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Airgain Establishes First U.S. Commercial Integrator Partnership to Accelerate Lighthouse™ Smart 5G NCR Deployments

SAN DIEGO--(BUSINESS WIRE)-- Airgain, Inc. (NASDAQ: AIRG), a leading provider of advanced wireless connectivity solutions, today announced the signing of a commercial partnership agreement with a U.S. based telecom systems integrator to support the rollout of Airgain's **Lighthouse™ Smart 5G NCR** across enterprise and markets nationwide.

This agreement represents a key step in Airgain's Lighthouse product launch strategy, establishing a foundational systems integration partner to drive early commercial deployments, validate scale, and accelerate time-to-revenue in the U.S. market. The integrator brings an active pipeline of more than 2,000 qualified enterprise and commercial sites across multiple verticals, providing Airgain with immediate market access as Lighthouse moves from successful trials into full commercial availability.

Lighthouse™ Smart 5G NCR is a compact, network-controlled repeater designed to deliver high-performance 5G coverage across both indoor and outdoor environments without the need for fiber backhaul. By integrating a smart antenna, active interference cancellation, carrier aggregation, and dual-operator configurations, Lighthouse enables faster, more cost-effective deployment of robust 5G coverage at scale. Lighthouse is particularly well suited for upgrading existing 4G Distributed Antenna System (DAS) deployments to 5G, allowing enterprises to extend next-generation coverage leveraging existing infrastructure while significantly reducing deployment complexity, accelerating time-to-service, and lowering the total cost of ownership, compared to traditional solutions.

"With Lighthouse, we're delivering a fundamentally better way for enterprises to extend 5G coverage indoors and outdoors—without ripping and replacing existing infrastructure," said Brian Makarowski, Vice President of Product Management and Marketing at Airgain. "This partnership represents the first of several system integrator relationships we are establishing to support the Lighthouse commercial launch. By building a solid foundation of experienced integrators with active deployment pipelines, we're scaling Lighthouse in a disciplined way that accelerates adoption and shortens time-to-value for customers."

The partnership reinforces Airgain's go-to-market strategy for Lighthouse, which prioritizes collaboration with experienced systems integrators capable of delivering end-to-end design and deployment services. By aligning with integrators that already support enterprise, public-sector, and commercial real estate customers, Airgain is accelerating adoption of a practical, cost-effective 5G upgrade path in environments where reliable wireless connectivity is increasingly mission critical.

About Airgain, Inc.

Headquartered in San Diego, California, Airgain, Inc. (NASDAQ: AIRG) is a leading provider of advanced wireless connectivity solutions that drive cutting-edge innovation in 5G technology. We are committed to delivering high-performance, cost-effective, and energy-efficient wireless solutions that enable rapid market deployment. Our mission is to connect the world through integrated, innovative, and optimized wireless solutions. Our diverse product portfolio serves three primary markets: enterprise, automotive, and consumer. For more information, visit airgain.com, or follow us on [LinkedIn](#) and [X](#).

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