



Nasdaq: NXPL

Next Generation E-Commerce Platforms for Tangible and Digital Assets

Corporate Introduction

February 2022

Forward-Looking Statement

This presentation contains forward-looking statements and projections. The Company makes no express or implied representation or warranty as to the completeness of this information or, in the case of projections, as to their attainability or the accuracy and completeness of the assumptions from which they are derived, and it is expected that each prospective investor will pursue his, her, or its own independent investigation. It must be recognized that estimates of the Company's performance are necessarily subject to a high degree of uncertainty and may vary materially from actual results. In particular, this presentation contains statements, including without limitation the projections, that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this presentation and include, but are not limited to, statements regarding the Company's plans, intentions, beliefs, expectations and assumptions, as well as other statements that are not necessarily historical facts. The Company commonly uses words in this presentation such as "anticipates", "believes", "plans", "expects", "future", "intends" and other similar expressions to identify forward-looking statements and projections. You are cautioned that these forward-looking statements and projections are not guarantees of future performance and involve risks and uncertainties. The Company's actual results may differ materially from those in the forward-looking statements and projections due to various factors, including competition, market factors and general economic conditions and the risk factors set forth in the Company's latest Annual Report on Form 10-K, and its Quarterly Reports on Form 10-Q. The information contained in this presentation describes several, but not necessarily all, important factors that could cause these differences.

About NextPlat

NextPlat is a global e-commerce platform company created to capitalize on multiple high-growth sectors and markets for physical and digital assets. The Company intends to collaborate with businesses, optimizing their ability to sell their goods online, domestically, and internationally, and enabling customers and partners to maximize their e-commerce presence and revenue.

NextPlat currently operates an e-commerce communications services division offering voice, data, tracking, and IoT services to customers in 195 countries through multiple global storefronts.

NASDAQ: NXPL

NextPlat is listed on the Nasdaq Capital Markets exchange under the ticker NXPL (Common Stock) and NXPLW (Warrants)

9.29 Million Common Shares

Outstanding

as of January 31, 2022

December 31

Fiscal Year End

\$30.48 Million

Market Cap as of January 31, 2022



Our Vision

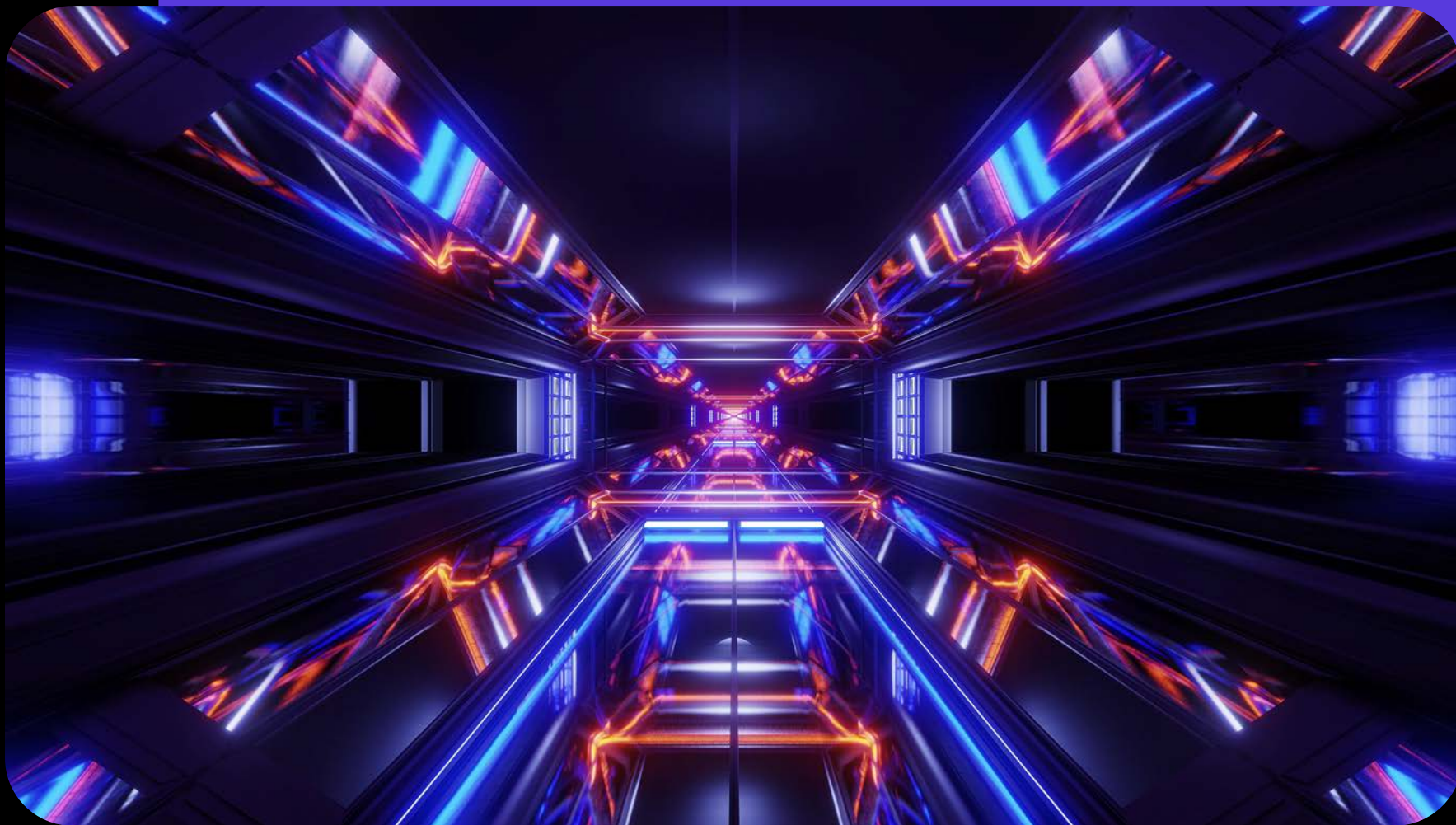
Expanding beyond its current global network of online storefronts serving thousands of consumers, enterprises, and governments, NextPlat intends to develop a next generation platform for digital assets built for Web3.

The Company's new platform will enable the use of a range of digital assets including non-fungible tokens ("NFTs") in e-commerce and in community-building activities.

The Future

Our focus is on next generation platforms for digital assets built for Web3.

Web3 is a new iteration of the World Wide Web based on the blockchain, which incorporates concepts including decentralization and token-based economics.



Our Global E-Commerce Presence Today

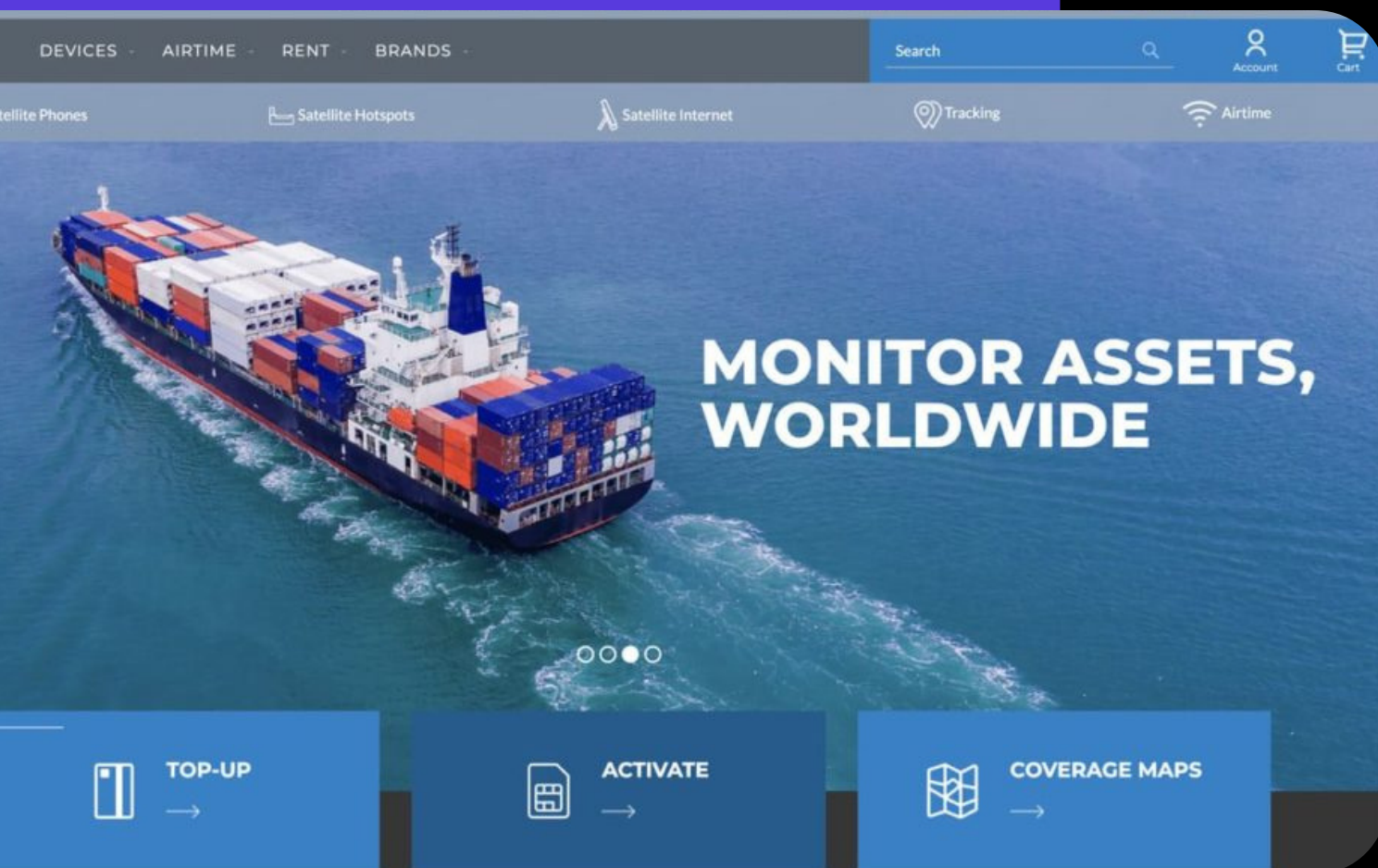
- Customer inquiries and sales of Satcom solutions achieved through our global e-commerce platforms
- Revenue generated 24x7x365 through the sale of communications and IoT hardware and associated high-margin, recurring revenue airtime and messaging plans





Global Telesat Communications

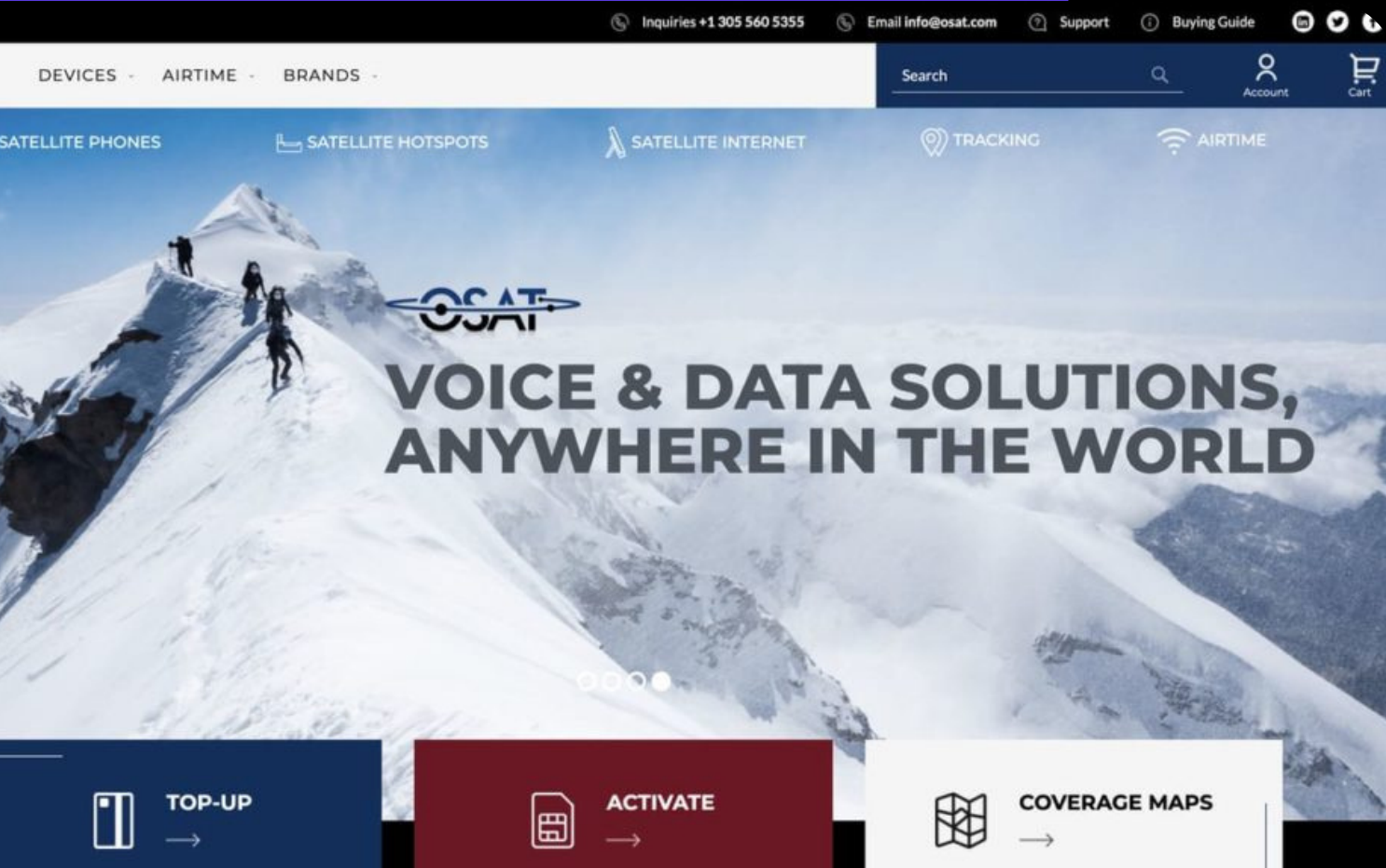
Global Telesat (www.gtc.co.uk) is one of Europe's leading providers of solutions to fulfil the growing global demand for satellite-enabled voice, data, tracking and IoT connectivity services. Serving thousands of customers in Europe, Africa, Asia-Pacific and Australia.

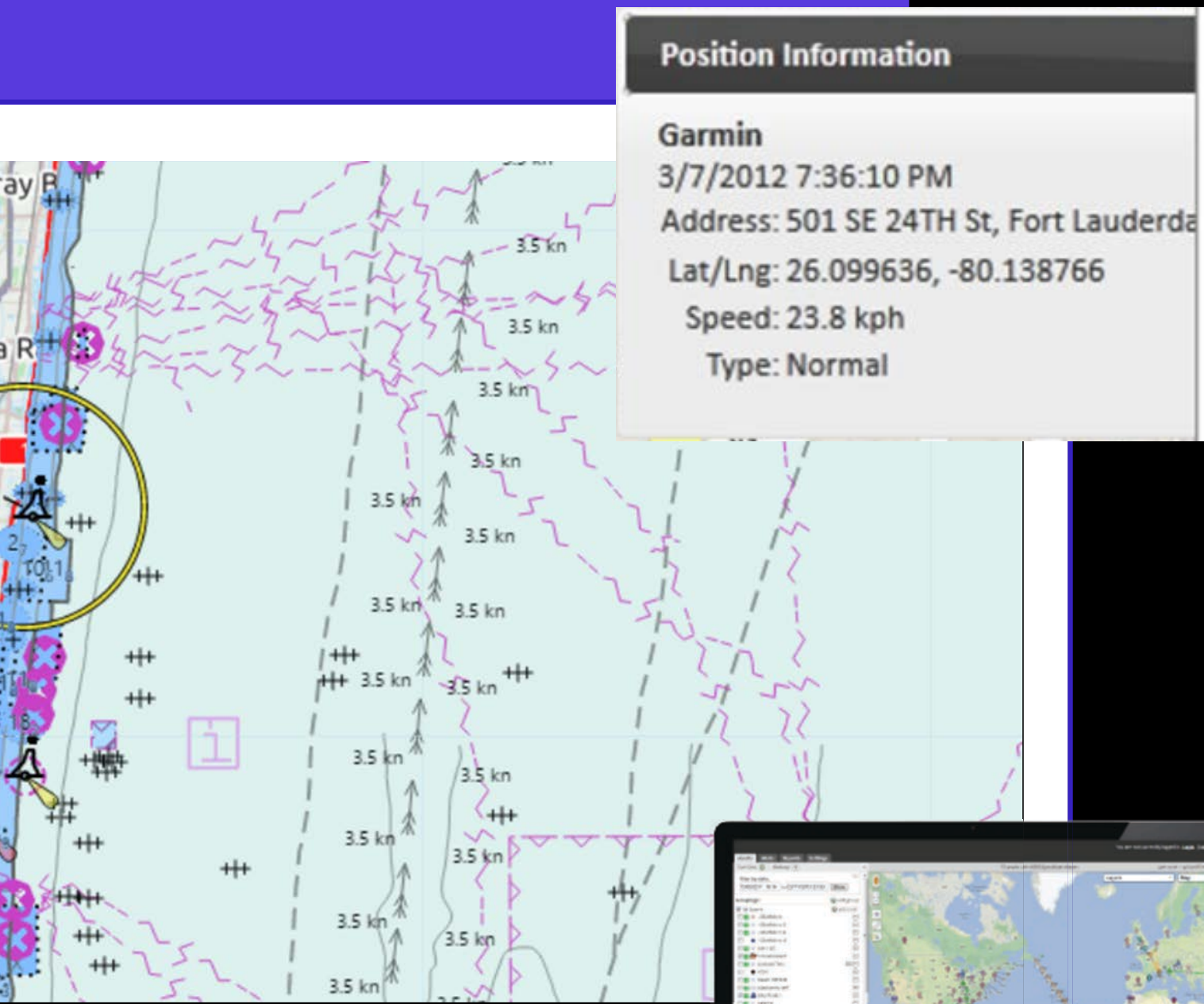




Orbital Satcom Corp

Orbital Satcom (www.osat.com) is a US based provider of specialized IoT tracking, voice, data and connectivity services via satellite for thousands of individuals, corporates and government customers located in North America, South America and beyond.





Proprietary Mapping & Monitoring Platform

- GTCTrack (www.gtctrack.com) is a web-based portal designed for organisations managing mobile assets or global teams working in remote or dangerous locations, GTCTrack brings critical information from multiple resources into one easy to use asset management system.



Satellite Communications

We collaborate with partners to deliver low cost, reliable and accessible global Satcom solutions.

40%

of the world's population has no access to the internet and much of the world has no cellular coverage*

*<https://www.statista.com/statistics/617136/digital-population-worldwide/>

\$137b

Projected worth of global satellite communications market by 2028**

**<https://markets.businessinsider.com/news/stocks/satellite-communication-market-size-worth-137-63-billion-by-2028-grand-view-research-inc-1030649123?op=1>



Satellite Connectivity Fulfills Global Demand For:



Business



Government



Military



Individuals

01

Internet of Things (IoT) Connectivity Services

02

Satellite-enabled voice, data, personnel and asset tracking

03

Machine-to-Machine (M2M)

04

Machine-to-Machine (M2M)

Our Partners and Brands

Tier-one partner networks and products enable us to offer a complete range of IoT, data, tracking and voice solutions with extensive global coverage. Our partners include:



We are a leading provider for many of our best-selling products and are one of Europe's leading sales channels for IoT devices including personal satellite trackers and emergency locator beacons.

Our Customers*

We provide solutions for thousands of businesses, governments, military, humanitarian & charitable organizations, and individual users, enabling them to communicate, connect to the internet, track and monitor remote assets and lone workers, or request SOS assistance via satellite from anywhere in the world, even in the most remote and hostile of environments.



*Use of logos does not imply an endorsement from any customer

NextPlat - IOT and the Future



Extension of High Value, Proprietary IoT Product Portfolio

Market-ready products like SolarTrack and planned IoT product launches such as a dual-mode tracking solution positioned to capitalize on global IoT demand and leverage unique competitive advantages of our Globalstar partnership



Acquisition Opportunities

Pursuing potential acquisitions focused on government business and providing access to R&D engineering to support the launch of additional private label satellite tracking products



Expansion of NextPlat Government Division

The U.S. government spends more than \$4 billion each year* on satellite communications products and services

NextPlat is focused on fulfilling the need for secure communications via satellite by US government customers

* <https://www.gao.gov/products/gao-20-80>

Competitive Advantage - Globalstar Partnership

Globalstar is a leading provider of satellite solutions for businesses and individuals, offering commercial IoT solutions, connectivity for mobile and field personnel, fleet asset tracking, equipment monitoring, and enabling business efficiencies beyond cellular.

Unique Technology

- Processing hardware owned by NextPlat and located in satellite ground stations enables Globalstar to process data sent from tracking devices used on items such as vehicles, asset shipments, livestock, and unattended remote assets.

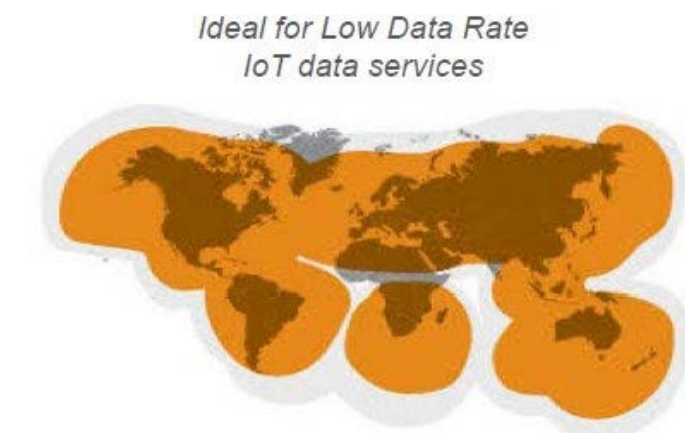
Competitive Access

- Our long-term relationship provides us with competitive access to the global simplex data service which addresses market demand for small and cost-effective global asset tracking solutions.

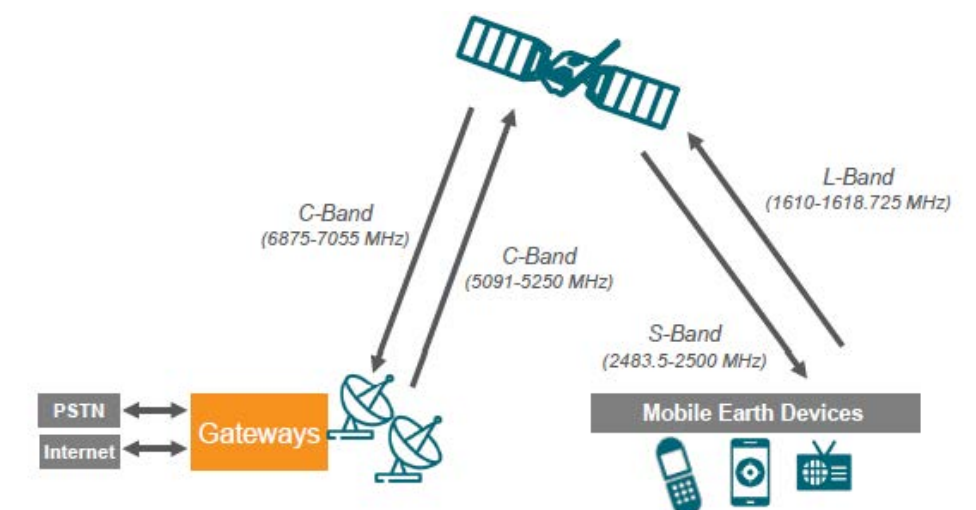
*<https://www.globalstar.com/en-us/coverage-maps>

** <https://investors.globalstar.com/static-files/1f81ef35-9f05-45ad-8443-016d8b173934>

Near Global Coverage*



How the Network Works**



Management and Advisors

Charles M. Fernandez - CEO & Chairman

Mr. Fernandez has over 30 years' experience in identifying profitable start-up and dislocation opportunities, building significant value, and executing both private and public exit strategies. He is currently Managing Partner of eApeiron Partners, LLC, and the largest shareholder of eApeiron Solutions, LLC, a brand protection and e-commerce company with corporate clients ranging from luxury businesses to large-scale consumer product companies which was acquired by Smartrac, a leading developer, manufacturer, and supplier of RFID and Internet of Things ("IoT") solutions, a unit of Avery Dennison Corporation (NYSE: AVY).

Douglas S. Ellenhoff - Vice Chairman

Mr. Ellenoff is the founder and partner at Ellenoff Grossman & Schole LLP, where he is a corporate and securities attorney with a focus in business transactions, M&A and corporate financings. Mr. Ellenoff has represented companies in connection with their initial public offerings, secondary public offerings, PIPEs, crowdfunding, regulatory compliance, as well as strategic initiatives and general corporate governance matters. Mr. Ellenoff has established his firm as a leader in several alternative finance programs including SPACs, PIPEs, RDs and Crowdfunding and has been involved at various stages with over 300 SPACs and numerous associated SPAC business combinations. In addition to the practice of law, He has also maintained an active investing profile. Through an affiliate of his law firm, he has invested in a portfolio of legal technology start-ups, along with several where he is the founder.

David Phipps - President & CEO of Global Operations

Mr. Phipps is the founder of the Company's two subsidiaries, UK-based Global Telesat Communications and US-based Orbital Satcom Corp. and had served as the Company's CEO and Chairman for six years, leading the company from start-up through its recent listing on Nasdaq. He has over 20 years' experience in the communications industry, during which time he has overseen acquisitions, mergers and capital raising activities, and has more than 35 years of experience of investment management, finance, and operational roles in several private and public companies.

Paul R. Thomson - Chief Financial Officer & Executive Vice President

Paul R. Thomson has over 43 years of Finance and Enterprise Risk Management experience, supporting corporate growth through operational restructuring and business transactions. Mr. Thomson spent twelve years in public accounting with Price Waterhouse in the UK, Venezuela and the United States before taking Senior Finance and Risk Management roles in the Broadcast, Multi-Level Marketing, Commercial Real Estate and Financial Advisory Industries, most recently in the role of Chief Compliance Officer of Fairholme Capital Management, L.L.C. and Fairholme Funds, Inc. during his tenure from 2008 to January 2020.

Directors

Kendall W. Carpenter, Director, Audit Committee Chair

Ms. Carpenter has over 30 years of public/private accounting experience, most recently serving as CFO, EVP, Corporate Secretary and Treasurer of Drone Aviation Holding Corp. Her previous experience includes Division Controller with Allied Waste Industries, over 10 years of experience as the top financial officer of an enterprise software company with an international customer base and over 8 years of public accounting experience. She has a B.S. in Accounting from Oklahoma State University and earned the professional designations of Certified Public Accountant, Chartered Global Management Accountant and Certified Management Accountant.

Louis Cusimano, Director, Compensation Committee Chair

Mr. Cusimano's dual career with the Federal Aviation Administration (FAA) and the United States Air Force Reserve (USAF) spanned three decades of continuous service. Prior to retiring from the FAA in May 2003, he was Senior Executive & Deputy Director of the FAA's Flight Standards Service with responsibilities including serving as liaison with Congress, the aviation industry, its interest groups; the general public, all air carriers, the national military establishment, other Federal agencies. He completed National Security Management School in 1987. He has held top secret clearances at the FAA and with the Air Force and is certified as an ISO-9000:2000 Auditor with the International Register of Certificated Auditors.

Rodney Barreto, Director

Mr. Barreto's business career spans over 35 years including his role at the Barreto Group and earlier, as founding partner of Floridian Partners, LLC, a corporate and public affairs consulting firm recognized by policy makers as one of the top in its industry in Florida. He has chaired the Super Bowl Host Committee in 2007, 2010 and 2020, helping to raise more than \$100 million dollars for the success of Miami Super Bowls. As a philanthropist and conservationist, he is also a three-time appointee to the Florida Fish and Wildlife Conservation Commission where he has served for over 10 years including holding the title of Chairman eight times. He has twice chaired the Annual U.S. Conference of Mayors, was Chairman of the 1999 Breeder's Cup Championship held in South Florida and was the Chairman of the 1999 Sister Cities International Convention in Miami. Currently, He is the Membership Chairman of the Florida Council of 100, and a member of the Boards of Fairchild Tropical Botanic Garden, the Baptist Health South Florida Giving Society, the Bonfish and Tarpon Trust, the Guy Harvey Ocean Foundation, and a member of Miami Dade County Schools Superintendent Carvalho's Business Advisory Council.

Hector J. Delgado, Director

Lieutenant Commander Delgado is a U.S. Navy SEAL with active and reserve service for over 28 years. He served with SEAL Team TWO, THREE, FOUR, EIGHTEEN, Special Operations Command Central and South and received a Combat "V" Navy Commendation Medal. He is a retired Special Agent with Homeland Security Investigations (HSI).

John E. Miller, Director

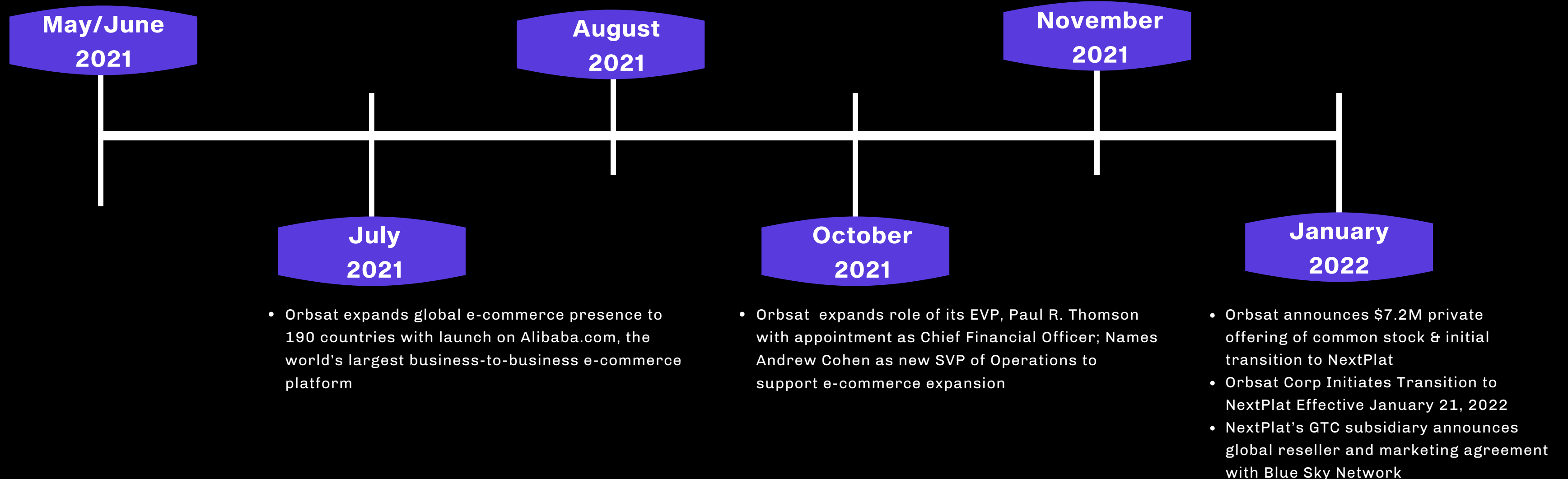
Lt. General (Retired) John E. Miller served over 34 years in the US Army. He had multiple assignments at the US Army Command and General Staff College where he taught Tactics and Wargaming Instructor and served as the Deputy Commandant and later Commandant. He is also a graduate of the Army Command and General Staff College and the Army War College. He also attended Executive Development programs at Yale University, the Menninger Foundation and Leadership at the Peak.

Recent Developments

- Orbsat announces pricing of upsized \$14.4M underwritten public offering and uplisting to Nasdaq
- Charles M. Fernandez appointed CEO & Chairman; David Phipps, named President and CEO of Global Operations
- Sarwar Uddin appointed as CFO Orbsat announces Closing of Underwriter's Over-Allotment Option

- Orbsat expands focus on e-commerce with appointments of Douglas S. Ellenoff as Vice Chairman & Chief Business Development Strategist and Paul R. Thomson as Executive VP
- Orbsat reports record Second Quarter 2021 financial results: Strong global e-commerce growth drives quarterly net sales increase of 60% to record levels

- Orbsat reports record third quarter 2021 financial results; Reports second consecutive quarter of record revenues driven by 52.2% increase in net sales



- Orbsat expands global e-commerce presence to 190 countries with launch on Alibaba.com, the world's largest business-to-business e-commerce platform

- Orbsat expands role of its EVP, Paul R. Thomson with appointment as Chief Financial Officer; Names Andrew Cohen as new SVP of Operations to support e-commerce expansion

- Orbsat announces \$7.2M private offering of common stock & initial transition to NextPlat
- Orbsat Corp Initiates Transition to NextPlat Effective January 21, 2022
- NextPlat's GTC subsidiary announces global reseller and marketing agreement with Blue Sky Network

Financial Overview

Orbsat Corp

Condensed Consolidated Income Statement – USD (\$)

	Nine Months Ended September 30, 2021	Fiscal Year Ended Dec. 31, 2020
Net Sales	\$5,667,966	\$5,689,796
Cost of Sales	4,195,823	4,464,476
Gross Profit	1,472,143	1,225,320
Total Operating Expenses	4,557,254	3,259,200
Net Loss	(4,567,085)	(2,763,375)
Foreign Currency Translation Adjustments	41,996	(40,680)
Comprehensive Loss	(\$4,524,235)	(\$2,804,055)
Weighted # of Common Shares Outstanding – Basic & Diluted	3,271,405	1,339,537
Basic and Diluted Net (Loss) Per Share	(\$1.40)	(\$2.06)

Orbsat Corp

Condensed Consolidated Balance Sheets – USD (\$)

	Quarter Ended September 30, 2021	Fiscal Year Ended Dec. 31, 2020
Cash and Cash Equivalents	\$17,138,644	\$728,762
Inventory	982,909	361,422
Total Current Assets	19,013,251	1,372,467
Total Assets	20,159,022	2,634,237
Total Current Liabilities	1,244,976	1,516,525
Total Long-term Liabilities	268,528	552,523
Total Liabilities	1,513,504	2,069,048
Total Stockholders' Equity	18,645,518	565,189
Total Liabilities and Stockholders' Equity	\$20,159,022	\$2,634,237

NextPlat Summary



Expansive Catalog of Products

Strategic procurement source for 500+ satellite enabled communications and safety devices including latest innovative technology.



GTCTrack

Our advanced Cloud-based mapping and tracking portal with maritime and weather overlays.



High Bandwidth Solutions

Proven high bandwidth internet connectivity solutions for small to large maritime vessels through all leading networks



Superior Customer Service

Dedicated priority support and service-level agreements.



Customized Solutions

Customized solutions for communications, location and response needs built around industry-leading technology.

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