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Ladenburg Thalmann Appoints Paul Lofties as Senior Vice President, Wealth Management

MIAMI--(BUSINESS WIRE)-- Ladenburg Thalmann Financial Services Inc. (NYSE MKT: LTS, LTS PrA) announced today that Paul Lofties, Senior Vice President of Wealth Management and Product Strategy at Securities America, a wholly-owned subsidiary of Ladenburg Thalmann Financial Services Inc., has been appointed Senior Vice President, Wealth Management at Ladenburg Thalmann Financial Services Inc. Mr. Lofties will maintain his current role at Securities America and remain based in its La Vista, Nebraska office.

Richard Lampen, President and Chief Executive Officer of Ladenburg, said, "Paul has a comprehensive background in financial services and has overseen the impressive growth of Securities America's Wealth Management program since its inception, including co-founding popular programs such as NextPhase™, NextLevel and advisorpod.com during his tenure. We look forward to leveraging Paul's experience as he assumes executive oversight of a number of key enterprise-wide initiatives while continuing his important role at Securities America."

Mr. Lofties said, "I am thrilled to begin working more closely with the leadership team at Ladenburg and look forward to my ongoing role with the talented advisors at Securities America, who have been colleagues of mine for more than a decade."

Mr. Lofties joined Securities America in 2003 as an advisor consultant and has held positions of increasing importance, most recently serving as founding head of the Wealth Management Group. Prior to joining Securities America, he served as an advisor at Advanced Financial Solutions Group, a financial services firm specializing in corporate benefit planning. Mr. Lofties began his financial services career as an advisor and regional sales manager at Provident Mutual.

About Ladenburg

Ladenburg Thalmann Financial Services Inc. (NYSE MKT: LTS, LTS PrA) is a publicly-traded diversified financial services company based in Miami, Florida. Ladenburg's subsidiaries include industry-leading independent broker-dealer firms Securities America, Inc., Triad Advisors, Inc., Securities Service Network, Inc., Investacorp, Inc. and KMS Financial Services, Inc., as well as Premier Trust, Inc., Ladenburg Thalmann Asset Management Inc., Highland Capital Brokerage, Inc., a leading independent life insurance brokerage company, and Ladenburg Thalmann & Co. Inc., an investment bank which has been a member of the New York Stock Exchange for over 135 years. The company is committed to investing in the growth of its subsidiaries while respecting and maintaining their

individual business identities, cultures, and leadership. For more information, please visit www.ladenburg.com.

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