

PiperJaffray®

Financial Institutions Conference

May 15-17, 2017



Hanmi Financial Corporation

C. G. Kum, President & CEO

Forward-Looking Statements

Hanmi Financial Corporation (the “Company”) cautions investors that any statements contained herein that are not historical facts are forward-looking statements within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995, including, but not limited to, those statements regarding operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, financing needs and availability, plans and objectives, merger or sale activity, and all other forecasts and statements of expectation or assumption. These statements involve risks and uncertainties that are difficult to predict. Investors should not rely on any forward-looking statement and should consider risks, such as changes in governmental policy, legislation and regulations, economic climate uncertainty, fluctuations in interest rate and credit risk, competitive pressures, the ability to succeed in new markets, balance sheet management, and other operational factors. Forward-looking statements are based upon the good faith beliefs and expectations of management as of this date only and are further subject to additional risks and uncertainties, including, but not limited to, the risk factors set forth in the Company’s most recent Form 10-K, 10-Q and other filings with the Securities and Exchange Commission (“SEC”). Investors are urged to review the Company’s SEC filings. The Company disclaims any obligation to update or revise the forward-looking statements herein.

For non-GAAP reconciliation, please see the Appendix and the Company’s earnings release on April 18, 2017.

Hanmi Profile

➤ First Korean American bank

- Founded 1982; Nasdaq listed 2001
- Expanding to wider Asian American & mainstream communities

➤ Attractive customer demographics

- Leading brand affinity & loyal customer base
(44% of customers with bank for 10+ years)

➤ Attractive footprint

- Southern CA – 23
- Northern CA – 2
- TX – 9
- IL – 5
- NJ – 1
- VA – 1
- 6 loan production offices in WA, CO, VA, CA, GA, NY



Los Angeles, CA



Arlington, TX



Chicago, IL



Annandale, VA

Q1 2017 Highlights

Income Statement Summary

(\$ million, except EPS)	1Q17	4Q16	1Q16	Change ⁽¹⁾	
				Q/Q	Y/Y
Net interest income	\$ 42.4	\$ 42.1	\$ 38.6	0.7%	9.8%
Noninterest income	7.2	8.1	7.0	-10.5%	3.7%
Operating revenue	49.6	50.1	45.5	-1.1%	8.9%
Noninterest expense	27.2	26.0	26.1	5.0%	4.5%
Provision for loan losses	(0.1)	0.2	(1.5)	-153.0%	-94.8%
Pretax income	22.4	24.0	21.0	-6.7%	6.8%
Income tax expense	8.6	9.6	6.2	-10.2%	39.5%
Net income	\$ 13.8	\$ 14.4	\$ 14.8	-4.4%	-6.9%

Reported EPS-Diluted (in \$)	\$ 0.43	\$ 0.45	\$ 0.46	-5.4%	-7.5%
-------------------------------------	----------------	----------------	----------------	--------------	--------------

Select Balance Sheet Items

Loans	\$ 3,944	\$ 3,845	\$ 3,306	2.6%	19.3%
Deposits	4,083	3,810	3,500	7.2%	16.7%
Total Assets	4,812	4,701	4,311	2.3%	11.6%
Stockholders' Equity	540	531	511	1.6%	5.6%

Profitability Metrics

Return on average assets	1.18%	1.26%	1.41%	-0.08%	-0.23%
Return on average equity	10.46%	10.84%	11.92%	-0.38%	-1.46%
TCE/TA	10.98%	11.05%	11.82%	-0.08%	-0.84%
Net interest margin	3.89%	3.96%	3.98%	-0.07%	-0.09%
NIM ex. purchase acct	3.85%	3.86%	3.68%	-0.01%	0.17%
Efficiency ratio	54.95%	51.77%	57.25%	3.18%	-2.30%
Efficiency ratio ex. merger & integration costs	55.01%	51.15%	57.25%	3.86%	-2.24%

(1) Percentage change calculated from dollars in thousands

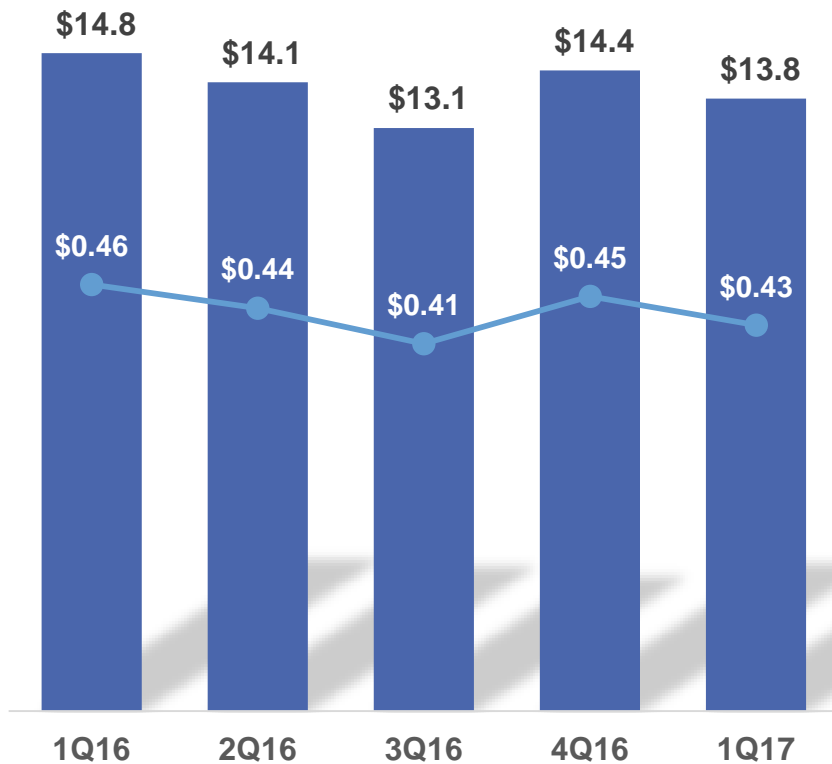
Key Highlights

- Net income was \$13.8 million or \$0.43 per diluted share
- Loans and leases receivable of \$3.94 billion, up 10% in the first quarter on an annualized basis driven by new loan production of \$202.7 million; loans receivable up 19% year-over-year
- Net interest income for the first quarter increased to \$42.4 million, up approximately 1% from the prior quarter and nearly 10% year-over-year
- Deposits of \$4.08 billion, up nearly 29% in the first quarter on an annualized basis due to an increase in money market and savings deposits; deposits are up 17% year-over-year
- Issued \$100 million of fixed-to-floating rate subordinated debt with initial annual interest rate of 5.45% with total risk-based capital ratio improving 228 basis points to 16.14%
- Announced 1Q 2017 dividend of \$0.19 per share, unchanged from the prior quarter and up 36% from a year ago

Strong Earnings Performance

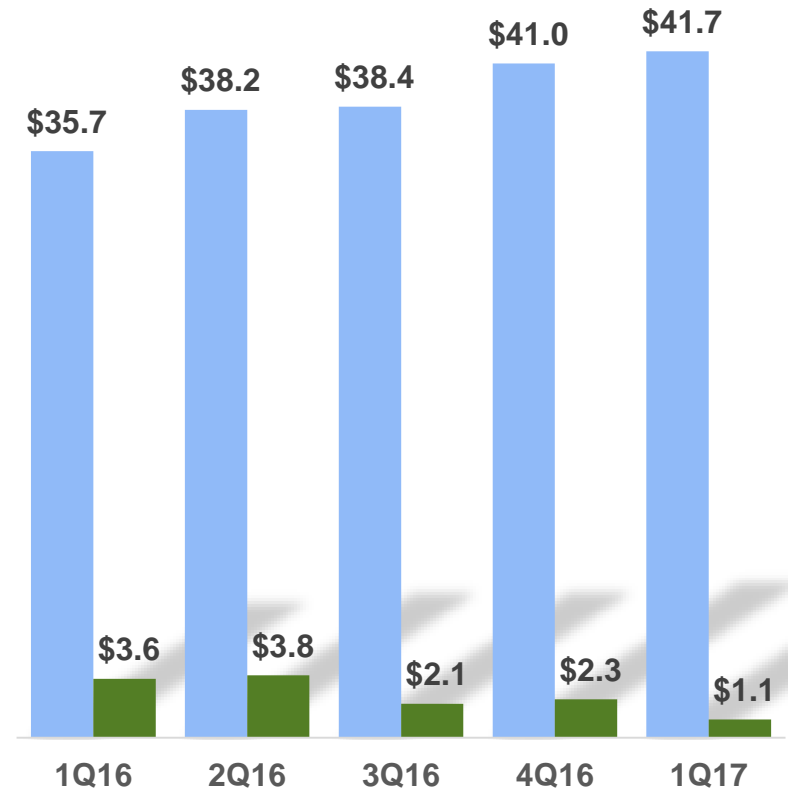
■ Net Income ● Diluted EPS

(\$ In millions)



■ Net Interest Revenue (adjusted)⁽¹⁾
■ Nonrecurring Items⁽²⁾

(\$ In millions)

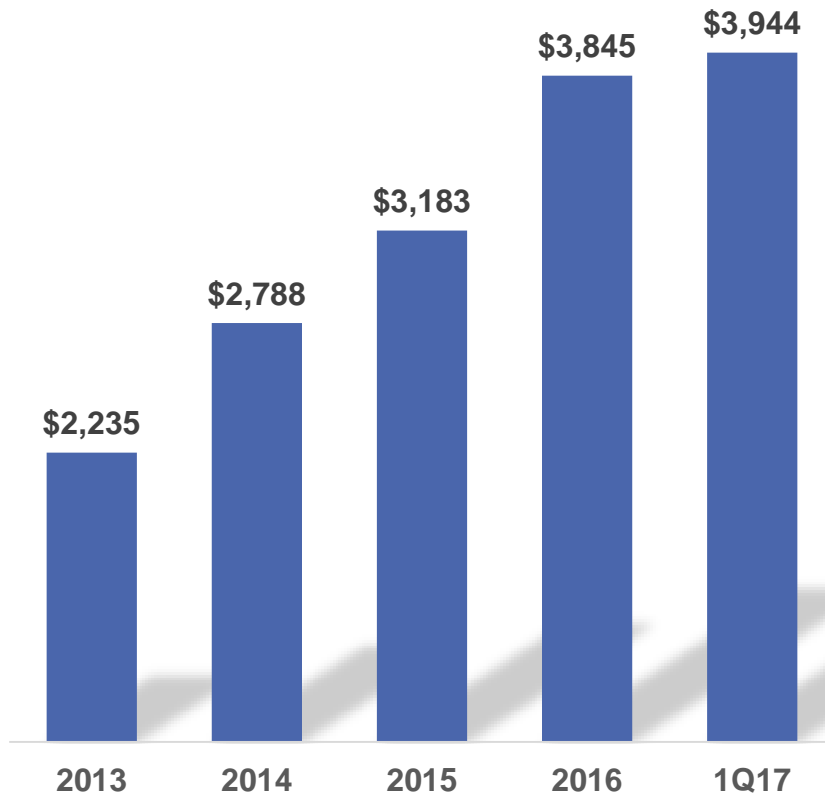


(1) Excludes purchase accounting

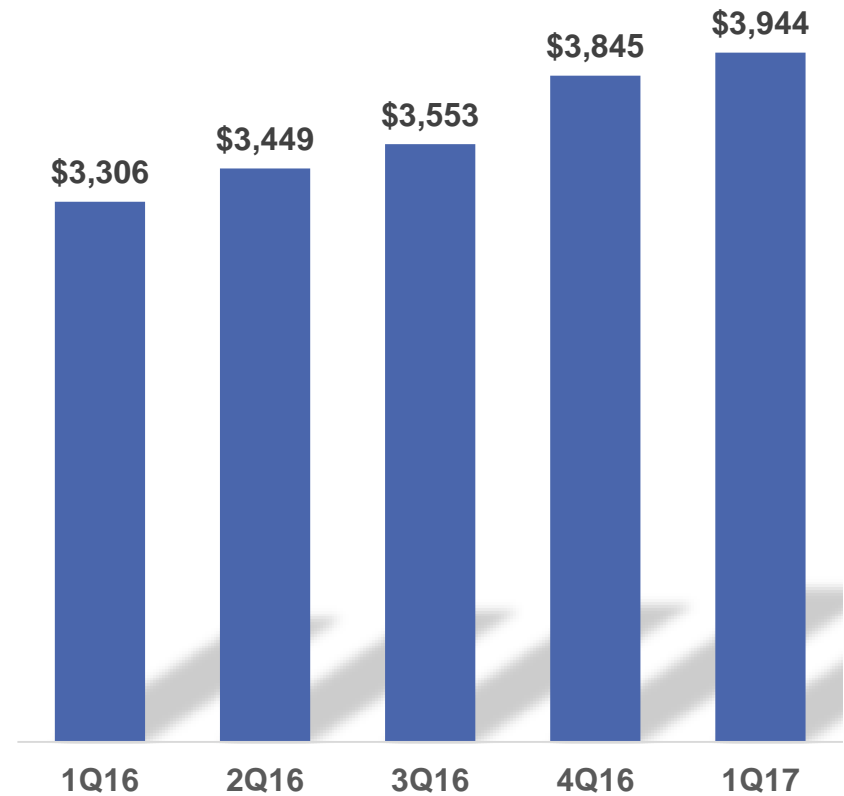
(2) Include purchase accounting, disposition gains on PCI loans, gain on sales of securities, and merger & integration costs

Solid Loan Growth

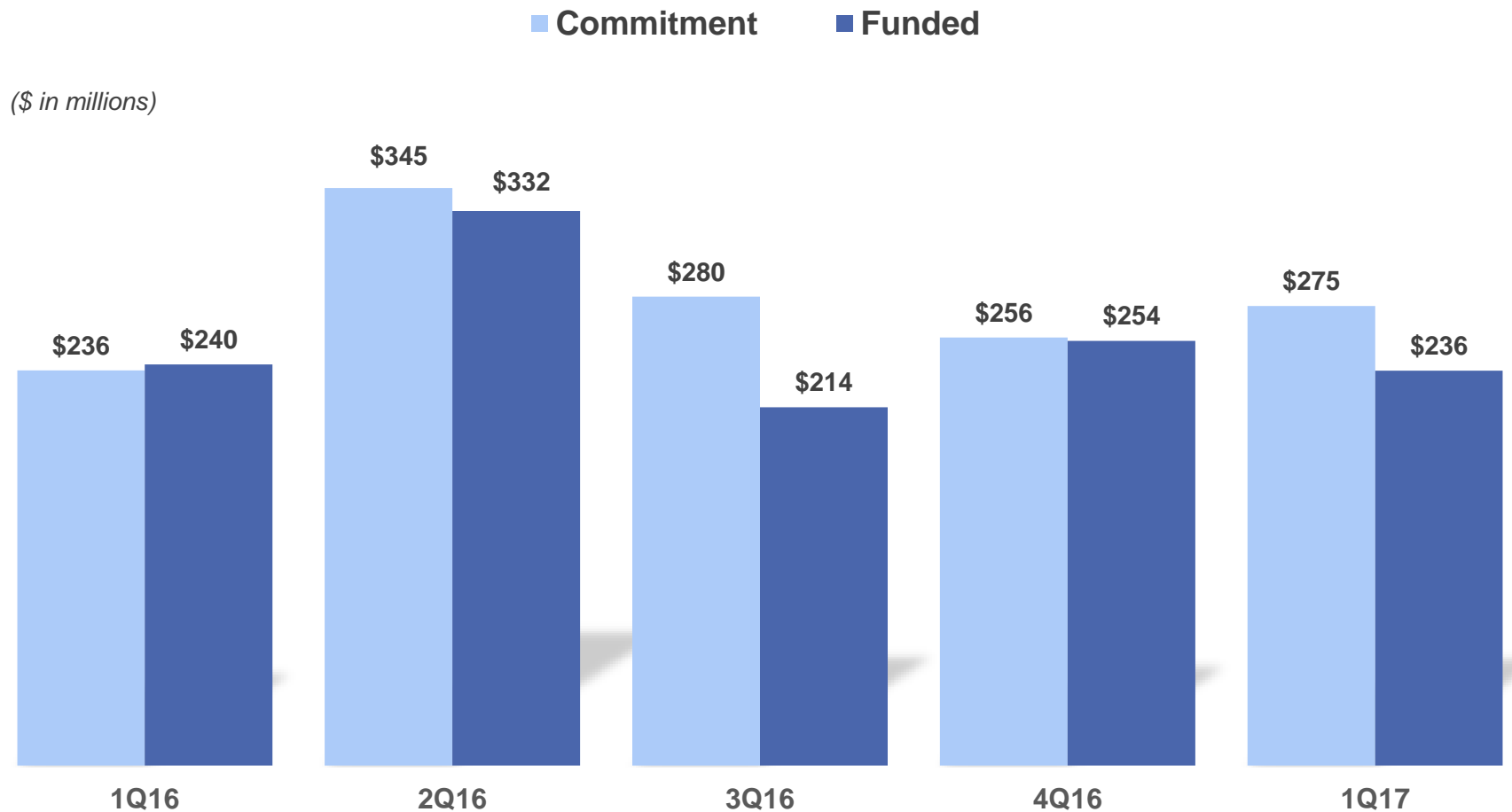
(\$ In millions)



(\$ In millions)



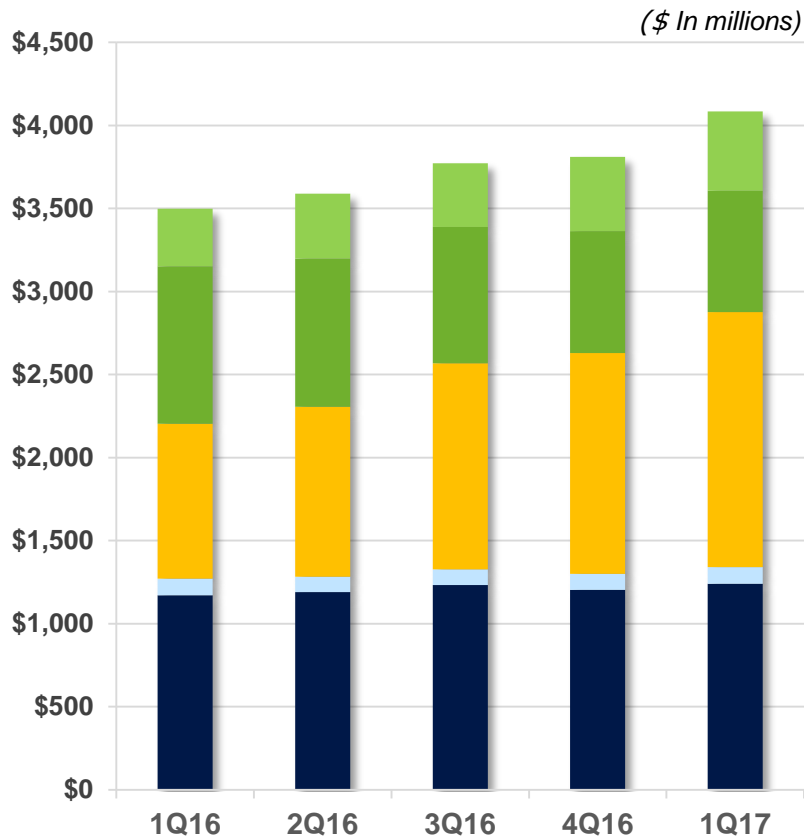
Loan Production



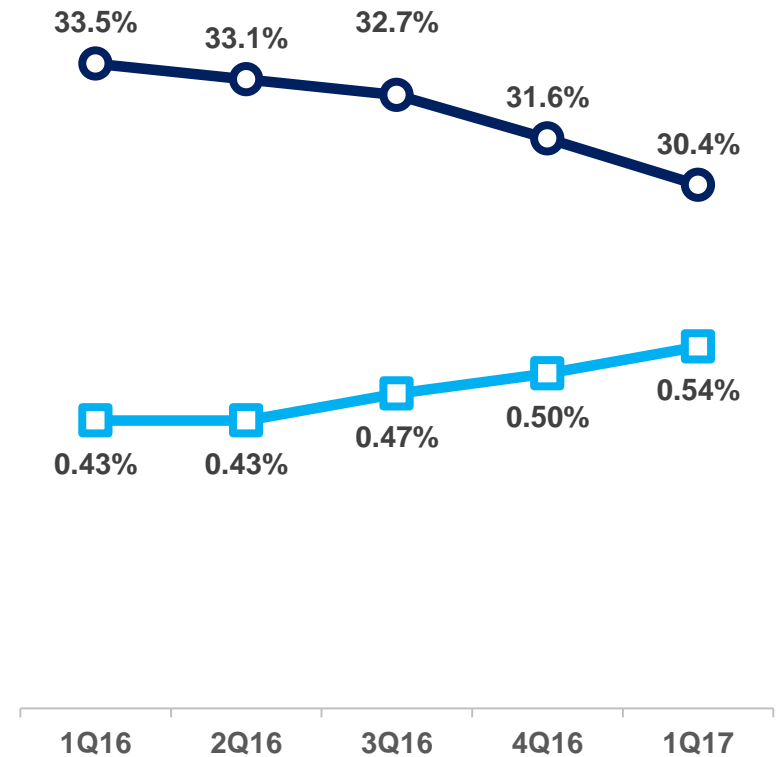
Production includes purchased loans: \$30.7MM (1Q16), \$66.5MM (2Q16), \$46.0MM (3Q16), \$26.9MM (4Q16), \$33.6MM (1Q17)

Increasing Core Deposits

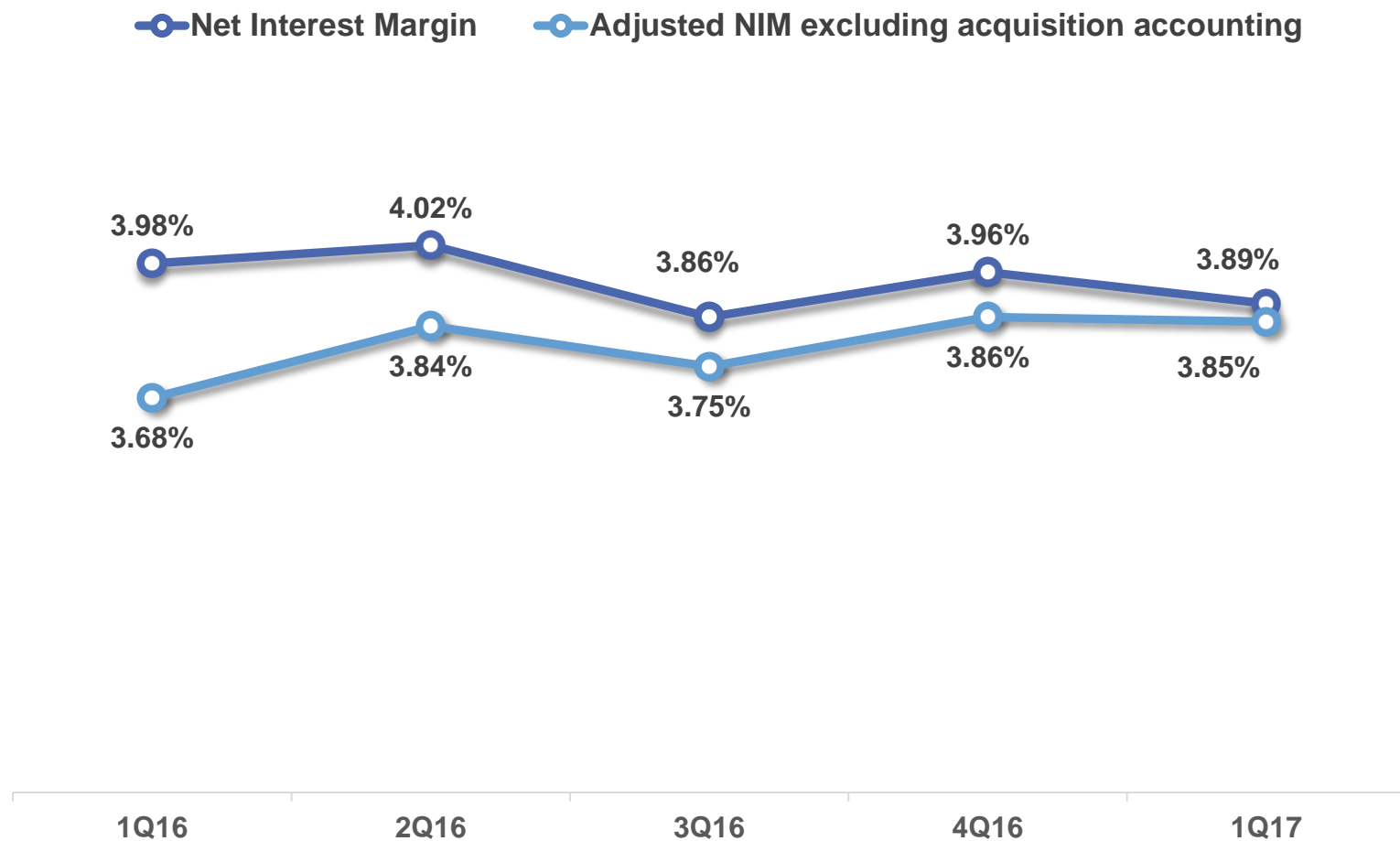
- Demand Noninterest-bearing
- Time Deposits ≤ \$250K
- Demand Interest-bearing
- Time Deposits > \$250K
- Money Market & Savings



- Noninterest-bearing Demand/ Total Deposits
- Cost of Deposits

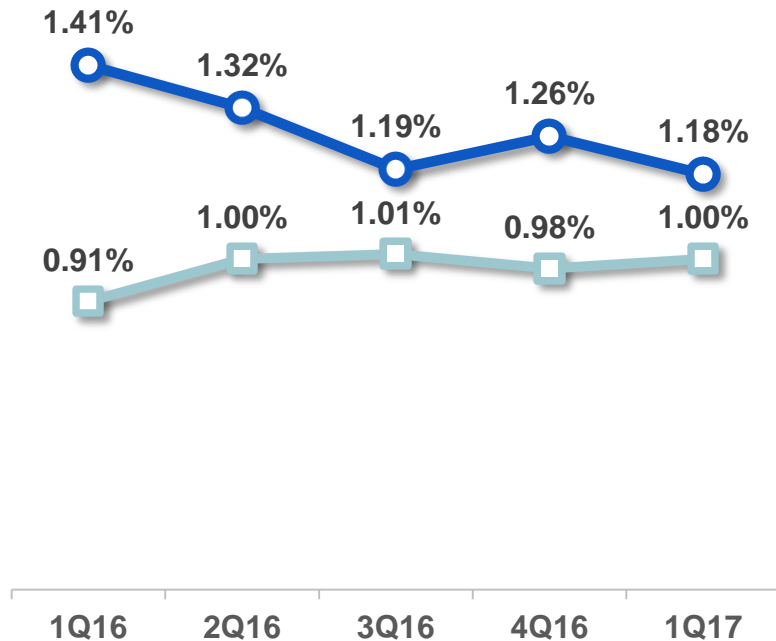


Net Interest Margin

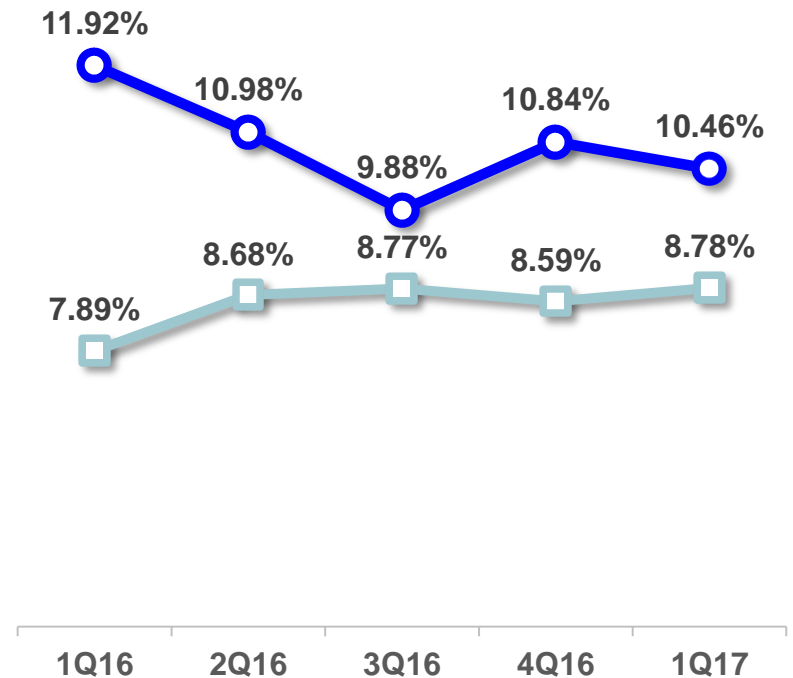


Strong Profitability Metrics

● Hanmi's ROAA ■ SNL US Bank Index*



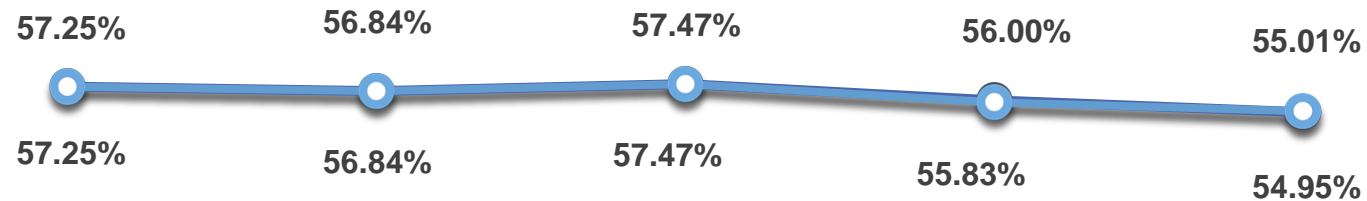
● Hanmi's ROAE ■ SNL US Bank Index*



* SNL US Bank Index includes all major exchange banks in SNL's coverage universe.

Improving Efficiency

● Efficiency Ratio ● Efficiency Ratio, ex. merger & integration costs



1Q16 YTD

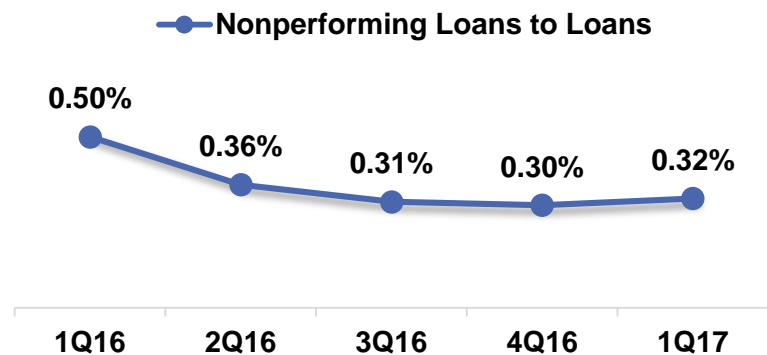
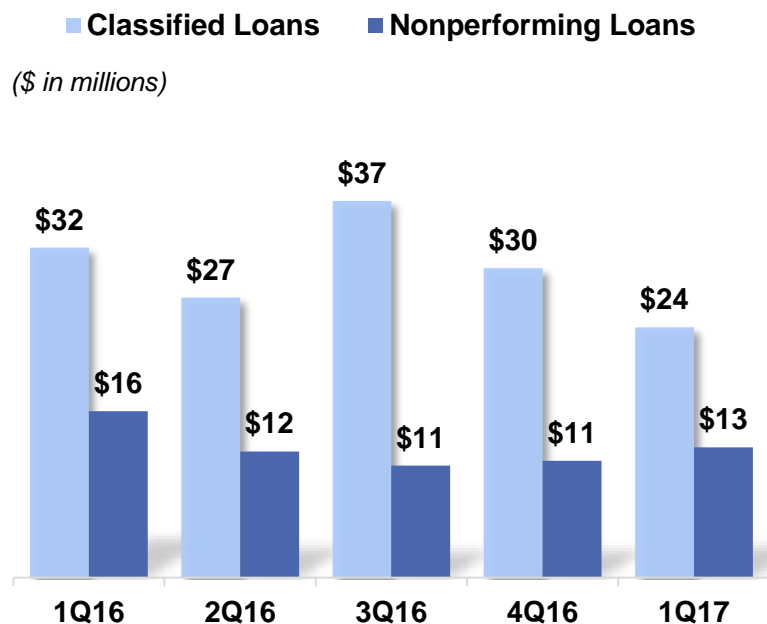
2Q16 YTD

3Q16 YTD

4Q16 YTD

1Q17 YTD

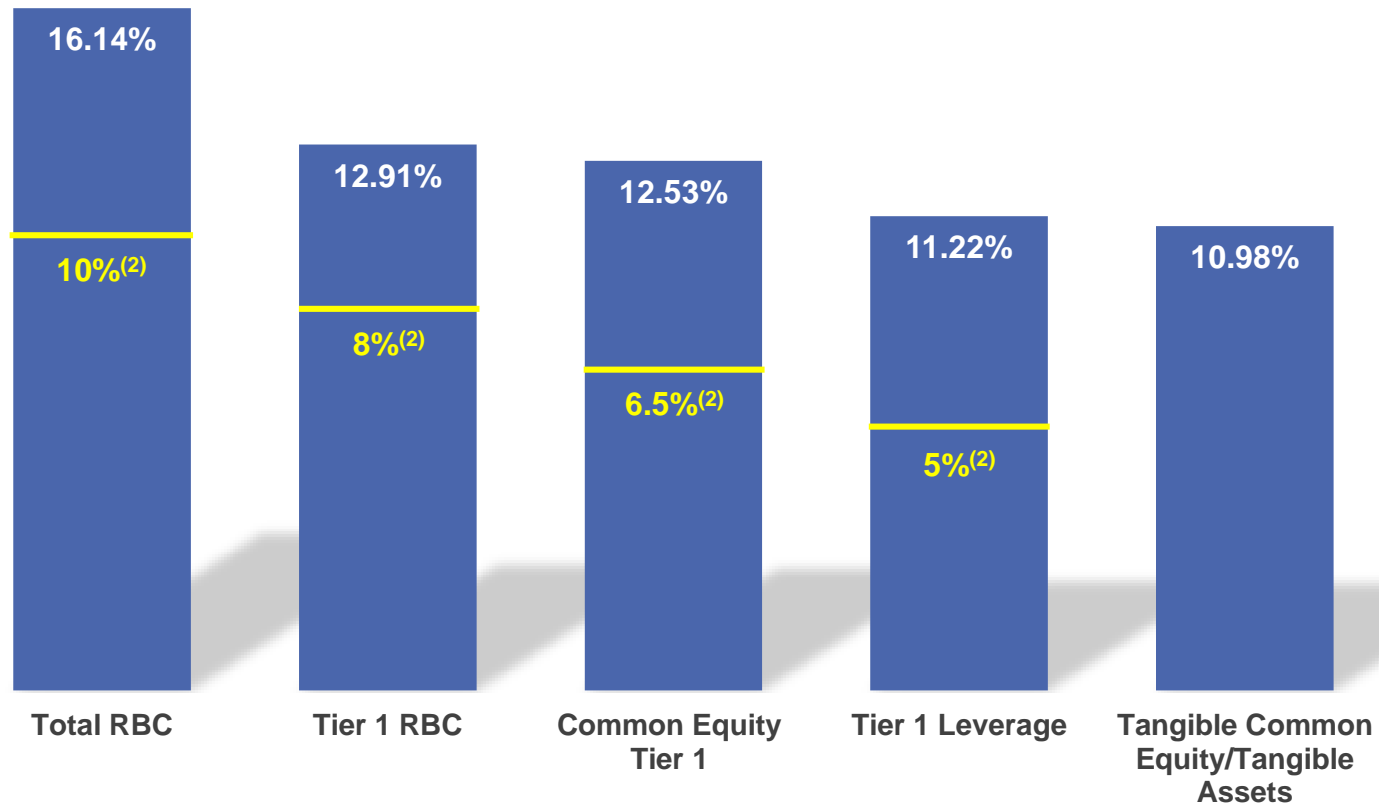
Strong Asset Quality



(1) Excludes charge-offs on PCI loans

Well-Capitalized

Capital Ratios⁽¹⁾

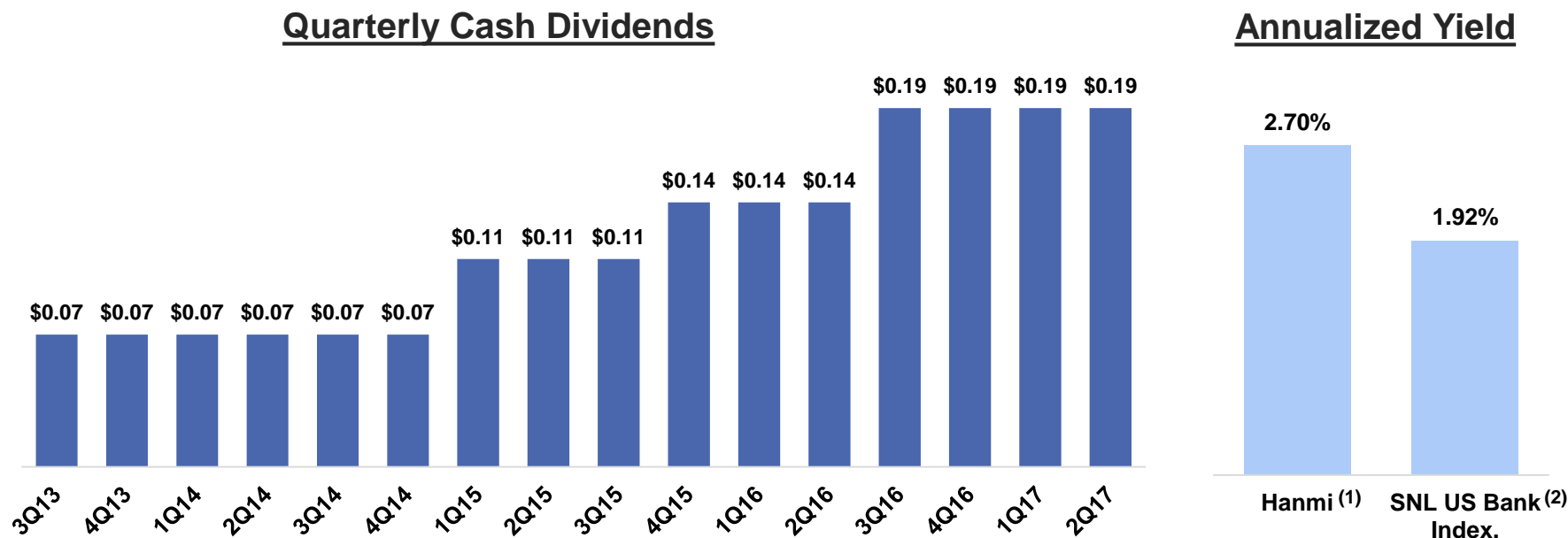


(1) Capital ratios are preliminary for March 31, 2017.

(2) Minimum threshold for a well-capitalized institution.

Growing Dividends

- Quarterly cash dividend increased 36% year-over-year to \$0.19 per share in 2Q 2017
→ Increased dividend three times since 2013
- Strong dividend yield: 2.70%⁽¹⁾ HAFC vs. 1.92%⁽²⁾ SNL US Bank Index



(1) Based on closing HAFC stock price on 5/12/2017 of \$28.10 and annualized quarterly dividend of \$0.19 announced on 4/27/2017.

(2) As of 5/12/2017; SNL US Bank Index includes all major exchange banks in SNL's coverage universe.

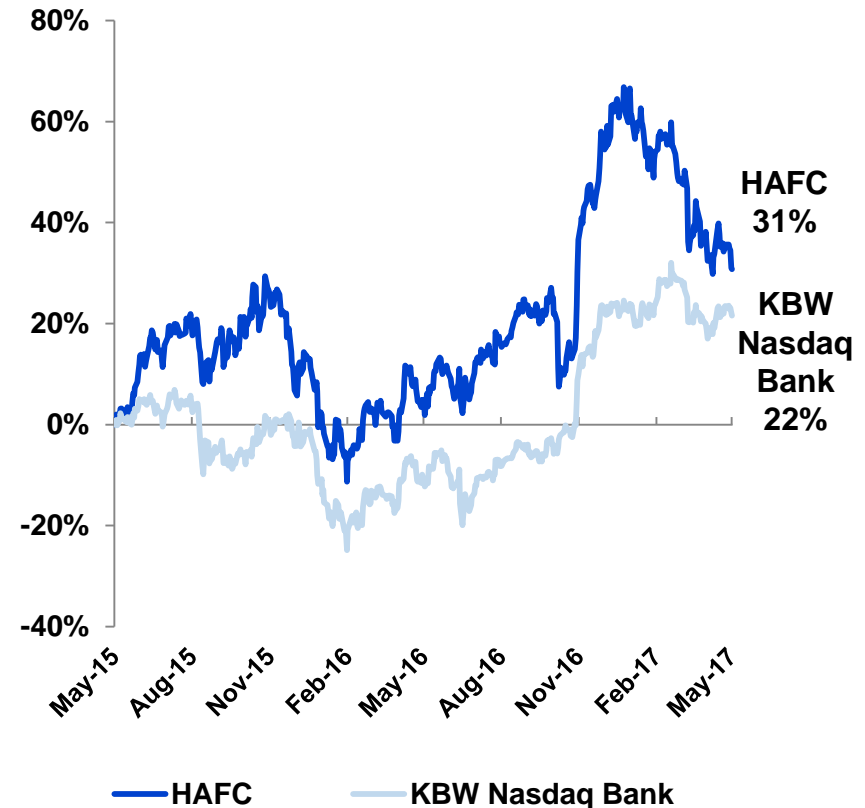
Investment Highlights & Opportunities

- ❑ Strong balance sheet and excellent asset quality
- ❑ Track-record of profitable growth
- ❑ Premier core deposit franchise with a low-cost deposit base
- ❑ Future earnings power
 - Loan growth
 - Healthy net interest margin
 - Scalable infrastructure to support growth
- ❑ Robust annualized dividend yield
- ❑ Solid relative stock performance *

2-Year Stock Price Change (%)		
HAFC	KBW Nasdaq Bank	SNL US Bank
31%	22%	22%

* As of 5/12/2017; SNL US Bank Index includes all major exchange banks in SNL's coverage universe.

2-Year Stock Price Change (%)



As of 5/12/2017