years of experience in health technology senior management.
During his career he has held positions including Chief Financial Officer, Chief Operating Officer, Treasurer and Accounting Manager.



# Video: HeartBeam AlMIGo™ Technology



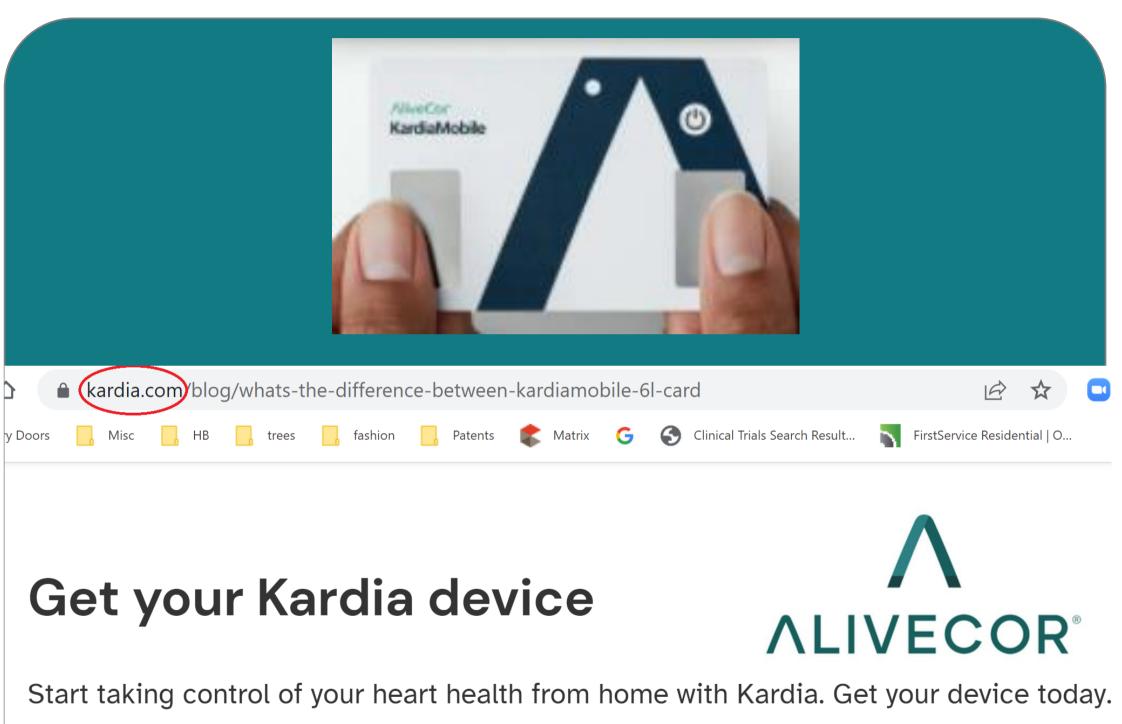
The HeartBeam telemedicine technology platform has not yet been evaluated by the FDA and is not approved for clinical use in the USA or other global geographies.

Video link will open in web browser



# No Patient Friendly Heart Attack Solution in the Market

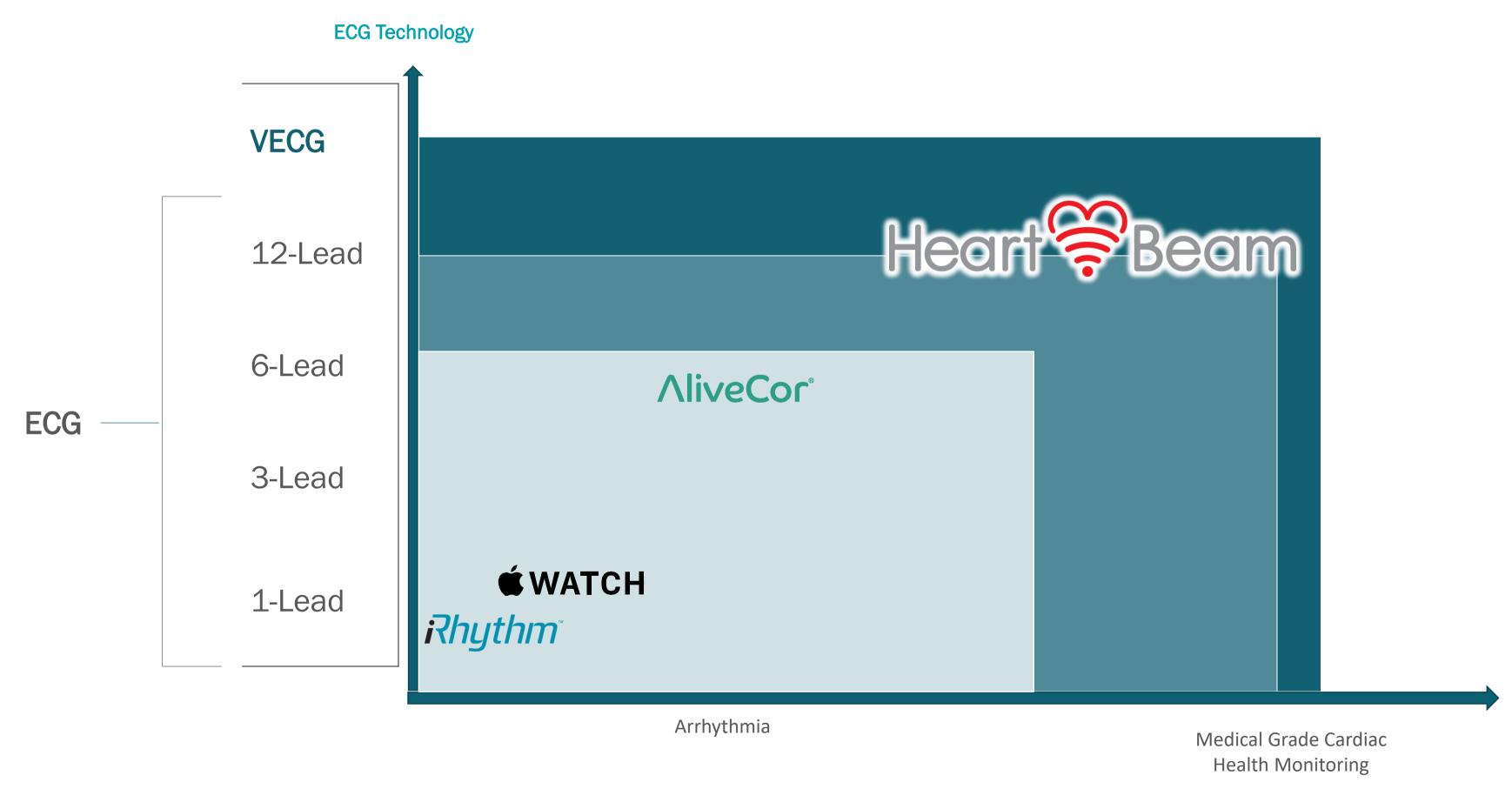




KardiaMobile is not tested or recommended for use with pacemakers and ICDs.

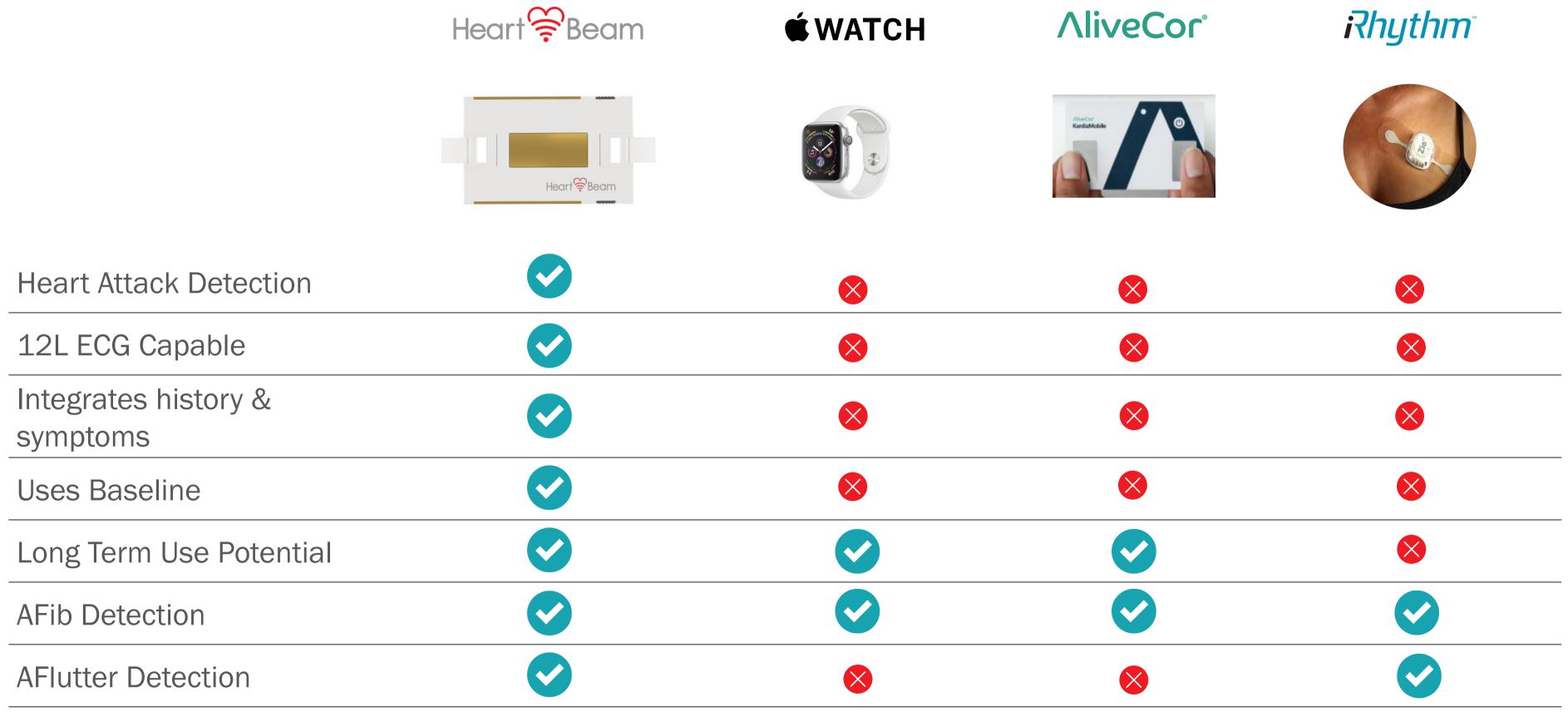
KardiaMobile does not check for heart attack.

# **Unlocks Conditions Beyond Arrhythmias**



# Market Landscape

### Substantial Capabilities Beyond Existing Offerings





# Key Fourth Quarter 2022 and Subsequent Highlights

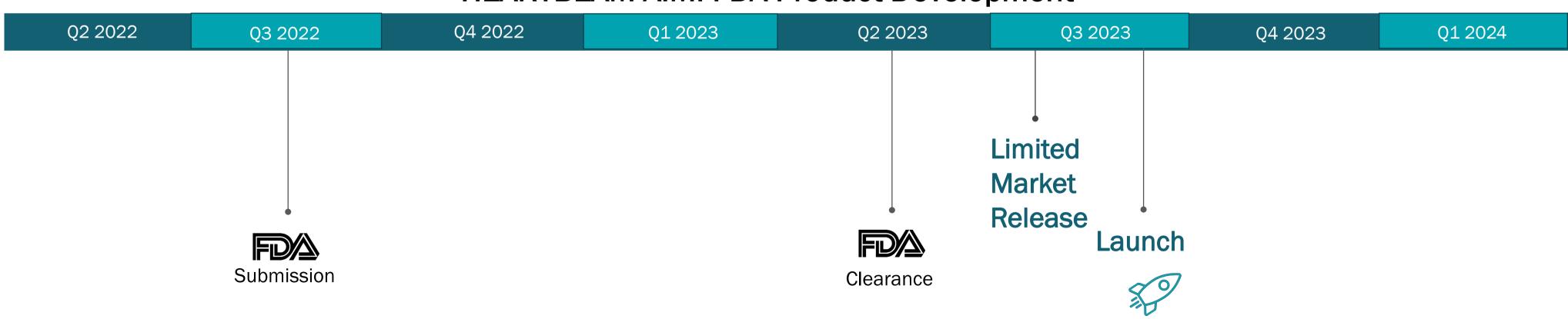
- Strategic acquisition of substantially all assets from LIVMOR, including 3 issued United States patents, and the LIVMOR technology, including the Halo+™ Atrial Fibrillation (AF) Detection System
- Partnered with Evolve Manufacturing to build HeartBeam AIMIGo 12-Lead 3D Vector Electrocardiogram Device, positioning HeartBeam AIMIGo for early market testing in Q4 2023 after expected FDA clearance
- Granted European patent for signal transformation from Vector Electrocardiogram (VECG) to 12-Lead Electrocardiogram (ECG), offering protection for HeartBeam's flagship technology in multiple countries in Europe
- Received new patent for 12-Lead Electrocardiogram (ECG) Smartwatch-based Monitor intended for detection of heart attacks and complex cardiac arrhythmias
- Appointed senior medtech executive Rob Eno as President, adding a wealth of experience in bringing new category products to market.
- Appointed Peter J. Fitzgerald, MD, PhD, as Chief Medical Officer, a renowned Stanford cardiologist who brings deep clinical, research, and industry expertise to the executive team



# HeartBeam AIMI Updates

- Submission of HeartBeam AIMI™ platform to FDA to aid in diagnosis of heart attack in August
- Clearance is expected in Q2 2023 and limited market release in Q3 2023

#### **HEARTBEAM AIMI FDA Product Development**





# HeartBeam AIMI Software and HeartBeam AIMIGo Revenue Opportunity

**HeartBeam** 

**AIMIGo<sup>TM</sup>** 

#### **HEARTBEAM AIMIGO**

HeartBeam will use its own salesforce

Excellent alignment w/CAD patient needs

#### Direct pay model

✓ Multiple market segments with ability to pay outside of the reimbursement system

TAM: \$12bn





HeartBeam will use its own salesforce

Software licensing business model drives \$100k/yr per EMERGENCY DEPARTMENT

TAM: \$500m



# HeartBeam AlMIGo Product Development and Regulatory Plan



- 3D Vector ECG
- Credit card-sized collection device
- Smartphone app
- Synthesized baseline + symptomatic 12L ECGs for physician's review
- Symptoms report
- Patient risk factors/history

#### FDA 510(K)

Predicate devices identified

Simple validation study

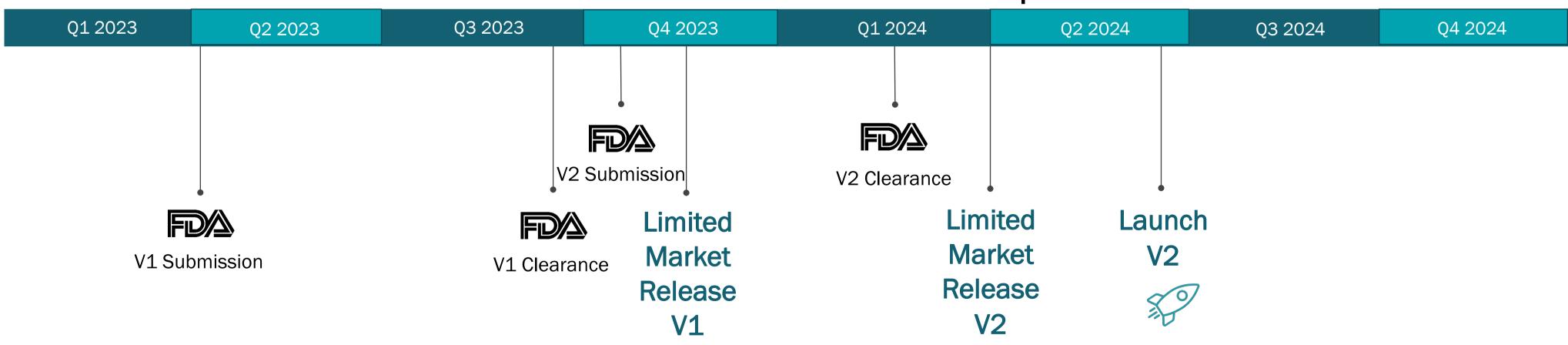
Will provide data on advanced technology features to be introduced future generations



# HeartBeam AlMIGo Updates

- Granted patent for signal transformation from VECG to 12-Lead Electrocardiogram (ECG), allowing the HeartBeam AIMIGo credit card-sized device to enable a 12-lead ECG
- Partnered with Evolve Manufacturing to build HeartBeam AIMIGo 12-Lead 3D vector electrocardiogram device, positioning HeartBeam AIMIGo for early market testing in Q4 2023 after anticipated FDA clearance

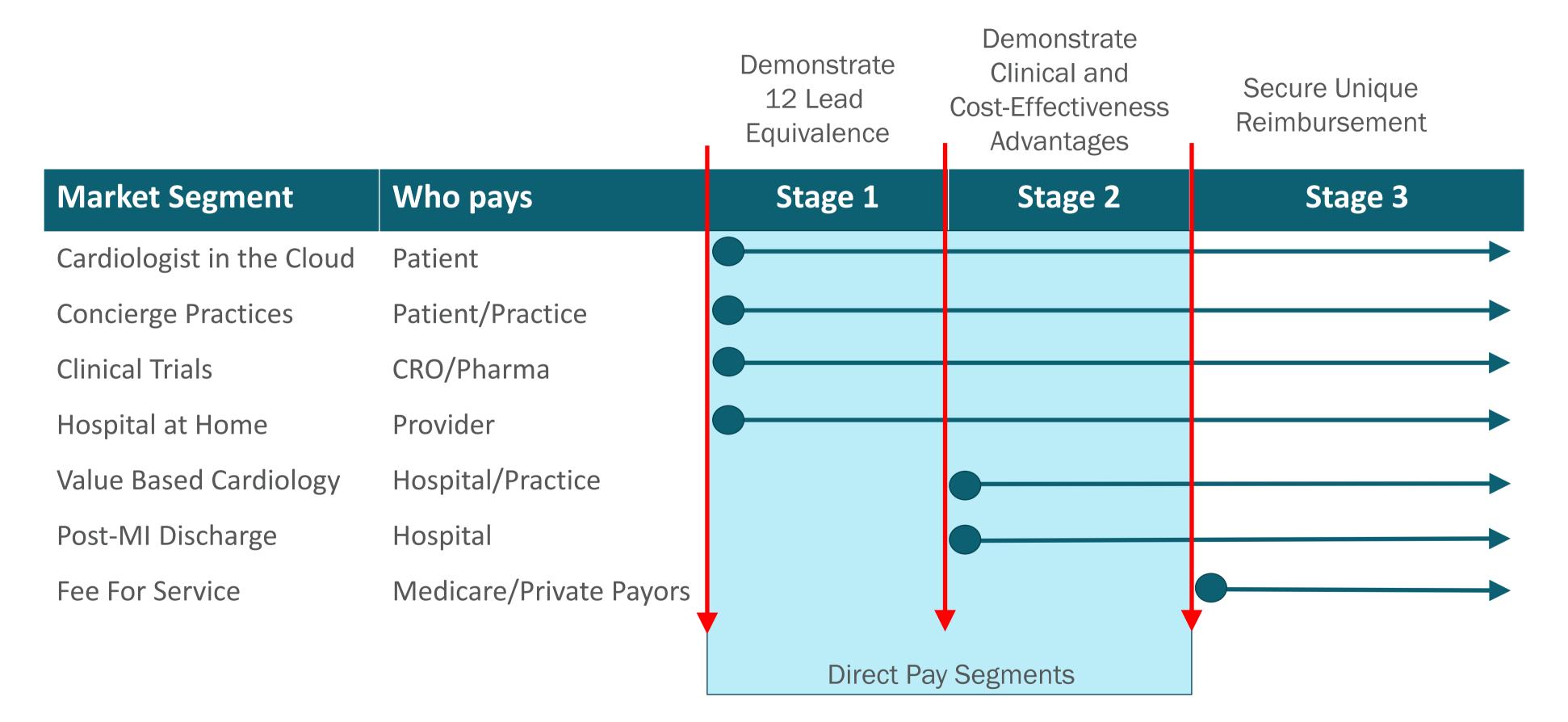
#### **HEARTBEAM AIMIGO FDA Product Development**



\*This timeline is for illustrative purposes only and is meant to portray a sequence of events, not their estimated timing.



# HeartBeam AlMIGo Potential Market Segments





# PLATFORM TECHNOLOGY DEEP PRODUCT PIPELINE

#### **Next Generation Products**











HeartBeam AlMIGo

12-lead ECG patch

**Integrated System** 

**Al Solution** 

12-lead ECG Smartwatch

12L ECG system

12-lead recording and real time signal transmissions

Fully integrated
HeartBeam
AIMIGo/LIVMOR system

Predictive algorithms from longitudinal big data

12-lead ECG for heart attack detection, complex arrhythmia monitoring or other cardiac disorders

Estimated Global Market of \$4.8B by 2030

# Q4 & FY 2022 Financial Highlights

\$ in Thousands	Quarters ended December 31,		Years ended December 31,	
	2022	2021	2022	2021
Operating Expenses:				
General & Administrative	\$2,099	\$1,243	\$7,354	\$2,030
Research & Development	1,639	96	5,677	255
Total Operating Expenses	3,738	1,339	13,031	2,285
Loss from Operations	(3,738)	(1,339)	(13,031)	(2,285)
Interest Income (Expense)	26	(746)	66	(2,165)
Other Income	_	-	3	22
Net loss	\$(3,712)	\$(2,085)	\$(12,962)	\$(4,428)
Cash & Cash Equivalents	\$3,594	\$13,192	\$3,594	\$13,192

# **Closing Summary**

- Well known and previously unsolved problem with a massive worldwide market
- LIVMOR acquisition extends HeartBeam's reach in remote monitoring and detection with full ownership of an existing cutting-edge FDA-cleared product, the Halo+ Atrial Fibrillation (AF) Detection System
- HeartBeam AIMI platform August submission to FDA to aid in diagnosis of heart attack,
   with expected clearance in the coming months and limited market release in Q3 2023
- Patents granted:
  - Granted European patent for signal transformation from Vector Electrocardiogram (VECG) to 12-Lead Electrocardiogram (ECG), offering protection for HeartBeam's flagship technology in multiple countries in Europe
  - Received new patent for 12-Lead Electrocardiogram (ECG) Smartwatch-based
     Monitor intended for detection of heart attacks and complex cardiac arrhythmias
- Appointed senior medtech executive Rob Eno as President
- Appointed Peter J. Fitzgerald, MD, PhD, as Chief Medical Officer















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