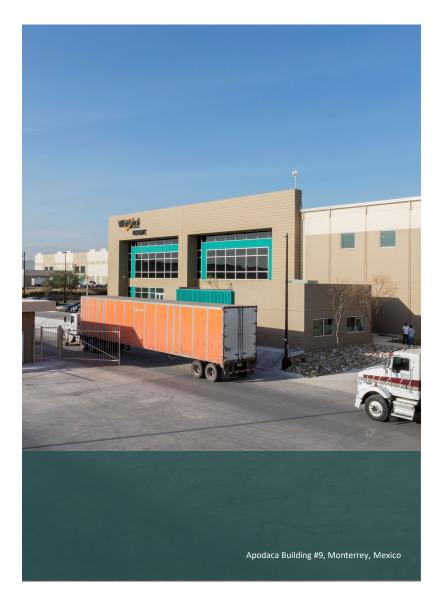


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Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria

Interim Condensed Financial Statements as of June 30, 2022 and 2021 and for the three and six month periods then ended

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## Second Quarter 2022 Earnings Report

The statements in this release that are not historical facts are forward-looking statements. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which FIBRA Prologis operates, management's beliefs and assumptions made by management. Such statements involve uncertainties that could significantly impact FIBRA Prologis financial results. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," variations of such words and similar expressions are intended to identify such forwardlooking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to rent and occupancy growth, acquisition activity, development activity, disposition activity, general conditions in the geographic areas where we operate, our debt and financial position, are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic climates, (ii) changes in financial markets, interest rates and foreign currency exchange rates, (iii) increased or unanticipated competition for our properties, (iv) risks associated with acquisitions, dispositions and development of properties, (v) maintenance of real estate investment trust ("FIBRA") status and tax structuring, (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings, (vii) risks related to our investments (viii) environmental uncertainties, including risks of natural disasters, and (ix) those additional factors discussed in reports filed with the "Comisión Nacional Bancaria y de Valores" and the Mexican Stock Exchange by FIBRA Prologis under the heading "Risk Factors." FIBRA Prologis undertakes no duty to update any forward-looking statements appearing in this release.

Non-Solicitation - Any securities discussed herein or in the accompanying presentations, if any, have not been registered under the Securities Act of 1933 or the securities laws of any state and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements under the Securities Act and any applicable state securities laws. Any such announcement does not constitute an offer to sell or the solicitation of an offer to buy the securities discussed herein or in the presentations, if and as applicable.

## Second Quarter 2022 Management Overview

#### Letter from Luis Gutiérrez, President, Latin America, Prologis

Mexico's logistics real estate sector is having one of its strongest quarters, despite the global uncertainties we are currently facing. We have built a resilient and strong business that has a solid foundation for any cycle.

Our second quarter operating and financial results underscore our investment strategy. Leasing volume was 2.1 million square feet, with renewals accounting for 71 percent of this activity. For the remainder of the year, we have around 3 percent of expirations. Occupancy remains at historic highs with an average above 97 percent and an average term for new leases of 61 months. Net effective rents on rollover increased 19.6 percent. Same store cash NOI was positive 5.1 percent, led by annual rent increases and rent change.

Nearshoring continues to drive demand in our northern markets, with Monterrey benefitting the most from this demand due to its ability to attract more manufacturing companies that are regionalizing their production as a result of various logistical advantages. We estimate that more than 20 percent of demand for space will come from nearshoring deals. On the other hand, we see e-commerce-driven demand increase in consumption markets as customers build their inventories in advance of the summer sales season.

Net absorption in our six main markets totaled 8.6 million square feet, an increase of 23 percent compared to the second quarter of 2021. The vacancy for modern-grade product is 1.8 percent; in two-thirds of our markets, vacancy is below 1 percent.

This year, we have seen robust rent growth and profitability as higher rents continue to reflect tenants' urgency to secure space. Also, we see increased interest from developers. Supply barriers, replacement costs and stricter tenant ESG standards should keep the sector disciplined.

Moving to another topic, I am very excited about the ambitious net zero goal recently set by Prologis, which comprises net zero emissions from our operations by 2030 and net zero emissions by 2040 across our value chain. We recently published our second ESG report, which shows our commitment, progress and ambition in the realms of environmental stewardship, social responsibility and governance. So far this year, we have been included in the S&P/BMV Total Mexico ESG Index and the Dow Jones Sustainability Index. We continue to hold ourselves to the highest standards in our daily work and in our long-term vision.

In closing, we recognize the current global environment and are watchful for any signs that would drive a slowdown or a shift in values. In line with this, we are well-positioned to navigate through difficult times, as we have structured a resilient business. Manufacturing and logistics, as well as our market rents, are expected to continue to grow in 2022. We have one of the strongest balance sheets in the sector, which will allow us to provide stability, flexibility and continuous growth. We are disciplined, experienced and, most importantly, fully aligned with our certificate holders. This, along with best-in-class corporate governance, positions FIBRA Prologis as Mexico's premier real estate investment vehicle.

Thank you for your continued support.

Sincerely,

Luis Gutiérrez

Chief Executive Officer

The interim condensed financial statements included in this report were prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB").

Please read this in conjunction with the interim condensed financial statements.

#### Management Overview

FIBRA Prologis (BMV: FIBRAPL 14) is a leading owner and operator of Class-A industrial real estate in Mexico. As of June 30, 2022, FIBRA Prologis owned 227 logistics and manufacturing facilities in six strategic markets in Mexico totaling 43.4 million square feet (4.0 million square meters) of gross leasable area (GLA). These properties were leased to 239 customers, including third-party logistics providers, transportation companies, retailers and manufacturers.

Approximately 66.8 percent of our net effective rents are in global logistics markets (Global Markets) and the remaining 33.2 percent are in regional manufacturing markets (Regional Markets). Global Markets include Mexico City, Guadalajara and Monterrey. These markets are highly industrialized and consumption-driven. They benefit from proximity to principal highways, airports and rail hubs, and their presence in highly populated areas offers tangible benefits from the sustained growth of the middle class. Regional Markets include Ciudad Juarez, Tijuana and Reynosa—industrial centers for the automotive, electronics, medical and aerospace industries, among others. These markets benefit from a ready and qualified workforce as well as proximity to the U.S. border.

The operating results that follow are consistent with how management evaluates the performance of the portfolio.

Our second quarter financial information includes results from April 1, 2022, through June 30, 2022. During the quarter ended June 30, 2022, and through the date of this report, the following activity supported our business priorities and strategy:

#### Operating results:

| Operating Portfolio                                 | 2Q 2022  | 2Q 2021  | Notes  |
|---|----------|----------|--|
| Period End Occupancy                                | 97.8%    | 96.4%    | Our six markets are above 96%.   |
| Average Occupancy                                   | 97.3%    | 96.3%    | Pushed by a stronger Period End<br>Occupancy above 97% during May and<br>June. |
| Leases Commenced                                    | 2.1 MSF  | 2.0 MSF  | Activity primarily concentrated in Mexico City and Guadalajara.                |
| Customer Retention                                  | 88.8%    | 65.6%    |  |
| Net Effective Rent Change                           | 19.6%    | 7.7%     | Led by Monterrey and Tijuana.  |
| Same Store Cash NOI                                 | 5.1%     | 16.4%    | Led by annual rent increases and rent change.                                  |
| Turnover Cost on Leases Commenced (per square feet) | US\$1.96 | US\$2.21 |  |

#### Capital deployment activities:

| US\$ in millions                  | 2Q 2022 | 2Q 2021 | Notes  |
|-----------------------------------|---------|---------|--|
| Acquisitions                      |         |         |  |
| Acquisition Price                 | US\$6.4 | US\$9.6 | Acquisition of a Truck Yard in Vallejo, Mexico City. |
| Building GLA                      | 130     | 96      |  |
| Weighted avg. stabilized cap rate | 7.3%    | 7.6%    |  |

We use a same store analysis to evaluate the performance of our owned operating properties. The population of the properties in this analysis is consistent from period to period, which eliminates the effects of changes in portfolio composition on performance metrics. In our view, the factors that affect rental revenues, rental expenses and NOI in the same store portfolio are generally the same as they are across the total portfolio. Our same store is measured in U.S. dollars and includes the effect of year-over-year movements in the Mexican peso. The decrease in cash SSNOI of 1130 basis points year-over-year is mainly due to annual rent increases and rent change.

#### **Operational Outlook**

In Mexico's six main logistics markets, net absorption was 8.6 million square feet, driven by manufacturing and e-commerce related logistics.

Market vacancy for modern space is 1.8 percent; we expect low vacancy rates to continue, in turn prompting higher rents.

Fundamental shifts in global supply chains continued to drive nearshoring, and export-oriented manufacturing investments accelerated in border markets. At the same time, altered consumption habits continue to foster demand for e-commerce.

Border markets remain severely constrained, with market vacancy below 1 percent. We see an increase in build-to-suit and pre-leasing opportunities as many international companies establish or expand their operations in Mexico.

Despite the global uncertainty, we still see a strong demand, both internal and for manufacturing to the exporting activity. Also, factors from the supply side, such as increasing replacement costs and long entitlement process, lead a tight market, resulting in increasing rents and low vacancy.

#### **Acquisitions**

Our exclusivity agreement with our sponsor, Prologis, gives us access to an important proprietary acquisition pipeline. As of the end of the second quarter, Prologis and FIBRA Prologis had 3.3 million square feet under development or pre-stabilization, of which 45.5 percent was leased or pre-leased. Our exclusive access to the Prologis pipeline is a competitive advantage for FIBRA Prologis as it gives us the option to acquire high-quality buildings in our existing markets.

While third-party acquisitions are also possible for FIBRA Prologis, they depend on the availability of product that meets our criteria for quality and location. All potential acquisitions, regardless of source, are evaluated by management and factor in real estate and capital market conditions. They are subject to approval by FIBRA Prologis' Technical Committee according to its bylaws.

#### **Currency Exposure**

At quarter end, our U.S.-dollar-denominated revenues represented 65.8 percent of annualized net effective rents, resulting in peso exposure of approximately 34.2 percent. In the near term, we expect peso-denominated revenues to be in the range of 35 percent of annualized net effective rents.

#### Liquidity and Capital Resources

#### Overview

We believe our ability to generate cash from operating activities and available financing sources (including our line of credit), as well as our disciplined balance sheet management, will allow us to meet anticipated acquisition, operating, debt service and distribution requirements.

#### Near-Term Principal Cash Sources and Uses

As a FIBRA, we are required to distribute at least 95 percent of our taxable income. In addition to distributions to CBFI holders, we expect our primary cash uses will include:

- asset management fee payment.
- capital expenditures and leasing costs on properties in our operating portfolio.

We expect to fund our cash needs principally from the following sources, all of which are subject to market conditions:

- available unrestricted cash balances of Ps. 707 million (approximately US\$35 million) as of June 30, 2022, the result of cash flow from operating properties.
- borrowing capacity of Ps. 5.4 billion (US\$270 million) under our unsecured credit facility.

#### Debt

As of June 30, 2022, we had approximately Ps. 23.2 billion (US\$1.2 billion) of debt at par value with a weighted average effective interest rate of 3.8 percent (a weighted average coupon rate of 3.9 percent) and a weighted average maturity of 7.2 years.

According to the CNBV regulation for the calculation of debt ratios, our loan-to-value and debt service coverage ratios as of June 30, 2022, were 29.6 percent and 6.8 times, respectively.



#### **Independent Auditors' Report on Review of Interim Financial Information**

To the Technical Committee and Trustors Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria

#### Introduction

We have reviewed the accompanying June 30, 2022 condensed interim financial statements of Fideicomiso Irrevocable 1721 Banco Actinver, S. A., Institución de Banca Múltiple, Grupo Financiero Actinver, División Fiduciaria, which comprises:

- the condensed statement of financial position as at June 30, 2022;
- the condensed statements of comprehensive income for the three- and six-month periods ended June 30, 2022;
- the condensed statements of changes in equity for the six-month period ended June 30, 2022;
- the condensed statements of cash flows for the six-month period ended June 30, 2022; and
- notes to the condensed interim financial statements.

Management is responsible for the preparation and presentation of this condensed interim financial statements in accordance with International Accounting Standard (IAS) 34, 'Interim Financial Reporting'. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

(Continued)



## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying June 30, 2022 condensed interim financial statements are not prepared, in all material respects, in accordance with IAS 34, '*Interim Financial Reporting*'.

KPMG CARDENAS DOSAL, S. C.

Alberto Vázquez Ortíz

Mexico City, July 15, 2022

# Interim condensed statements of financial position

| in thousands Mexican pesos                  | Note | June 30, 2022 | December 31, 2021 |
|---|------|---------------|-------------------|
| Assets                                      |      |               |                   |
| Current assets:                             |      |               |                   |
| Cash  |      | \$ 707,214    | \$ 342,501        |
| Trade receivables, net                      |      | 59,258        | 54,622            |
| Other receivables and value added tax       |      | 351,080       | 406,876           |
| Prepaid expenses                            | 5    | 53,038        | 8,008             |
| Exchange rate options                       | 12   | 16,731        | 13,416            |
|   |      | 1,187,321     | 825,423           |
| Non-current assets:                         |      |               |                   |
| Investment properties                       | 6    | 77,065,829    | 71,267,372        |
| Other investment properties                 |      | 52,987        | 47,900            |
| Non-current prepaid expenses                | 5    | 37,500        | 11,600            |
| Other assets                                |      | 32,708        | 38,488            |
|   |      | 77,189,024    | 71,365,360        |
| Total assets                                |      | \$ 78,376,345 | \$ 72,190,783     |
| Liabilities and equity                      |      |               |                   |
| Current liabilities:                        |      |               |                   |
| Trade payables                              |      | \$ 89,227     | \$ 204,347        |
| Prepaid rent                                |      | 15,437        | 69,171            |
| Due to affiliates                           | 11   | 13,418        | 12,234            |
| Current portion of long term debt           | 7    | 211,797       | 169,063           |
|   |      | 329,879       | 454,815           |
| Non-current liabilities:                    |      |               |                   |
| Long term debt                              | 7    | 23,068,280    | 21,599,086        |
| Security deposits                           |      | 418,586       | 388,071           |
|   |      | 23,486,866    | 21,987,157        |
| Total liabilities                           |      | 23,816,745    | 22,441,972        |
| Equity:                                     |      |               |                   |
| CBFI holders' capital                       | 8    | 23,344,199    | 22,688,711        |
| Other equity accounts and retained earnings |      | 31,215,401    | 27,060,100        |
| Total equity                                |      | 54,559,600    | 49,748,811        |
| Total liabilities and equity                |      | \$ 78,376,345 | \$ 72,190,783     |

The accompanying notes are an integral part of these interim condensed financial statements.

# Interim condensed statements of comprehensive income

|  | Fo | or the three | moi |            | For the s       | six months ended |           |  |
|--|----|--------------|-----|------------|-----------------|------------------|-----------|--|
|  |    |              |     | June 30,   |                 |                  | June 30,  |  |
| in thousands Mexican pesos, except per CBFI amounts Note               |    | 2022         |     | 2021       | 2022            |                  | 2021      |  |
| Revenues:  |    |              |     |            |                 |                  |           |  |
| Lease rental income  | \$ | 1,218,959    | \$  | 1,072,633  | \$<br>2,442,328 | \$               | 2,144,431 |  |
| Rental recoveries  |    | 129,456      |     | 114,590    | 277,700         |                  | 240,885   |  |
| Other property income  |    | 1,913        |     | 15,657     | 16,520          |                  | 26,114    |  |
|  |    | 1,350,328    |     | 1,202,880  | 2,736,548       |                  | 2,411,430 |  |
| Operating expenses and other income and expenses:                      |    |              |     |            |                 |                  |           |  |
| Operating and maintenance  |    | (87,359)     |     | (85,744)   | (173,066)       |                  | (156,968) |  |
| Utilities  |    | (10,849)     |     | (7,780)    | (18,868)        |                  | (16,981)  |  |
| Property management fees 11  |    | (38,900)     |     | (34,244)   | (75,525)        |                  | (69,393)  |  |
| Real estate taxes  |    | (25,262)     |     | (20,284)   | (50,994)        |                  | (41,131)  |  |
| Non-recoverable operating expenses                                     |    | (14,074)     |     | (16,085)   | (24,765)        |                  | (24,269)  |  |
| Gain on valuation of investment properties 6                           |    | 1,810,636    |     | 2,114,660  | 5,305,716       |                  | 2,182,367 |  |
| Asset management fees 11   |    | (138,253)    |     | (107,110)  | (272,881)       |                  | (215,846) |  |
| Incentive fee 11   |    | (655,488)    |     | (319,537)  | (655,488)       |                  | (319,537) |  |
| Professional fees  |    | (24,705)     |     | (13,843)   | (45,589)        |                  | (24,847)  |  |
| Finance cost   |    | (221,986)    |     | (155,233)  | (443,965)       |                  | (345,260) |  |
| Net loss on early extinguisment of debt                                |    | -            |     | (3,940)    | _               |                  | (3,940)   |  |
| Unused credit facility fee   |    | (4,359)      |     | (11,495)   | (9,080)         |                  | (21,432)  |  |
| Unrealized gain (loss) on exchange rate hedge instruments              |    | 2,746        |     | 2,804      | (3,426)         |                  | 9,083     |  |
| Realized loss on exchange rate hedge instruments                       |    | (3,788)      |     | (14,916)   | (13,846)        |                  | (23,302)  |  |
| Net exchange (loss) gain   |    | (22,826)     |     | 6,684      | 3,640           |                  | (3,704)   |  |
| Other general and administrative income (expenses)                     |    | 7,988        |     | (1,567)    | 6,548           |                  | (3,176)   |  |
|  |    | 573,521      |     | 1,332,370  | 3,528,411       |                  | 921,664   |  |
| Net income   |    | 1,923,849    |     | 2,535,250  | 6,264,959       |                  | 3,333,094 |  |
| Other comprehensive income (loss):                                     |    |              |     |            |                 |                  |           |  |
| Items that are not reclassified subsequently to profit or loss:        |    |              |     |            |                 |                  |           |  |
| Translation gain (loss) from functional currency to reporting currency |    | 675,017      | (   | 1,700,744) | (1,129,373)     |                  | (344,655) |  |
| Items that are or may be reclassified subsequently to profit or loss:  |    |              | ,   | , ,        |                 |                  | . , -,    |  |
| Unrealized gain (loss) on interest rate hedge instruments              |    | 244          |     | (18,043)   | 485             |                  | (9,277)   |  |
|  |    | 675,261      | (   | 1,718,787) | (1,128,888)     |                  | (353,932) |  |
| Total comprehensive income   | \$ | 2,599,110    | \$  | 816,463    | \$<br>5,136,071 | \$               | 2,979,162 |  |
| Earnings per CBFI 9  | \$ | 2.25         | \$  | 2.99       | \$<br>7.32      | \$               | 3.93      |  |

The accompanying notes are an integral part of these interim condensed financial statements.

# Interim condensed statements of changes in equity

For the six month periods ended June 30, 2022 and 2021

|   | CBFI holders' | Other equity |            |               |               |
|---|---------------|--------------|------------|---------------|---------------|
| in thousands Mexican pesos                                      | capital       | accounts     | of CBFIs   | earnings      | Total         |
| Balance as of January 1, 2021                                   | \$ 22,369,174 | \$ 8,027,033 | \$ (5,000) | \$ 10,151,026 | \$ 40,542,233 |
| Dividends   | -             | -            | -          | (828,430)     | (828,430)     |
| Comprehensive income:   |               |              |            |               |               |
| Translation loss from functional currency to reporting currency | -             | (344,655)    | -          | -             | (344,655)     |
| Unrealized loss on interest rate hedge instruments              | -             | (9,277)      | -          | -             | (9,277)       |
| Net income  | -             | -            | -          | 3,333,094     | 3,333,094     |
| Total comprehensive (loss) income                               | -             | (353,932)    | -          | 3,333,094     | 2,979,162     |
| Balance as of June 30, 2021                                     | \$ 22,369,174 | \$ 7,673,101 | \$ (5,000) | \$ 12,655,690 | \$ 42,692,965 |
| Balance as of January 1, 2022                                   | \$ 22,688,711 | \$ 8,686,345 | \$ (5,000) | \$ 18,378,755 | \$ 49,748,811 |
| Dividends   | -             | -            | -          | (980,770)     | (980,770)     |
| CBFIs to be issued  | 655,488       | -            | -          | -             | 655,488       |
| Comprehensive income:   |               |              |            |               |               |
| Translation loss from functional currency to reporting currency | -             | (1,129,373)  | -          | -             | (1,129,373)   |
| Unrealized gain on interest rate hedge instruments              | -             | 485          | -          | -             | 485           |
| Net income  | -             | -            | -          | 6,264,959     | 6,264,959     |
| Total comprehensive (loss) income                               | -             | (1,128,888)  | -          | 6,264,959     | 5,136,071     |
| Balance as of June 30, 2022                                     | \$ 23,344,199 | \$ 7,557,457 | \$ (5,000) | \$ 23,662,944 | \$ 54,559,600 |

The accompanying notes are an integral part of these interim condensed financial statements.

## Interim condensed statements of cash flows

|   |    | Fo          | r the six mor | nths ended June 30, |
|---|----|-------------|---------------|---------------------|
| in thousands Mexican pesos                                |    | 2022        |               | 2021                |
| Operating activities:                                     |    |             |               |                     |
| Netincome   | \$ | 6,264,959   | \$            | 3,333,094           |
| Adjustments for:  |    |             |               |                     |
| Gain on valuation of investment properties                |    | (5,305,716) |               | (2,182,367)         |
| Incentive fee   |    | 655,488     |               | 319,537             |
| Allowance for uncollectible trade receivables             |    | 5,385       |               | 3,269               |
| Finance cost  |    | 443,965     |               | 345,260             |
| Net loss on early extinguishment of debt                  |    | -           |               | 3,940               |
| Realized loss on exchange rate hedge instruments          |    | 13,846      |               | 23,302              |
| Unrealized loss (gain) on exchange rate hedge instruments |    | 3,426       |               | (9,083)             |
| Net unrealized exchange (gain) loss                       |    | (3,451)     |               | 4,506               |
| Straight-line of lease rental revenue                     |    | (58,769)    |               | (38,128)            |
| Change in:  |    |             |               |                     |
| Trade receivables   |    | (9,171)     |               | (13,877)            |
| Other receivables   |    | 48,427      |               | 98,643              |
| Prepaid expenses  |    | (45,506)    |               | (57,723)            |
| Other assets  |    | 5,097       |               | 5,905               |
| Trade payables  |    | (112,348)   |               | (24,373)            |
| Due to affiliates   |    | 1,410       |               | 427                 |
| Security deposits   |    | 37,529      |               | 3,151               |
| Prepaid rent  |    | (52,496)    |               | (20,549)            |
| Net cash flow provided by operating activities            |    | 1,892,075   |               | 1,794,934           |
| Investing activities:                                     |    |             |               |                     |
| Acquisition of investment properties                      |    | (1,462,139) |               | (461,358)           |
| Disposition of assets held for sale                       |    | -           |               | 515,159             |
| Cost related with acquisition of investment properties    |    | (83,819)    |               | (25,946)            |
| Capital expenditures on investment properties             |    | (292,000)   |               | (269,024)           |
| Net cash flow used in investing activities                |    | (1,837,958) |               | (241,169)           |
| Financing activities:                                     |    |             |               |                     |
| Dividends paid  |    | (980,770)   |               | (828,430)           |
| Long term debt borrowings                                 |    | 2,556,408   |               | 2,114,617           |
| Long term debt payments                                   |    | (614,586)   |               | (2,419,105)         |
| Interest paid   |    | (412,521)   |               | (289,503)           |
| Net cash flow provided by (used in) financing activities  |    | 548,531     |               | (1,422,421)         |
| Net increase in cash                                      |    | 602,648     |               | 131,344             |
| Effect of foreign currency exchange rate changes on cash  |    | (237,935)   |               | (168,335)           |
| Cash at beginning of the period                           |    | 342,501     |               | 434,406             |
| Cash at the end of the period                             | \$ | 707,214     | \$            | 397,415             |
| Non-cash transactions:                                    |    |             |               |                     |
| CBFIs to be issued  |    | 655,488     |               | -                   |
| Total non-cash transactions                               | \$ | 655,488     | ć             |                     |
| 1010111011-00311 11011301110113                           | 3  | 000,400     |               | -                   |

The accompanying notes are an integral part of these interim condensed financial statements.

## Notes to interim condensed financial statements

As of June 30, 2022 and 2021 and for the three and six month periods then ended and December 31, 2021 In thousands of Mexican pesos, except per CBFI (Trust certificates for its acronym in Spanish).

#### 1. Main activity, structure, and significant events

Main activity – Fideicomiso Irrevocable 1721 Banco Actinver, S.A. Institucion de Banca Multiple, Grupo Financiero Actinver, Division Fiduciario or FIBRA Prologis ("FIBRAPL" or the "Trust") is a trust formed according to the Irrevocable Trust Agreement 1721 dated August 13, 2013 ("Date of Inception").

FIBRAPL is a Mexican real estate investment trust authorized by Mexican law (Fideicomiso de Inversion en Bienes Raices, or FIBRA, as per its name in Spanish) with its address on Paseo de los Tamarindos No. 90, Torre 2, Piso 22, Bosques de las Lomas, Cuajimalpa de Morelos, C. P. 05120. The primary purpose of FIBRAPL is the acquisition or development of logistics real estate assets in Mexico, generally with the purpose of leasing such real estate to third parties under long-term operating leases.

The term of FIBRAPL is indefinite in accordance with the Trust Agreement. FIBRAPL does not have employees; accordingly, it does not have labor obligations. All administrative services are provided by Prologis Property México S. A. de C. V. ("Manager"), a wholly owned subsidiary of Prologis, Inc. ("Prologis").

#### **Structure** – FIBRAPL's parties are:

| Trustor:               | Prologis Property México, S. A. de C. V.   |
|------------------------|--|
| First beneficiaries:   | CBFI holders   |
| Trustee                | Banco Actinver, S.A., Institución de Banca Múltiple, Grupo Financiero Actinver, División<br>Fiduciaria |
| Common representative: | Monex Casa de Bolsa, S. A. de C. V., Monex Grupo Financiero  |
| Manager:               | Prologis Property México, S. A. de C. V.   |
|                        |  |

## **Significant events**

## i. Long term debt transactions:

| in millions                              | Date      | Currency      | Interest rate <sup>(*)</sup> | Mexican pesos | U. S. dollars |
|--|-----------|---------------|------------------------------|---------------|---------------|
| Borrowings:                              |           |               |                              |               |               |
| Citibank, NA Credit facility (Unsecured) | 19-Apr-22 | U. S. dollars | LIBOR +199bps                | \$ 398.7      | \$ 20.0       |
| Citibank, NA Credit facility (Unsecured) | 2-Mar-22  | U. S. dollars | LIBOR +199bps                | 410.6         | 20.0          |
| Citibank, NA Credit facility (Unsecured) | 31-Jan-22 | U. S. dollars | LIBOR +199bps                | 625.8         | 30.0          |
| Citibank, NA Credit facility (Unsecured) | 14-Jan-22 | U. S. dollars | LIBOR +199bps                | 305.4         | 15.0          |
| Citibank, NA Credit facility (Unsecured) | 6-Jan-22  | U. S. dollars | LIBOR +199bps                | 815.9         | 40.0          |
| Total borrowings                         |           |               |                              | \$ 2,556.4    | \$ 125.0      |

<sup>\*</sup> LIBOR (London Interbank Offered Rate)

| in millions                                   | Date      | Currency      | Interest rate <sup>(*)</sup> | Mexican pesos | U. S. dollars |
|---|-----------|---------------|------------------------------|---------------|---------------|
| Payments:                                     |           |               |                              |               |               |
| Metropolitan Life Insurance Company (Secured) | 1-Jun-22  | U. S. dollars | 5.18% weighted average(**)   | \$ 3.0        | \$ 0.1        |
| Metropolitan Life Insurance Company (Secured) | 29-Apr-22 | U. S. dollars | 5.18% weighted average(**)   | 3.1           | 0.2           |
| Citibank, NA Credit facility (Unsecured)      | 29-Apr-22 | U. S. dollars | LIBOR +199bps                | 102.8         | 5.0           |
| Metropolitan Life Insurance Company (Secured) | 1-Apr-22  | U. S. dollars | 5.18% weighted average(**)   | 2.9           | 0.1           |
| Citibank, NA Credit facility (Unsecured)      | 31-Mar-22 | U. S. dollars | LIBOR +199bps                | 496.6         | 25.0          |
| Metropolitan Life Insurance Company (Secured) | 1-Mar-22  | U. S. dollars | 5.18% weighted average(**)   | 3.0           | 0.1           |
| Metropolitan Life Insurance Company (Secured) | 1-Feb-22  | U. S. dollars | 5.18% weighted average(**)   | 3.2           | 0.2           |
| Total payments                                |           |               |                              | \$ 614.6      | \$ 30.7       |

<sup>\*</sup> LIBOR (London Interbank Offered Rate)

#### ii. Distributions:

|                              |           |    | Mexican | U. S.   | Mexican pesos | U. S. dollars |
|------------------------------|-----------|----|---------|---------|---------------|---------------|
| in millions, except per CBFI | Date      | e  | pesos   | dollars | per CBFI      | per CBFI      |
| Distributions:               |           |    |         |         |               |               |
| Dividends                    | 18-Apr-22 | \$ | 511.2   | \$ 25.8 | \$ 0.5968     | \$ 0.0277     |
| Dividends                    | 20-Jan-22 |    | 469.6   | 23.0    | 0.5483        | 0.0268        |
| Total distributions          |           | \$ | 980.8   | \$ 48.8 |               |               |

## iii. Acquisitions of investment properties:

|                                |           |         |             | А             | Acquisition value |  |  |
|--------------------------------|-----------|---------|-------------|---------------|-------------------|--|--|
|                                |           |         | Lease area  | includ        | ing closing costs |  |  |
| in millions, except lease area | Date      | Market  | square feet | Mexican pesos | U. S. dollars     |  |  |
| Acquisitions:                  |           |         |             |               |                   |  |  |
| Vallejo Truck Yard #1          | 4-May-22  | Mexico  | 130,244     | \$ 129.6      | \$ 6.4            |  |  |
| Vallejo DC #1                  | 10-Mar-22 | Mexico  | 94,418      | 217.0         | 10.2              |  |  |
| Juarez #18                     | 25-Jan-22 | Juarez  | 191,032     | 361.2         | 17.5              |  |  |
| El Florido #1                  | 7-Jan-22  | Tijuana | 386,880     | 822.3         | 40.2              |  |  |
| Total acquisitions             |           |         | 802,574     | \$ 1,530.1    | \$ 74.3           |  |  |

## iv. Incentive fee:

On June 6, 2022 FIBRAPL recognized the annual incentive fee expense of \$655.5 million Mexican pesos.

<sup>\*\*</sup> Weighted average interest rate considering all contracts under Metlife loan

#### **2.** Basis of presentation

Interim financial reporting - The accompanying interim condensed financial statements as of June 30, 2022 and 2021 and for the three and six month periods then ended and December 31, 2021 have been prepared in accordance with the International Accounting Standard No. 34 ("IAS no.34"), interim financial reporting. Therefore, these financial statements do not include all the information required in a complete annual report prepared in accordance with International Financial Reporting Standards ("IFRS"). The interim condensed financial statements should be read in conjunction with the annual financial statements as of December 31, 2021, and for the year then ended, prepared in accordance with IFRS.

FIBRAPL management believes that all adjustments and reclassifications that are required for a proper presentation of the financial information are included in these interim condensed financial statements.

#### 3. Summary of significant accounting policies

The significant accounting policies applied in the preparation of the interim condensed financial statements are consistent with those followed in the preparation of, and disclosed in, FIBRAPL's audited financial statements as of December 31, 2021.

#### 4. Segment reporting

Operating segment information is presented based on how management analyzes the business, which includes information aggregated by market. The assets and liabilities, and results for these operating segments are presented as of June 30, 2022 and December 31, 2021 and for the three and six month periods ended June 30, 2022 and 2021, respectively. FIBRAPL operates in six geographic markets that represent its reportable operating segments under IFRS 8 as follows: Mexico City, Guadalajara, Monterrey, Tijuana, Reynosa and Juarez.

|                            |     | For the three months ended June 30, 20 |    |             |     |           |    |          |    |          | ne 30, 2022  |    |           |
|----------------------------|-----|--|----|-------------|-----|-----------|----|----------|----|----------|--------------|----|-----------|
| in thousands Mexican pesos | - 1 | Mexico City                            | G  | iuadalajara | - 1 | Monterrey |    | Tijuana  |    | Reynosa  | Juarez       |    | Total     |
| Revenues:                  |     |  |    |             |     |           |    |          |    |          |              |    |           |
| Lease rental income        | \$  | 502,361                                | \$ | 159,401     | \$  | 148,022   | \$ | 172,649  | \$ | 136,881  | \$<br>99,645 | \$ | 1,218,959 |
| Rental recoveries          |     | 51,478                                 |    | 11,556      |     | 19,746    |    | 16,436   |    | 15,043   | 15,197       |    | 129,456   |
| Other property income      |     | 455                                    |    | 437         |     | 462       |    | 385      |    | 110      | 64           |    | 1,913     |
|                            |     | 554,294                                |    | 171,394     |     | 168,230   |    | 189,470  |    | 152,034  | 114,906      |    | 1,350,328 |
| Expenses:                  |     |  |    |             |     |           |    |          |    |          |              |    |           |
| Property expenses          |     | (80,341)                               |    | (18,069)    |     | (19,868)  |    | (24,128) |    | (16,412) | (17,626)     |    | (176,444) |
|                            | \$  | 473,953                                | \$ | 153,325     | \$  | 148,362   | \$ | 165,342  | \$ | 135,622  | \$<br>97,280 | \$ | 1,173,884 |

|                            |    |              |    |             |               |               | F  | or the thre | e months e | ide | d Jur | ne 30, 2021 |
|----------------------------|----|--------------|----|-------------|---------------|---------------|----|-------------|------------|-----|-------|-------------|
| in thousands Mexican pesos | IN | /lexico City | G  | Guadalajara | Monterrey     | Tijuana       |    | Reynosa     | Jua        | rez |       | Total       |
| Revenues:                  |    |              |    |             |               |               |    |             |            |     |       |             |
| Lease rental income        | \$ | 483,502      | \$ | 136,505     | \$<br>128,480 | \$<br>114,704 | \$ | 125,563     | \$ 83,     | 379 | \$    | 1,072,633   |
| Rental recoveries          |    | 46,885       |    | 10,206      | 16,324        | 14,552        |    | 13,792      | 12,        | 331 |       | 114,590     |
| Other property income      |    | 9,415        |    | 1,873       | 3,812         | 55            |    | 386         |            | 16  |       | 15,657      |
|                            |    | 539,802      |    | 148,584     | 148,616       | 129,311       |    | 139,741     | 96,        | 326 |       | 1,202,880   |
| Expenses:                  |    |              |    |             |               |               |    |             |            |     |       |             |
| Property expenses          |    | (79,320)     |    | (18,397)    | (15,414)      | (18,093)      |    | (15,957)    | (16,9      | 56) |       | (164,137)   |
|                            | \$ | 460,482      | \$ | 130,187     | \$<br>133,202 | \$<br>111,218 | \$ | 123,784     | \$ 79,     | 370 | \$    | 1,038,743   |

|                            |    |             |    |             |               |               | For the si    | x mc | onths ended | d Jur | ne 30, 2022 |
|----------------------------|----|-------------|----|-------------|---------------|---------------|---------------|------|-------------|-------|-------------|
| in thousands Mexican pesos | Г  | Mexico City | G  | Guadalajara | Monterrey     | Tijuana       | Reynosa       |      | Juarez      |       | Total       |
| Revenues:                  |    |             |    |             |               |               |               |      |             |       |             |
| Lease rental income        | \$ | 1,012,834   | \$ | 308,850     | \$<br>299,169 | \$<br>347,117 | \$<br>275,001 | \$   | 199,357     | \$    | 2,442,328   |
| Rental recoveries          |    | 112,511     |    | 29,292      | 38,459        | 35,235        | 32,075        |      | 30,128      |       | 277,700     |
| Other property income      |    | 5,844       |    | 1,311       | 1,232         | 1,622         | 483           |      | 6,028       |       | 16,520      |
|                            |    | 1,131,189   |    | 339,453     | 338,860       | 383,974       | 307,559       |      | 235,513     |       | 2,736,548   |
| Expenses:                  |    |             |    |             |               |               |               |      |             |       |             |
| Property expenses          |    | (157,250)   |    | (35,130)    | (37,456)      | (43,363)      | (35,096)      |      | (34,923)    |       | (343,218)   |
|                            | \$ | 973,939     | \$ | 304,323     | \$<br>301,404 | \$<br>340,611 | \$<br>272,463 | \$   | 200,590     | \$    | 2,393,330   |

|                            |                         |    |             |               |            |          |            | For the si | x mo        | onths ended | l Jur | ne 30, 2021 |    |           |
|----------------------------|-------------------------|----|-------------|---------------|------------|----------|------------|------------|-------------|-------------|-------|-------------|----|-----------|
| in thousands Mexican pesos | Mexico City             | G  | auadalajara | Monterrey     |            | Tijuana  |            | Reynosa    |             | Juarez      |       | Total       |    |           |
| Revenues:                  |                         |    |             |               |            |          |            |            |             |             |       |             |    |           |
| Lease rental income        | \$<br>960,668           | \$ | 277,799     | \$<br>256,261 | \$         | 229,847  | \$         | 251,768    | \$          | 168,088     | \$    | 2,144,431   |    |           |
| Rental recoveries          | 105,191                 |    | 21,288      | 32,429        |            | 25,997   |            | 29,536     |             | 26,444      |       | 240,885     |    |           |
| Other property income      | 13,465                  |    | 4,728       | 6,738         |            | 89       |            | 778        |             | 316         |       | 26,114      |    |           |
|                            | 1,079,324               |    | 303,815     | 295,428       |            | 255,933  |            | 282,082    |             | 194,848     |       | 2,411,430   |    |           |
| Expenses:                  |                         |    |             |               |            |          |            |            |             |             |       |             |    |           |
| Property expenses          | (144,231)               |    | (35,264)    | (30,773)      |            | (34,511) | (34,511)   |            | (29,946)    |             |       | (34,017)    |    | (308,742) |
|                            | \$<br>\$ 935,093 \$ 268 |    | 268,551     | \$<br>264,655 | 5 \$ 221,4 |          | 221,422 \$ |            | 2 \$ 252,13 |             | \$    | 160,831     | \$ | 2,102,688 |

|                                       |               |      |            |               |                  |                 |                 |               | .e ı | ne 30. 2022 |
|---------------------------------------|---------------|------|------------|---------------|------------------|-----------------|-----------------|---------------|------|-------------|
|                                       |               |      |            |               |                  |                 |                 | Unsecured     |      | ne 30, 2022 |
| in thousands Mexican pesos            | Mexico City   | G    | uadalajara | Monterrey     | Tijuana          | Reynosa         | Juarez          | debt          |      | Total       |
| Investment properties:                |               |      |            |               |                  |                 |                 |               |      |             |
| Land                                  | \$ 6,406,549  | \$ : | 1,834,088  | \$ 2,027,812  | \$<br>2,279,717  | \$<br>1,433,346 | \$<br>1,264,601 | \$ -          | \$   | 15,246,113  |
| Buildings                             | 25,626,191    |      | 7,336,350  | 8,111,248     | 9,118,867        | 5,733,383       | 5,058,406       | -             |      | 60,984,445  |
|                                       | 32,032,740    | 9    | 9,170,438  | 10,139,060    | 11,398,584       | 7,166,729       | 6,323,007       | -             |      | 76,230,558  |
| Straight-line of lease rental revenue | 292,297       |      | 138,142    | 119,022       | 156,992          | 93,277          | 35,541          | -             |      | 835,271     |
| Investment properties                 | \$ 32,325,037 | \$ 9 | 9,308,580  | \$ 10,258,082 | \$<br>11,555,576 | \$<br>7,260,006 | \$<br>6,358,548 | \$ -          | \$   | 77,065,829  |
| Other investment properties           | \$ 52,987     | \$   | -          | \$ -          | \$<br>-          | \$<br>-         | \$<br>-         | \$ -          | \$   | 52,987      |
| Long term debt                        | \$ 483,601    | \$ : | 1,071,698  | \$ 1,218,737  | \$<br>764,227    | \$<br>-         | \$<br>-         | \$ 19,741,814 | \$   | 23,280,077  |

|                                       |               |    |             |                 |                 |                 |                 | As of Dece    | mber 31, 2021 |
|---------------------------------------|---------------|----|-------------|-----------------|-----------------|-----------------|-----------------|---------------|---------------|
|                                       |               |    |             |                 |                 |                 |                 | Unsecured     |               |
| in thousands Mexican pesos            | Mexico City   | G  | Guadalajara | Monterrey       | Tijuana         | Reynosa         | Juarez          | debt          | Total         |
| Investment properties:                |               |    |             |                 |                 |                 |                 |               |               |
| Land                                  | \$ 6,065,053  | \$ | 1,772,584   | \$<br>1,877,171 | \$<br>1,937,367 | \$<br>1,347,535 | \$<br>1,095,137 | \$ -          | \$ 14,094,847 |
| Buildings                             | 24,260,203    |    | 7,090,337   | 7,508,684       | 7,749,469       | 5,390,141       | 4,380,549       | -             | 56,379,383    |
|                                       | 30,325,256    |    | 8,862,921   | 9,385,855       | 9,686,836       | 6,737,676       | 5,475,686       | -             | 70,474,230    |
| Straight-line of lease rental revenue | 280,379       |    | 127,116     | 117,838         | 143,031         | 87,896          | 36,882          | -             | 793,142       |
| Investment properties                 | \$ 30,605,635 | \$ | 8,990,037   | \$<br>9,503,693 | \$<br>9,829,867 | \$<br>6,825,572 | \$<br>5,512,568 | \$ -          | \$ 71,267,372 |
| Other investment properties           | \$ 47,900     | \$ | -           | \$<br>-         | \$<br>-         | \$<br>-         | \$<br>-         | \$ -          | \$ 47,900     |
| Long term debt                        | \$ 492,392    | \$ | 1,095,739   | \$<br>1,240,885 | \$<br>789,345   | \$<br>-         | \$<br>-         | \$ 18,149,788 | \$ 21,768,149 |

#### **5.** Prepaid expenses

As of June 30, 2022 and December 31, 2021, current prepaid expenses of FIBRAPL were as follows:

| in thousands Mexican pesos | June 30, 2022 | December 31, 2021 |
|----------------------------|---------------|-------------------|
| Real estate tax            | \$<br>50,994  | \$ -              |
| Other prepaid expenses     | 404           | 7,205             |
| Insurance                  | 1,640         | 803               |
| Current prepaid expenses   | \$<br>53,038  | \$ 8,008          |

As of June 30, 2022, the balance of non-current prepaid expenses included an advanced payment for the future acquisition of land located in Mexico City of \$1.8 million U.S. dollars (\$37.5 million Mexican pesos). The transaction is expected to close by end of July 2022.

#### **6.** Investment properties

FIBRAPL obtained valuations from an independent appraiser in order to determine the fair value of its investment properties which resulted in a gain of \$5,305,716 and \$2,182,367 Mexican pesos for the six month periods ended June 30, 2022 and 2021, respectively.

Disclosed below is the valuation technique used to measure the fair value of investment properties, along with the significant unobservable inputs used.

#### i) Valuation technique

The valuation model considers the present value of net cash flows to be generated by the property, taking into account the expected rental growth rate, vacancy periods, occupancy rate, lease incentive costs such as rent-free periods and other costs not paid by tenants. The expected net cash flows are discounted using risk adjusted discount rates. Among other factors, the discount rate estimation considers the quality of a building and its location, tenant credit quality and lease terms.

#### ii) Significant unobservable inputs

|                                    | June 30, 2022                             |
|------------------------------------|---|
| Risk adjusted discount rates       | From 7.25% to 11.75%<br>Weight Avg. 8.21% |
| Risk adjusted capitalization rates | From 6.00% to 10.25%<br>Weight Avg. 6.86% |

#### iii) Interrelationship between key unobservable inputs and fair value measurement

The estimated fair value would increase (decrease) if:

- a. Expected market rental income per market were higher (lower);
- b. Vacancy periods were shorter (longer);
- c. The occupancy rates were higher (lower);
- d. Rent-free periods were shorter (longer); or
- e. The risk adjusted discount rates were lower (higher)

The reconciliations of investment properties for the six month periods ended June 30, 2022 and for the year ended December 31, 2021, are as follows:

|   | For the six months ended | For the year ended |
|---|--------------------------|--------------------|
| in thousands Mexican pesos  | June 30, 2022            | December 31, 2021  |
| Beginning balance   | \$<br>71,267,372         | \$<br>56,831,355   |
| Translation effect from functional currency                       | (1,371,445)              | 1,588,356          |
| Acquisition of investment properties                              | 1,446,239                | 4,742,871          |
| Acquisition costs   | 83,819                   | 105,329            |
| Capital expenditures, leasing commissions and tenant improvements | 292,000                  | 549,712            |
| Straight-line of lease rental revenue                             | 42,128                   | 108,553            |
| Gain on valuation of investment properties                        | 5,305,716                | 7,341,196          |
| Investment properties   | \$<br>77,065,829         | \$<br>71,267,372   |

#### 7. Long term debt

As of June 30, 2022 and December 31, 2021, FIBRAPL had long term debt comprised of loans from financial institutions, publicly issued bonds and private placement in U.S. dollars, as follows:

|   |           |              |                                 |                        |               | June 30, 2022 | Dec           | ember 31, 2021 |
|---|-----------|--------------|---------------------------------|------------------------|---------------|---------------|---------------|----------------|
| in thousands  | Paragraph | Denomination | Maturity<br>date <sup>(*)</sup> | Rate                   | U. S. dollars | Mexican pesos | U. S. dollars | Mexican pesos  |
| Prudential Insurance Company and Metropolitan Life<br>Insurance Co. (The Pru-Met Loan) 1st. Section (Secured) | a.        | USD          | 1-Feb-26                        | 4.67%                  | \$ 53,500     | \$ 1,077,720  | \$ 53,500     | \$ 1,097,590   |
| Prudential Insurance Company and Metropolitan Life<br>Insurance Co. (The Pru-Met Loan) 2nd. Section (Secured) | a.        | USD          | 1-Feb-26                        | 4.67%                  | 53,500        | 1,077,720     | 53,500        | 1,097,590      |
| Citibank NA Credit facility (Unsecured)   | b.        | USD          | 14-Apr-26                       | LIBOR +<br>199bps      | 230,000       | 4,633,189     | 135,000       | 2,769,620      |
| Metropolitan Life Insurance Company (Secured)   | f.        | USD          | 7-Dec-26                        | 5.18% <sup>(***)</sup> | 69,539        | 1,400,814     | 70,288        | 1,442,008      |
| Green bond (Unsecured) #2   | d.        | USD          | 22-Apr-31                       | 3.73%                  | 70,000        | 1,410,101     | 70,000        | 1,436,099      |
| Green bond (Unsecured) #1   | c.        | USD          | 28-Nov-32                       | 4.12%                  | 375,000       | 7,554,113     | 375,000       | 7,693,388      |
| Private Placement (Unsecured)   | e.        | USD          | 1-Jul-39                        | 3.48%(**)              | 300,000       | 6,043,290     | 300,000       | 6,154,710      |
|   |           |              |                                 | Total                  | 1,151,539     | 23,196,947    | 1,057,288     | 21,691,005     |
| Long term debt interest accrued   |           |              |                                 |                        | 7,249         | 146,000       | 7,144         | 146,569        |
| Debt premium, net   |           |              |                                 |                        | 3,996         | 80,497        | 4,440         | 91,090         |
| Deferred financing cost   |           |              |                                 |                        | (7,117)       | (143,367)     | (7,824)       | (160,515)      |
|   |           |              |                                 | Total debt             | 1,155,667     | 23,280,077    | 1,061,048     | 21,768,149     |
| Less: Current portion of long term debt   |           |              |                                 |                        | 10,514        | 211,797       | 8,241         | 169,063        |
| Total long term debt  |           |              |                                 |                        | \$ 1,145,153  | \$ 23,068,280 | \$ 1,052,807  | \$ 21,599,086  |

<sup>\*</sup> The Maturity date of Green Bond #1 and Private Placement is considering the last due date of the Notes and USPP notes, respectively

<sup>\*\*</sup> Weighted average interest rate considering all Private Placement series

<sup>\*\*\*</sup> Weighted average interest rate considering all contracts under MetLife loan

- a. This loan is secured by 17 properties with a total fair value as of June 30, 2022 of \$6,312,216; such properties and their cash flows are subject to a Mexican law guarantee security trust for the benefit of the lenders.
- b. The Citibank NA Credit Facility is subject to a sustainability KPI (Key Performance Indicator) based on portfolio area with LED lighting. As of April 14, 2021 FIBRAPL obtained a discount on Applicable Margin from 200 bps to 199 bps. This line of credit matures on April 14, 2024 and contains two separate one-year extension options which may be extended at the borrower's option and with approval of the lender's Risk Committee. As of June 30, 2022, FIBRAPL had an outstanding balance of \$230.0 million U.S. dollars (\$4,633.2 million Mexican pesos).
- c. On December 8, 2020 FIBRAPL priced a green bond (Unsecured #1) offering for 12-year Long Term Trust Certificates "Certificados Bursátiles Fiduciarios de Largo Plazo" (the "Notes") for a total issuance amount of \$375.0 million U.S. dollars (\$7,554.1 million of Mexican pesos), to be amortized as follows:
- \$125.0 million U.S. dollars (\$2,518.1 million Mexican pesos) principal amount due in 2028;
- \$125.0 million U.S. dollars (\$2,518.0 million Mexican pesos) principal amount due in 2030; and
- \$125.0 million U.S. dollars (\$2,518.0 million Mexican pesos) principal amount due in 2032.

The Notes bear interest at 4.12% per annum. The Notes are the senior unsecured obligations of FIBRAPL. Net proceeds were used to fund the repayment of outstanding term loans due in 2022 and 2023 that were used to finance or refinance, in whole or in part, the Eligible Green Project Portfolio.

d. On May 4, 2021 FIBRAPL priced a green bond (Unsecured #2) offering for 10-year Long Term Trust Certificates "Certificados Bursátiles Fiduciarios de Largo Plazo" (the "CEBURES") for a total issuance amount of \$70.0 million U.S. dollars (\$1,410.1 million of Mexican pesos), which matures in 2031.

The CEBURES bear interest at 3.73% per annum. The CEBURES are the senior unsecured obligations of FIBRAPL. Net proceeds were used to fund the repayment of outstanding term loans due in 2023 and 2024 that were used to finance or refinance, in whole or in part, the Eligible Green Project Portfolio.

e. On July 1, 2021, FIBRAPL issued \$300.0 million of U.S. dollars (\$6,043.3 million Mexican pesos), senior unsecured notes ("USPP notes") following the pricing of the USPP notes previously announced in May 2021. The US Private Placement ("USPP") market is a US private bond market which is available to both US and non-US companies.

The USPP notes were issued in five tranches consisting of:

- (i) \$100.0 million U.S. dollars (\$2,014.4 million Mexican pesos) of aggregate principal amount in 3.19% Series A Green USPP notes due July 1, 2029;
- (ii) \$80.0 million U.S. dollars (\$1,611.5 million Mexican pesos) of aggregate principal amount in 3.49% Series B USPP Notes due July 1, 2031;
- (iii) \$80.0 million U.S. dollars (\$1,611.5 million Mexican pesos) of aggregate principal amount in 3.64% Series C USPP Notes due July 1, 2033;
- (iv) \$25.0 million U.S. dollars (\$503.6 million Mexican pesos) of aggregate principal amount in 3.79% Series D USPP Notes due July 1, 2036; and
- (v) \$15.0 million U.S. dollars (\$302.3 million Mexican pesos) of aggregate principal amount in 4.00% Series E USPP Notes due July 1, 2039.

f. On December 15, 2021, FIBRAPL assumed a new loan with Metropolitan Life Insurance Company (Secured). As of June 30, 2022, FIBRAPL has \$69.5 million U.S. dollars (\$1,400.8 million Mexican pesos), which matures on December 7, 2026. The loan is secured through a Guarantee Trust by 14 properties with a total fair value as of June 30, 2022 of \$3,156,612, located in the Tijuana and Guadalajara markets and the lease revenues of such properties.

The loan was borrowed in three tranches with a weighted average interest rate of 5.18%, consisting of:

- (i) \$52.5 million U.S. dollars (\$1,056.6 million Mexican pesos) of aggregate principal amount bearing interest at 5.30% in tranche 1;
- (ii) \$7.8 million U.S. dollars (\$156.3 million Mexican pesos) of aggregate principal amount bearing interest at 5.15% in tranche 2;
- (iii) \$9.2 million U.S. dollars (\$187.9 million Mexican pesos) of aggregate principal amount bearing interest at 4.50% in tranche 3.

During the six month periods ended June 30, 2022 and 2021, FIBRAPL paid interest on long term debt of \$20.8 million U.S. dollars (\$412.5 million Mexican pesos) and \$14.4 million U.S. dollars (\$289.5 million Mexican pesos) respectively, and principal of \$30.7 million U.S. dollars (\$614.6 million Mexican pesos) and \$120.0 million U.S. dollars (\$2,419.1 million Mexican pesos), respectively.

As of June 30, 2022, FIBRAPL was in compliance with the long term debt covenants.

#### 8. Equity

As of June 30, 2022, total CBFIs outstanding were 856,419,497.

#### 9. Earnings per CBFI

The calculated basic and diluted earnings per CBFI are the same, presented as follows:

|   | F  | or the three | mo | nths ended | For the six | mo | nths ended |
|---|----|--------------|----|------------|-------------|----|------------|
|   |    |              |    | June 30,   |             |    | June 30,   |
| in thousands Mexican Pesos, except per CBFI |    | 2022         |    | 2021       | 2022        |    | 2021       |
| Basic and diluted earnings per CBFI (pesos) | \$ | 2.25         | \$ | 2.99       | \$<br>7.32  | \$ | 3.93       |
| Net income                                  |    | 1,923,849    |    | 2,535,250  | 6,264,959   |    | 3,333,094  |
| Weighted average number of CBFIs ('000)     |    | 856,419      |    | 849,186    | 856,419     |    | 849,186    |

As of June 30, 2022, FIBRAPL has 856,419,497 CBFIs outstanding and 12,464,161 to be issued to the Manager.

#### 10. Fair Value of Assets and Liabilities

Some of the accounting policies and disclosures of FIBRAPL require measuring the fair value of assets and financial liabilities.

FIBRAPL has established a control framework in relation to the measurement of fair value. This includes supervision from an internal specialist of all significant fair value measurements, including the fair value of Level 3 inputs (disclosed below).

FIBRAPL management regularly reviews the significant unobservable inputs and valuation adjustments. If third party information is used, such as broker quotes or pricing services to measure fair values, management evaluates the evidence from third parties to support the conclusion that these valuations satisfy the requirements of IFRS, including the level within the fair value hierarchy (discussed below) within which those valuations should be classified.

When the fair value of an asset or liability is measured, FIBRAPL uses observable market data whenever possible. The fair values are classified into different levels within a fair value hierarchy based on the variables used in the valuation techniques as follows:

- Level 1: (Unadjusted) quoted prices in active markets for identical assets or liabilities.
- Level 2: Different data quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. prices.) or indirectly (i.e. derived from prices).
- Level 3: Data for the asset or liability that are not based on observable market data (unobservable inputs).

If the variables used to measure the fair value of an asset or liability can be classified into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety on the same level of the fair value hierarchy as lowest level that is meaningful to the overall measurement.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value:

|  |    |             |               |    |                |     |              |         |                  | As               | of Ju | ine 30, 2022 |
|--|----|-------------|---------------|----|----------------|-----|--------------|---------|------------------|------------------|-------|--------------|
|  |    |             |               |    |                | Car | rying amount |         |                  |                  |       | Fair value   |
|  | De | signated at | Cash and      | 01 | ther financial |     |              |         |                  |                  |       |              |
| in thousands Mexican Pesos                       |    | fair value  | receivables   |    | liabilities    |     | Total        | Level 1 | Level 2          | Level 3          |       | Total        |
| Financial assets measured at fair value          |    |             |               |    |                |     |              |         |                  |                  |       |              |
| Investment properties                            | \$ | 77,065,829  | \$<br>-       | \$ | -              | \$  | 77,065,829   | \$<br>- | -                | \$<br>77,065,829 | \$    | 77,065,829   |
| Other real investment properties                 |    | 52,987      | -             |    | -              |     | 52,987       | -       | -                | 52,987           |       | 52,987       |
| Exchange rate options                            |    | 16,731      | -             |    | -              |     | 16,731       | -       | 16,731           | -                |       | 16,731       |
|  | \$ | 77,135,547  | \$<br>-       | \$ | -              | \$  | 77,135,547   | \$<br>- | \$<br>16,731     | \$<br>77,118,816 | \$    | 77,135,547   |
| Financial assets not measured at fair value      |    |             |               |    |                |     |              |         |                  |                  |       |              |
| Cash   | \$ | -           | \$<br>707,214 | \$ | -              | \$  | 707,214      | \$<br>- | -                | \$<br>-          | \$    |              |
| Trade receivables                                |    | -           | 59,258        |    | -              |     | 59,258       | -       | -                | -                |       |              |
| Other receivables                                |    | -           | 6,750         |    | -              |     | 6,750        | -       | -                | -                |       |              |
|  | \$ | -           | \$<br>773,222 | \$ | -              | \$  | 773,222      | \$<br>- | -                | \$<br>-          | \$    |              |
| Financial liabilities not measured at fair value |    |             |               |    |                |     |              |         |                  |                  |       |              |
| Trade payables                                   | \$ | -           | \$<br>-       | \$ | 87,105         | \$  | 87,105       | \$<br>- | -                | \$<br>-          | \$    |              |
| Due to affiliates                                |    |             | -             |    | 13,418         |     | 13,418       | -       | -                | -                |       |              |
| Long term debt                                   |    | -           | -             |    | 23,280,077     |     | 23,280,077   | -       | 20,702,458       | -                |       | 20,702,458   |
|  | \$ | -           | \$            | \$ | 23,380,600     | \$  | 23,380,600   | \$<br>- | \$<br>20,702,458 | \$<br>-          | \$    | 20,702,458   |

|  |    |              |    |             |    |                |      |             |    |         |    |            |    | As of Dec  | eml | ber 31, 2021 |
|--|----|--------------|----|-------------|----|----------------|------|-------------|----|---------|----|------------|----|------------|-----|--------------|
|  |    |              |    |             |    |                | Carı | ying amount |    |         |    |            |    |            |     | Fair value   |
|  | De | esignated at |    | Cash and    | 0  | ther financial |      |             |    |         |    |            |    |            |     |              |
| in thousands Mexican Pesos                       |    | fair value   |    | receivables |    | liabilities    |      | Total       |    | Level 1 |    | Level 2    |    | Level 3    |     | Total        |
| Financial assets measured at fair value          |    |              |    |             |    |                |      |             |    |         |    |            |    |            |     |              |
| Investment properties                            | \$ | 71,267,372   | \$ | -           | 9  | -              | \$   | 71,267,372  | \$ |         | \$ | -          | \$ | 71,267,372 | \$  | 71,267,372   |
| Other real investment properties                 |    | 47,900       |    | -           |    | -              |      | 47,900      |    |         |    | -          |    | 47,900     |     | 47,900       |
| Exchange rate options                            |    | 13,416       |    | -           |    | -              |      | 13,416      |    | -       |    | 13,416     |    | -          |     | 13,416       |
|  | Ś  | 71,328,688   | Ś  | -           | -  | -              | Ś    | 71,328,688  | Ś  | -       | Ś  | 13,416     | Ś  | 71,315,272 | Ś   | 71,328,688   |
| Financial assets not measured at fair value      |    |              |    |             |    |                |      |             |    |         |    |            |    |            |     |              |
| Cash   | \$ |              | \$ | 342,501     | 5  | -              | \$   | 342,501     | \$ | -       | \$ | -          | \$ | -          | \$  | -            |
| Trade receivables                                |    | -            |    | 54,622      |    | -              |      | 54,622      |    | -       |    | -          |    | -          |     | -            |
| Other receivables                                |    | -            |    | 5,602       |    | -              |      | 5,602       |    | -       |    | -          |    | -          |     | -            |
|  | \$ | -            | \$ | 402,725     | ,  | -              | \$   | 402,725     | \$ | -       | \$ | -          | \$ | -          | \$  | -            |
| Financial liabilities not measured at fair value |    |              |    |             |    |                |      |             |    |         |    |            |    |            |     |              |
| Trade payables                                   | \$ | -            | \$ | -           | \$ | 61,377         | \$   | 61,377      | \$ | -       | \$ | -          | \$ | -          | \$  | -            |
| Due to affiliates                                |    | -            |    | -           |    | 12,234         |      | 12,234      |    | -       |    | -          |    | -          |     | -            |
| Long term debt                                   |    | -            |    | -           |    | 21,768,149     |      | 21,768,149  |    | -       |    | 22,409,853 |    | -          |     | 22,409,853   |
|  | \$ | -            | \$ | -           | \$ | 21,841,760     | \$   | 21,841,760  | \$ | -       | \$ | 22,409,853 | \$ | -          | \$  | 22,409,853   |

FIBRAPL recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change occurred. There have been no transfers between fair value levels during the period.

#### 11. Affiliates information

The detail of transactions of FIBRAPL with its related parties is as follows:

#### a. **Due to affiliates**

As of June 30, 2022, and December 2021, the outstanding balances due to related parties were as follows:

| in thousands Mexican pesos | June 30, 2022 | December 31, 2021 |
|----------------------------|---------------|-------------------|
| Property management fees   | \$<br>13,418  | \$ 12,234         |
| Total due to affiliates    | \$<br>13,418  | \$ 12,234         |

#### b. Transactions with affiliates

Transactions with affiliated companies for the three and six month periods ended June 30, 2022, and 2021, were as follows:

|                            | Fo | or the three | mo | onths ended<br>June 30, | For the six months ended<br>June 30, |           |    |           |
|----------------------------|----|--------------|----|-------------------------|--------------------------------------|-----------|----|-----------|
| in thousands Mexican pesos |    | 2022         |    | 2021                    |                                      | 2022      |    | 2021      |
| Asset management fee       | \$ | (138,253)    | \$ | (107,110)               | \$                                   | (272,881) | \$ | (215,846) |
| Property management fee    | \$ | (38,900)     | \$ | (34,244)                | \$                                   | (75,525)  | \$ | (69,393)  |
| Leasing commissions        | \$ | (9,047)      | \$ | (4,910)                 | \$                                   | (15,588)  | \$ | (20,210)  |
| Development fee            | \$ | (2,690)      | \$ | (3,659)                 | \$                                   | (6,267)   | \$ | (11,060)  |
| Maintenance costs          | \$ | (1,396)      | \$ | (3,047)                 | \$                                   | (7,148)   | \$ | (6,772)   |
| Incentive Fee              | \$ | (655,488)    | \$ | (319,537)               | \$                                   | (655,488) | \$ | (319,537) |

#### 12. Hedging activities

As of June 30, 2022, FIBRAPL had an asset of \$16.7 million Mexican pesos related to currency option contracts.

#### **Currency Option Contracts**

Below is a summary of the terms and fair value of the exchange rate options agreements.

|                   |           |            |                 |            |    |          |           | Mexican      |          | U.S.         |
|-------------------|-----------|------------|-----------------|------------|----|----------|-----------|--------------|----------|--------------|
| in thousands      |           |            |                 |            |    | pesos    |           | pesos        |          | dollars      |
|                   |           | Settlement |                 |            |    | Notional | June 30,  | December 31, | June 30, | December 31, |
| Start date        | End date  | date       | Forward rate    | Fair value |    | amount   | 2022      | 2021         | 2022     | 2021         |
| 15-Oct-21         | 31-Dec-21 | 31-Mar-22  | 21.0000 USD-MXN | Level 2    | \$ | 100,000  | \$ -      | \$ 659       | \$ -     | \$ 32        |
| 15-Oct-21         | 31-Dec-21 | 30-Jun-22  | 21.0000 USD-MXN | Level 2    |    | 100,000  | -         | 2,570        | -        | 125          |
| 15-Oct-21         | 31-Dec-21 | 30-Sep-22  | 21.0000 USD-MXN | Level 2    |    | 100,000  | 358       | 4,295        | 18       | 209          |
| 15-Oct-21         | 31-Dec-21 | 31-Dec-22  | 21.0000 USD-MXN | Level 2    |    | 100,000  | 2,035     | 5,892        | 101      | 287          |
| 27-May-22         | 31-Mar-23 | 31-Mar-23  | 20.0000 USD-MXN | Level 2    |    | 100,000  | 6,338     | -            | 315      | -            |
| 27-May-22         | 30-Jun-23 | 30-Jun-23  | 20.0000 USD-MXN | Level 2    |    | 100,000  | 8,000     | -            | 397      | -            |
| Total currency of | ptions    |            |                 |            |    |          | \$ 16,731 | \$ 13,416    | \$ 831   | \$ 653       |

FIBRAPL's exchange rate options do not qualify for hedge accounting. Therefore, the change in fair value related to the active contracts is recognized in the results of operations within unrealized gain (loss) on exchange rate hedge instruments.

#### 13. Commitments and contingencies

FIBRAPL had no significant commitments or contingencies other than those described in these notes as of June 30, 2022.

#### 14. Subsequent events

On July 14, 2022, FIBRAPL paid \$15.0 million U.S. dollars (\$311.4 million Mexican Pesos), of principal on the Credit Facility with Citibank N.A.

On July 13, 2022, FIBRAPL borrowed \$15.0 million U.S. dollars (\$311.8 million Mexican pesos) from its credit facility with Citibank, N.A., with an interest rate of LIBOR plus 199 basis points.

On July 5, 2022, in the ordinary holders meeting, the annual incentive fee was approved to be paid in the form of the additional CBFIs.

#### 15. Financial statements approval

On July 15, 2022, the issuance of these interim condensed financial statements was authorized by Jorge Roberto Girault Facha, Finance SVP.

\* \* \* \* \* \* \* \* \* \*



**SECOND QUARTER 2022** 

# FIBRA Prologis Supplemental Financial Information

Unaudited



U.S. Dollar Presentation

FIBRA Prologis' functional currency is the U.S. Dollar; therefore, FIBRA Prologis' management has elected to present actual comparative U.S. Dollars that represent the actual amounts included in our U.S. Dollar financial statements within this supplemental package, based on the following policies:

- A. Transactions in currencies other than U.S. Dollars (Mexican Pesos) are recognized at the rates of exchange prevailing at the date of the transaction.
- B. Equity items are valued at historical exchange rates.
- C. At the end of each reporting period, monetary items denominated in Mexican Pesos are retranslated into U.S. Dollars at the rates prevailing at that date.
- D. Non-monetary items carried at fair value that are denominated in Mexican Pesos are retranslated at the rates prevailing at the date when the fair value was determined.
- E. Exchange differences on monetary items are recognized in profit or loss in the period in which they occur.

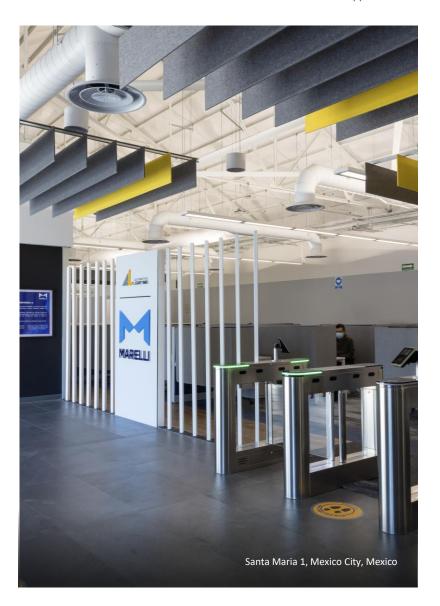




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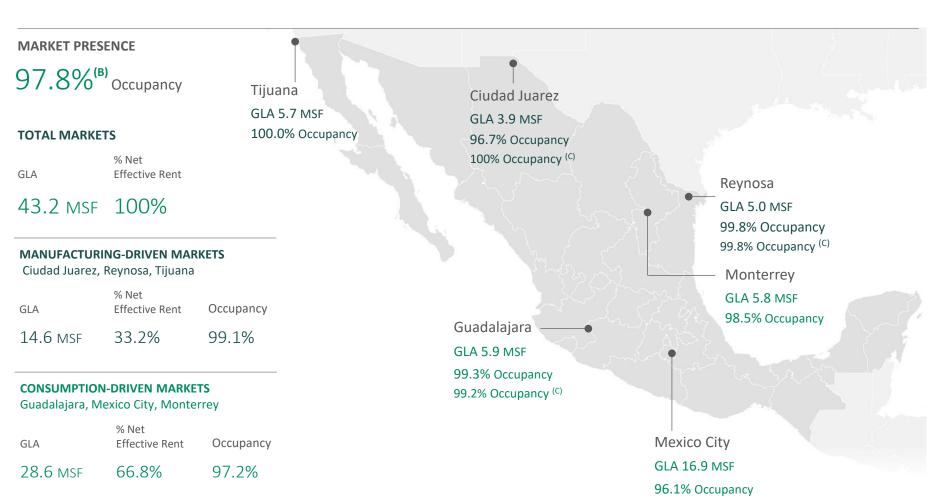
#### **Notes and Definitions**

21 Notes and Definitions (A)





FIBRA Prologis is a leading owner and operator of Class-A industrial real estate in Mexico. As of June 30, 2022, FIBRA Prologis was comprised of 227<sup>(A)</sup> logistics and manufacturing facilities in six industrial markets in Mexico totaling 43.4 million square feet (4.0 million square meters) of Gross Leasing Area ("GLA").



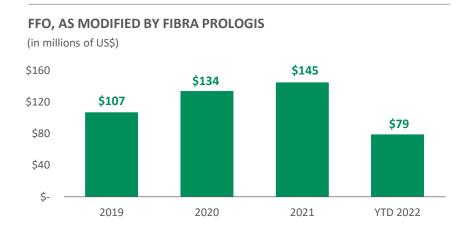


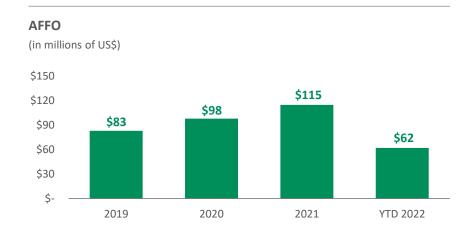
A. Includes two VAA properties.

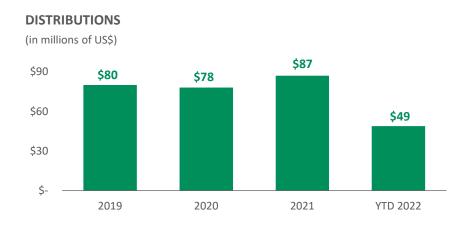
B. Operating portfolio only.

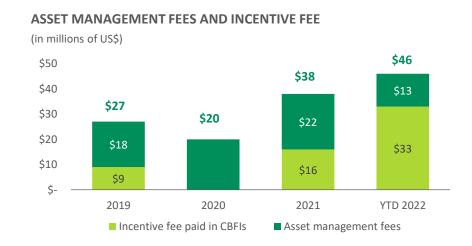
C. Excluding Non-core Markets. Please See Non-core Markets in Notes and Definitions.

## Company Profile











## Company Performance

in thousands, except per CBFI amounts

|   |               |                     |                |          |                   |          |                    |                     | For the three | months ended |
|---|---------------|---------------------|----------------|----------|-------------------|----------|--------------------|---------------------|---------------|--------------|
|   | June 30, 2022 |                     | March 31, 2022 |          | December 31, 2021 |          | September 30, 2021 |                     | June 30, 2021 |              |
|   | Ps.           | US\$ <sup>(A)</sup> | Ps.            | US\$ (A) | Ps.               | US\$ (A) | Ps.                | US\$ <sup>(A)</sup> | Ps.           | US\$ (A)     |
|   |               |                     |                |          |                   |          |                    |                     |               |              |
| Revenues                                    | 1,350,328     | 67,255              | 1,386,220      | 67,291   | 1,273,805         | 61,582   | 1,221,182          | 60,966              | 1,202,880     | 59,643       |
| Gross Profit                                | 1,173,884     | 58,471              | 1,219,446      | 59,148   | 1,103,701         | 53,301   | 1,057,149          | 52,777              | 1,038,743     | 51,427       |
| Net Income                                  | 1,923,849     | 95,069              | 4,341,110      | 211,310  | 4,860,134         | 234,532  | 1,786,133          | 89,126              | 2,535,250     | 126,000      |
| AMEFIBRA FFO <sup>(B)</sup>                 | 790,816       | 39,303              | 829,871        | 40,186   | 747,681           | 36,377   | 731,781            | 36,545              | 738,716       | 36,355       |
| FFO, as modified by FIBRA Prologis          | 787,708       | 39,148              | 826,998        | 40,042   | 743,988           | 36,114   | 726,273            | 36,186              | 732,438       | 36,040       |
| AFFO  | 591,219       | 29,341              | 678,699        | 32,783   | 562,763           | 27,516   | 579,803            | 28,975              | 598,516       | 29,371       |
| Adjusted EBITDA                             | 1,014,053     | 50,442              | 1,052,575      | 51,047   | 1,003,227         | 48,575   | 923,808            | 46,120              | 899,186       | 44,404       |
| Net earnings per CBFI                       | 2.2464        | 0.1110              | 5.0689         | 0.2467   | 5.7144            | 0.2758   | 2.1033             | 0.1050              | 2.9855        | 0.1484       |
| AMEFIBRA FFO <sup>(B)</sup> per CBFI        | 0.9234        | 0.0459              | 0.9690         | 0.0469   | 0.8791            | 0.0428   | 0.8617             | 0.0430              | 0.8699        | 0.0428       |
| FFO, as modified by FIBRA Prologis per CBFI | 0.9198        | 0.0457              | 0.9656         | 0.0468   | 0.8748            | 0.0425   | 0.8553             | 0.0426              | 0.8625        | 0.0424       |



A. Amounts presented in U.S. Dollars which is FIBRA Prologis' functional currency, represent the actual amounts from our U.S. Dollar financial statements.

# Company Fees

#### in thousands

|                         |           |                              |           |                     |           |                    |           |               | For the three | months ended |
|-------------------------|-----------|------------------------------|-----------|---------------------|-----------|--------------------|-----------|---------------|---------------|--------------|
|                         |           | June 30, 2022 March 31, 2022 |           | December 31, 2021   |           | September 30, 2021 |           | June 30, 2021 |               |              |
|                         | Ps.       | US\$ <sup>(A)</sup>          | Ps.       | US\$ <sup>(A)</sup> | Ps.       | US\$ (A)           | Ps.       | US\$ (A)      | Ps.           | US\$ (A)     |
|                         |           |                              |           |                     |           |                    |           |               |               |              |
| Asset management fee    | (138,253) | (6,966)                      | (134,628) | (6,521)             | (123,184) | (5,916)            | (114,560) | (5,727)       | (107,110)     | (5,401)      |
| Property management fee | (38,900)  | (1,945)                      | (36,625)  | (1,795)             | (37,325)  | (1,785)            | (35,681)  | (1,768)       | (34,244)      | (1,740)      |
| Leasing commissions     | (9,047)   | (451)                        | (6,541)   | (320)               | (8,192)   | (395)              | (2,220)   | (109)         | (4,910)       | (245)        |
| Development fee         | (2,690)   | (134)                        | (3,577)   | (174)               | (7,795)   | (379)              | (777)     | (39)          | (3,659)       | (183)        |
| Incentive Fee           | (655,488) | (33,487)                     | -         | -                   | -         | -                  | -         | -             | (319,537)     | (15,929)     |

#### **FEE SUMMARY**

|                     | Fee Type   |  | Calculation                        | Payment Frequency  |  |
|---------------------|--|--|------------------------------------|--------------------|--|
|                     | Property Management                                | 3% x collect   | ed revenues                        | Monthly            |  |
| Operating Fees      | Leasing Commission Only when no broker is involved | <i>New leases:</i> 5% x le<br>2.5% x lease val<br>1.25% x lease v<br><i>Renewals:</i> 50% of n | 1/2 at closing<br>1/2 at occupancy |                    |  |
|                     | Construction Fee<br>Development Fee                | 4% x property and tenant impro   | Project completion                 |                    |  |
|                     | Asset Management                                   | 0.75% annual x ap  | praised asset value                | Quarterly          |  |
|                     |  | Hurdle rate  | 9%                                 |                    |  |
| Administration Fees | Incentive  | High watermark   | Yes                                | Annually           |  |
|                     |  | Fee  | 10%                                | at IPO anniversary |  |
|                     |  | Currency 100% in CBFI's <sup>(C)</sup>   |                                    | at IFO anniversary |  |
|                     |  | Lock up  | 6 months                           |                    |  |



A. Amounts presented in U.S. Dollars which is FIBRA Prologis' functional currency, represent the actual amounts from our U.S. Dollar financial statements.

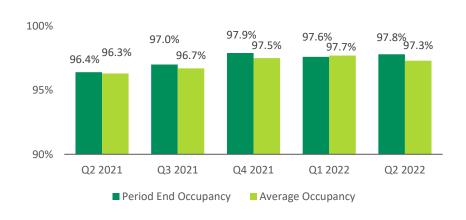
B. 50% of the applicable fee rate of new lease schedule.

C. Approved by holders.

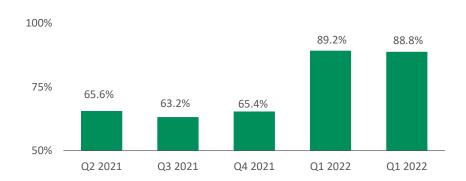
#### 2Q 2022 Supplemental

#### **Operating Performance**

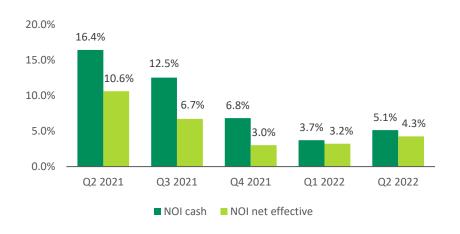
#### **OCCUPANCY - OPERATING PORTFOLIO**



#### WEIGHTED AVERAGE CUSTOMER RETENTION



#### SAME STORE NOI CHANGE OVER PRIOR YEAR (A)



#### **NET EFFECTIVE RENT CHANGE**





# Highlights 2022 Guidance

US Dollars in thousands except per CBFI amounts

| Financial Peformance   | Low           | High          |
|--|---------------|---------------|
| Full year FFO, as modified by FIBRA Prologis, per CBFI (excludes incentive fees) (A) | \$<br>0.1800  | \$<br>0.1900  |
| Operations   |               |               |
| Year-end occupancy   | 97.0%         | 98.0%         |
| Same store cash NOI change   | 4.5%          | 6.5%          |
| Annual capex as a percentage of NOI  | 13.0%         | 14.0%         |
| Capital Deployment   |               |               |
| Building Acquisitions  | \$<br>150,000 | \$<br>250,000 |
| Other Assumptions  |               |               |
| G&A (Asset management and professional fees) (B)                                     | \$<br>30,000  | \$<br>33,000  |
| Full year 2022 distribution per CBFI (US Dollars)                                    | \$<br>0.1200  | \$<br>0.1200  |
|  |               |               |



A. FFO (as modified by FIBRA Prologis) guidance excludes the impact of Mexican Peso movements as U.S. Dollar is the functional currency of FIBRA Prologis.

B. G&A excludes any potential incentive fee.

| Assets:         Ps.         US\$         Ps.         US\$           Current sostes:         77,214         35,109         343,501         16,655           Cash         59,258         9,92         54,822         2,661           Other receivables, net <sup>1,4</sup> 351,080         17,428         406,876         19,832           Prepaid expenses         53,033         2,661         8,008         402           Exhange rate options         116,731         831         13,416         654           Prepaid expenses         1,187,321         58,971         285,423         40,444           Non-current properties         7,7065,829         3,825,852         71,267,372         3,473,756           Other investment properties         5,2987         2,467         47,900         2,213           Other assets         3,750,00         1,833         1,100         533           Other assets         7,7165,022         3,817,75         7,136,349         3,518,804           Total assets         7,7165,023         3,827,75         1,467         2,467         4,7900         3,518,804           Total assets         7,7165,024         3,517,75         1,462         2,219,77         3,518,804         1,2715 </th <th>in thousands</th> <th></th> <th>June 30, 2022</th> <th></th> <th>December 31, 2021</th>   | in thousands                          |            | June 30, 2022    |            | December 31, 2021 |
|---|---------------------------------------|------------|------------------|------------|-------------------|
| Cash         707,214         \$5,095         3,42,501         16,695           Trade receivables, net. No.         \$9,285         2,942         5,6522         2,666           Other receivables and value added tax         \$31,000         17,428         40,676         19,932           Prepal despenses         \$3,008         2,661         8,008         400           Exchange rate options         \$6,721         88,971         825,433         40,444           Schanger rate options         \$16,721         88,971         825,433         40,444           Non-current assets:         ************************************  | Assets:                               | Ps.        | US\$             | Ps.        | US\$              |
| Trade receivables, net   No.   19.25  | Current assets:                       |            |                  |            |                   |
| Other receivables and value added tax         351,880         11,742         406,876         19,932           Prepaid expenses         53,38         2,661         8,008         40,054           Exchange rate options         16,731         831         13,416         65,46           Non-current assets:         1,187,321         58,977         28,5423         40,243           Investment properties         7,705,829         3,82,5852         71,267,372         3,473,796           Other investment properties         37,300         1,833         11,500         5,338           Other assets         33,708         1,623         38,488         1,276           Other assets         77,189,024         3,831,775         71,95,360         3,478,500           Other assets         77,189,024         3,831,775         71,95,360         3,478,500           Total assets         78,376,345         3,890,746         72,190,783         3,518,500           Total assets         78,376,345         3,890,746         72,190,783         3,518,500           Total assets         78,376,345         3,890,746         72,190,783         3,518,500           Explicit         1,182,300         1,182,300         1,182,300         1,182,300         1,18  |                                       | 707,214    | 35,109           | 342,501    | 16,695            |
| Prepaid expenses   \$3,038   2,661   8,006   40.00   Exchange rate options   16731   331   13,416   6.55   18,000   1,87,321   825,423   40,244   1,87,321   1,87,32 | Trade receivables, net <sup>(A)</sup> | 59,258     | 2,942            | 54,622     | 2,661             |
| Exchange rate options   16731   331   13.416   65.55     Non-current assets:  | Other receivables and value added tax | 351,080    | 17,428           | 406,876    | 19,832            |
| Non-current assets:   Investment properties   77,065,829   3,825,852   71,267,372   3,473,796   70,676,829   3,825,852   71,267,372   3,473,796   72,467   74,900   7,233   7,206,829   7,267,700   7,233   7,267,829   7,267,700   7,233   7,267,829   7,267,700   7,233   7,267,829   7,267,700   7,233   7,276,829   7,267,700   7,233   7,276,826   7,276,924   3,831,775   7,136,536   3,478,560   7,219,0783   3,518,000   7,219,000    | Prepaid expenses                      | 53,038     | 2,661            | 8,008      | 402               |
| Non-current assets:   | Exchange rate options                 | 16,731     | 831              | 13,416     | 654               |
| Non-current liabilities   17,065,829   3,825,852   71,267,372   3,473,796   0,000     |                                       | 1,187,321  | 58,971           | 825,423    | 40,244            |
| State   Stat  | Non-current assets:                   |            |                  |            |                   |
| Non-current prepaid expenses         37,500         1,833         11,600         533           Other assets         22,708         1,623         3,848         1,678           Total sassets         78,376,345         3,891,775         71,355,360         3,478,560           Usabilities           Current liabilities           Trade payables         89,227         4,429         204,347         9,600           Prepaid rent         15,437         766         69,171         3,377           Oue to affiliates         13,418         666         12,234         596           Current portion of long term debt         21,1797         10,514         169,063         3,244           Non-current liabilities         23,082,280         1,145,153         21,599,06         1,052,807           Roe-curry deposits         415,556         20,779         38,071         1,071,723           Security deposits         23,485,666         1,145,153         21,891,157         1,071,723           Total liabilities         23,344,199         1,451,032         22,481,972         1,093,892           Equity         25,485,666         1,155,941         2,756,141         2,756,141         1,757,541         2,756,141 <th< td=""><td>Investment properties</td><td>77,065,829</td><td>3,825,852</td><td>71,267,372</td><td>3,473,796</td></th<>  | Investment properties                 | 77,065,829 | 3,825,852        | 71,267,372 | 3,473,796         |
| Other assets         33,708         1,623         38,888         1,876           Total assets         77,89,024         3,831,775         71,65,500         3,78,560           Libilities and Equity:         Urrent liabilities:           Current liabilities:         Tage payables         8,9,227         4,429         20,4347         9,960           Prepaid rent         15,437         766         69,171         3,377           Due to affiliates         13,438         666         102,234         599           Current portion of long term debt         211,797         10,514         169,063         8,241           Non-current liabilities:         10,986         21,1797         10,514         169,063         8,241           Long term debt         23,068,280         1,145,153         21,599,086         1,052,807           Security deposits         418,586         20,779         38,071         1,071,723           Total liabilities         23,346,866         1,165,932         21,941,972         1,093,892           Equity:         CBF holders capital         33,341,99         1,451,023         22,688,711         1,417,536           CBF holders capital         34,525,600         2,7   | Other investment properties           | 52,987     | 2,467            | 47,900     | 2,335             |
| 177,189,024 3,831,775 71,365,360 3,478,560   177,189,024 3,831,775 71,365,360 3,478,560   178,376,345 3,890,746 72,190,783 3,518,804   178,376,345   178,376,345 3,890,746 72,190,783 3,518,804   178,376,345   178,376,385   178,376,385   178,376,385   178,376,345   178,376,345   178,376,345   178,376,345   178,376,345   178,376,345   178,376,376   178,376,385   178,376,345   17  | Non-current prepaid expenses          | 37,500     | 1,833            | 11,600     | 553               |
| Total assets   78,376,345   3,890,746   72,190,783   3,518,800   1,2190,783   3,518,800   1,2190,783   3,518,800   1,2190,783   3,518,800   1,2190,783   3,518,800   1,2190,783   3,518,800   1,2190,783   1,2190,7  | Other assets                          | 32,708     | 1,623            | 38,488     | 1,876             |
| Liabilities and Equity:         Current liabilities:           Current liabilities:         89,227         4,429         204,347         9,960           Prepaid rent         15,437         766         69,171         3,372           Due to affiliates         13,418         666         12,234         59,960           Current portion of long term debt         211,797         10,514         169,063         8,241           Non-current liabilities:         1,451,513         21,599,086         1,525,807           Security deposits         23,088,280         1,145,153         21,599,086         1,052,807           Security deposits         418,586         20,779         388,071         1,811           Security deposits         23,486,866         1,165,932         21,987,157         1,071,723           Total liabilities         23,486,866         1,182,307         22,441,972         1,093,892           Equity:         CBFI holders capital         23,344,199         1,451,023         2,2688,711         1,417,536           Other equity accounts and retained earnings         31,215,001         1,257,416         27,060,000         1,007,376           Total leibilities and equity         78,376,3   |                                       | 77,189,024 | 3,831,775        | 71,365,360 | 3,478,560         |
| Current liabilities:  | Total assets                          | 78,376,345 | 3,890,746        | 72,190,783 | 3,518,804         |
| Current liabilities:  | Liabilities and Equity                |            |                  |            |                   |
| Trade payables         89,227         4,429         204,347         9,960           Prepaid rent         15,437         766         69,171         3,372           Due to affiliates         13,418         666         69,171         3,372           Current portion of long term debt         211,797         10,514         169,063         8,241           Non-current liabilities:         329,879         16,375         454,815         22,169           Long term debt         23,068,280         1,145,153         21,599,086         1,052,807           Security deposits         418,586         20,779         388,071         18,916           Total liabilities         23,846,866         1,165,932         21,987,157         1,071,723           Equity:         24,846,866         1,182,307         22,441,972         1,093,892           Equity:         25,846,866         1,182,307         22,688,711         1,417,56           Cother equity accounts and retained earnings         23,344,199         1,451,023         22,688,711         1,417,56           Total liabilities and equity         54,559,600         2,708,439         49,748,811         2,424,912           Total liabilities and equity         78,376,345         3,890,746         72,190,783 <td>·</td> <td></td> <td></td> <td></td> <td></td>   | ·                                     |            |                  |            |                   |
| Prepaid rent         15,437         766         69,171         3,372           Due to affiliates         13,418         666         12,234         596           Current portion of long term debt         211,797         10,514         169,063         8,2441           Non-current liabilities:         329,879         16,375         454,815         22,169           Non-germ debt         23,068,280         1,145,153         21,599,086         1,052,807           Security deposits         418,586         20,779         388,071         18,916           Security deposits         23,816,745         1,182,307         22,441,972         1,093,892           Total liabilities         23,816,745         1,182,307         22,441,972         1,093,892           Equity:         CBFI holders capital         23,344,199         1,451,023         22,688,711         1,417,536           Total equity         54,559,600         2,708,439         49,748,811         2,424,912           Total liabilities and equity         78,376,345         3,890,746         72,190,783         3,518,804           in thousands of US\$         June 30, 2022         December 31, 2021   |                                       | 89 227     | 4 429            | 204 347    | 9 960             |
| Due to affiliates         13,418         666         12,234         596           Current portion of long term debt         211,797         10,514         169,063         8,241           Non-current liabilities:         329,879         16,375         454,815         22,169           Non-current liabilities:         23,068,280         1,145,153         21,599,086         1,052,807           Security deposits         418,586         20,779         388,071         18,936           Security deposits         23,486,866         1,165,932         21,987,157         1,071,723           Total liabilities         23,816,745         1,182,307         22,441,972         1,093,892           Equity:         24,001         2,001,002         1,007,376           CBH holders capital         22,344,199         1,451,023         22,688,711         1,417,536           Other equity accounts and retained earnings         31,215,401         1,257,416         27,060,100         1,007,376           Total liabilities and equity         78,376,345         3,890,746         72,190,783         3,518,804           In thousands of US\$         Ines         Gross Book Value         IFRS         Gross Book Value   |                                       |            |                  |            |                   |
| Current portion of long term debt         211,797         10,514         169,063         8,241           Non-current liabilities:         232,9879         16,375         454,815         22,169           Long term debt         23,068,280         1,145,153         21,599,086         1,052,807           Security deposits         418,586         20,779         388,071         18,916           Total liabilities         23,816,745         1,182,307         22,441,972         1,093,892           Equity:         CBFI holders capital         23,344,199         1,451,023         22,688,711         1,417,536           Other equity accounts and retained earnings         31,215,401         1,257,416         27,060,100         1,007,376           Total liabilities and equity         78,376,345         3,890,746         72,190,783         3,518,804           in thousands of US\$         June 30,2022         December 31, 2021           If RS         Gross Book Value         1FRS         Gross Book Value  | •                                     |            |                  |            |                   |
| Non-current liabilities:   Long term debt   23,068,280   1,145,153   21,599,086   1,052,807     Security deposits   23,486,866   1,165,932   21,987,157   1,071,723     Total liabilities   23,344,199   1,451,023   22,441,972   1,093,892     Equity:   CBFI holders capital   23,344,199   1,451,023   22,688,711   1,417,536     Other equity accounts and retained earnings   31,215,401   1,257,416   27,060,100   1,007,376     Total liabilities and equity   78,376,345   3,890,746   72,190,783   3,518,804     In thousands of US\$   June 30, 2022   December 31, 2021     IFRS   Gross Book Value   IFRS   Gross Book Valu |                                       |            |                  |            |                   |
| Non-current liabilities:         23,068,280         1,145,153         21,599,086         1,052,807           Security deposits         418,586         20,779         388,071         1,8916           23,486,866         1,165,932         21,987,157         1,071,723           Total liabilities         23,816,745         1,182,307         22,441,972         1,093,892           Equity:         CBFI holders capital         23,344,199         1,451,023         22,688,711         1,417,536           Other equity accounts and retained earnings         31,215,401         1,257,416         27,060,100         1,007,376           Total liabilities and equity         78,376,345         3,890,746         72,190,783         3,518,804           in thousands of US\$         June 30, 2022         December 31, 2021           IFRS         Gross Book Value         IFRS         Gross Book Value   | Current portion of long term debt     |            |                  |            |                   |
| Long term debt         23,068,280         1,145,153         21,599,086         1,052,807           Security deposits         418,586         20,779         388,071         18,916           23,486,866         1,165,932         21,987,157         1,071,723           Total liabilities         23,816,745         1,182,307         22,441,972         1,093,892           Equity:         CBFI holders capital         23,344,199         1,451,023         22,688,711         1,417,536           Other equity accounts and retained earnings         31,215,401         1,257,416         27,060,100         1,007,376           Total liabilities and equity         78,376,345         3,890,746         72,190,783         3,518,804           in thousands of US\$         June 30, 2022         December 31, 2021   | Non-current liabilities:              | 025,075    | 10,070           | 10 1,010   | ,                 |
| Security deposits         418,586         20,779         388,071         18,916           23,486,866         1,165,932         21,987,157         1,071,723           Total liabilities         23,816,745         1,182,307         22,441,972         1,093,892           Equity:         CBFI holders capital         23,344,199         1,451,023         22,688,711         1,417,536           Other equity accounts and retained earnings         31,215,401         1,257,416         27,060,100         1,007,376           Total equity         54,559,600         2,708,439         49,748,811         2,424,912           In thousands of US\$         June 30, 2022         December 31, 2021           If RS         Gross Book Value         IFRS         Gross Book Value   |                                       | 23 068 280 | 1 145 153        | 21 599 086 | 1 052 807         |
| 23,486,866  |                                       |            |                  |            |                   |
| Equity:       23,344,199       1,451,023       22,688,711       1,417,536         Other equity accounts and retained earnings       31,215,401       1,257,416       27,060,100       1,007,376         Total equity       54,559,600       2,708,439       49,748,811       2,424,912         Total liabilities and equity       78,376,345       3,890,746       72,190,783       3,518,804         in thousands of US\$       June 30, 2022       December 31, 2021         IFRS       Gross Book Value       IFRS       Gross Book Value  | ,,                                    |            |                  |            |                   |
| Equity:       23,344,199       1,451,023       22,688,711       1,417,536         Other equity accounts and retained earnings       31,215,401       1,257,416       27,060,100       1,007,376         Total equity       54,559,600       2,708,439       49,748,811       2,424,912         Total liabilities and equity       78,376,345       3,890,746       72,190,783       3,518,804         in thousands of US\$       June 30, 2022       December 31, 2021         IFRS       Gross Book Value       IFRS       Gross Book Value  | Total liabilities                     | 23.816.745 | 1.182.307        | 22.441.972 | 1.093.892         |
| CBFI holders capital       23,344,199       1,451,023       22,688,711       1,417,536         Other equity accounts and retained earnings       31,215,401       1,257,416       27,060,100       1,007,376         Total equity       54,559,600       2,708,439       49,748,811       2,424,912         Total liabilities and equity       78,376,345       3,890,746       72,190,783       3,518,804         in thousands of US\$       June 30, 2022       December 31, 2021         IFRS       Gross Book Value       IFRS       Gross Book Value   |                                       |            | _,,              | ,,         | _,,               |
| Other equity accounts and retained earnings         31,215,401         1,257,416         27,060,100         1,007,376           Total equity         54,559,600         2,708,439         49,748,811         2,424,912           Total liabilities and equity         78,376,345         3,890,746         72,190,783         3,518,804           in thousands of US\$         June 30, 2022         December 31, 2021           IFRS         Gross Book Value         IFRS         Gross Book Value  | • •                                   |            |                  |            |                   |
| Total equity         54,559,600         2,708,439         49,748,811         2,424,912           Total liabilities and equity         78,376,345         3,890,746         72,190,783         3,518,804           in thousands of US\$         June 30, 2022         December 31, 2021           IFRS         Gross Book Value         IFRS         Gross Book Value  | •                                     |            |                  |            |                   |
| Total liabilities and equity         78,376,345         3,890,746         72,190,783         3,518,804           in thousands of US\$         June 30, 2022         December 31, 2021           IFRS         Gross Book Value         IFRS         Gross Book Value   |                                       | , ,        |                  |            |                   |
| in thousands of US\$  June 30, 2022  December 31, 2021  IFRS Gross Book Value  IFRS Gross Book Value  | Total equity                          | 54,559,600 | 2,708,439        | 49,748,811 | 2,424,912         |
| IFRS Gross Book Value IFRS Gross Book Value   | Total liabilities and equity          | 78,376,345 | 3,890,746        | 72,190,783 | 3,518,804         |
|   | in thousands of US\$                  |            | June 30, 2022    |            | December 31, 2021 |
| Investment properties 3,828,319 2,891,563 3,476,131 2,780,473   |                                       | IFRS       | Gross Book Value | IFRS       | Gross Book Value  |
|   | Investment properties                 | 3,828,319  | 2,891,563        | 3,476,131  | 2,780,473         |



# Financial Information

# Interim Condensed Statements of Comprehensive Income

|  | For the three months ended June 30, |          |             |          | For the six months ended June 30, |          |           |          |  |
|--|-------------------------------------|----------|-------------|----------|-----------------------------------|----------|-----------|----------|--|
| in thousands, except per CBFI amounts                                  |                                     | 2022     |             | 2021     |                                   | 2022     |           | 2021     |  |
|  | Ps.                                 | US\$     | Ps.         | US\$     | Ps.                               | US\$     | Ps.       | US\$     |  |
| Revenues:  |                                     |          |             |          |                                   |          |           |          |  |
| Lease rental income  | 1,218,959                           | 60,746   | 1,072,633   | 53,165   | 2,442,328                         | 120,099  | 2,144,431 | 106,046  |  |
| Rental recoveries  | 129,456                             | 6,450    | 114,590     | 5,700    | 277,700                           | 13,647   | 240,885   | 11,926   |  |
| Other property income  | 1,913                               | 59       | 15,657      | 778      | 16,520                            | 800      | 26,114    | 1,342    |  |
|  | 1,350,328                           | 67,255   | 1,202,880   | 59,643   | 2,736,548                         | 134,546  | 2,411,430 | 119,314  |  |
| Operating expenses:  |                                     |          |             |          |                                   |          |           |          |  |
| Operating and maintenance  | (87,359)                            | (4,363)  | (85,744)    | (4,248)  | (173,066)                         | (8,537)  | (156,968) | (7,740)  |  |
| Utilities  | (10,849)                            | (542)    | (7,780)     | (389)    | (18,868)                          | (932)    | (16,981)  | (843)    |  |
| Property management fees   | (38,900)                            | (1,945)  | (34,244)    | (1,740)  | (75,525)                          | (3,740)  | (69,393)  | (3,440)  |  |
| Real estate taxes  | (25,262)                            | (1,237)  | (20,284)    | (1,020)  | (50,994)                          | (2,497)  | (41,131)  | (2,063)  |  |
| Non-recoverable operating expenses                                     | (14,074)                            | (697)    | (16,085)    | (819)    | (24,765)                          | (1,221)  | (24,269)  | (1,209)  |  |
|  | (176,444)                           | (8,784)  | (164,137)   | (8,216)  | (343,218)                         | (16,927) | (308,742) | (15,295) |  |
| Gross profit   | 1,173,884                           | 58,471   | 1,038,743   | 51,427   | 2,393,330                         | 117,619  | 2,102,688 | 104,019  |  |
| Other income (expenses):   |                                     |          |             |          |                                   |          |           |          |  |
| Gains on valuation of investment properties                            | 1,810,636                           | 90,327   | 2,114,660   | 105,516  | 5,305,716                         | 260.678  | 2,182,367 | 108.847  |  |
| Asset management fees  | (138,253)                           | (6,966)  | (107,110)   | (5,401)  | (272,881)                         | (13,487) | (215,846) | (10,715) |  |
| Incentive fee  | (655,488)                           | (33,487) | (319,537)   | (15,929) | (655,488)                         | (33,487) | (319,537) | (15,929) |  |
| Professional fees  | (24,705)                            | (1,234)  | (13,843)    | (688)    | (45,589)                          | (2,262)  | (24,847)  | (1,230)  |  |
| Interest expense   | (218,878)                           | (10,921) | (148,955)   | (7,479)  | (437,984)                         | (21,600) | (328,480) | (16,121) |  |
| Amortization of debt premium   | 4,430                               | 222      | (140,555)   | (7,473)  | 9,761                             | 481      | (320,400) | (10,121) |  |
| Amortization of deferred financing cost                                | (7,538)                             | (377)    | (6,278)     | (315)    | (15,742)                          | (780)    | (16,780)  | (826)    |  |
| Losses on early extinguishment of debt, net                            | (7,538)                             | (377)    | (3,940)     | (197)    | (13,742)                          | (780)    | (3,940)   | (197)    |  |
| Unused credit facility fee   | (4,359)                             | (218)    | (11,495)    | (569)    | (9,080)                           | (454)    | (21,432)  | (1,050)  |  |
| Unrealized gain (loss) on exchange rate hedge instruments              | 2,746                               | 137      | 2,804       | 141      | (3,426)                           | (174)    | 9,083     | (1,030)  |  |
| Realized Josses on exchange rate hedge instruments                     | (3,788)                             | (188)    | (14,916)    | (753)    | (13,846)                          | (676)    | (23,302)  | (1,160)  |  |
| Unrealized exchange (loss) gain, net                                   | (21,753)                            | (1,056)  | 8,825       | 429      | 3.451                             | 172      | (4,506)   | (227)    |  |
| Realized exchange (loss) gain, net                                     | (1,073)                             | (52)     | (2,141)     | (105)    | 189                               | 9        | 802       | 40       |  |
| Other general and administrative expenses                              | 7,988                               | 411      | (1,567)     | (77)     | 6.548                             | 340      | (3,176)   | (156)    |  |
| Other general and administrative expenses                              | 7,900                               | 36,598   | 1,496,507   | 74,573   | 3,871,629                         | 188,760  | 1,230,406 | 61.722   |  |
| Net income   | 1,923,849                           | 95,069   | 2,535,250   | 126,000  | 6,264,959                         | 306,379  | 3,333,094 | 165,741  |  |
| Net income   | 1,523,043                           | 33,003   | 2,333,230   | 120,000  | 0,204,333                         | 300,373  | 3,333,034 | 103,741  |  |
| Other comprehensive income:  |                                     |          |             |          |                                   |          |           |          |  |
| Items that are not reclassified subsequently to profit or loss:        |                                     |          |             |          |                                   |          |           |          |  |
| Translation gain (loss) from functional currency to reporting currency | 675,017                             | 2,960    | (1,700,744) | 2,379    | (1,129,373)                       | 7,590    | (344,655) | 2,906    |  |
| Items that are or may be reclassified subsequently to profit or loss:  |                                     |          |             |          |                                   |          |           |          |  |
| Unrealized gain (loss) on interest rate of hedge instruments           | 244                                 | 12       | (18,043)    | (911)    | 485                               | 24       | (9,277)   | (485)    |  |
|  | 675,261                             | 2,972    | (1,718,787) | 1,468    | (1,128,888)                       | 7,614    | (353,932) | 2,421    |  |
| Total comprehensive income for the period                              | 2,599,110                           | 98,041   | 816,463     | 127,468  | 5,136,071                         | 313,993  | 2,979,162 | 168,162  |  |
| Earnings per CBFI (A)  | 2.2464                              | 0.1110   | 2.9855      | 0.1484   | 7.3153                            | 0.3577   | 3.9250    | 0.1952   |  |



# Reconciliations of Net Income to AMEFIBRA FFO, FFO, as modified by FIBRA Prologis, AFFO and EBITDA

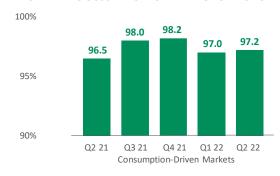
|   |             |          | For the three mon |           |             |           | For the six mon | ths ended June 30, |
|---|-------------|----------|-------------------|-----------|-------------|-----------|-----------------|--------------------|
| in thousands  |             | 2022     |                   | 2021      |             | 2022      |                 | 2021               |
|   | Ps.         | US\$     | Ps.               | US\$      | Ps.         | US\$      | Ps.             | US\$               |
| Reconciliation of Net Income to FFO                       |             |          |                   |           |             |           |                 |                    |
| Revenues  | 1,350,328   | 67,255   | 1,202,880         | 59,643    | 2,736,548   | 134,546   | 2,411,430       | 119,314            |
| Operating expenses  | (176,444)   | (8,784)  | (164,137)         | (8,216)   | (343,218)   | (16,927)  | (308,742)       | (15,295)           |
| Gross profit  | 1,173,884   | 58,471   | 1,038,743         | 51,427    | 2,393,330   | 117,619   | 2,102,688       | 104,019            |
| Other expenses, net                                       | 749,965     | 36,598   | 1,496,507         | 74,573    | 3,871,629   | 188,760   | 1,230,406       | 61,722             |
| Net Income  | 1,923,849   | 95,069   | 2,535,250         | 126,000   | 6,264,959   | 306,379   | 3,333,094       | 165,741            |
| Gains on valuation of investment properties               | (1,810,636) | (90,327) | (2,114,660)       | (105,516) | (5,305,716) | (260,678) | (2,182,367)     | (108,847)          |
| Unrealized loss (gain) on exchange rate hedge instruments | (2,746)     | (137)    | (2,804)           | (141)     | 3,426       | 174       | (9,083)         | (446)              |
| Unrealized exchange (gain) loss, net                      | 21,753      | 1,056    | (8,825)           | (429)     | (3,451)     | (172)     | 4,506           | 227                |
| Losses on early extinguishment of debt, net               | -           | -        | 3,940             | 197       | -           | -         | 3,940           | 197                |
| Amortization of deferred financing costs                  | 7,538       | 377      | 6,278             | 315       | 15,742      | 780       | 16,780          | 826                |
| Amortization of debt premium                              | (4,430)     | (222)    | -                 | -         | (9,761)     | (481)     | -               | -                  |
| Incentive fee paid in CBFIs                               | 655,488     | 33,487   | 319,537           | 15,929    | 655,488     | 33,487    | 319,537         | 15,929             |
| AMEFIBRA FFO (A)  | 790,816     | 39,303   | 738,716           | 36,355    | 1,620,687   | 79,489    | 1,486,407       | 73,627             |
| Amortization of deferred financing costs                  | (7,538)     | (377)    | (6,278)           | (315)     | (15,742)    | (780)     | (16,780)        | (826)              |
| Amortization of debt premium                              | 4,430       | 222      | -                 | <u> </u>  | 9,761       | 481       | -               |                    |
| FFO , as modified by FIBRA Prologis                       | 787,708     | 39,148   | 732,438           | 36,040    | 1,614,706   | 79,190    | 1,469,627       | 72,801             |
| Adjustments to arrive at Adjusted FFO ("AFFO")            |             |          |                   |           |             |           |                 |                    |
| Straight-lined rents                                      | (25,405)    | (1,279)  | (17,739)          | (886)     | (58,769)    | (2,909)   | (38,128)        | (1,906)            |
| Property improvements                                     | (76,062)    | (3,783)  | (53,359)          | (2,652)   | (122,113)   | (6,053)   | (98,024)        | (4,957)            |
| Tenant improvements                                       | (62,667)    | (3,137)  | (51,251)          | (2,554)   | (95,456)    | (4,735)   | (121,953)       | (6,141)            |
| Leasing commissions                                       | (35,463)    | (1,763)  | (17,851)          | (892)     | (74,431)    | (3,668)   | (49,047)        | (2,430)            |
| Amortization of debt premium                              | (4,430)     | (222)    | -                 |           | (9,761)     | (481)     | -               | -                  |
| Amortization of deferred financing costs                  | 7,538       | 377      | 6,278             | 315       | 15,742      | 780       | 16,780          | 826                |
| AFFO  | 591.219     | 29,341   | 598,516           | 29,371    | 1,269,918   | 62.124    | 1,179,255       | 58,193             |

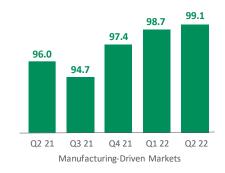
|   |             |          | ror the three mor | itiis ended Julie 30, |             |           | FOI THE SIX IIIOI | itiis ended Julie 50, |
|---|-------------|----------|-------------------|-----------------------|-------------|-----------|-------------------|-----------------------|
| in thousands  |             | 2022     |                   | 2021                  |             | 2022      |                   | 2021                  |
|   | Ps.         | US\$     | Ps.               | US\$                  | Ps.         | US\$      | Ps.               | US\$                  |
| Reconciliation of Net Income to Adjusted EBITDA           |             |          |                   |                       |             |           |                   |                       |
| Net income  | 1,923,849   | 95,069   | 2,535,250         | 126,000               | 6,264,959   | 306,379   | 3,333,094         | 165,741               |
| Gains on valuation of investment properties               | (1,810,636) | (90,327) | (2,114,660)       | (105,516)             | (5,305,716) | (260,678) | (2,182,367)       | (108,847)             |
| Interest expense  | 218,878     | 10,921   | 148,955           | 7,479                 | 437,984     | 21,600    | 328,480           | 16,121                |
| Amortization of deferred financing costs                  | 7,538       | 377      | 6,278             | 315                   | 15,742      | 780       | 16,780            | 826                   |
| Amortization of debt premium                              | (4,430)     | (222)    | -                 | -                     | (9,761)     | (481)     | -                 | -                     |
| Losses on early extinguishment of debt, net               | -           | -        | 3,940             | 197                   | -           | -         | 3,940             | 197                   |
| Unused credit facility fee                                | 4,359       | 218      | 11,495            | 569                   | 9,080       | 454       | 21,432            | 1,050                 |
| Unrealized loss (gain) on exchange rate hedge instruments | (2,746)     | (137)    | (2,804)           | (141)                 | 3,426       | 174       | (9,083)           | (446)                 |
| Unrealized exchange (gain) loss, net                      | 21,753      | 1,056    | (8,825)           | (429)                 | (3,451)     | (172)     | 4,506             | 227                   |
| Pro forma adjustments for acquisitions and dispositions   | -           | -        | 20                | 1                     | (1,123)     | (54)      | (4,358)           | (218)                 |
| Incentive fee paid in CBFIs                               | 655,488     | 33,487   | 319,537           | 15,929                | 655,488     | 33,487    | 319,537           | 15,929                |
| Adjusted EBITDA   | 1,014,053   | 50,442   | 899,186           | 44,404                | 2,066,628   | 101,489   | 1,831,961         | 90,580                |



# **Operating Metrics**

## PERIOD ENDING OCCUPANCY - OPERATING PORTFOLIO







## LEASING ACTIVITY

| square feet in thousands                        | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | Q2 2022 |
|---|---------|---------|---------|---------|---------|
| Square feet of leases commenced:                |         |         |         |         |         |
| Renewals  | 1,308   | 785     | 825     | 1,151   | 1,454   |
| New leases                                      | 684     | 526     | 572     | 536     | 606     |
| Total square feet of leases commenced           | 1,992   | 1,311   | 1,397   | 1,687   | 2,060   |
| Average term of leases commenced (months)       | 67      | 55      | 45      | 48      | 61      |
| Operating Portfolio:                            |         |         |         |         |         |
| Trailing four quarters - leases commenced       | 7,679   | 5,230   | 5,557   | 6,387   | 6,455   |
| Trailing four quarters - % of average portfolio | 19.4%   | 22.6%   | 16.5%   | 17.7%   | 20.3%   |
| Rent change - cash                              | -2.3%   | 1.0%    | 6.0%    | 5.3%    | 3.9%    |
|   |         |         | 0.070   | 515/0   | 0.070   |
| Rent change - net effective                     | 7.7%    | 7.4%    | 15.2%   | 11.3%   | 19.6%   |

| FIBRA - Quarterly rent change detail by Market | # of Transactions | Leasing Activity SF (000's) | Market<br>NRA SF (000's) | Leasing Volume as<br>% of Market NRA | Rent change -<br>net effective |
|--|-------------------|-----------------------------|--------------------------|--------------------------------------|--------------------------------|
| MX-Guadalajara                                 | 5                 | 414                         | 5,903                    | 7.0%                                 | 12.0%                          |
| MX-Juarez                                      | 3                 | 298                         | 3,879                    | 7.7%                                 | 14.9%                          |
| MX-Mexico City                                 | 9                 | 964                         | 16,857                   | 5.7%                                 | 18.0%                          |
| MX-Monterrey                                   | 1                 | 89                          | 5,811                    | 1.5%                                 | 46.5%                          |
| MX-Reynosa                                     | -                 | -                           | 4,972                    | -                                    | -                              |
| MX-Tijuana                                     | 4                 | 294                         | 5,750                    | 5.1%                                 | 37.8%                          |
| Total  | 22                | 2,059                       | 43,172                   | 4.8%                                 | 19.6%                          |



# **Operating Metrics**

## CAPITAL EXPENDITURES INCURRED (A) IN THOUSANDS

|   |         | Q2 2021 |         | Q3 2021 Q4 2021 |         | Q3 2021 Q4 2021 |         |       | Q1 2022 |       | Q2 2022 |
|---|---------|---------|---------|-----------------|---------|-----------------|---------|-------|---------|-------|---------|
|   | Ps.     | US\$    | Ps.     | US\$            | Ps.     | US\$            | Ps.     | US\$  | Ps.     | US\$  |         |
| Property improvements                   | 53,359  | 2,652   | 44,718  | 2,237           | 93,438  | 4,463           | 46,051  | 2,270 | 76,062  | 3,783 |         |
|   |         |         |         |                 |         |                 |         |       |         |       |         |
| Tenant improvements                     | 51,251  | 2,554   | 44,999  | 2,250           | 42,111  | 2,032           | 32,789  | 1,598 | 62,667  | 3,137 |         |
| Leasing commissions                     | 17,851  | 892     | 33,637  | 1,664           | 21,785  | 1,036           | 38,968  | 1,905 | 35,463  | 1,763 |         |
| Total turnover costs                    | 69,102  | 3,446   | 78,636  | 3,914           | 63,896  | 3,068           | 71,757  | 3,503 | 98,130  | 4,900 |         |
| Total capital expenditures              | 122,461 | 6,098   | 123,354 | 6,151           | 157,334 | 7,531           | 117,808 | 5,773 | 174,192 | 8,683 |         |
| Trailing four quarters - % of gross NOI |         | 12.8%   |         | 12.4%           |         | 13.0%           |         | 11.8% |         | 12.6% |         |

## SAME STORE INFORMATION

|                           | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | Q2 2022 |
|---------------------------|---------|---------|---------|---------|---------|
| Square feet of population | 34,024  | 33,523  | 33,523  | 38,712  | 38,712  |
| Average occupancy         | 96.4%   | 97.0%   | 97.9%   | 97.6%   | 97.8%   |
| Percentage change:        |         |         |         |         |         |
| NOI - Cash                | 16.4%   | 12.5%   | 6.8%    | 3.7%    | 5.1%    |
| NOI - net effective       | 10.6%   | 6.7%    | 3.0%    | 3.2%    | 4.3%    |
| Average occupancy         | 2.1%    | 0.6%    | 0.8%    | 0.9%    | 1.4%    |

## PROPERTY IMPROVEMENTS PER SQUARE FOOT (USD)



# ESTIMATED TURNOVER COSTS ON LEASES COMMENCED (A)





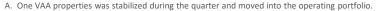
# Operations Overview **Investment Properties**

|                                    |           |        | Square Feet |          |        |           |             |           |            |       | Net E | ffective Rent | Ir         | vestment Prope | erties Value |
|------------------------------------|-----------|--------|-------------|----------|--------|-----------|-------------|-----------|------------|-------|-------|---------------|------------|----------------|--------------|
| square feet and                    | # of      | Total  | % of        | Occupied | Leased | Second C  | Quarter NOI |           | Annualized | % of  |       | Per Sq Ft     |            | Total          | % of         |
| currency in thousands              | Buildings |        | Total       | %        | %      | Ps.       | US\$        | Ps.       | US\$       | Total | Ps.   | USŚ           | Ps.        | US\$           | Total        |
| Consumption-Driven Markets         |           |        |             |          | -      | PS.       | 033         | PS.       | USŞ        |       | PS.   | 033           | PS.        | 055            |              |
| Mexico City (A)                    | 66        | 16,854 | 38.8        | 96.1     | 96.1   | 466,766   | 23,249      | 2,052,542 | 101,892    | 41.1  | 127   | 6.29          | 31,478,903 | 1,562,670      | 40.8         |
| Guadalajara                        | 26        | 5,906  | 13.6        | 99.3     | 99.3   | 153,325   | 7,637       | 645,262   | 32,032     | 12.9  | 110   | 5.47          | 9,308,580  | 462,095        | 12.1         |
| Monterrey                          | 26        | 5,811  | 13.4        | 98.5     | 98.5   | 148,362   | 7,390       | 641,274   | 31,834     | 12.8  | 112   | 5.56          | 10,258,082 | 509,230        | 13.3         |
| Total Consumption-Driven Markets   | 118       | 28,571 | 65.8        | 97.2     | 97.2   | 768,453   | 38,276      | 3,339,078 | 165,758    | 66.8  | 120   | 5.97          | 51,045,565 | 2,533,995      | 66.2         |
| Manufacturing-Driven Markets       |           |        |             |          |        |           |             |           |            |       |       |               |            |                |              |
| Reynosa                            | 31        | 4,972  | 11.5        | 99.8     | 99.8   | 135,622   | 6,755       | 552,558   | 27,430     | 11.1  | 111   | 5.53          | 7,260,006  | 360,400        | 9.4          |
| Tijuana                            | 45        | 5,750  | 13.3        | 100.0    | 100.0  | 165,342   | 8,236       | 689,439   | 34,225     | 13.8  | 120   | 5.95          | 11,555,576 | 573,640        | 15.0         |
| Ciudad Juarez                      | 31        | 3,879  | 8.9         | 96.7     | 96.7   | 97,280    | 4,846       | 412,656   | 20,485     | 8.3   | 110   | 5.46          | 6,358,548  | 315,650        | 8.2          |
| Total Manufacturing-Driven Markets | 107       | 14,601 | 33.7        | 99.1     | 99.1   | 398,244   | 19,837      | 1,654,653 | 82,140     | 33.2  | 114   | 5.68          | 25,174,130 | 1,249,690      | 32.6         |
| Total operating portfolio          | 225       | 43,172 | 99.5        | 97.8     | 97.8   | 1,166,697 | 58,113      | 4,993,731 | 247,898    | 100   | 118   | 5.87          | 76,219,695 | 3,783,685      | 98.8         |
| VAA Mexico City                    | 2         | 214    | 0.5         | 3.0      | 3.0    |           |             |           |            |       |       |               | 382,742    | 19,000         | 0.5          |
| Total operating properties         | 227       | 43,386 | 100.0       | 97.4     | 97.4   | 1,166,697 | 58,113      | 4,993,731 | 247,898    | 100   | 118   | 5.87          | 76,602,437 | 3,802,685      | 99.3         |
| Intermodal facility (B)            |           |        |             |          |        | 7,187     | 358         |           |            |       |       |               | 348,496    | 17,300         | 0.5          |
| Other investment properties (C)    |           |        |             |          |        |           |             |           |            |       |       |               | 52,980     | 2,630          | 0.1          |
| Covered land play (D)              |           |        |             |          |        |           |             |           |            |       |       |               | 114,903    | 5,704          | 0.1          |
| Total investment properties (E)    |           | 43,386 | 100.0       |          |        | 1,173,884 | 58,471      |           |            |       |       |               | 77,118,816 | 3,828,319      | 100.0        |

# Third Party Valuation Metrics:

| FIBRA Prologis Statistics (227 Assets) | For the three months ended<br>June 30, 2022 |             |  |  |  |  |
|--|---|-------------|--|--|--|--|
|  | Range                                       | Weight Avg. |  |  |  |  |
| Capitalization Rates (%)               | 6.00% - 10.25%                              | 6.86%       |  |  |  |  |
| Discount Rates (%)                     | 7.25% - 11.75%                              | 8.21%       |  |  |  |  |
| Term Cap Rates (%)                     | 6.25% - 10.50%                              | 7.11%       |  |  |  |  |
| Market Rents (US \$/ Sq ft/ Yr)        | \$4.00 - \$11.50                            | \$6.06      |  |  |  |  |

For additional detail, please refer to Notes and Definitions section to the Valuation Methodology.



B. 100% occupied as of June 30, 2022.

C. Office property located in Mexico City market with an area of 23,023 square feet.

D. 100% vacant as of June 30, 2022.

E. FIBRA Prologis has 18.4 acres of land in Tijuana and Guadalajara markets with an estimated build out of 400,616 square feet as of June 30, 2022.

# **Operations Overview**

# **Customer Information**

square feet in thousands

Top 10 Customers as a % of Net Effective Rent

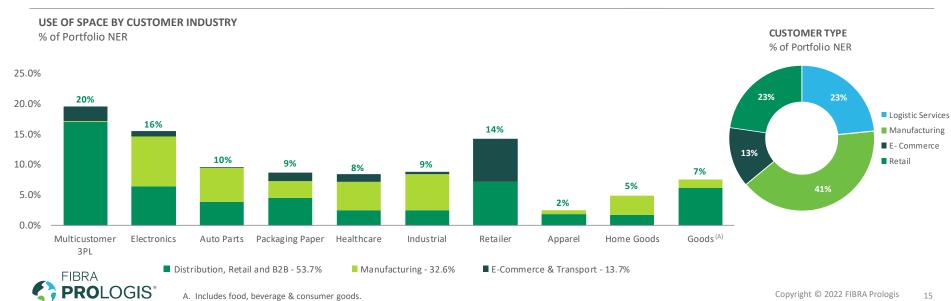
|                             | % of Net       | Total Square |
|-----------------------------|----------------|--------------|
|                             | Effective Rent | Feet         |
| 1 Amazon                    | 3.9%           | 1,558        |
| 2 Mercado Libre             | 3.3%           | 1,121        |
| 3 Geodis                    | 2.9%           | 1,064        |
| 4 IBM de México, S. de R.L. | 2.4%           | 1,200        |
| 5 DHL                       | 2.0%           | 827          |
| 6 LG                        | 1.6%           | 717          |
| 7 Kuehne + Nagel            | 1.5%           | 653          |
| 8 Uline                     | 1.3%           | 501          |
| 9 Whirlpool Corporation     | 1.3%           | 588          |
| 10 CEVA Logistics           | 1.1%           | 453          |
| Top 10 Customers            | 21.3%          | 8,682        |

square feet and currency in thousands Lease Expirations - Operating Portfolio

|            | Occupied |           |         |            |        |           | N     | et Effective Rent |
|------------|----------|-----------|---------|------------|--------|-----------|-------|-------------------|
| Year       | Sq Ft    |           | Total   | % of Total |        | Per Sq Ft |       | % Currency        |
|            |          | Ps.       | US\$    |            | Ps.    | US\$      | % Ps. | % US\$            |
| 2022       | 2,503    | 285,505   | 14,173  | 6%         | 114.06 | 5.66      | 63%   | 37%               |
| 2023       | 5,517    | 596,956   | 29,634  | 12%        | 108.20 | 5.37      | 34%   | 66%               |
| 2024       | 3,871    | 424,843   | 21,090  | 9%         | 109.75 | 5.45      | 14%   | 86%               |
| 2025       | 9,669    | 1,116,357 | 55,418  | 22%        | 115.47 | 5.73      | 33%   | 67%               |
| 2026       | 5,635    | 665,185   | 33,021  | 13%        | 118.04 | 5.86      | 32%   | 68%               |
| Thereafter | 15,041   | 1,904,885 | 94,562  | 38%        | 126.65 | 6.29      | 36%   | 64%               |
|            |          |           |         |            |        |           |       |                   |
|            | 42,236   | 4,993,731 | 247,898 | 100%       | 118.2  | 5.87      | 34%   | 66%               |

**Leasing Statistics - Operating Portfolio** 

|                            | Annualized Net Effective Rent USD | % of Total | Occupied Sq Ft | % of Total |
|----------------------------|-----------------------------------|------------|----------------|------------|
| Leases denominated in Ps.  | 84,868                            | 34.2       | 14,177         | 33.6       |
| Leases denominated in US\$ | 163,030                           | 65.8       | 28,059         | 66.4       |
| Total                      | 247,898                           | 100        | 42,236         | 100        |



# Capital Deployment Acquisitions

| Square feet and currency in thousands    |       |         | Q2 2022               | FY 2022 |                                 |          |  |
|--|-------|---------|-----------------------|---------|---------------------------------|----------|--|
|  | Sq Ft |         | Acquisition Price (A) | Sq Ft   | Acquisition Price <sup>(A</sup> |          |  |
|  |       | Ps.     | US\$                  |         | Ps.                             | US\$     |  |
| BUILDING ACQUISITIONS                    |       |         |                       |         |                                 |          |  |
| Consumption-Driven Markets               |       |         |                       |         |                                 |          |  |
| Mexico City (B)                          | 130   | 129,569 | 6,372                 | 225     | 346,530                         | 16,543   |  |
|  | 130   | 129,309 | 0,372                 | 223     | 340,330                         | 10,545   |  |
| Guadalajara                              | -     | -       |                       | -       | -                               | -        |  |
| Monterrey                                |       | -       |                       | -       | -                               | <u>-</u> |  |
| Total Consumption-Driven Markets         | 130   | 129,569 | 6,372                 | 225     | 346,530                         | 16,543   |  |
| Manufacturing-Driven Markets             |       |         |                       |         |                                 |          |  |
| Reynosa                                  | -     | -       | -                     | -       | -                               | -        |  |
| Tijuana                                  | -     | -       | -                     | 387     | 822,337                         | 40,202   |  |
| Ciudad Juarez                            | -     | -       | -                     | 191     | 361,191                         | 17,507   |  |
| Total Manufacturing-Driven Markets       | -     | -       | -                     | 578     | 1,183,528                       | 57,709   |  |
| Total Building Acquisitions              | 130   | 129,569 | 6,372                 | 803     | 1,530,058                       | 74,252   |  |
| Weighted average stabilized cap rate (C) |       | 7.3%    |                       |         | 6.5%                            |          |  |



B. One VAA Property and one Covered land play.



C. The stabilized cap rate comprises the first twelve months of stabilized base rental revenue on the property including recoveries, operating expenses, vacancy factor of 5% and any free rent adjustment. The total investment basis for the stabilized cap rate is inclusive of purchase price, closing costs, immediate capital, any fee related to the acquisition, equity carry and mark to market (if applicable).

FIXED VS. FLOATING DEBT

# Capitalization

# **Debt Summary and Metrics**

| currency in millions                         |       |               |        |        |     | Unsecured |       | Secured  |        |       | Wtd Avg.Cash      | Wtd Avg. Effective |
|--|-------|---------------|--------|--------|-----|-----------|-------|----------|--------|-------|-------------------|--------------------|
| Maturity                                     | Cr    | edit Facility |        | Senior |     | Term loan | Mortg | age Debt |        | Total | Interest Rate (A) | Interest Rate (E   |
|  | Ps.   | US\$          | Ps.    | US\$   | Ps. | US\$      | Ps.   | US\$     | Ps.    | US\$  |                   |                    |
| 2022   | -     | -             | -      | -      | -   | -         | 18    | 1        | 18     | 1     | 5.2%              | 4.19               |
| 2023   | -     | -             | -      | -      | -   | -         | 77    | 4        | 77     | 4     | 4.9%              | 4.49               |
| 2024   | -     | -             | -      | -      | -   | -         | 89    | 4        | 89     | 4     | 4.9%              | 4.49               |
| 2025   | -     | -             | -      | -      | -   | -         | 93    | 5        | 93     | 5     | 4.9%              | 4.49               |
| 2026   | 4,634 | 230           | -      | -      | -   | -         | 3,278 | 163      | 7,912  | 393   | 3.9%              | 3.7%               |
| Thereafter                                   | -     | -             | 15,008 | 745    | -   |           | -     | -        | 15,008 | 745   | 3.8%              | 3.9%               |
| Subtotal- debt par value                     | 4,634 | 230           | 15,008 | 745    | -   | -         | 3,555 | 177      | 23,197 | 1,152 |                   |                    |
| Premium                                      | -     | -             | 83     | 4      | -   | -         | -     | -        | 83     | 4     |                   |                    |
| Interest payable and deferred financing cost | -     | -             | -      | -      | -   | -         | -     | -        | -      | -     |                   |                    |
| Total debt                                   | 4,634 | 230           | 15,091 | 749    | -   | -         | 3,555 | 177      | 23,280 | 1,156 | 3.9%              | 3.8%               |
| Weighted average cash interest rate (A)      |       | 3.2%          |        | 3.8%   |     | _         |       | 4.9%     |        | 3.9%  |                   |                    |
| Weighted average effective interest rate (B) |       | 3.2%          |        | 3.9%   |     | _         |       | 4.5%     |        | 3.8%  |                   |                    |
| Weighted average remaining maturity in years |       | 3.8           |        | 9.0    |     | -         |       | 3.9      |        | 7.2   |                   |                    |

| SECURED VS. UNSECURED DEB |              | 3.9%<br>3.8% |  |
|---------------------------|--------------|--------------|--|
|                           |              | 7.2          |  |
| Secured                   | Bond Metrics |              |  |

| currency in millions             |        |      |
|----------------------------------|--------|------|
| Liquidity                        | Ps.    | US\$ |
| Aggregate lender commitments (C) | 10,072 | 500  |
| Less:                            |        |      |
| Borrowings outstanding           | 4,634  | 230  |
| Current availability             | 5,438  | 270  |
| Unrestricted cash                | 707    | 35   |
| Total liquidity                  | 6,145  | 305  |

|   |         | 2022    |
|---|---------|---------|
|   | Second  | First   |
| Debt Metrics <sup>(D)</sup>   | Quarter | Quarter |
| Debt, less cash and VAT, as % of investment properties based on fair market value | 28.7%   | 29.4%   |
| Debt, less cash and VAT, as % of investment properties based on historical cost   | 38.0%   | 38.3%   |
| Fixed charge coverage ratio   | 4.6x    | 4.8x    |
| Debt to Adjusted EBITDA ratio   | 5.4x    | 5.4x    |





ENCUMBERED VS.



B. Interest rate is based on the effective rate, which includes the amortization of related premiums (discounts) and finance costs.

The net premiums (discounts) and finance costs associated with the respective debt were included in the maturities by year.

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C. Includes accordion feature for additional \$100.0 million.

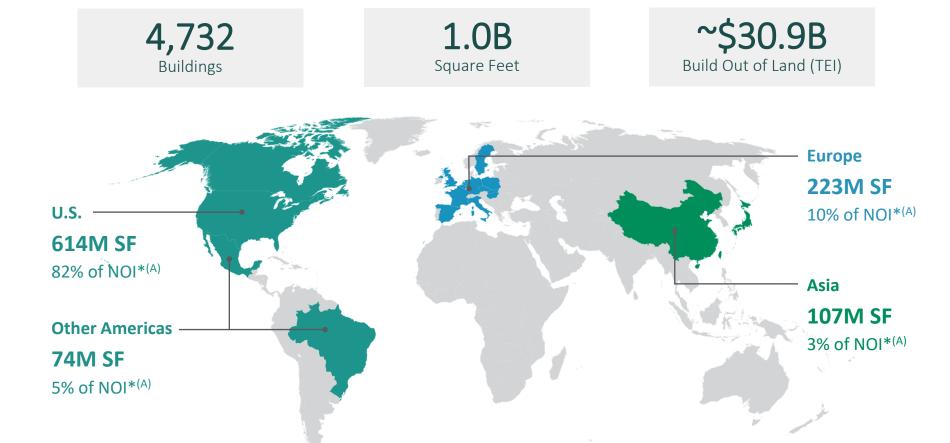
D. These calculations are based on actual U.S. Dollars as described in the Notes and Definitions section and are not calculated in accordance with the applicable regulatory rules.

E. Based on fair market value as of June 30, 2022.

F. These calculations are based on actual U.S. Dollars as described in the Notes and Definitions section, please refer to page 22.

# Prologis Unmatched Global Platform

Prologis, Inc., is the global leader in logistics real estate with a focus on high-barrier, high-growth markets. As of June 30, 2022, the company owned or had investments in, on a wholly owned basis or through co-investment ventures, properties and development projects expected to total approximately 1.0 billion square feet (95 million square meters) in 19 countries. Prologis leases modern logistics facilities to a diverse base of approximately 5,800 customers principally across two major categories: business-to-business and retail/online fulfillment.





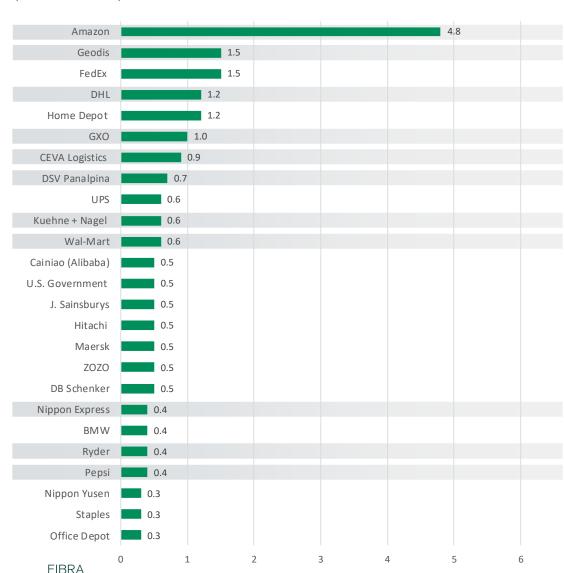
<sup>\*</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

A. NOI calculation based on Prologis Share of the Operating Portfolio.

## 2Q 2022 Supplemental

# Prologis Global Customer Relationships (A)

(% Net Effective Rent)



















































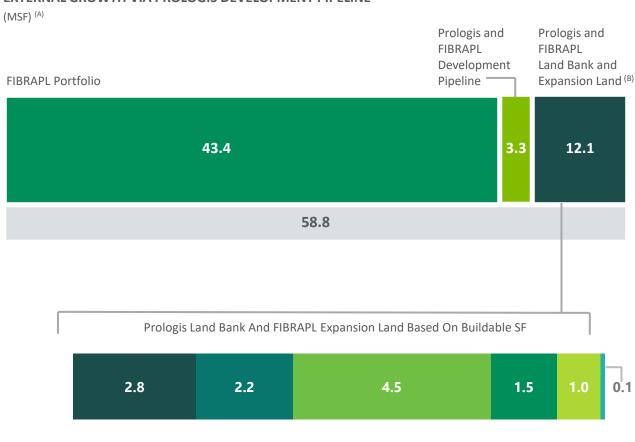






# Identified External Growth Pipeline

## **EXTERNAL GROWTH VIA PROLOGIS DEVELOPMENT PIPELINE**



■ Mexico City ■ Guadalajara ■ Monterrey ■ Reynosa ■ Juarez ■ Tijuana

- 36% growth potential in the next 3 to 4 years, subject to market conditions and availability of financing
- Proprietary access to Prologis development pipeline at market values
- Exclusive right to third-party acquisitions sourced by Prologis

Prologis and FIBRAPL Development Pipeline

| Total         | 3.3       | 45.5%    |
|---------------|-----------|----------|
| Tijuana       | 0.7       | 41.6%    |
| Ciudad Juarez | 0.7       | 34.1%    |
| Monterrey     | 1.0       | 100%     |
| Mexico City   | 0.9       | 0.0%     |
|               | GLA (MSF) | % Leased |



A. Million square feet as of June 30, 2022.

B. Based on buildable square feet.



# Notes and Definitions



Please refer to our financial statements as prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board and filed with the Mexican National Banking and Securities Commission (Comision Nacional Bancaria y de Valores ("CNBV")) and other public reports for further information about us and our business.

Acquisition price, as presented for building acquisitions, represents economic cost. This amount includes the building purchase price plus 1) transaction closing costs, 2) due diligence costs, 3) immediate capital expenditures (including two years of property improvements and all leasing commissions and tenant improvements required to stabilize the property), 4) the effects of marking assumed debt to market and 5) the net present value of free and discounted rent, if applicable.

**Adjusted EBITDA.** We use Adjusted EBITDA, a non-IFRS financial measure, as a measure of our operating performance. The most directly comparable IFRS measure to Adjusted EBITDA is net income (loss).

We calculate Adjusted EBITDA beginning with net income (loss) and removing the effect of financing cost, income taxes and similar adjustments we make to our FFO measures (see definition below). We also include a pro forma adjustment to reflect a full period of NOI on the operating properties we acquire during the quarter and to remove NOI on properties we dispose of during the quarter, assuming all transactions occurred at the beginning of the quarter.

We believe Adjusted EBITDA provides investors relevant and useful information because it permits investors to view our operating performance, analyze our ability to meet interest payment obligations and make CBFI distributions on an unleveraged basis before the effects of income tax, non-cash amortization expense, gains and losses on the disposition of investments in real estate unrealized gains or losses from mark-to-market adjustments to investment properties and revaluation from Pesos into our functional currency to the U.S. dollar, and other items (outlined above), that affect comparability. While all items are not infrequent or unusual in nature, these items may result from market fluctuations that can have inconsistent effects on our results of operations. The economics underlying these items reflect market and financing conditions in the short-term but can obscure our performance and the value of our long-term investment decisions and strategies.

While we believe Adjusted EBITDA is an important measure, it should not be used alone because it excludes significant components of our net income (loss), such as our historical cash expenditures or future cash requirements for working capital, capital expenditures, distribution requirements, contractual commitments or interest and principal payments on our outstanding debt and is therefore limited as an analytical tool.

Our computation of Adjusted EBITDA may not be comparable to EBITDA reported by other companies in both the real estate industry and other industries. We compensate for the limitations of Adjusted EBITDA by providing investors with financial statements prepared according to IFRS, along with this detailed discussion of Adjusted EBITDA and a reconciliation to Adjusted EBITDA from net-income (loss).

#### Calculation Per CBFI Amounts is as follows:

|  |           | For         | the three mo | nths ended  |           | or the six mo | e six months ended |             |  |
|--|-----------|-------------|--------------|-------------|-----------|---------------|--------------------|-------------|--|
| in thousands, except per share amounts                 | Ju        | ne 30, 2022 | Ju           | ne 30, 2021 | Jui       | ne 30, 2022   | Jui                | ne 30, 2021 |  |
|  | Ps.       | US\$        | Ps.          | US\$        | Ps.       | US\$          | Ps.                | US\$        |  |
| Earnings   |           |             |              |             |           |               |                    |             |  |
| Net income   | 1,923,849 | 95,069      | 2,535,250    | 126,000     | 6,264,959 | 306,379       | 3,333,094          | 165,741     |  |
| Weighted average CBFIs outstanding - Basic and Diluted | 856,419   | 856,419     | 849,186      | 849,186     | 856,419   | 856,419       | 849,186            | 849,186     |  |
| Earnings per CBFI- Basic and Diluted                   | 2.2464    | 0.1110      | 2.9855       | 0.1484      | 7.3153    | 0.3577        | 3.9250             | 0.1952      |  |
| FFO  |           |             |              |             |           |               |                    |             |  |
|  |           |             |              |             |           |               |                    |             |  |
| AMEFIBRA FFO   | 790,816   | 39,303      | 738,716      | 36,355      | 1,620,687 | 79,489        | 1,486,407          | 73,627      |  |
| Weighted average CBFIs outstanding - Basic and Diluted | 856,419   | 856,419     | 849,186      | 849,186     | 856,419   | 856,419       | 849,186            | 849,186     |  |
| AMEFIBRA FFO per CBFI – Basic and Diluted              | 0.9234    | 0.0459      | 0.8699       | 0.0428      | 1.8924    | 0.0928        | 1.7504             | 0.0867      |  |
| FFO, as modified by FIBRA Prologis                     | 787,708   | 39,148      | 732,438      | 36,040      | 1,614,706 | 79,190        | 1,469,627          | 72,801      |  |
| Weighted average CBFIs outstanding - Basic and Diluted | 856,419   | 856,419     | 849,186      | 849,186     | 856,419   | 856,419       | 849,186            | 849,186     |  |
| FFO, as modified by FIBRA Prologis per CBFI            | 0.9198    | 0.0457      | 0.8625       | 0.0424      | 1.8854    | 0.0925        | 1.7306             | 0.0857      |  |

**Covered Land Plays** are income generating assets acquired with the intention to redevelop for higher and better use as industrial properties. These assets may be included in our Operating Portfolio, Value-Added Properties or Other Real Estate Investments.

**Debt Covenants** are calculated in accordance with the respective debt agreements and may be different than other covenants or metrics presented. They are not calculated in accordance with the applicable regulatory rules with the exception of Leverage ratio according to CNBV. Please refer to the respective agreements for full financial covenant descriptions. Debt covenants as of the period end were as follows:

| in thousands                                      |           | June 30, 2022 |
|---|-----------|---------------|
|   | US\$      | Limit         |
| Leverage ratio                                    |           |               |
| Total Debt - at par                               | 1,151,539 |               |
| Total investment properties plus other investment | 3,828,319 |               |
| Leverate ratio                                    | 30.1%     | <60%          |
| Secured debt leverage ratio                       |           |               |
| Secured Debt                                      | 176,539   |               |
| Total investment properties plus other investment | 3,828,319 |               |
| Secured debt leverage ratio                       | 4.6%      | <40%          |
| Fixed charge coverage ratio                       |           |               |
| Adjusted EBITDA annualized                        | 201,768   |               |
| Interest Expense annualized                       | 43,684    |               |
| Fixed charge coverage ratio                       | 4.6x      | >1.5x         |
| Leverage ratio according CNBV                     |           |               |
| Total Debt - at par                               | 1,151,539 |               |
| Total Asset <sup>(1)</sup>                        | 3,890,746 |               |
| Leverage rateio according CNBV                    | 29.6%     | <50%          |
| (1)Total Assets                                   |           |               |
| Cash  | 35,109    |               |
| Other assets                                      | 27,318    |               |
| Real estate value                                 | 3,828,319 |               |
| Total Assets                                      | 3,890,746 |               |



Debt Metrics. We evaluate the following debt metrics to monitor the strength and flexibility of our capital structure and evaluate the performance of our management. Investors can utilize these metrics to make a determination about our ability to service or refinance our debt. See below for the detailed calculations for the respective period:

June 30, 2022 in thousands USŚ Ps. Ps. Debt, less cash and VAT, as a % of investment properties Total debt - at par 23,196,947 1,151,539 22.584.200 Less: cash (707, 214)(35,109)(376,342)Less: VAT receivable (344,330)(17,093)(442,122)Total debt, net of adjustments 22.145.403 1.099.337 21.765.736 1.095.782 3.828.319 3,721,830 AMEFIBRA FFO Investment properties plus other investment properties 77,118,816 73,927,454 Debt. less cash and VAT, as a % of investment properties 28.7% 28.7% 29.4% 29.4% based on fair market value Total debt. net of adjustments 22.145.403 1.099.337 21.765.736 1.095.782 2.891.563 46,550,722 2,863,950 Investment properties based on historical cost 47,306,508 Debt. less cash and VAT, as a % of investment properties 46.8% 38.0% 46.8% 38.3% based on historical cost **Fixed Charge Coverage ratio** Adjusted EBITDA 1.014.053 50.442 1.052.575 51,047 218.878 10.921 219.106 10,679 Interest expense Fixed charge coverage ratio 4.6x 4.6x 4.8x 4.8x **Debt to Adjusted EBITDA** 21,765,736 Total debt, net of adjustments 22,145,403 1,099,337 1,095,782 204.188 4.056.212 201.768 4.210.300 Adjusted EBITDA annualized **Debt to Adjusted EBITDA ratio** 5.5x 5.4x 5.2x

AMEFIBRA FFO; FFO, as modified by FIBRA Prologis; AFFO (collectively referred to as "FFO"). FFO is a non-IFRS financial measure that is commonly used in the real estate industry. The most directly comparable IFRS measure to FFO is net income.

AMEFIBRA (Asociación Mexicana de FIBRAs Inmobiliarias) FFO is conceptualized as a supplementary financial metric, in addition to those the accounting itself provides. It is in the use of the overall set of metrics, and not in substitution of one over the other, that AMEFIBRA considers greater clarity and understanding is achieved in assessing the organic performance of real estate entities managing investment property activities. For the same reason, attempting to compare the operational performance of different real estate entities through any one single metric would be insufficient.

AMEFIBRA considers that achieving such purpose is of merited interest to facilitate and improve the comprehension of results reported in the financial reports of its members within the overall public investing community, and also to facilitate comparing the organic performance of the different entities (see below).

#### Our FFO Measures

The specific purpose of this metric, as in other markets where the "FFO" designator is used is with respect to the profitability derived from management of investment properties in a broad organic frame of performance. The term "investment properties" is used in the sense International Financial Reporting Standards, "IFRS" uses it, that is, real estate that is developed and operated with the intention of earning a return on the investment either through rental income activities, the future resale of the property, or both. This term is used herein to distinguish it from real estate entities that develop, acquire and sell properties mainly to generate transactional profit in the activity of development/purchase and sale. The AMEFIBRA FFO metric is not intended to address the organic performance of these type of entities.

For the three months ended The AMEFIBRA FFO metric is supplementary to other measures that the accounting provides as it focuses on March 31, 2022 the performance of the lease activities within the broad frame of the entity that manages it, that is, also US\$ takes into account among others the costs of its management structure (whether internal or external), its sources of funding (including funding costs) and if applicable fiscal costs. This better illustrates the term 1,136,987 "organic performance" referred to herein. AMEFIBRA FFO parts from the comprehensive income of the IFRS normativity segregating the different valuation and other effects hereinafter described, and that are not part of the organic performance of the lease activity referred to in this document.

To arrive at AMEFIBRA FFO, we begin with net income and adjust to exclude:

- Mark-to-market adjustments for the valuation of investment properties:
- ii. Foreign currency exchange gains and losses from the remeasurement (based on current foreign currency exchange rates) of assets and liabilities denominated in Pesos;
- iii. Gains or losses from the early extinguishment of debt;
- iv. Unrealized loss on exchange rate forwards;
- Income tax expense related to the sale of real estate; ٧.
- vi. Tax on profits or losses on disposals of properties;
- vii. Unrealized changes gains or losses in the fair value of financial instruments (amortization of deferred financing and debt premium); and
- Incentive fees paid in CBFI's.

FFO, as modified by FIBRA Prologis

To arrive at FFO, as modified by FIBRA Prologis we begin with AMEFIBRAFFO and adjust to include:

Amortization of deferred financing costs and debt premium.

We use AMEFIBRA FFO and FFO, as modified by FIBRA Prologis to: (i) assess our operating performance as compared to similar real estate companies and the industry in general, (ii) evaluate our performance and the performance of our properties in comparison with expected results and results of previous periods, relative to resource allocation decisions; (iii) evaluate the performance of our management; (iv) budget and forecast future results to assist in the allocation of resources; (v) provide guidance to the financial markets to understand our expected operating performance; and (v) evaluate how a specific potential investment will impact our future results.

#### **AFFO**

To arrive at AFFO, we adjust FFO, as modified by FIBRA Prologis to further exclude (i) straight-line rents; (ii) recurring capital expenditures and discounts and financing cost, net of amounts capitalized; and (iii) incentive fees paid in CBFIs.

We use AFFO to (i) assess our operating performance as compared to similar real estate companies and the industry in general, (ii) evaluate our performance and the performance of our properties in comparison with expected results and results of previous periods, relative to resource allocation decisions, (iii) evaluate the performance of our management, (iv) budget and forecast future results to assist in the allocation of resources, and (v) evaluate how a specific potential investment will impact our future results.



We analyze our operating performance primarily by the rental revenue of our real estate, net of operating, administrative and financing expenses. This income stream is not directly impacted by fluctuations in the market value of our investments in real estate or debt securities. Although these items discussed above have had a material impact on our operations and are reflected in our financial statements, the removal of the effects of these items allows us to better understand the core operating performance of our properties over the long term.

We use AMEFIBRA FFO; FFO, as modified by FIBRA Prologis; and AFFO to: (i) evaluate our performance and the performance of our properties in comparison to expected results and results of previous periods, relative to resource allocation decisions; (ii) evaluate the performance of our management; (iii) budget and forecast future results to assist in the allocation of resources; (iv) provide guidance to the financial markets to understand our expected operating performance; (v) assess our operating performance as compared to similar real estate companies and the industry in general; and (vi) evaluate how a specific potential investment will impact our future results. Because we make decisions with regard to our performance with a long-term outlook, we believe it is appropriate to remove the effects of items that we do not expect to affect the underlying long-term performance of the properties we own. As noted above, we believe the long-term performance of our properties is principally driven by rental revenue. We believe investors are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

#### Limitations on the use of our FFO measures

While we believe our FFO measures are important supplemental measures, neither AMEFIBRA's nor our measures of FFO should be used alone because they exclude significant economic components of net earnings computed under IFRS and are, therefore, limited as an analytical tool. Accordingly, these are only a few of the many measures we use when analyzing our business. Some of these limitations are:

- Mark-to-market adjustments to the valuation of investment properties and gains or losses from property
  acquisitions and dispositions represent changes in value of the properties. By excluding these gains and
  losses, FFO does not capture realized changes in the value of acquired or disposed properties arising from
  changes in market conditions.
- The foreign currency exchange gains and losses that are excluded from our modified FFO measures are
  generally recognized based on movements in foreign currency exchange rates through a specific point in
  time. The ultimate settlement of our foreign currency-denominated net assets is indefinite as to timing
  and amount. Our FFO measures are limited in that they do not reflect the current period changes in these
  net assets that result from periodic foreign currency exchange rate movements.
- The gains and losses on extinguishment of debt that we exclude from our defined FFO measures may provide a benefit or cost to us as we may be settling our debt at less or more than our future obligation.
- Refers to non-realized profits or losses in the reasonable value of financial instruments (includes debt and equity related instruments)
- The current income tax expenses that are excluded from our modified FFO measures represent the taxes that are payable.
- Refers to amortization of any financial costs associated with debt obtention and to the non-realized accounting gains or losses resulting from changes in the determination of the reasonable value of debt.
- Refers to the impact of compensation that is payable in CBFIs and consequently to its dilutive implications.



We compensate for these limitations by using our FFO measures only in conjunction with net income computed under IFRS when making our decisions. This information should be read with our complete consolidated financial statements prepared under IFRS. To assist investors in compensating for these limitations, we reconcile our FFO measures to our net income computed under IFRS.

**Fixed Charge Coverage** is a non-IFRS financial measure we define as Adjusted EBITDA divided by total fixed charges. Fixed charges consist of net interest expense adjusted for amortization of finance costs and debt discount (premium) and capitalized interest. We use fixed charge coverage to measure our liquidity. We believe that fixed charge coverage is relevant and useful to investors because it allows fixed income investors to measure our ability to make interest payments on outstanding debt and make dividends to holders of our CBFIs. Our computation of fixed charge coverage may not be comparable to fixed charge coverage reported by other companies and is not calculated in accordance with applicable regulatory rules.

**Incentive Fee** an annual fee payable under the management agreement to Manager when cumulative total CBFI holder returns exceed an agreed upon annual expected return, payable in CBFIs.

#### Market Classification

- Consumption-Driven Markets include the logistics markets of Mexico City, Guadalajara and Monterrey. These markets feature large population centers with high per-capita consumption and are located near major seaports, airports, and ground transportation systems.
- Manufacturing-Driven Markets include the manufacturing markets of Tijuana, Reynosa and Ciudad Juarez. These markets benefit from large population centers but typically are not as tied to the global supply chain, but rather serve local consumption and are often less supply constrained.

**Net Effective Rent ("NER")** is calculated at the beginning of the lease using estimated total cash (including base rent and expense reimbursements) to be received over the term and annualized. The per square foot number is calculated by dividing the annualized net effective rent by the occupied square feet of the lease.

**Net Operating Income ("NOI")** is a non-IFRS financial measure used to evaluate our operating performance and represents rental income less rental expenses.

Non-core Markets: Hermosillo, Guanajuato, Laredo, Matamoros, Queretaro and Silao.

Operating Portfolio includes stabilized industrial properties.

**Property Improvements** are the addition of permanent structural improvements or the restoration of a building's or property's components that will either enhance the property's overall value or increase its useful life. Property improvements are generally independent of any particular lease as part of general upkeep over time (but may be incurred concurrent with a lease commitment).

**Rent Change- Cash** represents the percentage change in starting rental rates per the lease agreement, on new and renewed leases, commenced during the periods compared with the previous ending rental rates in that same space. This measure excludes any short-term leases of less than one-year, holdover payments, free rent periods and introductory (teaser rates) defined as 50% or less of the stabilized rate.

**Rent Change - Net Effective** represents the percentage change in net effective rental rates (average rate over the lease term), on new and renewed leases, commenced during the period compared with the previous net effective rental rates in that same space. This measure excludes any short-term leases of less than one year and holdover payments.

**Retention** is the square footage of all leases commenced during the period that are rented by existing tenants divided by the square footage of all expiring and in-place leases during the reporting period. The square footage of tenants that default or buy-out prior to expiration of their lease and short-term leases of less than one year are not included in the calculation.

Same Store. Our same store metrics are non-IFRS financial measures, which are commonly used in the real estate industry and expected from the financial community, on both a net-effective and cash basis. We evaluate the performance of the operating properties we own and manage using a "same store" analysis because the population of properties in this analysis is consistent from period to period, which allows us to analyze our ongoing business operations.

We have defined the same store portfolio, for the three months ended June 30, 2022, as those properties that were owned by FIBRA Prologis as of January 1, 2021 and have been in operations throughout the same three-month periods in both 2021 and 2022. The same store population excludes properties acquired or disposed of to third parties during the period. We believe the factors that affect lease rental income, rental recoveries and property operating expenses and NOI in the same store portfolio are generally the same as for our total operating portfolio.

As our same store measures are non-IFRS financial measures, they have certain limitations as analytical tools and may vary among real estate companies. As a result, we provide a reconciliation of lease rental income, rental recoveries and property operating expenses from our financial statements prepared in accordance with IFRS to same store property NOI with explanations of how these metrics are calculated. In addition, we further remove certain non-cash items, such as straight-line rent adjustments, included in the financial statements prepared in accordance with IFRS to reflect a cash same store number. To clearly label these metrics, they are categorized as Same Store NOI – Net Effective and Same Store NOI – Cash.

The following is a reconciliation of our rental revenue and property operating expenses, as included in the Statements of Comprehensive Income, to the respective amounts in our same store portfolio analysis:

| in thousands of U.S. Dollars                                    | 2022     | 2021    | Change (%) |
|---|----------|---------|------------|
| Rental income   |          |         |            |
| Per the statements of comprehensive income                      | 67,255   | 59,643  |            |
| Properties not included in same store and other adjustments (a) | (4,175)  | 551     |            |
| Straight-lined rent from properties included in same store      | (481)    | (879)   |            |
| Same Store - Rental income - cash                               | 62,599   | 59,315  |            |
| Rental expense  |          |         |            |
| Per the statements of comprehensive income                      | (8,784)  | (8,216) |            |
| Properties not included in same store and other adjustments     | (1,683)  | (1,510) |            |
| Same Store - Rental expense - cash                              | (10,467) | (9,726) |            |
| NOI   |          |         |            |
| Per the statements of comprehensive income                      | 58,471   | 51,427  |            |
| Properties not included in same store                           | (5,858)  | (959)   |            |
| Straight-lined rent from properties included in same store      | (481)    | (879)   |            |
| Same Store - NOI - cash   | 52,132   | 49,589  | 5.1%       |
| Straight-lined rent from properties included in same store      | 481      | 879     |            |
| Same Store NOI - Net Effective                                  | 52,613   | 50,468  | 4.3%       |

a) To calculate Same Store, we exclude the net termination and renegotiation fees to allow us to evaluate the growth or decline in each properties acquired or disposed of to third parties during the period along with rental income without regard to one-time items that are not indicative of the property's recurring operating performance.

Same Store Average Occupancy represents the average occupied percentage of the Same Store portfolio for the period.

**Tenant Improvements** are the costs to prepare a property for lease to a new tenant or release to an existing tenant. Tenant improvements are reasonably expected to provide benefit beyond the lease term of the pending lease for future tenants, and are generally deemed to be consistent with comparable buildings in the market place.

**Total Expected Investment ("TEI")** represents total estimated cost of development or expansion, including land, development and leasing costs. TEI is based on current projections and is subject to change.

Trade Receivables represents total trade receivables less allowance for uncollectible trade receivables:

|   | June 30, 2022 |       | June 30, 2022 December 31, 2021 |       | Increase ( | (decrease) |     |
|---|---------------|-------|---------------------------------|-------|------------|------------|-----|
| in thousands                                  | Ps.           | US\$  | Ps.                             | US\$  | Ps.        | US\$       | %   |
| Trade receivables                             | 64,863        | 3,220 | 54,842                          | 2,672 | 10,021     | 548        | 15% |
| Allowance for uncollectible trade receivables | (5,605)       | (278) | (220)                           | (11)  | (5,385)    | (267)      | 96% |
| Total   | 59,258        | 2,942 | 54,622                          | 2,661 | 4,636      | 281        | 8%  |
| % of allowance                                | 0%            | 0%    | 096                             | 094   |            |            |     |

**Turnover Costs** represent the obligations incurred in connection with the signing of a lease, including leasing commissions and tenant improvements and are presented for leases that commenced during the period. Tenant improvements include costs to prepare a space for a new tenant and for a lease renewal with the current tenant. It excludes costs to prepare a space that is being leased for the first time (i.e. in a new development property and short – term leases of less than one year).

Value-Added Acquisitions ("VAA") are properties we acquire for which we believe the discount in pricing attributed to the operating challenges could provide greater returns post-stabilization than the returns of stabilized properties that are not Value-Added Acquisitions. Value Added Acquisitions must have one or more of the following characteristics: (i) existing vacancy in excess of 20%; (ii) short term lease roll-over, typically during the first two years of ownership; (iii) significant capital improvement requirements in excess of 10% of the purchase price and must be invested within the first two years of ownership. These properties are not included in the operating portfolio.

**Valuation Methodology** the methodologies applied for the valuation of the assets and the factors which are part of the approaches, at the end we will present the ranges of the rates such as the market rents used for the entire portfolio. There are three basic approaches to value:

- The Income Approach
- The Direct Comparison Approach
- The Cost Approach



In practice, an approach to value is included or omitted based on its applicability to the property type being valued and the quality and quantity of information available.

## Income Approach

The Income Approach reflects the subject's income-producing capabilities. This approach assumes that value is created by expected income. Since the investment is expected to be acquired by an investor who would be willing to pay to receive an income stream plus reversion value from a property over a period, the Income Approach is used as the primary approach to value. The two common valuation techniques are the Discounted Cash Flow (DCF) Method and the Direct Capitalization Method.

#### Discounted Cash Flow Method

Using this valuation method, future cash flows forecasted over an investment horizon, together with the proceeds of a deemed disposition at the end of the holding period. This method allows for modeling any uneven revenues or costs associated with lease up, rental growth, vacancies, leasing commissions, tenant inducements and vacant space costs. These future financial benefits are discounted to a present value at an appropriate discount rate based on market transactions.

- A discount rate applicable to future cash flows and determined primarily by the risk associated with income, and
- A capitalization rate used to obtain the future value of the property based on estimated future market conditions.

These rates are determined based on:

- The constant interviews we have with the developers, brokers, clients and active players in the market to know their expectation of IRR (before debt or without leverage).
- Mainly the real transactions in the market are analyzed. Since we are a leading company in the real
  estate sector we have extensive experience in most purchase transactions and we have the details of
  these before and during the purchase, which allows us to have a solid base when selecting our rates.

#### Direct Capitalization Method

This method involves capitalizing a fully leased net operating income estimate by an appropriate yield. This approach is best utilized with stabilized assets, where there is little volatility in the net income and the growth prospects are also stable. It is most commonly used with single tenant investments or stabilized investments.

#### Direct Comparison Approach

The Direct Comparison Approach utilizes sales of comparable properties, adjusting for differences to estimate a value for the subject property. This approach is developed in a simplified method to establish a range of unit prices for market comparable sales. This method is typically developed to support the Income Approach rather than to conclude on a value.

#### Cost Approach

The Cost Approach is based upon the proposition the informed purchaser would pay no more for the subject than the cost to produce a substitute property with equivalent utility. This approach is particularly applicable when the property being appraised involves relatively new improvements, which represent the Highest and Best Use of the

land, or when relatively unique or specialized improvements are located on the site and for which there exist few sales or leases of comparable properties. This approach is not considered reliable because investors do not use this methodology to identify securities for purchase purposes; for this reason, this approach is not used for the valuation of the assets which comprise FIBRA Prologis.

#### Methodology Selection

The target market for any real estate, is composed of those entities capable of benefiting from the Highest and Best Use of a property, of goodwill and paying a fair price. In the case of the properties under study which are part of FIBRA Prologis, the type of buyer will typically be a developer / investor, therefore, our studies replicate the analysis that both the developer and investor make to take their decisions.

