

January 22, 2019



National Storage Affiliates Trust Announces the Addition of George Hoglund as Vice President of Investor Relations

GREENWOOD VILLAGE, Colo.--(BUSINESS WIRE)-- National Storage Affiliates Trust ("NSA" or the "Company") (NYSE: NSA) today announced the addition of George Hoglund as Vice President, Investor Relations, effective January 21, 2019.

Arlen Nordhagen, Chairman of the Board and Chief Executive Officer of the Company stated, "On behalf of the Board and the entire Company, we are excited to announce the appointment of George as Vice President of Investor Relations for NSA. George has been providing research coverage on the self storage industry as a sell-side research analyst for five years and has developed an outstanding reputation in the investment community for his work on our sector. George will be a valuable addition to our strong finance group at NSA."

"The addition of George to the team serves as another step forward in the Company's growth strategy," added Tamara Fischer, President and Chief Financial Officer of the Company. "Over the past year, we have invested in self storage properties valued at nearly \$1.7 billion and announced the addition of our ninth Participating Regional Operator, Southern Self Storage. With his experience following the industry and NSA specifically, George has a deep knowledge of and unique perspective on NSA's opportunities to enhance shareholder value over the coming months and years. He will play a key role in ensuring our shareholders and the investing public are well-informed of the opportunities an investment in NSA presents."

Most recently, Mr. Hoglund was Vice President, Equity Research – REITs with Jefferies LLC where he covered the self storage, shopping center and triple-net retail REIT sectors. Prior to that, Mr. Hoglund was an Associate Director in the real estate group at Fitch Ratings.

Upcoming Industry Conference

NSA management is scheduled to participate in the 2019 Wells Fargo Real Estate Forum on February 27, 2019 in New York, New York.

About National Storage Affiliates Trust

National Storage Affiliates Trust is a Maryland real estate investment trust focused on the ownership, operation and acquisition of self storage properties located within the top 100 metropolitan statistical areas throughout the United States. The Company currently holds ownership interests in and operates 696 self storage properties located in 34 states + Puerto Rico with approximately 44 million rentable square feet. NSA is one of the largest owners and operators of self storage properties among public and private companies in the U.S. For

more information, please visit the Company's website at www.nationalstorageaffiliates.com. NSA is included in the MSCI US REIT Index (RMS/RMZ), the Russell 2000 Index of Companies and the S&P SmallCap 600 Index.

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