

# CLEVELAND-CLIFFS INC.

# STEEL FOR A SUSTAINABLE SOCIETY



THE AMERICAN IRON AND STEEL COMPANY

# ABOUT CLEVELAND-CLIFFS INC.

Founded in 1847 as a mine operator, Cleveland-Cliffs is a leading steel company in North America today. The Company is vertically integrated from mined raw materials, direct reduced iron, and ferrous scrap to primary steelmaking and downstream finishing, stamping, tooling, and tubing.

Cleveland-Cliffs produces the highest quality steel by utilizing the best practices in the steel industry. With a vertically integrated profile, the company has more predictable costs throughout our supply chain and more control over our production from mining to downstream stamping and tubing.

Cliffs is the largest supplier of steel to the automotive industry in North America and serve a diverse range of other markets due to our comprehensive offering of flat-rolled steel products. Headquartered in Cleveland, Ohio, Cleveland-Cliffs employs approximately 30,000 people—including more than 90% of its hourly workforce represented by a labor union— across its operations in the United States and Canada.

# A FULLY-INTEGRATED STEELMAKING SYSTEM



# **Finishing & Coating**



Innovative and diverse downstream capabilities





Headquartered in Cleveland since 1847

\$19.2 billion Full-Year 2024 Consolidated Revenues

**\$1.2 billion** Full-Year 2024 Adjusted EBITDA

**30,000** Employees as of November 2024

# NYSE:CLF

# STEELMAKING RAW MATERIALS

Cleveland-Cliffs is widely recognized for its innovation in iron ore mining and processing technologies. The Company is a major supplier of iron ore pellets from its mines and pellet plants in Michigan and Minnesota. Cleveland-Cliffs produces various grades of pellets, including standard, fluxed and DR-grade, for its own internal supply and for steel producing customers.

#### **Blast Furnace Pellets**

Cleveland-Cliffs produces various grades of iron ore pellets for use in blast furnaces as part of the steelmaking process. While most iron ore producers mine, market and sell a commoditized product that is effectively fungible across most blast furnaces, Cliffs' production of custom-made pellets is the true differentiating factor when compared to its peers in the iron ore space.

#### **DR-Grade Pellets**

A product line of DR-grade pellets was developed for feedstock for the Direct Reduction facility and Hot-briquetted Iron (HBI) production. Cleveland-Cliffs' DR-grade pellets are 67.3% Fe and 2% silica, which are purer than standard iron ore pellets, and are tailor-made for HBI production.

#### **Metallics**

The most modern, efficient and environmentally compliant direct reduction plant in the world, Cleveland-Cliffs' Toledo Direct Reduction facility is the first producer of high-grade, ore-based metallics in the U.S. Great Lakes region. HBI is compacted in the shape of briquettes designed for ease of shipping and handling. The Toledo Direct Reduction facility is a key, environmentally friendly supplier for Cleveland-Cliffs' own steel facilities as well as a supplier to steel producers.

#### **Cokemaking/Coal Mining**

World-class blast furnace operation demands the highest quality of raw materials, operations and operators. Coke is an important raw material fed into the blast furnace in terms of effect on blast furnace operation and hot metal quality.

#### Scrap

With Ferrous Processing and Trading Company, Cleveland-Cliffs has grown its prime scrap presence through existing relationships with industrial steel consumers. All of the steel we produce contains recycled contents.



Iron Ore Pellets

Hot Briquetted Iron (HBI)

# STEELMAKING

Cleveland-Cliffs is a leading producer of flat-rolled carbon, plate, stainless, electrical and long steel products, and a provider of carbon and stainless steel tubing products, die design and tooling, and hot- and cold-stamped components. To meet customers' most demanding requirements, the Cleveland-Cliffs' team creates innovative steel solutions for many different industries. This includes automotive applications in body panels and structures, specialty exhaust system steels, and materials for hybrid and electric vehicle drive trains. An offering of innovative products is available for the appliance, industrial and construction markets, including a variety of specialty stainless steel products and world class electrical steels used in motors and transformers for power distribution and generation.

### **Carbon Steels**

The Company offers Carbon Steels with a diverse range of mechanical properties and alloys, making them the ideal material for various applications. The focus is to continually innovate and produce high quality steels for the future. Carbon Steel offerings include: Hot Rolled, Cold Rolled, Electrogalvanized, Hot Dip Galvanized, Hot Dip Galvannealed, Aluminized Type 1, Aluminized Type 2, Enamel & Galvalume.

### **Electrical Steels**

Cleveland-Cliffs is the only U.S. producer of electrical steels that are essential for the transformers that distribute power efficiently across the electrical grid. Highly engineered electrical steels are essential to modern day living. Looking to the future, Cleveland-Cliffs is working to develop the next generation of electrical steels that will power more efficient transformers, generators and motors - including motors used in hybrid and electric vehicles.



### **Stainless Steels**

Corrosion resistance is the main advantage of stainless steel. The Company manufactures over 50 stainless steel alloys, particularly specialized grades offering unique properties for durability, strength, fabrication and temperature resistance, as well as an aesthetically attractive line of finishes to meet customer needs. Depending on the grade, stainless steel applications are used in automotive exhaust systems, automotive trim, cookware, cutlery, furnaces and more.

#### Plate

Steel Plate is steel that is generally heavier than 3/16-inchthick and greater than 48 inches wide. The carbon and highstrength low alloy (HSLA) steel plate is used in a variety of applications, such as storage tanks, ships and railcars, large diameter pipe, wind towers, machinery parts and offshore structures. More specialized steel plate, such as alloy plate, can have superior strength and performance characteristics for particular applications. These applications could include the manufacture of construction, mining and logging equipment, pressure vessels, the fabrication of bridges and buildings, military armor and hard rock processing equipment.

#### **Long Products**

Long product offerings include a selection of sheet piles, rails and quality wire rod. The offering is a wide range of sections to meet the demands of downstream customers.



# CLIFFS COMPANY OFFICES AND OPERATIONS



Cleveland-Cliffs Headquarters

# **Steelmaking and Finishing Facilities**

- 1. Burns Harbor
- 2. Burns Harbor Plate & Gary Plate
- 3. Butler Works
- 4. Cleveland Works
- 5. Coatesville
- 6. Columbus Coatings
- 7. Conshohocken
- 8. Coshocton Works
- 9. Dearborn Works
- 10. Indiana Harbor
- 11. Mansfield Works
- 12. Middletown Works
- 13. New Carlisle
- 14. Piedmont
- 15. Riverdale (Full Idle)
- 16. Rockport Works
- 17. Steelton (Full Idle)
- 18. Zanesville Works



### Stelco

- 19. Stelco Hamilton Works
- 20. Stelco Lake Erie Works



# **Tooling and Stamping**

- 21. Bowling Green
- 22. Cleveland, TN
- 23. Sylacauga
- 24. Windsor & Ontario
- 25. TIllonsburg/Otterville



#### Tubular

26. Columbus, IN 27. Walbridge

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# Iron Ore Mines and Pellet Plants

- 28. Hibbing
- 29. Minorca (Full Idle)
- 30. Northshore
- 31. Tilden
- 32. United Taconite



## **Coal/Coke Production Facilities**

- 33. Monessen
- 34. Princeton
- 35. Warren

# FPT Scrap Processing

- 36. FPT Florida Locations (2)
- 37. FPT Michigan Locations (12)
- 38. FPT Ohio Locations (5)
- 39. FPT Tennessee Locations (2)
- 40. FPT Ontario Location



## **Direct Reduced Iron**

41. Toledo Direct Reduction Plant

# **TUBULAR COMPONENTS**



Steel tubing is used in machined or formed parts of industrial, automotive, farm machinery, aircraft, transportation, materials handling, and household equipment. It is produced to exact outside diameter and wall thickness dimensions. The extensive range of carbon and stainless tubing is available in mill lengths and a selection of cutting and end finishing options.

# **TOOLING AND STAMPING**

### **Tool and Die**

Cleveland-Cliffs Tooling and Stamping is an advanced manufacturing and engineering services company, producing the innovative designs. State-of-the-art tool build facilities are supported by highly talented tactical specialists, accessing the latest efficiencies that technology has to offer. With expertise in robotic transfer, progressive, automated transfer, and hot-stamp tooling, the organization offers a broad range of tool build capabilities. Tool building supports both hot and cold stamping operations.

### **Automotive Parts and Components**

Cleveland-Cliffs' automotive stamping services offer manufacturing and engineering services to produce innovative, lightweight components and subassemblies. With a track record of designing tools customers believed impossible to manufacture, Cleveland-Cliffs is one of the few companies in the market that can provide the full catalog of formed, and assembled components. Whether it be hot stamped press hardenable steel or cold stamped advanced high strength steel, the company is a leader in die design and tooling and process.



# THE RESEARCH AND INNOVATION CENTER

Cleveland-Cliffs has an extensive history of being an innovator dating back more than a century. From upstream research and development, to downstream applications, the Company has dedicated technical and engineering resources that begin with improving customers' production and manufacturing performance to applications for their end product use.

The Research and Innovation Center (RIC) expands its capabilities to bring new steel products to the marketplace. These products include next-generation advanced high strength carbon and specialty steels to help automotive customers design lighter, more fuel-efficient vehicles that maintain superior strength and safety performance. For the mining segment, the Cliffs Technology Group is vital to efforts related to product development, process improvements, ore reserve optimization, cost reduction, risk management, pellet quality, safety and environmental compliance.

# LEADERSHIP IN SUSTAINABILITY

We recognize that all aspects of steelmaking, from the extraction and processing of the earth's mineral resources to the manufacture and finishing of steel, to sourcing prime scrap to create a closed-loop steel recycling program, must be accomplished in a responsible manner that minimizes impacts on the environment and creates value for our stakeholders and society. Environmental stewardship is an essential element of our sustainable business strategy and is at the heart of our efforts to earn and maintain our social license to operate.

### 2023 Performance Metrics

Cleveland-Cliffs Sustainability Report 2023 presents continued progress on environmental, social, and governance performance for 2023, including our achievements in greenhouse gas (GHG) reductions and decarbonization initiatives.

## Average Emissions Intensity of Cliffs' Integrated Mills (Scope 1 & 2)





### **Company-wide Emissions Intensity**

This chart shows facility-wide Scope 1 and 2 locationbased emissions from all Cliffs production operations (including mining, pelletizing, cokemaking, direct reduction, ironmaking and steelmaking, downstream finishing, tooling, stamping, tubular components, and scrap processing facilities), with the combined production of crude cast steel from both BOF and EAF steel shops as the denominator. Scope 1 emissions are inclusive of facility-wide process and combustion emissions as reported to U.S. EPA; onsite mobile equipment emissions; and facility-wide process and combustion emissions from facilities below the U.S. EPA reporting threshold.



metric tons CO2e / metric ton crude steel



Cleveland-Cliffs Inc. 200 Public Square, Suite 3300, Cleveland, OH 44114 216.694.5700 clevelandcliffs.com