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Quantum Expands Hybrid Cloud Leadership with New Features across End-to-End Unstructured Data Platform

New capabilities give customers choice in where and how they place their data to enhance agility, reduce business risks, and lower costs

SAN JOSE, Calif., Aug. 30, 2023 /PRNewswire/ -- Quantum Corporation (NASDAQ: QMCO), the leader in solutions for unstructured data, today announced new features in the company's end-to-end data platform, including advances to its policy-driven data movement technologies, to help customers build their ideal hybrid cloud workflow to seamlessly bridge on-prem deployments with multi-cloud integration. With the massive amount of data customers need to retain for business and compliance purposes, customers are using both public and private cloud resources to store and manage this data, driven by their budget, frequency with which they need to access the data, and their data protection requirements. With these new features, customers can place data exactly where it's needed, when it's needed. By using a highly flexible and powerful hybrid cloud environment, customers increase operations agility, reduce business risk, and optimize costs across on-prem and public cloud resources.



"Our strategic vision is to deliver the best end-to-end data platform from on-premises to any cloud that empowers our customers to address their unstructured data needs across the entire data lifecycle," said Brian Pawlowski, chief development officer, Quantum. "This isn't about 'public cloud versus private cloud'; It's about giving customers choice and enabling them to create flexible, hybrid cloud workflows that are designed for their unique needs and goals, and these new features we are delivering make that easier for customers to achieve."

New capabilities include:

- **Quantum DXi™ Cloud Share:** DXi backup appliances have long delivered high performance, scalable backup, data protection, and disaster recovery across sites to give customers trusted business continuity. With DXi Cloud Share, customers get even more flexibility as DXi appliances can now tier compressed, deduplicated backup data sets to both private and public storage clouds, including Quantum ActiveScale, providing up to 70 times more efficient use of cloud storage*. This reduces business risks and costs, enabling offsite protection against ransomware and long-term retention of backup data for regulatory and in-house data compliance.
- **Quantum FlexSync 3:** FlexSync for years has been a trusted data mover of files to and from Quantum StorNext collaborative shared storage environments, and now FlexSync 3 adds fast, simple data replication to and from public and private clouds, including Quantum ActiveScale and in a future release, Quantum Myriad. FlexSync 3 provides a versatile data movement tool across Quantum's entire end-to-end portfolio, enabling customers to unite multiple on-premises and public cloud workflows across geographies with a shared, centralized object repository. This enables better collaboration among dispersed teams and delivers enhanced data protection and disaster recovery.
- **Quantum ActiveScale™ Cold Replication:** As organizations continue to collect, retain and analyze petabytes to exabytes of data with advanced AI analytics, they must reduce the total cost of ownership required to preserve this data. The ActiveScale object storage platform now provides the industry's first and only immutable object replication between cold data services, replicating cold data between ActiveScale systems, as well as replicating ActiveScale cold data to AWS S3 Glacier Flexible Retrieval and Glacier Deep Archive Services. For massive data sets whose useful life spans from years to decades, ActiveScale Cold Replication delivers the most durable, cost-effective multi-copy solution for long-term retention so customers can analyze and derive insights from their data to drive business forward.

The new ActiveScale Cold Replication feature and FlexSync 3 are available immediately. DXi Cloud Share is planned for release in Q4 2023. FlexSync 3 for Myriad is planned for release next year.

For more information, visit:

- [Quantum DXi™ Cloud Share](#)
- [Quantum FlexSync 3](#)
- [Quantum ActiveScale™ Cold Replication](#)

*Based on internal field data of actual customer deployments. Realized rates will vary depending on the specific data and workload characteristics.

About Quantum

Quantum technology, software, and services provide the solutions that today's organizations need to make video and other unstructured data smarter – so their data works for them and not the other way around. With over 40 years of innovation, Quantum's end-to-end platform is uniquely equipped to orchestrate, protect, and enrich data across its lifecycle, providing enhanced intelligence and actionable insights. Leading organizations in cloud services,

entertainment, government, research, education, transportation, and enterprise IT trust Quantum to bring their data to life, because data makes life better, safer, and smarter. Quantum is listed on Nasdaq (QMCO). For more information visit www.quantum.com.

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Forward-Looking Statements

The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting our business. Such forward-looking statements include, in particular, statements about the anticipated benefits and features of the Quantum DXi Cloud Share, FlexSync, and ActiveScale 6.4 software solutions as well as our business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements. Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: the potential impact of the COVID-19 pandemic on our business, including potential disruptions to our supply chain, employees, operations, sales and overall market conditions; the competitive pressures we face; risks associated with executing our strategy; the distribution of our products and the delivery of our services effectively; the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; whether the market for the Quantum DXi Cloud Share, FlexSync, and ActiveScale 6.4 solutions develop as anticipated and whether our products meet the developing needs of this market; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in our filings with the Securities and Exchange Commission, including our Form 10-K filed with the Securities and Exchange Commission on June 6, 2023 and our Form 10-Q filed on August 8, 2023. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.


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