

Second Quarter 2023

# FIBRA Prologis Financial Information



Park Grande 1, Mexico City, Mexico

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Fideicomiso Irrevocable 1721 Banco Actinver, S. A.,  
Institución de Banca Múltiple, Grupo Financiero Actinver,  
División Fiduciaria

**Interim Condensed Financial Statements as of  
June 30, 2023, and 2022, and for the three  
and six month periods then ended**

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## Second Quarter 2023 Earnings Report

The statements in this release that are not historical facts are forward-looking statements. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which FIBRA Prologis operates, management's beliefs and assumptions made by management. Such statements involve uncertainties that could significantly impact FIBRA Prologis financial results. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to rent and occupancy growth, acquisition activity, development activity, disposition activity, general conditions in the geographic areas where we operate, our debt and financial position, are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic climates, (ii) changes in financial markets, interest rates and foreign currency exchange rates, (iii) increased or unanticipated competition for our properties, (iv) risks associated with acquisitions, dispositions and development of properties, (v) maintenance of real estate investment trust ("FIBRA") status and tax structuring, (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings, (vii) risks related to our investments (viii) environmental uncertainties, including risks of natural disasters, and (ix) those additional factors discussed in reports filed with the "Comisión Nacional Bancaria y de Valores" and the Mexican Stock Exchange by FIBRA Prologis under the heading "Risk Factors." FIBRA Prologis undertakes no duty to update any forward-looking statements appearing in this release.

Non-Solicitation - Any securities discussed herein or in the accompanying presentations, if any, have not been registered under the Securities Act of 1933 or the securities laws of any state and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements under the Securities Act and any applicable state securities laws. Any such announcement does not constitute an offer to sell or the solicitation of an offer to buy the securities discussed herein or in the presentations, if and as applicable.

## Second Quarter 2023 Management Overview

### Letter from Luis Gutiérrez, President, Latin America, Prologis

Second quarter results were strong, reflecting current favorable market conditions which we expect to continue this year.

Leasing volume was 1.4 million square feet, with an average term of 50 months and renewals comprising 92 percent of second quarter activity. Occupancy reached 98 percent. Net effective rents on rollover were 30.9 percent for the quarter. Same store cash NOI was a positive 9.4 percent due to rent change and annual rent increases.

Our markets saw stable vacancy at 1.2 percent, close to record lows. Net absorption for the first half was 17.5 million square feet, a 2 percent annual increase; this level of demand is consistent with our forecast of balanced supply-demand for the full year.

Due to strong leasing activity and the unprecedented tightness of the market, we increased our forecast for full-year market rent growth to mid-teens. We are confident in this forecast, as we believe current rent levels are insufficient in providing adequate risk-adjusted returns for developers, in light of rapidly rising land prices.

Moving to our balance sheet, ours is one of the strongest in the sector, which is a competitive advantage. During the quarter we recast our sustainable line of credit of US\$400 million plus US\$100 million of accordion. We were able to lower the pricing by 50 basis points and reduce the unused fee.

FIBRA Prologis successfully completed a follow-on offering of our CBFIs, raising Ps. 6.9 billion, or around \$380 million. I am very thankful for the support provided by our certificate holders. The proceeds will be used to fund acquisitions from Prologis and third parties.

Additionally, S&P Global Ratings assigned FIBRA Prologis a long-term credit rating of BBB+ with a stable outlook. This compares with Prologis, which has an A rating and Mexico, which has a sovereign rating of BBB. This rating is a recognition of the strength of our balance sheet and risk management.

During the quarter, we acquired three buildings from our sponsor located in Ciudad Juarez, Monterrey, and Tijuana for an aggregate purchase price of US\$75.1 million, including closing costs. The buildings, which comprise 651,258 square feet of industrial space, are fully leased in US dollars. We financed this transaction with a portion of the follow-on proceeds that we raised.



Moving to another topic, one year ago we announced the ambitious net zero goal set by Prologis, to achieve net zero emissions from our operations by 2030 and net zero emissions by 2040 across our value chain. This makes us a better partner to our customers, who are also working to reduce their carbon footprints. We recently published our ESG report, which shows our progress against these targets and our commitment to environmental stewardship, social responsibility, and governance. We made progress in our objective of green certifications; this quarter completing 4.5 million square feet with BOMA Best certification, which accounts certifications for 65% of the portfolio. We continue to hold ourselves to the highest standards in our daily work and our long-term vision.


In summary, we remain optimistic for this year's outlook. Demand continues to surpass supply allowing us to continue delivering strong rental growth. Market trends are as strong as ever, led by nearshoring and logistic operations. We will be disciplined with our capital. With our current firepower, we can be more opportunistic than ever. We are committed to create value for our stakeholders.

Thank you for your continued support.

Sincerely,

Luis Gutiérrez

Chief Executive Officer



FIBRA Prologis is a leading owner and operator of Class-A industrial real estate in Mexico and is prohibited from investing in real estate outside of Mexico. The below statement is valid for 92 days from the posting date. FIBRA Prologis intends to publish a new qualified notice at least once every 92 days going forward as required under the U.S. Treasury Regulation §§ 1.1446-4(b)(4) and 1.1446(f)-4(b)(3).

## STATEMENT

FIBRA Prologis Fideicomiso Irrevocable 1721 Banco Actinver, S. A.,  
Institución de Banca Múltiple, Grupo Financiero Actinver,  
División Fiduciaria

90-1019970

In accordance with U.S. Treasury Regulation §§ 1.1446-4(b)(4) and 1.1446(f)-4(b)(3). FIBRA Prologis Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria (“FIBRA Prologis”) was not engaged in a trade or business within the United States at any time during the 2023 taxable year of the partnership through July 19, 2023.



The interim condensed financial statements included in this report were prepared in accordance with International Financial Reporting Standards (“IFRS”) issued by the International Accounting Standards Board (“IASB”).

Please read this in conjunction with the interim condensed financial statements.

## Management Overview

FIBRA Prologis (BMV: FIBRAPL 14) is a leading owner and operator of Class-A industrial real estate in Mexico. As of June 30, 2023, FIBRA Prologis owned 228 logistics and manufacturing facilities in six strategic markets in Mexico totaling 44.2 million square feet (4.1 million square meters) of gross leasable area (GLA). These properties were leased to 243 customers, including third-party logistics providers, transportation companies, retailers and manufacturers.

Approximately 67.2 percent of our net effective rents are in global logistics markets (Global Markets) and the remaining 32.8 percent are in regional manufacturing markets (Regional Markets). Global Markets include Mexico City, Guadalajara and Monterrey. These markets are highly industrialized and consumption driven. They benefit from proximity to principal highways, airports and rail hubs, and their presence in highly populated areas offers tangible benefits from the sustained growth of the middle class. Regional Markets include Ciudad Juarez, Tijuana and Reynosa—industrial centers for the automotive, electronics, medical and aerospace industries, among others. These markets benefit from a ready and qualified workforce and proximity to the U.S. border.

The operating results that follow are consistent with how management evaluates the performance of the portfolio.

Our second quarter financial information includes results from April 1, 2023, through June 30, 2023. During the quarter ended June 30, 2023, the following activity supported our business priorities and strategy:

- Operating results:

Operating Portfolio	2Q 2023	2Q 2022	Notes
Period End Occupancy	98.0%	97.8%	<i>Five of our markets are above 97.5%.</i>
Leases Commenced	1.4 MSF	2.1 MSF	<i>Activity primarily concentrated in Guadalajara, Tijuana and Reynosa.</i>
Customer Retention	78.8%	88.8%	
Net Effective Rent Change	30.9%	19.6%	<i>Led by Tijuana, Juarez, Guadalajara, and Reynosa.</i>
Same Store Cash NOI	9.4%	5.1%	<i>Led by annual rent increases and rent change.</i>
Turnover Cost on Leases Commenced (per square foot)	US\$1.59	US\$1.96	

We use a same-store analysis to evaluate the performance of our owned operating properties. The population of the properties in this analysis is consistent from period to period, which eliminates the effects of changes in portfolio composition on performance metrics. In our view, the factors that affect rental revenues, rental expenses and NOI in the same store portfolio are generally the same as they are across the total portfolio. Our same store is measured in U.S. dollars and includes the effect of year-over-year movements in the Mexican peso.

- Capital deployment activities:

US\$ in millions	2Q 2023	2Q 2022	Notes
Acquisitions			
Acquisition Price	US\$75.1	US\$6.4	Three properties from Prologis located in Monterrey, Tijuana and Ciudad Juarez.
Building GLA (thousand sf)	652	130	
Weighted avg. stabilized cap rate	5.9%	7.3%	
Dispositions			
Sale Price	US\$27.9		Sale of assets in non-core markets
Building GLA (thousand sf)	714		
Weighted avg. stabilized cap rate	10.2%		

## Operational Outlook

Net absorption of modern product in our submarkets year-to-date stands at 17.5 million square feet, a 2 percent increase against last year.

Market vacancy for modern space was stable at 1.2 percent, as completions remained in-line with demand. We continue to expect a balanced supply-demand outcome for the full-year, keeping vacancy close to current levels and thus driving continued rent growth.

We continue to see elevated customer interest from both the manufacturing and consumption sectors. We closed significant leases with world-class tenants across our markets, providing us with enhanced confidence about the outlook for nearshoring and e-commerce in the country.

By market, we highlight the continued decline in vacancy for Mexico City from 1.7 percent to 1.2 percent, where land scarcity and slow entitlement processes have led to a supply crunch. All of our border markets and Guadalajara show sub-1 percent vacancies. In addition, more than 50 percent of space under construction in our markets is pre-leased, limiting the risk of oversupply.

We acknowledge that demand in developed markets is somewhat softer than in past years. Still, we see Mexico as a different story, with nearshoring as a structural change driving demand for our product in the medium-term. As such, we are optimistic that demand will remain solid.



## Acquisitions

Our exclusivity agreement with our sponsor, Prologis, gives us access to an important proprietary acquisition pipeline. As of the end of the quarter, Prologis and FIBRA Prologis had 4.6 million square feet under development or pre-stabilization, of which 72.2 percent was leased or pre-leased. Our exclusive access to the Prologis pipeline is a competitive advantage for FIBRA Prologis as it gives us the option to acquire high-quality buildings in our existing markets.

While third-party acquisitions are also possible for FIBRA Prologis, they depend on the availability of product that meets our criteria for quality and location. All potential acquisitions, regardless of source, are evaluated by management and factor in real estate and capital market conditions. They are subject to approval by FIBRA Prologis' Technical Committee according to its bylaws.

## Currency Exposure

At quarter end, our U.S.-dollar-denominated revenues represented 65.1 percent of annualized net effective rents, resulting in peso exposure of approximately 34.9 percent. In the near term, we expect peso-denominated revenues to be in the range of 35 percent of annualized net effective rents.

## Liquidity and Capital Resources


### *Overview*

We believe our ability to generate cash from operating activities and available financing sources (including our line of credit), as well as our disciplined balance sheet management, will allow us to meet anticipated acquisition, operating, debt service and distribution requirements.

### *Near-Term Principal Cash Sources and Uses*

As a FIBRA, we are required to distribute at least 95 percent of our taxable income. In addition to distributions to CBI holders, we expect our primary cash uses will include:

- asset management fee payment.
- capital expenditures and leasing costs on properties in our operating portfolio.
- acquisitions.



We expect to fund our cash needs principally from the following sources, all of which are subject to market conditions:

- available unrestricted cash balances of Ps. 7.8 billion (US\$455 million) as of June 30, 2023, the result of cash flow from operating properties.
- borrowing capacity of Ps. 8.6 billion (US\$500 million) under our unsecured credit facility.

### *Debt*

As of June 30, 2023, we had approximately Ps. 15.7 billion (US\$919 million) of debt at par value with a weighted average effective interest rate of 4.0 percent (a weighted average coupon rate of 4.0 percent) and a weighted average maturity of 7.0 years.

According to the CNBV regulation for the calculation of debt ratios, our loan-to-value and debt service coverage ratios as of June 30, 2023, were 20.1 percent and 19.8 times, respectively.



## Independent Auditors' Report on Review of Condensed Interim Financial Statements

To the Technical Committee and Trustors  
Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria

### *Introduction*

We have reviewed the accompanying condensed statement of financial position of Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria as at June 30, 2023, the condensed statements of comprehensive income, changes in equity and cash flows for the six month period then ended, and notes to the interim financial statements ("the condensed interim financial statement"). Management is responsible for the preparation and presentation of this condensed interim financial statements in accordance with International Accounting Standard (IAS) 34, '*Interim Financial Reporting*'. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

### *Scope of Review*

We conducted our review in accordance with the International Standard on Review Engagements 2410, "*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

(Continued)



*Conclusion*

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements as at June 30, 2023 are not prepared, in all material respects, in accordance with IAS 34, '*Interim Financial Reporting*'.

KPMG CARDENAS DOSAL, S. C.

A handwritten signature in blue ink, consisting of a large, stylized 'A' and 'R' with a horizontal line through them, and a vertical line extending downwards from the 'R'.

C. P. C. Alejandro Ruiz Luna

Mexico City, July 14, 2023

## Interim condensed statements of financial position

in thousands Mexican pesos	Note	June 30, 2023	December 31, 2022
<b>Assets</b>			
Current assets:			
Cash		\$ 7,781,591	\$ 2,704,577
Trade receivables, net		104,619	71,361
Other receivables and value added tax		348,164	336,428
Prepaid expenses	5	100,146	3,748
Current exchange rate options	13	2,343	14,113
Assets held for sale	6	-	539,218
		<b>8,336,863</b>	<b>3,669,445</b>
Non-current assets:			
Investment properties	7	71,037,244	74,733,756
Other investment properties		53,037	55,994
Non-current exchange rate options	13	20,509	36,840
Other assets		14,685	26,165
		<b>71,125,475</b>	<b>74,852,755</b>
<b>Total assets</b>		<b>\$ 79,462,338</b>	<b>\$ 78,522,200</b>
<b>Liabilities and equity</b>			
Current liabilities:			
Trade payables		\$ 90,730	\$ 89,250
Prepaid rent		30,543	74,568
Due to affiliates	12	12,809	61,023
Current portion of long term debt	8	63,168	115,685
		<b>197,250</b>	<b>340,526</b>
Non-current liabilities:			
Long term debt	8	15,711,478	17,785,094
Security deposits		364,917	404,234
		<b>16,076,395</b>	<b>18,189,328</b>
<b>Total liabilities</b>		<b>16,273,645</b>	<b>18,529,854</b>
<b>Equity:</b>			
CBFI holders' capital	9	38,885,136	31,149,718
Other equity accounts and retained earnings		24,303,557	28,842,628
<b>Total equity</b>		<b>63,188,693</b>	<b>59,992,346</b>
<b>Total liabilities and equity</b>		<b>\$ 79,462,338</b>	<b>\$ 78,522,200</b>

The accompanying notes are an integral part of these interim condensed financial statements.

## Interim condensed statements of comprehensive income

		For the three months ended June 30,		For the six months ended June 30,	
in thousands Mexican pesos, except per CBFI amounts	Note	2023	2022	2023	2022
<b>Revenues:</b>					
Lease rental income		\$ 1,217,790	\$ 1,218,959	\$ 2,473,290	\$ 2,442,328
Rental recoveries		114,469	129,456	260,630	277,700
Other property income		23,313	1,913	42,749	16,520
		<b>1,355,572</b>	<b>1,350,328</b>	<b>2,776,669</b>	<b>2,736,548</b>
<b>Operating expenses and other income and expenses:</b>					
Operating and maintenance		(95,892)	(87,359)	(189,313)	(173,066)
Utilities		(10,906)	(10,849)	(20,716)	(18,868)
Property management fees	12	(36,351)	(38,900)	(75,427)	(75,525)
Real estate taxes		(29,869)	(25,262)	(59,878)	(50,994)
Non-recoverable operating expenses		(16,843)	(14,074)	(25,715)	(24,765)
Gain on valuation of investment properties	7	3,530,974	1,810,636	3,653,021	5,305,716
Asset management fees	12	(130,225)	(138,253)	(262,894)	(272,881)
Incentive fee		(1,028,451)	(655,488)	(1,028,451)	(655,488)
Professional fees		(23,680)	(24,705)	(42,419)	(45,589)
Finance cost		(172,139)	(221,986)	(350,050)	(443,965)
Net loss on early extinguishment of debt		(19,067)	-	(19,067)	-
Unused credit facility fee		(6,253)	(4,359)	(15,379)	(9,080)
Net loss on exchange rate hedge instruments		(23,433)	(1,042)	(58,315)	(17,272)
Net exchange gain (loss)		35,203	(22,826)	82,377	3,640
Other general and administrative income		57,438	7,988	88,880	6,548
		<b>2,030,506</b>	<b>573,521</b>	<b>1,676,654</b>	<b>3,528,411</b>
<b>Net income</b>		<b>3,386,078</b>	<b>1,923,849</b>	<b>4,453,323</b>	<b>6,264,959</b>
<b>Other comprehensive (loss) gain:</b>					
<i>Items that are not reclassified subsequently to profit or loss:</i>					
Translation (loss) gain from functional currency to reporting currency		(3,633,010)	675,017	(7,552,041)	(1,129,373)
<i>Items that are or may be reclassified subsequently to profit or loss:</i>					
Unrealized gain on interest rate hedge instruments		208	244	427	485
		<b>(3,632,802)</b>	<b>675,261</b>	<b>(7,551,614)</b>	<b>(1,128,888)</b>
<b>Total comprehensive (loss) income</b>		<b>\$ (246,724)</b>	<b>\$ 2,599,110</b>	<b>\$ (3,098,291)</b>	<b>\$ 5,136,071</b>
<b>Earnings per CBFI</b>	10	<b>\$ 3.09</b>	<b>\$ 2.25</b>	<b>\$ 4.21</b>	<b>\$ 7.32</b>

The accompanying notes are an integral part of these interim condensed financial statements.



## Interim condensed statements of changes in equity

For the six month periods ended June 30, 2023, and 2022

in thousands Mexican pesos	CBFI holders' capital	Other equity accounts	Repurchase of CBFIs	Retained earnings	Total
<b>Balance as of January 1, 2022</b>	<b>\$ 22,688,711</b>	<b>\$ 8,686,345</b>	<b>\$ (5,000)</b>	<b>\$ 18,378,755</b>	<b>\$ 49,748,811</b>
Dividends	-	-	-	(980,770)	(980,770)
CBFIs to be issued	655,488	-	-	-	655,488
<b>Comprehensive income:</b>					
Translation loss from functional currency to reporting currency	-	(1,129,373)	-	-	(1,129,373)
Unrealized gain on interest rate hedge instruments	-	485	-	-	485
Net income	-	-	-	6,264,959	6,264,959
<b>Total comprehensive (loss) income</b>	<b>-</b>	<b>(1,128,888)</b>	<b>-</b>	<b>6,264,959</b>	<b>5,136,071</b>
<b>Balance as of June 30, 2022</b>	<b>\$ 23,344,199</b>	<b>\$ 7,557,457</b>	<b>\$ (5,000)</b>	<b>\$ 23,662,944</b>	<b>\$ 54,559,600</b>
<b>Balance as of January 1, 2023</b>	<b>\$ 31,149,718</b>	<b>\$ 5,034,978</b>	<b>\$ (5,000)</b>	<b>\$ 23,812,650</b>	<b>\$ 59,992,346</b>
Dividends	-	-	-	(1,440,780)	(1,440,780)
CBFIs issued	6,903,952	-	-	-	6,903,952
CBFIs to be issued	1,028,451	-	-	-	1,028,451
Rights offering issuance costs	(196,985)	-	-	-	(196,985)
<b>Comprehensive income:</b>					
Translation loss from functional currency to reporting currency	-	(7,552,041)	-	-	(7,552,041)
Unrealized gain on interest rate hedge instruments	-	427	-	-	427
Net income	-	-	-	4,453,323	4,453,323
<b>Total comprehensive (loss) income</b>	<b>-</b>	<b>(7,551,614)</b>	<b>-</b>	<b>4,453,323</b>	<b>(3,098,291)</b>
<b>Balance as of June 30, 2023</b>	<b>\$ 38,885,136</b>	<b>\$ (2,516,636)</b>	<b>\$ (5,000)</b>	<b>\$ 26,825,193</b>	<b>\$ 63,188,693</b>

The accompanying notes are an integral part of these interim condensed financial statements.

## Interim condensed statements of cash flows

in thousands Mexican pesos	For the six months ended June 30,	
	2023	2022
<b>Operating activities:</b>		
Net income	\$ 4,453,323	\$ 6,264,959
Adjustments for:		
Gain on valuation of investment properties	(3,653,021)	(5,305,716)
Incentive fee	1,028,451	655,488
Allowance for uncollectible trade receivables	5,107	5,385
Finance cost	350,050	443,965
Net loss on early extinguishment of debt	19,067	-
Realized loss on exchange rate hedge instruments	12,142	13,846
Unrealized loss on exchange rate hedge instruments	46,173	3,426
Net unrealized exchange gain	(89,308)	(3,451)
Straight-line of lease rental revenue	(21,606)	(58,769)
Change in working capital:		
Trade receivables	(37,274)	(9,171)
Other receivables	(50,706)	48,427
Prepaid expenses	(96,823)	(45,506)
Other assets	8,440	5,097
Trade payables	(2,457)	(112,348)
Due to affiliates	(41,136)	1,410
Security deposits	7,515	37,529
Prepaid rent	(35,384)	(52,496)
<b>Net cash flow provided by operating activities</b>	<b>1,902,553</b>	<b>1,892,075</b>
<b>Investing activities:</b>		
Acquisition of investment properties	(1,245,822)	(1,462,139)
Disposition of investment properties	478,856	-
Cost related with acquisition of investment properties	(39,930)	(83,819)
Capital expenditures on investment properties	(272,050)	(292,000)
<b>Net cash flow used in investing activities</b>	<b>(1,078,946)</b>	<b>(1,837,958)</b>
<b>Financing activities:</b>		
Acquisition of exchange rate options	(37,246)	-
Dividends paid	(1,440,780)	(980,770)
Long term debt borrowings	-	2,556,408
Long term debt payments	(31,038)	(614,586)
Interest paid	(337,529)	(412,521)
CBFIs issued, related to the rights offering	6,877,831	-
Rights offering issuance costs	(196,985)	-
<b>Net cash flow provided by financing activities</b>	<b>4,834,253</b>	<b>548,531</b>
<b>Net increase in cash</b>	<b>5,657,860</b>	<b>602,648</b>
Effect of foreign currency exchange rate changes on cash	(580,846)	(237,935)
Cash at beginning of the period	2,704,577	342,501
<b>Cash at the end of the period</b>	<b>\$ 7,781,591</b>	<b>\$ 707,214</b>
<b>Non-cash transactions:</b>		
CBFIs to be issued, related to the incentive fee	1,028,451	655,488
Dispositions cost to be paid	14,303	-
<b>Total non-cash transactions</b>	<b>\$ 1,042,754</b>	<b>\$ 655,488</b>

The accompanying notes are an integral part of these interim condensed financial statements.

## Notes to interim condensed financial statements

As of June 30, 2023, and 2022, and for the three and six month periods then ended and December 31, 2022  
In thousands of Mexican pesos, except per CBFI (Acronym for trust certificates in Spanish)

### 1. Main activity and structure

**Main activity** – Fideicomiso Irrevocable 1721 Banco Actinver, S.A. Institucion de Banca Multiple, Grupo Financiero Actinver, Division Fiduciario or FIBRA Prologis ("FIBRAPL" or the "Trust") is a trust formed according to the Irrevocable Trust Agreement 1721 dated August 13, 2013 ("Date of Inception").

FIBRAPL is a Mexican real estate investment trust authorized by Mexican law (Fideicomiso de Inversión en Bienes Raíces, or FIBRA, as per its name in Spanish) with its address on Paseo de los Tamarindos No. 90, Torre 2, Piso 22, Bosques de las Lomas, Cuajimalpa de Morelos, C. P. 05120. The primary purpose of FIBRAPL is the acquisition or development of logistics real estate assets in Mexico, generally with the purpose of leasing such real estate to third parties under long-term operating leases.

The term of FIBRAPL is indefinite in accordance with the Trust Agreement. FIBRAPL does not have employees; accordingly, it does not have labor obligations. All administrative services are provided by Prologis Property México S. A. de C. V. ("Manager"), a wholly owned subsidiary of Prologis, Inc. ("Prologis").

**Structure** – FIBRAPL's parties are:

<b>Trustor:</b>	Prologis Property México, S. A. de C. V.
<b>First beneficiaries:</b>	CBFI holders
<b>Trustee:</b>	Banco Actinver, S.A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria
<b>Common representative:</b>	Monex Casa de Bolsa, S. A. de C. V., Monex Grupo Financiero
<b>Manager:</b>	Prologis Property México, S. A. de C. V.

## 2. Basis of presentation

**Interim financial reporting** - The accompanying interim condensed financial statements as of June 30, 2023, and 2022, and for the three and six month periods then ended and December 31, 2022, have been prepared in accordance with the International Accounting Standard No. 34 ("IAS no.34"), interim financial reporting. Therefore, these financial statements do not include all the information required in a complete annual report prepared in accordance with International Financial Reporting Standards ("IFRS"). The interim condensed financial statements should be read in conjunction with the annual financial statements as of December 31, 2022, and for the year then ended, prepared in accordance with IFRS.

FIBRAPL management believes that all adjustments and reclassifications that are required for a proper presentation of the financial information are included in these interim condensed financial statements.

## 3. Summary of significant accounting policies

The significant accounting policies applied in the preparation of the interim condensed financial statements are consistent with those followed in the preparation of, and disclosed in, FIBRAPL's audited financial statements as of December 31, 2022.

The new accounting standards applicable as of January 1st, 2023, did not have a significant impact on the condensed interim financial statements as of June 30, 2023, of FIBRAPL.

## 4. Segment reporting

Operating segment information is presented based on how management analyzes the business, which includes information aggregated by market. The assets and liabilities, and results for these operating segments are presented as of June 30, 2023, and December 31, 2022, and for the three and six month periods ended June 30, 2023, and 2022, respectively. FIBRAPL operates in six geographic markets that represent its reportable operating segments under IFRS 8 as follows: Mexico City, Guadalajara, Monterrey, Tijuana, Reynosa and Juarez.

	For the three months ended June 30, 2023						
in thousands Mexican pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa	Juarez	Total
<b>Revenues:</b>							
Lease rental income	\$ 533,243	\$ 152,681	\$ 156,559	\$ 176,577	\$ 115,364	\$ 83,366	\$ 1,217,790
Rental recoveries	41,007	9,808	19,184	19,062	12,172	13,236	114,469
Other property income	4,423	2,665	5,792	3,513	6,635	285	23,313
	<b>578,673</b>	<b>165,154</b>	<b>181,535</b>	<b>199,152</b>	<b>134,171</b>	<b>96,887</b>	<b>1,355,572</b>
<b>Expenses:</b>							
Operating and maintenance	(36,428)	(12,396)	(11,127)	(13,281)	(10,893)	(11,767)	(95,892)
Utilities	(5,123)	(1,387)	(1,809)	(1,711)	(264)	(612)	(10,906)
Property management fees	(15,729)	(3,162)	(5,226)	(4,914)	(4,454)	(2,866)	(36,351)
Real estate taxes	(14,363)	(2,871)	(1,324)	(3,993)	(3,847)	(3,471)	(29,869)
Non-recoverable operating expenses	(6,121)	(3,826)	(1,262)	(1,626)	(1,318)	(2,690)	(16,843)
	<b>\$ 500,909</b>	<b>\$ 141,512</b>	<b>\$ 160,787</b>	<b>\$ 173,627</b>	<b>\$ 113,395</b>	<b>\$ 75,481</b>	<b>\$ 1,165,711</b>

	For the three months ended June 30, 2022						
in thousands Mexican pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa	Juarez	Total
<b>Revenues:</b>							
Lease rental income	\$ 502,361	\$ 159,401	\$ 148,022	\$ 172,649	\$ 136,881	\$ 99,645	\$ 1,218,959
Rental recoveries	51,478	11,556	19,746	16,436	15,043	15,197	129,456
Other property income	455	437	462	385	110	64	1,913
	<b>554,294</b>	<b>171,394</b>	<b>168,230</b>	<b>189,470</b>	<b>152,034</b>	<b>114,906</b>	<b>1,350,328</b>
<b>Expenses:</b>							
Operating and maintenance	(38,042)	(10,790)	(10,170)	(9,807)	(9,075)	(9,475)	(87,359)
Utilities	(5,479)	(1,321)	(2,532)	(766)	(249)	(502)	(10,849)
Property management fees	(16,695)	(3,731)	(5,176)	(4,751)	(4,951)	(3,596)	(38,900)
Real estate taxes	(15,182)	(1,674)	(1,304)	(2,631)	(1,568)	(2,903)	(25,262)
Non-recoverable operating expenses	(4,943)	(553)	(686)	(6,173)	(569)	(1,150)	(14,074)
	<b>\$ 473,953</b>	<b>\$ 153,325</b>	<b>\$ 148,362</b>	<b>\$ 165,342</b>	<b>\$ 135,622</b>	<b>\$ 97,280</b>	<b>\$ 1,173,884</b>

	For the six months ended June 30, 2023						
in thousands Mexican pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa	Juarez	Total
<b>Revenues:</b>							
Lease rental income	\$ 1,065,267	\$ 308,557	\$ 317,598	\$ 358,321	\$ 246,780	\$ 176,767	\$ 2,473,290
Rental recoveries	110,140	24,981	40,691	29,855	26,053	28,910	260,630
Other property income	8,721	4,395	9,816	6,241	12,473	1,103	42,749
	<b>1,184,128</b>	<b>337,933</b>	<b>368,105</b>	<b>394,417</b>	<b>285,306</b>	<b>206,780</b>	<b>2,776,669</b>
<b>Expenses:</b>							
Operating and maintenance	(76,452)	(24,307)	(22,040)	(24,251)	(21,748)	(20,515)	(189,313)
Utilities	(10,131)	(2,213)	(3,437)	(2,884)	(776)	(1,275)	(20,716)
Property management fees	(30,258)	(8,371)	(10,401)	(10,130)	(9,110)	(7,157)	(75,427)
Real estate taxes	(28,726)	(5,788)	(2,648)	(7,985)	(7,788)	(6,943)	(59,878)
Non-recoverable operating expenses	(10,589)	(4,633)	(1,964)	(1,855)	(2,959)	(3,715)	(25,715)
	<b>\$ 1,027,972</b>	<b>\$ 292,621</b>	<b>\$ 327,615</b>	<b>\$ 347,312</b>	<b>\$ 242,925</b>	<b>\$ 167,175</b>	<b>\$ 2,405,620</b>

	For the six months ended June 30, 2022						
in thousands Mexican pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa	Juarez	Total
<b>Revenues:</b>							
Lease rental income	\$ 1,012,834	\$ 308,850	\$ 299,169	\$ 347,117	\$ 275,001	\$ 199,357	\$ 2,442,328
Rental recoveries	112,511	29,292	38,459	35,235	32,075	30,128	277,700
Other property income	5,844	1,311	1,232	1,622	483	6,028	16,520
	<b>1,131,189</b>	<b>339,453</b>	<b>338,860</b>	<b>383,974</b>	<b>307,559</b>	<b>235,513</b>	<b>2,736,548</b>
<b>Expenses:</b>							
Operating and maintenance	(74,607)	(21,636)	(19,798)	(19,915)	(18,336)	(18,774)	(173,066)
Utilities	(9,762)	(2,025)	(4,074)	(1,868)	(460)	(679)	(18,868)
Property management fees	(32,385)	(7,266)	(10,107)	(9,181)	(9,624)	(6,962)	(75,525)
Real estate taxes	(30,042)	(3,337)	(2,608)	(6,065)	(3,137)	(5,805)	(50,994)
Non-recoverable operating expenses	(10,454)	(866)	(869)	(6,334)	(3,539)	(2,703)	(24,765)
	<b>\$ 973,939</b>	<b>\$ 304,323</b>	<b>\$ 301,404</b>	<b>\$ 340,611</b>	<b>\$ 272,463</b>	<b>\$ 200,590</b>	<b>\$ 2,393,330</b>

	As of June 30, 2023							
in thousands Mexican pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa	Juarez	Unsecured debt	Total
Investment properties:								
Land	\$ 6,054,151	\$ 1,508,272	\$ 1,840,671	\$ 2,405,576	\$ 1,126,494	\$ 1,115,217	\$ -	\$ 14,050,381
Buildings	24,216,602	6,033,086	7,362,682	9,622,303	4,505,978	4,460,869	-	56,201,520
	30,270,753	7,541,358	9,203,353	12,027,879	5,632,472	5,576,086	-	70,251,901
Straight-line of lease rental revenue	293,861	150,844	93,813	138,210	73,191	35,424	-	785,343
Investment properties	\$ 30,564,614	\$ 7,692,202	\$ 9,297,166	\$ 12,166,089	\$ 5,705,663	\$ 5,611,510	\$ -	\$ 71,037,244
Other investment properties	\$ 53,037	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 53,037
Long term debt	\$ 411,173	\$ 993,194	\$ 1,036,210	\$ 543,045	\$ -	\$ -	\$ 12,791,024	\$ 15,774,646

	As of December 31, 2022							
in thousands Mexican pesos	Mexico City	Guadalajara	Monterrey	Tijuana	Reynosa	Juarez	Unsecured debt	Total
Investment properties:								
Land	\$ 6,043,036	\$ 1,747,574	\$ 2,080,616	\$ 2,430,880	\$ 1,283,633	\$ 1,194,135	\$ -	\$ 14,779,874
Buildings	24,172,147	6,990,294	8,322,464	9,723,519	5,134,537	4,776,536	-	59,119,497
	30,215,183	8,737,868	10,403,080	12,154,399	6,418,170	5,970,671	-	73,899,371
Straight-line of lease rental revenue	302,567	147,028	103,438	152,983	88,262	40,107	-	834,385
Investment properties	\$ 30,517,750	\$ 8,884,896	\$ 10,506,518	\$ 12,307,382	\$ 6,506,432	\$ 6,010,778	\$ -	\$ 74,733,756
Assets held for sale	\$ -	\$ -	\$ -	\$ -	\$ 421,113	\$ 118,105	\$ -	\$ 539,218
Other investment properties	\$ 55,994	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 55,994
Long term debt	\$ 464,926	\$ 1,029,370	\$ 1,171,673	\$ 724,939	\$ -	\$ -	\$ 14,509,871	\$ 17,900,779

## 5. Prepaid expenses

As of June 30, 2023, and December 31, 2022, current prepaid expenses of FIBRAPL were as follows:

in thousands Mexican pesos	June 30, 2023	December 31, 2022
Real estate tax	\$ 60,639	\$ -
Other prepaid expenses	39,507	2,960
Insurance	-	788
<b>Current prepaid expenses</b>	<b>\$ 100,146</b>	<b>\$ 3,748</b>

## 6. Assets held for sale

As of December 31, 2022, five properties located in Hermosillo, Sonora, and Matamoros, Tamaulipas, with a leasable area of 0.7 million square feet and a fair value of \$27.9 million U.S. dollars (\$539.2 million Mexican Pesos), were classified as held for sale. The properties were sold in the second quarter of 2023. See note 7.

## 7. Investment properties

FIBRAPL obtained valuations from independent appraisers in order to determine the fair value of its investment properties.

The reconciliation of investment and held for sale properties for the six month periods ended June 30, 2023, and 2022, are as follows:

in thousands Mexican pesos	For the six months ended June 30,	
	2023	2022
Beginning balance	\$ 74,733,756	\$ 71,267,372
Translation effect from functional currency <sup>(*)</sup>	(8,477,521)	(1,371,445)
Acquisition of investment properties	1,245,822	1,446,239
Acquisition costs	39,930	83,819
Disposition of held for sale properties	(478,856)	-
Capital expenditures, leasing commissions and tenant improvements	272,050	292,000
Straight-line of lease rental revenue	49,042	42,128
Gain on valuation of investment properties	3,653,021	5,305,716
<b>Investment and held for sale properties</b>	<b>\$ 71,037,244</b>	<b>\$ 77,065,829</b>

\* The fair value of investment properties is translated from U.S. dollars to Mexican pesos. The U.S. dollar to Mexican peso exchange rate as of June 30, 2023, and 2022, is of 17.1187 and 20.1443, respectively.

### i) Valuation technique

The valuation model considers the present value of net cash flows to be generated by the property, taking into account the expected rental growth rate, vacancy periods, occupancy rate, lease incentive costs such as rent-free periods and other costs not paid by tenants. The expected net cash flows are discounted using risk adjusted discount rates. Among other factors, the discount rate estimation considers the quality of a building and its location, tenant credit quality and lease terms.

### ii) Significant unobservable inputs

	June 30,	
	2023	2022
Risk adjusted discount rates	From 8.25% to 11.25% Weighted Avg. 9.36%	From 7.25% to 11.75% Weight Avg. 8.21%
Risk adjusted capitalization rates	From 6.75% to 9.75% Weighted Avg. 7.73%	From 6.00% to 10.25% Weight Avg. 6.86%

### iii) Interrelationship between key unobservable inputs and fair value measurement

The estimated fair value would increase (decrease) if:

- a. - Expected market rental income per market were higher (lower);
- b. - Vacancy periods were shorter (longer);
- c. - The occupancy rate were higher (lower);
- d. - Rent-free periods were shorter (longer); or
- e. - The risk adjusted discount rate were lower (higher)

The main transactions carried out by FIBRAPL in its investment properties during the first six months of 2023 are as follows:

			Lease area	Acquisition value	
in millions, except lease area	Date	Market	square feet	Mexican pesos	including closing costs U. S. dollars
Acquisitions:					
El Florido Building #2	16-June-23	Tijuana	304,503	\$ 680.0	\$ 39.7
Apodaca Building #8	16-June-23	Monterrey	104,634	193.8	11.3
Juarez Building #5	16-June-23	Juarez	242,121	412.0	24.1
Total acquisitions			651,258	\$ 1,285.8	\$ 75.1

			Lease area	Assets sale price	
in millions, except lease area	Date	Market	square feet	Mexican pesos	U. S. dollars
Dispositions:					
Laredo Industrial Center #1	28-Jun-23	Reynosa	84,987	\$ 81.4	\$ 4.8
Matamoros Ind. Ctr. #1	22-Jun-23	Reynosa	298,840	292.6	17.0
Dynatech Ind. Ctr. #3	22-Jun-23	Juarez	106,915	39.6	2.3
Dynatech Ind. Ctr. #2	22-Jun-23	Juarez	175,019	47.1	2.7
Dynatech Ind. Ctr. #1	22-Jun-23	Juarez	48,078	18.2	1.1
Total dispositions			713,839	\$ 478.9	\$ 27.9

## 8. Long term debt

As of June 30, 2023, and December 31, 2022, FIBRAPL had long term debt comprised of loans from financial institutions, publicly issued bonds and private placement in U.S. dollars, as follows:

in thousands	Denomination	Maturity date <sup>(*)</sup>	Rate	June 30, 2023		December 31, 2022	
				U. S. dollars	Mexican pesos	U. S. dollars	Mexican pesos
Prudential Insurance Company and Metropolitan Life Insurance Co. (The Pru-Met Loan) 1st. Section (Secured)	USD	1-Feb-26	4.67%	\$ 53,120	\$ 909,345	\$ 53,500	\$ 1,035,840
Prudential Insurance Company and Metropolitan Life Insurance Co. (The Pru-Met Loan) 2nd. Section (Secured)	USD	1-Feb-26	4.67%	53,120	909,345	53,500	1,035,840
Metropolitan Life Insurance Company (Secured)	USD	7-Dec-26	5.18% <sup>(***)</sup>	67,679	1,158,576	68,622	1,328,625
Green bond (Unsecured)	USD	22-Apr-31	3.73%	70,000	1,198,309	70,000	1,355,305
Green bond (Unsecured)	USD	28-Nov-32	4.12%	375,000	6,419,513	375,000	7,260,563
Private Placement (Unsecured)	USD	1-Jul-39	3.48% <sup>(**)</sup>	300,000	5,135,610	300,000	5,808,450
			<b>Total</b>	<b>918,919</b>	<b>15,730,698</b>	<b>920,622</b>	<b>17,824,623</b>
Long term debt interest accrued				6,514	111,511	6,564	127,089
Debt premium, net				3,109	53,222	3,552	68,772
Deferred financing cost				(7,057)	(120,785)	(6,183)	(119,705)
			<b>Total debt</b>	<b>921,485</b>	<b>15,774,646</b>	<b>924,555</b>	<b>17,900,779</b>
Less: Current portion of long term debt				3,690	63,168	5,975	115,685
<b>Total long term debt</b>				<b>\$ 917,795</b>	<b>\$ 15,711,478</b>	<b>\$ 918,580</b>	<b>\$ 17,785,094</b>

\* The Maturity date of Green Bond #1 and Private Placement is considering the last due date of the Notes and USPP notes, respectively.

\*\* Weighted average interest rate considering all Private Placement series

\*\*\* Weighted average interest rate considering all contracts under MetLife loan



The main transactions carried out by FIBRAPL in its debt during the first six months of 2023 are as follows:

in millions	Date	Currency	Interest rate	Mexican pesos	U. S. dollars
<b>Payments:</b>					
Prudential Insurance Company and Metropolitan Life Insurance Co. (Secured)	1-Jun-23	U. S. dollars	4.67%	\$ 3.4	\$ 0.2
Metropolitan Life Insurance Company (Secured)	1-Jun-23	U. S. dollars	5.18% weighted average(*)	2.8	0.2
Prudential Insurance Company and Metropolitan Life Insurance Co. (Secured)	2-May-23	U. S. dollars	4.67%	3.4	0.2
Metropolitan Life Insurance Company (Secured)	2-May-23	U. S. dollars	5.18% weighted average(*)	2.9	0.2
Prudential Insurance Company and Metropolitan Life Insurance Co. (Secured)	3-Apr-23	U. S. dollars	4.67%	3.4	0.2
Metropolitan Life Insurance Company (Secured)	3-Apr-23	U. S. dollars	5.18% weighted average(*)	2.8	0.2
Prudential Insurance Company and Metropolitan Life Insurance Co. (Secured)	1-Mar-23	U. S. dollars	4.67%	3.4	0.2
Metropolitan Life Insurance Company (Secured)	1-Mar-23	U. S. dollars	5.18% weighted average(*)	3.0	0.2
Metropolitan Life Insurance Company (Secured)	1-Feb-23	U. S. dollars	5.18% weighted average(*)	2.9	0.2
Metropolitan Life Insurance Company (Secured)	3-Jan-23	U. S. dollars	5.18% weighted average(*)	3.0	0.2
<b>Total payments</b>				<b>\$ 31.0</b>	<b>\$ 2.0</b>

\* Weighted average interest rate considering all contracts under Metlife loan

On April 27, 2023, FIBRAPL amended and restated its \$400 million unsecured, sustainability-linked revolving line of credit with a syndicate of nine banks (Banco Nacional de México, S.A., Grupo Financiero Banamex, División Fiduciaria). Additionally, an accordion feature provides FIBRAPL with the option to increase the credit facility up to US\$500 million subject to lender approval. The new credit facility has an initial maturity of April 27, 2026, with two one-year extensions at borrower's option, subject to the payment of an extension fee. As of June 30, 2023, and December 31, 2022, FIBRAPL has no outstanding balance. The Banco Nacional de Mexico Credit Facility is subject to a sustainability KPI (Key Performance Indicator) based on portfolio area with LED lighting. The Credit Facility can be used by FIBRAPL for acquisitions, working capital needs and general corporate purposes. The Credit Facility bears interest on borrowings outstanding at LIBOR plus 133 basis points denominated in U.S. dollars.

During the six month periods ended June 30, 2023, and 2022, FIBRAPL paid interest on long term debt of \$18.2 million U.S. dollars (\$337.5 million Mexican pesos) and \$20.8 million U.S. dollars (\$412.5 million Mexican pesos) respectively, and principal of \$2.0 million U.S. dollars (\$31.0 million Mexican pesos) and \$30.7 million U.S. dollars (\$614.6 million Mexican pesos), respectively.

As of June 30, 2023, FIBRAPL was in compliance with all its covenants.

## 9. Equity

On June 5, 2023, FIBRAPL recorded 16,404,726 CBFIs to be issued based on the annual incentive fee of \$1,028.5 million Mexican pesos, approved in the ordinary holders meeting on July 3, 2023.

On May 4, 2023, FIBRAPL issued an additional 105,000,000 CBFIs at \$59.00 Mexican pesos per certificate through an offering price. The offering consists of (a) a public offering in Mexico of CBFIs (the "Mexican Offering") and (b) a concurrent international offering of CBFIs to qualified institutional buyers as defined under Rule 144A under the U.S. Securities Act of 1933, as amended (the "Securities Act"), in transactions exempt from registration thereunder (the "International Offering" and, together with the Mexican Offering, the "Global Offering").

In connection with this offering price, on May 11, 2023, the representatives of the underwriters and initial purchasers exercised the over-allotment option to purchase an additional 12,049,735 CBFIs at same price of offering per CBFI.

Proceeds from the subscription offering were \$6,904 million Mexican pesos less issuance cost.

As of June 30, 2023, total CBFIs outstanding were 1,138,919,227.

FIBRAPL distributed dividends as follows:

in millions, except per CBFI					
	Date	Mexican pesos	U. S. dollars	Mexican pesos per CBFI	U. S. dollars per CBFI
<b>Distributions:</b>					
Dividends	24-Feb-23	\$ 868.6	\$ 47.2	\$ 0.8500	\$ 0.0462
Dividends	18-Jan-23	572.2	30.5	0.5600	0.0299
<b>Total distributions</b>		<b>\$ 1,440.8</b>	<b>\$ 77.7</b>		

## 10. Earnings per CBFI

The calculated basic and diluted earnings per CBFI are the same, presented as follows:

	For the three months ended June 30,		For the six months ended June 30,	
	2023	2022	2023	2022
in thousands Mexican Pesos, except per CBFI				
Basic and diluted earnings per CBFI (pesos)	\$ 3.09	\$ 2.25	\$ 4.21	\$ 7.32
Net income	3,386,078	1,923,849	4,453,323	6,264,959
<b>Weighted average number of CBFIs ('000)</b>	<b>1,094,091</b>	<b>856,419</b>	<b>1,058,331</b>	<b>856,419</b>

## 11. Fair Value of Assets and Liabilities

Some of the accounting policies and disclosures of FIBRAPL require measuring the fair value of assets and financial liabilities.

FIBRAPL has established a control framework in relation to the measurement of fair value. This includes supervision from an internal specialist of all significant fair value measurements, including the fair value of Level 3 inputs (disclosed below).

FIBRAPL management regularly reviews the significant unobservable inputs and valuation adjustments. If third party information is used, such as broker quotes or pricing services to measure fair values, management evaluates the evidence from third parties to support the conclusion that these valuations satisfy the requirements of IFRS, including the level within the fair value hierarchy (discussed below) within which those valuations should be classified.

When the fair value of an asset or liability is measured, FIBRAPL uses observable market data whenever possible. The fair values are classified into different levels within a fair value hierarchy based on the variables used in the valuation techniques as follows:

- Level 1: (Unadjusted) quoted prices in active markets for identical assets or liabilities.
- Level 2: Different data quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. prices.) or indirectly (i.e. derived from prices).
- Level 3: Data for the asset or liability that are not based on observable market data (unobservable inputs).

If the variables used to measure the fair value of an asset or liability can be classified into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety on the same level of the fair value hierarchy as lowest level that is meaningful to the overall measurement.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value:

in thousands Mexican Pesos	Carrying amount				As of June 30, 2023			
	Designated at fair value	Cash and receivables	Other financial liabilities	Total	Fair value			
					Level 1	Level 2	Level 3	Total
<b>Financial assets measured at fair value</b>								
Investment properties	\$ 71,037,244	\$ -	\$ -	\$ 71,037,244	\$ -	\$ -	\$ 71,037,244	\$ 71,037,244
Other real investment properties	53,037	-	-	53,037	-	-	53,037	53,037
Exchange rate options	22,852	-	-	22,852	-	22,852	-	22,852
	<b>\$ 71,113,133</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 71,113,133</b>	<b>\$ -</b>	<b>\$ 22,852</b>	<b>\$ 71,090,281</b>	<b>\$ 71,113,133</b>
<b>Financial assets not measured at fair value</b>								
Cash	\$ -	\$ 7,781,591	\$ -	\$ 7,781,591	\$ -	\$ -	\$ -	\$ -
Trade receivables	-	104,619	-	104,619	-	-	-	-
Other receivables	-	8,368	-	8,368	-	-	-	-
	<b>\$ -</b>	<b>\$ 7,894,578</b>	<b>\$ -</b>	<b>\$ 7,894,578</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Financial liabilities not measured at fair value</b>								
Trade payables	\$ -	\$ -	\$ 105,033	\$ 105,033	\$ -	\$ -	\$ -	\$ -
Due to affiliates	-	-	12,809	12,809	-	-	-	-
Long term debt	-	-	15,774,646	15,774,646	-	13,367,244	-	13,367,244
	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 15,892,488</b>	<b>\$ 15,892,488</b>	<b>\$ -</b>	<b>\$ 13,367,244</b>	<b>\$ -</b>	<b>\$ 13,367,244</b>

in thousands Mexican Pesos	Carrying amount				As of December 31, 2022			
	Designated at fair value	Cash and receivables	Other financial liabilities	Total	Fair value			
					Level 1	Level 2	Level 3	Total
<b>Financial assets measured at fair value</b>								
Investment properties	\$ 74,733,756	\$ -	\$ -	\$ 74,733,756	\$ -	\$ -	\$ 74,733,756	\$ 74,733,756
Other real investment properties	55,994	-	-	55,994	-	-	55,994	55,994
Assets held for sale	539,218	-	-	539,218	-	539,218	-	539,218
Exchange rate options	50,953	-	-	50,953	-	50,953	-	50,953
	<b>\$ 75,379,921</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 75,379,921</b>	<b>\$ -</b>	<b>\$ 590,171</b>	<b>\$ 74,789,750</b>	<b>\$ 75,379,921</b>
<b>Financial assets not measured at fair value</b>								
Cash	\$ -	\$ 2,704,577	\$ -	\$ 2,704,577	\$ -	\$ -	\$ -	\$ -
Trade receivables	-	71,361	-	71,361	-	-	-	-
Other receivables	-	7,440	-	7,440	-	-	-	-
	<b>\$ -</b>	<b>\$ 2,783,378</b>	<b>\$ -</b>	<b>\$ 2,783,378</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Financial liabilities not measured at fair value</b>								
Trade payables	\$ -	\$ -	\$ 89,250	\$ 89,250	\$ -	\$ -	\$ -	\$ -
Due to affiliates	-	-	61,023	61,023	-	-	-	-
Long term debt	-	-	17,900,779	17,900,779	-	15,175,292	-	15,175,292
	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 18,051,052</b>	<b>\$ 18,051,052</b>	<b>\$ -</b>	<b>\$ 15,175,292</b>	<b>\$ -</b>	<b>\$ 15,175,292</b>

FIBRAPL recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change occurred. There have been no transfers between fair value levels during the period.

## 12. Affiliates information

The detail of transactions of FIBRAPL with its related parties is as follows:

### a. Due to affiliates

As of June 30, 2023, and December 31, 2022, the outstanding balances due to related parties were as follows:

in thousands Mexican pesos	June 30, 2023		December 31, 2022	
Asset management fee	\$	409	\$	48,059
Property management fee		12,400		12,964
<b>Total due to affiliates</b>	<b>\$</b>	<b>12,809</b>	<b>\$</b>	<b>61,023</b>

### b. Transactions with affiliates

FIBRAPL is obligated to pay an incentive fee equal to 10.0% of cumulative total CBFi holder returns in excess of an annual compounded expected return of 9.0%, which is measured annually. As part of the Ordinary Holders Meeting on July 3, 2023, the Manager was approved to receive the Incentive Fee through issuance of 16,404,726 CBFIs. The CBFIs issued to the Manager are subject to a six-month lock-up period as established under the Management Agreement. The return measurement related to the incentive fee is based on a cumulative period. As of June 30, 2023, FIBRAPL recorded an incentive fee expense in the amount of \$1,028.5 million Mexican pesos (\$58.7 million U.S. dollars) for the period of June 6, 2022, to June 5, 2023.

Transactions with affiliated companies for the three and six month periods ended June 30, 2023, and 2022, were as follows:

in thousands Mexican pesos	For the three months ended June 30,		For the six months ended June 30,	
	2023	2022	2023	2022
Asset management fee	\$ (130,225)	\$ (138,253)	\$ (262,894)	\$ (272,881)
Property management fee	\$ (36,351)	\$ (38,900)	\$ (75,427)	\$ (75,525)
Leasing commissions	\$ (7,106)	\$ (9,047)	\$ (23,154)	\$ (15,588)
Development fee	\$ (4,218)	\$ (2,690)	\$ (13,238)	\$ (6,267)
Maintenance costs	\$ (2,059)	\$ (1,396)	\$ (4,050)	\$ (7,148)
Incentive Fee	\$ (1,028,451)	\$ (655,488)	\$ (1,028,451)	\$ (655,488)

### 13. Hedging activities

#### Exchange rate options

in thousands					Mexican pesos		Mexican pesos		U.S. dollars	
Start date	End date	Settlement date	Forward rate	Fair value	Notional amount	June 30, 2023	December 31, 2022	June 30, 2023	December 31, 2022	
27-May-22	31-Mar-23	31-Mar-23	20.0000 USD-MXN	Level 2	100,000	\$ -	\$ 590	\$ -	\$ -	30
27-May-22	30-Jun-23	30-Jun-23	20.0000 USD-MXN	Level 2	100,000	-	2,446	-	-	126
9-Aug-22	30-Sep-23	30-Sep-23	20.0000 USD-MXN	Level 2	100,000	-	4,050	-	-	209
9-Aug-22	31-Dec-23	31-Dec-23	20.0000 USD-MXN	Level 2	100,000	197	5,457	12	-	282
25-Aug-22	31-Mar-23	31-Mar-23	20.0000 USD-MXN	Level 2	12,500	-	74	-	-	4
25-Aug-22	30-Jun-23	30-Jun-23	20.0000 USD-MXN	Level 2	12,500	-	306	-	-	16
25-Aug-22	30-Sep-23	30-Sep-23	20.0000 USD-MXN	Level 2	12,500	-	507	-	-	26
25-Aug-22	31-Dec-23	31-Dec-23	20.0000 USD-MXN	Level 2	12,500	25	683	1	-	35
10-Nov-22	28-Mar-24	31-Mar-24	20.0000 USD-MXN	Level 2	112,500	737	7,523	43	-	389
10-Nov-22	28-Jun-24	30-Jun-24	20.0000 USD-MXN	Level 2	112,500	1,384	8,691	81	-	449
10-Nov-22	30-Sep-24	30-Sep-24	20.0000 USD-MXN	Level 2	112,500	2,084	9,791	122	-	506
10-Nov-22	31-Dec-24	31-Dec-24	20.0000 USD-MXN	Level 2	112,500	2,766	10,835	162	-	560
1-Feb-23	31-Mar-25	2-Apr-25	20.0000 USD-MXN	Level 2	100,000	3,039	-	178	-	-
1-Feb-23	30-Jun-25	2-Jul-25	20.0000 USD-MXN	Level 2	100,000	3,601	-	210	-	-
1-Feb-23	30-Sep-25	2-Oct-25	20.0000 USD-MXN	Level 2	100,000	4,216	-	246	-	-
1-Feb-23	31-Dec-25	2-Jan-26	20.0000 USD-MXN	Level 2	100,000	4,803	-	280	-	-
Total exchange rate options						\$ 22,852	\$ 50,953	\$ 1,335	\$ 2,632	

FIBRAPL's exchange rate options do not qualify for hedge accounting. Therefore, the change in fair value related to the active contracts is recognized in the results of operations for the year within unrealized (loss) gain on exchange rate hedge instruments.

As of June 30, 2023, and December 31, 2022, the fair value of the currency rate options were \$22.9 and \$51.0 million Mexican pesos.

### 14. Commitments and contingencies

FIBRAPL had no significant commitments or contingencies other than those described in these notes as of June 30, 2023.

### 15. Subsequent events

On July 14, 2023, FIBRAPL paid \$5.2 million U.S. dollars (\$87.8 million Mexican Pesos) of interest on the Private Placement.

### 16. Financial statements approval

On July 14, 2023, the issuance of these interim condensed financial statements was authorized by Jorge Roberto Girault Facha, Finance SVP.

\* \* \* \* \*



Park Grande 1, Mexico City, Mexico

SECOND QUARTER 2023

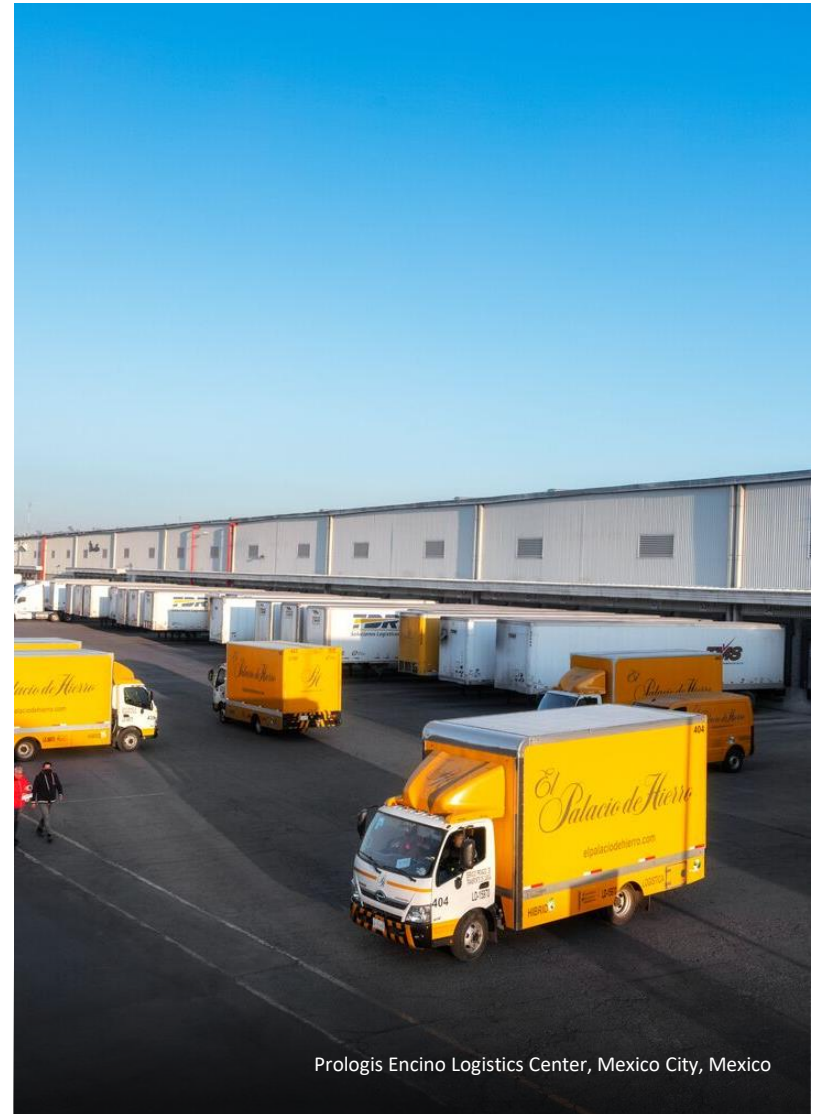
# FIBRA Prologis Supplemental Financial Information

Unaudited



FIBRA Prologis' functional currency is the U.S. Dollar; therefore, FIBRA Prologis' management has elected to present actual comparative U.S. Dollars that represent the actual amounts included in our U.S. Dollar financial statements within this supplemental package, based on the following policies:

- A. Transactions in currencies other than U.S. Dollars (Mexican Pesos) are recognized at the rates of exchange prevailing at the date of the transaction.
- B. Equity items are valued at historical exchange rates.
- C. At the end of each reporting period, monetary items denominated in Mexican Pesos are retranslated into U.S. Dollars at the rates prevailing at that date.
- D. Non-monetary items carried at fair value that are denominated in Mexican Pesos are retranslated at the rates prevailing at the date when the fair value was determined.
- E. Exchange differences on monetary items are recognized in profit or loss in the period in which they occur.





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A. Terms used throughout document are defined in the Notes and Definitions



Centro Industrial Juarez 12, Ciudad Juarez, Mexico

FIBRA Prologis is a leading owner and operator of Class-A industrial real estate in Mexico. As of June 30, 2023, FIBRA Prologis was comprised of 228<sup>(A)</sup> logistics and manufacturing facilities in six industrial markets in Mexico totaling 44.2 million square feet (4.1 million square meters) of Gross Leasing Area (“GLA”).

MARKET PRESENCE

98.0%<sup>(B)</sup> Occupancy

TOTAL MARKETS

GLA	% Net Effective Rent
44.2 MSF	100%

MANUFACTURING-DRIVEN MARKETS

Ciudad Juarez, Reynosa, Tijuana

GLA	% Net Effective Rent	Occupancy
15.0 MSF	32.8%	99.3%

CONSUMPTION-DRIVEN MARKETS

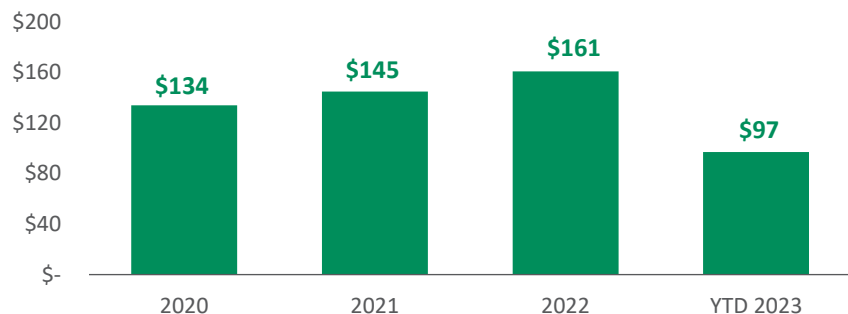
Guadalajara, Mexico City, Monterrey

GLA	% Net Effective Rent	Occupancy
29.2 MSF	67.2%	97.3%



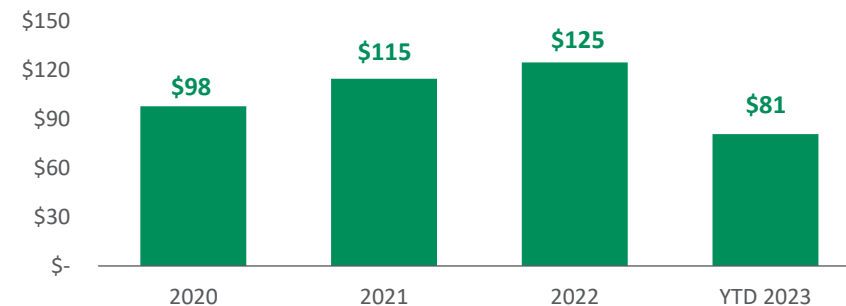
### FFO, AS MODIFIED BY FIBRA PROLOGIS

(in millions of US\$)



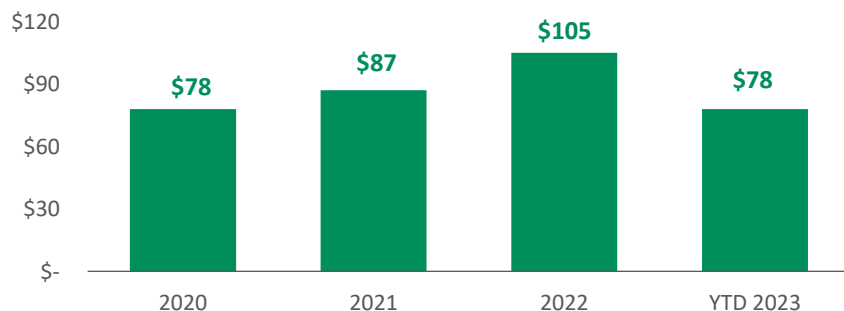
### AFFO

(in millions of US\$)



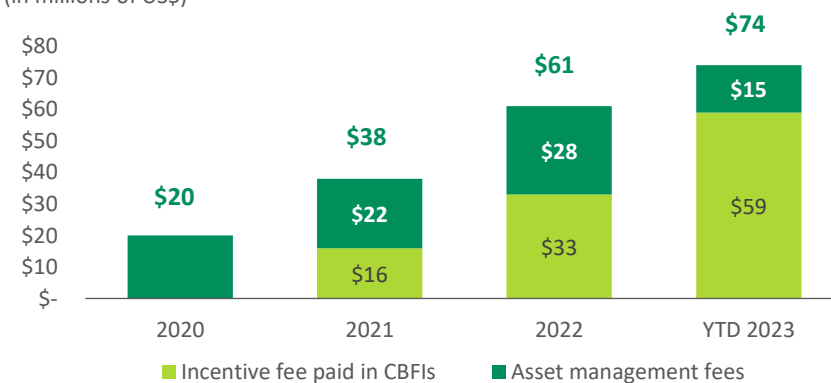
### DISTRIBUTIONS

(in millions of US\$)



### ASSET MANAGEMENT FEES AND INCENTIVE FEE

(in millions of US\$)



# Highlights

## Company Performance

2Q 2023 Supplemental

in thousands, except per CBFI amounts

	For the three months ended									
	June 30, 2023		March 31, 2023		December 31, 2022		September 30, 2022		June 30, 2022	
	Ps.	US\$ <sup>(A)</sup>	Ps.	US\$ <sup>(A)</sup>	Ps.	US\$ <sup>(A)</sup>	Ps.	US\$ <sup>(A)</sup>	Ps.	US\$ <sup>(A)</sup>
Revenues	1,355,572	75,256	1,421,097	75,246	1,409,563	71,271	1,396,908	69,157	1,350,328	67,255
Gross Profit	1,165,711	64,632	1,239,909	65,520	1,209,516	61,113	1,220,586	60,452	1,173,884	58,471
Net Income	3,386,078	184,582	1,067,245	56,047	812,486	40,886	470,286	23,360	1,923,849	95,069
AMEFIBRA FFO <sup>(B)</sup>	883,206	48,799	927,490	48,623	827,374	41,666	824,804	40,875	790,816	39,303
FFO, as modified by FIBRA Prologis <sup>(B)</sup>	880,517	48,648	924,168	48,444	823,843	41,486	819,404	40,609	787,708	39,148
AFFO <sup>(B)</sup>	754,481	41,505	762,559	39,812	642,774	32,283	625,953	31,063	591,219	29,341
Adjusted EBITDA	1,072,683	59,408	1,111,205	58,530	1,021,793	51,551	1,061,702	52,568	1,014,053	50,442
Net earnings per CBFI	3.0949	0.1687	1.0444	0.0548	0.8163	0.0411	0.5491	0.0273	2.2464	0.1110
AMEFIBRA FFO <sup>(B)</sup> per CBFI	0.8073	0.0446	0.9076	0.0476	0.8312	0.0419	0.9631	0.0477	0.9234	0.0459
FFO, as modified by FIBRA Prologis <sup>(B)</sup> per CBFI	0.8048	0.0445	0.9044	0.0474	0.8277	0.0417	0.9568	0.0474	0.9198	0.0457

# Highlights

## Company Fees

2Q 2023 Supplemental

in thousands

	For the three months ended									
	June 30, 2023		March 31, 2023		December 31, 2022		September 30, 2022		June 30, 2022	
	Ps.	US\$ <sup>(A)</sup>	Ps.	US\$ <sup>(A)</sup>	Ps.	US\$ <sup>(A)</sup>	Ps.	US\$ <sup>(A)</sup>	Ps.	US\$ <sup>(A)</sup>
Asset management fee	(130,225)	(7,329)	(132,669)	(7,195)	(142,705)	(7,267)	(145,988)	(7,242)	(138,253)	(6,966)
Property management fee	(36,351)	(2,097)	(39,076)	(2,137)	(38,856)	(1,992)	(40,503)	(2,008)	(38,900)	(1,945)
Leasing commissions	(7,106)	(398)	(16,048)	(863)	(10,049)	(515)	(6,141)	(302)	(9,047)	(451)
Development fee	(4,218)	(237)	(9,020)	(497)	(2,250)	(115)	(2,386)	(119)	(2,690)	(134)
Incentive Fee	(1,028,451)	(58,747)	-	-	-	-	-	-	(655,488)	(33,487)

### FEE SUMMARY

	Fee Type	Calculation	Payment Frequency
Operating Fees	Property Management	3% x collected revenues	Monthly
	Leasing Commission <i>Only when no broker is involved</i>	New leases: 5% x lease value for <6 yrs; 2.5% x lease value for 6 - 10 yrs; 1.25% x lease value for > 10 yrs Renewals: 50% of new lease schedule <sup>(B)</sup>	1/2 at closing 1/2 at occupancy
	Construction Fee Development Fee	4% x property and tenant improvements and construction cost	Project completion
Administration Fees	Asset Management	0.75% annual x appraised asset value	Quarterly
	Incentive	Hurdle rate	9%
		High watermark	Yes
		Fee	10%
		Currency	100% in CBF's <sup>(C)</sup>
		Lock up	6 months
			Annually at IPO <sup>(D)</sup> anniversary

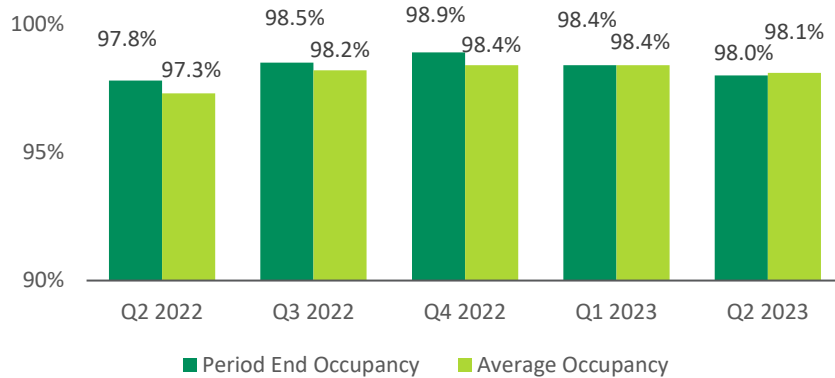
A. Amounts presented in U.S. Dollars which is FIBRA Prologis' functional currency, represent the actual amounts from our U.S. Dollar financial statements.

B. 50% of the applicable fee rate of new lease schedule.

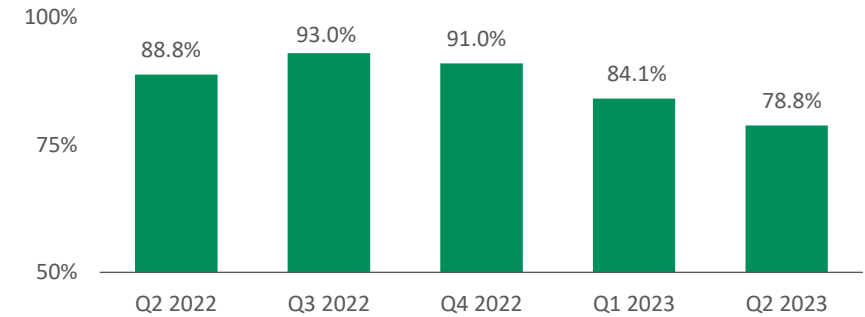
C. Approved by holders.

D. Initial Public Offering.

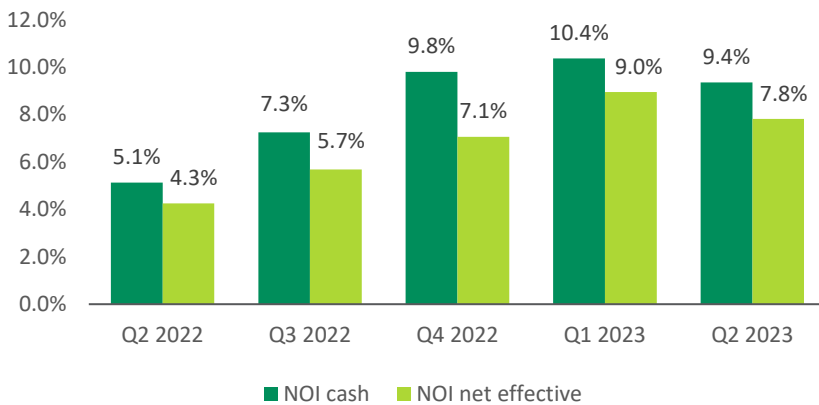
### OCCUPANCY – OPERATING PORTFOLIO



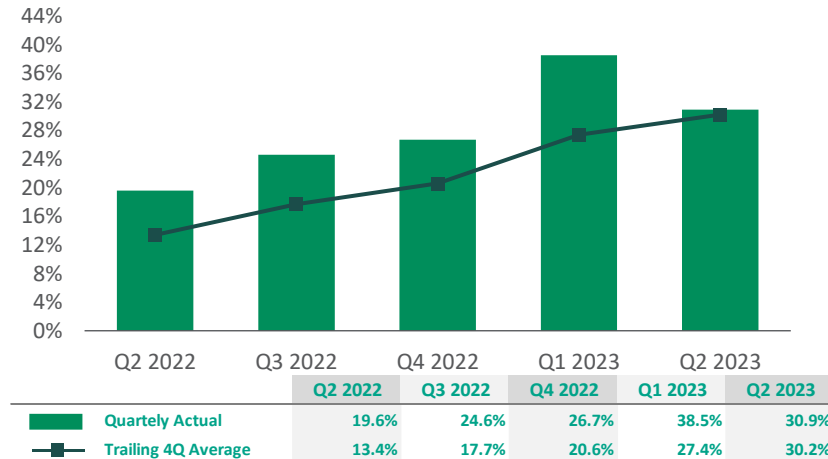
### CUSTOMER RETENTION



### SAME STORE NOI CHANGE OVER PRIOR YEAR (A)



### NET EFFECTIVE RENT CHANGE



US Dollars in thousands except per CBFI amounts  
 FX = Ps\$19.5 per US\$1.00

Financial Performance	Low		High	
Full year FFO, as modified by FIBRA Prologis, per CBFI (excludes incentive fees) <sup>(A)</sup>	\$	0.1800	\$	0.1900
<b>Operations</b>				
Year-end occupancy		97.0%		98.0%
Same store cash NOI change		8.2%		11.2%
Annual capex as a percentage of NOI		13.0%		14.0%
<b>Capital Deployment</b>				
Building Acquisitions	\$	250,000	\$	450,000
Building Dispositions	\$	-	\$	50,000
<b>Other Assumptions</b>				
G&A (Asset management and professional fees) <sup>(B)</sup>	\$	31,000	\$	34,000
Full year 2023 distribution per CBFI (US Dollars)	\$	0.1300	\$	0.1300

# Financial Information

## Interim Condensed Statements of Financial Position

2Q 2023 Supplemental

in thousands		June 30, 2023		December 31, 2022	
Assets:		Ps.	US\$	Ps.	US\$
Current assets:					
Cash		7,781,591	454,568	2,704,577	139,689
Trade receivables, net <sup>(A)</sup>		104,619	6,111	71,361	3,687
Other receivables and value added tax		348,164	20,338	336,428	17,376
Prepaid expenses		100,146	5,849	3,748	193
Current exchange rate options		2,343	137	14,113	728
Assets held for sale		-	-	539,218	27,850
		<b>8,336,863</b>	<b>487,003</b>	<b>3,669,445</b>	<b>189,523</b>
Non-current assets:					
Investment properties		71,037,244	4,149,686	74,733,756	3,859,915
Other investment properties		53,037	3,098	55,994	2,892
Non-current exchange rate options		20,509	1,198	36,840	1,904
Other assets		14,685	858	26,165	1,351
		<b>71,125,475</b>	<b>4,154,840</b>	<b>74,852,755</b>	<b>3,866,062</b>
<b>Total assets</b>		<b>79,462,338</b>	<b>4,641,843</b>	<b>78,522,200</b>	<b>4,055,585</b>
Liabilities and Equity:					
Current liabilities:					
Trade payables		90,730	5,301	89,250	4,609
Prepaid rent		30,543	1,784	74,568	3,851
Due to affiliates		12,809	748	61,023	3,151
Current portion of long term debt		63,168	3,690	115,685	5,975
		<b>197,250</b>	<b>11,523</b>	<b>340,526</b>	<b>17,586</b>
Non-current liabilities:					
Long term debt		15,711,478	917,795	17,785,094	918,580
Security deposits		364,917	21,317	404,234	20,878
		<b>16,076,395</b>	<b>939,112</b>	<b>18,189,328</b>	<b>939,458</b>
<b>Total liabilities</b>		<b>16,273,645</b>	<b>950,635</b>	<b>18,529,854</b>	<b>957,044</b>
Equity:					
CBFI holders capital		38,885,136	2,272,028	31,149,718	1,839,264
Other equity accounts and retained earnings		24,303,557	1,419,180	28,842,628	1,259,277
<b>Total equity</b>		<b>63,188,693</b>	<b>3,691,208</b>	<b>59,992,346</b>	<b>3,098,541</b>
<b>Total liabilities and equity</b>		<b>79,462,338</b>	<b>4,641,843</b>	<b>78,522,200</b>	<b>4,055,585</b>

in thousands of US\$		June 30, 2023		December 31, 2022	
		IFRS	Gross Book Value	IFRS	Gross Book Value
Investment properties		4,152,784	3,017,757	3,890,657	2,938,909



# Financial Information

## Interim Condensed Statements of Comprehensive Income

2Q 2023 Supplemental

in thousands, except per CBFi amounts	For the three months ended June 30,				For the six months ended June 30,			
	2023		2022		2023		2022	
	Ps.	US\$	Ps.	US\$	Ps.	US\$	Ps.	US\$
<b>Revenues:</b>								
Lease rental income	1,217,790	67,696	1,218,959	60,746	2,473,290	134,198	2,442,328	120,099
Rental recoveries	114,469	6,379	129,456	6,450	260,630	14,145	277,700	13,647
Other property income	23,313	1,181	1,913	59	42,749	2,159	16,520	800
	<b>1,355,572</b>	<b>75,256</b>	<b>1,350,328</b>	<b>67,255</b>	<b>2,776,669</b>	<b>150,502</b>	<b>2,736,548</b>	<b>134,546</b>
<b>Operating expenses:</b>								
Operating and maintenance	(95,892)	(5,379)	(87,359)	(4,363)	(189,313)	(10,374)	(173,066)	(8,537)
Utilities	(10,906)	(613)	(10,849)	(542)	(20,716)	(1,136)	(18,868)	(932)
Property management fees	(36,351)	(2,097)	(38,900)	(1,945)	(75,427)	(4,234)	(75,525)	(3,740)
Real estate taxes	(29,869)	(1,581)	(25,262)	(1,237)	(59,878)	(3,169)	(50,994)	(2,497)
Non-recoverable operating expenses	(16,843)	(954)	(14,074)	(697)	(25,715)	(1,437)	(24,765)	(1,221)
	<b>(189,861)</b>	<b>(10,624)</b>	<b>(176,444)</b>	<b>(8,784)</b>	<b>(371,049)</b>	<b>(20,350)</b>	<b>(343,218)</b>	<b>(16,927)</b>
<b>Gross profit</b>	<b>1,165,711</b>	<b>64,632</b>	<b>1,173,884</b>	<b>58,471</b>	<b>2,405,620</b>	<b>130,152</b>	<b>2,393,330</b>	<b>117,619</b>
<b>Other income (expenses):</b>								
Gains on valuation of investment properties	3,530,974	194,371	1,810,636	90,327	3,653,021	200,901	5,305,716	260,678
Asset management fees	(130,225)	(7,329)	(138,253)	(6,966)	(262,894)	(14,524)	(272,881)	(13,487)
Incentive fee	(1,028,451)	(58,747)	(655,488)	(33,487)	(1,028,451)	(58,747)	(655,488)	(33,487)
Professional fees	(23,680)	(1,319)	(24,705)	(1,234)	(42,419)	(2,363)	(45,589)	(2,262)
Interest expense	(169,450)	(9,555)	(218,878)	(10,921)	(344,039)	(18,962)	(437,984)	(21,600)
Amortization of debt premium	3,929	222	4,430	222	8,045	444	9,761	481
Amortization of deferred financing cost	(6,618)	(373)	(7,538)	(377)	(14,056)	(774)	(15,742)	(780)
Losses on early extinguishment of debt, net	(19,067)	(1,055)	-	-	(19,067)	(1,055)	-	-
Unused credit facility fee	(6,253)	(363)	(4,359)	(218)	(15,379)	(863)	(9,080)	(454)
Unrealized (loss) gain on exchange rate hedge instruments	(16,465)	(962)	2,746	137	(46,173)	(2,604)	(3,426)	(174)
Realized losses on exchange rate hedge instruments	(6,968)	(407)	(3,788)	(188)	(12,142)	(693)	(13,846)	(676)
Unrealized exchange gain (loss), net	38,570	2,327	(21,753)	(1,056)	89,308	5,042	3,451	172
Realized exchange (loss) gain, net	(3,367)	(200)	(1,073)	(52)	(6,931)	(391)	189	9
Other general and administrative expenses	57,438	3,340	7,988	411	88,880	5,066	6,548	340
	<b>2,220,367</b>	<b>119,950</b>	<b>749,965</b>	<b>36,598</b>	<b>2,047,703</b>	<b>110,477</b>	<b>3,871,629</b>	<b>188,760</b>
<b>Net income</b>	<b>3,386,078</b>	<b>184,582</b>	<b>1,923,849</b>	<b>95,069</b>	<b>4,453,323</b>	<b>240,629</b>	<b>6,264,959</b>	<b>306,379</b>
<b>Other comprehensive income:</b>								
Items that are not reclassified subsequently to profit or loss:								
Translation (loss) gain from functional currency to reporting currency	(3,633,010)	4,658	675,017	2,960	(7,552,041)	3,053	(1,129,373)	7,590
Items that are or may be reclassified subsequently to profit or loss:								
Unrealized gain on interest rate of hedge instruments	208	12	244	12	427	24	485	24
	<b>(3,632,802)</b>	<b>4,670</b>	<b>675,261</b>	<b>2,972</b>	<b>(7,551,614)</b>	<b>3,077</b>	<b>(1,128,888)</b>	<b>7,614</b>
<b>Total comprehensive (loss) income for the period</b>	<b>(246,724)</b>	<b>189,252</b>	<b>2,599,110</b>	<b>98,041</b>	<b>(3,098,291)</b>	<b>243,706</b>	<b>5,136,071</b>	<b>313,993</b>
<b>Earnings per CBFi (A)</b>	<b>3.0949</b>	<b>0.1687</b>	<b>2.2464</b>	<b>0.1110</b>	<b>4.2079</b>	<b>0.2274</b>	<b>7.3153</b>	<b>0.3577</b>

# Financial Information

2Q 2023 Supplemental

## Reconciliations of Net Income to AMEFIBRA FFO, FFO, as modified by FIBRA Prologis, AFFO and EBITDA <sup>(A)</sup>

in thousands	For the three months ended June 30,				For the six months ended June 30,			
	2023		2022		2023		2022	
	Ps.	US\$	Ps.	US\$	Ps.	US\$	Ps.	US\$
<b>Reconciliation of Net Income to FFO</b>								
Revenues	1,355,572	75,256	1,350,328	67,255	2,776,669	150,502	2,736,548	134,546
Operating expenses	(189,861)	(10,624)	(176,444)	(8,784)	(371,049)	(20,350)	(343,218)	(16,927)
<b>Gross profit</b>	<b>1,165,711</b>	<b>64,632</b>	<b>1,173,884</b>	<b>58,471</b>	<b>2,405,620</b>	<b>130,152</b>	<b>2,393,330</b>	<b>117,619</b>
Other income, net	2,220,367	119,950	749,965	36,598	2,047,703	110,477	3,871,629	188,760
<b>Net Income</b>	<b>3,386,078</b>	<b>184,582</b>	<b>1,923,849</b>	<b>95,069</b>	<b>4,453,323</b>	<b>240,629</b>	<b>6,264,959</b>	<b>306,379</b>
Gains on valuation of investment properties	(3,530,974)	(194,371)	(1,810,636)	(90,327)	(3,653,021)	(200,901)	(5,305,716)	(260,678)
Unrealized loss (gain) on exchange rate hedge instruments	16,465	962	(2,746)	(137)	46,173	2,604	3,426	174
Unrealized exchange (gain) loss, net	(38,570)	(2,327)	21,753	1,056	(89,308)	(5,042)	(3,451)	(172)
Losses on early extinguishment of debt, net	19,067	1,055	-	-	19,067	1,055	-	-
Amortization of deferred financing costs	6,618	373	7,538	377	14,056	774	15,742	780
Amortization of debt premium	(3,929)	(222)	(4,430)	(222)	(8,045)	(444)	(9,761)	(481)
Incentive fee paid in CBFIs	1,028,451	58,747	655,488	33,487	1,028,451	58,747	655,488	33,487
<b>AMEFIBRA FFO</b>	<b>883,206</b>	<b>48,799</b>	<b>790,816</b>	<b>39,303</b>	<b>1,810,696</b>	<b>97,422</b>	<b>1,620,687</b>	<b>79,489</b>
Amortization of deferred financing costs	(6,618)	(373)	(7,538)	(377)	(14,056)	(774)	(15,742)	(780)
Amortization of debt premium	3,929	222	4,430	222	8,045	444	9,761	481
<b>FFO, as modified by FIBRA Prologis</b>	<b>880,517</b>	<b>48,648</b>	<b>787,708</b>	<b>39,148</b>	<b>1,804,685</b>	<b>97,092</b>	<b>1,614,706</b>	<b>79,190</b>
<b>Adjustments to arrive at Adjusted FFO ("AFFO")</b>								
Straight-lined rents	(5,805)	(362)	(25,405)	(1,279)	(21,606)	(1,221)	(58,769)	(2,909)
Property improvements	(75,417)	(4,271)	(76,062)	(3,783)	(165,264)	(9,071)	(122,113)	(6,053)
Tenant improvements	(21,011)	(1,186)	(62,667)	(3,137)	(46,830)	(2,563)	(95,456)	(4,735)
Leasing commissions	(26,492)	(1,475)	(35,463)	(1,763)	(59,956)	(3,250)	(74,431)	(3,668)
Amortization of debt premium	(3,929)	(222)	(4,430)	(222)	(8,045)	(444)	(9,761)	(481)
Amortization of deferred financing costs	6,618	373	7,538	377	14,056	774	15,742	780
<b>AFFO</b>	<b>754,481</b>	<b>41,505</b>	<b>591,219</b>	<b>29,341</b>	<b>1,517,040</b>	<b>81,317</b>	<b>1,269,918</b>	<b>62,124</b>

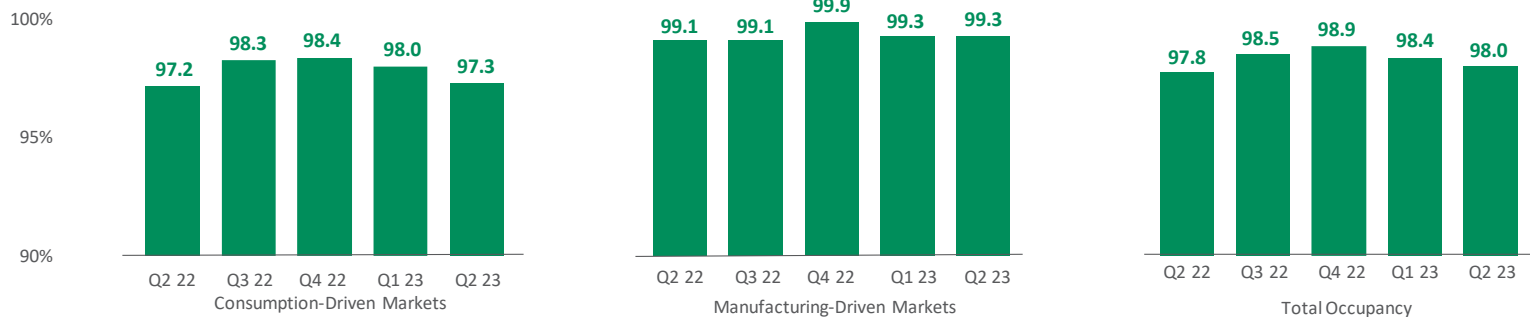
in thousands	For the three months ended June 30,				For the six months ended June 30,			
	2023		2022		2023		2022	
	Ps.	US\$	Ps.	US\$	Ps.	US\$	Ps.	US\$
<b>Reconciliation of Net Income to Adjusted EBITDA</b>								
<b>Net income</b>	<b>3,386,078</b>	<b>184,582</b>	<b>1,923,849</b>	<b>95,069</b>	<b>4,453,323</b>	<b>240,629</b>	<b>6,264,959</b>	<b>306,379</b>
Gains on valuation of investment properties	(3,530,974)	(194,371)	(1,810,636)	(90,327)	(3,653,021)	(200,901)	(5,305,716)	(260,678)
Interest expense	169,450	9,555	218,878	10,921	344,039	18,962	437,984	21,600
Amortization of deferred financing costs	6,618	373	7,538	377	14,056	774	15,742	780
Amortization of debt premium	(3,929)	(222)	(4,430)	(222)	(8,045)	(444)	(9,761)	(481)
Losses on early extinguishment of debt, net	19,067	1,055	-	-	19,067	1,055	-	-
Unused credit facility fee	6,253	363	4,359	218	15,379	863	9,080	454
Unrealized loss (gain) on exchange rate hedge instruments	16,465	962	(2,746)	(137)	46,173	2,604	3,426	174
Unrealized exchange (gain) loss, net	(38,570)	(2,327)	21,753	1,056	(89,308)	(5,042)	(3,451)	(172)
Pro forma adjustments for acquisitions and dispositions	13,774	691	-	-	13,774	691	(1,123)	(54)
Incentive fee paid in CBFIs	1,028,451	58,747	655,488	33,487	1,028,451	58,747	655,488	33,487
<b>Adjusted EBITDA</b>	<b>1,072,683</b>	<b>59,408</b>	<b>1,014,053</b>	<b>50,442</b>	<b>2,183,888</b>	<b>117,938</b>	<b>2,066,628</b>	<b>101,489</b>

# Operations Overview

2Q 2023 Supplemental

## Operating Metrics

### PERIOD ENDING OCCUPANCY - OPERATING PORTFOLIO



### LEASING ACTIVITY

square feet in thousands	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
<b>Square feet of leases commenced:</b>					
Renewals	1,454	1,040	1,677	1,116	1,254
New leases	606	439	339	236	112
<b>Total square feet of leases commenced</b>	<b>2,060</b>	<b>1,479</b>	<b>2,016</b>	<b>1,352</b>	<b>1,366</b>
Average term of leases commenced (months)	61	67	49	68	50
<b>Operating Portfolio:</b>					
Trailing four quarters - leases commenced	6,455	6,623	7,242	6,907	6,213
Trailing four quarters - % of average portfolio	20.3%	18.7%	20.0%	19.9%	14.3%
<b>Rent change - cash</b>	<b>3.9%</b>	<b>12.1%</b>	<b>4.4%</b>	<b>14.2%</b>	<b>15.7%</b>
<b>Rent change - net effective</b>	<b>19.6%</b>	<b>24.6%</b>	<b>26.7%</b>	<b>38.5%</b>	<b>30.9%</b>

FIBRA - Quarterly rent change detail by Market	# of Transactions	Leasing Activity SF (000's)	Market NRA SF (000's)	Leasing Volume as % of Market NRA	Rent change - net effective
Guadalajara	8	518	5,903	8.8%	25.7%
Juarez	1	26	3,791	0.7%	36.6%
Mexico City	1	93	16,976	0.5%	24.7%
Monterrey	1	34	6,217	0.5%	16.0%
Reynosa	3	302	4,588	6.6%	25.3%
Tijuana	4	392	6,590	5.9%	46.2%
<b>Total</b>	<b>18</b>	<b>1,365</b>	<b>44,066</b>	<b>3.1%</b>	<b>30.9%</b>

# Operations Overview

## Operating Metrics

2Q 2023 Supplemental

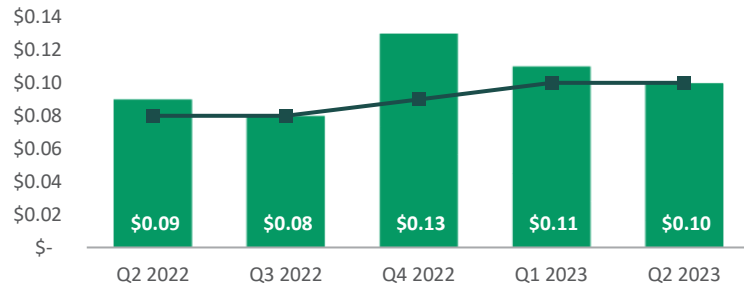
### CAPITAL EXPENDITURES INCURRED <sup>(A)</sup> IN THOUSANDS

	Q2 2022		Q3 2022		Q4 2022		Q1 2023		Q2 2023	
	Ps.	US\$	Ps.	US\$	Ps.	US\$	Ps.	US\$	Ps.	US\$
Property improvements	76,062	3,783	67,644	3,350	111,747	5,680	89,847	4,800	75,417	4,271
Tenant improvements	62,667	3,137	75,266	3,727	55,886	2,809	25,819	1,377	21,011	1,186
Leasing commissions	35,463	1,763	36,183	1,781	15,186	787	33,464	1,775	26,492	1,475
Total turnover costs	98,130	4,900	111,449	5,508	71,072	3,596	59,283	3,152	47,503	2,661
<b>Total capital expenditures</b>	<b>174,192</b>	<b>8,683</b>	<b>179,093</b>	<b>8,858</b>	<b>182,819</b>	<b>9,276</b>	<b>149,130</b>	<b>7,952</b>	<b>122,920</b>	<b>6,932</b>
Trailing four quarters - % of gross NOI		12.6%		13.3%		13.6%		14.2%		13.1%

### SAME STORE INFORMATION

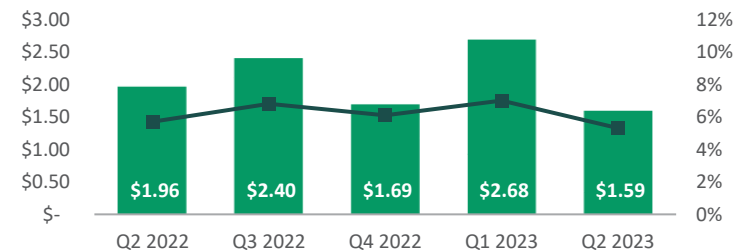
	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
Square feet of population	38,817	38,817	38,103	40,431	41,282
Average occupancy	97.8%	98.5%	98.9%	98.4%	98.0%
Percentage change:					
NOI - Cash	5.1%	7.3%	9.8%	10.4%	9.4%
NOI - net effective	4.3%	5.7%	7.1%	9.0%	7.8%
Average occupancy	1.4%	1.5%	1.0%	0.8%	0.2%

### PROPERTY IMPROVEMENTS PER SQUARE FOOT (USD)



	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
Quarterly total	\$ 0.09	\$ 0.08	\$ 0.13	\$ 0.11	\$ 0.10
Trailing four quarter average	\$ 0.08	\$ 0.08	\$ 0.09	\$ 0.10	\$ 0.10

### ESTIMATED TURNOVER COSTS ON LEASES COMMENCED <sup>(A)</sup>



	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
USD per square foot	\$ 1.96	\$ 2.40	\$ 1.69	\$ 2.68	\$ 1.59
As a % of lease value	5.7%	6.8%	6.1%	7.0%	5.3%

# Operations Overview

## Investment Properties

2Q 2023 Supplemental

square feet and currency in thousands	# of Buildings	Square Feet				Second Quarter NOI		Net Effective Rent				Investment Properties Value			
		Total	% of Total	Occupied %	Leased %			Annualized		% of Total	Per Sq Ft		Total		% of Total
							Ps.	US\$	Ps.	US\$		Ps.	US\$	Ps.	US\$
Consumption-Driven Markets															
Mexico City	68	17,070	38.5	97.5	97.5	494,759	27,431	1,854,742	108,346	41.2	111	6.51	30,113,540	1,759,101	42.4
Guadalajara	26	5,906	13.4	94.3	94.3	141,512	7,846	563,685	32,928	12.6	101	5.91	7,692,202	449,345	10.8
Monterrey	27	6,217	14.1	99.5	99.5	160,787	8,915	601,928	35,162	13.4	97	5.68	9,297,166	543,100	13.1
Total Consumption-Driven Markets	121	29,193	66.0	97.3	97.3	797,058	44,192	3,020,355	176,436	67.2	106	6.21	47,102,908	2,751,546	66.3
Manufacturing-Driven Markets															
Reynosa	29	4,588	10.4	99.8	99.8	113,395	6,287	418,997	24,476	9.3	98	5.70	5,705,663	333,300	8.0
Tijuana	48	6,590	14.9	100.0	100.0	173,627	9,627	703,322	41,085	15.7	109	6.37	12,166,089	710,690	17.1
Ciudad Juarez	29	3,791	8.6	97.5	97.5	75,481	4,185	348,554	20,361	7.8	96	5.59	5,611,510	327,800	7.9
Total Manufacturing-Driven Markets	106	14,969	33.9	99.3	99.3	362,503	20,099	1,470,873	85,922	32.8	102	5.97	23,483,262	1,371,790	33.0
Total operating portfolio	227	44,162	99.9	98.0	98.0	1,159,561	64,291	4,491,228	262,358	100	105	6.13	70,586,170	4,123,336	99.3
VAA Mexico City	1	42	0.1	0.0	0.0								38,517	2,250	0.1
Total operating properties	228	44,204	100.0	97.9	97.9	1,159,561	64,291	4,491,228	262,358	100	105	6.13	70,624,687	4,125,586	99.4
Intermodal facility <sup>(A)</sup>						6,150	341						313,272	18,300	0.4
Other investment properties <sup>(B)</sup>													53,034	3,098	0.1
Covered land play <sup>(C)</sup>													99,288	5,800	0.1
Total investment properties <sup>(D)</sup>		44,204	100.0			1,165,711	64,632						71,090,281	4,152,784	100.0

## Third Party Valuation Metrics:

FIBRA Prologis Statistics	For the three months ended June 30, 2023	
	Range	Weighted Avg.
Capitalization Rates (%)	6.25% - 9.25%	7.23%
Discount Rates (%)	8.25% - 11.25%	9.36%
Term Cap Rates (%)	6.75% - 9.75%	7.73%
Market Rents (US \$/ Sq ft/ Yr)	\$5.00 - \$12.00	\$7.17

For additional detail, please refer to the Valuation Methodology in the Notes and Definitions section.

# Operations Overview

## Customer Information

2Q 2023 Supplemental

square feet in thousands

Top 10 Customers as a % of Net Effective Rent

	% of Net Effective Rent	Total Square Feet
1 Amazon	3.7%	1,558
2 MELI PARTICIPACIONES SL	3.0%	1,075
3 AGENCE DES PARTICIPATIONS DE L'ETAT	2.7%	1,064
4 Dick's Logistics, S.A.P.I. de C.V.	2.6%	937
5 El Puerto de Liverpool, S.A.B. de C.V.	2.4%	894
6 International Business Machines Corporation	2.3%	1,222
7 Deutsche Post AG	2.1%	827
8 Uline, Inc.	2.0%	803
9 X Border, LLC	1.7%	664
10 Kühne Holding AG	1.5%	653
<b>Top 10 Customers</b>	<b>24.0%</b>	<b>9,697</b>

square feet and currency in thousands

Lease Expirations - Operating Portfolio

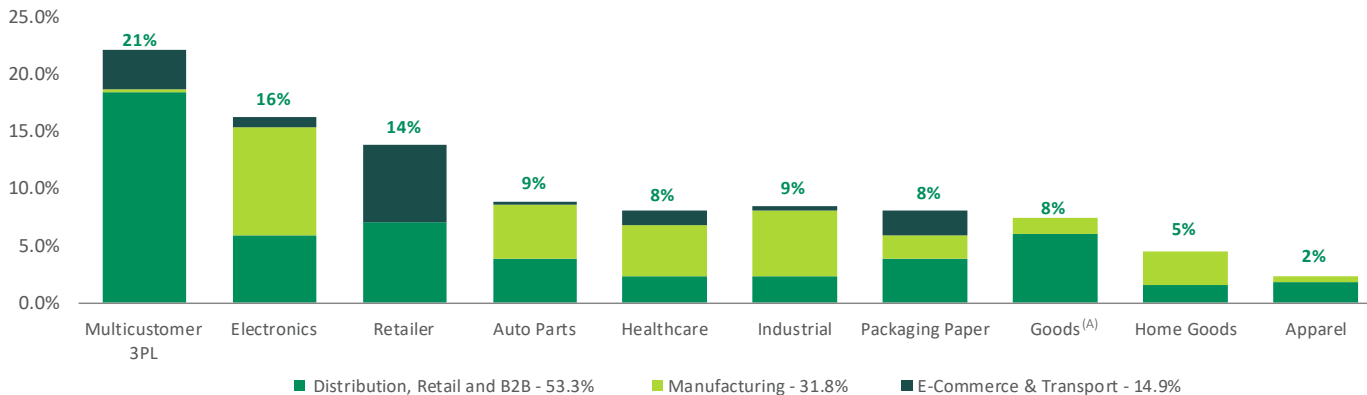
Year	Occupied Sq Ft	Total		% of Total		Per Sq Ft		Net Effective Rent	
		Ps.	US\$	Ps.	US\$	Ps.	US\$	% Ps.	% US\$
2023	2,844	282,887	16,525	6%	99.46	5.81	31%	69%	
2024	3,792	364,337	21,283	8%	96.09	5.61	35%	65%	
2025	10,142	1,026,540	59,966	23%	101.22	5.91	42%	58%	
2026	6,181	632,895	36,971	14%	102.39	5.98	33%	67%	
2027	3,001	323,030	18,870	7%	107.64	6.29	17%	83%	
Thereafter	16,821	1,861,539	108,743	42%	110.66	6.46	35%	65%	
	<b>42,781</b>	<b>4,491,228</b>	<b>262,358</b>	<b>100%</b>	<b>105.0</b>	<b>6.13</b>	<b>35%</b>	<b>65%</b>	

Leasing Statistics - Operating Portfolio

	Annualized Net Effective Rent USD	% of Total	Occupied Sq Ft	% of Total
Leases denominated in Ps.	91,576	34.9	14,536	34.0
Leases denominated in US\$	170,782	65.1	28,245	66.0
<b>Total</b>	<b>262,358</b>	<b>100</b>	<b>42,781</b>	<b>100</b>

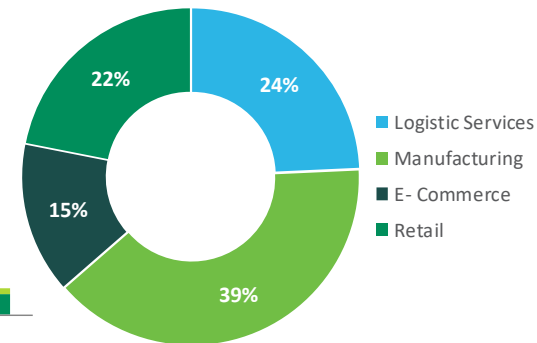
### USE OF SPACE BY CUSTOMER INDUSTRY

% of Portfolio NER



### CUSTOMER TYPE

% of Portfolio NER



# Capital Deployment

## Acquisitions

2Q 2023 Supplemental

Square feet and currency in thousands

	Q2 2023			FY 2023		
	Sq Ft	Acquisition Price <sup>(A)</sup>		Sq Ft	Acquisition Price <sup>(A)</sup>	
		Ps.	US\$		Ps.	US\$
<b>BUILDING ACQUISITIONS</b>						
<b>Consumption-Driven Markets</b>						
Mexico City	-	-	-	-	-	-
Guadalajara	-	-	-	-	-	-
Monterrey	105	193,762	11,314	105	193,762	11,314
<b>Total Consumption-Driven Markets</b>	<b>105</b>	<b>193,762</b>	<b>11,314</b>	<b>105</b>	<b>193,762</b>	<b>11,314</b>
<b>Manufacturing-Driven Markets</b>						
Reynosa	-	-	-	-	-	-
Tijuana	305	679,950	39,708	305	679,950	39,708
Ciudad Juarez	242	412,039	24,059	242	412,039	24,059
<b>Total Manufacturing-Driven Markets</b>	<b>547</b>	<b>1,091,989</b>	<b>63,767</b>	<b>547</b>	<b>1,091,989</b>	<b>63,767</b>
<b>Total Building Acquisitions</b>	<b>652</b>	<b>1,285,751</b>	<b>75,081</b>	<b>652</b>	<b>1,285,751</b>	<b>75,081</b>
<b>Weighted average stabilized cap rate <sup>(B)</sup></b>		<b>5.9%</b>			<b>5.9%</b>	

A. The U.S. Dollar amount has been translated at the date of the transaction based on the exchange rate in the sales agreement.

B. The stabilized cap rate comprises the first twelve months of stabilized base rental revenue on the property including recoveries, operating expenses, vacancy factor of 5% and any free rent adjustment. The total investment basis for the stabilized cap rate is inclusive of purchase price, closing costs, immediate capital, any fee related to the acquisition, equity carry and mark to market (if applicable).

# Capital Deployment

## Dispositions

2Q 2023 Supplemental

square feet and currency in thousands

	Q2 2023			FY 2023		
	Sq Ft	Sales Price <sup>(A)</sup>		Sq Ft	Sales Price <sup>(A)</sup>	
		Ps.	US\$		Ps.	US\$
<b>BUILDING DISPOSITIONS</b>						
<b>Consumption-Driven Markets</b>						
Mexico City	-	-	-	-	-	-
Guadalajara	-	-	-	-	-	-
Monterrey	-	-	-	-	-	-
<b>Total Consumption-Driven Markets</b>	-	-	-	-	-	-
<b>Manufacturing-Driven Markets</b>						
Reynosa	384	373,909	21,750	384	373,909	21,750
Tijuana	-	-	-	-	-	-
Ciudad Juarez	330	104,946	6,100	330	104,946	6,100
<b>Total Manufacturing-Driven Markets</b>	<b>714</b>	<b>478,855</b>	<b>27,850</b>	<b>714</b>	<b>478,855</b>	<b>27,850</b>
<b>Total Building Dispositions</b>	<b>714</b>	<b>478,855</b>	<b>27,850</b>	<b>714</b>	<b>478,855</b>	<b>27,850</b>
<b>Weighted average stabilized cap rate <sup>(B)</sup></b>		<b>10.2%</b>			<b>10.2%</b>	

A. The U.S. Dollar amount has been translated at the date of the transaction based on the exchange rate in the sales agreement.

B. The stabilized cap rate comprises the first 12 months of rental revenue on the property including recoveries, operating expenses, vacancy factor of 5% and any free rent adjustment. The total investment basis for the stabilized cap rate is based on price, plus buyer's acquisition costs, estimated immediate capital for the next two years.



# Capitalization

## Debt Summary and Metrics

2Q 2023 Supplemental

currency in millions						Unsecured		Secured				Wtd Avg. Cash	Wtd Avg. Effective
Maturity		Credit Facility		Senior		Term loan		Mortgage Debt		Total		Interest Rate <sup>(A)</sup>	Interest Rate <sup>(B)</sup>
		Ps.	US\$	Ps.	US\$	Ps.	US\$	Ps.	US\$	Ps.	US\$		
2023		-	-	-	-	-	-	44	2	44	2	4.9%	4.4%
2024		-	-	-	-	-	-	76	4	76	4	4.9%	4.4%
2025		-	-	-	-	-	-	79	5	79	5	4.9%	4.4%
2026		-	-	-	-	-	-	2,779	163	2,779	163	4.9%	4.5%
2027		-	-	-	-	-	-	-	-	-	-	0.0%	0.0%
Thereafter		-	-	12,753	745	-	-	-	-	12,753	745	3.8%	3.8%
<b>Subtotal- debt par value</b>		-	-	<b>12,753</b>	<b>745</b>	-	-	<b>2,978</b>	<b>174</b>	<b>15,731</b>	<b>919</b>		
Premium		-	-	53	3	-	-	-	-	53	3		
Interest payable and deferred financing cost		-	-	(9)	(1)	-	-	-	-	(9)	(1)		
<b>Total debt</b>		-	-	<b>12,797</b>	<b>747</b>	-	-	<b>2,978</b>	<b>174</b>	<b>15,775</b>	<b>921</b>	<b>4.0%</b>	<b>4.0%</b>

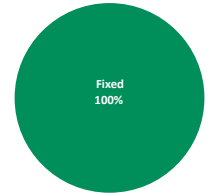
Weighted average cash interest rate <sup>(A)</sup>	0.0%	3.8%	0.0%	4.9%	4.0%
Weighted average effective interest rate <sup>(B)</sup>	0.0%	3.9%	0.0%	4.5%	4.0%
Weighted average remaining maturity in years	2.8	8.0	-	2.9	7.0

currency in millions		Ps.	US\$
Liquidity			
Aggregate lender commitments <sup>(C)</sup>		8,559	500
Less:			
Borrowings outstanding		-	-
Current availability		8,559	500
Unrestricted cash		7,782	455
<b>Total liquidity</b>		<b>16,341</b>	<b>955</b>

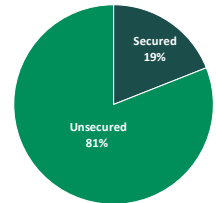
Debt Metrics <sup>(D)</sup>	2023	
	Second Quarter	First Quarter
Debt, less cash and VAT, as % of investment properties based on fair market value	10.7%	20.7%
Debt, less cash and VAT, as % of investment properties based on historical cost	14.7%	27.5%
Fixed charge coverage ratio	6.2x	6.2x
Debt to Adjusted EBITDA ratio	1.9x	3.5x
Net debt to Adjusted EBITDA ratio	2x	3.5x

Bond Debt Covenants <sup>(F)</sup>	2Q23	Bond Metrics (I & II)
Leverage ratio	22.1%	<60%
Secured debt leverage ratio	4.2%	<40%
Fixed charge coverage ratio	6.2x	>1.5x
Leverage ratio according CNBV	19.8%	<50%

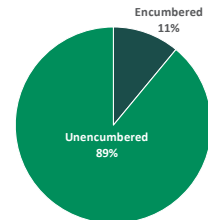
FIXED VS. FLOATING DEBT



SECURED VS. UNSECURED DEBT



ENCUMBERED VS. UNENCUMBERED ASSETS POOL <sup>(E)</sup>



- A. Interest rates are based on the cash rates associated with the respective weighted average debt amounts outstanding.
- B. Interest rate is based on the effective rate, which includes the amortization of related premiums (discounts) and finance costs. The net premiums (discounts) and finance costs associated with the respective debt were included in the maturities by year.
- C. Includes accordion feature for additional \$100.0 million.
- D. These calculations are based on actual U.S. Dollars as described in the Notes and Definitions section and are not calculated in accordance with the applicable regulatory rules.
- E. Based on fair market value as of June 30, 2023.
- F. These calculations are based on actual U.S. Dollars as described in the Notes and Definitions section, please refer to page 23.

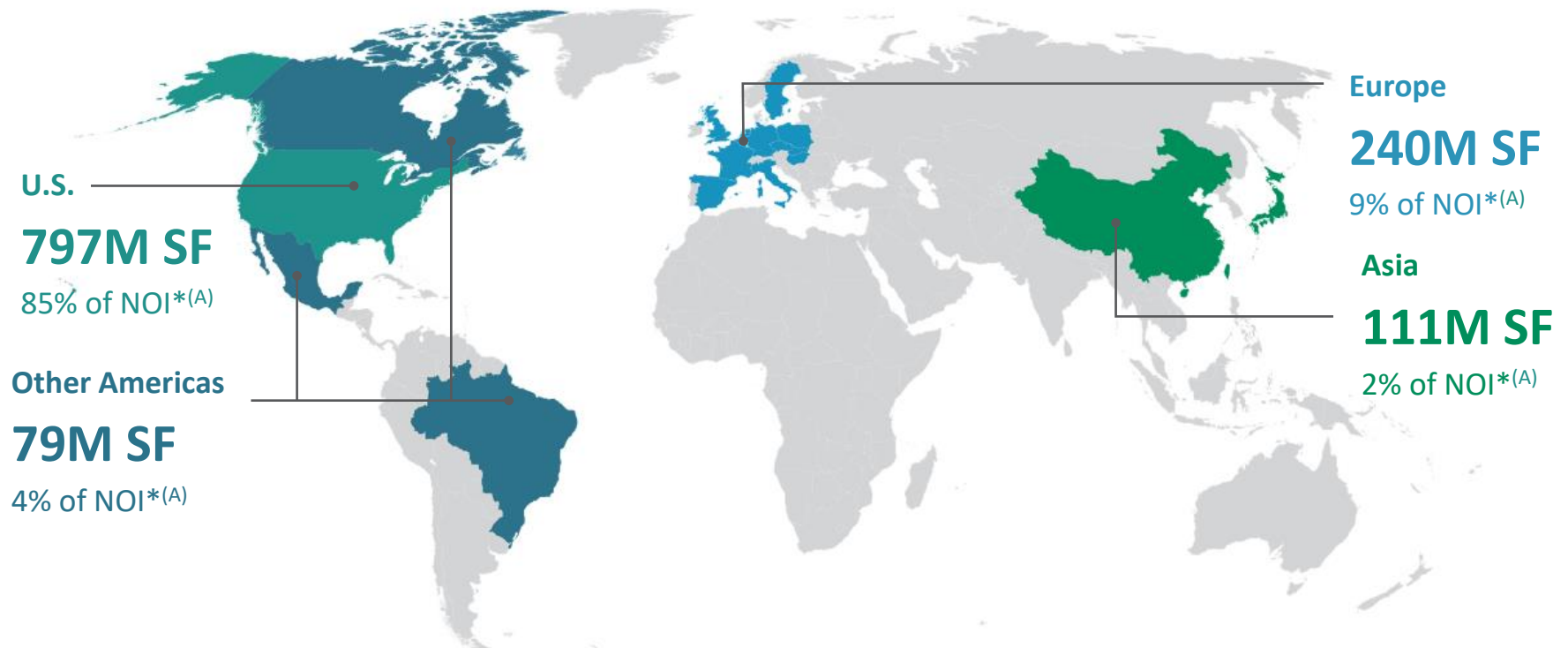
## Prologis Unmatched Global Platform

Prologis, Inc., is the global leader in logistics real estate with a focus on high-barrier, high-growth markets. As of June 30, 2023, the company owned or had investments in, on a wholly-owned basis or through co-investment ventures, properties and development projects expected to total approximately 1.2 billion square feet (114 million square meters) in 19 countries. Prologis leases modern logistics facilities to a diverse base of approximately 6,700 customers principally across two major categories: business-to-business and retail/online fulfillment.

**5,563**  
Buildings

**1.2B**  
Square Feet

**\$37.7B**  
Build Out of Land (TEI)

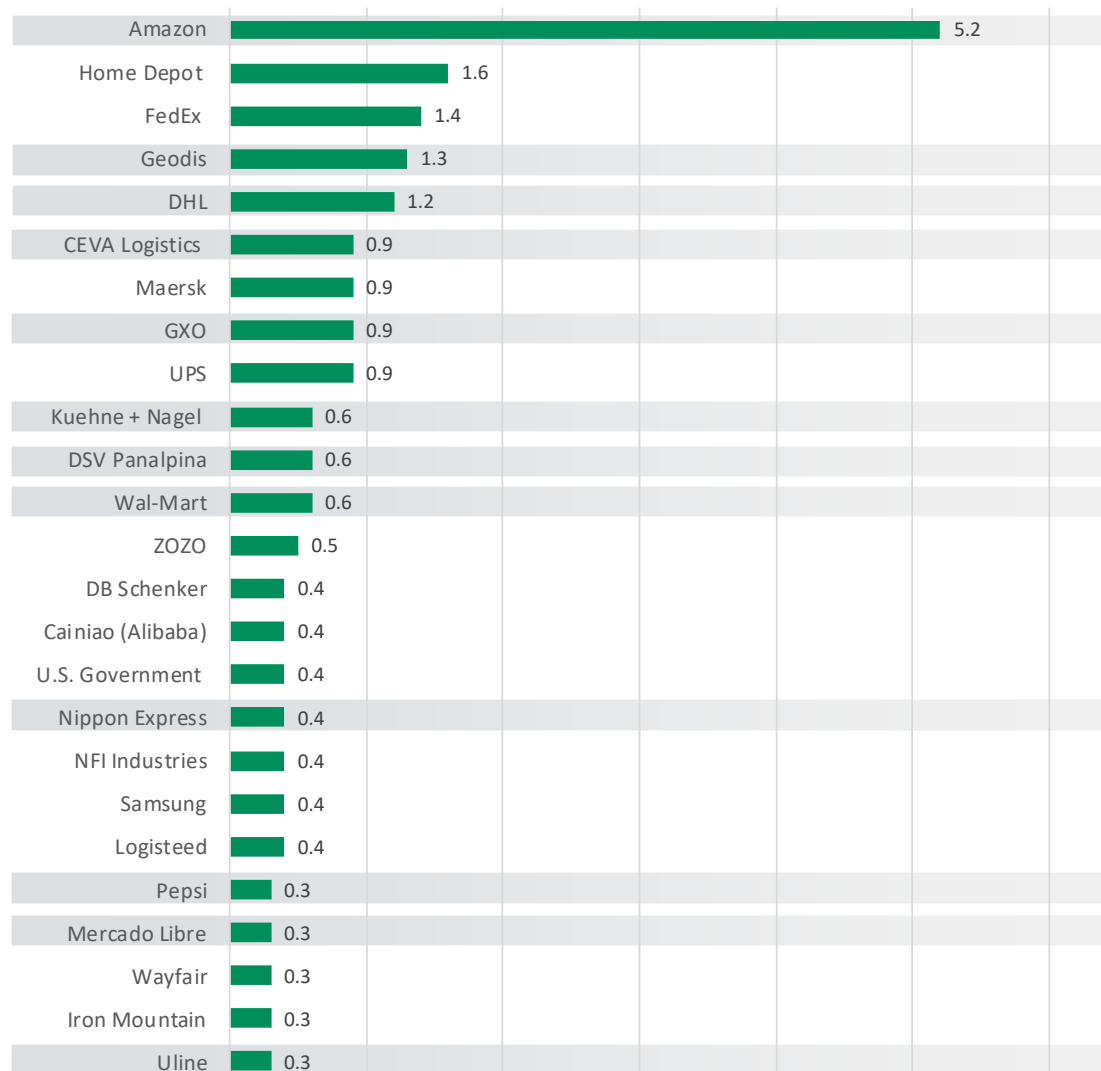


# Sponsor

## Prologis Global Customer Relationships <sup>(A)</sup>

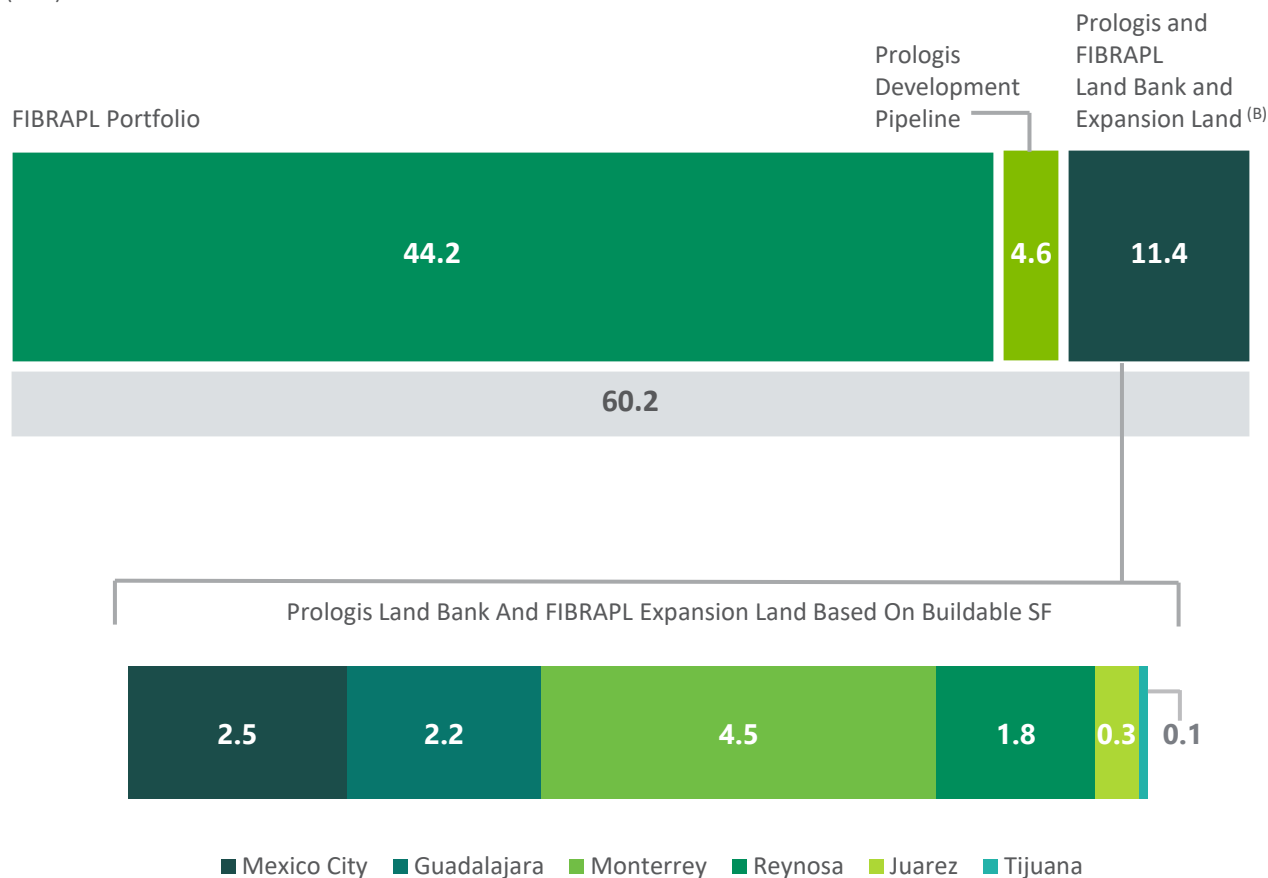
2Q 2023 Supplemental

(% Net Effective Rent)



## Identified External Growth Pipeline

## EXTERNAL GROWTH VIA PROLOGIS DEVELOPMENT PIPELINE

(MSF) <sup>(A)</sup>

- 36% growth potential in the next 3 to 4 years, subject to market conditions and availability of financing
- Proprietary access to Prologis development pipeline at market values
- Exclusive right to third-party acquisitions sourced by Prologis

## Prologis and FIBRAPL Development Pipeline

	GLA (MSF)	% Leased
Mexico City	1.2	14.4%
Monterrey	0.7	100.0%
Ciudad Juarez	1.2	100.0%
Tijuana	0.4	100.0%
Reynosa	1.1	75.5%
<b>Total</b>	<b>4.6</b>	<b>72.2%</b>



Del Norte Ind Ctr II 4, Reynosa, Mexico

## Notes and Definitions

Please refer to our financial statements as prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board and filed with the Mexican National Banking and Securities Commission (Comision Nacional Bancaria y de Valores (“CNBV”)) and other public reports for further information about us and our business.

**Acquisition price**, as presented for building acquisitions, represents economic cost. This amount includes the building purchase price plus 1) transaction closing costs, 2) due diligence costs, 3) immediate capital expenditures (including two years of property improvements and all leasing commissions and tenant improvements required to stabilize the property), 4) the effects of marking assumed debt to market and 5) the net present value of free and discounted rent, if applicable.

**Adjusted EBITDA.** We use Adjusted EBITDA, a non-IFRS financial measure, as a measure of our operating performance. The most directly comparable IFRS measure to Adjusted EBITDA is net income (loss).

We calculate Adjusted EBITDA beginning with net income (loss) and removing the effect of financing cost, income taxes and similar adjustments we make to our FFO measures (see definition below). We also include a pro forma adjustment to reflect a full period of NOI on the operating properties we acquire during the quarter and to remove NOI on properties we dispose of during the quarter, assuming all transactions occurred at the beginning of the quarter.

We believe Adjusted EBITDA provides investors relevant and useful information because it permits investors to view our operating performance, analyze our ability to meet interest payment obligations and make CBFI distributions on an unleveraged basis before the effects of income tax, non-cash amortization expense, gains and losses on the disposition of investments in real estate unrealized gains or losses from mark-to-market adjustments to investment properties and revaluation from Pesos into our functional currency to the U.S. dollar, and other items (outlined above), that affect comparability. While all items are not infrequent or unusual in nature, these items may result from market fluctuations that can have inconsistent effects on our results of operations. The economics underlying these items reflect market and financing conditions in the short-term but can obscure our performance and the value of our long-term investment decisions and strategies.

While we believe Adjusted EBITDA is an important measure, it should not be used alone because it excludes significant components of our net income (loss), such as our historical cash expenditures or future cash requirements for working capital, capital expenditures, distribution requirements, contractual commitments or interest and principal payments on our outstanding debt and is therefore limited as an analytical tool.

Our computation of Adjusted EBITDA may not be comparable to EBITDA reported by other companies in both the real estate industry and other industries. We compensate for the limitations of Adjusted EBITDA by providing investors with financial statements prepared according to IFRS, along with this detailed discussion of Adjusted EBITDA and a reconciliation to Adjusted EBITDA from net-income (loss).

**Calculation Per CBFI Amounts** is as follows:

	For the three months ended				For the six months ended			
	June 30, 2023		June 30, 2022		June 30, 2023		June 30, 2022	
	Ps.	US\$	Ps.	US\$	Ps.	US\$	Ps.	US\$
in thousands, except per share amounts								
<b>Earnings</b>								
Net income	3,386,078	184,582	1,923,849	95,069	4,453,323	240,629	6,264,959	306,379
Weighted average CBFI's outstanding - Basic and Diluted	1,094,091	1,094,091	856,419	856,419	1,058,331	1,058,331	856,419	856,419
<b>Earnings per CBFI - Basic and Diluted</b>	<b>3.0949</b>	<b>0.1687</b>	<b>2.2464</b>	<b>0.1110</b>	<b>4.2079</b>	<b>0.2274</b>	<b>7.3153</b>	<b>0.3577</b>
<b>FFO</b>								
AMEFIBRA FFO	883,206	48,799	790,816	39,303	1,810,696	97,422	1,620,687	79,489
Weighted average CBFI's outstanding - Basic and Diluted	1,094,091	1,094,091	856,419	856,419	1,058,331	1,058,331	856,419	856,419
<b>AMEFIBRA FFO per CBFI – Basic and Diluted</b>	<b>0.8073</b>	<b>0.0446</b>	<b>0.9234</b>	<b>0.0459</b>	<b>1.7109</b>	<b>0.0921</b>	<b>1.8924</b>	<b>0.0928</b>
FFO, as modified by FIBRA Prologis	880,517	48,648	787,708	39,148	1,804,685	97,092	1,614,706	79,190
Weighted average CBFI's outstanding - Basic and Diluted	1,094,091	1,094,091	856,419	856,419	1,058,331	1,058,331	856,419	856,419
<b>FFO, as modified by FIBRA Prologis per CBFI</b>	<b>0.8048</b>	<b>0.0445</b>	<b>0.9198</b>	<b>0.0457</b>	<b>1.7052</b>	<b>0.0917</b>	<b>1.8854</b>	<b>0.0925</b>

**Covered Land Plays** are income generating assets acquired with the intention to redevelop for higher and better use as industrial properties. These assets may be included in our Operating Portfolio, Value-Added Properties or Other Real Estate Investments.

**Debt Covenants** are calculated in accordance with the respective debt agreements and may be different than other covenants or metrics presented. They are not calculated in accordance with the applicable regulatory rules with the exception of Leverage ratio according to CNBV. Please refer to the respective agreements for full financial covenant descriptions. Debt covenants as of the period end were as follows:

in thousands	June 30, 2023	
	US\$	Limit
<b>Leverage ratio</b>		
Total Debt - at par	918,919	
Total investment properties plus other investment	4,152,785	
<b>Leverage ratio</b>	<b>22.1%</b>	<b>&lt;60%</b>
<b>Secured debt leverage ratio</b>		
Secured Debt	173,919	
Total investment properties plus other investment	4,152,785	
<b>Secured debt leverage ratio</b>	<b>4.2%</b>	<b>&lt;40%</b>
<b>Fixed charge coverage ratio</b>		
Adjusted EBITDA annualized	237,632	
Interest Expense annualized	38,220	
<b>Fixed charge coverage ratio</b>	<b>6.2x</b>	<b>&gt;1.5x</b>
<b>Leverage ratio according CNBV</b>		
Total Debt - at par	918,919	
Total Asset <sup>(1)</sup>	4,639,813	
<b>Leverage ratio according CNBV</b>	<b>19.8%</b>	<b>&lt;50%</b>
<sup>(1)</sup> <b>Total Assets</b>		
Cash	452,538	
Other assets	34,490	
Real estate value	4,152,785	
<b>Total Assets</b>	<b>4,639,813</b>	



**Debt Metrics.** We evaluate the following debt metrics to monitor the strength and flexibility of our capital structure and evaluate the performance of our management. Investors can utilize these metrics to make a determination about our ability to service or refinance our debt. See below for the detailed calculations for the respective period:

in thousands	For the three months ended			
	June 30, 2023		March 31, 2023	
	Ps.	US\$	Ps.	US\$
<b>Debt, less cash and VAT, as a % of investment properties</b>				
Total debt - at par	15,730,698	918,919	16,645,092	919,964
Less: cash	(7,781,591)	(454,568)	(1,766,810)	(97,652)
Less: VAT receivable	(339,796)	(19,849)	(210,940)	(11,659)
<b>Total debt, net of adjustments</b>	<b>7,609,311</b>	<b>444,502</b>	<b>14,667,342</b>	<b>810,653</b>
Investment properties plus other investment properties plus Assets held for sale	71,090,281	4,152,784	70,688,052	3,906,885
<b>Debt, less cash and VAT, as a % of investment properties based on fair market value</b>	<b>10.7%</b>	<b>10.7%</b>	<b>20.7%</b>	<b>20.7%</b>
<b>Total debt, net of adjustments</b>	<b>7,609,311</b>	<b>444,502</b>	<b>14,667,342</b>	<b>810,653</b>
Investment properties based on historical cost	45,835,818	3,017,757	45,849,762	2,943,291
<b>Debt, less cash and VAT, as a % of investment properties based on historical cost</b>	<b>16.6%</b>	<b>14.7%</b>	<b>32.0%</b>	<b>27.5%</b>
<b>Fixed Charge Coverage ratio</b>				
Adjusted EBITDA	1,072,683	59,408	1,111,205	58,530
Interest expense	169,450	9,555	174,589	9,407
<b>Fixed charge coverage ratio</b>	<b>6.3x</b>	<b>6.2x</b>	<b>6.4x</b>	<b>6.2x</b>
<b>Debt to Adjusted EBITDA</b>				
Total debt, net of adjustments	7,609,311	444,502	14,667,342	810,653
Adjusted EBITDA annualized	4,290,732	237,632	4,444,820	234,120
<b>Debt to Adjusted EBITDA ratio</b>	<b>1.8x</b>	<b>1.9x</b>	<b>3.3x</b>	<b>3.5x</b>
<b>Net Debt to Adjusted EBITDA</b>				
Total debt - at par	15,730,698	918,919	16,645,092	919,964
less: cash	(7,781,591)	(454,568)	(1,766,810)	(97,652)
Adjusted EBITDA annualized	4,290,732	237,632	4,444,820	234,120
<b>Net debt to Adjusted EBITDA ratio</b>	<b>1.9x</b>	<b>2x</b>	<b>3.3x</b>	<b>3.5x</b>

**AMEFIBRA FFO; FFO, as modified by FIBRA Prologis; AFFO (collectively referred to as “FFO”).** FFO is a non-IFRS financial measure that is commonly used in the real estate industry. The most directly comparable IFRS measure to FFO is net income.

AMEFIBRA (Asociación Mexicana de FIBRAS Inmobiliarias) FFO is conceptualized as a supplementary financial metric, in addition to those the accounting itself provides. It is in the use of the overall set of metrics, and not in substitution of one over the other, that AMEFIBRA considers greater clarity and understanding is achieved in assessing the organic performance of real estate entities managing investment property activities. For the same reason, attempting to compare the operational performance of different real estate entities through any one single metric would be insufficient.

AMEFIBRA considers that achieving such purpose is of merited interest to facilitate and improve the comprehension of results reported in the financial reports of its members within the overall public investing community, and also to facilitate comparing the organic performance of the different entities (see below).

#### Our FFO Measures

The specific purpose of this metric, as in other markets where the “FFO” designator is used is with respect to the profitability derived from management of investment properties in a broad organic frame of performance. The term “investment properties” is used in the sense International Financial Reporting Standards, “IFRS” uses it, that is, real estate that is developed and operated with the intention of earning a return on

the investment either through rental income activities, the future resale of the property, or both. This term is used herein to distinguish it from real estate entities that develop, acquire and sell properties mainly to generate transactional profit in the activity of development/purchase and sale. The AMEFIBRA FFO metric is not intended to address the organic performance of these type of entities.

The AMEFIBRA FFO metric is supplementary to other measures that the accounting provides as it focuses on the performance of the lease activities within the broad frame of the entity that manages it, that is, also takes into account among others the costs of its management structure (whether internal or external), its sources of funding (including funding costs) and if applicable fiscal costs. This better illustrates the term “organic performance” referred to herein. AMEFIBRA FFO parts from the comprehensive income of the IFRS normativity segregating the different valuation and other effects hereinafter described, and that are not part of the organic performance of the lease activity referred to in this document.

#### AMEFIBRA FFO

To arrive at AMEFIBRA FFO, we begin with net income and adjust to exclude:

- Mark-to-market adjustments for the valuation of investment properties;
- Foreign currency exchange gains and losses from the remeasurement (based on current foreign currency exchange rates) of assets and liabilities denominated in Pesos;
- Gains or losses from the early extinguishment of debt;
- Unrealized loss on exchange rate forwards;
- Income tax expense related to the sale of real estate;
- Tax on profits or losses on disposals of properties;
- Unrealized changes gains or losses in the fair value of financial instruments (amortization of deferred financing and debt premium); and
- Incentive fees paid in CBFIs.

#### FFO, as modified by FIBRA Prologis

To arrive at FFO, as modified by FIBRA Prologis we begin with AMEFIBRAFFO and adjust to include:

- Amortization of deferred financing costs and debt premium.

We use *AMEFIBRA FFO and FFO, as modified by FIBRA Prologis* to: (i) assess our operating performance as compared to similar real estate companies and the industry in general, (ii) evaluate our performance and the performance of our properties in comparison with expected results and results of previous periods, relative to resource allocation decisions; (iii) evaluate the performance of our management; (iv) budget and forecast future results to assist in the allocation of resources; (v) provide guidance to the financial markets to understand our expected operating performance; and (v) evaluate how a specific potential investment will impact our future results.

#### AFFO

To arrive at AFFO, we adjust *FFO, as modified by FIBRA Prologis* to further exclude (i) straight-line rents; (ii) recurring capital expenditures and discounts and financing cost, net of amounts capitalized; and (iii) incentive fees paid in CBFIs.

We use AFFO to (i) assess our operating performance as compared to similar real estate companies and the industry in general, (ii) evaluate our performance and the performance of our properties in comparison with expected results and results of previous periods, relative to resource allocation decisions, (iii) evaluate the performance of our management, (iv) budget and forecast future results to assist in the allocation of resources, and (v) evaluate how a specific potential investment will impact our future results.

We analyze our operating performance primarily by the rental revenue of our real estate, net of operating, administrative and financing expenses. This income stream is not directly impacted by fluctuations in the market value of our investments in real estate or debt securities. Although these items discussed above have had a material impact on our operations and are reflected in our financial statements, the removal of the effects of these items allows us to better understand the core operating performance of our properties over the long term.

We use AMEFIBRA FFO; FFO, as modified by FIBRA Prologis; and AFFO to: (i) evaluate our performance and the performance of our properties in comparison to expected results and results of previous periods, relative to resource allocation decisions; (ii) evaluate the performance of our management; (iii) budget and forecast future results to assist in the allocation of resources; (iv) provide guidance to the financial markets to understand our expected operating performance; (v) assess our operating performance as compared to similar real estate companies and the industry in general; and (vi) evaluate how a specific potential investment will impact our future results. Because we make decisions with regard to our performance with a long-term outlook, we believe it is appropriate to remove the effects of items that we do not expect to affect the underlying long-term performance of the properties we own. As noted above, we believe the long-term performance of our properties is principally driven by rental revenue. We believe investors are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

## *Limitations on the use of our FFO measures*

While we believe our FFO measures are important supplemental measures, neither AMEFIBRA's nor our measures of FFO should be used alone because they exclude significant economic components of net earnings computed under IFRS and are, therefore, limited as an analytical tool. Accordingly, these are only a few of the many measures we use when analyzing our business. Some of these limitations are:

- Mark-to-market adjustments to the valuation of investment properties and gains or losses from property acquisitions and dispositions represent changes in value of the properties. By excluding these gains and losses, FFO does not capture realized changes in the value of acquired or disposed properties arising from changes in market conditions.
- The foreign currency exchange gains and losses that are excluded from our modified FFO measures are generally recognized based on movements in foreign currency exchange rates through a specific point in time. The ultimate settlement of our foreign currency-denominated net assets is indefinite as to timing and amount. Our FFO measures are limited in that they do not reflect the current period changes in these net assets that result from periodic foreign currency exchange rate movements.
- The gains and losses on extinguishment of debt that we exclude from our defined FFO measures may provide a benefit or cost to us as we may be settling our debt at less or more than our future obligation.
- Refers to non-realized profits or losses in the reasonable value of financial instruments (includes debt and equity related instruments)
- The current income tax expenses that are excluded from our modified FFO measures represent the taxes that are payable.
- Refers to amortization of any financial costs associated with debt obtention and to the non-realized accounting gains or losses resulting from changes in the determination of the reasonable value of debt.
- Refers to the impact of compensation that is payable in CBFIs and consequently to its dilutive implications.

We compensate for these limitations by using our FFO measures only in conjunction with net income computed under IFRS when making our decisions. This information should be read with our complete

consolidated financial statements prepared under IFRS. To assist investors in compensating for these limitations, we reconcile our FFO measures to our net income computed under IFRS.

**Fixed Charge Coverage** is a non-IFRS financial measure we define as Adjusted EBITDA divided by total fixed charges. Fixed charges consist of net interest expense adjusted for amortization of finance costs and debt discount (premium) and capitalized interest. We use fixed charge coverage to measure our liquidity. We believe that fixed charge coverage is relevant and useful to investors because it allows fixed income investors to measure our ability to make interest payments on outstanding debt and make dividends to holders of our CBFIs. Our computation of fixed charge coverage may not be comparable to fixed charge coverage reported by other companies and is not calculated in accordance with applicable regulatory rules.

**Incentive Fee** an annual fee payable under the management agreement to Manager when cumulative total CBFIs holder returns exceed an agreed upon annual expected return, payable in CBFIs.

## **Market Classification**

- **Consumption-Driven Markets** include the logistics markets of Mexico City, Guadalajara and Monterrey. These markets feature large population centers with high per-capita consumption and are located near major seaports, airports, and ground transportation systems.
- **Manufacturing-Driven Markets** include the manufacturing markets of Tijuana, Reynosa and Ciudad Juarez. These markets benefit from large population centers but typically are not as tied to the global supply chain, but rather serve local consumption and are often less supply constrained.

**Net Effective Rent ("NER")** is calculated at the beginning of the lease using estimated total cash (including base rent and expense reimbursements) to be received over the term and annualized. The per square foot number is calculated by dividing the annualized net effective rent by the occupied square feet of the lease.

**Net Operating Income ("NOI")** is a non-IFRS financial measure used to evaluate our operating performance and represents rental income less rental expenses.

**Non-core Markets:** Hermosillo, Guanajuato, Laredo, Matamoros, Queretaro and Silao.

**Operating Portfolio** includes stabilized industrial properties. Assets held for sale are excluded from the portfolio.

**Property Improvements** are the addition of permanent structural improvements or the restoration of a building's or property's components that will either enhance the property's overall value or increase its useful life. Property improvements are generally independent of any particular lease as part of general upkeep over time (but may be incurred concurrent with a lease commitment).

**Rent Change- Cash** represents the percentage change in starting rental rates per the lease agreement, on new and renewed leases, commenced during the periods compared with the previous ending rental rates in that same space. This measure excludes any short-term leases of less than one-year, holdover payments, free rent periods and introductory (teaser rates) defined as 50% or less of the stabilized rate.

**Rent Change - Net Effective** represents the percentage change in net effective rental rates (average rate over the lease term), on new and renewed leases, commenced during the period compared with the previous net effective rental rates in that same space. This measure excludes any short-term leases of less than one year and holdover payments.



**Retention** is the square footage of all leases commenced during the period that are rented by existing tenants divided by the square footage of all expiring and in-place leases during the reporting period. The square footage of tenants that default or buy-out prior to expiration of their lease and short-term leases of less than one year are not included in the calculation.

**Same Store.** Our same store metrics are non-IFRS financial measures, which are commonly used in the real estate industry and expected from the financial community, on both a net-effective and cash basis. We evaluate the performance of the operating properties we own and manage using a “same store” analysis because the population of properties in this analysis is consistent from period to period, which allows us to analyze our ongoing business operations.

We have defined the same store portfolio, for the three months ended June 30, 2023, as those properties that were owned by FIBRA Prologis as of January 1, 2022 and have been in operations throughout the same three-month periods in both 2022 and 2023. The same store population excludes properties acquired or disposed of to third parties during the period. We believe the factors that affect lease rental income, rental recoveries and property operating expenses and NOI in the same store portfolio are generally the same as for our total operating portfolio.

As our same store measures are non-IFRS financial measures, they have certain limitations as analytical tools and may vary among real estate companies. As a result, we provide a reconciliation of lease rental income, rental recoveries and property operating expenses from our financial statements prepared in accordance with IFRS to same store property NOI with explanations of how these metrics are calculated. In addition, we further remove certain non-cash items, such as straight-line rent adjustments, included in the financial statements prepared in accordance with IFRS to reflect a cash same store number. To clearly label these metrics, they are categorized as Same Store NOI – Net Effective and Same Store NOI – Cash.

The following is a reconciliation of our rental revenue and property operating expenses, as included in the Statements of Comprehensive Income, to the respective amounts in our same store portfolio analysis:

in thousands of U.S. Dollars			
	2023	2022	Change (%)
<b>Rental income</b>			
Per the statements of comprehensive income	75,256	67,255	
Properties not included in same store and other adjustments (a)	(5,845)	(360)	
Straight-lined rent from properties included in same store	(373)	(1,095)	
<b>Same Store - Rental income - cash</b>	<b>69,038</b>	<b>65,800</b>	
<b>Rental expense</b>			
Per the statements of comprehensive income	(10,624)	(8,784)	
Properties not included in same store and other adjustments	1,674	(2,099)	
<b>Same Store - Rental expense - cash</b>	<b>(8,950)</b>	<b>(10,883)</b>	
<b>NOI</b>			
Per the statements of comprehensive income	64,632	58,471	
Properties not included in same store	(4,171)	(2,459)	
Straight-lined rent from properties included in same store	(373)	(1,095)	
<b>Same Store - NOI - cash</b>	<b>60,088</b>	<b>54,918</b>	<b>9.4%</b>
Straight-lined rent from properties included in same store	373	1,095	
<b>Same Store NOI - Net Effective</b>	<b>60,461</b>	<b>56,012</b>	<b>7.8%</b>

- a) To calculate Same Store, we exclude the net termination and renegotiation fees to allow us to evaluate the growth or decline in each properties acquired or disposed of to third parties during the period along with rental income without regard to one-time items that are not indicative of the property's recurring operating performance.

**Same Store Average Occupancy** represents the average occupied percentage of the Same Store portfolio for the period.

**Tenant Improvements** are the costs to prepare a property for lease to a new tenant or release to an existing tenant. Tenant improvements are reasonably expected to provide benefit beyond the lease term of the pending lease for future tenants, and are generally deemed to be consistent with comparable buildings in the market place.

**Total Expected Investment (“TEI”)** represents total estimated cost of development or expansion, including land, development and leasing costs. TEI is based on current projections and is subject to change.

**Trade Receivables** represents total trade receivables less allowance for uncollectible trade receivables:

in thousands	June 30, 2023		December 31, 2022		Increase (decrease)		
	Ps.	US\$	Ps.	US\$	Ps.	US\$	%
Trade receivables	109,698	6,408	72,043	3,722	37,655	2,686	34%
Allowance for uncollectible trade receivables	(5,079)	(297)	(682)	(35)	(4,397)	(262)	87%
<b>Total</b>	<b>104,619</b>	<b>6,111</b>	<b>71,361</b>	<b>3,687</b>	<b>33,258</b>	<b>2,424</b>	<b>32%</b>
<b>% of allowance</b>	<b>5%</b>	<b>5%</b>	<b>1%</b>	<b>1%</b>			

**Turnover Costs** represent the obligations incurred in connection with the signing of a lease, including leasing commissions and tenant improvements and are presented for leases that commenced during the period. Tenant improvements include costs to prepare a space for a new tenant and for a lease renewal with the current tenant. It excludes costs to prepare a space that is being leased for the first time (i.e. in a new development property and short – term leases of less than one year).

**Value-Added Acquisitions (“VAA”)** are properties we acquire for which we believe the discount in pricing attributed to the operating challenges could provide greater returns post-stabilization than the returns of stabilized properties that are not Value-Added Acquisitions. Value Added Acquisitions must have one or more of the following characteristics: (i) existing vacancy in excess of 20%; (ii) short term lease roll-over, typically during the first two years of ownership; (iii) significant capital improvement requirements in excess of 10% of the purchase price and must be invested within the first two years of ownership. These properties are not included in the operating portfolio.

**Valuation Methodology** the methodologies applied for the valuation of the assets and the factors which are part of the approaches, at the end we will present the ranges of the rates such as the market rents used for the entire portfolio. There are three basic approaches to value:

- The Income Approach
- The Direct Comparison Approach
- The Cost Approach

In practice, an approach to value is included or omitted based on its applicability to the property type being valued and the quality and quantity of information available.

## *Income Approach*

The Income Approach reflects the subject's income-producing capabilities. This approach assumes that value is created by expected income. Since the investment is expected to be acquired by an investor who would be willing to pay to receive an income stream plus reversion value from a property over a period, the Income Approach is used as the primary approach to value. The two common valuation techniques are the Discounted Cash Flow (DCF) Method and the Direct Capitalization Method.

### *Discounted Cash Flow Method*

Using this valuation method, future cash flows forecasted over an investment horizon, together with the proceeds of a deemed disposition at the end of the holding period. This method allows for modeling any uneven revenues or costs associated with lease up, rental growth, vacancies, leasing commissions, tenant inducements and vacant space costs. These future financial benefits are discounted to a present value at an appropriate discount rate based on market transactions.

- A discount rate applicable to future cash flows and determined primarily by the risk associated with income, and
- A capitalization rate used to obtain the future value of the property based on estimated future market conditions.

These rates are determined based on:

- The constant interviews we have with the developers, brokers, clients and active players in the market to know their expectation of IRR (before debt or without leverage).
- Mainly the real transactions in the market are analyzed. Since we are a leading company in the real estate sector we have extensive experience in most purchase transactions and we have the details of these before and during the purchase, which allows us to have a solid base when selecting our rates.

### *Direct Capitalization Method*

This method involves capitalizing a fully leased net operating income estimate by an appropriate yield. This approach is best utilized with stabilized assets, where there is little volatility in the net income and the growth prospects are also stable. It is most commonly used with single tenant investments or stabilized investments.

### *Direct Comparison Approach*

The Direct Comparison Approach utilizes sales of comparable properties, adjusting for differences to estimate a value for the subject property. This approach is developed in a simplified method to establish a range of unit prices for market comparable sales. This method is typically developed to support the Income Approach rather than to conclude on a value.

### *Cost Approach*

The Cost Approach is based upon the proposition the informed purchaser would pay no more for the subject than the cost to produce a substitute property with equivalent utility. This approach is particularly applicable when the property being appraised involves relatively new improvements, which represent the Highest and Best Use of the

land, or when relatively unique or specialized improvements are located on the site and for which there exist few sales or leases of comparable properties. This approach is not considered reliable because investors do not use this methodology to identify securities for purchase purposes; for this reason, this approach is not used for the valuation of the assets which comprise FIBRA Prologis.

### *Methodology Selection*

The target market for any real estate, is composed of those entities capable of benefiting from the Highest and Best Use of a property, of goodwill and paying a fair price. In the case of the properties under study which are part of FIBRA Prologis, the type of buyer will typically be a developer / investor, therefore, our studies replicate the analysis that both the developer and investor make to take their decisions.