

NASDAQ: TELL

### Investor presentation

Scotia Howard Weil Conference – March 27, 2017

Meg Gentle, President & CEO

### Notice

The information in this presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical fact are forward-looking statements. The words "anticipate," "assume," "believe," "budget," "estimate," "expect," "forecast," "initial," "intend," "may," "plan," "potential," "project," "should," "will," "would," and similar expressions are intended to identify forward-looking statements. The forward-looking statements in this presentation relate to, among other things, our business and prospects, future costs, financial results, liquidity and financing, regulatory and permitting developments and future demand and supply affecting LNG and general energy markets.

Our forward-looking statements are based on assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions, expected future developments, and other factors that we believe are appropriate under the circumstances. These statements are subject to numerous known and unknown risks and uncertainties, which may cause actual results to be materially different from any future results or performance expressed or implied by the forward-looking statements. These risks and uncertainties include those described in the "Risk Factors" section of Exhibit 99.1 to our Current Report on Form 8-K/A filed with the Securities and Exchange Commission (the "SEC") on March 15, 2017 and other filings with the SEC, which are incorporated by reference in this presentation. Many of the forward-looking statements in this presentation relate to events or developments anticipated to occur numerous years in the future, which increases the likelihood that actual results will differ materially from those indicated in such forward-looking statements.

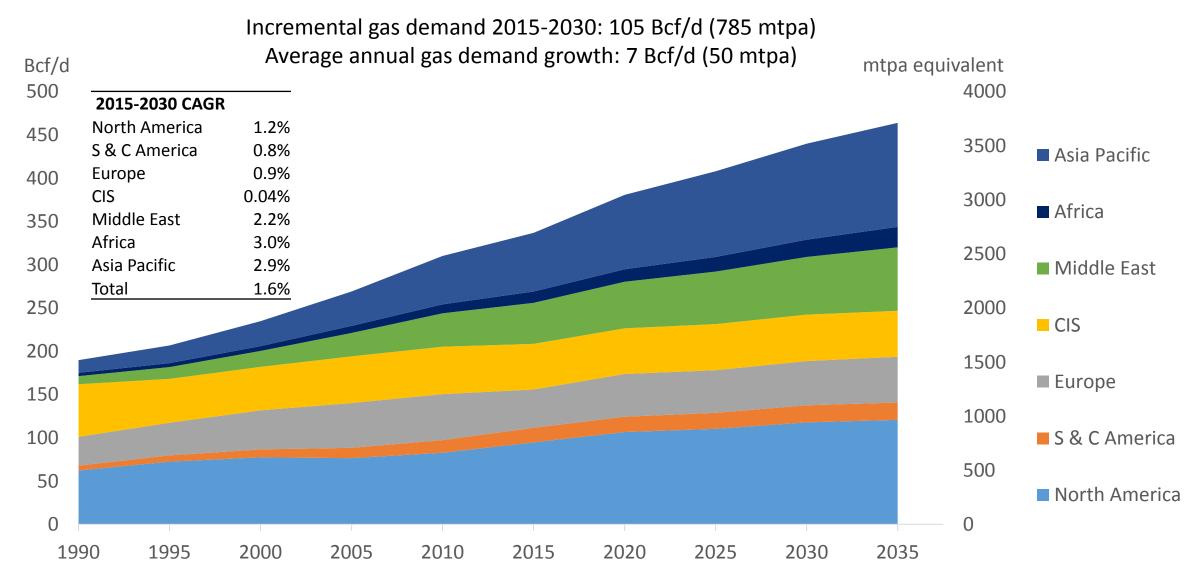
The forward-looking statements made in or in connection with this presentation speak only as of the date hereof. Although we may from time to time voluntarily update our prior forward-looking statements, we disclaim any commitment to do so except as required by securities laws.

This presentation contains information about projected EBITDA of Tellurian. EBITDA is not a financial measure determined in accordance with U.S. generally accepted accounting principles ("GAAP"), should not be viewed as a substitute for any financial measure determined in accordance with GAAP and is not necessarily comparable to similarly titled measures reported by other companies. It would not be possible without unreasonable efforts to reconcile the projected GAAP information presented herein to net income, the most directly comparable GAAP financial measure. Similarly, projected future cash flows as set forth herein may differ from cash flows determined in accordance with GAAP.

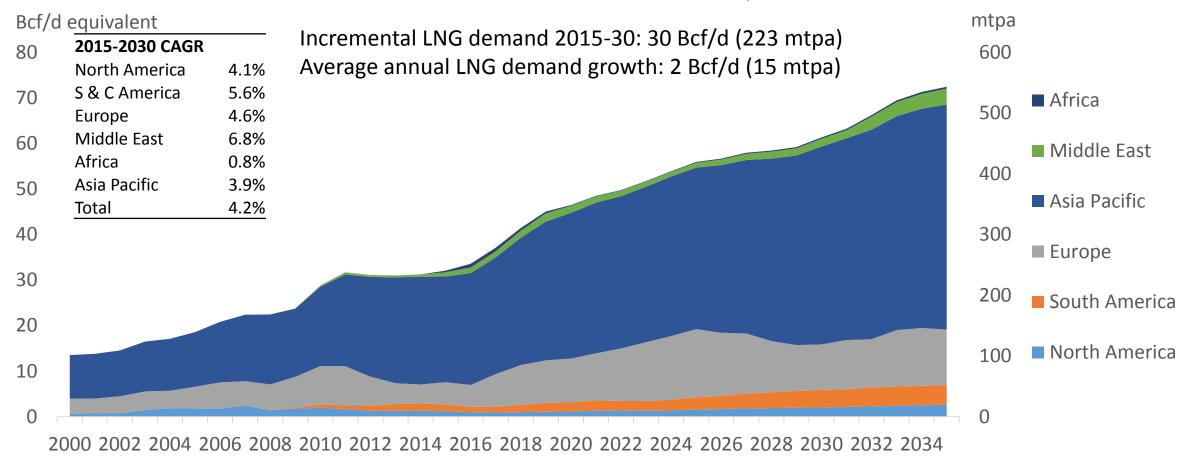
### Introducing Tellurian Inc. (NASDAQ: TELL)

- Inception: In February 2016, Charif Souki & Martin Houston co-founded Tellurian Investments Inc.
- Strategy: Low-cost LNG provider capable of optimizing an integrated value chain
- Project: Driftwood LNG (DWLNG), a ~26 mtpa LNG export facility near Lake Charles, LA
- Engineering and Construction: Bechtel, Chart & GE developing a simplified, cheaper LNG solution
- **Development Funding:** \$60 million contributed by management, family & friends; \$25 million invested by GE; \$207 million invested by Total
- Merger: Tellurian Investments and Magellan Petroleum (Ticker: MPET) closed a reverse subsidiary merger on February 10, 2017. The transaction is structured as a tax free equity exchange, where Tellurian shareholders are majority owners of the combined entity. Company renamed Tellurian Inc and ticker became NASDAQ: TELL. As of Monday, March 13, 2017, there were 199,706,159 shares outstanding.

### Global gas demand – expecting steady growth



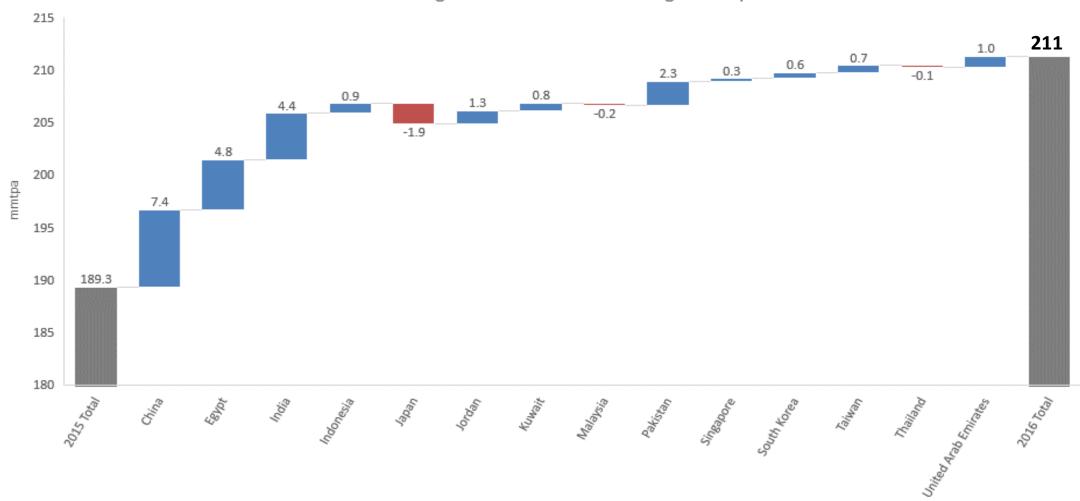
# 90 mtpa additional liquefaction construction required to meet the call on LNG by 2025 (1)



- 28% of global gas demand growth expected to be supplied from new LNG sources
- 90 mtpa of liquefaction construction will require more than \$65 BN of capital

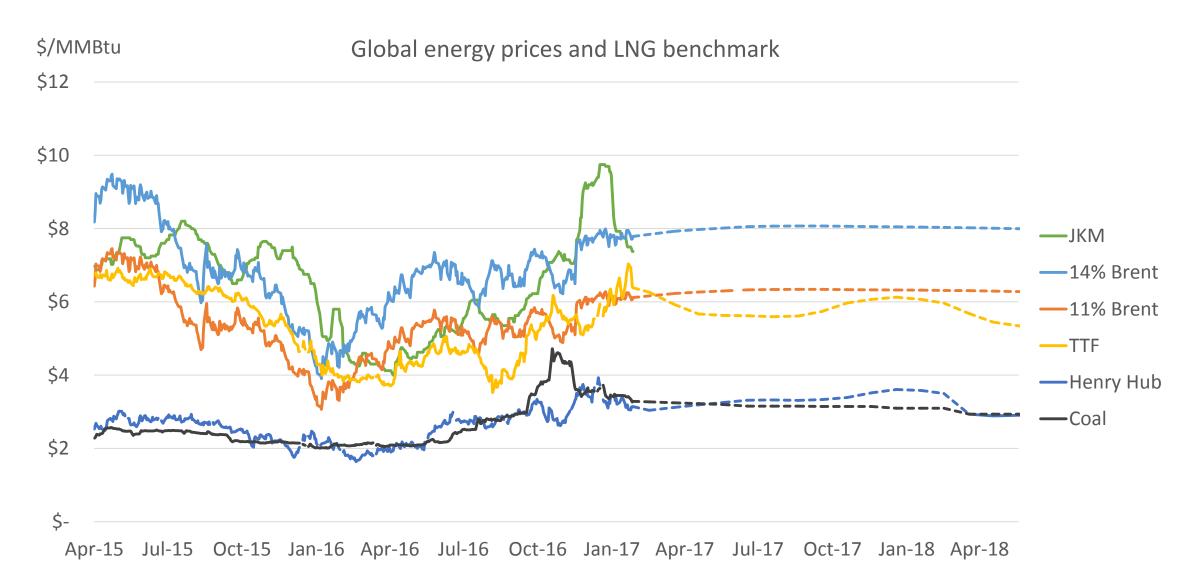
### 12% Growth in Asia / Middle East LNG demand in 2016



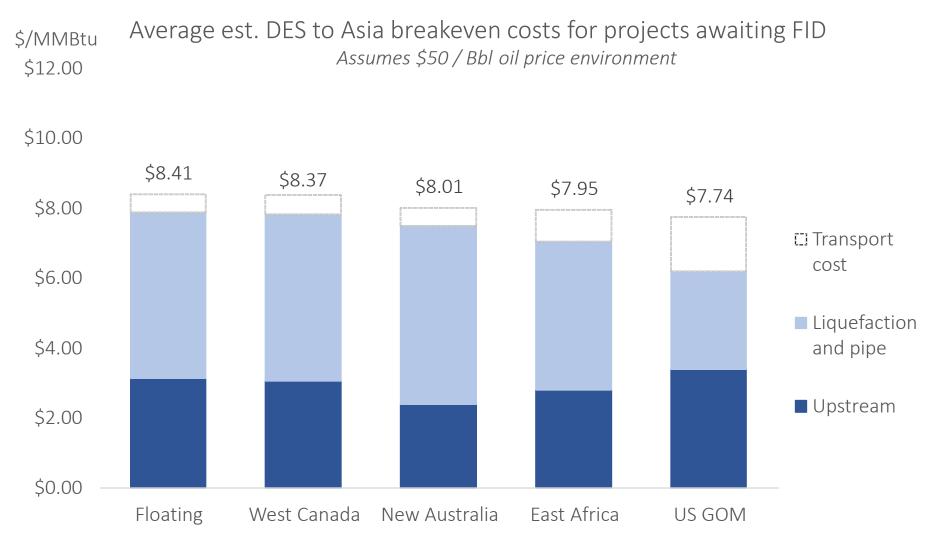


Source: IHS Markit Waterborne

### Commodity prices improving from early 2016 lows

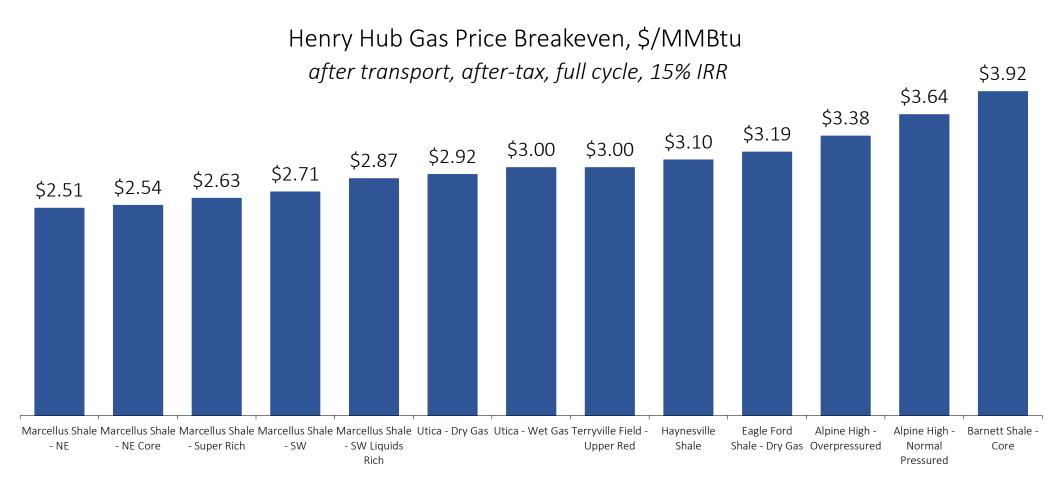


### Next generation liquefaction – Cost matters



Source: IHS, Tellurian interpretation of the data; East Africa includes Coral FLNG
DES=Delivered ex ship. Trade term that requires selling to deliver goods to a buyer at a specified port. Seller is responsible for goods until delivered
FID=Final investment decision

### Seeking lowest cost gas supply . . .



- Analysis assumes oil price of \$50 / Bbl
- Lower service costs, improved technology and efficiency will improve netbacks over time

### Driftwood LNG: ~26 mtpa LNG export facility in Louisiana

- Land: 1,000-acre site near Lake Charles, LA
- Liquefaction Nameplate Capacity: ~26 mtpa
- Trains: 20 trains, each producing 1.3 mtpa
  - 1.3 mtpa Chart heat exchangers
  - GE LM6000 compressors
- Storage: 3 storage tanks, each 235,000 m<sup>3</sup>
- Marine: 3 marine berths for ship docking
- Pipeline: 96 mile pipeline
  - ~4 Bcf/d of capacity
  - Multiple interconnects
- Estimated Cost: \$500-600/tonne EPC cost
  - $\sim$  26 mtpa =  $\sim$ \$13-16 BN<sup>(1)</sup>





### Key project partners

#### Project partners



#### **EPC**

- World leader in the LNG industry, and has built 41 trains producing 120 mtpa to date
- Founders have deep relationship with Bechtel: 15 trains with Tellurian's executive team
- Bechtel expected to wrap the Chart technology liquefaction interface



#### Liquefaction technology

- World-class cold box manufacturer for all technologies supplied more than 10,000 brazed aluminum heat exchanger (BAHX) cores more than 500 for LNG service
- Driftwood LNG to use the Integrated Pre-cooled Single Mixed Refrigerant (IPSMR®) liquefaction process





#### Turbines and compressors

- GE Oil & Gas has 25+ years of experience in LNG technology
- Delivered refrigerant compressors and turbines for some of the world's largest projects
- Partnering to set new low cost standard for installed horsepower
- Invested \$25 million



#### Strategic Investor

- **OTAL** Invested \$207 million, 23% ownership in Tellurian Inc.
  - Globally integrated portfolio and experienced LNG company

### Driftwood LNG – estimated project timeline

2016

June FERC
Pre-Filing
Review Process

2017

Q1 FERC application filing

2018

Construction begins, pending regulatory approval

2022

First LNG plant operational

2023

Full pipeline operations

2025

All LNG plants operational

#### Engineering

- ✓ Bechtel engaged to complete robust FEED Feb 2016
- LSTK EPC Contract expected mid-2017
- Notice to Proceed with construction expected mid-2018

#### Regulatory

- ✓ Pre-filing notice
  Jun 2016
- ✓ Draft Resource Reports
  Dec 2016
- Full FERC Application expected Q1 2017
- FERC Order expected mid-2018

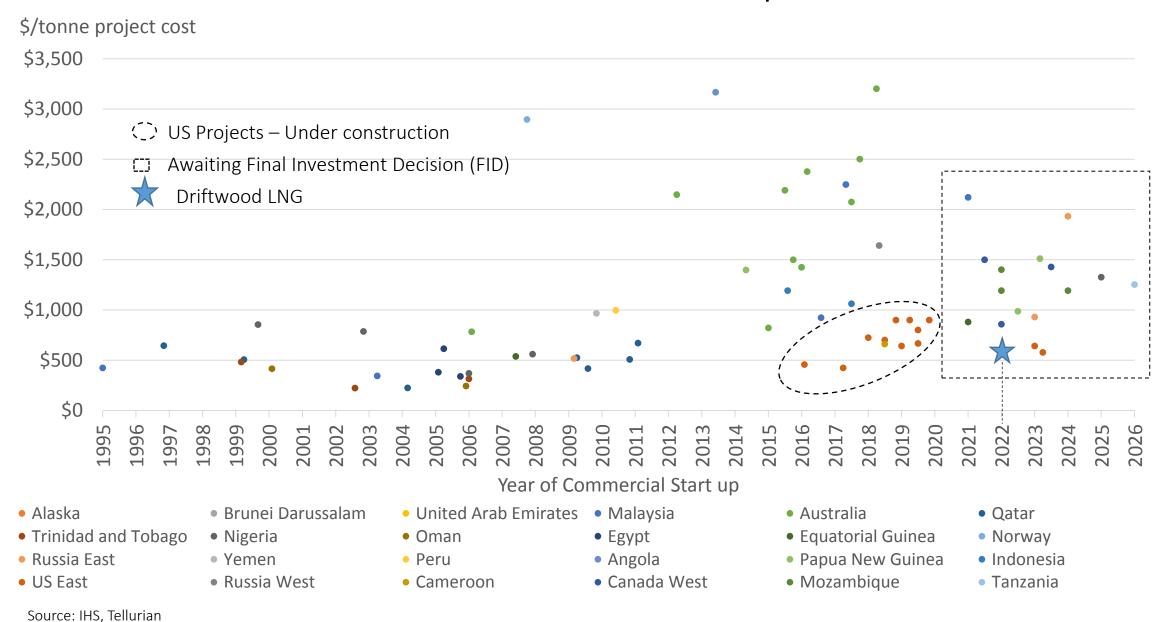
#### **LNG Marketing**

- ✓ Offices established in London and Singapore Dec 2016
- Launch of marketing effort in Tokyo at the Gastech Conference April 2017
- LNG Sales and Purchase Agreements
   expected 1H 2018

#### **Financing**

- ✓ Liquefaction development funding raised
  - √ \$60 MM Management, friends & family
  - ✓ \$25 MM GE
  - ✓ \$207 MM Total
- Opportunistic capital raising 2017 & 2018
- ✓ Engaged Project Financing Advisor March 2017
- Arrange project financing bank group
- Liquefaction project financial close expected mid-2018

### Driftwood LNG cost competitive



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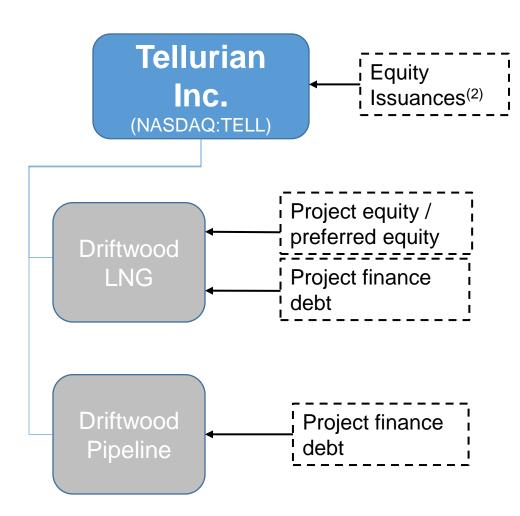
### Tellurian – value to shareholders

Low Cost Supply	Procure gas supply at lower cost than marginal production within US
Low Cost Construction	Work with contractors to lower capital spending to between \$500 and \$600 / tonne
Low Cost Financing	Efficient financing of project and simple capital structure
Fast Mover Advantage	Faster to market than competing projects – expect FID mid 2018

## Driftwood LNG – illustration of constructed facility



### Maintaining a Simple Capital Structure



ESTIMATED KEY METRICS	Units	Amount
Terminal Construction <sup>(1)</sup>	\$/ton	~\$500-600
Terminal Construction Cost <sup>(1)</sup>	\$ bn	~\$13-16
Pipeline Construction <sup>(1)</sup>	\$ bn	~\$1.5-2
Terminal Project Finance	%	~70
Pipeline Project Finance	%	~80

Note:

### DWLNG & Pipeline - Key Figures

Estimated Construction & Pipeline Costs	20 Trains: ~\$13-16 BN Average train cost: ~\$500-600/mtpa (1) 96 mile pipeline: ~ \$1.5-2BN
Capital Structure	Liquefaction plant: ~70% Debt-to-Total Capital Pipeline: ~80% Debt-to-Total Capital -Plan to raise capital at OpCO level  Project Level Equity: ~\$3-4 BN (2) -Examing structure and pricing options for lowest cost of equity
Cash Flow Estimates (incl. Pipeline)	Targeting ~80% of cash flows from long-term fixed contracts, with Investment Grade counterparties EBITDA: ~\$2.5-\$3BN <sup>(3)</sup> by 2025 Cash available for distribution to common shares: >\$1BN/yr Cash flow/share: \$6-7 by 2025 <sup>(4)</sup>

#### Notes:

- (1) Estimated construction costs before owners' costs, financing costs and contingencies. Pending final lump-sum turnkey EPC contract with Bechtel.
- (2) Subject to pricing & timing of capital raise. Assumes equity cost of capital is 11%.
- (3) EBITDA is calculated as total revenue (liquefaction, procurement fees) less operating costs (operating, corporate), & transportation costs. EBITDA is a non-GAAP measure. See "Notice" on page 2 of this presentation for additional information.
- (4) Assumes 200 mm common shares outstanding.



Thank you

### **Investor Contacts**

#### **Investor Relations**

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# Appendix

### Leadership team



#### Charif Souki, Chairman

- Founded Cheniere Energy, the first LNG export company in the United States, growing it to a \$9 Bn company while serving as CEO from 2002 to 2015
- A lifelong entrepreneur, Charif has spent 20 years raising and investing capital in a range of industries globally



#### Martin Houston, Vice Chairman

- Spent three decades at BG Group plc, a FTSE 10 international integrated oil and gas company, retiring in November 2013 as Chief Operating Officer and an executive director
- Conducted business in over 40 countries in an energy career spanning 35 years



#### Meg Gentle, CEO and President

- Former EVP of Marketing at Cheniere Energy, based in London, England
- Previously served as Chief Financial Officer of Cheniere Energy, managing Cheniere Energy's liquidity, negotiating \$25 billion of debt and equity financings and turning Cheniere into a multibillion dollar company



#### Keith Teague, Chief Operating Officer

- Former EVP, Asset Group at Cheniere Energy, based in Houston, Texas
- Responsible for the development, construction and operation of Cheniere's natural gas terminal and pipeline assets

### Leadership team











#### Antoine Lafargue, Chief Financial Officer

- Antoine became CFO of Tellurian Inc. on February 10, 2017. He served as Magellan Petroleum's President, Chief Executive Officer, Chief Financial Officer, Treasurer and Corporate Secretary from August 5, 2016 to the merger with Tellurian
- Previously served as Magellan Petroleum's SVP Strategy and Business Development and Chief Commercial Officer

#### Howard Candelet, SVP Projects

- Joined Tellurian after 40 years at BG Group, where he held many senior management positions in General Operations, Project Management, Company Business Operations and Business Development
- Deep operational experience includes stint as VP operations at BG Group's Atlantic LNG

#### Pat Outtrim, SVP Government and Regulatory Affairs

- Patricia is responsible for government and regulatory activities, permitting and regulatory compliance and oversees the HSE groups. Ms. Outtrim has assisted in the site development, permitting, and expansion of seven US LNG import terminals.
- Her background includes management of NG vehicle projects, hazard/risk, siting, and cost analysis as well as code compliance

#### Mark Evans, SVP Gas Supply

- Spent 12 years at BG Group responsible for the North American natural gas trading and marketing business, as well as serving on various investment and management committees
- Prior to BG Group, Mark was employed at Duke Energy in various natural gas trading and marketing roles for over 10 years

#### Tarek Souki, SVP Marketing and Trading

- Tarek joined Tellurian in April 2016, previously he was the VP Finance and Business Development of Cheniere Marketing Inc. based in London where he built out and led the middle office, back office and finance functions for its trading operations
- Prior to Cheniere, Tarek spent 14 years working for various financial institutions including most recently at Credit Suisse

# Experience matters

Key management team					
World class leadership team	<ul> <li>Charif Souki</li> <li>Founder -Cheniere Energy</li> <li>Annualized equity CAGR ~40% from 2002-15</li> </ul>	<ul> <li>Martin Houston</li> <li>COO of BG Group, FTSE 10 company</li> <li>Pioneered destination flexible LNG</li> </ul>	<ul> <li>Meg Gentle</li> <li>Former EVP Marketing/CFO at Cheniere Energy</li> <li>Structured &gt;\$25 bn during tenure at Cheniere</li> </ul>		
Seasoned management team	<ul><li>Operations</li><li>Keith Teague</li><li>Howard Candelet</li></ul>	<ul><li>Legal/Regulatory</li><li>Daniel Belhumeur</li><li>Pat Outrim</li></ul>	<ul> <li>Commercial/Financing</li> <li>Antoine Lafargue</li> <li>Mark Evans</li> <li>Tarek Souki</li> <li>Mark Stubbe</li> </ul>		
Deep bench strength	<ul><li>Marketing</li><li>Singapore &amp; London operations</li></ul>	<ul><li>Integration</li><li>Working with Bechtel, Chart, GE on EPC</li></ul>	<ul> <li>Efficiency</li> <li>50 professionals globally</li> </ul>		

### DWLNG vs. traditional LNG plant – design

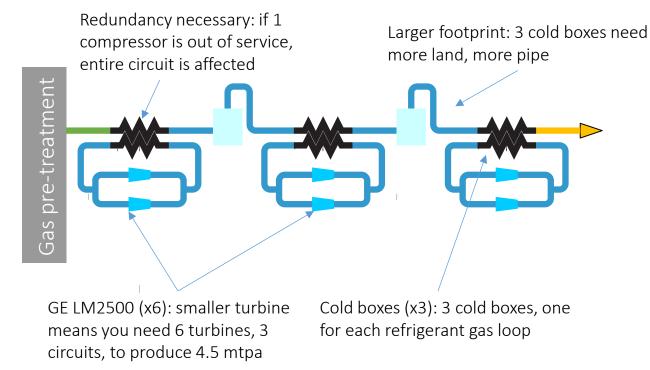
#### DWLNG layout: 5.2 mtpa

more LNG production per acre

#### Gas pre-treatment facility Redundancy built-in: if 1 Single compressor is refrigerant out of service, loop (x4): only that requires less circuit is land, less pipe affected GE LM6000 PF+ (x4): cheapest Chart cold boxes (x4): IPSMR dollar per installed horsepower =

Chart cold boxes (x4): IPSMR technology uses single mixed refrigerant; design scaled up from mid-scale design, rather than down from top

#### Traditional layout: 4.5 mtpa



### Timeline to FID and status

2017		2018			
	Winter	/Spring	Summer/Fall	Winter/Spring	Summer/Fall
•	FERC	<ul><li>Gastech</li><li>EPC</li></ul>	CWC World	<ul><li>FERC NTP</li><li>FID</li><li>World Gas Conference</li></ul>	Construction begins
			Marketing/SPAs		

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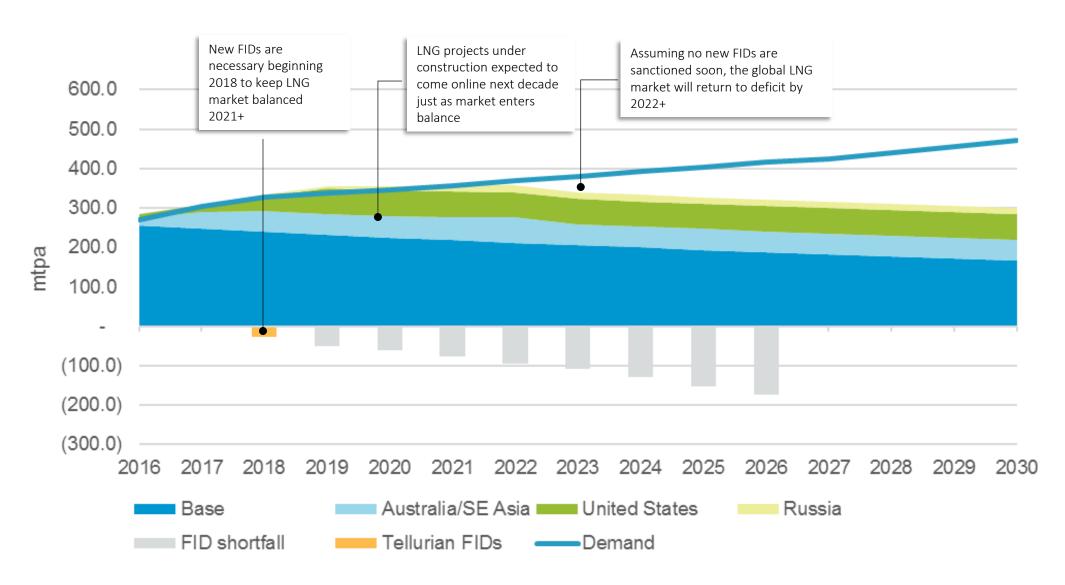
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### The world needs LNG – construction needs to start today



Source: IHS, Tellurian

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### Global LNG cost curve – DWLNG in lower quartile of potential FID projects

