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Westell and Clearfield Enter Joint Development Agreement

Westell to Become First Member of Clearfield's "Clearview Multiplied" Initiative

AURORA, Ill. & MINNEAPOLIS--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a leading provider of broadband products, outside plant telecommunications equipment and conferencing services, and Clearfield, Inc. (NASDAQ: CLFD), a specialist in fiber management solutions for fiber to the premises (FTTp) deployments, today announced that the two companies have established a Joint Development Agreement as part of Clearfield's "Clearview Multiplied" program.

Westell plans to incorporate Clearfield's Clearview Cassette into its line of outside plant enclosures. The Clearview Cassette is a simple, scalable and cost-friendly device that functions as a building block for any fiber management requirement. Designed to handle the toughest operating environments, the Clearview Cassette provides flexibility as well as reliable performance within the inside plant, outside plant and access networks. Within the cassette, all fibers are slack stored, bend-radius protected and secured against accidental physical damage from handling.

"As we continue to expand our line of Outside Plant Products for our one-stop-shop Custom Systems Integration (CSI) offerings, it is imperative that we have the best solutions to support the next generation of infrastructure build-outs for Broadband and Cellular Backhaul applications for our service-provider customers" said Richard Gilbert, Chairman and CEO of Westell. "Centering our fiber management offerings around Clearfield's Clearview Cassette broadens our portfolio of quality products and positions us for additional growth in that demanding market."

"Westell's long-standing commitment to innovation and quality is recognized by key service providers around the world," said Cheri Beranek, president and CEO of Clearfield. "We are thrilled that their customers will now have access to highly scalable and reliable fiber management solutions."

About Clearfield

Clearfield, Inc., headquartered in Plymouth, Minnesota, is the emerging market specialist and leader in innovative fiber management solutions. Clearfield is a public company, traded on Nasdaq:CLFD. www.ClearfieldConnection.com

About Westell

Westell Technologies, Inc., headquartered in Aurora, Illinois, is a holding company for Westell, Inc. and ConferencePlus, Inc. Westell, Inc. designs, distributes, markets and services a broad range of broadband customer-premises equipment, digital transmission, remote monitoring, power distribution and demarcation products used by telephone companies and other telecommunications service providers. ConferencePlus, Inc. is a leading global provider of audio, web, video and IP conferencing services. Additional information can be obtained by visiting http://www.westell.com and http://www.conferenceplus.com.

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995:

Certain statements contained herein that are not historical facts or that contain the words "believe", "expect", "intend", "anticipate", "estimate", "may", "will", "plan", "should", or derivatives thereof and other words of similar meaning are forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those expressed in or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, product demand and market acceptance risks, need for financing, economic weakness in the United States economy and telecommunications market, the impact of competitive products or technologies, competitive pricing pressures, product cost increases, new product development, excess and obsolete inventory, commercialization and technological delays or difficulties (including delays or difficulties in developing, producing, testing and selling new products and technologies), the effect of each company's accounting policies, the need for additional capital, the effect of economic conditions and trade, legal, social and economic risks (such as import, licensing and trade restrictions), retention of key personnel and other risks more fully described in each company's SEC filings, including each company's Form 10-K for its most recent fiscal year under the section entitled Risk Factors. The companies undertake no obligation to publicly update these forward-looking statements to reflect current events or circumstances after the date hereof, or to reflect the occurrence of unanticipated events, or otherwise.

Source: Westell Technologies, Inc.