



# Investor Presentation

---

Fourth Quarter – 2022

# Disclaimers

Main Street Capital Corporation (MAIN) cautions that statements in this presentation that are forward-looking, and provide other than historical information, involve risks and uncertainties that may impact our future results of operations. The forward-looking statements in this presentation are based on current conditions as of February 24, 2023, and include, but are not limited to, statements regarding our goals, beliefs, strategies, future operating results and cash flows, operating expenses, investment originations and performance, available capital, payment and the tax attributes of future dividends and shareholder returns. Although our management believes that the expectations reflected in any forward-looking statements are reasonable, we can give no assurance that those expectations will prove to have been correct. Those statements are made based on various underlying assumptions and are subject to numerous uncertainties and risks, including, without limitation: our continued effectiveness in raising, investing and managing capital; adverse changes in the economy generally or in the industries in which our portfolio companies operate; the impacts of macroeconomic factors on MAIN and its portfolio companies' business and operations, liquidity and access to capital, and on the U.S. and global economies, including impacts related to the COVID-19 pandemic and other public health crises, risk of recession, inflation, supply chain constraints or disruptions and rising interest rates; changes in laws and regulations or business, political and/or regulatory conditions that may adversely impact our operations or the operations of our portfolio companies; the operating and financial performance of our portfolio companies and their access to capital; retention of key investment personnel; competitive factors; and such other factors described under the captions "Cautionary Statement Concerning Forward-Looking Statements," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" included in our filings with the Securities and Exchange Commission ([www.sec.gov](http://www.sec.gov)), including our most recent annual report on Form 10-K and subsequently filed quarterly reports on Form 10-Q. We undertake no obligation to update the information contained herein to reflect subsequently occurring events or circumstances, except as required by applicable securities laws and regulations.

MAIN has filed a registration statement (which includes a prospectus) with the SEC for any offering to which this communication may relate and may file one or more supplements to the prospectus in the future.

Before you invest in any of MAIN's securities, you should read the registration statement, the prospectus and the applicable prospectus supplement(s) in order to fully understand all of the implications and risks of an offering of MAIN's securities. You should also read other documents MAIN has filed with the SEC for more complete information about MAIN and its securities offerings. You may access these documents for free by visiting EDGAR on the SEC website at [www.sec.gov](http://www.sec.gov). Alternatively, MAIN will arrange to send you any applicable prospectus and prospectus supplement if you request such materials by calling us at (713) 350-6000. These materials are also made available, free of charge, on our website at [www.mainstcapital.com](http://www.mainstcapital.com). Information contained on our website is not incorporated by reference into this communication.

The summary descriptions and other information included herein are intended only for informational purposes and convenient reference. The information contained herein is not intended to provide, and should not be relied upon for, accounting, legal or tax advice or investment recommendations. Before making an investment decision with respect to MAIN, investors are advised consult with their tax, financial, investment and legal advisors.

**Main Street Capital Corporation**

---

# Corporate Overview and Investment Strategy

# 4th Quarter – 2022

# MAIN is a Principal Investor in Private Debt and Equity

**Focus on unique Lower Middle Market debt and equity investment strategy, Asset Management Business and internally managed operating structure differentiates MAIN from other investment firms**

## **Internally-managed Business Development Company (BDC)**

- IPO in 2007
- Over \$6.4 billion in capital under management<sup>(1)</sup>
  - Over \$4.8 billion internally at MAIN<sup>(1)</sup>
  - Over \$1.6 billion as the investment adviser to external parties<sup>(1)</sup>

## **Primarily invests in the under-served Lower Middle Market (LMM)**

- Targets companies with revenue between \$10 million - \$150 million; EBITDA between \$3 million - \$20 million
- Provides single source solutions, including a combination of first lien, senior secured debt and equity financing

## **Debt investments originated in collaboration with other funds (Private Loans)**

- First lien, senior secured debt investments in privately held companies originated directly by MAIN or through strategic relationships with other credit funds
- Investments in similar size companies to LMM and Middle Market investments

## **Debt investments in Middle Market companies**

- First lien, senior secured and/or rated debt investments
- Larger companies than LMM investment strategy

## **Attractive asset management advisory business**

## **Significant management ownership / investment in MAIN**

## **Headquartered in Houston, Texas**

(1) Capital under management includes undrawn portion of debt capital as of December 31, 2022

# MAIN is a Principal Investor in Private Debt and Equity

**MAIN's unique investment strategy, efficient operating structure and conservative capitalization are designed to provide sustainable, long-term growth in recurring monthly dividends and long-term capital appreciation to our shareholders**

**Long-term focus on delivering our shareholders sustainable growth in net asset value and recurring dividends per share**

**Consistent cash dividend yield – dividends paid monthly**

- MAIN has never decreased its monthly dividend rate
- 105% increase in monthly dividends from \$0.33 per share paid in Q4 2007 to declared dividends of \$0.675 per share for Q2 2023
- Supplemental dividends, paid or declared in addition to monthly dividends, of \$0.45 per share during the last twelve months<sup>(1)</sup>

**Owns two Small Business Investment Company (SBIC) Funds**

- Main Street Mezzanine Fund (2002 vintage) and Main Street Capital III (2016 vintage)
- Provides access to 10-year, low cost, fixed rate U.S. government-backed leverage

**Strong capitalization and liquidity position – stable, long-term debt and significant available liquidity to take advantage of opportunities**

- Favorable opportunities in capital markets through issuer investment grade rating of BBB-/Stable from Standard & Poor's Global Ratings and BBB-/Stable from Fitch Ratings
- Total SBIC debenture regulatory financing capacity of \$350 million, the maximum amount permitted under current U.S. Small Business Administration (SBA) regulations

(1) Includes dividends paid or declared as of February 24, 2023

# MAIN is a Principal Investor in Private Debt and Equity

**Focus on LMM equity investments and efficient operating structure differentiates MAIN and provides opportunity for significant total returns for our shareholders**

**Equity investments in LMM portfolio provide the opportunity to grow net asset value (NAV) per share and generate recurring dividend income and periodic realized gains to support MAIN's dividend growth**

- NAV growth of \$14.01 per share (or 109%) since 2007
- Cumulative net realized gains from LMM portfolio investments of \$152.4 million since MAIN's initial public offering
- Approximately \$4.34 per share in cumulative, pre-tax net unrealized appreciation on LMM portfolio at December 31, 2022
- Realized gains provide unique returns in excess of net investment income

**Internally managed operating structure provides significant operating leverage**

- Favorable ratio of total expenses, excluding interest expense, to average total assets of approximately 1.4%<sup>(1)</sup>
- Greater portion of gross portfolio returns are delivered to our shareholders
- Attractive and growing Asset Management Business benefits MAIN's shareholders
- Significant positive impact to Net Investment Income
- Alignment of interests between MAIN management and our shareholders

(1) Based upon the year ended December 31, 2022



# MAIN Strategy Produces Differentiated Returns

## Enhanced Value Proposition - Three Ways to Win are Better Than One

### 1. Sustain and Grow Dividends

- Efficient operating structure provides operating leverage to grow Distributable Net Investment Income (DNII)<sup>(1)</sup>, and dividends paid, as investment portfolio and total investment income grow
- 105% increase in monthly dividends from \$0.33 per share paid in Q4 2007 to declared dividends of \$0.675 per share for Q2 2023
- Never decreased regular monthly dividends (including through 2008/2009 recession and 2020/2021 COVID-19 pandemic)
- Paid or declared \$36.645 per share in total dividends since October 2007 IPO at \$15.00 per share (\$31.98 per share in regular dividends and \$4.665 per share in supplemental dividends)<sup>(2)</sup>
- Multi-faceted investment strategy supports growth of dividends over various cycles and markets

### 2. Meaningfully Grow Net Asset Value (NAV) Per Share

- \$12.85 at December 31, 2007 to \$26.86 at December 31, 2022 – 109% growth; CAGR of 5.0%
- Represents incremental economic return to investors beyond dividends
- MAIN's debt-focused peers (which comprises most BDCs) cannot generate NAV per share growth through the cycles
- Unrealized appreciation is a good proxy for future dividend growth without the need for additional capital through growing portfolio dividend income and periodic harvesting of realized gains from equity investments
- Ability to grow NAV per share provides opportunity for MAIN stock share price appreciation and additional shareholder returns

### 3. Supplement Growth in DNII<sup>(1)</sup> with Periodic Realized Gains

- LMM equity component of investment strategy provides opportunity for meaningful realized gains (analogous to PIK income on debt investments from cash flow perspective, but more tax efficient and without cap on upside)
- Realized gains validate the quality of MAIN's unrealized appreciation
- Realized gains can be retained for future reinvestment due to MAIN's unique tax structure or paid to shareholders as dividends

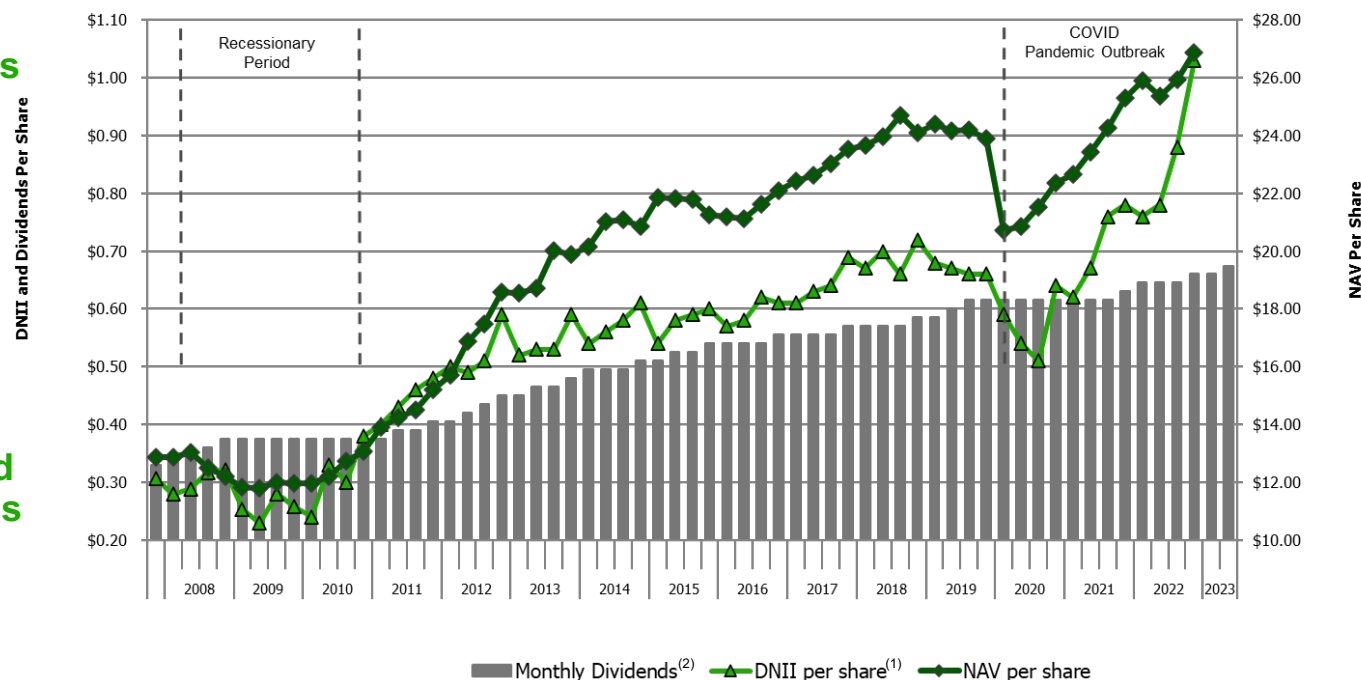
(1) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

(2) Includes dividends paid or declared as of February 24, 2023

# Historical Monthly Dividends, NAV and DNII<sup>(1)</sup> Per Share

**MAIN's unique focus on equity investments in the LMM provides the opportunity for significant NAV per share growth**

**MAIN's efficient operating structure provides significant operating leverage, greater dividends and greater overall returns for our shareholders**



- In addition to the monthly dividends above, \$4.665 per share of supplemental dividends have been paid or declared since 2007 IPO<sup>(2)</sup>
- Annual return on equity averaging approximately 13.7% from 2010 through the fourth quarter of 2022

(1) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

(2) Includes dividends paid or declared as of February 24, 2023



# LMM Investment Strategy

---

**LMM investment strategy differentiates MAIN from its competitors and provides attractive risk-adjusted returns**

## **Investment Objectives**

- High cash yield from secured debt investments (12.1% weighted-average cash coupon as of December 31, 2022); plus
- Dividend income, fair value appreciation and periodic capital gains from equity investments

**Investments are structured for (i) protection of capital, (ii) high recurring income and (iii) meaningful capital gain opportunity**

## **Focus on self-sponsored, “one stop” financing opportunities**

- Partner with business owners, management teams and entrepreneurs
- Provide highly customized financing solutions
- Recapitalization, buyout, growth and acquisition capital
- Extensive network of grass roots referral sources
- Strong and growing “Main Street” brand recognition / reputation

**Investments have low correlation to the broader debt and equity markets and attractive risk-adjusted returns**

# LMM Investment Opportunity

---

**MAIN targets LMM investments in established, profitable companies**

**Characteristics of LMM provide beneficial risk-reward investment opportunities**

**Large and critical portion of U.S. economy**

- 195,000+ domestic LMM businesses<sup>(1)</sup>

**LMM is under-served from a capital perspective and less competitive**

**Inefficient asset class generates pricing inefficiencies**

- Typical entry enterprise values between 4.5X – 6.5X EBITDA
- Typical entry leverage multiples between 2.0X – 4.0X EBITDA to MAIN debt investment

**Partner relationship with the management teams of our portfolio companies vs a “commoditized vendor of capital”**

(1) Source: U.S. Census 2017 – U.S. Data Table by Enterprise Receipt Size; 2017 County Business Patterns and 2017 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999

# Private Loan Investment Strategy

**Private Loan portfolio investments are primarily debt investments in privately held companies which have primarily been originated directly by MAIN or secondarily through strategic relationships with other credit funds on a collaborative basis (often referred to in the debt markets as “club deals” because of the small lender group size)**

**MAIN’s Private Loan investments are typically made to a company to support the acquisition of the company by a private equity sponsor**

## **Investment Objectives**

- Access proprietary investments with attractive risk-adjusted return characteristics
- Generate cash yield to support MAIN monthly dividend

## **Investment Characteristics**

- Investments in companies that are consistent with the size of companies in our LMM and Middle Market portfolios
- Proprietary investments originated directly by MAIN or through strategic relationships with other investment funds on a collaborative basis
- Current Private Loan portfolio companies have weighted-average EBITDA of approximately \$38.1 million<sup>(1)</sup>

## **Investments in secured debt investments**

- First lien, senior secured debt investments
- Floating rate debt investments

## **8% – 12% targeted gross yields**

- Weighted-average effective yield of 11.6%<sup>(2)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN’s floating rate Credit Facilities<sup>(3)</sup>

(1) This calculation excludes two Private Loan portfolio companies as EBITDA is not a meaningful metric for these portfolio companies

(2) Weighted-average effective yield is calculated using the applicable interest rate as of December 31, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(3) Includes MAIN’s corporate revolving credit facility (the Corporate Facility) and SPV credit facility (the SPV Facility and together with the Corporate Facility, the Credit Facilities); see additional details on page 42

# Middle Market Debt Investment Strategy

**MAIN maintains a portfolio of debt investments in Middle Market companies**

## **Investment Objective**

- Generate cash yield to support MAIN monthly dividend

## **Investments in secured and/or rated debt investments**

- First lien, senior secured debt investments
- Floating rate debt investments

## **Larger companies than the LMM investment strategy**

- Current Middle Market portfolio companies have weighted-average EBITDA of approximately \$68.7 million

## **Large and critical portion of U.S. economy**

- 220,000+ domestic Middle Market businesses<sup>(1)</sup>

## **More relative liquidity than LMM and Private Loan investments**

## **6% – 10% targeted gross yields**

- Weighted-average effective yield of 11.0%<sup>(2)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate Credit Facilities<sup>(3)</sup>

(1) Source: U.S. Census 2017 – U.S. Data Table by Enterprise Receipt Size; 2017 County Business Patterns and 2017 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999

(2) Weighted-average effective yield is calculated using the applicable interest rate as of December 31, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(3) Includes MAIN's corporate revolving credit facility (the Corporate Facility) and SPV credit facility (the SPV Facility and together with the Corporate Facility, the Credit Facilities); see additional details on page 42

# Asset Management Business

**MAIN's asset management business represents additional income diversification and the opportunity for greater shareholder returns**

**MAIN's internally managed operating structure provides MAIN's shareholders the benefits of this asset management business**

**Growth of asset management business is increasingly driven by MAIN's Private Loan investment strategy**

**MAIN<sup>(1)</sup> is the investment adviser to several third party clients in its Asset Management Business**

**MAIN<sup>(1)</sup> is the investment adviser to and administrator of MSC Income Fund, Inc. (MSIF), a non-listed BDC**

- MAIN<sup>(1)</sup> provides asset management services, including sourcing, diligence and post-investment monitoring
- MAIN<sup>(1)</sup> receives management fees and incentive fees
  - Base management fee of 1.75% of total assets
  - Incentive fees – 20% of net investment income above a hurdle rate and 20% of net realized capital gains

**MAIN<sup>(1)</sup> is the investment adviser and administrator to a private fund and a separately managed account with the investment strategies for these clients solely focused on MAIN's Private Loan investment strategy**

## **Benefits to MAIN**

- No significant increases to MAIN's operating costs to provide services (utilize existing infrastructure and leverage fixed costs and existing investment capabilities)
- Monetizing the value of MAIN franchise
- Significant positive impact on MAIN's financial results
  - \$7.0 million contribution to net investment income in the fourth quarter of 2022<sup>(2)</sup>
  - \$22.3 million contribution to net investment income in the year ended December 31, 2022<sup>(2)</sup>
  - \$16.5 million contribution to net investment income in the year ended December 31, 2021<sup>(2)</sup>
  - \$93.4 million of cumulative unrealized appreciation as of December 31, 2022

(1) Through MSC Adviser I, LLC (the External Investment Manager), MAIN's wholly owned unconsolidated subsidiary

(2) Contribution to Net Investment Income includes (a) dividend income received by MAIN from the External Investment Manager and (b) operating expenses allocated from MAIN to the External Investment Manager

# MAIN Regulatory Framework

---

**Highly regulated structure provides significant advantages and protections to our shareholders, including investment transparency, tax efficiency and beneficial leverage**

## **Operates as a Business Development Company**

- Regulated by Securities and Exchange Commission - 1940 Act
- Publicly-traded, private investment company

## **Regulated Investment Company (RIC) tax structure**

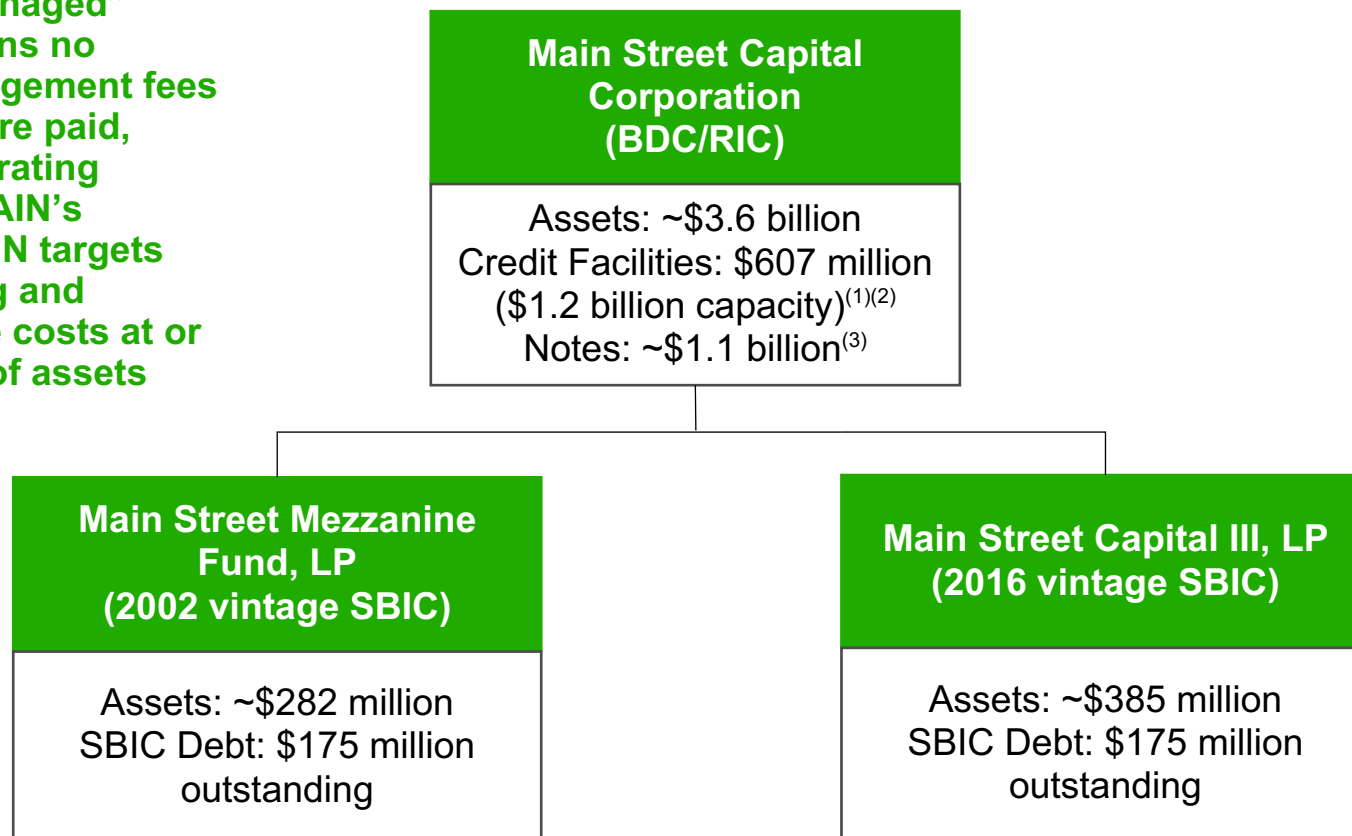
- Eliminates corporate level income tax
- Efficient tax structure providing high yield to investors
- Passes through capital gains to investors

## **Small Business Investment Company (SBIC) subsidiaries**

- Regulated by the SBA
- Access to low cost, fixed rate, long-term leverage guaranteed by the U.S. government
- Total SBIC debenture regulatory financing capacity of \$350.0 million
- Total outstanding leverage of \$350.0 million through two wholly owned SBIC funds
- MAIN is a previous SBIC of the Year Award recipient

# MAIN Corporate Structure – Internally Managed

**“Internally managed” structure means no external management fees or expenses are paid, providing operating leverage to MAIN’s business; MAIN targets total operating and administrative costs at or less than 2% of assets**



(1) Includes MAIN’s corporate revolving credit facility (the Corporate Facility) and SPV credit facility (the SPV Facility and together with the Corporate Facility, the Credit Facilities); see additional details on page 42

(2) As of December 31, 2022, MAIN’s Credit Facilities had \$1.2 billion in total commitments; MAIN’s Credit Facilities include accordion features which could increase total commitments up to \$1.8 billion; in January 2023, MAIN’s Corporate Facility was amended to increase the total commitments to \$980.0 million, increasing total commitments under MAIN’s Credit Facilities to \$1.3 billion

(3) Includes \$500.0 million of July 2026 Notes, \$450.0 million of May 2024 Notes and \$100 million of December 2025 Notes (issued Q4 2022); in February 2023, MAIN issued an additional \$50.0 million in aggregate principal of the December 2025 Notes



# MAIN Executive Management Team

**Dwayne Hyzak<sup>(1)(2)</sup>**  
CEO

- Co-founded MAIN; Joined Main Street group in 2002; affiliated with Main Street group since 1999
- Director of acquisitions / integration with Quanta Services (NYSE: PWR)
- Manager with a Big 5 Accounting Firm's audit and transaction services groups

**David Magdol<sup>(1)(2)</sup>**  
President and CIO<sup>(3)</sup>

- Co-founded MAIN; Joined Main Street group in 2002
- Vice President in Lazard Freres Investment Banking Division
- Vice President of McMullen Group (John J. McMullen's Family Office)

**Jesse Morris<sup>(1)</sup>**  
CFO, COO, EVP

- Joined MAIN in 2019
- Executive Vice President with Quanta Services (NYSE: PWR)
- Vice President and CFO Foodservice Operations with Sysco Corporation (NYSE: SYY)
- Manager with a Big 5 Accounting Firm

**Jason Beauvais; JD<sup>(1)</sup>**  
EVP, GC, CCO<sup>(4)</sup> and Secretary

- Joined MAIN in 2008
- Attorney for Occidental Petroleum Corporation (NYSE: OXY)
- Associate in the corporate and securities section at Baker Botts LLP

(1) Member of MAIN Executive Committee

(2) Member of MAIN Investment Committee; Vince Foster, MAIN's Chairman of the Board, is also a member of MAIN's Investment Committee

(3) Chief Investment Officer

(4) Chief Compliance Officer

# Monthly Dividends Per Share – Sustainable Growth

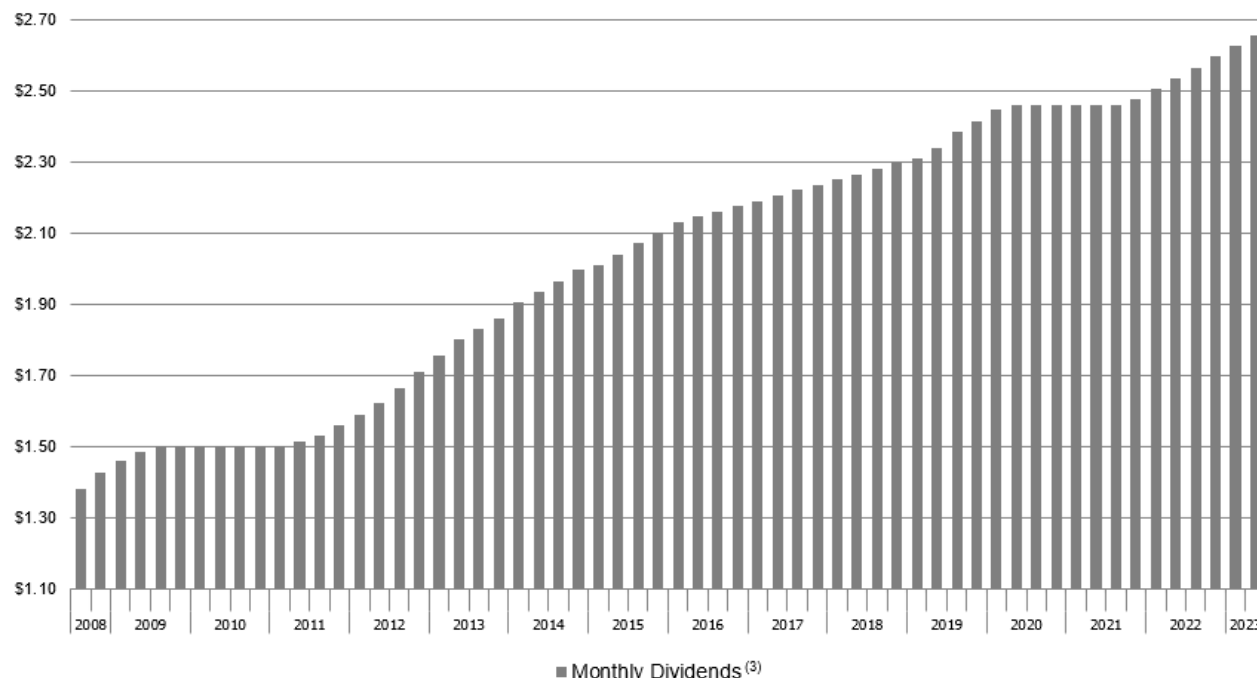
Recurring monthly dividend has never been decreased and has grown meaningfully (105%) since IPO<sup>(1)</sup>

Based upon the current annualized monthly dividends declared for the second quarter of 2023, the annual effective yield on MAIN's stock is 7.9%<sup>(2)</sup>

MAIN has also paid or declared \$4.665<sup>(3)</sup> in supplemental dividends since IPO<sup>(1)</sup>

Cumulative dividends paid or declared, including supplemental dividends, since IPO<sup>(1)</sup> (at \$15.00 per share) through second quarter of 2023 equal \$36.645 per share<sup>(3)</sup>

Trailing Twelve Months Monthly Dividends Per Share



(1) Initial Public Offering, or IPO, in October 2007

(2) As of February 22, 2023; based upon the closing market price of \$39.81 per share and the annualized most recently declared monthly dividends

(3) Based upon dividends which have been paid or declared as of February 24, 2023

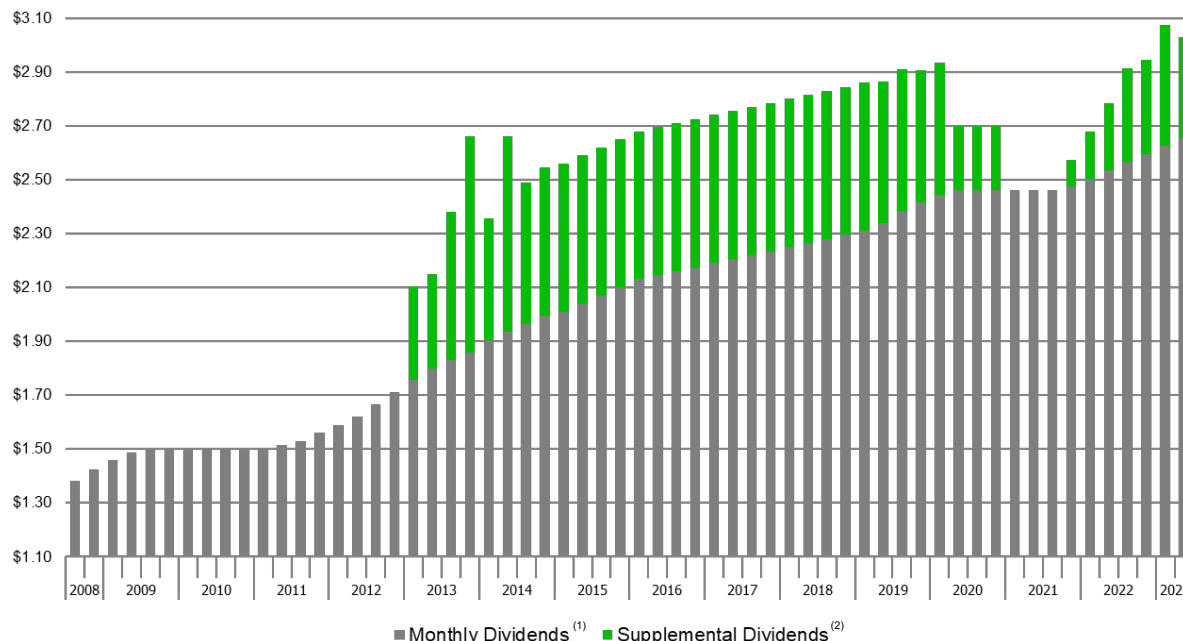
# Total Dividends per Share - Significant Incremental Value to Shareholders

MAIN's dividend policy includes an expectation for consistent annual growth of its monthly dividends and meaningful coverage of such monthly dividends with recurring Distributable Net Investment Income (DNII)<sup>(3)</sup>

MAIN's dividend policy includes an expectation for meaningful supplemental dividends to the extent DNII<sup>(3)</sup> significantly exceeds the monthly dividends

MAIN's dividend policy is intended to provide MAIN's shareholders significant comfort regarding the recurring nature of MAIN's monthly dividends and visibility to additional significant value through MAIN's supplemental dividends

Trailing Twelve Months Total Dividends Per Share



(1) Based upon dividends which have been paid or declared as of February 24, 2023

(2) Includes supplemental dividends which have been declared as of February 24, 2023

(3) See Non-GAAP Information disclosures on page 48 of this presentation

**Main Street Capital Corporation**

---

**Investment Portfolio**

**4th Quarter – 2022**

# Total Investment Portfolio

**Diversity provides structural protection to investment portfolio, revenue sources, income, cash flows and shareholder dividends**

**Includes complementary LMM debt and equity investments, Private Loan debt investments and Middle Market debt investments**

**Total investment portfolio at fair value consists of approximately 50% LMM / 36% Private Loan / 8% Middle Market / 6% Other Portfolio<sup>(1)</sup> investments**

**194 LMM, Private Loan and Middle Market portfolio companies**

- Average investment size of \$18.7 million<sup>(2)</sup>
- Largest individual portfolio company represents 3.4%<sup>(3)</sup> of total investment income and 3.2% of total portfolio fair value (most investments are less than 1%)
- Twelve non-accrual investments, which represent 0.6% of the total investment portfolio at fair value and 3.7% at cost
- Weighted-average effective yield of 11.7%<sup>(4)</sup>

**Significant diversification**

- |                    |               |
|--------------------|---------------|
| • Issuer           | • Geography   |
| • Industry         | • End markets |
| • Transaction type | • Vintage     |

(1) Other Portfolio also includes the External Investment Manager and short-term portfolio investments

(2) As of December 31, 2022; based on cost

(3) Based upon total investment income for the year ended December 31, 2022

(4) Weighted-average effective yield is calculated using the applicable interest rate as of December 31, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

# Total Portfolio by Industry (as a Percentage of Cost)<sup>(1)</sup>

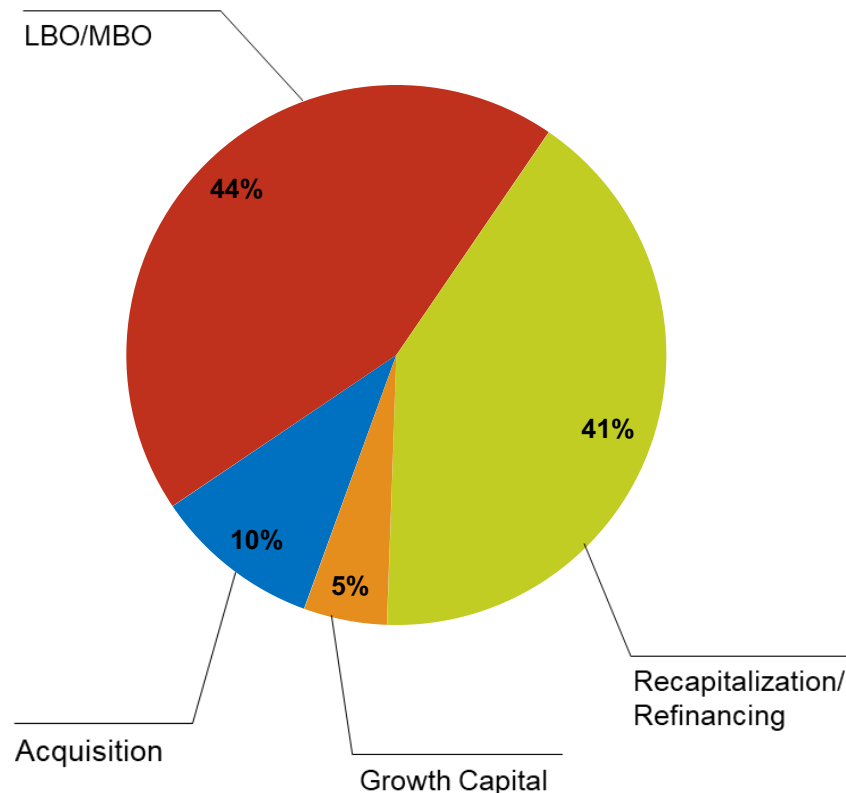


Internet Software & Services, 8%	Machinery, 7%
Commercial Services & Supplies, 7%	Construction & Engineering, 6%
Distributors, 5%	Health Care Providers & Services, 5%
Leisure Equipment & Products, 5%	Diversified Consumer Services, 5%
Professional Services, 4%	Energy Equipment & Services, 4%
IT Services, 3%	Specialty Retail, 3%
Tobacco, 3%	Containers & Packaging, 3%
Media, 2%	Aerospace & Defense, 2%
Computers & Peripherals, 2%	Building Products, 2%
Diversified Telecommunication Services, 2%	Software, 2%
Textiles, Apparel & Luxury Goods, 2%	Communications Equipment, 2%
Auto Components, 2%	Food Products, 2%
Electronic Equipment, Instruments & Components, 2%	Diversified Financial Services, 1%
Health Care Equipment & Supplies, 1%	Internet & Catalog Retail, 1%
Food & Staples Retailing, 1%	Chemicals, 1%
Hotels, Restaurants & Leisure, 1%	Electrical Equipment, 1%
Other, 3%	

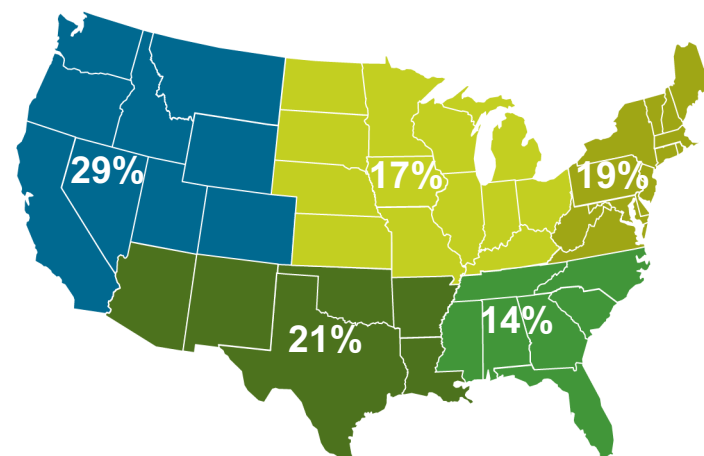
(1) Excluding MAIN's Other Portfolio investments, the External Investment Manager and short-term portfolio investments, each as described in MAIN's public filings, which in aggregate represent approximately 4% of the total portfolio

# Diversified Total Portfolio (as a Percentage of Cost)<sup>(1)</sup>

Invested Capital by Transaction Type



Invested Capital by Geography<sup>(2)</sup>



(1) Excluding MAIN's Other Portfolio investments, the External Investment Manager and short-term portfolio investments, each as described in MAIN's public filings, which in aggregate represent approximately 4% of the total portfolio

(2) Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 2% of the total portfolio



# LMM Investment Portfolio

---

**LMM investment portfolio consists of a diversified mix of secured debt and lower cost basis equity investments**

**78 portfolio companies / \$2.1 billion in fair value**

- 50% of total investment portfolio at fair value

**Debt yielding 12.3%<sup>(1)</sup> (74% of LMM portfolio at cost)**

- 99% of debt investments have first lien position
- 61% of debt investments earn fixed-rate interest
- Approximately 790 basis point net cash interest margin vs “matched” fixed interest rate on SBIC debentures and Notes Payable

**Equity ownership in all LMM portfolio companies representing 41% average ownership position (26% of LMM portfolio at cost)**

- Opportunity for fair value appreciation, cash dividend income and capital gains
- 66% of LMM companies<sup>(2)</sup> with direct equity investment are currently paying dividends
- Fair value appreciation of equity investments supports Net Asset Value per share growth
- Lower entry multiple valuations, lower cost basis
- \$340.6 million, or \$4.34 per share, of cumulative pre-tax net unrealized appreciation at December 31, 2022

(1) Weighted-average effective yield is calculated using the applicable interest rate as of December 31, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(2) Includes the LMM companies that (a) MAIN has a direct equity investment and (b) are treated as flow-through entities for tax purposes; based upon dividend income for the year ended December 31, 2022

# LMM Investment Portfolio

---

**LMM investment portfolio is a pool of high quality, seasoned assets with attractive risk-adjusted return characteristics**

## **Median LMM portfolio credit statistics<sup>(1)</sup>:**

- Senior leverage of 3.1x EBITDA through MAIN debt position
- 2.6x EBITDA to senior interest coverage
- Total leverage of 3.1x EBITDA including debt junior in priority to MAIN
- Free cash flow de-leveraging improves credit metrics and increases equity appreciation

**Average investment size of \$26.4 million at fair value or \$22.0 million on a cost basis (less than 1% of total investment portfolio)**

**Opportunistic, selective posture toward new investment activity over the economic cycle**

## **High quality, seasoned LMM portfolio**

- Total LMM portfolio investments at fair value equals 120% of cost
- Equity component of LMM portfolio at fair value equals 190% of cost
- Significant portion of LMM portfolio has de-leveraged and a majority of the LMM portfolio investments have experienced equity appreciation
  - 50 LMM portfolio companies with unrealized appreciation on equity investments
  - Net unrealized appreciation on LMM Equity investments of \$408.2 million

(1) These credit statistics exclude portfolio companies on non-accrual and three companies for which EBITDA is not a meaningful metric

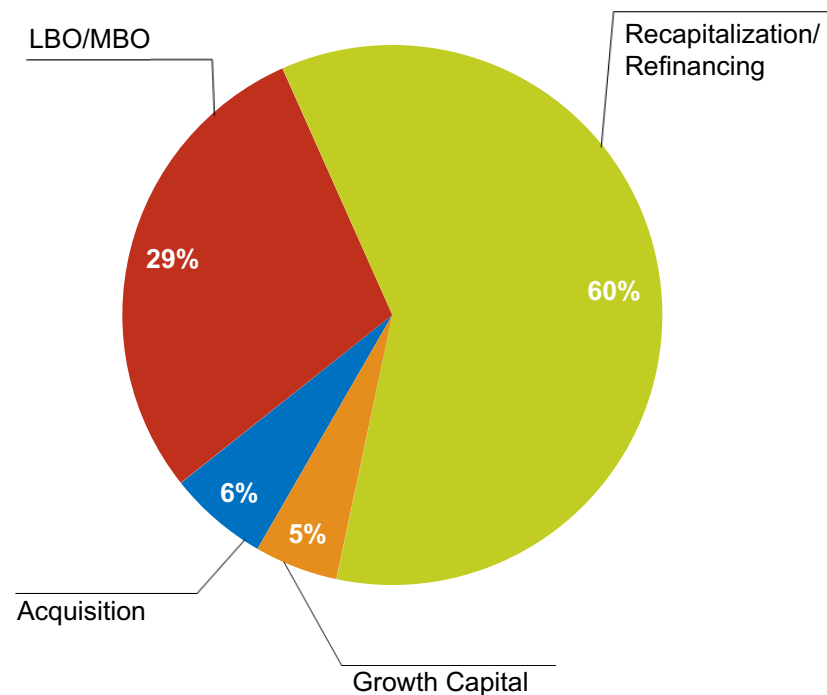
# LMM Portfolio by Industry (as a Percentage of Cost)



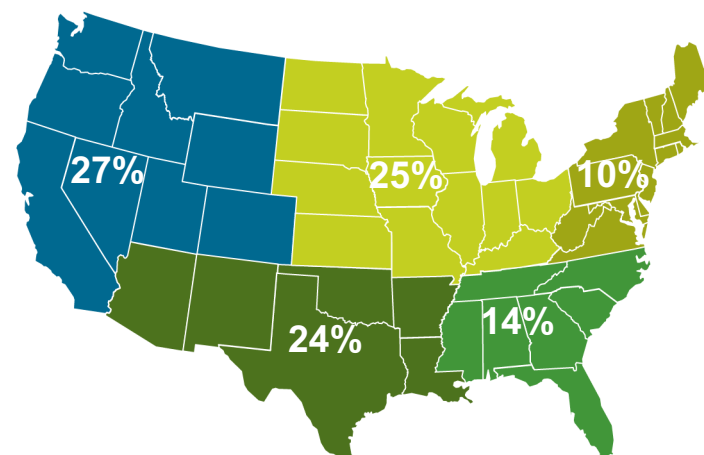
■ Machinery, 12%	■ Construction & Engineering, 7%
■ Tobacco, 7%	■ Professional Services, 6%
■ Containers & Packaging, 5%	■ Computers & Peripherals, 5%
■ Diversified Consumer Services, 4%	■ Energy Equipment & Services, 4%
■ Distributors, 4%	■ Leisure Equipment & Products, 4%
■ Auto Components, 4%	■ Software, 4%
■ IT Services, 3%	■ Electronic Equipment, Instruments & Components, 3%
■ Internet Software & Services, 3%	■ Textiles, Apparel & Luxury Goods, 3%
■ Specialty Retail, 3%	■ Food Products, 3%
■ Media, 2%	■ Health Care Providers & Services, 2%
■ Internet & Catalog Retail, 2%	■ Health Care Equipment & Supplies, 2%
■ Hotels, Restaurants & Leisure, 2%	■ Household Durables, 1%
■ Building Products, 1%	■ Other, 4%

# Diversified LMM Portfolio (as a Percentage of Cost)

Invested Capital by Transaction Type



Invested Capital by Geography<sup>(1)</sup>



(1) Based upon portfolio company headquarters

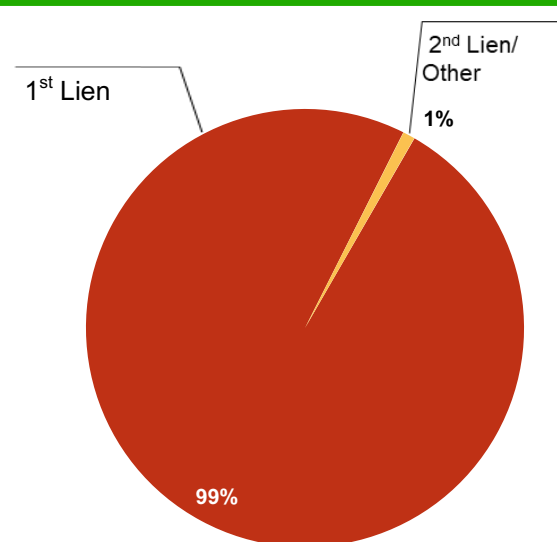
# LMM Portfolio Attributes Reflect Investment Strategy

High yielding secured debt investments coupled with significant equity participation = Attractive risk-adjusted returns

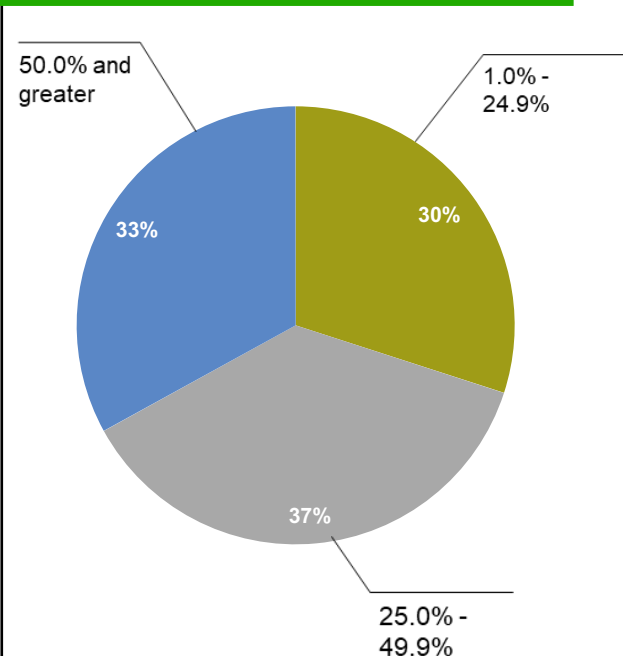
Weighted-Average Effective Yield on Debt Investments = 12.3%<sup>(1)</sup>

Average Fully Diluted Equity Ownership = 41%

Security Position on Debt Capital as a Percentage of Cost



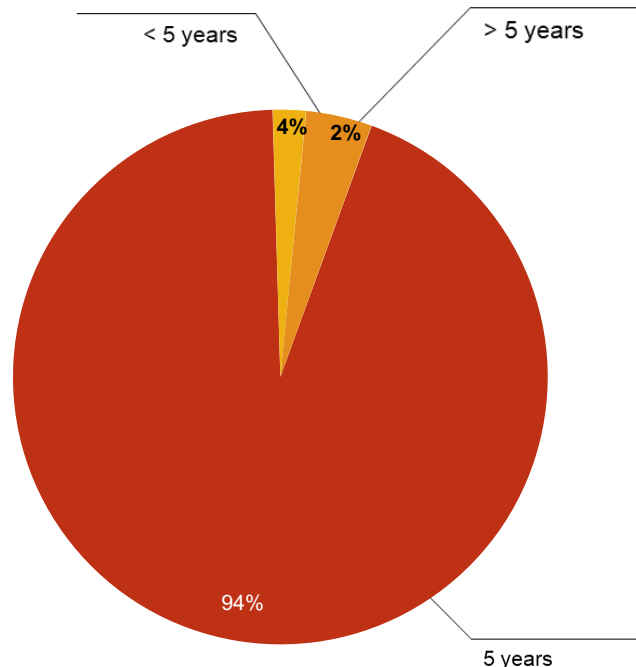
Fully Diluted Equity Ownership %



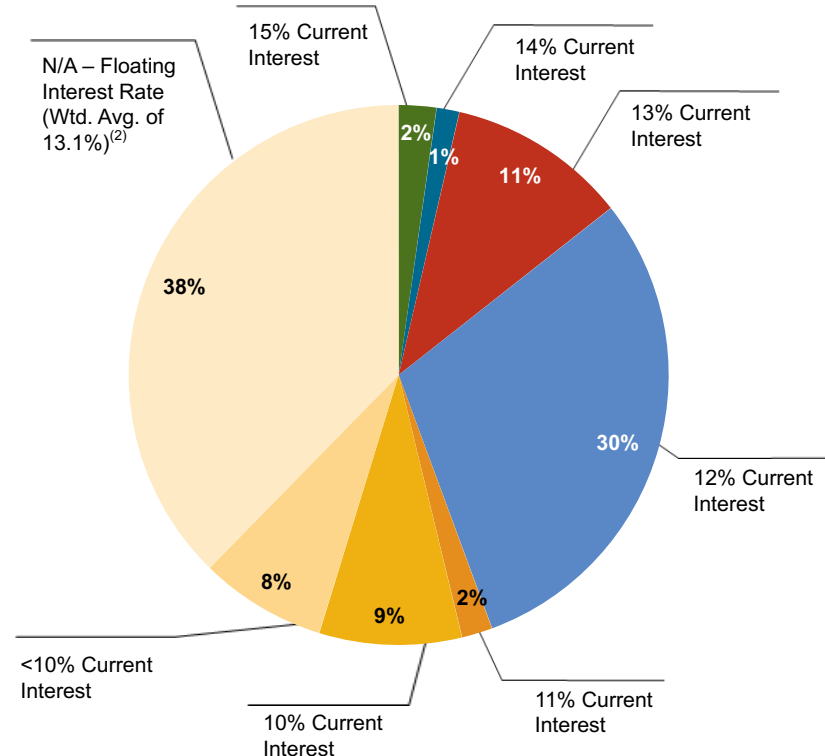
(1) Weighted-average effective yield is calculated using the applicable interest rate as of December 31, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

# Term and Total Interest Coupon of Existing LMM Debt Investments

## Original Term



## Total Interest Coupon<sup>(1)</sup>



**Debt Investments generally have a 5-Year Original Term and ~3.2 Year Weighted-Average Remaining Duration; Weighted-Average Effective Yield of 12.3%<sup>(3)</sup> on Debt Portfolio**

- (1) Interest coupon excludes amortization of deferred upfront fees, original issue discount, exit fees and any debt investments on non-accrual status
- (2) Floating interest rates generally include contractual minimum “floor” rates; Interest rate of 13.1% is based on weighted-average principal balance of floating rate debt investments as of December 31, 2022
- (3) Weighted-average effective yield is calculated using the applicable interest rate as of December 31, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

# Private Loan Investment Portfolio

---

**Private Loan investment portfolio provides a diversified mix of investments and sources of income to complement the LMM investment portfolio**

## **85 investments / \$1.5 billion in fair value**

- 36% of total investment portfolio at fair value

## **Average investment size of \$17.7 million<sup>(1)</sup> (less than 1% of total portfolio)**

## **Investments in secured debt instruments**

- 97% of Private Loan portfolio is secured debt
- 99% of Private Loan debt portfolio is first lien term debt

## **Debt yielding 11.6%<sup>(2)</sup>**

- 97%<sup>(1)</sup> of Private Loan debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate Credit Facilities
- Over 500 basis point effective interest margin vs “matched” floating rate on MAIN's Credit Facilities

(1) As of December 31, 2022; based on cost

(2) Weighted-average effective yield is calculated using the applicable interest rate as of December 31, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(3) 95% of floating interest rates on Private Loan debt investments are subject to contractual minimum “floor” rates



# Middle Market Investment Portfolio

**Middle Market investment portfolio provides a diversified mix of investments and diverse sources of income to complement the LMM investment portfolio and a potential source of liquidity for MAIN's future investment activities**

**31 investments / \$329.1 million in fair value**

- 8% of total investment portfolio at fair value

**Average investment size of \$13.0 million<sup>(1)</sup> (less than 1% of total portfolio)**

**Investments in secured and/or rated debt investments**

- 93% of Middle Market portfolio is secured debt
- 99% of Middle Market debt portfolio is first lien term debt

**Debt yielding 11.0%<sup>(2)</sup>**

- 94%<sup>(1)</sup> of Middle Market debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate Credit Facilities
- Approximately 450 basis point effective interest margin vs "matched" floating rate on MAIN's Credit Facilities

**More investment liquidity compared to LMM and Private Loan**

(1) As of December 31, 2022; based on cost

(2) Weighted-average effective yield is calculated using the applicable interest rate as of December 31, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(3) 82% of floating interest rates on Middle Market debt investments are subject to contractual minimum "floor" rates

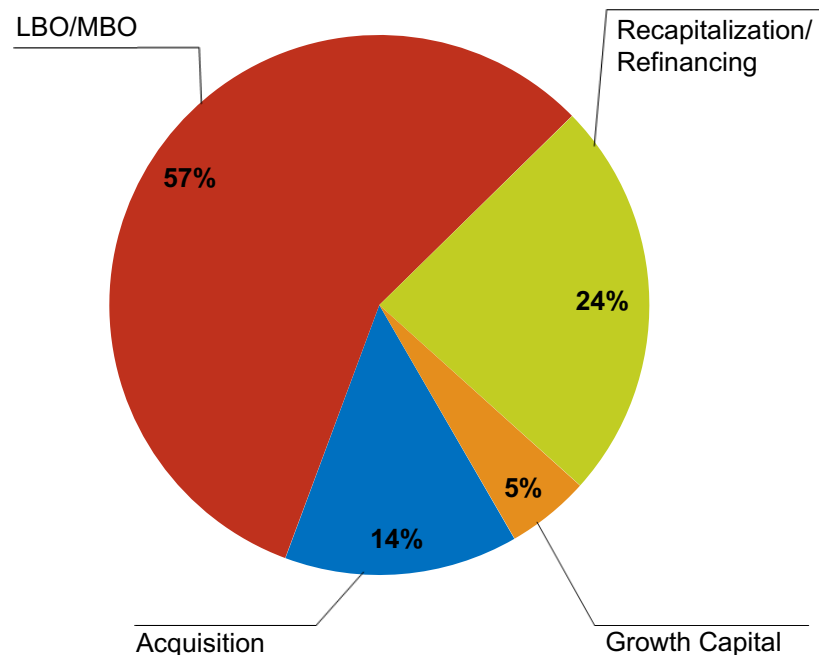
# Private Loan & Middle Market Portfolios by Industry (as a Percentage of Cost)



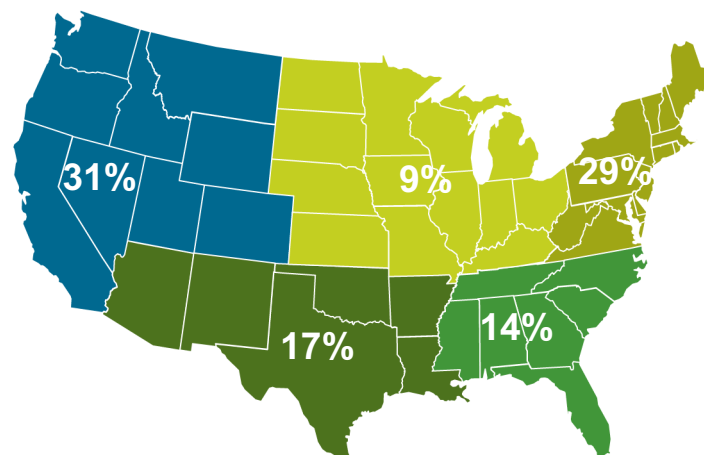
■ Internet Software & Services, 13%	■ Commercial Services & Supplies, 12%
■ Health Care Providers & Services, 7%	■ Distributors, 6%
■ Leisure Equipment & Products, 5%	■ Construction & Engineering, 5%
■ Diversified Consumer Services, 5%	■ Aerospace & Defense, 5%
■ Specialty Retail, 4%	■ Machinery, 4%
■ Communications Equipment, 3%	■ Energy Equipment & Services, 3%
■ IT Services, 3%	■ Diversified Telecommunication Services, 3%
■ Building Products, 3%	■ Professional Services, 2%
■ Food & Staples Retailing, 2%	■ Media, 2%
■ Chemicals, 2%	■ Diversified Financial Services, 2%
■ Pharmaceuticals, 2%	■ Electrical Equipment, 1%
■ Textiles, Apparel & Luxury Goods, 1%	■ Other, 5%

# Diversified Private Loan & Middle Market Investments (as a Percentage of Cost)

Invested Capital by Transaction Type



Invested Capital by Geography<sup>(1)</sup>



(1) Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 4% of the combined Private Loan and Middle Market portfolios

**Main Street Capital Corporation**

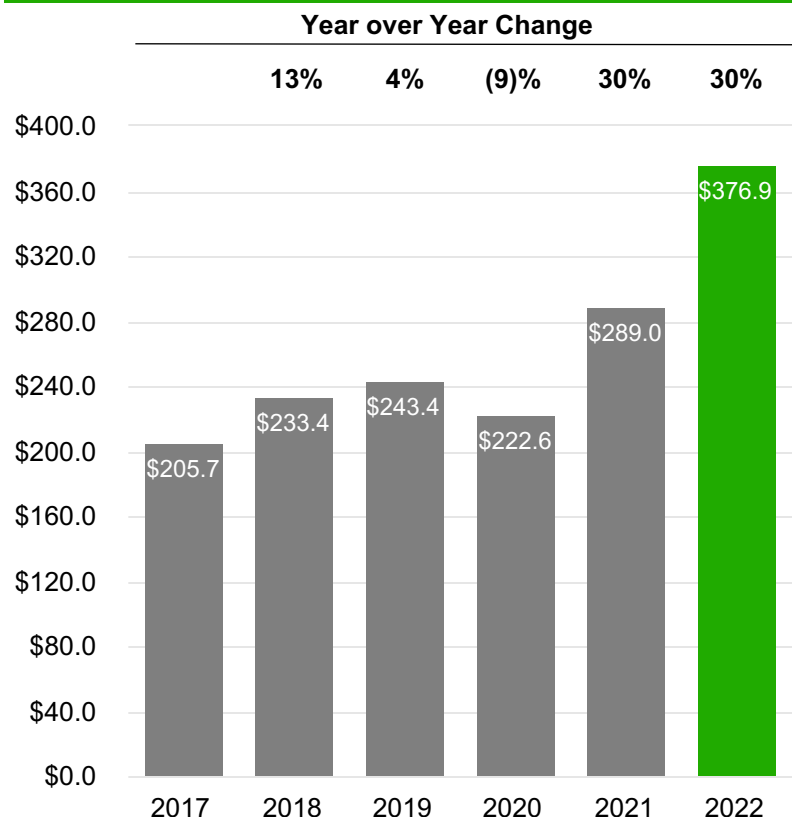
---

## Financial Overview

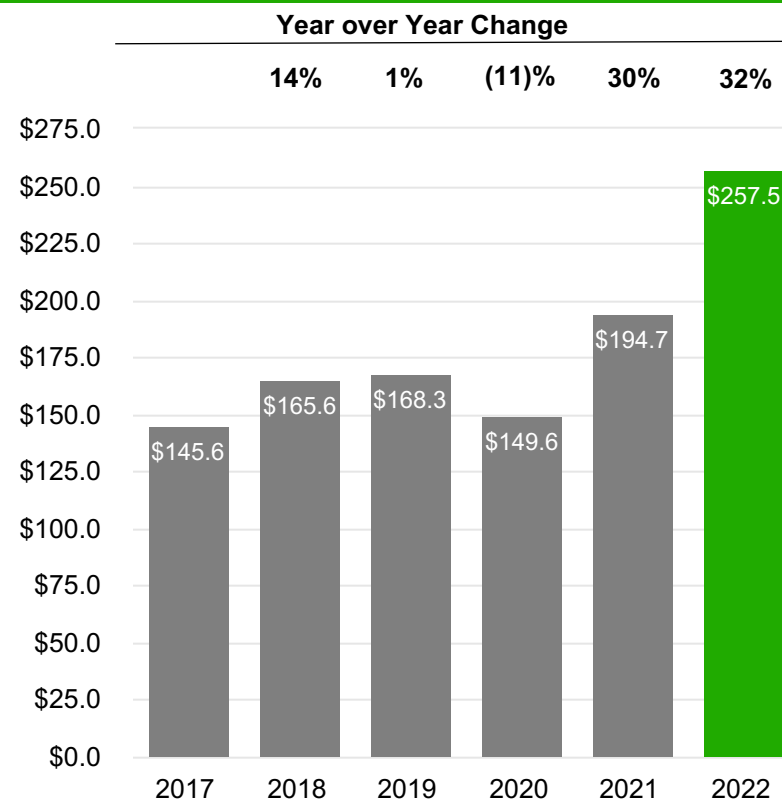
# 4th Quarter – 2022

# MAIN Financial Performance

## Total Investment Income (\$ in millions)



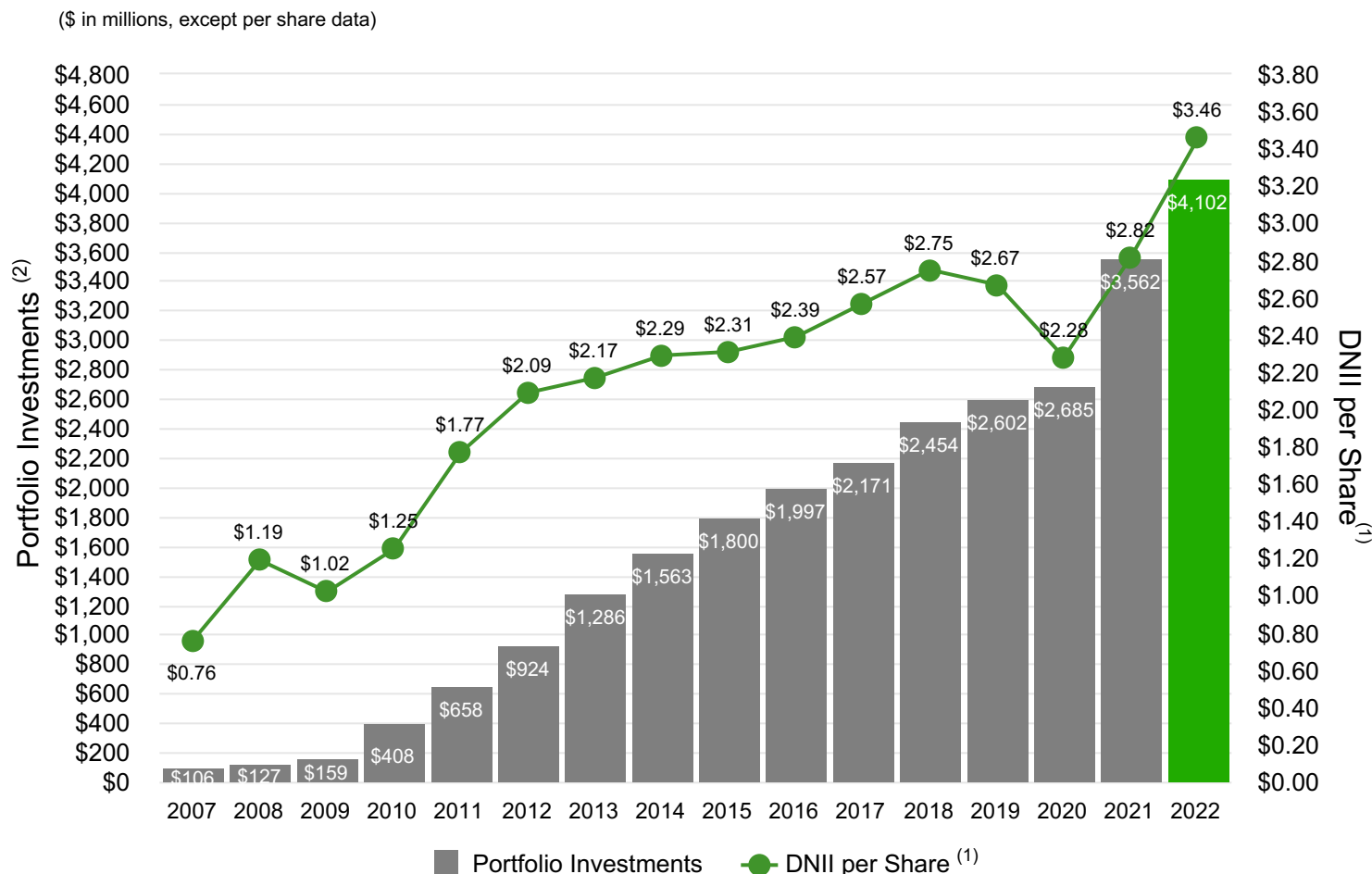
## Distributable Net Investment Income<sup>(1)</sup> (\$ in millions)



(1) See reconciliation of DNII to Net Investment Income on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

# Long-Term Portfolio and DNII<sup>(1)</sup> Per Share Growth

**MAIN has consistently grown portfolio investments and DNII per share**



(1) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

(2) Based on fair value at the end of the period

# Efficient and Leverageable Operating Structure

**MAIN's internally managed operating structure provides significant operating leverage and greater returns for our shareholders**

**“Internally managed” structure means no external management fees or expenses are paid**

## **Alignment of interest between management and investors**

- Greater incentives to maximize increases to shareholder value and rationalize debt and equity capital raises
- 100% of MAIN's management efforts and activities are for the benefit of MAIN investors

**MAIN targets total operating expenses<sup>(1)</sup> as a percentage of average assets (Operating Expense to Assets Ratio) at or less than 2%**

- Long-term actual results have significantly outperformed target
- An industry leading position in cost efficiency, with an Operating Expense to Assets Ratio of 1.4%<sup>(2)</sup>

**Significant portion of total operating expenses<sup>(1)</sup> are non-cash**

- Non-cash compensation expenses<sup>(3)</sup> were 22.9%<sup>(2)</sup> of total operating expenses<sup>(1)</sup>
- Operating Expense to Assets Ratio of 1.0%<sup>(2)</sup> excluding non-cash compensation expenses<sup>(3)</sup>

(1) Total expenses excluding interest expense

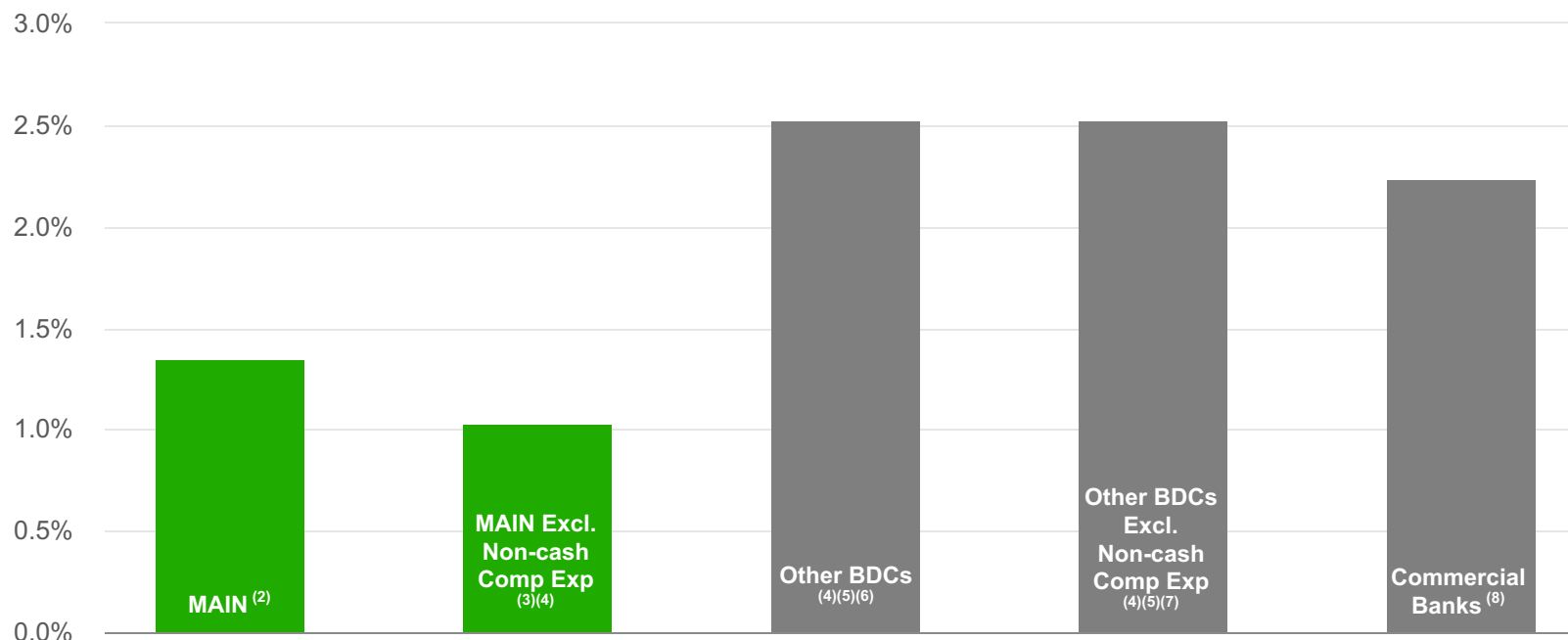
(2) Based upon the year ended December 31, 2022

(3) See calculation of non-cash compensation expenses on page 38 and non-GAAP information disclosures on page 48 of this presentation



# MAIN Maintains a Significant Operating Cost Advantage

Operating Expenses<sup>(1)</sup> as a Percentage of Total Assets



(1) Total expenses excluding interest expense

(2) For the year ended December 31, 2022

(3) For the year ended December 31, 2022, excluding non-cash compensation expenses

(4) See calculation of non-cash compensation expenses on page 38 and non-GAAP information disclosures on page 48 of this presentation

(5) Other BDCs includes dividend paying BDCs that have been publicly-traded for at least two years and have total assets greater than \$500 million based on individual SEC Filings as of December 31, 2021; specifically includes: AINV, ARCC, BBDC, BCSF, BKCC, CCAP, CGBD, CSWC, FDUS, FSK, GAIN, GBDC, GLAD, GSBD, HRZN, HTGC, MRCC, NMFC, OCSL, OFS, ORCC, PFLT, PNNT, PSEC, PTMN, SAR, SCM, SLRC, TCPC, TPVG, TSLX and WHF

(6) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended September 30, 2022 as derived from each company's SEC filings, including non-cash compensation expenses

(7) Calculation represents the average for the companies included in the group and excludes non-cash compensation expenses; based upon the trailing twelve month period ended September 30, 2022 as derived from each company's SEC filings

(8) Source: SNL Financial; calculation represents the average for the trailing twelve month period ended September 30, 2022 and includes commercial banks with a market capitalization between \$500 million and \$3 billion

# MAIN Income Statement Summary

(\$ in 000's), except per share amounts	Q4 21	Q1 22	Q2 22	Q3 22	Q4 22	Q4 22 vs. Q4 21 Change <sup>(1)</sup>
Total Investment Income	\$ 82,166	\$ 79,395	\$ 85,200	\$ 98,387	\$ 113,876	39%
Expenses:						
Interest Expense	(15,921)	(16,687)	(17,295)	(21,234)	(23,060)	(45)%
G&A Expense <sup>(2)</sup>	(11,626)	(8,054)	(10,808)	(11,386)	(10,812)	7%
Distributable Net Investment Income (DNII) <sup>(2)(3)</sup>	54,619	54,654	57,097	65,767	80,004	46%
DNII Margin %	66.5%	68.8%	67.0%	66.8%	70.3%	376 bps <sup>(4)</sup>
Non-Cash Compensation Expenses <sup>(3)</sup>						
Share-based Compensation Expense	(2,927)	(2,818)	(3,596)	(3,617)	(3,598)	(23)%
Deferred Compensation (Expense) Benefit	(484)	376	1,225	298	(466)	4%
Total Non-Cash Compensation Expenses <sup>(3)</sup>	(3,411)	(2,442)	(2,371)	(3,319)	(4,064)	(19)%
Net Investment Income	51,208	52,212	54,726	62,448	75,940	48%
Net Realized Gain (Loss)	34,760	3,336	(5,064)	5,031	(8,515)	NM
Net Unrealized Appreciation (Depreciation)	18,553	14,752	(24,593)	(10,081)	44,738	NM
Income Tax Provision	(10,172)	(5,097)	(10,320)	(2,060)	(5,848)	NM
Net Increase in Net Assets	\$ 94,349	\$ 65,203	\$ 14,749	\$ 55,338	\$ 106,315	13%
Net Investment Income Per Share	\$ 0.73	\$ 0.73	\$ 0.75	\$ 0.83	\$ 0.98	34%
DNII Per Share <sup>(3)</sup>	\$ 0.78	\$ 0.76	\$ 0.78	\$ 0.88	\$ 1.03	32%

(1) Positive percentage represents an increase and negative percentage represents a decrease to the Net Increase (Decrease) in Net Assets

(2) Excludes non-cash compensation expenses

(3) See Non-GAAP Information disclosures on page 48 of this presentation

(4) Change in DNII Margin is based upon the basis point difference (increase/(decrease))

NM – Not Measurable / Not Meaningful

# MAIN Per Share Change in Net Asset Value (NAV)

(\$ per share)	Q4 21	Q1 22	Q2 22	Q3 22	Q4 22
Beginning NAV	\$ 24.27	\$ 25.29	\$ 25.89	\$ 25.37	\$ 25.94
Distributable Net Investment Income <sup>(1)</sup>	0.78	0.76	0.78	0.88	1.03
Non-Cash Compensation Expenses <sup>(1)</sup>	(0.05)	(0.03)	(0.03)	(0.05)	(0.05)
Net Realized Gain (Loss)	0.50	0.05	(0.07)	0.07	(0.12)
Net Unrealized Appreciation (Depreciation)	0.26	0.20	(0.34)	(0.13)	0.60
Income Tax Provision	(0.14)	(0.07)	(0.14)	(0.03)	(0.07)
Net Increase in Net Assets	1.35	0.91	0.20	0.74	1.39
Regular Monthly Dividends to Shareholders	(0.63)	(0.645)	(0.645)	(0.645)	(0.66)
Supplemental Dividends to Shareholders	(0.10)	(0.075)	(0.075)	(0.10)	(0.10)
Accretive Impact of Stock Offerings <sup>(2)</sup>	0.35	0.38	0.15	0.53	0.20
Other <sup>(3)</sup>	0.05	0.03	(0.15)	0.05	0.09
Ending NAV	\$ 25.29	\$ 25.89	\$ 25.37	\$ 25.94	\$ 26.86
Weighted Average Shares	70,158,447	71,708,326	73,304,619	75,036,522	77,802,377

Certain fluctuations in per share amounts are due to rounding differences between quarters.

- (1) See reconciliation of non-cash compensation expenses and DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation
- (2) Includes accretive impact of shares issued through the Dividend Reinvestment Plan (DRIP), the At-the-Market (ATM) equity issuance program and the equity offering in August 2022
- (3) Includes differences in weighted-average shares utilized for calculating changes in NAV during the period and actual shares outstanding utilized in computing ending NAV and other minor changes

# MAIN Balance Sheet Summary

(\$ in 000's, except per share amounts)	Q4 21	Q1 22	Q2 22	Q3 22	Q4 22
LMM Portfolio Investments	\$ 1,716,415	\$ 1,795,456	\$ 1,816,255	\$ 1,910,915	\$ 2,060,459
Private Loan Investments	1,141,772	1,260,664	1,309,020	1,476,934	1,471,466
Middle Market Portfolio Investments	395,167	397,338	363,468	354,286	329,119
Other Portfolio Investments	166,083	102,392	108,846	117,010	116,299
External Investment Manager	140,400	132,920	118,320	112,490	122,930
Short-term Investments	1,994	1,968	1,861	1,855	1,904
Cash and Cash Equivalents	32,629	17,952	43,383	61,158	49,121
Other Assets	95,830	72,293	64,592	100,318	90,587
Total Assets	<u>\$ 3,690,290</u>	<u>\$ 3,780,983</u>	<u>\$ 3,825,745</u>	<u>\$ 4,134,966</u>	<u>\$ 4,241,885</u>
Credit Facilities	\$ 320,000	\$ 338,000	\$ 380,000	\$ 561,000	\$ 607,000
SBIC Debentures	342,731	343,027	343,323	343,618	343,914
Notes Payable <sup>(1)</sup>	1,133,325	1,133,472	1,133,618	1,133,766	1,048,188
Other Liabilities	105,388	92,830	103,641	117,162	134,197
Net Asset Value (NAV)	<u>1,788,846</u>	<u>1,873,654</u>	<u>1,865,163</u>	<u>1,979,420</u>	<u>2,108,586</u>
Total Liabilities and Net Assets	<u>\$ 3,690,290</u>	<u>\$ 3,780,983</u>	<u>\$ 3,825,745</u>	<u>\$ 4,134,966</u>	<u>\$ 4,241,885</u>
Total Portfolio Fair Value as % of Cost	109 %	109 %	109 %	108 %	109 %
Common Stock Price Data:					
High Close	\$ 46.61	\$ 44.88	\$ 43.65	\$ 45.28	\$ 39.50
Low Close	41.35	39.94	34.59	33.23	32.57
Quarter End Close	44.86	42.64	38.53	33.64	36.95

(1) Includes \$500.0 million of July 2026 Notes, \$450.0 million of May 2024 Notes and \$100 million of December 2025 Notes (issued Q4 2022); and \$185.0 million of December 2022 Notes (repaid Q4 2022); in February 2023, MAIN issued an additional \$50.0 million in aggregate principal of the December 2025 Notes

# MAIN Liquidity and Capitalization

(\$ in 000's)	Q4 21	Q1 22	Q2 22	Q3 22	Q4 22
Cash and Cash Equivalents	\$ 32,629	\$ 17,952	\$ 43,383	\$ 61,158	\$ 49,121
Availability Under Credit Facilities <sup>(1)</sup>	535,000	517,000	475,000	359,000	568,000
Total Liquidity	<u>\$ 567,629</u>	<u>\$ 534,952</u>	<u>\$ 518,383</u>	<u>\$ 420,158</u>	<u>\$ 617,121</u>
Debt at Par Value:					
Credit Facilities <sup>(1)</sup>	\$ 320,000	\$ 338,000	\$ 380,000	\$ 561,000	\$ 607,000
SBIC Debentures	350,000	350,000	350,000	350,000	350,000
Notes Payable <sup>(2)</sup>	1,135,000	1,135,000	1,135,000	1,135,000	1,050,000
Total Debt	<u>1,805,000</u>	<u>1,823,000</u>	<u>1,865,000</u>	<u>2,046,000</u>	<u>2,007,000</u>
Net Asset Value (NAV)	<u>1,788,846</u>	<u>1,873,654</u>	<u>1,865,163</u>	<u>1,979,420</u>	<u>2,108,586</u>
Total Capitalization	<u>\$ 3,593,846</u>	<u>\$ 3,696,654</u>	<u>\$ 3,730,163</u>	<u>\$ 4,025,420</u>	<u>\$ 4,115,586</u>
Debt to NAV Ratio <sup>(3)</sup>	1.01 to 1.0	0.97 to 1.0	1.00 to 1.0	1.03 to 1.0	0.95 to 1.0
Non-SBIC Debt to NAV Ratio <sup>(4) (5)</sup>	0.81 to 1.0	0.79 to 1.0	0.81 to 1.0	0.86 to 1.0	0.79 to 1.0
Net Debt to NAV Ratio <sup>(5) (6)</sup>	0.99 to 1.0	0.96 to 1.0	0.98 to 1.0	1.00 to 1.0	0.93 to 1.0
Interest Coverage Ratio <sup>(7)</sup>	4.31 to 1.0	4.35 to 1.0	4.38 to 1.0	4.26 to 1.0	4.29 to 1.0

(1) As of December 31, 2022, MAIN's Corporate Facility had \$920.0 million in total commitments with an accordion feature with the right to request an increase up to \$1.4 billion and MAIN's SPV Facility had \$255.0 million in total commitments with an accordion feature with the right to request an increase up to \$450.0 million; borrowings under these Credit Facilities are available to provide additional liquidity for investment and operational activities; in January 2023, MAIN's Corporate Facility was amended to increase total commitments to \$980.0 million; see additional detail on page 42

(2) Includes \$500.0 million of July 2026 Notes, \$450.0 million of May 2024 Notes and \$100.0 million of December 2025 Notes (issued Q4 2022); in February 2023, MAIN issued an additional \$50.0 million in aggregate principal of the December 2025 Notes

(3) SBIC Debentures are not included as "senior debt" for purposes of the BDC asset coverage requirements pursuant to exemptive relief received by MAIN; Debt to NAV Ratio is calculated based upon the par value of debt

(4) Non-SBIC Debt to NAV Ratio is calculated based upon the par value of debt of both the Credit Facilities and notes payable

(5) See reconciliation of DNII to Net Investment Income on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

(6) Net debt in this ratio includes par value of total debt less cash and cash equivalents

(7) DNII<sup>(5)</sup> + interest expense / interest expense on a trailing twelve month basis

# Stable, Long-Term Leverage – Significant Unused Capacity

**MAIN maintains a conservative capital structure, with limited overall leverage and low cost, long-term debt**

**Capital structure is designed to correlate to and complement the expected duration and fixed/floating rate nature of investment portfolio assets**

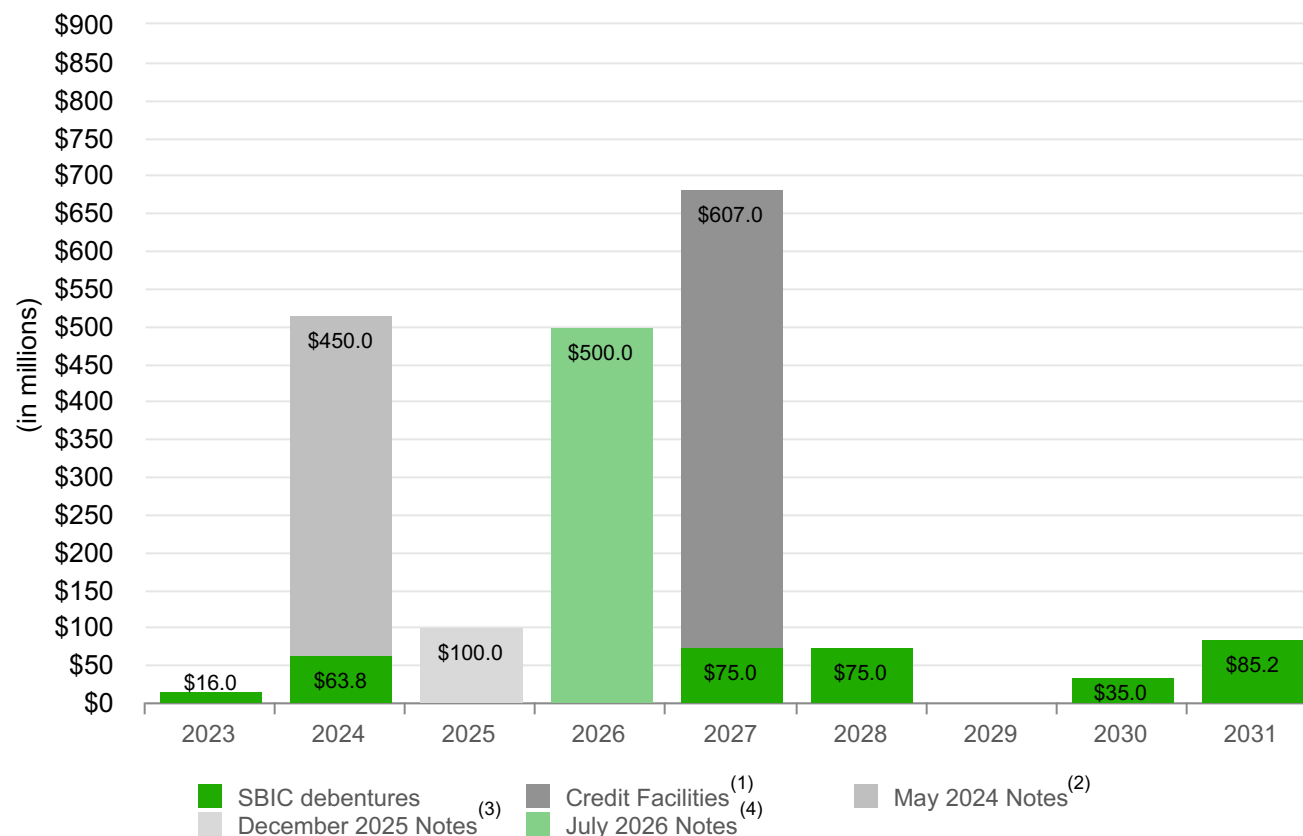
Facility	Interest Rate	Maturity	Principal Drawn
\$920.0 million Corporate Facility <sup>(1)(3)</sup>	SOFR+1.875% floating (6.3% <sup>(4)</sup> )	August 2027 <sup>(1)</sup>	\$407.0 million
\$255.0 million SPV Facility <sup>(2)(3)</sup>	SOFR+2.50% floating (6.9% <sup>(4)</sup> )	November 2027 <sup>(2)</sup>	\$200.0 million
Notes Payable	3.00% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures July 14, 2026	\$500.0 million
Notes Payable	5.20% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures May 1, 2024	\$450.0 million
Notes Payable <sup>(5)</sup>	7.84% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures December 23, 2025	\$100.0 million
SBIC Debentures	2.88% fixed (weighted average)	Various dates between 2023 - 2031 (weighted average duration = 5.1 years)	\$350.0 million

- (1) As of December 31, 2022, MAIN maintained a corporate revolving line of credit (the Corporate Facility), which had \$920.0 million in total commitments with an accordion feature with the right to request an increase up to \$1.4 billion; MAIN's Corporate Facility is fully revolving until August 2026, with a maturity date in August 2027; in January 2023, MAIN's Corporate Facility was amended to increase total commitments to \$980.0 million
- (2) As of December 31, 2022, MAIN maintained a secured special purpose vehicle financing facility (the SPV Facility), which had \$255.0 million in total commitments with an accordion feature with the right to request an increase up to \$450.0 million; MAIN's SPV Facility is fully revolving until November 2025, with a maturity date in November 2027
- (3) Borrowings under the Corporate Facility and the SPV Facility (together, the Credit Facilities) are available to provide additional liquidity for investment and operational activities
- (4) Credit Facilities' rates reflect the rate based on SOFR as of December 31, 2022 and effective as of the contractual reset date as of January 1, 2023
- (5) In February 2023, MAIN issued an additional \$50.0 million in aggregate principal of the December 2025 Notes at a fixed interest rate of 7.53%.

# Long-term Maturity of Debt Obligations

**MAIN's conservative capital structure provides long-term access to attractively-priced and structured debt facilities**

- Allows for investments in assets with long-term holding periods / illiquid positions and greater yields and overall returns
- Provides downside protection and liquidity through economic cycles
- Allows MAIN to be opportunistic during periods of economic uncertainty



(1) See page 42 for further detail related to MAIN's Credit Facilities

(2) Issued in December 2022; redeemable at MAIN's option at any time, subject to certain make-whole provisions; in February 2023, MAIN issued an additional \$50.0 million in aggregate principal of the December 2025 Notes

(3) Issued in April 2019 with follow-on issuances in December 2019 and July 2020; redeemable at MAIN's option at any time, subject to certain make-whole provisions

(4) Issued in January 2021; with a follow-on issuance in October 2021; redeemable at MAIN's option at any time, subject to certain make-whole provisions

# Interest Rate Impact and Sensitivity

**MAIN's financial results are subject to impact from changes in interest rates; MAIN's capital structure includes a majority of fixed rate debt obligations, while MAIN's investment portfolio includes a majority of floating rate debt investments with minimum interest rate floors**

- 70% of MAIN's outstanding debt obligations have fixed interest rates<sup>(5)</sup>, limiting the increase in interest expense
- 73% of MAIN's debt investments bear interest at floating rates<sup>(5)</sup>, the majority of which contain contractual minimum index rates, or "interest rate floors" (weighted-average floor of approximately 105 basis points)<sup>(6)</sup>
- Provides MAIN the opportunity to achieve significant increases in net investment income if market interest rates increase, but also results in reductions to net investment income if market interest rates decrease

The following table illustrates the approximate annual changes in the components of MAIN's net investment income due to hypothetical increases (decreases) in interest rates<sup>(1)(2)</sup> (dollars in thousands, except per share data):

Basis Point Increase (Decrease) in Interest Rate	Increase (Decrease) in Interest Income	(Increase) Decrease in Interest Expense <sup>(3)</sup>	Increase (Decrease) in Net Investment Income	Increase (Decrease) in Net Investment Income per Share <sup>(4)</sup>
(100)	\$ (23,775)	\$ 6,677	\$ (17,098)	(0.22)
(75)	(18,026)	5,160	(12,866)	(0.16)
(50)	(12,277)	3,642	(8,635)	(0.11)
(25)	(6,528)	2,125	(4,403)	(0.06)
25	4,992	(911)	4,081	0.05
50	10,720	(2,428)	8,292	0.11
75	16,469	(3,946)	12,523	0.16
100	22,218	(5,463)	16,755	0.21

(1) Assumes no changes in the portfolio investments, outstanding Credit Facilities (as defined on page 42) borrowings or other debt obligations existing as of December 31, 2022

(2) Assumes that all LIBOR, SOFR and Prime rates would change effective immediately on the first day of the period; however, the actual contractual index rate reset dates for our debt investments vary in future periods generally on either a monthly or quarterly basis across both the investments resulting in a delay in the realization of the increases or decreases in interest income

(3) The hypothetical (increase) decrease in interest expense would be impacted by the changes in the amount of debt outstanding under our Credit Facilities, with interest expense (increasing) decreasing as the debt outstanding under our Credit Facilities increases (decreases)

(4) Per share amount is calculated using shares outstanding as of December 31, 2022

(5) As of December 31, 2022, based on par

(6) Weighted-average interest rate floor calculated based on debt principal balances as of December 31, 2022

Although we believe that this analysis is indicative of the impact of interest rate changes to our net investment income as of December 31, 2022, the analysis does not take into consideration future changes in the credit market, credit quality or other business or economic developments that could affect our net investment income. Accordingly, we can offer no assurances that actual results would not differ materially from the analysis above.



# Significant Management Ownership / Investment

Significant equity ownership by MAIN's management team, coupled with internally managed structure, provides alignment of interest between MAIN's management and our shareholders

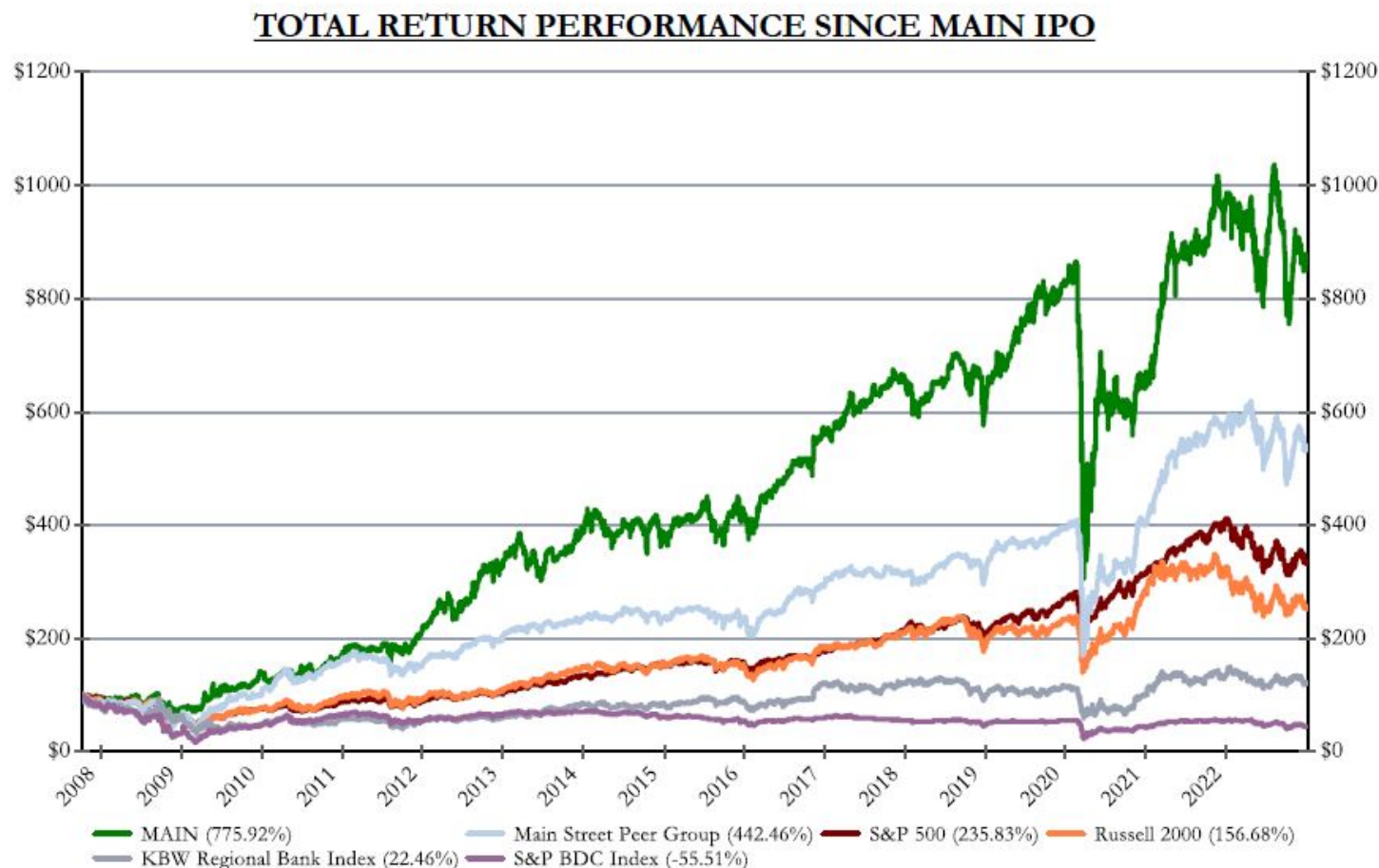
	# of Shares <sup>(2)</sup>	Market Value <sup>(3)</sup>
Management <sup>(1)</sup>	3,292,199	\$121,646,753

(1) Includes members of MAIN's executive and senior management team and the members of MAIN's Board of Directors

(2) Includes 1,219,000 shares, or approximately \$33.2 million, purchased by management as part of, or subsequent to, the MAIN IPO, including 16,750 shares, or approximately \$0.6 million, purchased, directly or through MAIN's dividend reinvestment plan, in the quarter ended December 31, 2022

(3) Based upon closing market price of \$36.95/share on December 31, 2022

# MAIN Total Return<sup>(1)</sup> Performance Since IPO



**Notes:**

- (1) Assumes dividends reinvested on date paid
- (2) Indexed as of October 5, 2007 and last trading date is December 31, 2022
- (3) MAIN Peer Group includes: ARCC, BBDC, BCSF, BKCC, CCAP, CGBD, CSWC, FDUS, FSK, GAIN, GBDC, GLAD, GSBD, HRZN, HTGC, MFIC, MRCC, NMFC, OCSL, OFS, ORCC, PFLT, PNNT, PSEC, PTMN, SAR, SCM, SLRC, TCPC, TPVG, TSLX and WHF
- (4) Main Street Peer Group is equal weighted

# Executive Summary

---

## **Unique focus on under-served Lower Middle Market**

- Inefficient asset class with less competition
- Unique market opportunity with attractive risk-adjusted returns
- Generally first lien, senior secured debt investments plus meaningful equity participation

## **Invest in complementary interest-bearing Private Loan and Middle Market debt investments**

- Lower risk / more liquid asset class
- Opportunity for consistent investment activity
- Generally first lien, senior secured debt investments

## **Growing Asset Management Business drives additional investment income**

## **Efficient internally managed operating structure drives greater shareholder returns**

- Alignment of interests between management and our shareholders
- Maintains an industry leading operating cost structure
- Favorable operating cost comparison to other yield oriented investment options

## **Attractive, recurring monthly dividend yield and historical net asset value per share growth**

- Periodic increases in monthly dividends
- Increase in net asset value per share creates opportunity for stock price appreciation
- Additional dividend income through periodic supplemental dividends

## **Strong liquidity and stable capitalization for sustainable growth**

## **Highly invested management team with successful track record**

## **Niche investment strategy with lower correlation to broader debt / equity markets**

# Non-GAAP Information

**Distributable net investment income** is net investment income as determined in accordance with U.S. Generally Accepted Accounting Principles, or U.S. GAAP, excluding the impacts of non-cash compensation expenses (as defined below). MAIN believes presenting distributable net investment income and the related per share amounts is useful and appropriate supplemental disclosure for analyzing our financial performance since non-cash compensation expenses do not result in a net cash impact to Main Street upon settlement. However, distributable net investment income is a non-U.S. GAAP measure and should not be considered as a replacement for net investment income or other earnings measures presented in accordance with U.S. GAAP and should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial performance.

**Non-cash compensation expenses** consist of (i) share-based compensation and (ii) deferred compensation expense or benefit, both of which are non-cash in nature. Share-based compensation does not require settlement in cash. Deferred compensation expense or benefit does not result in a net cash impact to Main Street upon settlement. The appreciation (depreciation) in the fair value of deferred compensation plan assets is reflected in Main Street's Consolidated Statements of Operations as unrealized appreciation (depreciation) and an increase (decrease) in compensation expenses, respectively. Main Street believes presenting non-cash compensation expenses is useful and appropriate supplemental disclosure for analyzing its financial performance since non-cash compensation expenses do not result in a net cash impact to Main Street upon settlement. However, non-cash compensation expenses are non-U.S. GAAP measures and should not be considered as a replacement for compensation expenses, total expenses or other earnings measures presented in accordance with U.S. GAAP and should be reviewed only in connection with such U.S. GAAP measures in analyzing Main Street's financial performance.

**Net Debt to NAV Ratio** is calculated as the Debt to NAV Ratio as determined in accordance with U.S. GAAP, except that total debt is reduced by cash and cash equivalents. The **Non-SBIC Debt to NAV Ratio** is calculated in the same manner as the Debt to NAV Ratio, except that outstanding SBIC debentures are excluded from the debt pursuant to an exemptive order MAIN received from the Securities and Exchange Commission. MAIN believes presenting the Net Debt to NAV Ratio is useful and appropriate supplemental disclosure for analyzing its financial position and leverage. MAIN believes presenting the Non-SBIC Debt to NAV Ratio is useful and appropriate supplemental disclosure because Main Street, a business development company, is permitted to exclude such borrowings from its regulatory asset coverage ratio calculation pursuant to an exemptive order received from the Securities and Exchange Commission. However, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio are non-U.S. GAAP measures and should not be considered as replacements for the Debt to NAV Ratio and other financial measures presented in accordance with U.S. GAAP. Instead, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial position.

# MAIN Corporate Data

Please visit our website at [www.mainstcapital.com](http://www.mainstcapital.com) for additional information

## Board of Directors

Vincent D. Foster  
Chairman of the Board  
Main Street Capital Corporation  
Board of Directors  
Quanta Services, Inc.

J. Kevin Griffin  
Chief Strategy Officer  
MaineHealth

Dwayne L. Hyzak  
CEO  
Main Street Capital Corporation

John E. Jackson  
President & CEO  
CSI Compressco LP

Brian E. Lane  
CEO & President  
Comfort Systems USA

Kay Matthews  
Board of Directors  
SVB Financial Group (Chair)

Dunia A. Shive  
Board of Directors  
DallasNews Corporation,  
Kimberly-Clark Corporation and  
Trinity Industries, Inc.

Stephen B. Solcher  
Retired CFO  
BMC Software

## Executive Officers

Dwayne L. Hyzak  
Chief Executive Officer

David L. Magdol  
President & Chief Investment  
Officer

Jesse E. Morris  
EVP, Chief Financial Officer &  
Chief Operating Officer

Jason B. Beauvais  
EVP, General Counsel,  
Secretary & Chief  
Compliance Officer

Nicholas T. Meserve  
Managing Director

Lance A. Parker  
Vice President & Chief  
Accounting Officer

## Research Coverage

Vilas Abraham &  
Marissa Lobo  
UBS  
(212) 713-3241  
(212) 713-3922

Robert J. Dodd  
Raymond James  
(901) 579-4560

Mark Hughes  
Truist Securities  
(404) 926-5607

Kenneth S. Lee  
RBC Capital Markets  
(212) 905-5995

Mitchel Penn  
Oppenheimer & Co  
(212) 667-7136

Bryce Rowe  
B. Riley Financial  
(703) 312-1820

Erik Zwick  
Hovde Group  
(617) 510-1239

## Corporate Headquarters

1300 Post Oak Blvd, 8<sup>th</sup> Floor  
Houston, TX 77056  
Tel: (713) 350-6000  
Fax: (713) 350-6042

## Independent Registered Public Accounting Firm

Grant Thornton, LLP  
Houston, TX

## Corporate Counsel

Dechert LLP  
Washington, D.C.

## Securities Listing

Common Stock – NYSE: MAIN

## Transfer Agent

American Stock Transfer & Trust Co.  
Tel: (800) 937-5449  
[www.astfinancial.com](http://www.astfinancial.com)

## Investor Relation Contacts

Dwayne L. Hyzak  
Chief Executive Officer

Jesse E. Morris  
EVP, Chief Financial Officer &  
Chief Operating Officer

Tel: (713) 350-6000

Ken Dennard  
Zach Vaughan  
Dennard Lascar Investor Relations  
Tel: (713) 529-6600

## Management Executive Committee

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief  
Investment Officer

Jesse E. Morris, EVP, Chief Financial  
Officer & Chief Operating Officer

Jason B. Beauvais, EVP, General  
Counsel, Secretary & Chief Compliance  
Officer

## Investment Committee

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief  
Investment Officer

Vincent D. Foster, Chairman of the Board