December 16, 2009

Westell's ConferencePlus Launches Managed Audio Bridge Service

SCHAUMBURG, Ill., Dec. 16 /PRNewswire-FirstCall/ -- Conference Plus, Inc. (ConferencePlus(TM)), a subsidiary of Westell Technologies, Inc. and a leading global provider of audio, web, webcasting and video conferencing services, today announced the official launch of its Managed Audio Bridge Service. This service is an enterprise-wide audio conferencing solution for bridge installations over 500 ports that connect to customer's existing VoIP or TDM networks.

High-volume corporate conferencing users can gain significant optimization and security benefits with audio bridge equipment installed on-site. However, those who purchase their own conferencing bridge encounter significant service delivery and support costs that often swamp the benefits. ConferencePlus' Managed Audio Bridge Service gives customers the benefits of on-site equipment along with the advantages of being a Conferencing Service Provider (CSP) customer. This offering provides full remote management and maintenance of the on-site bridge and conferencing service by ConferencePlus' support team with multiple service integration options and dedicated account team support.

"Large conferencing customers traditionally receive their conferencing services from either a Conference Service Provider (CSP) like ConferencePlus, or through purchasing and managing their own conference bridge," said Greg Doerr, Chief Operating Officer for ConferencePlus. "Our Managed Audio Bridge Service provides a 'best of both worlds' solution for large enterprises who want their own on-site bridging equipment without the issues of self installation and management. With over 21 years of expertise in this area, ConferencePlus can eliminate these issues for a customer while offering a full portfolio of additional conferencing services and options," Mr. Doerr added.

All installations are available with the full integration of Microsoft® Office Live Meeting, WebEx(TM) Meeting Center and IBM® LotusLive(TM) Meeting. These integrations include provisioning, audio control, roster integration and automatic archive management. Customers also have access to their own fully branded Account Dashboard web portal. This Dashboard allows end users, Executive Administrators and Site Administrators full control over their subscriptions, scheduled conferences, usage summary and archives. Single Sign On (SSO) integration with the customers' IT infrastructure further simplifies deployment and improves adoption.

"ConferencePlus has recently completed a multiple site installation of our Managed Audio Bridge Service for a major international telecommunications equipment and services company," said Mr. Doerr. "The combined level of security and cost savings this solution

offered made it a great fit for this customer. As these numerous benefits would apply to many large organizations, we foresee this segment of our business continuing to grow within this market," Mr. Doerr added.

ConferencePlus Managed Audio Bridge Service can typically be purchased for less than the total cost of ownership of a purchased bridge. ConferencePlus provides all project management and installation services as part of the package with no required up-front installation costs. ConferencePlus is Personal Card Security certified and complies with the applicable sections of ISO 7001.

About Conference Plus, Inc.

Conference Plus, Inc., a leading global provider of audio, web, webcasting and video conferencing services, is dedicated to providing high quality, reliable conferencing services that customers trust with their most important events. ConferencePlus is leading the way in providing innovative IP-based collaboration solutions backed by proven technology and exceptional customer service. Headquartered in Schaumburg, Illinois with an international headquarters in Dublin, Ireland, ConferencePlus is a subsidiary of Westell Technologies, Inc. (Nasdaq: WSTL). Additional information about ConferencePlus can be obtained by visiting http://www.conferenceplus.com.

About Westell Technologies, Inc.

Westell Technologies, Inc., headquartered in Aurora, Illinois, is a holding company for Westell, Inc. and ConferencePlus, Inc. Westell, Inc. designs, distributes, markets and services a broad range of broadband customer-premises equipment, digital transmission, remote monitoring, power distribution and demarcation products used by telephone companies and other telecommunications service providers. Additional information can be obtained by visiting http://www.westell.com.

Contact:
Brian Voss
847-413-2790
bvoss@conferenceplus.com

SOURCE Westell Technologies, Inc.