

# Life Time Fitness Announces Second Quarter 2007 Financial Results

### Company Reports Revenue Growth of 32.4% and Earnings Per Share of \$0.44

EDEN PRAIRIE, Minn .-- (BUSINESS WIRE) --

Life Time Fitness, Inc. (NYSE:LTM), a national operator of distinctive and large health and fitness centers, today reported its operating results for the second quarter ended June 30, 2007.

Second quarter 2007 revenue grew 32.4% to \$162.1 million from \$122.5 million during the same period last year. Net income during the quarter grew 33.1% to \$16.5 million, or \$0.44 per diluted share. This compares to net income of \$12.4 million, or \$0.33 per diluted share, for 2Q 2006. For the six months ended June 30, 2007, revenue grew 32.5% to \$315.2 million from \$237.9 million during the same period last year. Net income grew 34.2% for the same period to \$30.6 million, or \$0.82 per diluted share, from \$22.8 million, or \$0.62 per diluted share, for the first six months of 2006.

"We continue to deliver on our fundamental business strategies, as evidenced by our strong second quarter performance," said Bahram Akradi, Life Time Fitness chairman and chief executive officer. "By applying an unwavering focus upon our members' experience, Life Time Fitness continues to maintain a strong, differentiated position in the health and wellness industry. Executing our new center opening plans, ramping memberships at open centers and growing in-center revenue remain our core growth strategies. Additionally, we continue to see a strong expansion pipeline, bolstered by consumer demand for the type of centers and services we deliver."

Life Time Fitness continued its expansion efforts during the quarter with openings in Dublin, Ohio; Cary, North Carolina; Lakeville, Minnesota; and Omaha, Nebraska. In July, the Company opened its first Cincinnati-area location in Deerfield Township, Ohio. Construction is underway for the remaining three planned openings in 2007.

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Year-over-year memberships grew 24.5%, ending with 489,489.

Three and Six Months Ended June 30, 2007, Financial Highlights:
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Total revenue for the second quarter grew 32.4% to \$162.1 million, driven primarily by growth in membership dues and in-center revenue. Total revenue for the first six months of 2007 grew to \$315.2 million from \$237.9 million during the same period last year.

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-- Enrollment fees
-- In-center revenue
35.8

-- Same-center revenue
-- Average center revenue / membership
-- Average in-center revenue / s 98 - up 8.9 % $ 195 - up 8.9 %
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Total operating expenses during 2Q 2007 totaled \$128.6 million compared to \$98.9 million for 2Q 2006, driven primarily by increased expenses to support new centers, membership growth, and presale activities. Year-to-date operating expenses totaled \$253.0 million, compared with \$193.2 million for the same period last year.

Operating margin was 20.7% for 2Q 2007 compared to 19.2% in the prior-year period. Year-to-date operating margin was 19.7%, compared to 18.8% in the prior-year-period.

( <del>-</del>			YTD 2007 vs.	
(Expense as a percent of total revenue)	2Q 2007 vs.	2Q 2006	YTD 2006	
~	50.00	F.C. 0.0	50.00	
Center operations	58.0% vs.	56.0%	58.2% vs. 56.2%	
Advertising and marketing	3.4% vs.	3.8%	4.1% vs. 4.4%	
General and administrative	6.6% vs.	8.9%	6.7% vs. 8.3%	
Other operating	2.3% vs.	2.2%	2.3% vs. 2.4%	
Depreciation and amortization	9.0% vs.	9.9%	9.0% vs. 9.9%	

Net income during 2Q 2007 grew 33.1% to \$16.5 million from \$12.4 million in 2Q 2006, driven by continued top-line growth and operating margin expansion. For the six months ended June 30, 2007, net income grew to \$30.6 million compared with \$22.8 million in the prior-year period.

EBITDA for 2Q 2007 grew 34.9% to \$48.5 million from \$35.9 million in 2Q 2006. Year-to-date EBITDA grew 32.5% to \$91.2 million from \$68.9 million for the same period last year.

Cash flows from operations for the first half of 2007 totaled \$66.2 million compared with \$59.9 million in the prior-year period.

Weighted average fully diluted shares for 2Q 2007 totaled 37.5 million compared to 37.0 million shares in 2Q 2006.

Updated 2007 Business Outlook:

The following statements are based on the Company's current expectations for fiscal year 2007 and subject to the risks and uncertainties described below:

- -- Revenue is expected to be \$645-\$655 million (or approximately 26-28% growth) up from \$640-\$650 million.
- -- Net income is expected to be \$65.2-\$66.2 million (or approximately 29-31% growth) up from \$64.8-\$65.8 million.
- -- Diluted earnings per common share is expected to be \$1.74-\$1.76 (or approximately 27-29% growth) up from \$1.72-\$1.75.

As announced on July 19, 2007, the Company will hold a conference call today at 10:00 a.m. EDT to discuss its second quarter 2007 results. Bahram Akradi, chairman and chief executive officer, Michael Robinson, executive vice president and chief financial officer, and Ken Cooper, senior director of finance, will host the call. The conference call will be Web cast and may be accessed via the Company's Investor Relations section of its Web site at lifetimefitness.com. A replay of the call will be available the same day via the Company's Web site beginning at approximately 1:00 p.m. ET.

About Life Time Fitness, Inc.

Life Time Fitness, Inc. (NYSE:LTM) operates distinctive and large sports and athletic, professional fitness, family recreation and resort/spa centers. As of July 26, 2007 the Company operated 65 centers in 15 states, including Arizona, Florida, Georgia, Illinois, Indiana, Kansas, Maryland, Michigan, Minnesota, Nebraska, North Carolina, Ohio, Texas, Utah and Virginia. The Company also operated one satellite facility and four preview locations in existing and new markets.

Life Time Fitness provides consumers with personal training consultation, full-service spas and cafes, corporate wellness programs, health and nutrition education, the healthy lifestyle magazine, Experience Life, athletic events, and nutritional products and supplements. Life Time Fitness is headquartered in Eden Prairie, Minnesota (<a href="www.lifetimefitness.com">www.lifetimefitness.com</a>).

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#### Risks & Uncertainties

Certain information contained in this press release may be deemed to constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are subject to certain risks and uncertainties that could cause the Company's actual results in the future to differ materially from its historical results and those presently anticipated or projected. Among these factors are identifying and acquiring suitable sites for new sports, fitness and family recreation centers, opening new sports, fitness and family recreation centers, attracting and retaining members, obtaining additional financing and other factors set forth in the Company's filings with the Securities and Exchange Commission. The Company cautions investors not to place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which such statement is made, and the Company undertakes no obligation to update such statement to reflect events or circumstances arising after such date. Diluted earnings per share could also be affected by the number of shares outstanding, which depends on factors such as the number of shares issued upon exercise of stock options and future grants of awards pursuant to equity-based incentive plans.

All remarks made during the Company's financial results conference call will be current at the time of the call and the Company undertakes no obligation to update the replay.

	June 30, 2007	December 31, 2006
ASSETS CURRENT ASSETS: Cash and cash equivalents	\$ 8,263	
Accounts receivable, net Inventories Prepaid expenses and other current assets Deferred membership origination costs Income tax receivable	·	8,773
Total current assets PROPERTY AND EQUIPMENT, net RESTRICTED CASH DEFERRED MEMBERSHIP ORIGINATION COSTS OTHER ASSETS	51,192 1,076,132 5,749 13,496 43,427	902,122 4,738
TOTAL ASSETS	\$1,189,996 ======	\$987 <b>,</b> 676
LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES:		
Current maturities of long-term debt Accounts payable Construction accounts payable Accrued expenses Deferred revenue	14,143 52,171 46,348	49,285
Total current liabilities LONG-TERM DEBT, net of current portion DEFERRED RENT LIABILITY DEFERRED INCOME TAXES DEFERRED REVENUE OTHER LIABILITIES	159,246 518,108 25,606 32,213 17,836 536	374,327 25,716 38,584 15,917
Total liabilities	753,545	595,163
SHAREHOLDERS' EQUITY: Common stock Additional paid-in capital Retained earnings	162,490	737 259,905 131,871
Total shareholders' equity		392,513
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$1,189,996	\$987,676

## LIFE TIME FITNESS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands except per share data) (Unaudited)

For the		For the		
Three Months Ended		Six Months Ended		
June	30,	June 30,		
2007	2006	2007	2006	

REVENUE:

Membership dues \$106,667 \$ 80,550 \$207,195 \$156,349

Enrollment fees In-center revenue	6,378 45,891	5,561 33,787	12,064 89,788	10,644 66,121
Total center revenue Other revenue	158,936 3,201		309,047 6,191	•
Total revenue OPERATING EXPENSES:	162,137	122,455	315,238	237,880
Center operations Advertising and marketing General and administrative Other operating Depreciation and	94,035 5,439 10,693 3,792	68,540 4,732 10,861 2,646	183,527 12,808 21,181 7,116	133,633 10,571 19,676 5,633
amortization	14,678	12,146	28,365	23,665
Total operating expenses	128,637	98,925	252,997	193,178
<pre>Income from operations OTHER INCOME (EXPENSE): Interest expense, net Equity in earnings of affiliate</pre>	33,500	23,530	62,241	44,702
	(6,369)	(4,140)	(11,897)	(8,257)
	285	251	601	494
Total other income (expense)	(6,084)	(3,889)	(11,296)	(7 <b>,</b> 763)
INCOME BEFORE INCOME TAXES PROVISION FOR INCOME TAXES	27,416 10,931	•		14,121
NET INCOME	\$ 16,485 =======	\$ 12,385 =======	\$ 30,619 ======	\$ 22,818 =======
BASIC EARNINGS PER COMMON SHARE	\$ 0.45	\$ 0.34	\$ 0.83	\$ 0.64
DILUTED EARNINGS PER COMMON SHARE	\$ 0.44	\$ 0.33	\$ 0.82	\$ 0.62
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING - BASIC	36,864	36 <b>,</b> 143	36 <b>,</b> 747	35,915
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING - DILUTED	37 <b>,</b> 498	37 <b>,</b> 033	37 <b>,</b> 359	36 <b>,</b> 888

### LIFE TIME FITNESS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

For the Six Months Ended June 30, \_\_\_\_\_ 2007 2006 CASH FLOWS FROM OPERATING ACTIVITIES: \$ 30,619 \$ 22,818 Net income Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization 28,365 23,665 Deferred income taxes 515 2,474

Table on Alamana 1 of moreover, and applicable		
Loss on disposal of property and equipment, net	164	120
	405	331
Amortization of deferred financing costs		
Share-based compensation Excess tax benefit from stock option	3,816	4,926
exercises	(2 020)	/E 220\
	(3,838)	(5,228)
Change in investment in unconsolidated	((01)	(400)
subsidiary	(601)	(498)
Changes in operating assets and liabilities	4,692	13,087
Other	81	128
Net cash provided by operating activities	66,177	59,864
0.00		
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property and equipment		(110,432)
Proceeds from sale of property and equipment	48	6,566
Proceeds from property insurance settlement	48	619
Increase in other assets	(9,555)	
Decrease (increase) in restricted cash	(1,011)	96
Net cash used in investing activities	(210,916)	(103, 496)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from long-term borrowings	105,000	1,650
Repayments on long-term borrowings	(6,147)	(12,654)
Proceeds from revolving credit facility, net	40,000	36,800
Increase in deferred financing costs	(1,896)	(651)
Excess tax benefit from stock option exercises	3 <b>,</b> 838	5,228
Proceeds from exercise of stock options	5,327	8,579
Net cash provided by financing activities	146,122	38,952
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,383	(4,680)
CASH AND CASH EQUIVALENTS - Beginning of period	6 <b>,</b> 880	4,680
onon have onon Egotymeente Degimning of period		
CASH AND CASH EQUIVALENTS - End of period	\$ 8,263 =======	\$ - ========
SUPPLEMENTAL DISCLOSURES OF CASH FLOW		
<pre>INFORMATION:    Cash payments for interest, including</pre>		
capitalized interest	¢ 15 11/	\$ 7,766
capitalized interest	========	
Cash payments for income taxes	\$ 16,924	\$ 7 <b>,</b> 079
	=======	=======
CURRITHMENMAL COURRING OF NON COOK THROUGH CO.		
SUPPLEMENTAL SCHEDULE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:		
Purchases of property and equipment in		
accounts payable	\$ 3,671	\$ 2.054
	========	=========

#### Non-GAAP Financial Measures

This release contains a non-GAAP disclosure, EBITDA, which consists of net income plus interest expense, net, provision for income taxes and depreciation and amortization. This term, as the Company defines it, may not be comparable to a similarly titled measure used by other companies and is not a measure of performance presented in accordance with GAAP. The Company uses EBITDA as a measure of operating performance. The funds

depicted by EBITDA are not necessarily available for discretionary use if they are reserved for particular capital purposes, to maintain compliance with debt covenants, to service debt or to pay taxes. EBITDA should not be considered as a substitute for net income, cash flows provided by operating activities or other income or cash flow data prepared in accordance with GAAP. Additional details related to EBITDA are provided in the Form 8-K that the Company filed with the Securities and Exchange Commission on the date of this press release.

The following table provides a reconciliation of net income, the most directly comparable GAAP measure, to EBITDA:

RECONCILIATION OF NET INCOME TO EARNINGS BEFORE INTEREST,

INCOME TAXES AND DEPRECIATION AND AMORTIZATION

(In thousands)

(Unaudited)

	For the Three Months Ended June 30,		Six Months Ended	
	2007	2006	2007	2006
Net income Interest expense, net Provision for income taxes Depreciation and amortization	10,931		11,897	8,257 14,121
EBITDA	\$48,463	\$35 <b>,</b> 927	\$91 <b>,</b> 207	\$68,861

Source: Life Time Fitness, Inc.