

One Public Company. Two High-Growth Global Market Sectors.

A unified platform for healthcare, connectivity & global commerce.

\$54.3M

FY2025 REVENUE

Year ended Dec. 31, 2025

No Material

UNSECURED DEBT

As of Mar. 31, 2026

\$11.0M

CASH

As of Mar. 31, 2026

\$18.3M

MARKET CAP

\$6.77 per share - Jul. 14, 2026

\$14.2M

WORKING CAPITAL

As of Mar. 31, 2026

2.7M

(841,000 approx. public float)

COMMON SHARES OUT

As of Mar. 31, 2026

About NextPlat

NextPlat brings together two high-growth sectors, Healthcare and Communications, with capabilities spanning prescription management and fulfillment services, AI-powered healthcare analytics, global e-commerce, marketing, sales and distribution. By leveraging common infrastructure across multiple sectors and markets, NextPlat can accelerate revenue growth, expand its market reach, improve operating efficiency, and enable the launch and growth of products, brands and services worldwide.

NextPlat has strengthened its leadership, improved company-wide efficiency and refocused the business on growth and profitability. Its strategy includes expanding its higher margin 340B and long-term care services, business development, while pursuing synergistic acquisitions, nationwide healthcare expansion and broader domestic and international e-commerce growth.

Two Focused Divisions

HEALTHCARE — 68% of Consolidated Revenue and 39% Gross Margin (Q1 2026)

Integrated Pharmacy Services & AI Powered Data Analytics

NextPlat's Healthcare division comprises PharmcoRx, which operates four Florida pharmacies providing specialty and retail prescriptions, medication management, same-day delivery and high-touch, 24/7 pharmacy support, and ClearMetrX, its proprietary AI-powered healthcare analytics, reporting and 340B administration platform.

Beyond traditional retail pharmacies, PharmcoRx is expanding its higher-margin contracted services for 340B entities, long-term care providers and government customers, including medication fulfillment, claims management and compliance reporting. It is also extending prescription and OTC fulfillment nationwide, expanding its healthcare reach beyond Florida to all 50 states.

380,000+

Prescriptions
filled in 2025

50

States

4

Pharmacies

SUBSIDIARIES

pharmcorx **ClearMetrX**

Contracted by Most Insurance Plans

PharmcoRx is contracted with most major commercial, Medicare and Medicaid plans, including AARP, Humana, UnitedHealthcare and Aetna, broadening patient access nationwide.



Generating revenues from the dispensing / fulfillment of prescription medications and contracted services including claims management, data analytics and compliance reporting.

COMMUNICATIONS & E-COMMERCE — 32% of Consolidated Revenue and 25% Gross Margin (Q1 2026)

Satellite Communications

Through its Global Telesat Corp (GTC), Orbital Satcom and Outfitter Satellite units, NextPlat distributes satellite voice, data, personnel and asset tracking, and Internet of Things (IoT) solutions worldwide. The division works with leading providers including Iridium, Globalstar, Inmarsat and Starlink and serves commercial, government, military and individual customers through more than 30 e-commerce channels.

NextPlat is helping address the connectivity needs of an estimated 2.2 billion people who remain offline, while supporting remote and mission-critical operations that require resilient communications where terrestrial infrastructure is limited. Its international distribution footprint and recurring airtime base create a scalable platform for growth.

75,000+

Customers

160+

Countries

30+

Marketplaces

SUBSIDIARIES

GTC **OSAT** **Outfitter™**
Satellite Phones

Global Fulfillment Locations: USA, Canada, Mexico, Brazil, UK, France, Germany, Spain, Italy, Poland, Sweden, Australia, Japan, China.

Global Connectivity Partners

The Company is scaling globally through long-term partnerships with leading satellite network operators such as Iridium, Globalstar, Inmarsat and Starlink, building a future-ready portfolio for the next era of wireless connectivity.



Generating revenues 24/7/365 through the sale of communications, IoT hardware and associated high-margin, recurring revenue airtime plans.

"Q1 2026 marked an important operating inflection, with record consolidated gross margins, nearly doubled healthcare margins, increasing contracted-services revenue and lower operating costs. Supported by nationwide fulfillment capabilities and growing government and military demand, we believe NextPlat is positioned to deliver increasingly profitable growth during the latter half of 2026." — David Phipps, CEO & President

PharmcoRx — Integrated Pharmacy Services as a Differentiator

PharmcoRx is not just another convenience store-like chain pharmacy. Its pharmacies serve their communities — patients, doctors and local contracted providers — with high-touch, reliable medication delivery, refill coordination, patient outreach and pharmacist support. PharmcoRx's full range of offerings include:

- **Traditional Retail Pharmacy Services** — Providing full-service prescription fulfillment, medication management, delivery, patient support and coordination with healthcare providers.
- **340B Pharmacy Services** — Partnering with eligible organizations serving underserved populations — children's and sole community hospitals, hemophilia centers, HIV/STD and family planning clinics — via fulfillment, claims administration and compliance reporting.
- **Long-Term Care Pharmacy Services** — Supporting assisted living and senior-care communities with customized medication packaging, scheduled delivery and pharmacist oversight.
- **Specialty Pharmacy Services** — Specialized dispensing, patient education and adherence monitoring for complex or high-cost therapies, coordinated with prescribers and insurers.
- **Medication Delivery & Patient Support** — Combining reliable, same-day medication delivery with refill coordination, patient outreach and pharmacist support — differentiating from commodity pharmacy chains.
- **Government Healthcare Contracting** — Providing pharmacy fulfillment and medication-support services to government agencies and other public-sector healthcare programs.

NextPlat's healthcare model combines retail, specialty, institutional, 340B and government services within a single pharmacy operation, supporting multiple patient populations and partners. This diversified model reduces reliance on any one channel and creates several avenues for sustainable, long-term growth.

Global E-Commerce Footprint

NextPlat maintains a globally diversified e-commerce network of 30+ marketplaces supporting consumer, enterprise, government and military customers in 160+ countries, generating revenues 24/7/365 through the sale of communications, IoT hardware and associated high-margin, recurring revenue airtime plans.

GLOBAL E-COMMERCE MARKETPLACE PRESENCE

			
			
			

Q1 2026 Financial Highlights

Three months ended March 31, 2026

Q1 REVENUE \$9.9M 68% Healthcare / 32% Communications	GROSS PROFIT \$3.4M Up from \$2.9M YoY	CONSOLIDATED GROSS MARGIN 35% Record, up from 21% YoY
NET LOSS REDUCTION 42% Narrower vs. Q1 2025	OPERATING EXPENSES \$4.5M Down 9% (\$0.4M) YoY	OPERATING LOSS REDUCTION 47% Nearly halved, \$1.1M vs. \$2.1M

Experienced Leadership

Rodney Barreto

CHAIRMAN

35+ year business career with the Barreto Group and Capital City Consulting. Chairs the FIFA Miami World Cup 2026 Host Committee and chaired three Super Bowl Host Committees, helping raise over \$100M. Vice Chairman of the Florida Council of 100.

Amanda L. Ferrio

CHIEF FINANCIAL OFFICER

15+ years of accounting and finance experience at Nasdaq-listed and private companies, most recently VP of Accounting & Finance at Progressive Care, overseeing financial reporting, budgeting and SEC filings. Holds an MS and BS in Accounting.

David Phipps

CEO, PRESIDENT & DIRECTOR

Founder of the Company's subsidiaries, Global Telesat Communications (UK) and Orbital Satcom Corp (US), and previously CEO & Chairman, leading the Company from start-up to its Nasdaq listing. Over 20 years in communications and 35+ years in finance and operations.

Birute Norkute

VP, HEALTHCARE OPERATIONS

20+ years in hospital and healthcare operations. Helped build and lead Progressive Care, acquired by NextPlat in October 2024. Joined PharmcoRx in 2008 and rose to COO, growing it into one of Florida's largest independent pharmacy services providers.

NextPlat Recent News

- [NextPlat's PharmcoRx Earns NABP Specialty Pharmacy Accreditation Strengthening its Credentials for New Opportunities with Healthcare Institutions and Providers](#)
- [NextPlat to Acquire Pensacola-Area Pharmacy, Expanding Florida Footprint and Adding Approximately \\$5.6 Million in Profitable Annual Revenue](#)
- [NextPlat Reports \\$9.9 Million in Revenue for Q1 2026 with Record Quarterly Consolidated Gross Margins of 35%](#)

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