

# Corporate Brochure

Clean Energy Solutions  
& Technology

 **Capstone**  
Green Energy

**Smarter Energy  
for a Cleaner Future**

## Who We Are

# Solutions for a Low Carbon World

## Smarter Energy for a Cleaner Future

Capstone Green Energy is a provider and partner in smart energy solutions that help lower your carbon footprint, increase cost efficiencies, build better resiliency for your business and connect with your customers.

As an energy solutions provider, Capstone works with you as a trusted, long-term partner. That means we are with you every step of the way, designing, delivering and managing a comprehensive package for every customer. From microturbines to microgrids to strategic energy management, Capstone helps you build and maintain a smart energy infrastructure.



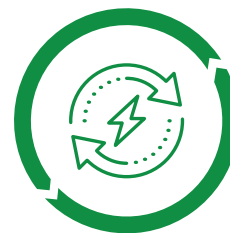
### Resilient

Capstone's microturbine solutions can be easily integrated to capture thermal energy in the exhaust to provide a significant economic advantage to end users.



### Efficient

Capstone can deploy pre-engineered microgrid solutions for customers on or off the grid. Capstone's energy resilient microgrids are designed to integrate



### Flexible

Capstone microturbines operate on a range of fuels, from hydrogen-blends to renewable natural gas and traditional options. This flexibility empowers





## How much would you lose if your business closed due to an outage?

### **The Cost of Unreliable Energy**

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- How important is resiliency for your business?
- What would the total cost be if you had to face disruptions or delays?
- What about getting equipment and machinery back online?
- What is the cost to customers who depend on your services?

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### **Strategic Expertise**

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Working to reduce your carbon footprint is not only a smart way to align with the rapid shift in consumer behavior, it is founded on solid business fundamentals. It's a proven way to build resiliency, improve reliability and reduce costs. The power is in your hands to be intelligent about your energy and your business.

What We  
Can Do For You

# Products & Solutions

**Versatile energy solutions for a range of commercial, industrial and utility scale projects.**

## Microturbine Systems

Capstone's foundational microturbine technology has transformed the way businesses think about energy production by significantly reducing operational expenses, ensuring high power availability and helping to preserve the environment with a near-zero emissions profile. Clean-and-green Capstone microturbines operate on a variety of gaseous and liquid fuels, such as natural gas, propane and methane, as well as hydrogen blends to serve multiple markets worldwide.

## Energy as a Service (EaaS) Rentals

Commercial, institutional, and industrial customers are increasingly looking to outsource energy management functions due to the growing complexity of available energy technologies. Capstone Green Energy can provide an Energy as a Service (EaaS) solution that requires no out-of-pocket capital expense and is tailored to meet the needs of each customer. Capstone can provide short term and longer term solutions to help you reduce your energy expense with no upfront cost and provide a long-term service solution to keep your equipment performing in top condition for the life of the project, reducing risk and assuring you receive the benefit you expected.







## Comprehensive Factory Support

Through our global distribution network, Capstone's Aftermarket Support and Service organization provides direct service to end

### Capstone FPP

The Capstone FPP is end-user flexible, so we can customize a plan for your Capstone equipment and provide complementary products and services to meet your unique operating needs.

01



#### Predictable Maintenance

Lock in maintenance expenses for up to 20 years, eliminating financial uncertainty and aiding in budgeting and financial planning.

02



#### Comprehensive Protection

Guard against the high costs of unscheduled repairs and economic variables like inflation and tariffs, ensuring cost-effective operation

03



#### Customized & Flexible

Customize your maintenance plan to match your specific needs, with adjustable contract lengths and payment plans, optimizing system



What We  
Can Do For You

# Products & Services

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## Products & Services

Capstone's industry leading Factory Protection Plan (FPP) is designed to give you peace of mind by fixing the cost of scheduled and



**01**



### Predictable Maintenance

Lock in maintenance expenses for up to 20 years, eliminating financial uncertainty and aiding in budgeting and financial planning.

**02**



### Comprehensive Protection

Guard against the high costs of unscheduled repairs and economic variables like inflation and tariffs, ensuring cost-effective operation over time.

**03**



### Customized & Flexible

Customize your maintenance plan to match your specific needs, with adjustable contract lengths and payment plans, optimizing system performance and productivity.



## How We Deliver

# Global Distributor Network

### A Network of Industry Professionals

Developed from the ground up, our most valuable asset is our worldwide distribution network. Our distribution partners not only provide a vital link between Capstone and our customer base, they collaborate with us to provide the highest quality products, services and customer experience possible.

Capstone's global distribution network has allowed us to ship over 10,000 units to 83 countries. Today, we're working harder than ever to penetrate markets in new and developing regions and refine our existing global market representation.





## Solutions Overview

Microturbines serve multiple vertical markets with industry leading reliability and efficiency.



### Energy Efficiency

Generate on-site power and capture thermal energy from the exhaust in CHP and CCHP applications for Hotels, Large Residential Complexes, Retail Buildings and Office Buildings.



### Oil & Gas

Produce on-site power for onshore and offshore applications including Drilling Operations, Flare Gas Reduction, Gas Compression, and Mining and Water Conversion.



### Renewable Energy

Cleanly generate on-site power from biogas and other waste products to create high-efficiency renewable power and heat for Farm Digesters, Landfills, Food Waste and Solid Waste Management.



### Critical Power Supply

Mission-critical businesses have an uninterruptible power source with the world's only microturbine UPS solution for Data Centers, Hospitals, and Telecom.



### EV Charging

Portable and permanent power systems deliver a compact, modular, and eco-friendly approach, providing a powerful solution for EV DC Charging.



### Microgrids

Provide reliable, resilient on-site power with a microturbine in conjunction with other distributed energy resources that can operate independently of the utility.

For over three decades, Capstone Green Energy has been at the forefront of microturbine technology, revolutionizing how businesses manage their energy supply. In partnership with our worldwide team of dedicated distributors, we have shipped over 10,000 units to 83 countries, providing environmentally friendly and highly efficient on-site energy systems and microgrid solutions.

Today, our commitment to a greener future is unwavering. We offer customers a range of commercial, industrial and utility scale options tailored to their specific needs ranging from 65kW to multiple MWs. Capstone's product portfolio not only showcases our core microturbine technology but also includes flexible Energy-as-a-Service (EaaS) rental and service contracts.

In our pursuit of cutting-edge solutions, we've forged strategic partnerships to extend our impact. Through these collaborations, we proudly offer biomass and heat recovery solutions that enhance the sustainability and efficiency of our client's operations, contributing to a cleaner and more responsible energy landscape.

Capstone estimates that in FY23, it saved customers over \$169 million in annual energy costs and approximately 362,000 tons of carbon. Total savings over the last five years are estimated to be approximately \$1.08 billion in energy savings and approximately 1.9 million tons of carbon savings.

**For more information about Capstone Green Energy and its clean-and-green microturbine technology solutions, please visit [www.capstonegreenenergy.com](http://www.capstonegreenenergy.com) or call 1.818.734.5300.**