

April 23, 2013



## Mueller Industries, Inc. Reports First Quarter 2013 Results

MEMPHIS, Tenn., April 23, 2013 /PRNewswire/ -- Mueller Industries, Inc. (NYSE: MLI) announced today that net income for the first quarter of 2013 was \$26.2 million or 93 cents per diluted share, compared with net income of \$32.6 million or 85 cents per diluted share in 2012. The first quarter of 2013 included non-recurring gains of 7 cents versus 15 cents for the same quarter of 2012.

Our earnings per share were favorably affected by the repurchase of 10.4 million of our shares in September of 2012. By this purchase, our outstanding shares were reduced from 38.5 million shares to 28.1 million shares.

Net sales for the first quarter of 2013 were \$559.7 million compared with \$577.7 million for the same quarter of the prior year. The difference in sales was largely due to (i) the decline in copper prices, which averaged \$3.60 per pound in the first quarter of 2013 versus \$3.78 per pound in the first quarter of 2012, and (ii) slightly lower unit volume in our OEM segment.

Our financial condition remains strong. We ended the quarter with:

- \$184 million of cash on hand or \$6.54 per share,
- \$556 million of equity and a debt to total capitalization ratio of 31.9 percent, and
- a current ratio of 2.8 to 1.

Regarding the outlook for 2013, Greg Christopher, CEO, said, "For the first time since mid-2008, housing starts rose to a 1.04 million seasonally adjusted rate in March 2013.

Historically, the commercial and industrial segments of the construction industry have, with some lag in time, followed the improvement in the housing segment. We believe that as the year progresses, we will benefit from the increasing vigor of these markets."

Mueller Industries, Inc. is a leading manufacturer of copper tube and fittings; brass and copper alloy rod, bar and shapes; aluminum and brass forgings; aluminum and copper impact extrusions; plastic fittings and valves; refrigeration valves and fittings; and fabricated tubular products. Mueller's operations are located throughout the United States and in Canada, Mexico, Great Britain, and China. Mueller's business is importantly linked to: (i) the construction of new homes; (ii) the improvement and reconditioning of existing homes and structures; and (iii) the commercial construction market which includes office buildings, factories, hotels, hospitals, etc.

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Statements in this release that are not strictly historical may be "forward-looking" statements, which involve risks and uncertainties. These include economic and currency conditions, continued availability of raw materials and energy, market demand, pricing, competitive and technological factors, and the availability of financing, among others, as set forth in the Company's SEC filings. The words "pro forma", "outlook," "estimate," "project," "intend," "expect," "believe," "target," and similar expressions are intended to identify forward-looking statements. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. The Company has no obligation to publicly update or revise any forward-looking statements to reflect events after the date of this report.

**MUELLER INDUSTRIES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(In thousands, except per share data)

	For the Quarter Ended	
	March 30, 2013	March 31, 2012
	(Unaudited)	
Net sales	\$ 559,690	\$ 577,668
Cost of goods sold	482,850	493,175
Depreciation and amortization	8,154	7,529
Selling, general, and administrative expense	31,343	31,602
Insurance settlement	-	(1,500)
Operating income	37,343	46,862
Interest expense	(596)	(2,637)
Other income, net	3,163	254
Income before income taxes	39,910	44,479
Income tax expense	(13,476)	(11,662)
Consolidated net income	26,434	32,817
Net income attributable to noncontrolling interest	(232)	(218)
Net income attributable to Mueller Industries, Inc.	\$ 26,202	\$ 32,599
Weighted average shares		
for basic earnings per share	27,822	38,014
Effect of dilutive stock-based awards	374	444
Adjusted weighted average shares		
for diluted earnings per share	28,196	38,458

Basic earnings per share	<u>\$ 0.94</u>	<u>\$ 0.86</u>
Diluted earnings per share	<u>\$ 0.93</u>	<u>\$ 0.85</u>
Dividends per share	<u>\$ 0.125</u>	<u>\$ 0.10</u>
<u>Summary Segment Data:</u>		
Net sales:		
Plumbing & Refrigeration Segment	\$ 311,814	\$ 315,354
OEM Segment	253,787	270,976
Elimination of intersegment sales	<u>(5,911)</u>	<u>(8,662)</u>
Net sales	<u>\$ 559,690</u>	<u>\$ 577,668</u>
Operating income:		
Plumbing & Refrigeration Segment	\$ 22,625	\$ 28,258
OEM Segment	20,323	24,725
Unallocated expenses	<u>(5,605)</u>	<u>(6,121)</u>
Operating income	<u>\$ 37,343</u>	<u>\$ 46,862</u>

**MUELLER INDUSTRIES, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In thousands)

	March 30, 2013	December 29, 2012
	<u>(Unaudited)</u>	
<b>ASSETS</b>		
Cash and cash equivalents	\$ 183,866	\$ 198,934
Accounts receivable, net	311,601	271,093
Inventories	228,211	229,434
Other current assets	<u>61,479</u>	<u>47,733</u>
Total current assets	785,157	747,194
Property, plant, and equipment, net	233,959	233,263
Other assets	<u>123,797</u>	<u>123,698</u>
	<u>\$ 1,142,913</u>	<u>\$ 1,104,155</u>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

Current portion of debt	\$ 53,575	\$ 27,570
Accounts payable	82,140	87,574
Other current liabilities	<u>145,785</u>	<u>143,552</u>
 Total current liabilities	 281,500	 258,696
 Long-term debt	 207,050	 207,300
Pension and postretirement liabilities	53,293	55,019
Environmental reserves	22,438	22,597
Deferred income taxes	21,228	20,910
Other noncurrent liabilities	<u>945</u>	<u>1,667</u>
 Total liabilities	 586,454	 566,189
 Total Mueller Industries, Inc. stockholders' equity	 525,202	 506,908
Noncontrolling interest	<u>31,257</u>	<u>31,058</u>
 Total equity	 <u>556,459</u>	 <u>537,966</u>
	<u>\$ 1,142,913</u>	<u>\$ 1,104,155</u>

**MUELLER INDUSTRIES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands)

	<u>For the Quarter Ended</u>	
	March 30, 2013	March 31, 2012
	(Unaudited)	
<b>Operating activities:</b>		
Consolidated net income	\$ 26,434	\$ 32,817
Reconciliation of net income to net cash used in operating activities:		
Depreciation and amortization	8,250	7,621
Stock-based compensation expense	946	898
Insurance settlement	-	(1,500)
Insurance proceeds - noncapital related	-	9,000
(Gain) loss on disposal of properties	(3,003)	26
Deferred income taxes	(1,313)	(2,470)
Income tax benefit from exercise of stock options	(30)	(21)
Changes in assets and liabilities:		
Receivables	(42,680)	(66,992)
Inventories	212	(13,744)
Other assets	2,585	(1,294)
Current liabilities	(5,365)	24,688
Other liabilities	(753)	151
Other, net	<u>(198)</u>	<u>38</u>
 Net cash used in operating activities	 <u>(14,915)</u>	 <u>(10,782)</u>

<b>Investing activities:</b>		
Capital expenditures	(9,835)	(9,340)
Insurance proceeds for property damage	-	32,500
Net (deposits in) withdrawals from restricted cash balances	(14,800)	2,166
Proceeds from sales of properties	3,002	87
	<u>          </u>	<u>          </u>
Net cash (used in) provided by investing activities	(21,633)	25,413
<b>Financing activities:</b>		
Dividends paid	(3,479)	(3,802)
Debt issuance costs	(50)	-
Issuance of debt by joint venture, net	26,060	899
Repayment of long-term debt	(250)	(250)
Net cash received to settle stock-based awards	65	73
Income tax benefit from exercise of stock options	30	21
	<u>          </u>	<u>          </u>
Net cash provided by (used in) financing activities	22,376	(3,059)
	<u>          </u>	<u>          </u>
Effect of exchange rate changes on cash	(896)	1,151
	<u>          </u>	<u>          </u>
(Decrease) increase in cash and cash equivalents	(15,068)	12,723
	<u>          </u>	<u>          </u>
Cash and cash equivalents at the beginning of the period	198,934	514,162
	<u>          </u>	<u>          </u>
Cash and cash equivalents at the end of the period	<u>\$ 183,866</u>	<u>\$ 526,885</u>

SOURCE Mueller Industries, Inc.