

#### IMC HOLDINGS LTD.

## INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

As of September 30, 2019

(Unaudited)



## IMC HOLDINGS LTD.

## INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## As of September 30, 2019

## Canadian dollars in thousands

(Unaudited)

## **INDEX**

	Page
Interim Condensed Consolidated Statements of Financial Position	3 - 4
Interim Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income	5 - 6
Interim Condensed Consolidated Statements of Changes in Equity	7
Interim Condensed Consolidated Statements of Cash Flows	8 - 9
Notes to Interim Condensed Consolidated Financial Statements	10 - 27

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

## **Canadian Dollars in thousands**

	Note	September 30, 2019 (Unaudited)		mber 31, 2018
ASSETS				
CURRENT ASSETS: Cash and cash equivalents Trade receivables Other accounts receivable Biological assets Inventories	4 5	\$	1,331 393 995 1,265 5,720	\$ 7,591 14 444 89 5,476
NON-CURRENT ASSETS:			9,704	 13,614
Property, plant and equipment, net			2,554	1,073
Right-of-use assets, net Deferred tax assets	2d		973 303	307
Intangible assets, net	3		1,089	-
Goodwill	3		570	 
			5,489	 1,380
Total assets		\$	15,193	\$ 14,994

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

## **Canadian Dollars in thousands**

		September 30, 2019				
	Note	(Uı	naudited)	<u> </u>		
LIABILITIES AND EQUITY						
CURRENT LIABILITIES: Current maturities of lease liabilities Trade payables Other accounts payable and accrued expenses	2d	\$	126 1,069 1,186	\$	- 609 698	
			2,381		1,307	
NON-CURRENT LIABILITIES: Lease liabilities Deferred tax liability Warrants measured at fair value Employee benefit liabilities, net	2d 6		872 1,381 5,473 279		847 1,053 176	
			8,005		2,076	
Total liabilities  EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY:	8		10,386		3,383	
Share capital and premium Translation reserve Reserve from share-based payment transactions Retained earnings (accumulated deficit) Total equity attributable to equity holders of the Company	-		7,099 218 1,952 (6,326) 2,943		7,099 43 3,040 10,182	
Non-controlling interests			1,864		1,429	
Total equity			4,807		11,611	
Total liabilities and equity		\$	15,193	\$	14,994	

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

Canadian dollars in thousands, except per share data					
		Nine months ended September 30, 2019 2018		Three mon Septemb	
	Note			2019	2018
Revenues		6,595	3,758	2,326	1,377
Cost of revenues		3,162	1,533	1,300	173
Gross profit before fair value adjustments	_	3,433	2,225	1,026	1,204
Fair value adjustments:					
Unrealized change in fair value of biological assets Realized fair value adjustments on inventory sold in the		3,922	3,324	933	1,291
period	_	(3,152)	(1,924)	(1,322)	(32)
Total fair value adjustments		770	1,400	(389)	1,259
Gross profit		4,203	3,625	637	2,463
General and administrative expenses		5,125	1,273	1,850	624
Selling and marketing expenses		964	326	373	123
Research and development expenses		201	-	62	-
Share-based compensation	_	1,965		804	<del></del>
Total operating expenses		8,255	1,599	3,089	747
Operating profit (loss)	9	(4,052)	2,026	(2,452)	1,716
Finance income		(764)	(189)	(469)	(25)
Finance expense		5,366	369	43	120
Finance expenses (income), net	_	4,602	180	(426)	95
Income (loss) before income taxes		(8,654)	1,846	(2,028)	1,621
Income tax expense (benefit)	_	458	487	(113)	207
Net income (loss)	_	(9,112)	1,359	(1,915)	1,414

The accompanying notes are an integral part of the unaudited interim condensed consolidated financial statements.

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

## Canadian dollars in thousands, except per share data

		Nine months ended September 30,		Three mon Septem	
	<u>Note</u>	2019	2018	2019	2018
Other comprehensive income that will not be reclassified to profit or loss in subsequent periods:  Re-measurement gain on defined benefit plans			51	_ <del>-</del>	35
Exchange differences on translation to presentation currency		205	(110)	74	(130)
Total other comprehensive income that will not be reclassified to profit or loss in subsequent periods		205	(59)	74	(95)
Other comprehensive income that will be reclassified to profit or loss in subsequent periods:  Adjustments arising from translating financial statements of foreign operation		75	_	75	
Totolgh operation					
Total other comprehensive income that will be reclassified to profit or loss in subsequent periods		75		75	
Total other comprehensive income (loss)		280	(59)	149	(95)
Total comprehensive income (loss)		(8,832)	1,300	(1,766)	(1,319)
Net income (loss) attributable to: Equity holders of the Company Non-controlling interests		(9,366) 254	816 543	(1,724) (191)	944 470
		\$ (9,112)	\$ 1,359	\$ (1,915)	\$ 1,414
Total comprehensive income (loss) attributable to: Equity holders of the Company Non-controlling interests		(9,191) 359 \$ (8,832)	765 535 \$1,300	(1,653) (113) \$ (1,766)	858 461 \$ 1,319
Net income (loss) per share attributable to equity holders of the Company:					
Basic and diluted net income (loss) per share (in CAD):	10	(0.76)	0.08	(0.14)	0.09

The accompanying notes are an integral part of the unaudited interim condensed consolidated financial statements.

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED)

## **Canadian Dollars in thousands**

	Attributable to equity holders of the Company												
		nare pital	Share premium		Reserve from share-based payment transactions		inslation eserve	(ac	Retained earnings cumulated deficit)		Total	Non- ntrolling nterests	Total equity
For the nine months ended September 30, 2019 Balance as of January 1, 2019	\$	45	\$ 7,054	4 \$	· -	\$	43	\$	3,040	\$	10,182	\$ 1,429	\$ 11,611
Share based compensation Share based compensation of subsidiary (Note 3) Net loss Other comprehensive income		- - -		- - -	1,952		- - - 175		(9,366)		1,952 (9,366) 175	76 254 105	1,952 76 (9,112) 280
Balance as of September 30, 2019	\$	45	\$ 7,054	<del>4</del> \$	5 1,952	\$	218	\$	(6,326)	\$	2,943	\$ 1,864	\$ 4,807
For the nine months ended September 30, 2018 Balance as of January 1, 2018		(*	(*)	<u> </u>	-		15		1,315	_	1,330	467	 1,797
Issue of share capital, net of issuance cost of \$751 Net income Other comprehensive income (loss)		45 - -	7,054	1 - 	- - -		(102)		816 51		7,099 816 (51)	543 (8)	7,099 1,359 (59)
Balance as of September 30, 2018	\$	45	\$ 7,054	<u>4</u> <u>\$</u>	-	\$	(87)	\$	2,182	\$	9,194	\$ 1,002	\$ 10,196

<sup>\*)</sup> Represents an amount of less than \$1.

The accompanying notes are an integral part of interim condensed consolidated financial statements.

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

## **Canadian Dollars in thousands**

	Nine mont Septem	
	2019	2018
Cash provided by (used in) operating activities:		
Net income (loss) for the period Adjustments for non-cash items:	\$ (9,112)	\$ 1,359
Unrealized gain on changes in fair value of biological assets Fair value adjustment on sale of inventory Fair value adjustment on warrants measured at fair value	(3,922) 3,152 4,251	(3,324) 1,924 (88)
Depreciation of property, plant and equipment Amortization of intangible assets Depreciation of right-of-use assets	233 92 109 351	66 - - 268
Finance expenses, net Changes in employee benefit liabilities, net Deferred tax, net Share-based payment	56 191 1,965 6,478	18 90 - (1,046)
Changes in working capital: Increase in trade receivables, net Decrease (increase) in other accounts receivable Decrease in biological assets, net of fair value adjustments Increase in inventories, net of fair value adjustments Increase in trade payables Increase (decrease) in other accounts payable and accrued expenses	(330) (484) 2,781 (2,912) 335 598 (12)	(20) 1,057 1,720 (2,351) 418 (317) 507
Taxes paid	(200)	(42)
Net cash provided by (used in) operating activities	(2,846)	778
Cash flows from investing activities:		
Purchase of property, plant and equipment Acquisition of subsidiary (schedule A)	(920) (1,316)	(543)
Net cash used in investing activities	\$ (2,236)	\$ (543)

The accompanying notes are an integral part of the unaudited interim condensed consolidated financial statements.

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

## **Canadian Dollars in thousands**

	Nine months ended September 30,	
	2019	2018
<u>Cash flow from financing activities</u> :		
Proceeds from issuance of share capital, net of issuance costs Proceeds from issuance of warrants measured at fair value Repayment of lease liability	\$ - (63	\$ 7,099 1,290
Repayment of lease liability interest Repayment of bank loan	(624	,
Net cash provided by (used in) in financing activities	(730	8,389
Effect of foreign exchange on cash and cash equivalents	(448	(365)
Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of the period	(6,260 7,591	
Cash and cash equivalents at end of the period	\$ 1,331	\$ 8,498
Supplemental disclosure of non-cash activities:		
Additions to right-of-use assets and corresponding lease liability	\$ (196	5) \$ -
Schedule A – Acquisition of a subsidiary:		
The subsidiary's assets and liabilities at date of acquisition:		
Working capital (excluding cash and cash equivalents) Bank credit Bank loan Property, plant and equipment Intangible assets Goodwill Deferred tax liability	1,	166 321) 524) 702 149 552 308)
	\$ 1,3	316

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

#### NOTE 1:- GENERAL

#### a. Nature of Operations:

IMC Holdings Ltd. (the "Company" or "IMC") operates in the field of medical cannabis, through Focus Medical Herbs Ltd. ("Focus"), which is licensed under the regulations of medical cannabis by the Israeli Ministry of Health through its Israel Medical Cannabis Agency ("IMCA") to breed, grow and supply medical cannabis product in Israel and all of its operations are performed pursuant to the Israeli DANGEROUS DRUGS ORDINANCE [NEW VERSION], 5733 - 1973 (the "Dangerous Drugs Ordinance"), and the related regulations issued by IMCA (see Note 1c).

On February 20, 2019, IMC established IMC - International Medical Cannabis Portugal Unipessoal Lda., a 100% owned subsidiary aimed at obtaining a license to cultivate medical cannabis in Portugal.

The Company, its subsidiaries and Focus (the "Group") operate in one reporting segment. The revenues of the Group were generated from sales of medical cannabis products to customers in Israel. IMC and its subsidiaries do not engage in any U.S. cannabis-related activities as defined in Canadian Securities Administrators Staff Notice 51-352.

b. Approval of Interim Condensed Consolidated Financial Statements:

These interim condensed consolidated financial statements of the Company were authorized for issue by the board of directors on November 28, 2019.

#### c. Strategic Developments:

1. On April 2, 2019, IMC undertook a restructuring process (the "IMC Restructuring") to divest its holdings in Focus, IMC Pharma and IMCC (the "Licensed Entities") and sold its interest to the two Principal Shareholders of the Company. In the process, IMC restructured its connection to the Government Issued License, from Direct Ownership to a Business Agreement relationship, according to which IMC will still gain most of the economic values generated from the License, without directly owning it. Furthermore, IMC has the option to buy back the ownership of the license from the two Principal Shareholders. The restructuring process is subject to the prior approval of the Ministry of Health (the "MOH") and became effective on June 24, 2019.

Following the IMC Restructuring of the Licensed Entities, the Company does not currently hold, directly or indirectly, any licenses to engage in the cultivation, production, processing, distribution or sale of medical cannabis in Israel.

Subsequent to the IMC Restructuring, according to accounting criteria in IFRS 10, the Company is still viewed as effectively exercising control over Focus, and therefore the accounts of Focus continue to be consolidated with those of the Company.

## NOTE 1:- GENERAL (Cont.)

2. In connection with the November 6, 2018, definitive business combination agreement, with Navasota Resources Inc. ("Navasota") and IMC, which will constitute a Reverse Takeover Transaction of Navasota by the shareholders of the Company (the "RTO Transaction").

On August 29, 2019, Navasota and IMC announced the completion of a private placement offering of 19,048,326 subscription receipts (each a "Subscription Receipt") of a wholly owned subsidiary of Navasota ("Finco") at a price of \$1.05 per Subscription Receipt (after giving effect to a contemplated share split of 1:10) for aggregate gross proceeds of \$20,400 (the "Financing"). Upon the satisfaction or waiver of, among other things, all of the condition precedents to the completion of the Proposed Transaction, each Subscription Receipt was exchanged for one unit of Finco (a "Finco Unit") with each Finco Unit being comprised of one (1) common share of Finco (a "Finco Share") and one-half (1/2) of one (1) common share purchase warrant of Finco (a "Finco Warrant"). Each whole Finco Warrant was exercisable for one Finco Share at an exercise price of \$1.30 (after giving effect to a contemplated share split of 1:10) for a period of 24 months following the closing of the Proposed Transaction. Upon closing of the Proposed Transaction, the Finco Shares and Finco Warrants were exchanged for post-Consolidation Resulting Issuer shares and Resulting Issuer warrants on economically equivalent terms on a 1:1 basis.

On October 11, 2019, subsequent to the reporting period, the Company completed the RTO Transaction of Navasota by the shareholders of the Company. Upon completion of the RTO Transaction, Navasota changed its name to "IM Cannabis Corp." (the "Resulting Issuer") and commenced trading on the Canadian Securities Exchange ("CSE") under the ticker symbol "IMCC".

Following the completion of the RTO Transaction, the holders of IMC Ordinary shares hold approximately 84.52% of the issued and outstanding Resulting Issuer shares, holders of Subscription Receipts hold approximately 13.11% of the Resulting Issuers and current Navasota shareholders hold 2.38% of the Resulting Issuers, in each case, on a non-diluted basis.

#### d. Business combination:

On March 15, 2019, IMC acquired Adjupharm GmbH ("Adjupharm"), incorporated in Germany, a licensed GMP producer with wholesale, narcotics handling and import licenses for medical cannabis. As part of its global expansion and penetration plan into the European market, IMC acquired 100% of Adjupharm's issued and outstanding shares. See Note 3.

#### Canadian Dollars in thousands, except share and per share data

#### NOTE 1:- GENERAL (Cont.)

#### e. Definitions:

In these financial statements:

The Company, or

- IMC Holdings Ltd.

**IMC** 

The Group - IMC Holdings Ltd. and its Subsidiaries.

Subsidiaries - Companies that are controlled by the Company (as defined in

IFRS 10) and whose accounts are consolidated with those of

the Company.

CAD or \$ - Canadian Dollar.

EURO or € - Euro

#### NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES

#### a. Basis of Presentation and Measurement:

The interim condensed consolidated financial statements of the Company have been prepared in accordance with International Accounting Standards 34, Interim Financial Reporting ("IAS 34").

The interim condensed consolidated financial statements are presented in Canadian dollars and are prepared in accordance with the same accounting policies (except as described below), critical estimates and methods described in the Company's annual consolidated financial statements, except for the adoption of new accounting standards identified in Note 2(c).

Given that certain information and footnote disclosures, which are included in the annual audited consolidated financial statements, have been condensed or excluded in accordance with IAS 34, these interim financial statements should be read in conjunction with the

Company's annual audited consolidated financial statements as at and for the year ended December 31, 2018, including the accompanying notes thereto.

#### Intangible assets:

Separately acquired intangible assets are measured on initial recognition at cost including

directly attributable costs. Intangible assets acquired in a business combination are measured at fair value at the acquisition date. Expenditures relating to internally generated intangible assets, excluding capitalized development costs, are recognized in profit or loss when incurred.

#### Canadian Dollars in thousands, except share and per share data

#### NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES (Cont.)

Intangible assets with a finite useful life are amortized over their useful life and reviewed for impairment whenever there is an indication that the asset may be impaired.

The amortization period and the amortization method for an intangible asset are reviewed at least at each year end.

Given that certain information and footnote disclosures, which are included in the annual audited consolidated financial statements, have been condensed or excluded in accordance with IAS 34, these interim financial statements should be read in conjunction with the Company's annual audited consolidated financial statements as at and for the year ended December 31, 2018, including the accompanying notes thereto.

b. Significant Accounting Judgements, Estimates and Assumptions:

The preparation of the Company's interim condensed consolidated financial statements under IFRS requires management to make judgements, estimates, and assumptions about the carrying amounts of certain assets and liabilities. Estimates and related assumptions are based on historical experience and other relevant factors. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis for reasonableness and relevancy. Where revisions are required, they are recognized in the period in which the estimate is revised as well as future periods that are affected.

#### c. Leases:

As detailed in paragraph d below regarding the initial adoption of IFRS 16, "Leases" ("the Standard"), the Company chose to adopt the provisions of the Standard using the modified retrospective approach (without restatement of comparative figures).

Policy applicable before January 1, 2019:

For contracts entered into before January 1, 2019, the Company determined whether the arrangement was or contained a leases based on the assessment of whether:

- Fulfilment of the arrangements was dependent on the use of a specific asset or assets; and
- The arrangement had conveyed the right to use the asset. An arrangement conveyed the right to use the asset if one of the following was met:
  - \* The arrangement had conveyed a right to operate the asset while obtaining or controlling more than an insignificant amount of the output;
  - \* The purchaser had the ability or right to control physical access to the asset while obtaining or controlling more than an insignificant amount of the output; or
  - \* Facts and circumstances indicated that it was remote that other parties would take more than an insignificant amount of the output, and the price per unit was neither fixed per unit of output nor equal to the current market price unit of output.

Canadian Dollars in thousands, except share and per share data

#### NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES (Cont.)

Policy applicable from January 1, 2019:

At inception of a contract, the Company assess whether the contract is, or contains, a lease. A lease is a contract, or part of a contract, that conveys the right to use an asset, for a fixed period of time, in exchange for consideration. To assess whether a contract conveys the right to control the use of identified asset, the Company assesses whether:

- The contract involves the use of an identified asset this may be specified explicitly or implicitly, and should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, then the asset is not identified;
- The Company has the right to obtain substantially all of the economic benefits from the use of the asset throughout the period of use; and
- The Company has the right to direct the use of the asset. The Company has this right when it has the decision-making rights that are most relevant to changing how and

for what purpose the asset is used. In rare cases, where the decision about how and for what purpose the asset is used is predetermined, the Company has the right to direct the use of the asset if either:

- \* The Company has the right to operate the asset; or
- \* The Company designed the asset in a way that predetermines how and for what purpose it will be used.

This policy is applied to contracts entered into, or changed, on or after January 1, 2019.

At inception or on assessment of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

#### As a lessee:

The Company recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of the right-to-use assets are determined on the same basis as those of property, plant and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at commencement date, discounted using the interest rate implicit in the lease, or

#### Canadian Dollars in thousands, except share and per share data

#### NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES (Cont.)

if that rate cannot be readily determined, the Company's incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise of the following:

- Fixed payments, including in-substance fixed payments;
- Variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date:
- Amounts expected to be payable under a residual value guarantee;
- The exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an optional renewal period if the Company is reasonably certain to exercise and penalties for early termination of the lease unless the Company is reasonably certain not to terminate early.

The lease liability is subsequently measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under the residual value guarantee, or if the Company changes its assessment of whether it will exercise purchase, extension or termination options.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or it is recorded in profit or loss if the carrying amount of the right-of-use assets has been reduced to zero.

Short-term leases and leases of low-value assets:

The Company has elected not to recognize right-of-use assets and lease liabilities for short-term leases of machinery that have a lease term of 12 months or less and leases of low-value assets, including IT equipment. The Company recognizes the lease payments

associated with these leases as an expense on a straight-line basis over the lease term.

The Company leases assets which mainly include land, buildings and motor-vehicles.

d. New or Amended Standards Effective January 1, 2019:

IFRS 16, "Leases"

The Company adopted IFRS 16, "Leases" (the "Standard"), commencing from January 1, 2019, using the modified retrospective approach.

According to the Standard, a lease is a contract, or part of a contract, that conveys the right to use an asset for a fixed period in exchange for consideration.

#### NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES (Cont.)

The principal effects of the Standard are as follows:

- According to the Standard, lessees are required to recognize all leases in the statement of financial position (excluding certain exceptions, see below). Lessees will recognize a liability for lease payments with a corresponding right-of-use asset, similar to the accounting treatment for finance leases under the existing standard, IAS 17, "Leases". Lessees will also recognize interest expense and depreciation expense separately.
- Variable lease payments that are not dependent on changes in the Consumer Price Index ("CPI") or interest rates, but are based on performance or usage are recognized as an expense by the lessees as incurred or recognized as income by the lessors as earned.
- In the event of changes in variable lease payments that are CPI-linked, lessees are required to remeasure the lease liability and record the effect of the remeasurement as an adjustment to the carrying amount of the right-of-use asset.
- The Standard includes two exceptions which allow lessees to account for leases based on the existing accounting treatment for operating leases leases for which the underlying asset is of low financial value and short-term leases (up to one year).
- The accounting treatment by lessors remains substantially unchanged from the existing standard, namely classification of a lease as a finance lease or an operating lease.

As permitted by the Standard, the Company elected to adopt the Standard using the modified retrospective approach and measuring the right-of-use asset at an amount equal

to the lease liability. This approach does not require restatement of comparative data. The balance of the liability as of the date of initial application of the Standard is measured using the Company's incremental borrowing rate of interest on the date of initial adoption of the Standard. The right-of-use asset is recognized in an amount equal to the recognized liability.

The principal effects of the initial application of the Standard are in respect of existing lease contracts in which the Company is the lessee. According to the Standard, excluding certain exceptions, the Company recognizes a lease liability and a corresponding right-of-use asset for each lease in which it is the lessee. This accounting treatment is different than the accounting treatment applied under IAS 17 according to which lease payments in respect of leases contracts for which substantially all the risks and rewards incidental to ownership of the underlying asset are not transferred to the lessee are recognized in profit or loss on a straight-line basis over the lease term.

#### NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES (Cont.)

1. Effects of the initial application of the Standard on the Company's financial statements as of January 1, 2019:

As of January 1, 2019:	pr	ding to the evious nting policy	Change	acc	presented cording to FRS 16
Non-current assets: Right-of-use assets	\$		777	\$	777
Current liabilities: Current maturity of lease liabilities	\$	<u> </u>	42	\$	42
Non-current liabilities: Lease liabilities	\$	-	735	\$	735

- 2. A weighted average of incremental interest rate of 6.6% (denominated operating lease agreement) was used to discount future lease payments in the calculation of the lease liabilities on the date of initial application of the Standard.
- 3. Reconciliation of total commitment for future minimum lease payments as disclosed in Note 13 to the annual financial statements as of December 31, 2018, to the lease liability as of January 1, 2019:

	 anuary 1, 2019
Total undiscounted future minimum lease payments for non- cancellable leases as per IAS 17, according to the financial statements as of December 31, 2018 Effect of discount of future lease payments at the Company's incremental interest rate on initial date of application	\$ 1,104 (327)
Total lease liabilities as per IFRS 16 at January 1, 2019	\$ 777

- 4. Practical expedients applied in the initial application of the Standard:
  - The Company elected not to reassess, based on the principles in the Standard, whether contracts are or contain a lease, and instead continued to classify contracts as leases that were previously identified as leases under IAS 17.
  - The Company elected to apply a single discount rate to a portfolio of leases with reasonably similar characteristics.

Canadian Dollars in thousands, except share and per share data

#### NOTE 2:- SIGNIFICANT ACCOUNTING POLICIES (Cont.)

IFRIC 23, Uncertainty over Income Tax Treatments

In June 2017, the IASB issued IFRIC 23, Uncertainty over Income Tax Treatments (the "Interpretation"). The Interpretation clarifies the accounting for recognition and measurement of assets or liabilities in accordance with the provisions of IAS 12, Income Taxes, in situations of uncertainty involving income taxes. The Interpretation provides guidance on considering whether some tax treatments should be considered collectively, examination by the tax authorities, measurement of the effects of uncertainty involving income taxes on the financial statements and accounting for changes in facts and circumstances in respect of the uncertainty.

The initial application of the interpretation did not have an impact on the interim condensed consolidated financial statements of the Company.

#### **NOTE 3:- BUSINESS COMBINATIONS**

On March 15, 2019, IMC acquired Adjupharm GmbH ("Adjupharm"), a licensed GMP producer with wholesale, narcotics handling and import licenses for medical cannabis. As part of its global expansion and penetration plan into the European market, IMC acquired 100% of Adjupharm's issued and outstanding shares for €924 thousand (\$1,400) paid in cash.

The Company recognized the fair value of the assets acquired and liabilities assumed in the business combination according to a provisional measurement. As of the date of the approval of the financial statements, a final valuation for the fair value of the identifiable assets acquired and liabilities assumed by an external valuation specialist has not been obtained. The purchase consideration and the fair value of the acquired assets and liabilities may be adjusted within 12 months from the acquisition date.

The fair value of the identifiable assets acquired and liabilities assumed of Adjupharm on the acquisition date (provisional measurement):

	Fair value		
Assets			
Cash and cash equivalents	\$	84	
Trade and other receivables	·	70	
Inventories		224	
Property, plant and equipment		702	
Intangible assets		1,149	
Total identifiable assets		2,229	
<u>Liabilities</u>			
Bank credit		(321)	
Trade payables		(84)	
Other payables		(44)	
Bank loan		(624)	
Deferred tax		(308)	
Total identifiable liabilities		(1,381)	
Total identifiable assets, net		848	
Goodwill arising on acquisition		552	
Total purchase cost	\$	1,400	

Acquisition costs that are directly attributable to the transaction of approximately \$104 were recorded in profit or loss.

## NOTE 3:- BUSINESS COMBINATIONS (Cont.)

As part of the acquisition, the Company agreed to either (i) arrange for the release of the security provided by the sellers for the bank loan and bank credit of Adjupharm in the amount of €680 thousand (\$1,026) or (2) repay the aforementioned bank loan and bank credit. In that connection, the Company deposited €720 thousand (approximately \$1,090) in escrow (restricted cash) to secure the Company's aforementioned obligation. During the three-months period ended June 30, 2019, the funds in escrow were used to repay the bank loan and bank credit.

Cash outflow/inflow on the acquisition:

	CAD in ousands		
Cash and cash equivalents acquired with the acquiree at the acquisition date Cash paid	\$ 84 1,400		
Net cash	\$ 1,316		

From the acquisition date, and if the business combination had taken place at the beginning of the year, Adjupharm's results of operations (i.e., net loss and revenues) were immaterial to the consolidated net loss and consolidated revenues.

The goodwill arising on acquisition is attributed to the expected benefits from the synergies of the combination of the activities of the Company and Adjupharm.

The goodwill recognized is not expected to be deductible for income tax purposes.

On March 21, 2019, following the acquisition, the Company granted to Adjupharm's CEO 5% of Adjupharm's Ordinary shares. As a result, the Company recorded an expense in the amount of \$63. In addition, Adjupharm's CEO was granted with restricted shares representing 4.99% of the Adjupharm's Ordinary shares, of which, 2.5% and 2.48% shall vest on March 1, 2020 and 2021, respectively, provided Adjupharm's CEO is employed as CEO in each of the respective vesting dates. The fair value of the restricted shares on the date of grant was \$63.

#### NOTE 4:- BIOLOGICAL ASSETS

The Company's biological assets consist of cannabis plants. The changes in the carrying value of biological assets are as follows:

Balance at January 1, 2019	\$ 89
Production costs capitalized Changes in fair value less cost to sell due to biological transformation Transferred to inventory upon harvest Foreign exchange translation	863 3,922 (3,627) 55
Balance at September 30, 2019	\$ 1,265

As of September 30, 2019, and December 31, 2018, the weighted average fair value less cost to sell was \$2.22 and \$2.17 per gram, respectively.

The fair value of biological assets is categorized within Level 3 of the fair value hierarchy.

The following inputs and assumptions were used in determining the fair value of biological assets:

- 1. Selling price per gram calculated as the weighted average historical selling price for all strains of cannabis sold by the Group, which is expected to approximate future selling prices.
- 2. Post-harvest costs calculated as the cost per gram of harvested cannabis to complete the sale of cannabis plants post-harvest, consisting of the cost of direct and indirect materials, depreciation and labor as well as labelling and packaging costs.
- 3. Attrition rate represents the weighted average percentage of biological assets which are expected to fail to mature into cannabis plants that can be harvested.
- 4. Average yield per plant represents the expected number of grams of finished cannabis inventory which are expected to be obtained from each harvested cannabis plant.
- 5. Stage of growth represents the weighted average number of weeks out of the average weeks growing cycle that biological assets have reached as of the measurement date. The growing cycle is approximately 12 weeks.

The following table quantifies each significant unobservable input, and provides the impact of a 10% increase/decrease in each input would have on the fair value of biological assets:

	September December 31, 30, 2019 2018			10% cha	nge as at			
			,		September 30, 2019		r December 31, 2018	
					CAD in thousands		sands	
Average selling price per gram of dried cannabis (in CAD)	\$	3.06	\$	2.61	\$	174.7	\$	10.7
Average post-harvest costs per gram of dried								
cannabis (in CAD)	\$	0.84	\$	0.44	\$	46.4	\$	1.8
Attrition rate		4%		0%	\$	5.5	\$	8.9
Average yield per plant (in grams)		157		40	\$	128.3	\$	8.9
Average stage of growth		39%		37%	\$	128.3	\$	8.9

The Company's estimates are, by their nature, subject to change including differences in the anticipated yield. These changes will be reflected in the gain or loss on biological assets in future periods.

#### **NOTE 5:- INVENTORIES**

The following is a breakdown of inventory at September 30, 2019:

	<b>September 30, 2019</b>							
	Capitalized Fair valuation costs adjustment				Carrying value			
Work in progress:								
Bulk cannabis	\$	700	\$	1,517	\$	2,217		
Finished goods:								
Packaged dried cannabis		1,006		2,182		3,188		
Cigarettes	24			32		56		
Cannabis oil		3		-		3		
Other Inventory		256				256		
Balance as at September 30, 2019	\$	1,989	\$	3,787	\$	5,720		

The following is a breakdown of inventory at December 31, 2018:

	<b>December 31, 2018</b>							
	Capitalized costs			ir valuation djustment	(	Carrying value		
Work in progress:								
Bulk cannabis	\$	320	\$	685	\$	1,005		
Finished goods								
Packaged dried cannabis		1,455		2,965		4,420		
Cigarettes		16		32		48		
Cannabis oil		3		-		3		
Balance as at December 31, 2018	\$	1,794	\$	3,682	\$	5,476		

During the three and nine months ended September 30, 2019, inventory expensed to cost of goods sold was \$2,622 and \$6,314 (three and nine months ended September 30, 2018 - \$205 and \$3,457) respectively, which included \$1,322 and \$3,152 (three and nine months ended September 30, 2018 - \$32 and \$1,924) of non-cash expense, respectively, related to the changes in fair value of inventory sold.

Cost of revenues in the nine months period ended September 30, 2019 and 2018, also include production overhead not allocated to costs of inventories produced and recognized as an expense as incurred.

#### **NOTE 6:- FINANCIAL INSTRUMENTS**

Financial instruments are measured either at fair value or at amortized cost. The table below lists the valuation methods used to determine fair value of each financial instrument.

	Fair Value Method					
Financial Instruments Measured at Fair Value						
Warrants *)	Black & Scholes model					
Financial Instruments Measured at Amortized Cost						
Cash and cash equivalents, trade receivables and other account receivables	Carrying amount (approximates fair value due to short-term nature)					
Bank credit and loan, trade payables, other accounts payable and accrued expenses	Carrying amount (approximates fair value due to short-term nature)					

<sup>\*)</sup> The fair value of Warrants is categorized within Level 3 of the fair value hierarchy.

The fair value was measured using the following key assumptions:

Sept	tember 30, 2019	Dec	ember 31, 2018	Sensitivity																						
-	1.73%		1.82%	Increase (decrease) in																						
66%		66%		66%		66%		66%		66%		66%		66%		66%		66%		66% 75%		75%		75%		key assumptions would
0.7 1.45		0.7		0.7		0.7 1.45		1.45	result increase																	
0%		0%		(decrease) in fair value.																						
\$	4.3	\$	0.82																							
\$	5,472	\$	1,053																							
	\$	2019 1.73% 66% 0.7 0% \$ 4.3	2019 1.73% 66% 0.7 0% \$ 4.3 \$	1.73%       1.82%         66%       75%         0.7       1.45         0%       0%         \$ 4.3       \$ 0.82																						

#### **NOTE 7:- CONTINGENT LIABILITES**

Legal proceeding:

Class Action T.Z. 8394-11-16

On March 3, 2016, a motion was filed for approval of a class action against Focus and seven other Israeli cannabis growers (collectively, the "Growers"), for (1) alleged use of chemical pesticides in the cannabis growing process, in contradiction to the Plant Protection Regulations (Compliance with Packaging Label Instructions) (the "Label Regulations") and to the Protection of Public Health Regulations (Food) (Residues of Pesticides) (the "Residues Regulations"), and the misleading of their customers, thus violating the Consumer Protection Law (the "Consumer Law") (hereafter: the "usage of pesticides claim") (2) selling cannabis product with lower concentration of active ingredients than publicized; and (3) marketing products in defective packaging – allegedly causing violation of Autonomy and unjust enrichment.

The personal suit sum for every class member stands at NIS 5,000 (\$2); the total amount of the class action suit is estimated at NIS 133 million (\$50,633).

The Growers argued in their response that the threshold conditions for approval of a class action were not met, and that they did not violate the Label Regulations and the Residues Regulations.

#### Canadian Dollars in thousands, except share and per share data

#### **NOTE 7:- CONTINGENT LIABILITES (Cont.)**

The Growers also argued that they are not liable for any civil wrongdoing, nor did they mislead users regarding usage of pesticides, or had any legal duty regarding cannabis packaging beyond Ministry of Health guidance and therefore did not breach any statutory duty. Additionally, the defense argues that there is no base for an unjust enrichment claim.

On September 6, 2018, the Ministry of Health and the Ministry of Agriculture submitted their official opinion to the court. The second preliminary hearing took place on October 29, 2018. In an evidentiary hearing held on September 9th, 2019, the petitioners and the Growers testified and it was decided to remove the plaintiffs' second and last expert opinion from the motion. Written summaries will be filed in the coming months.

At the current stage of the litigation process, Focus' management believes, based on the opinion of its legal counsel, that it is probable (more likely than not) that the motion for a class action against the Focus will be approved. Therefore, an accrual in respect of this litigation was recorded in the financial statements.

#### Class Action T.Z. 35676-08-19

On August 19, 2019, a motion was filed for approval of a class action (the "Motion") against 17 companies (the "Companies") operating in the field of medical cannabis in Israel, including Focus. The applicant's argument is that Companies did not accurately mark the concentration of active ingredients in their products. The personal suit sum for every class member stands at NIS 15,585 (\$5.9); the total amount of the class action suit is estimated at NIS 686 million (\$261,000).

At this preliminary stage, Focus' management believes, based on the opinion of its legal counsel, that it is not possible to assess the prospects of the proceeding. Therefore, no provision has been recorded in respect thereof.

#### Supreme Court of Justice 2335/19

On October 6,2019, Focus received a decision regarding a petition that was filed against the MOH, concerning the new regulatory framework of the cannabis market and demanding that the court resolve as follow:

- That the MOH immediately suspends the implementation of the new regulation that harms, disproportionally, the medical cannabis patients;
- That the implementation of the new regulation, as is, would cause violation of constitutional rights of the medical cannabis patients;
- That the MOH amends the flaws of the new regulation, prior to becoming effective, and to establish new regulations regarding labeling and use of pesticides.

According to the decision, Focus has been attached to the proceedings and filed its response on November 12, 2019.

In addition, the decision has extended the validity of patients licenses until the earliest of March 31, 2020, or 10 days after the date the MOH comes to a conclusion regarding the price control of medical cannabis products.

At this preliminary stage, Focus' management believes, based on the opinion of its legal counsel, that it is not possible to assess the proceeding's outcome. Therefore, no provision has been recorded in respect thereof.

#### Canadian Dollars in thousands, except share and per share data

#### **NOTE 7:- CONTINGENT LIABILITES (Cont.)**

Class Action T.Z. 31805-10-19

On October 30, 2019, Focus was served with a Motion for approval of a class action against it, the Medical Cannabis Unit in Ministry of Health (MCU), and five other companies related to the cannabis market in Israel. The Motion was filed in connection to a stopping of supplies of medical cannabis by way of direct supply. The legal causes alleged in the Motion are the following: Discrimination in violation of the Equal Rights for Persons with Disabilities Act, 1988; Restrictive arrangement contrary the Economic Competition Law, 1988. The motion argues that the class action group incurred damages at the amount of NIS 656 Million (\$250,000).

At this preliminary stage, Focus' management believes, based on the opinion of its legal counsel, that it is not possible to assess the prospects of the proceeding. Therefore, no provision has been recorded in respect thereof.

T.K. 32304-10-19

On October 23, 2019, a lawsuit was filed against Focus. The lawsuit alleges that Focus breached its obligation to provide medical cannabis to the claimant in accordance with the license due to mismanagement. According to the plaintiff's claim, the plaintiff sustained pecuniary and non-pecuniary damage. The plaintiff had to resort to the illegal black market in order to purchase the cannabis at a costly price and at a lower quality than the quality provided by Focus. The total claim is NIS 23,630 (\$9).

On November 24, 2019, Focus applied for a delay of proceedings. No decision has yet been given in this matter.

At this preliminary stage, Focus' management believes, based on the opinion of its legal counsel, that it is not possible to assess the prospects of the proceeding. Therefore, no provision has been recorded in respect thereof.

#### **NOTE 8:- EQUITY**

Share option plan:

On December 19, 2018, the Board of Directors approved the "2018 Share Incentive Plan" (the "2018 Plan"), for the granting of options, shares, restricted shares and restricted share units, (together "Awards"), in order to provide incentives to Group employees, directors, consultants and/or contractors. In accordance with the 2018 Plan, a maximum of 1,225,000 Ordinary Shares are reserved for issuance.

Awards granted under the 2018 Plan are subject to vesting schedules and unless determined otherwise by the administrator of the 2018 Plan, generally vest following a period of three years from the applicable vesting commencement date, such that 33.33% of the awards vest on the first anniversary of the applicable vesting commencement date and 66.67% of the awards vest on quarterly equal installments over 8 quarters as of the first anniversary of the Commencement Date. Subject to the discretion of the 2018 Plan, if an award has not been exercised within ten years after the date of the grant, the award expires.

As of September 30, 2019, all Ordinary Shares were granted under the 2018 Plan.

#### **NOTE 8:- EQUITY (Cont.)**

The fair value for options granted during the nine months ended September 30, 2019, to the Group's employees, directors and advisors was estimated using the Black & Scholes option pricing model with the following assumptions:

Exercise price (in CAD)	\$4.00
Dividend yield (%)	-
Expected life of share options (Years)	4.7-10
Volatility (%)	79
Annual risk-free rate (%)	1.18-1.78

The weighted average fair value of each option on the grant date amounted to \$4.92.

The following table lists the number of share options and the weighted average exercise prices of share options in the 2018 Plan:

	<b>September 30, 2019</b>				
		avera	eighted ge exercise price		
	Number of options	ons in CAD			
Options outstanding at the beginning of the period	-	\$	-		
Options granted during the period *)	1,225,000		4.00		
Options exercised during the period	-		-		
Options forfeited during the period	(1,000)		-		
Options outstanding at the end of period	1,224,000	\$	4.00		
Options exercisable at the end of period		\$	-		

<sup>\*)</sup> Includes 425,000 options granted to key management personnel.

The weighted average remaining contractual life for the share options outstanding as of September 30, 2019, was 9.45 years.

The share-based payment expenses for the nine months and three months ended September 30, 2019 amounted to \$1,965 and \$804, respectively (2018 - nil).

#### NOTE 9:- SELECTED STATEMENTS OF PROFIT OR LOSS DATA

	Nine mont Septeml		Three mon Septem	
	2019	2018	2019	2018
Salaries and related expenses	2,783	1,066	749	425
Professional fees	804	610	114	260
Depreciation and amortization	436	100	174	7

## Canadian Dollars in thousands, except share and per share data

For the computation of diluted net earnings

## NOTE 10:- NET EARNINGS (LOSS) PER SHARE

Details of the number of shares (in thousands) and income (loss) used in the computation of earnings (loss) per share:

	Nine months ended September 30,							
		2019	)		2018			
	Weighted Net loss average attributable to number of equity holders of shares the Company		attributable to average at f equity holders of number of equ		attri equity	t income butable to y holders of Company		
For the computation of basic net earnings	12,283	\$	(9,366)	10,875	\$	816		
Effect of potential dilutive Ordinary shares								
For the computation of diluted net earnings	12,283	\$	(9,366)	10,875	\$	816		
			hree months end	led September	30, 2018			
		2019						
	Weighted average number of shares	equ	Net loss tributable to ity holders of e Company	Weighted average number of shares	attri equity	t income butable to y holders of Company		
For the computation of basic net earnings	12,283	\$	(1,724)	12,283	\$	944		
Effect of potential dilutive Ordinary shares					-			

12,283 \$

(1,724)

12,283 \$

944