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Anuvu Secures Major Capacity Deal with Telesat



New agreement provides Anuvu with 10 Gigabits of Ka-band capacity, the largest acquisition so far in Anuvu’s Bridge to LEO strategy

LOS ANGELES, CA and OTTAWA, CANADA – February 14, 2022 –[Anuvu](#) and [Telesat](#) (NASDAQ and TSX: TSAT) have announced today the largest yet in a series of satellite capacity deals, providing Anuvu and its customers with new Ka-band connectivity over the Southeastern US, the Caribbean, the Gulf of Mexico and Central America.

Under the agreement, Anuvu, the leading provider of high-speed connectivity and entertainment solutions for demanding worldwide mobility markets, will add approximately ten gigabits of Ka-band capacity, from Telesat starting next month. This adds to Anuvu’s existing global multi-band capacity on 54 satellites from 11 satellite operators around the world.

“This is an important step in our long-term plan that will culminate with our current GEO Ka-band, Ku-band and C-band global network being supplemented with the Anuvu Constellation of microGEO satellites and setting the stage for LEO connectivity with Telesat Lightspeed,” said Mike Pigott, Anuvu EVP Connectivity.

This deal is part of Anuvu’s Bridge to LEO, allowing Anuvu customers to begin using terminals and capacity now, which are forward-compatible with the Telesat Lightspeed LEO network. “We are revolutionizing mobile connectivity with an open-architecture, hybrid network model that will seamlessly integrate LEO and GEO satellite capability using the Anuvu Constellation Operating System (ACOS). Anuvu’s partnership model delivers our customers an integrated, flexible and cutting-edge solution to meet ever-increasing end user demand. It is a simple bridge from the best satellite technology today, to the best of the

future,” said Pigott.

“The Telesat Lightspeed LEO constellation, with its flexible capacity and 100% global coverage, was designed for mobility from the start. And Anuvu’s Bridge to LEO network ensures their passengers an early and smooth upgrade path to the highest-capacity, lowest-latency, fiber-like passenger experience on Telesat Lightspeed,” said Glenn Katz, Chief Commercial Officer at Telesat. “Telesat provided Anuvu’s first satellite capacity over a decade ago and we are proudly further-cementing our relationship with this important agreement.”

About Anuvu

Anuvu’s team of global experts effortlessly manage connectivity and content requirements for demanding mobility markets including airlines, cruise lines, and mission-critical maritime, energy and government applications. Through long-standing customer relationships, we have a proven track record for meeting our customers’ needs, even as the world changes. Anuvu’s flexible and agile approach enables us to adopt the newest technology to optimize our clients’ experience and we take pride in maximizing the performance of today while optimizing for tomorrow. Our goal is to provide our clients with reliable, scalable, and affordable solutions that meet the ever-changing needs of their passengers and guests. Through our intelligent leadership and innovation, Anuvu defines next-generation passenger experiences through integrated solutions tailored to our customers’ brands and service objectives.

Anuvu. Let Innovation Move You.

Follow Anuvu on [LinkedIn](#) and [Twitter](#) for further updates and insights or visit anuvu.com. To learn more about the Anuvu Constellation, [click here](#).

About Telesat

Backed by a legacy of engineering excellence, reliability and industry-leading customer service, Telesat (NASDAQ and TSX: TSAT) is one of the largest and most successful global satellite operators. Telesat works collaboratively with its customers to deliver critical connectivity solutions that tackle the world’s most complex communications challenges, providing powerful advantages that improve their operations and drive profitable growth.

Continuously innovating to meet the connectivity demands of the future, Telesat Lightspeed, the company’s Low Earth Orbit (LEO) satellite network, will be the first and only LEO network optimized to meet the rigorous requirements of telecom, government, maritime and aeronautical customers. Operating under its international priority Ka-band spectrum rights, Telesat Lightspeed will redefine global satellite connectivity with ubiquitous, affordable, high-capacity links with fibre-like speeds. For updates on Telesat, follow us on [Twitter](#), [LinkedIn](#), or visit www.telesat.com.

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This news release contains statements that are not based on historical fact and are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 and Canadian securities laws. When used herein, statements which are not historical in nature, or which contain the words “will,” “can,” or similar expressions, are forward-looking statements. Actual results may differ materially from the expectations expressed or implied in the forward-looking statements as a result of known and unknown risks and uncertainties.

These forward-looking statements are based on Telesat Corporation’s current expectations and are subject to a number of risks, uncertainties and assumptions. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond Telesat Corporation’s control, are difficult to predict, and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. Known risks and uncertainties include but are not limited to: risks associated with operating satellites and providing satellite services, including satellite construction or launch delays, launch failures, in-orbit failures or impaired satellite performance; the impact of COVID-19 on Telesat Canada’s business and the economic environment; the ability to deploy successfully an advanced global Low Earth Orbit (“LEO”) satellite constellation, and the timing of any such deployment; the availability of government and/or other funding for the LEO satellite constellation; the receipt of proceeds in relation to the re-allocation of C-band spectrum; volatility in exchange rates; the ability to expand Telesat Canada’s existing satellite utilization; and risks associated with domestic and foreign government regulation. The foregoing list of important factors is not exhaustive. Investors should review the other risk factors discussed in the non-offering prospectus of Telesat Corporation and Telesat Partnership dated November 16, 2021 on the website maintained by the Canadian securities regulatory authorities at the System for Electronic Document Analysis and Retrieval at www.sedar.com.