

# 2016

# **Financial Statements and Supplemental Information**

For the Fiscal Year Ended December 31, 2016

# FINANCIAL SECTION

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#### **BUSINESS PROFILE**

	Earning	s After	Average	e Capital	Returi Average (		Capita Exploi	
	Income		U	loyed	Emplo	-	Expend	
Financial	2016	2015	2016	2015	2016	2015	2016	2015
		(millions o	of dollars)		(perce	ent)	(millions of	dollars)
Upstream								
United States	(4,151)	(1,079)	62,114	64,086	(6.7)	(1.7)	3,518	7,822
Non-U.S.	4,347	8,180	107,941	105,868	4.0	7.7	11,024	17,585
Total	196	7,101	170,055	169,954	0.1	4.2	14,542	25,407
Downstream								
United States	1,094	1,901	7,573	7,497	14.4	25.4	839	1,039
Non-U.S.	3,107	4,656	14,231	15,756	21.8	29.6	1,623	1,574
Total	4,201	6,557	21,804	23,253	19.3	28.2	2,462	2,613
Chemical		•						
United States	1,876	2,386	9,018	7,696	20.8	31.0	1,553	1,945
Non-U.S.	2,739	2,032	15,826	16,054	17.3	12.7	654	898
Total	4,615	4,418	24,844	23,750	18.6	18.6	2,207	2,843
Corporate and financing	(1,172)	(1,926)	(4,477)	(8,202)	-	-	93	188
Total	7,840	16,150	212,226	208,755	3.9	7.9	19,304	31,051

See Frequently Used Terms for a definition and calculation of capital employed and return on average capital employed.

Operating	2016	2015		2016	2015
-	(thousands of i	barrels daily)		(thousands of	barrels daily)
Net liquids production			Refinery throughput		
United States	494	476	United States	1,591	1,709
Non-U.S.	1,871	1,869	Non-U.S.	2,678	2,723
Total	2,365	2,345	Total	4,269	4,432
	(millions of cul	bic feet daily)		(thousands of	barrels daily)
Natural gas production available	for sale		Petroleum product sales (2)		
United States	3,078	3,147	United States	2,250	2,521
Non-U.S.	7,049	7,368	Non-U.S.	3,232	3,233
Total	10,127	10,515	Total	5,482	5,754
(the	ousands of oil-equivalent i	barrels daily)		(thousands o	f metric tons)
Oil-equivalent production (1)	4,053	4,097	Chemical prime product sales (2)(3)		
			United States	9,576	9,664
			Non-U.S.	15,349	15,049
			Total	24,925	24,713

- (1) Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels.
- (2) Petroleum product and chemical prime product sales data reported net of purchases/sales contracts with the same counterparty.
- (3) Prime product sales are total product sales excluding carbon black oil and sulfur. Prime product sales include ExxonMobil's share of equity company volumes and finished-product transfers to the Downstream.

#### FINANCIAL INFORMATION

	2016	2015	2014	2013	2012
	(	millions of dolla	rs, except per sha	re amounts)	
Sales and other operating revenue (1)	218,608	259,488	394,105	420,836	451,509
Earnings					
Upstream	196	7,101	27,548	26,841	29,895
Downstream	4,201	6,557	3,045	3,449	13,190
Chemical	4,615	4,418	4,315	3,828	3,898
Corporate and financing	(1,172)	(1,926)	(2,388)	(1,538)	(2,103)
Net income attributable to ExxonMobil	7,840	16,150	32,520	32,580	44,880
Earnings per common share	1.88	3.85	7.60	7.37	9.70
Earnings per common share – assuming dilution	1.88	3.85	7.60	7.37	9.70
Cash dividends per common share	2.98	2.88	2.70	2.46	2.18
Earnings to average ExxonMobil share of equity (percent)	4.6	9.4	18.7	19.2	28.0
Working capital	(6,222)	(11,353)	(11,723)	(12,416)	321
Ratio of current assets to current liabilities (times)	0.87	0.79	0.82	0.83	1.01
Additions to property, plant and equipment	16,100	27,475	34,256	37,741	35,179
Property, plant and equipment, less allowances	244,224	251,605	252,668	243,650	226,949
Total assets	330,314	336,758	349,493	346,808	333,795
Exploration expenses, including dry holes	1,467	1,523	1,669	1,976	1,840
Research and development costs	1,058	1,008	971	1,044	1,042
Long-term debt	28,932	19,925	11,653	6,891	7,928
Total debt	42,762	38,687	29,121	22,699	11,581
Fixed-charge coverage ratio (times)	5.7	17.6	46.9	55.7	62.4
Debt to capital (percent)	19.7	18.0	13.9	11.2	6.3
Net debt to capital (percent) (2)	18.4	16.5	11.9	9.1	1.2
ExxonMobil share of equity at year-end	167,325	170,811	174,399	174,003	165,863
ExxonMobil share of equity per common share	40.34	41.10	41.51	40.14	36.84
Weighted average number of common shares					
outstanding (millions)	4,177	4,196	4,282	4,419	4,628
Number of regular employees at year-end (thousands) (3)	71.1	73.5	75.3	75.0	76.9
CORS employees not included above (thousands) (4)	1.6	2.1	8.4	9.8	11.1

<sup>(1)</sup> Sales and other operating revenue includes sales-based taxes of \$21,090 million for 2016, \$22,678 million for 2015, \$29,342 million for 2014, \$30,589 million for 2013 and \$32,409 million for 2012.

<sup>(2)</sup> Debt net of cash, excluding restricted cash.

<sup>(3)</sup> Regular employees are defined as active executive, management, professional, technical and wage employees who work full time or part time for the Corporation and are covered by the Corporation's benefit plans and programs.

<sup>(4)</sup> CORS employees are employees of company-operated retail sites.

#### FREQUENTLY USED TERMS

Listed below are definitions of several of ExxonMobil's key business and financial performance measures. These definitions are provided to facilitate understanding of the terms and their calculation.

#### **Cash Flow From Operations and Asset Sales**

Cash flow from operations and asset sales is the sum of the net cash provided by operating activities and proceeds associated with sales of subsidiaries, property, plant and equipment, and sales and returns of investments from the Consolidated Statement of Cash Flows. This cash flow reflects the total sources of cash from both operating the Corporation's assets and from the divesting of assets. The Corporation employs a long-standing and regular disciplined review process to ensure that all assets are contributing to the Corporation's strategic objectives. Assets are divested when they are no longer meeting these objectives or are worth considerably more to others. Because of the regular nature of this activity, we believe it is useful for investors to consider proceeds associated with asset sales together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities, including shareholder distributions.

Cash flow from operations and asset sales	2016	2015	2014
		(millions of dollars)	_
Net cash provided by operating activities  Proceeds associated with sales of subsidiaries, property, plant and equipment,	22,082	30,344	45,116
and sales and returns of investments	4,275	2,389	4,035
Cash flow from operations and asset sales	26,357	32,733	49,151

#### **Capital Employed**

Capital employed is a measure of net investment. When viewed from the perspective of how the capital is used by the businesses, it includes ExxonMobil's net share of property, plant and equipment and other assets less liabilities, excluding both short-term and long-term debt. When viewed from the perspective of the sources of capital employed in total for the Corporation, it includes ExxonMobil's share of total debt and equity. Both of these views include ExxonMobil's share of amounts applicable to equity companies, which the Corporation believes should be included to provide a more comprehensive measure of capital employed.

Capital employed	2016	2015	2014
		$(millions\ of\ dollars)$	
Business uses: asset and liability perspective			
Total assets	330,314	336,758	349,493
Less liabilities and noncontrolling interests share of assets and liabilities			
Total current liabilities excluding notes and loans payable	(33,808)	(35,214)	(47,165)
Total long-term liabilities excluding long-term debt	(79,914)	(86,047)	(92,143)
Noncontrolling interests share of assets and liabilities	(8,031)	(8,286)	(9,099)
Add ExxonMobil share of debt-financed equity company net assets	4,233	4,447	4,766
Total capital employed	212,794	211,658	205,852
Total corporate sources: debt and equity perspective			
Notes and loans payable	13,830	18,762	17,468
Long-term debt	28,932	19,925	11,653
ExxonMobil share of equity	167,325	170,811	174,399
Less noncontrolling interests share of total debt	(1,526)	(2,287)	(2,434)
Add ExxonMobil share of equity company debt	4,233	4,447	4,766
Total capital employed	212,794	211,658	205,852

#### FREQUENTLY USED TERMS

#### **Return on Average Capital Employed**

Return on average capital employed (ROCE) is a performance measure ratio. From the perspective of the business segments, ROCE is annual business segment earnings divided by average business segment capital employed (average of beginning and end-of-year amounts). These segment earnings include ExxonMobil's share of segment earnings of equity companies, consistent with our capital employed definition, and exclude the cost of financing. The Corporation's total ROCE is net income attributable to ExxonMobil excluding the after-tax cost of financing, divided by total corporate average capital employed. The Corporation has consistently applied its ROCE definition for many years and views it as the best measure of historical capital productivity in our capital-intensive, long-term industry, both to evaluate management's performance and to demonstrate to shareholders that capital has been used wisely over the long term. Additional measures, which are more cash flow based, are used to make investment decisions.

Return on average capital employed	2016	2015	2014	
		(millions of dollars)		
Net income attributable to ExxonMobil	7,840	16,150	32,520	
Financing costs (after tax)				
Gross third-party debt	(683)	(362)	(140)	
ExxonMobil share of equity companies	(225)	(170)	(256)	
All other financing costs – net	423	88	(68)	
Total financing costs	(485)	(444)	(464)	
Earnings excluding financing costs	8,325	16,594	32,984	
Average capital employed	212,226	208,755	203,110	
Return on average capital employed – corporate total	3.9%	7.9%	16.2%	

#### QUARTERLY INFORMATION

			2016					2015		
	First	Second	Third	Fourth		First	Second	Third	Fourth	
¥7.1	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Volumes Production of crude oil,				,	41 1	C 1 1 1 1 1				
natural gas liquids, synthetic oil and bitumen	2,538	2,330	2,211	2,384	2,365	barrels daily) 2,277	2,291	2,331	2,481	2,345
Refinery throughput	4,185	4,152	4,365	4,371	4,269	4,546	4,330	4,457	4,395	4,432
Petroleum product sales (1)	5,334	5,500	5,585	5,506	5,482	5,814	5,737	5,788	5,679	5,754
Natural gas production				(	millions of ci	ubic feet daily)				
available for sale	10,724	9,762	9,601	10,424	10,127	11,828	10,128	9,524	10,603	10,515
				(thousar	nds of oil-equ	uivalent barrels	s daily)			
Oil-equivalent production (2)	4,325	3,957	3,811	4,121	4,053	4,248	3,979	3,918	4,248	4,097
					(thousands o	f metric tons)				
Chemical prime product sales (1) (3)	6,173	6,310	6,133	6,309	24,925	6,069	6,078	6,082	6,484	24,713
Summarized financial data										
Sales and other operating					(millions	of dollars)				
revenue (4)	47,105	56,360	56,767	58,376	218,608	64,758	71,360	65,679	57,691	259,488
Gross profit (5) Net income attributable to	14,072	16,333	16,418	13,379	60,202	19,030	20,362	20,247	16,211	75,850
ExxonMobil (6)	1,810	1,700	2,650	1,680	7,840	4,940	4,190	4,240	2,780	16,150
Per share data					(dollars i	per share)				
Earnings per common share (7)	0.43	0.41	0.63	0.41	1.88	1.17	1.00	1.01	0.67	3.85
Earnings per common share	0.42	0.41	0.62	0.41	1.00		1.00	1.01	0.45	2.05
– assuming dilution (7)	0.43	0.41	0.63	0.41	1.88	1.17	1.00	1.01	0.67	3.85
Dividends per common share	0.73	0.75	0.75	0.75	2.98	0.69	0.73	0.73	0.73	2.88
Common stock prices										
High	85.10	93.83	95.55	93.22	95.55	93.45	90.09	83.53	87.44	93.45
Low	71.55	81.99	82.29	82.76	71.55	82.68	82.80	66.55	73.03	66.55

- (1) Petroleum product and chemical prime product sales data reported net of purchases/sales contracts with the same counterparty.
- (2) Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels.
- (3) Prime product sales are total product sales excluding carbon black oil and sulfur. Prime product sales include ExxonMobil's share of equity company volumes and finished-product transfers to the Downstream.
- (4) Includes amounts for sales-based taxes.
- (5) Gross profit equals sales and other operating revenue less estimated costs associated with products sold.
- (6) Fourth quarter 2016 included an Upstream impairment charge of \$2,027 million.
- (7) Computed using the average number of shares outstanding during each period. The sum of the four quarters may not add to the full year.

The price range of ExxonMobil common stock is as reported on the composite tape of the several U.S. exchanges where ExxonMobil common stock is traded. The principal market where ExxonMobil common stock (XOM) is traded is the New York Stock Exchange, although the stock is traded on other exchanges in and outside the United States.

There were 403,868 registered shareholders of ExxonMobil common stock at December 31, 2016. At January 31, 2017, the registered shareholders of ExxonMobil common stock numbered 402,598.

On January 25, 2017, the Corporation declared a \$0.75 dividend per common share, payable March 10, 2017.

FUNCTIONAL EARNINGS	2016	2015	2014	
	(millions of dollars, except per share amount			
Earnings (U.S. GAAP)				
Upstream				
United States	(4,151)	(1,079)	5,197	
Non-U.S.	4,347	8,180	22,351	
Downstream				
United States	1,094	1,901	1,618	
Non-U.S.	3,107	4,656	1,427	
Chemical				
United States	1,876	2,386	2,804	
Non-U.S.	2,739	2,032	1,511	
Corporate and financing	_(1,172)	(1,926)	(2,388)	
Net income attributable to ExxonMobil (U.S. GAAP)	7,840	16,150	32,520	
Earnings per common share	1.88	3.85	7.60	
Earnings per common share – assuming dilution	1.88	3.85	7.60	

References in this discussion to total corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless otherwise indicated, references to earnings, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

#### FORWARD-LOOKING STATEMENTS

Statements in this discussion regarding expectations, plans and future events or conditions are forward-looking statements. Actual future financial and operating results or conditions, including demand growth and energy source mix; government policies relating to climate change; project plans, capacities, schedules and costs; production growth and mix; rates of field decline; asset carrying values; proved reserves; financing sources; the resolution of contingencies and uncertain tax positions; and environmental and capital expenditures; could differ materially depending on a number of factors, such as changes in the supply of and demand for crude oil, natural gas, and petroleum and petrochemical products and resulting price impacts; the outcome of commercial negotiations; the impact of fiscal and commercial terms; political or regulatory events; the outcome of exploration and development projects, and other factors discussed herein and in Item 1A. Risk Factors of ExxonMobil's 2016 Form 10-K.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports.

#### **OVERVIEW**

The following discussion and analysis of ExxonMobil's financial results, as well as the accompanying financial statements and related notes to consolidated financial statements to which they refer, are the responsibility of the management of Exxon Mobil Corporation. The Corporation's accounting and financial reporting fairly reflect its straightforward business model involving the extracting, manufacturing and marketing of hydrocarbons and hydrocarbon-based products. The Corporation's business model involves the production (or purchase), manufacture and sale of physical products, and all commercial activities are directly in support of the underlying physical movement of goods.

ExxonMobil, with its resource base, financial strength, disciplined investment approach and technology portfolio, is well-positioned to participate in substantial investments to develop new energy supplies. The company's integrated business model, with significant investments in Upstream, Downstream and Chemical segments, reduces the Corporation's risk from changes in commodity prices. While commodity prices are volatile on a short-term basis and depend on supply and demand, ExxonMobil's investment decisions are based on our long-term business outlook, using a disciplined approach in selecting and pursuing the most attractive investment opportunities. The corporate plan is a fundamental annual management process that is the basis for setting near-term operating and capital objectives in addition to providing the longer-term economic assumptions used for investment evaluation purposes. Volumes are based on individual field production profiles, which are also updated annually. Price ranges for crude oil, natural gas, refined products, and chemical products are based on corporate plan assumptions developed annually by major region and are utilized for investment evaluation purposes. Major investment opportunities are evaluated over a range of economic scenarios. Once major investments are made, a reappraisal process is completed to ensure relevant lessons are learned and improvements are incorporated into future projects.

#### BUSINESS ENVIRONMENT AND RISK ASSESSMENT

#### **Long-Term Business Outlook**

By 2040, the world's population is projected to grow to approximately 9 billion people, or about 1.8 billion more than in 2015. Coincident with this population increase, the Corporation expects worldwide economic growth to average close to 3 percent per year. As economies and populations grow, and as living standards improve for billions of people, the need for energy will continue to rise. Even with significant efficiency gains, global energy demand is projected to rise by about 25 percent from 2015 to 2040. This demand increase is expected to be concentrated in developing countries (i.e., those that are not member nations of the Organisation for Economic Co-operation and Development).

As expanding prosperity drives global energy demand higher, increasing use of energy-efficient technologies and practices as well as lower-emission fuels will continue to help significantly reduce energy consumption and emissions per unit of economic output over time. Substantial efficiency gains are likely in all key aspects of the world's economy through 2040, affecting energy requirements for transportation, power generation, industrial applications, and residential and commercial needs.

Energy for transportation – including cars, trucks, ships, trains and airplanes – is expected to increase by about 25 percent from 2015 to 2040. The growth in transportation energy demand is likely to account for approximately 60 percent of the growth in liquid fuels demand worldwide over this period. Nearly all the world's transportation fleets will continue to run on liquid fuels, which are abundant, widely available, easy to transport, and provide a large quantity of energy in small volumes.

Demand for electricity around the world is likely to increase approximately 60 percent from 2015 to 2040, led by a doubling of demand in developing countries. Consistent with this projection, power generation is expected to remain the largest and fastest-growing major segment of global energy demand. Meeting the expected growth in power demand will require a diverse set of energy sources. The share of coal-fired generation is likely to decline to less than 30 percent of the world's electricity in 2040, versus about 40 percent in 2015, in part as a result of policies to improve air quality as well as reduce greenhouse gas emissions to address the risks of climate change. From 2015 to 2040, the amount of electricity generated using natural gas, nuclear power, and renewables is likely to approximately double, and account for 90 percent of the growth in electricity supplies. By 2040, coal, natural gas and renewables are projected to each be generating in the range of 25-30 percent of electricity worldwide, although significant differences will exist across regions reflecting a wide range of factors including the cost and availability of energy types.

Liquid fuels provide the largest share of global energy supplies today reflecting broad-based availability, affordability, ease of distribution, and fitness as a practical solution to meet a wide variety of needs. By 2040, global demand for liquid fuels is projected to grow to approximately 112 million barrels of oil-equivalent per day, an increase of about 20 percent from 2015. Much of this demand today is met by crude production from traditional conventional sources; these supplies will remain important as significant development activity is expected to offset much of the natural declines from these fields. At the same time, a variety of emerging supply sources – including tight oil, deepwater, oil sands, natural gas liquids and biofuels – are expected to grow significantly to meet rising demand. The world's resource base is sufficient to meet projected demand through 2040 as technology advances

continue to expand the availability of economic supply options. However, access to resources and timely investments will remain critical to meeting global needs with reliable, affordable supplies.

Natural gas is a versatile fuel, suitable for a wide variety of applications, and it is expected to be the fastest-growing major fuel source from 2015 to 2040, meeting about 40 percent of global energy demand growth. Global natural gas demand is expected to rise about 45 percent from 2015 to 2040, with about 45 percent of that increase in the Asia Pacific region. Helping meet these needs will be significant growth in supplies of unconventional gas - the natural gas found in shale and other rock formations that was once considered uneconomic to produce. In total, about 60 percent of the growth in natural gas supplies is expected to be from unconventional sources. At the same time, conventionally-produced natural gas is likely to remain the cornerstone of supply, meeting about two-thirds of global demand in 2040. Worldwide liquefied natural gas (LNG) trade will expand significantly, likely reaching more than 2.5 times the level of 2015 by 2040, with much of this supply expected to meet rising demand in Asia Pacific.

The world's energy mix is highly diverse and will remain so through 2040. Oil is expected to remain the largest source of energy with its share remaining close to one-third in 2040. Coal is currently the second largest source of energy, but it is likely to lose that position to natural gas in the 2025-2030 timeframe. The share of natural gas is expected to reach 25 percent by 2040, while the share of coal falls to about 20 percent. Nuclear power is projected to grow significantly, as many nations are likely to expand nuclear capacity to address rising electricity needs as well as energy security and environmental issues. Total renewable energy is likely to reach about 15 percent of total energy by 2040, with biomass, hydro and geothermal contributing a combined share of more than 10 percent. Total energy supplied from wind, solar and biofuels is expected to increase rapidly, growing over 200 percent from 2015 to 2040, when they will be about 4 percent of world energy.

The Corporation anticipates that the world's available oil and gas resource base will grow not only from new discoveries, but also from reserve increases in previously discovered fields. Technology will underpin these increases. The cost to develop and supply these resources will be significant. According to the International Energy Agency, the investment required to meet oil and natural gas supply requirements worldwide over the period 2016-2040 will be about \$23 trillion (measured in 2015 dollars) or approximately \$900 billion per year on average.

International accords and underlying regional and national regulations covering greenhouse gas emissions continue to evolve with uncertain timing and outcome, making it difficult to predict their business impact. For many years, the Corporation has taken into account policies established to reduce energy-related greenhouse gas emissions in its long-term Outlook for Energy, which is used as a foundation for assessing the business environment and business strategies and investments. The climate accord reached at the recent Conference of the Parties (COP 21) in Paris set many new goals, and many related policies are still emerging. Our Outlook reflects increasingly stringent climate policies and is consistent with the aggregation of Nationally Determined Contributions which were submitted by signatories to the United Nations Framework Convention on Climate Change (UNFCC) 2015 Paris Agreement. Our Outlook seeks to identify potential impacts of climate related policies, which often target specific sectors, by using various assumptions and tools including application of a proxy cost of carbon to estimate potential impacts on consumer demands. For purposes of the Outlook, a proxy cost on energy-related CO<sub>2</sub> emissions is assumed to reach about \$80 per tonne on average in 2040 in OECD nations. China and other leading non-OECD nations are expected to trail OECD policy initiatives. Nevertheless, as people and nations look for ways to reduce risks of global climate change, they will continue to need practical solutions that do not jeopardize the affordability or reliability of the energy they need. Thus, all practical and economically viable energy sources, both conventional and unconventional, will need to be pursued to continue meeting global energy demand, recognizing the scale and variety of worldwide energy needs as well as the importance of expanding access to modern energy to promote better standards of living for billions of people.

The information provided in the Long-Term Business Outlook includes ExxonMobil's internal estimates and forecasts based upon internal data and analyses as well as publicly available information from external sources including the International Energy Agency.

#### **Upstream**

ExxonMobil continues to maintain a diverse portfolio of exploration and development opportunities, which enables the Corporation to be selective, maximizing shareholder value and mitigating political and technical risks. ExxonMobil's fundamental Upstream business strategies guide our global exploration, development, production, and gas and power marketing activities. These strategies include capturing material and accretive opportunities to continually high-grade the resource portfolio, selectively developing attractive oil and natural gas resources, developing and applying high-impact technologies, and pursuing productivity and efficiency gains. These strategies are underpinned by a relentless focus on operational excellence, development of our employees, and investment in the communities within which we operate.

As future development projects and drilling activities bring new production online, the Corporation expects a shift in the geographic mix and in the type of opportunities from which volumes are produced. Oil equivalent production from North America is expected to increase over the next several years based on current investment plans, contributing over a third of total production. Further, the

proportion of our global production from resource types utilizing specialized technologies such as arctic, deepwater, unconventional drilling and production systems and LNG, is a slight majority of production and is expected to grow over the next few years. We do not anticipate that the expected change in the geographic mix of production volumes, and in the types of opportunities from which volumes will be produced, will have a material impact on the nature and the extent of the risks disclosed in Item 1A. Risk Factors of ExxonMobil's 2016 Form 10-K, or result in a material change in our level of unit operating expenses.

The Corporation anticipates several projects will come online over the next few years providing additional production capacity. However, actual volumes will vary from year to year due to the timing of individual project start-ups; operational outages; reservoir performance; performance of enhanced oil recovery projects; regulatory changes; the impact of fiscal and commercial terms; asset sales; weather events; price effects on production sharing contracts; changes in the amount and timing of capital investments that may vary depending on the oil and gas price environment; and other factors described in Item 1A. Risk Factors of ExxonMobil's 2016 Form 10-K.

The upstream industry environment has been challenged in recent years with abundant crude oil supply causing crude oil prices to decrease to levels not seen since 2004, and natural gas prices declined with increased supply. However, current market conditions are not necessarily indicative of future conditions. The markets for crude oil and natural gas have a history of significant price volatility. ExxonMobil believes prices over the long term will continue to be driven by market supply and demand, with the demand side largely being a function of global economic growth. On the supply side, prices may be significantly impacted by political events, the actions of OPEC and other large government resource owners, and other factors. To manage the risks associated with price, ExxonMobil evaluates annual plans and major investments across a range of price scenarios.

#### **Downstream**

ExxonMobil's Downstream is a large, diversified business with refining, logistics, and marketing complexes around the world. The Corporation has a presence in mature markets in North America and Europe, as well as in the growing Asia Pacific region.

ExxonMobil's fundamental Downstream business strategies competitively position the company across a range of market conditions. These strategies include targeting best-in-class operations in all aspects of the business, maximizing value from advanced technologies, capitalizing on integration across ExxonMobil businesses, selectively investing for resilient, advantaged returns, operating efficiently and effectively, and providing quality, valued and differentiated products and services to customers.

ExxonMobil's operating results, as noted in Item 2. Properties of ExxonMobil's 2016 Form 10-K, reflect 22 refineries, located in 14 countries, with distillation capacity of 4.9 million barrels per day and lubricant basestock manufacturing capacity of 126 thousand barrels per day. ExxonMobil's fuels and lubes marketing businesses have significant global reach, with multiple channels to market serving a diverse customer base. Our portfolio of world-renowned brands includes *Exxon*, *Mobil*, *Esso* and *Mobil* 1.

While demand remained strong in 2016, margins weakened as surplus distillate and gasoline production capacity created high inventories. North American refineries which benefited from cost-competitive feedstock and energy supplies saw lower margins as the differential between Brent and WTI narrowed after the elimination of the U.S. crude export ban. Margins in Europe and Asia weakened versus 2015, but reductions in supply and rising Asia demand kept those markets above bottom-of-cycle conditions seen in 2014. In the near term, we see variability in refining margins, with some regions seeing weaker margins as new capacity additions are expected to outpace growth in global demand for our products, which can also be affected by global economic conditions and regulatory changes.

Refining margins are largely driven by differences in commodity prices and are a function of the difference between what a refinery pays for its raw materials (primarily crude oil) and the market prices for the range of products produced (primarily gasoline, heating oil, diesel oil, jet fuel and fuel oil). Crude oil and many products are widely traded with published prices, including those quoted on multiple exchanges around the world (e.g., New York Mercantile Exchange and Intercontinental Exchange). Prices for these commodities are determined by the global marketplace and are influenced by many factors, including global and regional supply/demand balances, inventory levels, industry refinery operations, import/export balances, currency fluctuations, seasonal demand, weather and political climate.

ExxonMobil's long-term outlook is that industry refining margins will remain subject to intense competition as new capacity additions outpace the growth in global demand. ExxonMobil's integration across the value chain, from refining to marketing, enhances overall value in both fuels and lubricants businesses.

As described in more detail in Item 1A. Risk Factors of ExxonMobil's 2016 Form 10-K, proposed carbon policy and other climate-related regulations in many countries, as well as the continued growth in biofuels mandates, could have negative impacts on the Downstream business.

In the retail fuels marketing business, product cost volatility has contributed to a decline in margins. In 2016, ExxonMobil expanded its branded retail site network and progressed the multi-year transition of the direct served (i.e., dealer, company-operated) retail network in portions of Europe and Canada to a more capital-efficient Branded Wholesaler model. The company's lubricants

business continues to grow, leveraging world-class brands and integration with industry-leading basestock refining capability. ExxonMobil remains a market leader in the high-value synthetic lubricants sector, despite increasing competition.

The Downstream portfolio is continually evaluated during all parts of the business cycle, and numerous asset divestments have been made over the past decade. In 2016, the company divested its refinery in Torrance, California. When investing in the Downstream, ExxonMobil remains focused on selective and resilient projects. In 2016, construction continued on a new delayed coker unit at the refinery in Antwerp, Belgium, to upgrade low-value bunker fuel into higher value diesel products. Construction also progressed on a proprietary hydrocracker at the refinery in Rotterdam, Netherlands, to produce higher value ultra-low sulfur diesel and Group II basestocks. The Taicang, China, lubricants plant expansion was completed in April 2016, doubling the capacity of the facility. The Port Allen Aviation Lubricants Plant in Louisiana achieved full production during the year, and an expansion in Singapore is underway to support demand growth for finished lubricants in key markets. Finally, ExxonMobil announced plans to increase production of ultra-low sulfur fuels at the Beaumont, Texas, refinery by approximately 40,000 barrels per day.

#### Chemical

Worldwide petrochemical demand remained strong in 2016, led by growing demand from Asia Pacific manufacturers of industrial and consumer products. North America continued to benefit from abundant supplies of natural gas and gas liquids, providing both low-cost feedstock and energy. Specialty product margins moderated in 2016 with capacity additions exceeding demand growth.

ExxonMobil sustained its competitive advantage through continued operational excellence, investment and cost discipline, a balanced portfolio of products, and integration with refining and upstream operations, all underpinned by proprietary technology.

In 2016, we completed startup of the specialty elastomers project at our joint venture facility in Al-Jubail, Saudi Arabia. Construction continued on a major expansion at our Texas facilities, including a new world-scale ethane cracker and polyethylene lines, to capitalize on low-cost feedstock and energy supplies in North America and to meet rapidly growing demand for premium polymers. Construction of new halobutyl rubber and hydrocarbon resin units also progressed in Singapore to further extend our specialty product capacity in Asia Pacific. The company also announced plans to expand its polyethylene plant in Beaumont, Texas, and specialty elastomers plant in Newport, Wales.

#### **REVIEW OF 2016 AND 2015 RESULTS**

	2016	2015	2014
		(millions of dollars)	
Earnings (U.S. GAAP)  Net income attributable to ExxonMobil (U.S. GAAP)	7,840	16,150	32,520
Upstream	2016	2015	2014
		(millions of dollars)	
Upstream United States Non-U.S.	(4,151) 4,347	(1,079) 8,180	5,197 22,351
Total	196	7,101	27,548

#### 2016

Upstream earnings were \$196 million in 2016 and included an asset impairment charge of \$2,027 million mainly related to dry gas operations with undeveloped acreage in the Rocky Mountains region of the U.S. Current year earnings were down \$6,905 million from 2015. Lower realizations decreased earnings by \$5.3 billion. Favorable volume and mix effects increased earnings by \$130 million. The impairment charge reduced earnings by \$2 billion. All other items increased earnings by \$310 million, primarily due to lower expenses partly offset by the absence of favorable tax items from the prior year. On an oil equivalent basis, production of 4.1 million barrels per day was down slightly compared to 2015. Liquids production of 2.4 million barrels per day increased 20,000 barrels per day with increased project volumes, mainly in Canada, Indonesia and Nigeria, partly offset by field decline, the impact from Canadian wildfires, and downtime notably in Nigeria. Natural gas production of 10.1 billion cubic feet per day decreased 388 million cubic feet per day from 2015 as field decline, regulatory restrictions in the Netherlands and divestments were partly offset by higher project volumes and work programs. U.S. Upstream earnings declined \$3,072 million from 2015 to a loss of \$4,151 million, and included the impairment charge of \$2,027 million. Earnings outside the U.S. were \$4,347 million, down \$3,833 million from the prior year.

#### 2015

Upstream earnings were \$7,101 million, down \$20,447 million from 2014. Lower realizations decreased earnings by \$18.8 billion. Favorable volume and mix effects increased earnings by \$810 million, including contributions from new developments. All other items decreased earnings by \$2.4 billion, primarily due to lower asset management gains and approximately \$500 million of lower favorable one-time tax effects, partly offset by lower expenses of about \$230 million. On an oil-equivalent basis, production of 4.1 million barrels per day was up 3.2 percent compared to 2014. Liquids production of 2.3 million barrels per day increased 234,000 barrels per day, with project ramp-up and entitlement effects partly offset by field decline. Natural gas production of 10.5 billion cubic feet per day decreased 630 million cubic feet per day from 2014 as regulatory restrictions in the Netherlands and field decline were partly offset by project ramp-up, work programs and entitlement effects. U.S. Upstream earnings declined \$6,276 million from 2014 to a loss of \$1,079 million in 2015. Earnings outside the U.S. were \$8,180 million, down \$14,171 million from the prior year.

#### **Upstream Additional Information**

	2016	2015
	(thousands of bo	arrels daily)
Volumes Reconciliation (Oil-equivalent production) (1)		
Prior year	4,097	3,969
Entitlements - Net Interest	9	(14)
Entitlements - Price / Spend / Other	(23)	168
Quotas	-	-
Divestments	(34)	(25)
United Arab Emirates Onshore Concession Expiry	-	(6)
Growth / Other	4	5
Current Year	4,053	4,097

(1) Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels.

Listed below are descriptions of ExxonMobil's volumes reconciliation factors which are provided to facilitate understanding of the terms.

Entitlements - Net Interest are changes to ExxonMobil's share of production volumes caused by non-operational changes to volume-determining factors. These factors consist of net interest changes specified in Production Sharing Contracts (PSCs) which typically occur when cumulative investment returns or production volumes achieve defined thresholds, changes in equity upon achieving pay-out in partner investment carry situations, equity redeterminations as specified in venture agreements, or as a result of the termination or expiry of a concession. Once a net interest change has occurred, it typically will not be reversed by subsequent events, such as lower crude oil prices.

Entitlements - Price, Spend and Other are changes to ExxonMobil's share of production volumes resulting from temporary changes to non-operational volume-determining factors. These factors include changes in oil and gas prices or spending levels from one period to another. According to the terms of contractual arrangements or government royalty regimes, price or spending variability can increase or decrease royalty burdens and/or volumes attributable to ExxonMobil. For example, at higher prices, fewer barrels are required for ExxonMobil to recover its costs. These effects generally vary from period to period with field spending patterns or market prices for oil and natural gas. Such factors can also include other temporary changes in net interest as dictated by specific provisions in production agreements.

Quotas are changes in ExxonMobil's allowable production arising from production constraints imposed by countries which are members of the Organization of the Petroleum Exporting Countries (OPEC). Volumes reported in this category would have been readily producible in the absence of the quota.

*Divestments* are reductions in ExxonMobil's production arising from commercial arrangements to fully or partially reduce equity in a field or asset in exchange for financial or other economic consideration.

Growth and Other factors comprise all other operational and non-operational factors not covered by the above definitions that may affect volumes attributable to ExxonMobil. Such factors include, but are not limited to, production enhancements from project and work program activities, acquisitions including additions from asset exchanges, downtime, market demand, natural field decline, and any fiscal or commercial terms that do not affect entitlements.

#### **Downstream**

	2016	2015	2014
		(millions of dollars)	
Downstream			
United States	1,094	1,901	1,618
Non-U.S.	3,107	4,656	1,427
Total	4,201	6,557	3,045

#### 2016

Downstream earnings of \$4,201 million decreased \$2,356 million from 2015. Weaker refining and marketing margins decreased earnings by \$3.8 billion, while volume and mix effects increased earnings by \$560 million. All other items increased earnings by \$920 million, mainly reflecting gains from divestments, notably in Canada. Petroleum product sales of 5.5 million barrels per day were 272,000 barrels per day lower than 2015 mainly reflecting the divestment of refineries in California and Louisiana. U.S. Downstream earnings were \$1,094 million, a decrease of \$807 million from 2015. Non-U.S. Downstream earnings were \$3,107 million, down \$1,549 million from the prior year.

#### 2015

Downstream earnings of \$6,557 million increased \$3,512 million from 2014. Stronger margins increased earnings by \$4.1 billion, while volume and mix effects decreased earnings by \$200 million. All other items decreased earnings by \$420 million, reflecting nearly \$560 million in higher maintenance expense and about \$280 million in unfavorable inventory impacts, partly offset by favorable foreign exchange effects. Petroleum product sales of 5.8 million barrels per day were 121,000 barrels per day lower than 2014. U.S. Downstream earnings were \$1,901 million, an increase of \$283 million from 2014. Non-U.S. Downstream earnings were \$4,656 million, up \$3,229 million from the prior year.

#### Chemical

	2016	2015	2014
		(millions of dollars)	
Chemical			
United States	1,876	2,386	2,804
Non-U.S.	2,739	2,032	1,511
Total	4,615	4,418	4,315

#### 2016

Chemical earnings of \$4,615 million increased \$197 million from 2015. Stronger margins increased earnings by \$440 million. Favorable volume and mix effects increased earnings by \$100 million. All other items decreased earnings by \$340 million, primarily due to the absence of U.S. asset management gains. Prime product sales of 24.9 million metric tons were up 212,000 metric tons from 2015. U.S. Chemical earnings were \$1,876 million, down \$510 million from 2015 reflecting the absence of asset management gains. Non-U.S. Chemical earnings of \$2,739 million were \$707 million higher than the prior year.

#### 2015

Chemical earnings of \$4,418 million increased \$103 million from 2014. Stronger margins increased earnings by \$590 million. Favorable volume and mix effects increased earnings by \$220 million. All other items decreased earnings by \$710 million, reflecting about \$680 million in unfavorable foreign exchange effects and \$220 million in negative tax and inventory impacts, partly offset by asset management gains. Prime product sales of 24.7 million metric tons were up 478,000 metric tons from 2014. U.S. Chemical earnings were \$2,386 million, down \$418 million from 2014. Non-U.S. Chemical earnings were \$2,032 million, \$521 million higher than the prior year.

#### **Corporate and Financing**

	2016	2015	2014
		(millions of dollars)	
Corporate and financing	(1,172)	(1,926)	(2,388)

#### 2016

Corporate and financing expenses of \$1,172 million in 2016 were \$754 million lower than 2015 mainly reflecting favorable non-U.S. tax items.

#### 2015

Corporate and financing expenses were \$1,926 million in 2015 compared to \$2,388 million in 2014, with the decrease due mainly to net favorable tax-related items.

#### LIQUIDITY AND CAPITAL RESOURCES

#### Sources and Uses of Cash

2016	2015	2014
	(millions of dollars)	
22,082	30,344	45,116
(12,403)	(23,824)	(26,975)
(9,293)	(7,037)	(17,888)
(434)	(394)	(281)
(48)	(911)	(28)
	(December 31)	
3,657	3,705	4,616
-	-	42
3,657	3,705	4,658
	22,082 (12,403) (9,293) (434) (48) 3,657	(millions of dollars)  22,082 30,344 (12,403) (23,824) (9,293) (7,037) (434) (394) (48) (911)  (December 31) 3,657 3,705

Total cash and cash equivalents were \$3.7 billion at the end of 2016, essentially in line with the prior year. The major sources of funds in 2016 were net income including noncontrolling interests of \$8.4 billion, the adjustment for the noncash provision of \$22.3 billion for depreciation and depletion, proceeds from asset sales of \$4.3 billion, and a net debt increase of \$4.3 billion. The major uses of funds included spending for additions to property, plant and equipment of \$16.2 billion, dividends to shareholders of \$12.5 billion, the adjustment for non-cash deferred income tax credits of \$4.4 billion, and a change in working capital, excluding cash and debt, of \$1.4 billion.

Total cash and cash equivalents were \$3.7 billion at the end of 2015, \$1.0 billion lower than the prior year. The major sources of funds in 2015 were net income including noncontrolling interests of \$16.6 billion, the adjustment for the noncash provision of \$18.0 billion for depreciation and depletion, and a net debt increase of \$9.3 billion. The major uses of funds included spending for additions to property, plant and equipment of \$26.5 billion, the purchase of shares of ExxonMobil stock of \$4.0 billion, dividends to shareholders of \$12.1 billion and a change in working capital, excluding cash and debt, of \$3.1 billion.

The Corporation has access to significant capacity of long-term and short-term liquidity. Internally generated funds are expected to cover the majority of financial requirements, supplemented by long-term and short-term debt. On December 31, 2016, the Corporation had unused committed short-term lines of credit of \$5.5 billion and unused committed long-term lines of credit of \$0.3 billion. Cash that may be temporarily available as surplus to the Corporation's immediate needs is carefully managed through counterparty quality and investment guidelines to ensure it is secure and readily available to meet the Corporation's cash requirements and to optimize returns.

To support cash flows in future periods the Corporation will need to continually find and develop new fields, and continue to develop and apply new technologies and recovery processes to existing fields, in order to maintain or increase production. After a period of production at plateau rates, it is the nature of oil and gas fields eventually to produce at declining rates for the remainder of their economic life. Averaged over all the Corporation's existing oil and gas fields and without new projects, ExxonMobil's production is expected to decline at an average of approximately 3 percent per year over the next few years. Decline rates can vary widely by individual field due to a number of factors, including, but not limited to, the type of reservoir, fluid properties, recovery

mechanisms, work activity, and age of the field. Furthermore, the Corporation's net interest in production for individual fields can vary with price and the impact of fiscal and commercial terms.

The Corporation has long been successful at offsetting the effects of natural field decline through disciplined investments in quality opportunities and project execution. The Corporation anticipates several projects will come online over the next few years providing additional production capacity. However, actual volumes will vary from year to year due to the timing of individual project start-ups; operational outages; reservoir performance; performance of enhanced oil recovery projects; regulatory changes; the impact of fiscal and commercial terms; asset sales; weather events; price effects on production sharing contracts; and changes in the amount and timing of investments that may vary depending on the oil and gas price environment. The Corporation's cash flows are also highly dependent on crude oil and natural gas prices. Please refer to Item 1A. Risk Factors of ExxonMobil's 2016 Form 10-K for a more complete discussion of risks.

The Corporation's financial strength enables it to make large, long-term capital expenditures. Capital and exploration expenditures in 2016 were \$19.3 billion, reflecting the Corporation's continued active investment program. The Corporation anticipates an investment level of \$22 billion in 2017. The Corporation is emerging from several years of high capital expenditure levels that supported major long-plateau production projects coming on line. Lower levels of capital spending over the next few years, partly due to cost savings and capital efficiencies, are not expected to delay major project schedules nor have a material effect on our volume capacity outlook.

Actual spending could vary depending on the progress of individual projects and property acquisitions. The Corporation has a large and diverse portfolio of development projects and exploration opportunities, which helps mitigate the overall political and technical risks of the Corporation's Upstream segment and associated cash flow. Further, due to its financial strength, debt capacity and diverse portfolio of opportunities, the risk associated with failure or delay of any single project would not have a significant impact on the Corporation's liquidity or ability to generate sufficient cash flows for operations and its fixed commitments.

#### **Cash Flow from Operating Activities**

#### 2016

Cash provided by operating activities totaled \$22.1 billion in 2016, \$8.3 billion lower than 2015. The major source of funds was net income including noncontrolling interests of \$8.4 billion, a decrease of \$8.2 billion. The noncash provision for depreciation and depletion was \$22.3 billion, up \$4.3 billion from the prior year. The adjustment for net gains on asset sales was \$1.7 billion while the adjustment for deferred income tax credits was \$4.4 billion. Changes in operational working capital, excluding cash and debt, decreased cash in 2016 by \$1.4 billion.

#### 2015

Cash provided by operating activities totaled \$30.3 billion in 2015, \$14.8 billion lower than 2014. The major source of funds was net income including noncontrolling interests of \$16.6 billion, a decrease of \$17.1 billion. The noncash provision for depreciation and depletion was \$18.0 billion, up \$0.8 billion from the prior year. The adjustment for net gains on asset sales was \$0.2 billion compared to an adjustment of \$3.2 billion in 2014. Changes in operational working capital, excluding cash and debt, decreased cash in 2015 by \$3.1 billion.

#### **Cash Flow from Investing Activities**

#### 2016

Cash used in investment activities netted to \$12.4 billion in 2016, \$11.4 billion lower than 2015. Spending for property, plant and equipment of \$16.2 billion decreased \$10.3 billion from 2015. Proceeds associated with sales of subsidiaries, property, plant and equipment, and sales and returns of investments of \$4.3 billion compared to \$2.4 billion in 2015. Additional investments and advances were \$0.8 billion higher in 2016.

#### 2015

Cash used in investment activities netted to \$23.8 billion in 2015, \$3.2 billion lower than 2014. Spending for property, plant and equipment of \$26.5 billion decreased \$6.5 billion from 2014. Proceeds associated with sales of subsidiaries, property, plant and equipment, and sales and returns of investments of \$2.4 billion compared to \$4.0 billion in 2014. Additional investments and advances were \$1.0 billion lower in 2015, while collection of advances was \$2.5 billion lower in 2015.

#### **Cash Flow from Financing Activities**

#### 2016

Cash used in financing activities was \$9.3 billion in 2016, \$2.3 billion higher than 2015. Dividend payments on common shares increased to \$2.98 per share from \$2.88 per share and totaled \$12.5 billion. Total debt increased \$4.1 billion to \$42.8 billion at year-end. The first quarter issuance of \$12.0 billion in long-term debt was partly offset by repayments of \$8.0 billion in commercial paper and other short-term debt during the year.

ExxonMobil share of equity decreased \$3.5 billion to \$167.3 billion. The addition to equity for earnings was \$7.8 billion. This was offset by reductions for distributions to ExxonMobil shareholders of \$12.5 billion, all in the form of dividends. Foreign exchange translation effects of \$0.3 billion for the stronger U.S. currency reduced equity, while a \$1.6 billion change in the funded status of the postretirement benefits reserves increased equity.

During 2016, Exxon Mobil Corporation acquired 12 million shares of its common stock for the treasury at a gross cost of \$1.0 billion. These purchases were made to offset shares or units settled in shares issued in conjunction with the company's benefit plans and programs. Shares outstanding were reduced from 4,156 million to 4,148 million at the end of 2016.

#### 2015

Cash used in financing activities was \$7.0 billion in 2015, \$10.9 billion lower than 2014. Dividend payments on common shares increased to \$2.88 per share from \$2.70 per share and totaled \$12.1 billion, a pay-out of 75 percent of net income. During the first quarter of 2015, the Corporation issued \$8.0 billion of long-term debt. Total debt increased \$9.6 billion to \$38.7 billion at year-end.

ExxonMobil share of equity decreased \$3.6 billion to \$170.8 billion. The addition to equity for earnings was \$16.2 billion. This was offset by reductions for distributions to ExxonMobil shareholders of \$15.1 billion, composed of \$12.1 billion in dividends and \$3.0 billion of share purchases of ExxonMobil stock to reduce shares outstanding. Foreign exchange translation effects of \$8.2 billion for the stronger U.S. currency reduced equity, while a \$3.6 billion change in the funded status of the postretirement benefits reserves increased equity.

During 2015, Exxon Mobil Corporation acquired 48 million shares of its common stock for the treasury at a gross cost of \$4.0 billion. These purchases were to reduce the number of shares outstanding and to offset shares or units settled in shares issued in conjunction with company benefit plans and programs. Shares outstanding were reduced by 1.1 percent from 4,201 million to 4,156 million at the end of 2015. Purchases were made in both the open market and through negotiated transactions. Purchases may be increased, decreased or discontinued at any time without prior notice.

#### **Commitments**

Set forth below is information about the outstanding commitments of the Corporation's consolidated subsidiaries at December 31, 2016. The table combines data from the Consolidated Balance Sheet and from individual notes to the Consolidated Financial Statements.

	Payments Due by Period					
	Note				2022	
	Reference		2018-	2020-	and	
Commitments	Number	2017	2019	2021	Beyond	Total
	(millions of dollars)					
Long-term debt (1)	14	-	8,623	4,149	16,160	28,932
– Due in one year (2)	6	2,960	-	-	-	2,960
Asset retirement obligations (3)	9	891	1,852	1,425	9,075	13,243
Pension and other postretirement obligations (4)	17	2,015	2,017	1,977	14,700	20,709
Operating leases (5)	11	1,103	1,133	561	1,014	3,811
Take-or-pay and unconditional purchase obligations (6)		2,904	5,082	3,985	9,609	21,580
Firm capital commitments (7)		6,432	2,781	779	421	10,413

This table excludes commodity purchase obligations (volumetric commitments but no fixed or minimum price) which are resold shortly after purchase, either in an active, highly liquid market or under long-term, unconditional sales contracts with similar pricing terms. Examples include long-term, noncancelable LNG and natural gas purchase commitments and commitments to purchase refinery products at market prices. Inclusion of such commitments would not be meaningful in assessing liquidity and cash flow, because these purchases will be offset in the same periods by cash received from the related sales transactions. The table also excludes unrecognized tax benefits totaling \$9.5 billion as of December 31, 2016, because the Corporation is unable to make reasonably reliable estimates of the timing of cash settlements with the respective taxing authorities. Further details on the unrecognized tax benefits can be found in "Note 19: Income, Sales-Based and Other Taxes".

#### Notes:

- (1) Includes capitalized lease obligations of \$1,225 million.
- (2) The amount due in one year is included in notes and loans payable of \$13,830 million.
- (3) The fair value of asset retirement obligations, primarily upstream asset removal costs at the completion of field life.
- (4) The amount by which the benefit obligations exceeded the fair value of fund assets for certain U.S. and non-U.S. pension and other postretirement plans at year-end. The payments by period include expected contributions to funded pension plans in 2017 and estimated benefit payments for unfunded plans in all years.
- (5) Minimum commitments for operating leases, shown on an undiscounted basis, cover drilling equipment, tankers, service stations and other properties. Total includes \$836 million related to drilling rigs and related equipment.
- (6) Take-or-pay obligations are noncancelable, long-term commitments for goods and services. Unconditional purchase obligations are those long-term commitments that are noncancelable or cancelable only under certain conditions, and that third parties have used to secure financing for the facilities that will provide the contracted goods or services. The undiscounted obligations of \$21,580 million mainly pertain to pipeline, manufacturing supply and terminal agreements.
- (7) Firm capital commitments represent legally binding payment obligations to third parties where agreements specifying all significant terms have been executed for the construction and purchase of fixed assets and other permanent investments. In certain cases where the Corporation executes contracts requiring commitments to a work scope, those commitments have been included to the extent that the amounts and timing of payments can be reliably estimated. Firm capital commitments, shown on an undiscounted basis, totaled \$10.4 billion, including \$2.8 billion in the U.S. Firm capital commitments for the non-U.S. Upstream of \$6.9 billion were primarily associated with projects in the United Arab Emirates, Africa, Malaysia, Canada, Australia and Norway. The Corporation expects to fund the majority of these commitments with internally generated funds, supplemented by long-term and short-term debt.

#### Guarantees

The Corporation and certain of its consolidated subsidiaries were contingently liable at December 31, 2016, for guarantees relating to notes, loans and performance under contracts (Note 16). Where guarantees for environmental remediation and other similar matters do not include a stated cap, the amounts reflect management's estimate of the maximum potential exposure. These guarantees are not reasonably likely to have a material effect on the Corporation's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

#### **Financial Strength**

On December 31, 2016, the Corporation's unused short-term committed lines of credit totaled \$5.5 billion (Note 6) and unused long-term committed lines of credit totaled \$0.3 billion (Note 14). The table below shows the Corporation's fixed-charge coverage and consolidated debt-to-capital ratios. The data demonstrate the Corporation's creditworthiness.

	2016	2015	2014
Fixed-charge coverage ratio (times)	5.7	17.6	46.9
Debt to capital (percent)	19.7	18.0	13.9
Net debt to capital (percent)	18.4	16.5	11.9

Management views the Corporation's financial strength, as evidenced by the above financial ratios and other similar measures, to be a competitive advantage of strategic importance. The Corporation's sound financial position gives it the opportunity to access the world's capital markets in the full range of market conditions, and enables the Corporation to take on large, long-term capital commitments in the pursuit of maximizing shareholder value.

#### Litigation and Other Contingencies

As discussed in Note 16, a variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of pending lawsuits. Based on a consideration of all relevant facts and circumstances, the Corporation does not believe the ultimate outcome of any currently pending lawsuit against ExxonMobil will have a material adverse effect upon the Corporation's operations, financial condition, or financial statements taken as a whole. There are no events or uncertainties beyond those already included in reported financial information that would indicate a material change in future operating results or financial condition. Refer to Note 16 for additional information on legal proceedings and other contingencies.

#### CAPITAL AND EXPLORATION EXPENDITURES

		2016			2015	
	U.S.	Non-U.S.	Total	U.S.	Non-U.S.	Total
			(millions	of dollars)		
Upstream (1)	3,518	11,024	14,542	7,822	17,585	25,407
Downstream	839	1,623	2,462	1,039	1,574	2,613
Chemical	1,553	654	2,207	1,945	898	2,843
Other	93	-	93	188	-	188
Total	6,003	13,301	19,304	10,994	20,057	31,051

#### (1) Exploration expenses included.

Capital and exploration expenditures in 2016 were \$19.3 billion, as the Corporation continued to pursue opportunities to find and produce new supplies of oil and natural gas to meet global demand for energy. The Corporation anticipates an investment level of \$22 billion in 2017. Actual spending could vary depending on the progress of individual projects and property acquisitions.

Upstream spending of \$14.5 billion in 2016 was down 43 percent from 2015, reflecting key project start-ups and capital efficiencies. Investments in 2016 included U.S. onshore drilling and world-class projects in Kazakhstan, Canada and Australia. The majority of expenditures are on development projects, which typically take two to four years from the time of recording proved undeveloped reserves to the start of production. The percentage of proved developed reserves was 69 percent of total proved reserves at year-end 2016, and has been over 60 percent for the last ten years.

Capital investments in the Downstream totaled \$2.5 billion in 2016, a decrease of \$0.2 billion from 2015, mainly reflecting lower refining project spending. Chemical capital expenditures of \$2.2 billion decreased \$0.6 billion from 2015 resulting from progression of major expansions.

#### **TAXES**

	2016	2015	2014
		(millions of dollars)	
Income taxes	(406)	5,415	18,015
Effective income tax rate	13%	34%	41%
Sales-based taxes	21,090	22,678	29,342
All other taxes and duties	28,265	29,790	35,515
Total	48,949	57,883	82,872

#### 2016

Income, sales-based and all other taxes and duties totaled \$48.9 billion in 2016, a decrease of \$8.9 billion or 15 percent from 2015. Income tax expense, both current and deferred, was a credit of \$0.4 billion, \$5.8 billion lower than 2015, reflecting lower pre-tax income. The effective tax rate, which is calculated based on consolidated company income taxes and ExxonMobil's share of equity company income taxes, was 13 percent compared to 34 percent in the prior year due primarily to a lower share of earnings in higher tax jurisdictions, favorable one-time items, and the impact of the U.S. Upstream impairment charge. Sales-based and all other taxes and duties of \$49.4 billion in 2016 decreased \$3.1 billion.

#### 2015

Income, sales-based and all other taxes and duties totaled \$57.9 billion in 2015, a decrease of \$25.0 billion or 30 percent from 2014. Income tax expense, both current and deferred, was \$5.4 billion, \$12.6 billion lower than 2014, as a result of lower earnings and a lower effective tax rate. The effective tax rate was 34 percent compared to 41 percent in the prior year due primarily to a lower share of earnings in higher tax jurisdictions. Sales-based and all other taxes and duties of \$52.5 billion in 2015 decreased \$12.4 billion as a result of lower sales realizations.

#### **ENVIRONMENTAL MATTERS**

#### **Environmental Expenditures**

	2016	2015
	(millions o	of dollars)
Capital expenditures	1,436	1,869
Other expenditures	3,451	3,777
Total	4,887	5,646

Throughout ExxonMobil's businesses, new and ongoing measures are taken to prevent and minimize the impact of our operations on air, water and ground. These include a significant investment in refining infrastructure and technology to manufacture clean fuels, as well as projects to monitor and reduce nitrogen oxide, sulfur oxide and greenhouse gas emissions, and expenditures for asset retirement obligations. Using definitions and guidelines established by the American Petroleum Institute, ExxonMobil's 2016 worldwide environmental expenditures for all such preventative and remediation steps, including ExxonMobil's share of equity company expenditures, were \$4.9 billion, of which \$3.5 billion were included in expenses with the remainder in capital expenditures. The total cost for such activities is expected to remain relatively flat at approximately \$5 billion in 2017 and 2018. Capital expenditures are expected to account for approximately 30 percent of the total.

#### **Environmental Liabilities**

The Corporation accrues environmental liabilities when it is probable that obligations have been incurred and the amounts can be reasonably estimated. This policy applies to assets or businesses currently owned or previously disposed. ExxonMobil has accrued liabilities for probable environmental remediation obligations at various sites, including multiparty sites where the U.S. Environmental Protection Agency has identified ExxonMobil as one of the potentially responsible parties. The involvement of other financially responsible companies at these multiparty sites could mitigate ExxonMobil's actual joint and several liability exposure. At present, no individual site is expected to have losses material to ExxonMobil's operations or financial condition. Consolidated company provisions made in 2016 for environmental liabilities were \$665 million (\$371 million in 2015) and the balance sheet reflects accumulated liabilities of \$852 million as of December 31, 2016, and \$837 million as of December 31, 2015.

#### MARKET RISKS, INFLATION AND OTHER UNCERTAINTIES

Worldwide Average Realizations (1)	2016	2015	2014
Crude oil and NGL (\$ per barrel)	38.15	44.77	87.42
Natural gas (\$ per thousand cubic feet)	2.25	2.95	4.68

#### (1) Consolidated subsidiaries.

Crude oil, natural gas, petroleum product and chemical prices have fluctuated in response to changing market forces. The impacts of these price fluctuations on earnings from Upstream, Downstream and Chemical operations have varied. In the Upstream, a \$1 per barrel change in the weighted-average realized price of oil would have approximately a \$400 million annual after-tax effect on Upstream consolidated plus equity company earnings. Similarly, a \$0.10 per thousand cubic feet change in the worldwide average gas realization would have approximately a \$150 million annual after-tax effect on Upstream consolidated plus equity company earnings. For any given period, the extent of actual benefit or detriment will be dependent on the price movements of individual types of crude oil, taxes and other government take impacts, price adjustment lags in long-term gas contracts, and crude and gas production volumes. Accordingly, changes in benchmark prices for crude oil and natural gas only provide broad indicators of changes in the earnings experienced in any particular period.

In the very competitive downstream and chemical environments, earnings are primarily determined by margin capture rather than absolute price levels of products sold. Refining margins are a function of the difference between what a refiner pays for its raw materials (primarily crude oil) and the market prices for the range of products produced. These prices in turn depend on global and regional supply/demand balances, inventory levels, refinery operations, import/export balances and weather.

The global energy markets can give rise to extended periods in which market conditions are adverse to one or more of the Corporation's businesses. Such conditions, along with the capital-intensive nature of the industry and very long lead times associated with many of our projects, underscore the importance of maintaining a strong financial position. Management views the Corporation's financial strength as a competitive advantage.

In general, segment results are not dependent on the ability to sell and/or purchase products to/from other segments. Instead, where such sales take place, they are the result of efficiencies and competitive advantages of integrated refinery/chemical complexes. Additionally, intersegment sales are at market-based prices. The products bought and sold between segments can also be acquired in worldwide markets that have substantial liquidity, capacity and transportation capabilities. About 35 percent of the Corporation's intersegment sales represent Upstream production sold to the Downstream. Other intersegment sales include those between refineries and chemical plants related to raw materials, feedstocks and finished products.

Although price levels of crude oil and natural gas may rise or fall significantly over the short to medium term due to global economic conditions, political events, decisions by OPEC and other major government resource owners and other factors, industry economics over the long term will continue to be driven by market supply and demand. Accordingly, the Corporation evaluates the viability of its major investments over a range of prices.

The Corporation has an active asset management program in which underperforming assets are either improved to acceptable levels or considered for divestment. The asset management program includes a disciplined, regular review to ensure that all assets are contributing to the Corporation's strategic objectives resulting in an efficient capital base.

#### Risk Management

The Corporation's size, strong capital structure, geographic diversity and the complementary nature of the Upstream, Downstream and Chemical businesses reduce the Corporation's enterprise-wide risk from changes in interest rates, currency rates and commodity prices. As a result, the Corporation makes limited use of derivative instruments to mitigate the impact of such changes. With respect to derivatives activities, the Corporation believes that there are no material market or credit risks to the Corporation's financial position, results of operations or liquidity as a result of the derivatives described in Note 13. The Corporation does not engage in speculative derivative activities or derivative trading activities nor does it use derivatives with leveraged features. Credit risk associated with the Corporation's derivative position is mitigated by several factors, including the use of derivative clearing exchanges and the quality of and financial limits placed on derivative counterparties. The Corporation maintains a system of controls that includes the authorization, reporting and monitoring of derivative activity.

The Corporation is exposed to changes in interest rates, primarily on its short-term debt and the portion of long-term debt that carries floating interest rates. The impact of a 100-basis-point change in interest rates affecting the Corporation's debt would not be material to earnings, cash flow or fair value. The Corporation has access to significant capacity of long-term and short-term liquidity. Internally generated funds are expected to cover the majority of financial requirements, supplemented by long-term and short-term debt. Some joint-venture partners are dependent on the credit markets, and their funding ability may impact the development pace of joint-venture projects.

The Corporation conducts business in many foreign currencies and is subject to exchange rate risk on cash flows related to sales, expenses, financing and investment transactions. The impacts of fluctuations in exchange rates on ExxonMobil's geographically and functionally diverse operations are varied and often offsetting in amount. The Corporation makes limited use of currency exchange contracts to mitigate the impact of changes in currency values, and exposures related to the Corporation's limited use of the currency exchange contracts are not material.

#### **Inflation and Other Uncertainties**

The general rate of inflation in many major countries of operation has remained moderate over the past few years, and the associated impact on non-energy costs has generally been mitigated by cost reductions from efficiency and productivity improvements. Beginning several years ago, an extended period of increased demand for certain services and materials resulted in higher operating and capital costs. More recently, multiple market changes, including general commodity price decreases, lower oil prices and reduced upstream industry activity, have contributed to lower prices for oilfield services and materials. The Corporation works to minimize costs in all commodity price environments through its economies of scale in global procurement and its efficient project management practices.

#### RECENTLY ISSUED ACCOUNTING STANDARDS

In May 2014, the Financial Accounting Standards Board issued a new standard, *Revenue from Contracts with Customers*. The standard establishes a single revenue recognition model for all contracts with customers, eliminates industry specific requirements, and expands disclosure requirements. The standard is required to be adopted beginning January 1, 2018. "Sales and Other Operating Revenue" on the Consolidated Statement of Income includes sales, excise and value-added taxes on sales transactions. When the Corporation adopts the standard, revenue will exclude sales-based taxes collected on behalf of third parties. This change in reporting will not impact earnings. The Corporation expects to adopt the standard using the Modified Retrospective method, under which prior years' results are not restated, but supplemental information on the impact of the new standard is provided for 2018 results. The Corporation continues to evaluate other areas of the standard, which are not expected to have a material effect on the Corporation's financial statements.

In February 2016, the Financial Accounting Standards Board issued a new standard, *Leases*. The standard requires that all leases with an initial term greater than one year be recorded on the balance sheet as a lease asset and a lease liability. The standard is required to be adopted beginning January 1, 2019, with early adoption permitted. ExxonMobil is evaluating the standard and its effect on the Corporation's financial statements and plans to adopt it in 2019.

#### CRITICAL ACCOUNTING ESTIMATES

The Corporation's accounting and financial reporting fairly reflect its straightforward business model involving the extracting, refining and marketing of hydrocarbons and hydrocarbon-based products. The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Principles (GAAP) requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosure of contingent assets and liabilities. The Corporation's accounting policies are summarized in Note 1.

#### Oil and Natural Gas Reserves

The estimation of proved reserves is an ongoing process based on rigorous technical evaluations, commercial and market assessment, and detailed analysis of well information such as flow rates and reservoir pressure declines, among other factors. The estimation of proved reserves is controlled by the Corporation through long-standing approval guidelines. Reserve changes are made within a well-established, disciplined process driven by senior level geoscience and engineering professionals, assisted by the Global Reserves Group which has significant technical experience, culminating in reviews with and approval by senior management. Notably, the Corporation does not use specific quantitative reserve targets to determine compensation. Key features of the reserve estimation process are covered in Disclosure of Reserves in Item 2 of ExxonMobil's 2016 Form 10-K.

Oil and natural gas reserves include both proved and unproved reserves.

- Proved oil and natural gas reserves are determined in accordance with Securities and Exchange Commission (SEC) requirements. Proved reserves are those quantities of oil and natural gas which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible under existing economic and operating conditions and government regulations. Proved reserves are determined using the average of first-of-month oil and natural gas prices during the reporting year.
  - Proved reserves can be further subdivided into developed and undeveloped reserves. Proved developed reserves include amounts which are expected to be recovered through existing wells with existing equipment and operating methods. Proved undeveloped reserves include amounts expected to be recovered from new wells on undrilled proved acreage or from existing wells where a relatively major expenditure is required for completion. Proved undeveloped reserves are recognized only if a development plan has been adopted indicating that the reserves are scheduled to be drilled within five years, unless specific circumstances support a longer period of time.
  - The percentage of proved developed reserves was 69 percent of total proved reserves at year-end 2016 (including both consolidated and equity company reserves), a reduction from 73 percent in 2015, and has been over 60 percent for the last ten years. Although the Corporation is reasonably certain that proved reserves will be produced, the timing and amount recovered can be affected by a number of factors including completion of development projects, reservoir performance, regulatory approvals and significant changes in long-term oil and natural gas prices.
- Unproved reserves are quantities of oil and natural gas with less than reasonable certainty of recoverability and include probable reserves. Probable reserves are reserves that, together with proved reserves, are as likely as not to be recovered.

Revisions in previously estimated volumes of proved reserves for existing fields can occur due to the evaluation or re-evaluation of (1) already available geologic, reservoir or production data, (2) new geologic, reservoir or production data or (3) changes in the

average of first-of-month oil and natural gas prices and / or costs that are used in the estimation of reserves. Revisions can also result from significant changes in development strategy or production equipment and facility capacity.

As a result of very low prices during 2016, under the SEC definition of proved reserves, certain quantities of oil and natural gas that qualified as proved reserves in prior years did not qualify as proved reserves at year-end 2016. Amounts no longer qualifying as proved reserves include the entire 3.5 billion barrels of bitumen at Kearl, in Canada. In addition, 0.8 billion barrels of oil equivalent across the remainder of North America no longer qualify as proved reserves mainly due to the acceleration of the projected end-of-field-life. Among the factors that would result in these amounts being recognized again as proved reserves at some point in the future are a recovery in average price levels, a further decline in costs, and / or operating efficiencies. Under the terms of certain contractual arrangements or government royalty regimes, lower prices can also increase proved reserves attributable to ExxonMobil. We do not expect the downward revision of reported proved reserves under SEC definitions to affect the operation of the underlying projects or to alter our outlook for future production volumes.

Supplemental information regarding oil and natural gas results of operations, capitalized costs and reserves is provided following the notes to consolidated financial statements.

#### **Unit-of-Production Depreciation**

Oil and natural gas reserve quantities are used as the basis to calculate unit-of-production depreciation rates for most upstream assets. Depreciation is calculated by taking the ratio of asset cost to total proved reserves or proved developed reserves applied to actual production. The volumes produced and asset cost are known, while proved reserves are based on estimates that are subject to some variability.

In the event that the unit-of-production method does not result in an equitable allocation of cost over the economic life of an upstream asset, an alternative method is used. The straight-line method is used in limited situations where the expected life of the asset does not reasonably correlate with that of the underlying reserves. For example, certain assets used in the production of oil and natural gas have a shorter life than the reserves, and as such, the Corporation uses straight-line depreciation to ensure the asset is fully depreciated by the end of its useful life.

To the extent that proved reserves for a property are entirely de-booked and that property continues to produce, assets will be depreciated using a unit-of-production method based on reserves determined at the most recent SEC price which results in a quantity of proved reserves greater than zero, appropriately adjusted for production and technical changes. The effect of this approach on the Corporation's 2017 depreciation expense versus 2016 is anticipated to be immaterial.

#### **Impairment**

The Corporation tests assets or groups of assets for recoverability whenever events or circumstances indicate that the carrying amounts may not be recoverable. Among the events or changes in circumstances which could indicate that the carrying value of an asset or asset group may not be recoverable are the following:

- a significant decrease in the market price of a long-lived asset;
- a significant adverse change in the extent or manner in which an asset is being used or in its physical condition including a significant decrease in current and projected reserve volumes;
- a significant adverse change in legal factors or in the business climate that could affect the value, including an adverse action or assessment by a regulator;
- an accumulation of project costs significantly in excess of the amount originally expected;
- a current-period operating loss combined with a history and forecast of operating or cash flow losses; and
- a current expectation that, more likely than not, a long-lived asset will be sold or otherwise disposed of significantly before the end of its previously estimated useful life.

The Corporation performs asset valuation analyses on an ongoing basis as a part of its asset management program. These analyses and other profitability reviews assist the Corporation in assessing whether the carrying amounts of any of its assets may not be recoverable.

In general, the Corporation does not view temporarily low prices or margins as an indication of impairment. Management does not believe that lower prices are sustainable if energy is to be delivered with supply security to meet global demand over the long term. Although prices will occasionally drop significantly, industry prices over the long term will continue to be driven by market supply and demand. On the supply side, industry production from mature fields is declining, but this is being offset by production from new discoveries and field developments. OPEC production policies also have an impact on world oil supplies. The demand side is largely a function of global economic growth. Because the lifespans of the vast majority of the Corporation's major assets are measured in decades, the value of these assets is predominantly based on long-term views of future commodity prices and

production costs. During the lifespan of these major assets, the Corporation expects that oil and gas prices will experience significant volatility, and consequently these assets will experience periods of higher earnings and periods of lower earnings, or even losses. In assessing whether the events or changes in circumstances indicate the carrying value of an asset may not be recoverable, the Corporation considers recent periods of operating losses in the context of its longer-term view of prices. While near-term prices are subject to wide fluctuations, longer-term price views are more stable and meaningful for purposes of assessing future cash flows.

When the industry experiences a prolonged and deep reduction in commodity prices, the market supply and demand conditions may result in changes to the Corporation's long-term price or margin assumptions it uses for its capital investment decisions. To the extent those changes result in a significant reduction in the mid-point of its long-term oil, natural gas price or margin ranges, the Corporation may consider that situation, in conjunction with other events and changes in circumstances such as a history of operating losses, an indicator of potential impairment for certain assets.

In the Upstream, the standardized measure of discounted cash flows included in the Supplemental Information on Oil and Gas Exploration and Production Activities is required to use prices based on the average of first-of-month prices. These prices represent discrete points in time and could be higher or lower than the Corporation's long-term price assumptions which are used for impairment assessments. The Corporation believes the standardized measure does not provide a reliable estimate of the expected future cash flows to be obtained from the development and production of its oil and gas properties or of the value of its oil and gas reserves and therefore does not consider it relevant in determining whether events or changes in circumstances indicate the need for an impairment assessment.

If events or circumstances indicate that the carrying value may not be recoverable, the Corporation estimates the future undiscounted cash flows of the affected properties to judge the recoverability of carrying amounts. In performing this assessment, assets are grouped at the lowest level for which there are identifiable cash flows that are largely independent of the cash flows of other groups of assets. Cash flows used in recoverability assessments are based on the Corporation's assumptions which are developed in the annual planning and budgeting process, and are consistent with the criteria management uses to evaluate investment opportunities. These evaluations make use of the Corporation's assumptions of future crude oil and natural gas commodity prices, refining and chemical margins, volumes, costs, and foreign currency exchange rates. Volumes are based on projected field and facility production profiles, throughput, or sales. Where unproved reserves exist, an appropriately risk-adjusted amount of these reserves may be included in the evaluation. Cash flow estimates for impairment testing exclude the effects of derivative instruments.

An asset group is impaired if its undiscounted cash flows are less than the asset's carrying value. Impairments are measured by the amount by which the carrying value exceeds fair value. Fair value is based on market prices if an active market exists for the asset group, or discounted cash flows using a discount rate commensurate with the risk. Significant unproved properties are assessed for impairment individually, and valuation allowances against the capitalized costs are recorded based on the estimated economic chance of success and the length of time that the Corporation expects to hold the properties. Properties that are not individually significant are aggregated by groups and amortized based on development risk and average holding period.

Continued weakness in the upstream industry environment during 2016, continued weak financial results for several assets in North America, and a reduction in the mid-point of the ranges of the Corporation's long-term oil and natural gas prices developed as part of its annual planning and budgeting cycle led the Corporation to conclude that the facts and circumstances supported performing an impairment assessment of certain long-lived assets, notably North America natural gas assets and certain other assets across the remainder of its Upstream operations. The assessment reflected long-term crude and natural gas prices which are consistent with the mid-point of the ranges that management uses to evaluate investment opportunities and which are in the range of long-term price forecasts published by third-party industry experts and government agencies. This assessment indicated that the vast majority of asset groups have future undiscounted cash flow estimates exceeding carrying values. However, the carrying values for certain asset groups in the United States exceeded the estimated cash flows. As a result, the Corporation's fourth quarter 2016 results include an after-tax charge of \$2 billion to reduce the carrying value of those assets to fair value. The asset groups subject to this impairment charge are primarily dry gas operations in the Rocky Mountains region of the United States with large undeveloped acreage positions.

The assessment of fair values required the use of Level 3 inputs. The principal parameters used to establish fair values included estimates of both proved and unproved reserves, future commodity prices which were consistent with the average of third-party industry experts and government agencies, drilling and development costs, discount rates ranging from 5.5 percent to 8 percent depending on the characteristics of the asset group, and comparable market transactions. Due to the inherent difficulty in predicting future commodity prices, and the relationship between industry prices and costs, it is not practicable to reasonably estimate the existence or range of any potential future impairment charges related to the Corporation's long-lived assets.

#### **Inventories**

Crude oil, products and merchandise inventories are carried at the lower of current market value or cost (generally determined under the last-in, first-out method – LIFO).

#### **Asset Retirement Obligations**

The Corporation incurs retirement obligations for certain assets. The fair values of these obligations are recorded as liabilities on a discounted basis, which is typically at the time the assets are installed. In the estimation of fair value, the Corporation uses assumptions and judgments regarding such factors as the existence of a legal obligation for an asset retirement obligation; technical assessments of the assets; estimated amounts and timing of settlements; discount rates; and inflation rates. Asset retirement obligations are disclosed in Note 9 to the financial statements.

#### **Suspended Exploratory Well Costs**

The Corporation continues capitalization of exploratory well costs when the well has found a sufficient quantity of reserves to justify its completion as a producing well and the Corporation is making sufficient progress assessing the reserves and the economic and operating viability of the project. Exploratory well costs not meeting these criteria are charged to expense. The facts and circumstances that support continued capitalization of suspended wells at year-end are disclosed in Note 10 to the financial statements.

#### Consolidations

The Consolidated Financial Statements include the accounts of those subsidiaries that the Corporation controls. They also include the Corporation's share of the undivided interest in certain Upstream assets, liabilities, revenues and expenses. Amounts representing the Corporation's interest in the underlying net assets of other significant entities that it does not control, but over which it exercises significant influence, are accounted for using the equity method of accounting.

Investments in companies that are partially owned by the Corporation are integral to the Corporation's operations. In some cases they serve to balance worldwide risks, and in others they provide the only available means of entry into a particular market or area of interest. The other parties, who also have an equity interest in these companies, are either independent third parties or host governments that share in the business results according to their ownership. The Corporation does not invest in these companies in order to remove liabilities from its balance sheet. In fact, the Corporation has long been on record supporting an alternative accounting method that would require each investor to consolidate its share of all assets and liabilities in these partially-owned companies rather than only its interest in net equity. This method of accounting for investments in partially-owned companies is not permitted by U.S. GAAP except where the investments are in the direct ownership of a share of upstream assets and liabilities. However, for purposes of calculating return on average capital employed, which is not covered by U.S. GAAP standards, the Corporation includes its share of debt of these partially-owned companies in the determination of average capital employed.

#### **Pension Benefits**

The Corporation and its affiliates sponsor nearly 100 defined benefit (pension) plans in over 40 countries. The Pension and Other Postretirement Benefits footnote (Note 17) provides details on pension obligations, fund assets and pension expense.

Some of these plans (primarily non-U.S.) provide pension benefits that are paid directly by their sponsoring affiliates out of corporate cash flow rather than a separate pension fund because applicable tax rules and regulatory practices do not encourage advance funding. Book reserves are established for these plans. The portion of the pension cost attributable to employee service is expensed as services are rendered. The portion attributable to the increase in pension obligations due to the passage of time is expensed over the term of the obligations, which ends when all benefits are paid. The primary difference in pension expense for unfunded versus funded plans is that pension expense for funded plans also includes a credit for the expected long-term return on fund assets.

For funded plans, including those in the U.S., pension obligations are financed in advance through segregated assets or insurance arrangements. These plans are managed in compliance with the requirements of governmental authorities and meet or exceed required funding levels as measured by relevant actuarial and government standards at the mandated measurement dates. In determining liabilities and required contributions, these standards often require approaches and assumptions that differ from those used for accounting purposes.

The Corporation will continue to make contributions to these funded plans as necessary. All defined-benefit pension obligations, regardless of the funding status of the underlying plans, are fully supported by the financial strength of the Corporation or the respective sponsoring affiliate.

Pension accounting requires explicit assumptions regarding, among others, the long-term expected earnings rate on fund assets, the discount rate for the benefit obligations and the long-term rate for future salary increases. Pension assumptions are reviewed annually by outside actuaries and senior management. These assumptions are adjusted as appropriate to reflect changes in market rates and outlook. The long-term expected earnings rate on U.S. pension plan assets in 2016 was 6.50 percent. The 10-year and 20-year actual returns on U.S. pension plan assets were 5 percent and 8 percent, respectively. The Corporation establishes the long-term expected rate of return by developing a forward-looking, long-term return assumption for each pension fund asset class, taking into account factors such as the expected real return for the specific asset class and inflation. A single, long-term rate of return is then calculated as the weighted average of the target asset allocation percentages and the long-term return assumption for each asset class. A worldwide reduction of 0.5 percent in the long-term rate of return on assets would increase annual pension expense by approximately \$160 million before tax.

Differences between actual returns on fund assets and the long-term expected return are not recognized in pension expense in the year that the difference occurs. Such differences are deferred, along with other actuarial gains and losses, and are amortized into pension expense over the expected remaining service life of employees.

#### **Litigation Contingencies**

A variety of claims have been made against the Corporation and certain of its consolidated subsidiaries in a number of pending lawsuits. Management has regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of these contingencies. The status of significant claims is summarized in Note 16.

The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable, and the amount can be reasonably estimated. These amounts are not reduced by amounts that may be recovered under insurance or claims against third parties, but undiscounted receivables from insurers or other third parties may be accrued separately. The Corporation revises such accruals in light of new information. For contingencies where an unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasible, an estimate of the possible loss. For purposes of our litigation contingency disclosures, "significant" includes material matters as well as other items which management believes should be disclosed.

Management judgment is required related to contingent liabilities and the outcome of litigation because both are difficult to predict. However, the Corporation has been successful in defending litigation in the past. Payments have not had a material adverse effect on operations or financial condition. In the Corporation's experience, large claims often do not result in large awards. Large awards are often reversed or substantially reduced as a result of appeal or settlement.

#### Tax Contingencies

The Corporation is subject to income taxation in many jurisdictions around the world. Significant management judgment is required in the accounting for income tax contingencies and tax disputes because the outcomes are often difficult to predict.

The benefits of uncertain tax positions that the Corporation has taken or expects to take in its income tax returns are recognized in the financial statements if management concludes that it is more likely than not that the position will be sustained with the tax authorities. For a position that is likely to be sustained, the benefit recognized in the financial statements is measured at the largest amount that is greater than 50 percent likely of being realized. A reserve is established for the difference between a position taken or expected to be taken in an income tax return and the amount recognized in the financial statements. The Corporation's unrecognized tax benefits and a description of open tax years are summarized in Note 19.

#### **Foreign Currency Translation**

The method of translating the foreign currency financial statements of the Corporation's international subsidiaries into U.S. dollars is prescribed by GAAP. Under these principles, it is necessary to select the functional currency of these subsidiaries. The functional currency is the currency of the primary economic environment in which the subsidiary operates. Management selects the functional currency after evaluating this economic environment.

Factors considered by management when determining the functional currency for a subsidiary include the currency used for cash flows related to individual assets and liabilities; the responsiveness of sales prices to changes in exchange rates; the history of inflation in the country; whether sales are into local markets or exported; the currency used to acquire raw materials, labor, services and supplies; sources of financing; and significance of intercompany transactions.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management, including the Corporation's Chief Executive Officer, Principal Financial Officer, and Principal Accounting Officer, is responsible for establishing and maintaining adequate internal control over the Corporation's financial reporting. Management conducted an evaluation of the effectiveness of internal control over financial reporting based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management concluded that Exxon Mobil Corporation's internal control over financial reporting was effective as of December 31, 2016.

PricewaterhouseCoopers LLP, an independent registered public accounting firm, audited the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2016, as stated in their report included in the Financial Section of this report.

Darren W. Woods Chief Executive Officer Andrew P. Swiger Senior Vice President (Principal Financial Officer) David S. Rosenthal Vice President and Controller (Principal Accounting Officer)

David L. Rosenth

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM



To the Shareholders of Exxon Mobil Corporation:

In our opinion, the accompanying Consolidated Balance Sheets and the related Consolidated Statements of Income, Comprehensive Income, Changes in Equity, and Cash Flows present fairly, in all material respects, the financial position of Exxon Mobil Corporation and its subsidiaries at December 31, 2016 and 2015, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2016 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Corporation's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express opinions on these financial statements and on the Corporation's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Price water homes Coopersell

Dallas, Texas February 22, 2017

#### CONSOLIDATED STATEMENT OF INCOME

Net income attributable to ExxonMobil

Earnings per common share (dollars)

Earnings per common share - assuming dilution (dollars)

Reference Number 2016 2015 2014 (millions of dollars) Revenues and other income 218,608 259,488 394,105 Sales and other operating revenue (1) 7 4,806 7,644 13,323 Income from equity affiliates 2,680 Other income 1,750 4,511 Total revenues and other income 226,094 268,882 411,939 Costs and other deductions Crude oil and product purchases 104,171 130,003 225,972 31,927 35,587 40,859 Production and manufacturing expenses 10,799 11,501 12,598 Selling, general and administrative expenses Depreciation and depletion 9 22,308 18,048 17,297 1,467 1,523 1,669 Exploration expenses, including dry holes Interest expense 453 311 286 19 21,090 22,678 29,342 Sales-based taxes (1) Other taxes and duties 19 25,910 27,265 32,286 Total costs and other deductions 218,125 246,916 360,309 7,969 21,966 Income before income taxes 51,630 Income taxes 19 (406)5,415 18,015 Net income including noncontrolling interests 8,375 16,551 33,615 Net income attributable to noncontrolling interests 535 401 1,095

Note

12

12

7,840

1.88

1.88

16,150

3.85

3.85

32,520

7.60

7.60

<sup>(1)</sup> Sales and other operating revenue includes sales-based taxes of \$21,090 million for 2016, \$22,678 million for 2015 and \$29,342 million for 2014.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	2016	2015	2014
	(n		
Net income including noncontrolling interests	8,375	16,551	33,615
Other comprehensive income (net of income taxes)			
Foreign exchange translation adjustment	(174)	(9,303)	(5,847)
Adjustment for foreign exchange translation (gain)/loss			
included in net income	-	(14)	152
Postretirement benefits reserves adjustment (excluding amortization)	493	2,358	(4,262)
Amortization and settlement of postretirement benefits reserves			
adjustment included in net periodic benefit costs	1,086	1,448	1,111
Unrealized change in fair value of stock investments	-	33	(63)
Realized (gain)/loss from stock investments included in net income	-	27	3
Total other comprehensive income	1,405	(5,451)	(8,906)
Comprehensive income including noncontrolling interests	9,780	11,100	24,709
Comprehensive income attributable to noncontrolling interests	668	(496)	421
Comprehensive income attributable to ExxonMobil	9,112	11,596	24,288

# CONSOLIDATED BALANCE SHEET

	Note		
	Reference	Dec. 31	Dec. 31
	Number	2016	2015
		(millions o	f dollars)
Assets			
Current assets		2 655	2.705
Cash and cash equivalents		3,657	3,705
Notes and accounts receivable, less estimated doubtful amounts	6	21,394	19,875
Inventories	_	10.055	12.025
Crude oil, products and merchandise	3	10,877	12,037
Materials and supplies		4,203	4,208
Other current assets		1,285	2,798
Total current assets		41,416	42,623
Investments, advances and long-term receivables	8	35,102	34,245
Property, plant and equipment, at cost, less accumulated depreciation			
and depletion	9	244,224	251,605
Other assets, including intangibles, net		9,572	8,285
Total assets		330,314	336,758
Liabilities			
Current liabilities			
Notes and loans payable	6	13,830	18,762
Accounts payable and accrued liabilities	6	31,193	32,412
Income taxes payable	· ·	2,615	2,802
Total current liabilities		47,638	53,976
Long-term debt	14	28,932	19,925
Postretirement benefits reserves	17	20,680	22,647
Deferred income tax liabilities	19	34,041	36,818
	19	5,124	5,417
Long-term obligations to equity companies			
Other long-term obligations		20,069	21,165
Total liabilities		156,484	159,948
Commitments and contingencies	16		
Equity			
Common stock without par value			
(9,000 million shares authorized, 8,019 million shares issued)		12,157	11,612
Earnings reinvested		407,831	412,444
Accumulated other comprehensive income		(22,239)	(23,511)
Common stock held in treasury		, , ,	, , ,
(3,871 million shares in 2016 and 3,863 million shares in 2015)		(230,424)	(229,734)
ExxonMobil share of equity		167,325	170,811
Noncontrolling interests		6,505	5,999
Total equity		173,830	176,810
Total liabilities and equity		330,314	336,758

# CONSOLIDATED STATEMENT OF CASH FLOWS

Note Reference

	N	2017	***	
	Number	2016	2015 (millions of dollars)	2014
Cash flows from operating activities			(millions of dollars)	
Net income including noncontrolling interests		8,375	16,551	33,615
Adjustments for noncash transactions		3,576	10,001	25,015
Depreciation and depletion	9	22,308	18,048	17,297
Deferred income tax charges/(credits)	,	(4,386)	(1,832)	1,540
Postretirement benefits expense		(1,500)	(1,002)	1,0 .0
in excess of/(less than) net payments		(329)	2,153	524
Other long-term obligation provisions		(82)	2,100	0
in excess of/(less than) payments		(19)	(380)	1,404
Dividends received greater than/(less than) equity in current		()	(000)	-,
earnings of equity companies		(579)	(691)	(358)
Changes in operational working capital, excluding cash and deb	f	(0.2)	(0, -)	(000)
Reduction/(increase) - Notes and accounts receivable	•	(2,090)	4,692	3,118
- Inventories		(388)	(379)	(1,343)
- Other current assets		171	45	(68)
Increase/(reduction) - Accounts and other payables		915	(7,471)	(6,639)
Net (gain) on asset sales	5	(1,682)	(226)	(3,151)
All other items - net	5	(214)	(166)	(823)
Net cash provided by operating activities	3	22,082	30,344	45,116
		22,002	30,311	13,110
Cash flows from investing activities			( <b>-</b> - 400)	(22.022)
Additions to property, plant and equipment	5	(16,163)	(26,490)	(32,952)
Proceeds associated with sales of subsidiaries, property, plant				
and equipment, and sales and returns of investments	5	4,275	2,389	4,035
Decrease/(increase) in restricted cash and cash equivalents		-	42	227
Additional investments and advances		(1,417)	(607)	(1,631)
Collection of advances		902	842	3,346
Net cash used in investing activities		(12,403)	(23,824)	(26,975)
Cash flows from financing activities				
Additions to long-term debt	5	12,066	8,028	5,731
Reductions in long-term debt	3	-	(26)	(69)
Reductions in short-term debt		(314)	(506)	(745)
Additions/(reductions) in commercial paper, and debt with		(81.)	(000)	(,)
three months or less maturity	5	(7,459)	1,759	2,049
Cash dividends to ExxonMobil shareholders	3	(12,453)	(12,090)	(11,568)
Cash dividends to noncontrolling interests		(162)	(170)	(248)
Tax benefits related to stock-based awards		(102)	2	115
Common stock acquired		(977)	(4,039)	(13,183)
Common stock acquired Common stock sold		6	(4,039)	30
Net cash used in financing activities		(9,293)	(7,037)	(17,888)
Effects of exchange rate changes on cash		(434)	(394)	(281)
Increase/(decrease) in cash and cash equivalents		(48)	(911) 4.616	(28)
Cash and cash equivalents at beginning of year		3,705	4,616	4,644
Cash and cash equivalents at end of year		3,657	3,705	4,616

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	ExxonMobil Share of Equity						
			Accumulated Common	Common			
			Other	Stock	ExxonMobil	Non-	
	Common	Earnings	Comprehensive	Held in	Share of	controlling	Total
	Stock	Reinvested	Income	Treasury	Equity	Interests	Equity
			(milli	ions of dollars	s)		
Balance as of December 31, 2013	10,077	387,432	(10,725)	(212,781)	174,003	6,492	180,495
Amortization of stock-based awards	780	-	-	-	780	-	780
Tax benefits related to stock-based awards	49	-	-	-	49	-	49
Other	(114)	-	-	-	(114)	-	(114)
Net income for the year	-	32,520	-	-	32,520	1,095	33,615
Dividends - common shares	-	(11,568)	-	-	(11,568)	(248)	(11,816)
Other comprehensive income	-	-	(8,232)	-	(8,232)	(674)	(8,906)
Acquisitions, at cost	-	-	-	(13,183)	(13,183)	-	(13,183)
Dispositions		-	-	144	144	-	144
Balance as of December 31, 2014	10,792	408,384	(18,957)	(225,820)	174,399	6,665	181,064
Amortization of stock-based awards	828	-	-	-	828	-	828
Tax benefits related to stock-based awards	116	-	-	-	116	-	116
Other	(124)	-	-	-	(124)	-	(124)
Net income for the year	-	16,150	-	-	16,150	401	16,551
Dividends - common shares	-	(12,090)	-	-	(12,090)	(170)	(12,260)
Other comprehensive income	-	-	(4,554)	-	(4,554)	(897)	(5,451)
Acquisitions, at cost	-	-	-	(4,039)	(4,039)	-	(4,039)
Dispositions		-	-	125	125	-	125
Balance as of December 31, 2015	11,612	412,444	(23,511)	(229,734)	170,811	5,999	176,810
Amortization of stock-based awards	796	-	-	-	796	-	796
Tax benefits related to stock-based awards	30	-	-	-	30	-	30
Other	(281)	-	-	-	(281)	-	(281)
Net income for the year	-	7,840	-	-	7,840	535	8,375
Dividends - common shares	-	(12,453)	-	-	(12,453)	(162)	(12,615)
Other comprehensive income	-	-	1,272	-	1,272	133	1,405
Acquisitions, at cost	-	-	-	(977)	(977)	-	(977)
Dispositions		-	<u>-</u>	287	287	-	287
Balance as of December 31, 2016	12,157	407,831	(22,239)	(230,424)	167,325	6,505	173,830

Common Stock Share Activity	Held in				
	Issued	Treasury	Outstanding		
		(millions of shares)			
Balance as of December 31, 2013	8,019	(3,684)	4,335		
Acquisitions	-	(136)	(136)		
Dispositions	-	2	2		
Balance as of December 31, 2014	8,019	(3,818)	4,201		
Acquisitions	-	(48)	(48)		
Dispositions	-	3	3		
Balance as of December 31, 2015	8,019	(3,863)	4,156		
Acquisitions	-	(12)	(12)		
Dispositions	-	4	4		
Balance as of December 31, 2016	8,019	(3,871)	4,148		

The accompanying consolidated financial statements and the supporting and supplemental material are the responsibility of the management of Exxon Mobil Corporation.

The Corporation's principal business is energy, involving the worldwide exploration, production, transportation and sale of crude oil and natural gas (Upstream) and the manufacture, transportation and sale of petroleum products (Downstream). The Corporation is also a major worldwide manufacturer and marketer of petrochemicals (Chemical).

The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Principles (GAAP) requires management to make estimates that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosure of contingent assets and liabilities. Actual results could differ from these estimates. Prior years' data has been reclassified in certain cases to conform to the 2016 presentation basis.

### 1. Summary of Accounting Policies

### **Principles of Consolidation**

The Consolidated Financial Statements include the accounts of subsidiaries the Corporation controls. They also include the Corporation's share of the undivided interest in certain upstream assets, liabilities, revenues and expenses.

Amounts representing the Corporation's interest in entities that it does not control, but over which it exercises significant influence, are included in "Investments, advances and long-term receivables". The Corporation's share of the net income of these companies is included in the Consolidated Statement of Income caption "Income from equity affiliates".

Majority ownership is normally the indicator of control that is the basis on which subsidiaries are consolidated. However, certain factors may indicate that a majority-owned investment is not controlled and therefore should be accounted for using the equity method of accounting. These factors occur where the minority shareholders are granted by law or by contract substantive participating rights. These include the right to approve operating policies, expense budgets, financing and investment plans, and management compensation and succession plans.

Evidence of loss in value that might indicate impairment of investments in companies accounted for on the equity method is assessed to determine if such evidence represents a loss in value of the Corporation's investment that is other than temporary. Examples of key indicators include a history of operating losses, negative earnings and cash flow outlook, significant downward revisions to oil and gas reserves, and the financial condition and prospects for the investee's business segment or geographic region. If evidence of an other than temporary loss in fair value below carrying amount is determined, an impairment is recognized. In the absence of market prices for the investment, discounted cash flows are used to assess fair value.

The Corporation's share of the cumulative foreign exchange translation adjustment for equity method investments is reported in Accumulated Other Comprehensive Income.

### **Revenue Recognition**

The Corporation generally sells crude oil, natural gas and petroleum and chemical products under short-term agreements at prevailing market prices. In some cases (e.g., natural gas), products may be sold under long-term agreements, with periodic price adjustments. Revenues are recognized when the products are delivered, which occurs when the customer has taken title and has assumed the risks and rewards of ownership, prices are fixed or determinable and collectibility is reasonably assured.

Revenues from the production of natural gas properties in which the Corporation has an interest with other producers are recognized on the basis of the Corporation's net working interest. Differences between actual production and net working interest volumes are not significant.

Purchases and sales of inventory with the same counterparty that are entered into in contemplation of one another are combined and recorded as exchanges measured at the book value of the item sold.

### Sales-Based Taxes

The Corporation reports sales, excise and value-added taxes on sales transactions on a gross basis in the Consolidated Statement of Income (included in both revenues and costs).

### **Derivative Instruments**

The Corporation makes limited use of derivative instruments. The Corporation does not engage in speculative derivative activities or derivative trading activities, nor does it use derivatives with leveraged features. When the Corporation does enter into derivative transactions, it is to offset exposures associated with interest rates, foreign currency exchange rates and hydrocarbon prices that arise from existing assets, liabilities and forecasted transactions.

The gains and losses resulting from changes in the fair value of derivatives are recorded in income. In some cases, the Corporation designates derivatives as fair value hedges, in which case the gains and losses are offset in income by the gains and losses arising from changes in the fair value of the underlying hedged item.

### Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Hierarchy Levels 1, 2 and 3 are terms for the priority of inputs to valuation techniques used to measure fair value. Hierarchy Level 1 inputs are quoted prices in active markets for identical assets or liabilities. Hierarchy Level 2 inputs are inputs other than quoted prices included within Level 1 that are directly or indirectly observable for the asset or liability. Hierarchy Level 3 inputs are inputs that are not observable in the market.

### **Inventories**

Crude oil, products and merchandise inventories are carried at the lower of current market value or cost (generally determined under the last-in, first-out method – LIFO). Inventory costs include expenditures and other charges (including depreciation) directly and indirectly incurred in bringing the inventory to its existing condition and location. Selling expenses and general and administrative expenses are reported as period costs and excluded from inventory cost. Inventories of materials and supplies are valued at cost or less.

### Property, Plant and Equipment

Cost Basis. The Corporation uses the "successful efforts" method to account for its exploration and production activities. Under this method, costs are accumulated on a field-by-field basis. Costs incurred to purchase, lease, or otherwise acquire a property (whether unproved or proved) are capitalized when incurred. Exploratory well costs are carried as an asset when the well has found a sufficient quantity of reserves to justify its completion as a producing well and where the Corporation is making sufficient progress assessing the reserves and the economic and operating viability of the project. Exploratory well costs not meeting these criteria are charged to expense. Other exploratory expenditures, including geophysical costs and annual lease rentals, are expensed as incurred. Development costs, including costs of productive wells and development dry holes, are capitalized.

**Depreciation, Depletion and Amortization.** Depreciation, depletion and amortization are primarily determined under either the unit-of-production method or the straight-line method, which is based on estimated asset service life taking obsolescence into consideration.

Acquisition costs of proved properties are amortized using a unit-of-production method, computed on the basis of total proved oil and gas reserves. Capitalized exploratory drilling and development costs associated with productive depletable extractive properties are amortized using the unit-of-production rates based on the amount of proved developed reserves of oil and gas that are estimated to be recoverable from existing facilities using current operating methods. Under the unit-of-production method, oil and gas volumes are considered produced once they have been measured through meters at custody transfer or sales transaction points at the outlet valve on the lease or field storage tank. In the event that the unit-of-production method does not result in an equitable allocation of cost over the economic life of an upstream asset, an alternative method is used. The straight-line method is used in limited situations where the expected life of the asset does not reasonably correlate with that of the underlying reserves. For example, certain assets used in the production of oil and natural gas have a shorter life than the reserves, and as such, the Corporation uses straight-line depreciation to ensure the asset is fully depreciated by the end of its useful life.

Under the SEC definition of proved reserves, certain quantities of oil and natural gas did not qualify as proved reserves at year-end 2016, the substantial majority of which relates to the Kearl oil sands operation, where no proved reserves remain. To the extent that proved reserves for a property are entirely de-booked and that property continues to produce, assets will be depreciated using a unit-of-production method based on reserves determined at the most recent SEC price which results in a quantity of proved reserves greater than zero, appropriately adjusted for production and technical changes.

Investments in refinery, chemical process, and lubes basestock manufacturing equipment are generally depreciated on a straight-line basis over a 25-year life. Service station buildings and fixed improvements generally are depreciated over a 20-year life. Maintenance and repairs, including planned major maintenance, are expensed as incurred. Major renewals and improvements are capitalized and the assets replaced are retired.

**Impairment Assessment.** The Corporation tests assets or groups of assets for recoverability whenever events or circumstances indicate that the carrying amounts may not be recoverable. Among the events or changes in circumstances which could indicate that the carrying value of an asset or asset group may not be recoverable are the following:

- a significant decrease in the market price of a long-lived asset;
- a significant adverse change in the extent or manner in which an asset is being used or in its physical condition including a significant decrease in current and projected reserve volumes;
- a significant adverse change in legal factors or in the business climate that could affect the value, including an adverse action or assessment by a regulator;
- an accumulation of project costs significantly in excess of the amount originally expected;
- a current-period operating loss combined with a history and forecast of operating or cash flow losses; and
- a current expectation that, more likely than not, a long-lived asset will be sold or otherwise disposed of significantly before the end of its previously estimated useful life.

The Corporation performs asset valuation analyses on an ongoing basis as a part of its asset management program. These analyses and other profitability reviews assist the Corporation in assessing whether the carrying amounts of any of its assets may not be recoverable.

In general, the Corporation does not view temporarily low prices or margins as an indication of impairment. Management does not believe that lower prices are sustainable if energy is to be delivered with supply security to meet global demand over the long term. Although prices will occasionally drop significantly, industry prices over the long term will continue to be driven by market supply and demand. On the supply side, industry production from mature fields is declining, but this is being offset by production from new discoveries and field developments. OPEC production policies also have an impact on world oil supplies. The demand side is largely a function of global economic growth. Because the lifespans of the vast majority of the Corporation's major assets are measured in decades, the value of these assets is predominantly based on long-term views of future commodity prices and production costs. During the lifespan of these major assets, the Corporation expects that oil and gas prices will experience significant volatility, and consequently these assets will experience periods of higher earnings and periods of lower earnings, or even losses. In assessing whether the events or changes in circumstances indicate the carrying value of an asset may not be recoverable, the Corporation considers recent periods of operating losses in the context of its longer-term view of prices. While near-term prices are subject to wide fluctuations, longer term price views are more stable and meaningful for purposes of assessing future cash flows.

When the industry experiences a prolonged and deep reduction in commodity prices, the market supply and demand conditions may result in changes to the Corporation's long-term price or margin assumptions it uses for its capital investment decisions. To the extent those changes result in a significant reduction in the mid-point of its long-term oil, natural gas price or margin ranges, the Corporation may consider that situation, in conjunction with other events and changes in circumstances such as a history of operating losses, an indicator of potential impairment for certain assets.

In the Upstream, the standardized measure of discounted cash flows included in the Supplemental Information on Oil and Gas Exploration and Production activities is required to use prices based on the average of first-of-month prices. These prices represent discrete points in time and could be higher or lower than the Corporation's long-term price assumptions which are used for impairment assessments. The Corporation believes the standardized measure does not provide a reliable estimate of the expected future cash flows to be obtained from the development and production of its oil and gas properties or of the value of its oil and gas reserves and therefore does not consider it relevant in determining whether events or changes in circumstances indicate the need for an impairment assessment.

If events or circumstances indicate that the carrying value may not be recoverable, the Corporation estimates the future undiscounted cash flows of the affected properties to judge the recoverability of carrying amounts. In performing this assessment, assets are grouped at the lowest level for which there are identifiable cash flows that are largely independent of the cash flows of other groups of assets. Cash flows used in recoverability assessments are based on the Corporation's assumptions which are developed in the annual planning and budgeting process, and are consistent with the criteria management uses to evaluate investment opportunities. These evaluations make use of the Corporation's assumptions of future crude oil and natural gas commodity prices, refining and chemical margins, volumes, costs, and foreign currency exchange rates. Volumes are based on projected field and facility production profiles, throughput, or sales. Where unproved reserves exist, an appropriately risk-adjusted amount of these reserves may be included in the evaluation. Cash flow estimates for impairment testing exclude the effects of derivative instruments.

An asset group is impaired if its undiscounted cash flows are less than the asset's carrying value. Impairments are measured by the amount by which the carrying value exceeds fair value. Fair value is based on market prices if an active market exists for the asset group, or discounted cash flows using a discount rate commensurate with the risk. Significant unproved properties are assessed for impairment individually, and valuation allowances against the capitalized costs are recorded based on the estimated economic chance of success and the length of time that the Corporation expects to hold the properties. Properties that are not individually significant are aggregated by groups and amortized based on development risk and average holding period.

**Other.** Gains on sales of proved and unproved properties are only recognized when there is neither uncertainty about the recovery of costs applicable to any interest retained nor any substantial obligation for future performance by the Corporation. Losses on properties sold are recognized when incurred or when the properties are held for sale and the fair value of the properties is less than the carrying value.

Interest costs incurred to finance expenditures during the construction phase of multiyear projects are capitalized as part of the historical cost of acquiring the constructed assets. The project construction phase commences with the development of the detailed engineering design and ends when the constructed assets are ready for their intended use. Capitalized interest costs are included in property, plant and equipment and are depreciated over the service life of the related assets.

# **Asset Retirement Obligations and Environmental Liabilities**

The Corporation incurs retirement obligations for certain assets. The fair values of these obligations are recorded as liabilities on a discounted basis, which is typically at the time the assets are installed. The costs associated with these liabilities are capitalized as part of the related assets and depreciated. Over time, the liabilities are accreted for the change in their present value.

Liabilities for environmental costs are recorded when it is probable that obligations have been incurred and the amounts can be reasonably estimated. These liabilities are not reduced by possible recoveries from third parties, and projected cash expenditures are not discounted.

### **Foreign Currency Translation**

The Corporation selects the functional reporting currency for its international subsidiaries based on the currency of the primary economic environment in which each subsidiary operates.

Downstream and Chemical operations primarily use the local currency. However, the U.S. dollar is used in countries with a history of high inflation (primarily in Latin America) and Singapore, which predominantly sells into the U.S. dollar export market. Upstream operations which are relatively self-contained and integrated within a particular country, such as Canada, the United Kingdom, Norway and continental Europe, use the local currency. Some Upstream operations, primarily in Asia and Africa, use the U.S. dollar because they predominantly sell crude and natural gas production into U.S. dollar-denominated markets.

For all operations, gains or losses from remeasuring foreign currency transactions into the functional currency are included in income.

### **Stock-Based Payments**

The Corporation awards stock-based compensation to employees in the form of restricted stock and restricted stock units. Compensation expense is measured by the price of the stock at the date of grant and is recognized in income over the requisite service period.

### 2. Accounting Changes

In May 2014, the Financial Accounting Standards Board issued a new standard, *Revenue from Contracts with Customers*. The standard establishes a single revenue recognition model for all contracts with customers, eliminates industry specific requirements, and expands disclosure requirements. The standard is required to be adopted beginning January 1, 2018. "Sales and Other Operating Revenue" on the Consolidated Statement of Income includes sales, excise and value-added taxes on sales transactions. When the Corporation adopts the standard, revenue will exclude sales-based taxes collected on behalf of third parties. This change in reporting will not impact earnings. The Corporation expects to adopt the standard using the Modified Retrospective method, under which prior years' results are not restated, but supplemental information on the impact of the new standard is provided for 2018 results. The Corporation continues to evaluate other areas of the standard which are not expected to have a material effect on the Corporation's financial statements.

In February 2016, the Financial Accounting Standards Board issued a new standard, *Leases*. The standard requires that all leases with an initial term greater than one year be recorded on the balance sheet as a lease asset and a lease liability. The standard is required to be adopted beginning January 1, 2019, with early adoption permitted. ExxonMobil is evaluating the standard and its effect on the Corporation's financial statements and plans to adopt it in 2019.

Effective September 30, 2016, the Corporation early-adopted Accounting Standard Update no. 2015-17 *Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes* on a prospective basis. This update eliminates the requirement to classify deferred tax assets and liabilities as current and noncurrent, and instead requires all deferred tax assets and liabilities to be classified as noncurrent. See Note 19.

### 3. Miscellaneous Financial Information

Research and development expenses totaled \$1,058 million in 2016, \$1,008 million in 2015 and \$971 million in 2014.

Net income included before-tax aggregate foreign exchange transaction gains of \$29 million in 2016, and losses of \$119 million in 2015 and \$225 million in 2014, respectively.

In 2016, 2015 and 2014, net income included losses of \$295 million and \$186 million, and a gain of \$187 million, respectively, attributable to the combined effects of LIFO inventory accumulations and drawdowns. The aggregate replacement cost of inventories was estimated to exceed their LIFO carrying values by \$8.1 billion and \$4.5 billion at December 31, 2016, and 2015, respectively.

Crude oil, products and merchandise as of year-end 2016 and 2015 consist of the following:

	2016 2015
	(billions of dollars)
Crude oil	3.9 4.2
Petroleum products	3.7 4.1
Chemical products	2.8 2.7
Gas/other	0.5
Total	10.9 12.0

# 4. Other Comprehensive Income Information

ExxonMobil Share of Accumulated Other Comprehensive Income	Cumulative Foreign Exchange Translation Adjustment	Post- retirement Benefits Reserves Adjustment	Unrealized Change in Stock Investments	Total
	·	(millions o	f dollars)	
Balance as of December 31, 2013	(846)	(9,879)	,	(10,725)
Current period change excluding amounts reclassified				
from accumulated other comprehensive income	(5,258)	(4,132)	(63)	(9,453)
Amounts reclassified from accumulated other				
comprehensive income	152	1,066	3	1,221
Total change in accumulated other comprehensive income	(5,106)	(3,066)	(60)	(8,232)
Balance as of December 31, 2014	(5,952)	(12,945)	(60)	(18,957)
Balance as of December 31, 2014 Current period change excluding amounts reclassified	(5,952)	(12,945)	(60)	(18,957)
from accumulated other comprehensive income Amounts reclassified from accumulated other	(8,204)	2,202	33	(5,969)
comprehensive income	(14)	1,402	27	1,415
Total change in accumulated other comprehensive income	(8,218)	3,604	60	(4,554)
Balance as of December 31, 2015	(14,170)	(9,341)	-	(23,511)
Balance as of December 31, 2015 Current period change excluding amounts reclassified	(14,170)	(9,341)	-	(23,511)
from accumulated other comprehensive income Amounts reclassified from accumulated other	(331)	552	-	221
comprehensive income	-	1,051	-	1,051
Total change in accumulated other comprehensive income	(331)	1,603	=	1,272
Balance as of December 31, 2016	(14,501)	(7,738)	-	(22,239)
Amounts Reclassified Out of Accumulated Other Comprehensive Income - Before-tax Income/(Expense)		2016	2015	2014
			(millions of dollars)	
Foreign exchange translation gain/(loss) included in net income (Statement of Income line: Other income)  Amortization and settlement of postretirement benefits reserves		-	14	(152)
adjustment included in net periodic benefit costs (1)		(1,531)	(2,066)	(1,571)
Realized change in fair value of stock investments included in ne (Statement of Income line: Other income)	t income	-	(42)	(5)

<sup>(1)</sup> These accumulated other comprehensive income components are included in the computation of net periodic pension cost. (See Note 17 – Pension and Other Postretirement Benefits for additional details.)

**Income Tax (Expense)/Credit For** 

<b>Components of Other Comprehensive Income</b>	2016	2015	2014
		(millions of dollars)	_
Foreign exchange translation adjustment	43	170	292
Postretirement benefits reserves adjustment (excluding amortization)	(247)	(1,192)	2,009
Amortization and settlement of postretirement benefits reserves			
adjustment included in net periodic benefit costs	(445)	(618)	(460)
Unrealized change in fair value of stock investments	-	(17)	34
Realized change in fair value of stock investments included in net income		(15)	(2)
Total	(649)	(1,672)	1,873

### 5. Cash Flow Information

The Consolidated Statement of Cash Flows provides information about changes in cash and cash equivalents. Highly liquid investments with maturities of three months or less when acquired are classified as cash equivalents.

For 2016, the "Net (gain) on asset sales" on the Consolidated Statement of Cash Flows includes before-tax amounts from the sale of service stations in Canada, the sale of Upstream properties in the U.S., and the sale of aviation fueling operations across multiple countries. For 2015, the number includes before-tax amounts from the sale of service stations in Europe, the sale of Upstream properties in the U.S., the sale of ExxonMobil's interests in Chemical and Refining joint ventures, and the sale of the Torrance refinery. For 2014, the number includes before-tax gains from the sale of Hong Kong power operations, additional proceeds related to the 2013 sale of a partial interest in Iraq, the sale of Downstream affiliates in the Caribbean and the sale or exchange of Upstream properties in the U.S., Canada, and Malaysia. These net gains are reported in "Other income" on the Consolidated Statement of Income.

In 2016, the "Additions/(reductions) in commercial paper, and debt with three months or less maturity" on the Consolidated Statement of Cash Flows includes a net \$608 million addition of commercial paper with maturity over three months. The gross amount issued was \$3.9 billion, while the gross amount repaid was \$3.3 billion. In 2015, the number includes a net \$358 million addition of commercial paper with maturity over three months. The gross amount issued was \$8.1 billion, while the gross amount repaid was \$7.7 billion.

In 2015, ExxonMobil completed an asset exchange that resulted in value received of approximately \$500 million including \$100 million in cash. The non-cash portion was not included in the "Sales of subsidiaries, investments, and property, plant and equipment" or the "All other items-net" lines on the Statement of Cash Flows. Capital leases of approximately \$1 billion were not included in the "Additions to long-term debt" or "Additions to property, plant and equipment" lines on the Statement of Cash Flows.

In 2014, ExxonMobil completed asset exchanges, primarily non-cash transactions, of approximately \$1.2 billion. This amount is not included in the "Sales of subsidiaries, investments, and property, plant and equipment" or the "Additions to property, plant and equipment" lines on the Statement of Cash Flows.

	2016	2015	2014
		(millions of dollars)	
Cash payments for interest	818	586	380
Cash payments for income taxes	4,214	7,269	18,085

### 6. Additional Working Capital Information

Dec. 31	Dec. 31 2015
2016	
(millions	of dollars)
16,033	13,243
5,361	6,632
21,394	19,875
143	231
10,727	17,973
2,960	558
13,830	18,762
17,801	18,074
4,748	4,639
2,653	2,937
5,991	6,762
31,193	32,412
	2016 (millions)  16,033 5,361 21,394  143 10,727 2,960 13,830  17,801 4,748 2,653 5,991

The Corporation has short-term committed lines of credit of \$5.5 billion which were unused as of December 31, 2016. These lines are available for general corporate purposes.

The weighted-average interest rate on short-term borrowings outstanding was 0.6 percent and 0.4 percent at December 31, 2016, and 2015, respectively.

### 7. Equity Company Information

The summarized financial information below includes amounts related to certain less-than-majority-owned companies and majority-owned subsidiaries where minority shareholders possess the right to participate in significant management decisions (see Note 1). These companies are primarily engaged in oil and gas exploration and production, and natural gas marketing in North America; natural gas exploration, production and distribution in Europe; and exploration, production, liquefied natural gas (LNG) operations, refining operations, petrochemical manufacturing, and fuel sales in Asia and the Middle East. Also included are several refining, petrochemical manufacturing, and marketing ventures.

The Corporation's ownership in these ventures is in the form of shares in corporate joint ventures as well as interests in partnerships. Differences between the company's carrying value of an equity investment and its underlying equity in the net assets of the affiliate are assigned to the extent practicable to specific assets and liabilities based on the company's analysis of the factors giving rise to the difference. The amortization of this difference, as appropriate, is included in "income from equity affiliates".

The share of total equity company revenues from sales to ExxonMobil consolidated companies was 14 percent, 15 percent and 14 percent in the years 2016, 2015 and 2014, respectively.

In 2013 and 2014, the Corporation and Rosneft established various entities to conduct exploration and research activities. Periods of disproportionate funding will result in the Corporation recognizing, during the early phases of the projects, an investment that is larger than its equity share in these entities. These joint ventures are considered Variable Interest Entities. However, since the Corporation is not the primary beneficiary of these entities, the joint ventures are reported as equity companies. In 2014, the European Union and United States imposed sanctions relating to the Russian energy sector. With respect to the foregoing, each joint venture continues to comply with all applicable laws, rules, and regulations. The Corporation's maximum before-tax exposure to loss from these joint ventures as of December 31, 2016, is \$1.0 billion.

	2010	6	201	5	20	14
Equity Company		ExxonMobil		ExxonMobil		ExxonMobil
Financial Summary	Total	Share	Total	Share	Total	Share
			(millions of	dollars)		
Total revenues	80,247	24,668	111,866	34,297	183,708	55,855
Income before income taxes	22,269	6,509	36,379	10,670	65,549	19,014
Income taxes	6,334	1,701	11,048	3,019	20,520	5,684
Income from equity affiliates	15,935	4,808	25,331	7,651	45,029	13,330
Current assets	34,412	11,392	32,879	11,244	49,905	16,802
Long-term assets	109,646	32,357	109,684	32,878	110,754	33,619
Total assets	144,058	43,749	142,563	44,122	160,659	50,421
Current liabilities	20,507	5,765	22,947	6,738	37,333	11,472
Long-term liabilities	62,110	17,288	60,388	17,165	66,231	19,470
Net assets	61,441	20,696	59,228	20,219	57,095	19,479

A list of significant equity companies as of December 31, 2016, together with the Corporation's percentage ownership interest, is detailed below:

	Percentage Ownership Interest
Upstream	
Aera Energy LLC	48
BEB Erdgas und Erdoel GmbH & Co. KG	50
Cameroon Oil Transportation Company S.A.	41
Cross Timbers Energy, LLC	50
Golden Pass LNG Terminal LLC	18
Karmorneftegaz Holding SARL	33
Marine Well Containment Company LLC	10
Nederlandse Aardolie Maatschappij B.V.	50
Qatar Liquefied Gas Company Limited	10
Qatar Liquefied Gas Company Limited (2)	24
Ras Laffan Liquefied Natural Gas Company Limited	25
Ras Laffan Liquefied Natural Gas Company Limited (II)	31
Ras Laffan Liquefied Natural Gas Company Limited (3)	30
South Hook LNG Terminal Company Limited	24
Tengizchevroil, LLP	25
Terminale GNL Adriatico S.r.l.	71
Downstream	
Fujian Refining & Petrochemical Co. Ltd.	25
Saudi Aramco Mobil Refinery Company Ltd.	50
Chemical	
Al-Jubail Petrochemical Company	50
Infineum Holdings B.V.	50
Infineum Italia s.r.l.	50
Infineum Singapore Pte. Ltd.	50
Infineum USA L.P.	50
Saudi Yanbu Petrochemical Co.	50

### 8. Investments, Advances and Long-Term Receivables

	Dec. 31, 2016	Dec. 31, 2015
	(millions	of dollars)
Companies carried at equity in underlying assets		
Investments	20,810	20,337
Advances	9,443	9,110
Total equity company investments and advances	30,253	29,447
Companies carried at cost or less and stock investments carried at fair value	154	274
Long-term receivables and miscellaneous investments at cost or less, net of reserves		
of \$4,141 million and \$3,040 million	4,695	4,524
Total	35,102	34,245

### 9. Property, Plant and Equipment and Asset Retirement Obligations

	December 31, 2016		December 31, 2015	
Property, Plant and Equipment	Cost	Net	Cost	Net
	(millions of dollars)			
Upstream	355,265	195,904	347,821	203,822
Downstream	47,915	20,588	50,742	21,330
Chemical	34,098	17,401	32,481	16,247
Other	16,637	10,331	16,293	10,206
Total	453,915	244,224	447,337	251,605

Continued weakness in the upstream industry environment during 2016, continued weak financial results for several assets in North America, and a reduction in the mid-point of the ranges of the Corporation's long-term oil and natural gas prices developed as part of its annual planning and budgeting cycle led the Corporation to conclude that the facts and circumstances supported performing an impairment assessment of certain long-lived assets, notably North America natural gas assets and certain other assets across the remainder of its Upstream operations. The assessment reflected long-term crude and natural gas prices which are consistent with the mid-point of the ranges that management uses to evaluate investment opportunities and which are in the range of long-term price forecasts published by third-party industry experts and government agencies. This assessment indicated that the vast majority of asset groups have future undiscounted cash flow estimates exceeding carrying values. However, the carrying values for certain asset groups in the United States exceeded the estimated cash flows. As a result, the Corporation's fourth quarter 2016 results include a before-tax charge of \$3.3 billion to reduce the carrying value of those assets to fair value. The asset groups subject to this impairment charge are primarily dry gas operations in the Rocky Mountains region of the United States with large undeveloped acreage positions. The impairment charge is recognized in the line "Depreciation and depletion" on the Consolidated Statement of Income and recorded in "Accumulated depreciation and depletion".

The assessment of fair values required the use of Level 3 inputs. The principal parameters used to establish fair values included estimates of both proved and unproved reserves, future commodity prices which were consistent with the average of third-party industry experts and government agencies, drilling and development costs, discount rates ranging from 5.5 percent to 8 percent depending on the characteristics of the asset group, and comparable market transactions. Due to the inherent difficulty in predicting future commodity prices, and the relationship between industry prices and costs, it is not practicable to reasonably estimate the existence or range of any potential future impairment charges related to the Corporation's long-lived assets.

Accumulated depreciation and depletion totaled \$209,691 million at the end of 2016 and \$195,732 million at the end of 2015. Interest capitalized in 2016, 2015 and 2014 was \$708 million, \$482 million and \$344 million, respectively.

### **Asset Retirement Obligations**

The Corporation incurs retirement obligations for certain assets. The fair values of these obligations are recorded as liabilities on a discounted basis, which is typically at the time the assets are installed. In the estimation of fair value, the Corporation uses assumptions and judgments regarding such factors as the existence of a legal obligation for an asset retirement obligation; technical assessments of the assets; estimated amounts and timing of settlements; discount rates; and inflation rates. Asset retirement obligations incurred in the current period were Level 3 fair value measurements. The costs associated with these liabilities are capitalized as part of the related assets and depreciated as the reserves are produced. Over time, the liabilities are accreted for the change in their present value.

Asset retirement obligations for downstream and chemical facilities generally become firm at the time the facilities are permanently shut down and dismantled. These obligations may include the costs of asset disposal and additional soil remediation. However, these sites have indeterminate lives based on plans for continued operations and as such, the fair value of the conditional legal obligations cannot be measured, since it is impossible to estimate the future settlement dates of such obligations.

The following table summarizes the activity in the liability for asset retirement obligations:

	2016	2015
	(millions o	of dollars)
Beginning balance	13,704	13,424
Accretion expense and other provisions	740	775
Reduction due to property sales	(134)	(208)
Payments made	(549)	(928)
Liabilities incurred	204	283
Foreign currency translation	(513)	(931)
Revisions	(209)	1,289
Ending balance	13,243	13,704

### 10. Accounting for Suspended Exploratory Well Costs

The Corporation continues capitalization of exploratory well costs when the well has found a sufficient quantity of reserves to justify its completion as a producing well and the Corporation is making sufficient progress assessing the reserves and the economic and operating viability of the project. The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports.

The following two tables provide details of the changes in the balance of suspended exploratory well costs as well as an aging summary of those costs.

Change in capitalized suspended exploratory well costs:

	2016	2015	2014
		(millions of dollars)	
Balance beginning at January 1	4,372	3,587	2,707
Additions pending the determination of proved reserves	180	847	1,095
Charged to expense	(111)	(5)	(28)
Reclassifications to wells, facilities and equipment based on the			
determination of proved reserves	-	(43)	(160)
Divestments/Other	36	(14)	(27)
Ending balance at December 31	4,477	4,372	3,587
Ending balance attributed to equity companies included above	707	696	645

Period end capitalized suspended exploratory well costs:

	2016	2015	2014
		(millions of dollars)	
Capitalized for a period of one year or less	180	847	1,095
Capitalized for a period of between one and five years	2,981	2,386	1,659
Capitalized for a period of between five and ten years	911	826	544
Capitalized for a period of greater than ten years	405	313	289
Capitalized for a period greater than one year - subtotal	4,297	3,525	2,492
Total	4,477	4,372	3,587

Exploration activity often involves drilling multiple wells, over a number of years, to fully evaluate a project. The table below provides a breakdown of the number of projects with suspended exploratory well costs which had their first capitalized well drilled in the preceding 12 months and those that have had exploratory well costs capitalized for a period greater than 12 months, which includes the Rosneft joint venture exploration activity (refer to the relevant portion of Note 7).

	2016	2015	2014
Number of projects with first capitalized well drilled in the preceding 12 months	2	4	8
Number of projects that have exploratory well costs capitalized for a period			
of greater than 12 months	58	55	53
Total	60	59	61

Of the 58 projects that have exploratory well costs capitalized for a period greater than 12 months as of December 31, 2016, 16 projects have drilling in the preceding 12 months or exploratory activity either planned in the next two years or subject to sanctions. The remaining 42 projects are those with completed exploratory activity progressing toward development.

The table below provides additional detail for those 42 projects, which total \$1,998 million.

	D 01	Years	
	Dec. 31,	Wells	
Country/Project	2016	Drilled	Comment
Angola	(millions	of dollars)	
- Kaombo Split Hub Phase 2	20	2005 - 2006	Evaluating development plan to tie into planned production facilities.
- Perpetua-Zinia-Acacia	15	2008 - 2009	Oil field near Pazflor development, awaiting capacity in existing/planned infrastructure.
Australia		l .	init astructure.
- East Pilchard	7	2001	Gas field near Kipper/Tuna development, awaiting capacity in existing/planned infrastructure.
- SE Longtom	11	2010	Gas field near Tuna development, awaiting capacity in existing/planned infrastructure.
- SE Remora	34	2010	Gas field near Marlin development, awaiting capacity in existing/planned infrastructure.
Canada	II.		
- Horn River	213	2009 - 2012	Evaluating development alternatives to tie into planned infrastructure.
Indonesia			
- Alas Tua West	16	2010	Evaluating development plan to tie into planned production facilities.
- Cepu Gas	29	2008 - 2011	Development activity under way, while continuing commercial discussions with the government.
- Kedung Keris	11	2011	Development activity under way to tie into planned production facilities.
- Natuna	118	1981 - 1983	Development activity under way, while continuing discussions with the government on contract terms pursuant to executed Heads of Agreement.
Kazakhstan			
- Kairan	53	2004 - 2007	Evaluating commercialization and field development alternatives, while continuing discussions with the government regarding the development plan.
- Kalamkas	18	2006 - 2009	Evaluating development alternatives, while continuing discussions with the government regarding development plan.
Malaysia	II.		
- Bindu	2	1995	Awaiting capacity in existing/planned infrastructure.
Nigeria			
- Bolia	15	2002 - 2006	Evaluating development plan, while continuing discussions with the government regarding regional hub strategy.
- Bosi	79	2002 - 2006	Development activity under way, while continuing discussions with the government regarding development plan.
- Bosi Central	16	2006	Development activity under way, while continuing discussions with the government regarding development plan.
- Erha Northeast	26	2008	Evaluating development plan for tieback to existing production facilities.
- OML 138 Ukot SW	41	2014	Evaluating development plan for tieback to existing production facilities.
- OML 138 Ukot SS	13	2015	Evaluating development plan for tieback to existing production facilities.
- Pegi	32	2009	Awaiting capacity in existing/planned infrastructure.
- Satellite Field Development Phase 2	12	2013	Evaluating development plan for tie into planned production facilities.
- Other (4 projects)	13	2002	Evaluating and pursuing development of several additional discoveries.
Norway			
- Gamma	13		Evaluating development plan for tieback to existing production facilities.
- Lavrans	16		Evaluating development plan, awaiting capacity in existing Kristin production facility.
- Other (7 projects)	26	2008 - 2014	Evaluating development plans, including potential for tieback to existing production facilities.
Papua New Guinea			
- Juha	28	2007	Progressing development plans to tie into existing LNG facilities.

		Years	
	Dec. 31,	Wells	
Country/Project	2016	Drilled	Comment
	millions	of dollars)	
Republic of Congo			
- Mer Tres Profonde Sud	56	2000 - 2007	Evaluating development alternatives, while continuing discussions with the
			government regarding development plan.
Tanzania			
- Tanzania Block 2	435	2012 - 2015	Evaluating development alternatives while continuing discussions with
			government regarding development plan.
- Tanzania Block 2	88	2013 - 2014	Evaluating development alternatives while continuing discussions with
Ullage			government regarding development plan.
United Kingdom			
- Phyllis	6	2004	Evaluating development plan for tieback to existing production facilities.
United States			
- Hadrian North	209	2010 - 2013	Evaluating development plan to tie into existing production facilities.
- Tip Top	31	2009	Evaluating development concept and requisite facility upgrades.
Vietnam			
- Blue Whale	296	2011 - 2015	Development planning activity under way, while continuing commercial
			discussions with the government.
Total 2016 (42 projects)	1,998	·	

### 11. Leased Facilities

At December 31, 2016, the Corporation and its consolidated subsidiaries held noncancelable operating charters and leases covering drilling equipment, tankers, service stations and other properties with minimum undiscounted lease commitments totaling \$3,811 million as indicated in the table. Estimated related sublease rental income from noncancelable subleases totals \$30 million.

	Lease Payments	
	<b>Under Minimum Commitments</b>	s
	Drilling Rigs	
	and Related	
	Equipment Other To	otal
	(millions of dollars)	
2017	333 770 1,10	)3
2018	153 529 68	32
2019	98 353 49	51
2020	87 239 32	26
2021	52 183 23	35
2022 and beyond	113 901 1,0	14
Total	836 2,975 3,8	

Net rental cost under both cancelable and noncancelable operating leases incurred during 2016, 2015 and 2014 were as follows:

	2016	2015	2014	
		(millions of dollars)		
Rental cost				
Drilling rigs and related equipment	1,274	1,853	1,763	
Other (net of sublease rental income)	1,817	2,076	2,262	
Total	3,091	3,929	4,025	

### 12. Earnings Per Share

Earnings per common share	2016	2015	2014
Net income attributable to ExxonMobil (millions of dollars)	7,840	16,150	32,520
Weighted average number of common shares outstanding (millions of shares)	4,177	4,196	4,282
Earnings per common share (dollars) (1)	1.88	3.85	7.60
Dividends paid per common share (dollars)	2.98	2.88	2.70

<sup>(1)</sup> The earnings per common share and earnings per common share - assuming dilution are the same in each period shown.

#### 13. Financial Instruments and Derivatives

**Financial Instruments.** The fair value of financial instruments is determined by reference to observable market data and other valuation techniques as appropriate. The only category of financial instruments where the difference between fair value and recorded book value is notable is long-term debt. The estimated fair value of total long-term debt, excluding capitalized lease obligations, was \$28.0 billion and \$18.9 billion at December 31, 2016, and 2015, respectively, as compared to recorded book values of \$27.7 billion and \$18.7 billion at December 31, 2016, and 2015, respectively. The increase in the estimated fair value and book value of long-term debt reflects the Corporation's issuance of \$12.0 billion of long-term debt in the first quarter of 2016.

The fair value of long-term debt by hierarchy level at December 31, 2016, is: Level 1 \$27,825 million; Level 2 \$137 million; and Level 3 \$6 million.

**Derivative Instruments.** The Corporation's size, strong capital structure, geographic diversity and the complementary nature of the Upstream, Downstream and Chemical businesses reduce the Corporation's enterprise-wide risk from changes in interest rates, currency rates and commodity prices. As a result, the Corporation makes limited use of derivatives to mitigate the impact of such changes. The Corporation does not engage in speculative derivative activities or derivative trading activities nor does it use derivatives with leveraged features. When the Corporation does enter into derivative transactions, it is to offset exposures associated with interest rates, foreign currency exchange rates and hydrocarbon prices that arise from existing assets, liabilities and forecasted transactions.

The estimated fair value of derivative instruments outstanding and recorded on the balance sheet was a net liability of \$22 million at year-end 2016 and a net asset of \$21 million at year-end 2015. Assets and liabilities associated with derivatives are usually recorded either in "Other current assets" or "Accounts payable and accrued liabilities".

The Corporation's fair value measurement of its derivative instruments use either Level 1 or Level 2 inputs.

The Corporation recognized a before-tax gain or (loss) related to derivative instruments of \$(81) million, \$39 million and \$110 million during 2016, 2015 and 2014, respectively. Income statement effects associated with derivatives are usually recorded either in "Sales and other operating revenue" or "Crude oil and product purchases".

The Corporation believes there are no material market or credit risks to the Corporation's financial position, results of operations or liquidity as a result of the derivative activities described above.

### 14. Long-Term Debt

At December 31, 2016, long-term debt consisted of \$28,257 million due in U.S. dollars and \$675 million representing the U.S. dollar equivalent at year-end exchange rates of amounts payable in foreign currencies. These amounts exclude that portion of long-term debt, totaling \$2,960 million, which matures within one year and is included in current liabilities. The increase in the book value of long-term debt reflects the Corporation's issuance of \$12.0 billion of long-term debt in the first quarter of 2016. The amounts of long-term debt, including capitalized lease obligations, maturing in each of the four years after December 31, 2017, in millions of dollars, are: 2018 – \$4,737; 2019 – \$3,886; 2020 – \$1,609; and 2021 – \$2,540. At December 31, 2016, the Corporation's unused long-term credit lines were \$0.3 billion.

Summarized long-term debt at year-end 2016 and 2015 are shown in the table below:

	Average	****	•••
	Rate (1)	2016	of dollars)
Exxon Mobil Corporation		(millions	oj aonars)
0.921% notes due 2017		_	1,500
Floating-rate notes due 2017		_	750
1.305% notes due 2018		1,600	1,600
1.439% notes due 2018		1,000	1,000
Floating-rate notes due 2018 (Issued 2016)	1.337%	750	_
Floating-rate notes due 2018 (Issued 2015)	0.735%	500	500
1.819% notes due 2019	0.73370	1,750	1,750
1.708% notes due in 2019		1,750	1,750
Floating-rate notes due 2019 (Issued 2014)	0.833%	500	500
Floating-rate notes due 2019 (Issued 2014) Floating-rate notes due 2019 (Issued 2016)	1.518%	250	300
1.912% notes due 2020	1.510/0	1,500	1,500
2.222% notes due 2021		2,500	1,500
2.397% notes due 2021 2.397% notes due 2022		1,150	1,150
Floating-rate notes due 2022	1.055%	500	500
2.726% notes due 2023	1.033/0	1,250	300
3.176% notes due 2024		1,000	1,000
2.709% notes due 2025		1,750	1,750
3.043% notes due 2026		2,500	1,750
3.567% notes due 2045		1,000	1,000
4.114% notes due 2046		2,500	1,000
4.114% notes due 2040		2,300	-
XTO Energy Inc. (2)			
6.250% senior notes due 2017		-	465
5.500% senior notes due 2018		371	377
6.500% senior notes due 2018		453	463
6.100% senior notes due 2036		197	198
6.750% senior notes due 2037		304	307
6.375% senior notes due 2038		233	235
Mobil Corporation			
8.625% debentures due 2021		249	249
Industrial revenue bonds due 2017-2051	0.322%	2,559	2,611
Other U.S. dollar obligations		103	198
Other foreign currency obligations		57	84
Capitalized lease obligations	9.142%	1,225	1,238
Debt issuance costs (3)		(69)	-
Total long-term debt		28,932	19,925

<sup>(1)</sup> Average effective interest rate for debt and average imputed interest rate for capital leases at December 31, 2016.

<sup>(2)</sup> Includes premiums of \$138 million in 2016 and \$179 million in 2015.

<sup>(3)</sup> Debt issuance costs at December 31, 2015 were \$60 million and are not significant to the Corporation.

### 15. Incentive Program

The 2003 Incentive Program provides for grants of stock options, stock appreciation rights (SARs), restricted stock and other forms of award. Awards may be granted to eligible employees of the Corporation and those affiliates at least 50 percent owned. Outstanding awards are subject to certain forfeiture provisions contained in the program or award instrument. Options and SARs may be granted at prices not less than 100 percent of market value on the date of grant and have a maximum life of 10 years. The maximum number of shares of stock that may be issued under the 2003 Incentive Program is 220 million. Awards that are forfeited, expire or are settled in cash, do not count against this maximum limit. The 2003 Incentive Program does not have a specified term. New awards may be made until the available shares are depleted, unless the Board terminates the plan early. At the end of 2016, remaining shares available for award under the 2003 Incentive Program were 93 million.

Restricted Stock and Restricted Stock Units. Awards totaling 9,583 thousand, 9,681 thousand, and 9,775 thousand of restricted (nonvested) common stock units were granted in 2016, 2015 and 2014, respectively. Compensation expense for these awards is based on the price of the stock at the date of grant and is recognized in income over the requisite service period. Shares for these awards are issued to employees from treasury stock. The units that are settled in cash are recorded as liabilities and their changes in fair value are recognized over the vesting period. During the applicable restricted periods, the shares and units may not be sold or transferred and are subject to forfeiture. The majority of the awards have graded vesting periods, with 50 percent of the shares and units in each award vesting after three years and the remaining 50 percent vesting after seven years. Awards granted to a small number of senior executives have vesting periods of five years for 50 percent of the award and of 10 years or retirement, whichever occurs later, for the remaining 50 percent of the award.

The Corporation has purchased shares in the open market and through negotiated transactions to offset shares or units settled in shares issued in conjunction with benefit plans and programs. Purchases may be discontinued at any time without prior notice.

The following tables summarize information about restricted stock and restricted stock units for the year ended December 31, 2016.

	2016				
		U	d Average		
		Grant-Date Fair Value per Share			
Restricted stock and units outstanding	Shares				
	(thousands)	(do	llars)		
Issued and outstanding at January 1	44,063	8	4.85		
2015 award issued in 2016	9,680	81.27			
Vested	(9,816)	,816) 83.20			
Forfeited	(94)	84.81			
Issued and outstanding at December 31	43,833	84.43			
Value of restricted stock and units	2016	2015	2014		
Grant price (dollars)	87.70	81.27	95.20		
Value at date of grant:	(m	aillions of dollars)			
Restricted stock and units settled in stock	771	727	858		
Units settled in cash	69	60	73		
Total value	840	787	931		

As of December 31, 2016, there was \$2,197 million of unrecognized compensation cost related to the nonvested restricted awards. This cost is expected to be recognized over a weighted-average period of 4.5 years. The compensation cost charged against income for the restricted stock and restricted stock units was \$880 million, \$855 million and \$831 million for 2016, 2015 and 2014, respectively. The income tax benefit recognized in income related to this compensation expense was \$80 million, \$78 million and \$76 million for the same periods, respectively. The fair value of shares and units vested in 2016, 2015 and 2014 was \$851 million, \$808 million and \$946 million, respectively. Cash payments of \$67 million, \$64 million and \$73 million for vested restricted stock units settled in cash were made in 2016, 2015 and 2014, respectively.

### 16. Litigation and Other Contingencies

Litigation. A variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of pending lawsuits. Management has regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of these contingencies. The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. The Corporation does not record liabilities when the likelihood that the liability has been incurred is probable but the amount cannot be reasonably estimated or when the liability is believed to be only reasonably possible or remote. For contingencies where an unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasible, an estimate of the possible loss. For purposes of our contingency disclosures, "significant" includes material matters, as well as other matters, which management believes should be disclosed. ExxonMobil will continue to defend itself vigorously in these matters. Based on a consideration of all relevant facts and circumstances, the Corporation does not believe the ultimate outcome of any currently pending lawsuit against ExxonMobil will have a material adverse effect upon the Corporation's operations, financial condition, or financial statements taken as a whole.

**Other Contingencies.** The Corporation and certain of its consolidated subsidiaries were contingently liable at December 31, 2016, for guarantees relating to notes, loans and performance under contracts. Where guarantees for environmental remediation and other similar matters do not include a stated cap, the amounts reflect management's estimate of the maximum potential exposure.

		Dec. 31, 2016			
	Equity Company	Other Third-Party			
	Obligations (1)	Obligations	Total		
		(millions of dollars)			
Guarantees					
Debt-related	118	30	148		
Other	2,413	3,975	6,388		
Total	2,531	4,005	6,536		

### (1) ExxonMobil share.

Additionally, the Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of which are expected to be fulfilled with no adverse consequences material to the Corporation's operations or financial condition.

In accordance with a nationalization decree issued by Venezuela's president in February 2007, by May 1, 2007, a subsidiary of the Venezuelan National Oil Company (PdVSA) assumed the operatorship of the Cerro Negro Heavy Oil Project. This Project had been operated and owned by ExxonMobil affiliates holding a 41.67 percent ownership interest in the Project. The decree also required conversion of the Cerro Negro Project into a "mixed enterprise" and an increase in PdVSA's or one of its affiliate's ownership interest in the Project, with the stipulation that if ExxonMobil refused to accept the terms for the formation of the mixed enterprise within a specified period of time, the government would "directly assume the activities" carried out by the joint venture. ExxonMobil refused to accede to the terms proffered by the government, and on June 27, 2007, the government expropriated ExxonMobil's 41.67 percent interest in the Cerro Negro Project.

On September 6, 2007, affiliates of ExxonMobil filed a Request for Arbitration with the International Centre for Settlement of Investment Disputes (ICSID). The ICSID Tribunal issued a decision on June 10, 2010, finding that it had jurisdiction to proceed on the basis of the Netherlands-Venezuela Bilateral Investment Treaty. On October 9, 2014, the ICSID Tribunal issued its final award finding in favor of the ExxonMobil affiliates and awarding \$1.6 billion as of the date of expropriation, June 27, 2007, and interest from that date at 3.25% compounded annually until the date of payment in full. The Tribunal also noted that one of the Cerro Negro Project agreements provides a mechanism to prevent double recovery between the ICSID award and all or part of an earlier award of \$908 million to an ExxonMobil affiliate, Mobil Cerro Negro, Ltd., against PdVSA and a PdVSA affiliate, PdVSA CN, in an arbitration under the rules of the International Chamber of Commerce.

On June 12, 2015, the Tribunal rejected in its entirety Venezuela's October 23, 2014, application to revise the ICSID award. The Tribunal also lifted the associated stay of enforcement that had been entered upon the filing of the application to revise.

Still pending is Venezuela's February 2, 2015, application to ICSID seeking annulment of the ICSID award. That application alleges that, in issuing the ICSID award, the Tribunal exceeded its powers, failed to state reasons on which the ICSID award was based, and departed from a fundamental rule of procedure. A separate stay of the ICSID award was entered following the filing of the annulment application. On July 7, 2015, the ICSID Committee considering the annulment application heard arguments from the parties on whether to lift the stay of the award associated with that application. On July 28, 2015, the Committee issued an order that would lift the stay of enforcement unless, within 30 days, Venezuela delivered a commitment to pay the award if the application to annul is denied. On September 17, 2015, the Committee ruled that Venezuela had complied with the requirement to submit a

written commitment to pay the award and so left the stay of enforcement in place. A hearing on Venezuela's application for annulment was held March 8-9, 2016.

The United States District Court for the Southern District of New York entered judgment on the ICSID award on October 10, 2014. Motions filed by Venezuela to vacate that judgment on procedural grounds and to modify the judgment by reducing the rate of interest to be paid on the ICSID award from the entry of the court's judgment, until the date of payment, were denied on February 13, 2015, and March 4, 2015, respectively. On March 9, 2015, Venezuela filed a notice of appeal of the court's actions on the two motions. Oral arguments on this appeal were held before the United States Court of Appeals for the Second Circuit on January 7, 2016.

The District Court's judgment on the ICSID award is currently stayed until such time as ICSID's stay of the award entered following Venezuela's filing of its application to annul has been lifted. The net impact of these matters on the Corporation's consolidated financial results cannot be reasonably estimated. Regardless, the Corporation does not expect the resolution to have a material effect upon the Corporation's operations or financial condition.

An affiliate of ExxonMobil is one of the Contractors under a Production Sharing Contract (PSC) with the Nigerian National Petroleum Corporation (NNPC) covering the Erha block located in the offshore waters of Nigeria. ExxonMobil's affiliate is the operator of the block and owns a 56.25 percent interest under the PSC. The Contractors are in dispute with NNPC regarding NNPC's lifting of crude oil in excess of its entitlement under the terms of the PSC. In accordance with the terms of the PSC, the Contractors initiated arbitration in Abuja, Nigeria, under the Nigerian Arbitration and Conciliation Act. On October 24, 2011, a three-member arbitral Tribunal issued an award upholding the Contractors' position in all material respects and awarding damages to the Contractors jointly in an amount of approximately \$1.8 billion plus \$234 million in accrued interest. The Contractors petitioned a Nigerian federal court for enforcement of the award, and NNPC petitioned the same court to have the award set aside. On May 22, 2012, the court set aside the award. The Contractors appealed that judgment to the Court of Appeal, Abuja Judicial Division. On July 22, 2016, the Court of Appeal upheld the decision of the lower court setting aside the award. On October 21, 2016, the Contractors appealed the decision to the Supreme Court of Nigeria. In June 2013, the Contractors filed a lawsuit against NNPC in the Nigerian federal high court in order to preserve their ability to seek enforcement of the PSC in the courts if necessary. In October 2014, the Contractors filed suit in the United States District Court for the Southern District of New York to enforce, if necessary, the arbitration award against NNPC assets residing within that jurisdiction. NNPC has moved to dismiss the lawsuit. The stay in the proceedings in the Southern District of New York has been lifted. At this time, the net impact of this matter on the Corporation's consolidated financial results cannot be reasonably estimated. However, regardless of the outcome of enforcement proceedings, the Corporation does not expect the proceedings to have a material effect upon the Corporation's operations or financial condition.

### 17. Pension and Other Postretirement Benefits

The benefit obligations and plan assets associated with the Corporation's principal benefit plans are measured on December 31.

	Pension Benefits				Other Postretirement	
	U.S.		Non-	U.S.	Benef	iits
	2016	2015	2016	2015	2016	2015
			(perc	ent)		
Weighted-average assumptions used to determine						
benefit obligations at December 31						
Discount rate	4.25	4.25	3.00	3.60	4.25	4.25
Long-term rate of compensation increase	5.75	5.75	4.00	4.80	5.75	5.75
	(millions of					
Change in benefit obligation						
Benefit obligation at January 1	19,583	20,529	25,117	30,047	8,282	9,436
Service cost	810	864	585	689	153	170
Interest cost	793	785	844	850	344	346
Actuarial loss/(gain)	250	(545)	1,409	(1,517)	(560)	(617)
Benefits paid (1) (2)	(1,476)	(2,050)	(1,228)	(1,287)	(537)	(482)
Foreign exchange rate changes	_	-	(1,520)	(3,242)	16	(106)
Amendments, divestments and other	-	-	(11)	(423)	102	(465)
Benefit obligation at December 31	19,960	19,583	25,196	25,117	7,800	8,282
Accumulated benefit obligation at December 31	16,245	15,666	22,867	22,362	-	-

<sup>(1)</sup> Benefit payments for funded and unfunded plans.

For selection of the discount rate for U.S. plans, several sources of information are considered, including interest rate market indicators and the discount rate determined by use of a yield curve based on high-quality, noncallable bonds with cash flows that match estimated outflows for benefit payments. For major non-U.S. plans, the discount rate is determined by using bond portfolios with an average maturity approximating that of the liabilities or spot yield curves, both of which are constructed using high-quality, local-currency-denominated bonds.

The measurement of the accumulated postretirement benefit obligation assumes a health care cost trend rate of 4.5 percent in 2018 and subsequent years. A one-percentage-point increase in the health care cost trend rate would increase service and interest cost by \$76 million and the postretirement benefit obligation by \$862 million. A one-percentage-point decrease in the health care cost trend rate would decrease service and interest cost by \$58 million and the postretirement benefit obligation by \$687 million.

Pension Benefits			Other Postretirement		
U.S.		Non-	U.S.	Benefits	
2016	2015	2016	2015	2016	2015
		(millions o	f dollars)		
10,985	12,915	18,417	20,095	414	468
949	(307)	2,443	918	20	_
-	-	(1,452)	(2,109)	-	_
2,068	-	492	515	36	42
(1,209)	(1,623)	(857)	(890)	(59)	(96)
-	-	-	(112)	-	_
12,793	10,985	19,043	18,417	411	414
	2016 10,985 949 - 2,068 (1,209)	U.S.  2016  2015  10,985 949 (307) 2,068 (1,209) (1,623)	U.S.         Non-           2016         2015         2016           10,985         12,915         18,417           949         (307)         2,443           -         -         (1,452)           2,068         -         492           (1,209)         (1,623)         (857)           -         -         -	U.S.         Non-U.S.           2016         2015         2016         2015           (millions of dollars)           10,985         12,915         18,417         20,095           949         (307)         2,443         918           -         -         (1,452)         (2,109)           2,068         -         492         515           (1,209)         (1,623)         (857)         (890)           -         -         (112)	U.S.         Non-U.S.         Benef           2016         2016         2016           (millions of dollars)           10,985         12,915         18,417         20,095         414           949         (307)         2,443         918         20           -         -         (1,452)         (2,109)         -           2,068         -         492         515         36           (1,209)         (1,623)         (857)         (890)         (59)           -         -         -         (112)         -

<sup>(1)</sup> Benefit payments for funded plans.

<sup>(2)</sup> For 2016 and 2015, other postretirement benefits paid are net of \$22 million and \$15 million of Medicare subsidy receipts, respectively.

The funding levels of all qualified pension plans are in compliance with standards set by applicable law or regulation. As shown in the table below, certain smaller U.S. pension plans and a number of non-U.S. pension plans are not funded because local applicable tax rules and regulatory practices do not encourage funding of these plans. All defined benefit pension obligations, regardless of the funding status of the underlying plans, are fully supported by the financial strength of the Corporation or the respective sponsoring affiliate.

	Pension Benefits					
	U.S	S.	Non-U.S.			
	2016	2015	2016	2015		
	(millions of dollars)					
Assets in excess of/(less than) benefit obligation						
Balance at December 31						
Funded plans	(4,306)	(5,782)	212	(588)		
Unfunded plans	(2,861)	(2,816)	(6,365)	(6,112)		
Total	(7,167)	(8,598)	(6,153)	(6,700)		

The authoritative guidance for defined benefit pension and other postretirement plans requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through other comprehensive income.

		Pension I	Benefits		Other Postretirement	
	U.S	U.S. Non-U.S.		U.S.	Bene	fits
	2016	2015	2016	2015	2016	2015
			(millions o	f dollars)		
Assets in excess of/(less than) benefit obligation						
Balance at December 31 (1)	(7,167)	(8,598)	(6,153)	(6,700)	(7,389)	(7,868)
Amounts recorded in the consolidated balance						
sheet consist of:						
Other assets	-	-	1,035	454	-	-
Current liabilities	(409)	(311)	(294)	(299)	(361)	(363)
Postretirement benefits reserves	(6,758)	(8,287)	(6,894)	(6,855)	(7,028)	(7,505)
Total recorded	(7,167)	(8,598)	(6,153)	(6,700)	(7,389)	(7,868)
Amounts recorded in accumulated other						
comprehensive income consist of:						
Net actuarial loss/(gain)	5,354	6,138	5,629	6,413	1,468	2,171
Prior service cost	15	21	(123)	(83)	(430)	(460)
Total recorded in accumulated other			-			<u> </u>
comprehensive income	5,369	6,159	5,506	6,330	1,038	1,711

<sup>(1)</sup> Fair value of assets less benefit obligation shown on the preceding page.

The long-term expected rate of return on funded assets shown below is established for each benefit plan by developing a forward-looking, long-term return assumption for each asset class, taking into account factors such as the expected real return for the specific asset class and inflation. A single, long-term rate of return is then calculated as the weighted average of the target asset allocation percentages and the long-term return assumption for each asset class.

			<b>.</b>	n at.				Other	
	Pension Benefits				Po	stretireme	nt		
	2016	U.S. 2015	2014	2016	Non-U.S. 2015	2014	2016	Benefits 2015	2014
Weighted-average assumptions used to	2010	2013	2014	2010	2013	2014	2010	2013	2014
determine net periodic benefit cost for									
years ended December 31					(percent)				
Discount rate	4.25	4.00	5.00	3.60	3.10	4.30	4.25	4.00	5.00
Long-term rate of return on funded assets	6.50	7.00	7.25	5.25	5.90	6.30	6.50	7.00	7.25
Long-term rate of compensation increase	5.75	5.75	5.75	4.80	5.30	5.40	5.75	5.75	5.75
Components of net periodic benefit cost				(mil	lions of doll	lars)			
Service cost	810	864	677	585	689	590	153	170	140
Interest cost	793	785	807	844	850	1,138	344	346	383
Expected return on plan assets	(726)	(830)	(799)	(927)	(1,094)	(1,193)	(25)	(28)	(37)
Amortization of actuarial loss/(gain)	492	544	409	536	730	628	153	206	116
Amortization of prior service cost	6	6	8	54	87	120	(30)	(24)	14
Net pension enhancement and									
curtailment/settlement cost	319	499	276	2	22	-	-	-	-
Net periodic benefit cost	1,694	1,868	1,378	1,094	1,284	1,283	595	670	616
Changes in amounts recorded in accumulated other comprehensive income:									
Net actuarial loss/(gain)	27	592	2,494	(156)	(1,375)	2,969	(555)	(589)	1,518
Amortization of actuarial (loss)/gain	(811)		(685)	(538)	(752)	(628)	(153)	(206)	(116)
Prior service cost/(credit)	-	-	(25)	32	(401)	(70)	-	(535)	-
Amortization of prior service (cost)/credit	(6)	(6)	(8)	(54)	(87)	(120)	30	24	(14)
Foreign exchange rate changes	-	-	-	(108)	(1,126)	(688)	5	(31)	(8)
Total recorded in other comprehensive income	(790)	(457)	1,776	(824)	(3,741)	1,463	(673)	(1,337)	1,380
Total recorded in net periodic benefit cost and	( -/	. ,	,	` /	. , ,	,	` /	` / /	,
other comprehensive income, before tax	904	1,411	3,154	270	(2,457)	2,746	(78)	(667)	1,996

Costs for defined contribution plans were \$399 million, \$405 million and \$393 million in 2016, 2015 and 2014, respectively.

A summary of the change in accumulated other comprehensive income is shown in the table below:

Total Pension and
Other Postretirement Renefits

	- Other I	790 457 824 3,741 673 1,337 2,287 5,535 (692) (1,810) (16) 81		
	2016	2015	2014	
	(n	nillions of dollars	;)	
(Charge)/credit to other comprehensive income, before tax				
U.S. pension	790	457	(1,776)	
Non-U.S. pension	824	3,741	(1,463)	
Other postretirement benefits	673	1,337	(1,380)	
Total (charge)/credit to other comprehensive income, before tax	2,287	5,535	(4,619)	
(Charge)/credit to income tax (see Note 4)	(692)	(1,810)	1,549	
(Charge)/credit to investment in equity companies	(16)	81	(81)	
(Charge)/credit to other comprehensive income including noncontrolling			_	
interests, after tax	1,579	3,806	(3,151)	
Charge/(credit) to equity of noncontrolling interests	24	(202)	85	
(Charge)/credit to other comprehensive income attributable to ExxonMobil	1,603	3,604	(3,066)	

The Corporation's investment strategy for benefit plan assets reflects a long-term view, a careful assessment of the risks inherent in various asset classes and broad diversification to reduce the risk of the portfolio. The benefit plan assets are primarily invested in passive equity and fixed income index funds to diversify risk while minimizing costs. The equity funds hold ExxonMobil stock only to the extent necessary to replicate the relevant equity index. The fixed income funds are largely invested in high-quality corporate and government debt securities.

Studies are periodically conducted to establish the preferred target asset allocation percentages. The target asset allocation for the U.S. benefit plans and the major non-U.S. plans is 40 percent equity securities and 60 percent debt securities. The equity targets for the U.S. and non-U.S. plans include an allocation to private equity partnerships that primarily focus on early-stage venture capital of 5 percent and 3 percent, respectively.

The fair value measurement levels are accounting terms that refer to different methods of valuing assets. The terms do not represent the relative risk or credit quality of an investment.

The 2016 fair value of the benefit plan assets, including the level within the fair value hierarchy, is shown in the tables below:

		U.S	S. Pension				Non-	U.S. Pensi	on	
		Fair Value Me	easuremen	t			Fair Value M	easuremen	ıt	
		at December 31,	, 2016, Usi	ng:	_	at	at December 31, 2016, Using:			
				Net Asset					Net Asset	
	Level 1	Level 2	Level 3	Value (1)	Total	Level 1	Level 2	Level 3	Value (1)	Total
					(millions	of dollars)				
Asset category:										
Equity securities										
U.S.	-	-	-	2,347	2,347	-	-	-	3,343	3,343
Non-U.S.	-	-	-	2,126	2,126	142 (2)	2 (3)	-	3,632	3,776
Private equity	-	-	-	553	553	-	-	-	539	539
Debt securities										
Corporate	-	4,978 <sup>(4)</sup>	-	1	4,979	-	123 (4)	-	4,075	4,198
Government	-	2,635 (4)	-	1	2,636	167 <sup>(5)</sup>	32 (4)	-	6,753	6,952
Asset-backed	-	3 (4)	-	1	4	-	35 <sup>(4)</sup>	-	72	107
Real estate funds	-	-	-	-	-	-	-	-	-	-
Cash	-	-	-	137	137	23	9 (6)	-	73	105
Total at fair value	_	7,616	-	5,166	12,782	332	201	-	18,487	19,020
Insurance contracts										
at contract value					11					23
Total plan assets					12,793					19,043

- (1) Per ASU 2015-07, certain instruments that are measured at fair value using the Net Asset Value (NAV) per share practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the total value of plan assets.
- (2) For non-U.S. equity securities held in separate accounts, fair value is based on observable quoted prices on active exchanges.
- (3) For U.S. and non-U.S. equity securities held in the form of fund units that are redeemable at the measurement date, the published unit value is treated as a Level 2 input. The fair value of the securities owned by the funds is based on observable quoted prices on active exchanges, which are Level 1 inputs.
- (4) For corporate, government and asset-backed debt securities, fair value is based on observable inputs of comparable market transactions.
- (5) For government debt securities that are traded on active exchanges, fair value is based on observable quoted prices.
- (6) For cash balances that are subject to withdrawal penalties or other adjustments, the fair value is treated as a Level 2 input.

		Othe	r Postretirement								
		Fair Value Measurement									
		at December 31, 2016, Using:									
		Net									
				Asset							
	Level 1	Level 2	Level 3	Value (1)	Total						
		(millions of dollars)									
Asset category:											
Equity securities											
U.S.	-	-	-	98	98						
Non-U.S.	-	-	-	71	71						
Private equity	-	-	-	-	-						
Debt securities											
Corporate	-	82 (2)	-	-	82						
Government	-	159 (2)	-	-	159						
Asset-backed	-	1 (2)	-	-	1						
Cash	-	-	-	-	-						
Total at fair value	-	242	-	169	411						

<sup>(1)</sup> Per ASU 2015-07, certain instruments that are measured at fair value using the Net Asset Value (NAV) per share practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the total value of plan assets.

<sup>(2)</sup> For corporate, government and asset-backed debt securities, fair value is based on observable inputs of comparable market transactions.

The 2015 fair value of the benefit plan assets, including the level within the fair value hierarchy, is shown in the tables below:

		U.S		Non-U.S. Pension						
		Fair Value Me	easuremen	t		Fair Value Measurement				
		at December 31,	2015, Usi	ng:	_	at	_			
				Net Asset					Net Asset	
	Level 1	Level 2	Level 3	Value (1)	Total	Level 1	Level 2	Level 3	Value (1)	Total
Asset category:										
Equity securities										
U.S.	-	_	-	1,992	1,992	_	-	-	3,179	3,179
Non-U.S.	-	_	-	1,775	1,775	179 (2)	3 (3)	-	3,426	3,608
Private equity	-	_	-	595	595	_	-	-	581	581
Debt securities										
Corporate	-	4,160 (4)	-	1	4,161	-	120 (4)	-	2,441	2,561
Government	-	2,393 (4)	-	1	2,394	243 (5)	30 (4)	-	8,095	8,368
Asset-backed	-	2 (4)	-	1	3	-	5 (4)	-	66	71
Real estate funds	-	-	-	-	-	-	-	-	-	-
Cash	-	-	-	50	50	-	10 (6)	-	13	23
Total at fair value	_	6,555	-	4,415	10,970	422	168	-	17,801	18,391
Insurance contracts										
at contract value					15					26
Total plan assets					10,985					18,417

- (1) Per ASU 2015-07, certain instruments that are measured at fair value using the Net Asset Value (NAV) per share practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the total value of plan assets.
- (2) For non-U.S. equity securities held in separate accounts, fair value is based on observable quoted prices on active exchanges.
- (3) For U.S. and non-U.S. equity securities held in the form of fund units that are redeemable at the measurement date, the published unit value is treated as a Level 2 input. The fair value of the securities owned by the funds is based on observable quoted prices on active exchanges, which are Level 1 inputs.
- (4) For corporate, government and asset-backed debt securities, fair value is based on observable inputs of comparable market transactions.
- (5) For government debt securities that are traded on active exchanges, fair value is based on observable quoted prices.
- (6) For cash balances that are subject to withdrawal penalties or other adjustments, the fair value is treated as a Level 2 input.

		Other Postretirement										
		Fair Value Me	easurement									
		at December 31, 2015, Using:										
		Net										
				Asset								
	Level 1	Level 2	Level 3	Value (1)	Total							
		(millions of dollars)										
Asset category:												
Equity securities												
U.S.	-	-	-	96	96							
Non-U.S.	-	-	-	67	67							
Private equity	-	-	-	-	-							
Debt securities												
Corporate	-	79 (2)	-	-	79							
Government	-	170 (2)	-	-	170							
Asset-backed	-	1 (2)	-	-	1							
Cash	-	-	-	1	1							
Total at fair value	-	250	-	164	414							

<sup>(1)</sup> Per ASU 2015-07, certain instruments that are measured at fair value using the Net Asset Value (NAV) per share practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the total value of plan assets.

<sup>(2)</sup> For corporate, government and asset-backed debt securities, fair value is based on observable inputs of comparable market transactions.

Estimated 2017 amortization from accumulated other comprehensive income:

Net actuarial loss/(gain) (1)

Prior service cost (2)

A summary of pension plans with an accumulated benefit obligation in excess of plan assets is shown in the table below:

	2 021020	ii belieties		
U.S.			Non-U	.S.
2016	2015	<u> </u>	2016	2015
	(million	s of dollars)		
17,099	16,767		837	1,827
14,390	13,913		612	1,373
12,793	10,985		564	1,299
2,861	2,816		6,365	6,112
1,855	1,753		5,687	5,290
				Other
	Pension 1	Benefits	Pos	tretirement
	U.S.	Non-U.S.	_	Benefits
	(	millions of a	lollars)	
	17,099 14,390 12,793	2016 2015  (million  17,099 16,767 14,390 13,913 12,793 10,985  2,861 2,816 1,855 1,753  Pension I U.S.	2016 2015  (millions of dollars)  17,099 16,767 14,390 13,913 12,793 10,985  2,861 2,816 1,855 1,753  Pension Benefits U.S. Non-U.S.	2016         2015         2016           (millions of dollars)           17,099         16,767         837           14,390         13,913         612           12,793         10,985         564           2,861         2,816         6,365           1,855         1,753         5,687           Pension Benefits         Pos

**Pension Benefits** 

841

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45

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(33)

<sup>(2)</sup> The Corporation amortizes prior service cost on a straight-line basis as permitted under authoritative guidance for defined benefit pension and other postretirement benefit plans.

	Pension	Benefits	Other Posts	retirement Benefits				
				Medicare				
	U.S.	Non-U.S.	Gross	Subsidy Receipt				
		(millions of dollars)						
Contributions expected in 2017	560	540	-	-				
Benefit payments expected in:								
2017	1,817	1,090	459	24				
2018	1,582	1,086	468	25				
2019	1,484	1,123	474	26				
2020	1,441	1,131	478	28				
2021	1,426	1,125	480	29				
2022 - 2026	6,910	5,827	2,381	168				

### 18. Disclosures about Segments and Related Information

The Upstream, Downstream and Chemical functions best define the operating segments of the business that are reported separately. The factors used to identify these reportable segments are based on the nature of the operations that are undertaken by each segment. The Upstream segment is organized and operates to explore for and produce crude oil and natural gas. The Downstream segment is organized and operates to manufacture and sell petroleum products. The Chemical segment is organized and operates to manufacture and sell petrochemicals. These segments are broadly understood across the petroleum and petrochemical industries.

These functions have been defined as the operating segments of the Corporation because they are the segments (1) that engage in business activities from which revenues are earned and expenses are incurred; (2) whose operating results are regularly reviewed by the Corporation's chief operating decision maker to make decisions about resources to be allocated to the segment and to assess its performance; and (3) for which discrete financial information is available.

Earnings after income tax include transfers at estimated market prices.

<sup>(1)</sup> The Corporation amortizes the net balance of actuarial losses/(gains) as a component of net periodic benefit cost over the average remaining service period of active plan participants.

In corporate and financing activities, interest revenue relates to interest earned on cash deposits and marketable securities. Interest expense includes non-debt-related interest expense of \$63 million in 2016, \$100 million in 2015 and \$129 million in 2014.

	Upstream		Downs	tream	tream Chemi		Corporate and	Corporate
•	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	Financing	Total
				(millions o	of dollars)			
As of December 31, 2016								
Earnings after income tax	(4,151)	4,347	1,094	3,107	1,876	2,739	(1,172)	7,840
Earnings of equity companies included above	53	3,359	58	404	111	1,188	(367)	4,806
Sales and other operating revenue (1)	7,552	12,628	55,984	116,365	9,945	16,113	21	218,608
Intersegment revenue	3,827	18,099	11,796	18,775	6,404	4,211	236	-
Depreciation and depletion expense	9,626	9,550	628	889	275	477	863	22,308
Interest revenue	-	-	-	-	-	-	30	30
Interest expense	17	29	1	8	-	-	398	453
Income taxes	(2,600)	1,818	396	951	693	609	(2,273)	(406)
Additions to property, plant and equipment	3,144	7,878	791	1,525	1,463	482	817	16,100
Investments in equity companies	4,917	11,364	111	1,255	158	3,247	(242)	20,810
Total assets	86,146	153,183	16,201	29,208	11,600	18,453	15,523	330,314
As of December 31, 2015								
Earnings after income tax	(1,079)	8,180	1,901	4,656	2,386	2,032	(1,926)	16,150
Earnings of equity companies included above	226	5,831	170	444	144	1,235	(406)	7,644
Sales and other operating revenue (1)	8,241	15,812	73,063	134,230	10,880	17,254	8	259,488
Intersegment revenue	4,344	20,839	12,440	22,166	7,442	5,168	274	237,100
Depreciation and depletion expense	5,301	9,227	664	1,003	375	654	824	18,048
Interest revenue	-		-	-	-	-	46	46
Interest expense	26	27	8	4	_	1	245	311
Income taxes	(879)	4,703	866	1,325	646	633	(1,879)	5,415
Additions to property, plant and equipment	6,915	14,561	916	1,477	1,865	629	1,112	27,475
Investments in equity companies	5,160	10,980	95	1,179	125	3,025	(227)	20,337
Total assets	93,648	155,316	16,498	29,808	10,174	18,236	13,078	336,758
As of December 31, 2014								
Earnings after income tax	5,197	22,351	1,618	1,427	2,804	1,511	(2,388)	32,520
Earnings after meome tax  Earnings of equity companies included above	1,235	10,859	29	82	186	1,377	(445)	13,323
Sales and other operating revenue (1)	14,826	22,336	118,771	199,976	15,115	23,063	18	394,105
Intersegment revenue	7,723	38,846	17,281	44,231	10,117	8,098	274	354,103
Depreciation and depletion expense	5,139	8,523	654	1,228	370	645	738	17,297
Interest revenue	3,139	0,323	034	1,220	370	- 043	756 75	75
	40	17		4	-		219	286
Interest expense	1,300	15,165	6 610	968	1,032	358		18,015
Income taxes  Additions to property, plant and equipment	9,098	19,225	1,050	1,356	1,032	564	(1,418) 1,399	34,256
Additions to property, plant and equipment Investments in equity companies	5,089	19,225	1,050	1,336	258	3,026		20,017
		,				,	(308)	,
Total assets	92,555	161,033	18,371	33,299	8,798	18,449	16,988	349,493

<sup>(1)</sup> Sales and other operating revenue includes sales-based taxes of \$21,090 million for 2016, \$22,678 million for 2015 and \$29,342 million for 2014. See Note 1, Summary of Accounting Policies.

# Geographic

Sales and other operating revenue (1)	2016	2015	2014
		(millions of dollars)	
TV to 100 c	72.401	02.104	1.40.510
United States	73,481	92,184	148,713
Non-U.S.	145,127	167,304	245,392
Total	218,608	259,488	394,105
Significant non-U.S. revenue sources include:			
Canada	21,130	22,876	36,072
United Kingdom	17,901	23,651	31,346
Italy	11,935	13,795	18,880
Belgium	11,464	13,154	20,953
France	10,644	11,808	17,639
Singapore	10,072	10,790	15,407
Germany	9,444	10,045	14,816

<sup>(1)</sup> Sales and other operating revenue includes sales-based taxes of \$21,090 million for 2016, \$22,678 million for 2015 and \$29,342 million for 2014. See Note 1, Summary of Accounting Policies.

Long-lived assets	2016	2015	2014	
		(millions of dollars)		
United States	101,194	107,039	104,000	
Non-U.S.	143,030	144,566	148,668	
Total	244,224	251,605	252,668	
Significant non-U.S. long-lived assets include:				
Canada	40,144	39,775	43,858	
Australia	16,510	15,894	15,328	
Nigeria	11,314	12,222	12,265	
Kazakhstan	10,325	9,705	9,138	
Singapore	9,769	9,681	9,620	
Angola	8,413	8,777	9,057	
Papua New Guinea	5,719	5,985	6,099	

### 19. Income, Sales-Based and Other Taxes

		2016			2015			2014	
	U.S.	Non-U.S.	Total	U.S.	Non-U.S.	Total	U.S.	Non-U.S.	Total
				(mi	llions of dolla	urs)			
Income tax expense									
Federal and non-U.S.									
Current	(214)	4,056	3,842	-	7,126	7,126	1,456	14,755	16,211
Deferred - net	(2,801)	(1,422)	(4,223)	(1,166)	(571)	(1,737)	900	1,398	2,298
U.S. tax on non-U.S. operations	41	-	41	38	-	38	5	-	5
Total federal and non-U.S.	(2,974)	2,634	(340)	(1,128)	6,555	5,427	2,361	16,153	18,514
State (1)	(66)	-	(66)	(12)	-	(12)	(499)	-	(499)
Total income tax expense	(3,040)	2,634	(406)	(1,140)	6,555	5,415	1,862	16,153	18,015
Sales-based taxes	6,465	14,625	21,090	6,402	16,276	22,678	6,310	23,032	29,342
All other taxes and duties									
Other taxes and duties	99	25,811	25,910	162	27,103	27,265	378	31,908	32,286
Included in production and									
manufacturing expenses	1,052	808	1,860	1,157	828	1,985	1,454	1,179	2,633
Included in SG&A expenses	133	362	495	150	390	540	155	441	596
Total other taxes and duties	1,284	26,981	28,265	1,469	28,321	29,790	1,987	33,528	35,515
Total	4,709	44,240	48,949	6,731	51,152	57,883	10,159	72,713	82,872

(1) In 2014, state taxes included a favorable adjustment of deferred taxes of approximately \$830 million.

All other taxes and duties include taxes reported in production and manufacturing and selling, general and administrative (SG&A) expenses. The above provisions for deferred income taxes include net charges of \$180 million in 2016 and \$177 million in 2015 and a net credit of \$40 million in 2014 for the effect of changes in tax laws and rates.

The reconciliation between income tax expense and a theoretical U.S. tax computed by applying a rate of 35 percent for 2016, 2015 and 2014 is as follows:

	2016	2015	2014
		(millions of dollars)	_
Income before income taxes			
United States	(5,832)	147	9,080
Non-U.S.	13,801	21,819	42,550
Total	7,969	21,966	51,630
Theoretical tax	2,789	7,688	18,071
Effect of equity method of accounting	(1,682)	(2,675)	(4,663)
Non-U.S. taxes in excess of/(less than) theoretical U.S. tax (1)	(582)	1,415	5,442
U.S. tax on non-U.S. operations	41	38	5
State taxes, net of federal tax benefit	(43)	(8)	(324)
Other (2)	(929)	(1,043)	(516)
Total income tax expense	(406)	5,415	18,015
Effective tax rate calculation			
Income taxes	(406)	5,415	18,015
ExxonMobil share of equity company income taxes	1,692	3,011	5,678
Total income taxes	1,286	8,426	23,693
Net income including noncontrolling interests	8,375	16,551	33,615
Total income before taxes	9,661	24,977	57,308
Effective income tax rate	13%	34%	41%

<sup>(1) 2016</sup> includes a \$227 million expense from an adjustment to deferred taxes and a \$548 million benefit from an adjustment to a tax position in prior years.

<sup>(2) 2016</sup> includes an exploration tax benefit of \$198 million and benefits from an adjustment to a prior year tax position of \$176 million.

Deferred income taxes reflect the impact of temporary differences between the amount of assets and liabilities recognized for financial reporting purposes and such amounts recognized for tax purposes.

Deferred tax liabilities/(assets) are comprised of the following at December 31:

Tax effects of temporary differences for:	2016	2015
	(millions o	of dollars)
Property, plant and equipment	46,744	49,409
Other liabilities	4,262	4,613
Total deferred tax liabilities	51,006	54,022
Pension and other postretirement benefits	(6,053)	(6,286)
Asset retirement obligations	(5,454)	(6,277)
Tax loss carryforwards	(5,472)	(4,983)
Other assets	(5,615)	(5,592)
Total deferred tax assets	(22,594)	(23,138)
Asset valuation allowances	1,509	1,730
Net deferred tax liabilities	29,921	32,614

In 2016, asset valuation allowances of \$1,509 million decreased by \$221 million and included net provisions of \$180 million and effects of foreign currency translation of \$41 million.

Deferred income tax (assets) and liabilities are included in the balance sheet as shown below. Effective September 30, 2016, the Corporation early-adopted Accounting Standard Update no. 2015-17 *Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes* on a prospective basis. This update eliminates the requirement to classify deferred tax assets and liabilities as current and noncurrent, and instead requires all deferred tax assets and liabilities to be classified as noncurrent.

Balance sheet classification	2016	2015
	(millions o	of dollars)
Other current assets	-	(1,329)
Other assets, including intangibles, net	(4,120)	(3,421)
Accounts payable and accrued liabilities	-	546
Deferred income tax liabilities	34,041	36,818
Net deferred tax liabilities	29,921	32,614

The Corporation had \$54 billion of indefinitely reinvested, undistributed earnings from subsidiary companies outside the U.S. that were retained to fund prior and future capital project expenditures. Deferred taxes have not been recorded for potential future tax obligations as these earnings are expected to be indefinitely reinvested for the foreseeable future. As of December 31, 2016, it is not practical to estimate the unrecognized deferred tax liability associated with these earnings given the future availability of foreign tax credits and uncertainties about the timing of potential remittances.

**Unrecognized Tax Benefits.** The Corporation is subject to income taxation in many jurisdictions around the world. Unrecognized tax benefits reflect the difference between positions taken or expected to be taken on income tax returns and the amounts recognized in the financial statements. The following table summarizes the movement in unrecognized tax benefits:

Gross unrecognized tax benefits	2016	2015	2014	
	(	(millions of dollars)		
Balance at January 1	9,396	8,986	7,838	
Additions based on current year's tax positions	655	903	1,454	
Additions for prior years' tax positions	534	496	448	
Reductions for prior years' tax positions	(1,019)	(190)	(532)	
Reductions due to lapse of the statute of limitations	(7)	(4)	(117)	
Settlements with tax authorities	(70)	(725)	(43)	
Foreign exchange effects/other	(21)	(70)	(62)	
Balance at December 31	9,468	9,396	8,986	

The gross unrecognized tax benefit balances shown above are predominantly related to tax positions that would reduce the Corporation's effective tax rate if the positions are favorably resolved. Unfavorable resolution of these tax positions generally would not increase the effective tax rate. The 2016, 2015 and 2014 changes in unrecognized tax benefits did not have a material effect on the Corporation's net income.

Resolution of these tax positions through negotiations with the relevant tax authorities or through litigation will take many years to complete. It is difficult to predict the timing of resolution for tax positions since such timing is not entirely within the control of the Corporation. In the United States, the Corporation has various ongoing U.S. federal income tax positions at issue with the Internal Revenue Service (IRS) for tax years beginning in 2006. The IRS has asserted penalties associated with several of those positions. The Corporation has not recognized the penalties as an expense because the Corporation does not expect the penalties to be sustained under applicable law. The Corporation has filed a refund suit for tax years 2006-2009 in a U.S. federal district court with respect to the positions at issue for those years. Unfavorable resolution of all positions at issue with the IRS would not have a materially adverse effect on the Corporation's net income or liquidity.

It is reasonably possible that the total amount of unrecognized tax benefits could change in the next 12 months in a range from a decrease of 10 percent to an increase of up to 15 percent, with no material impact on the Corporation's net income.

The following table summarizes the tax years that remain subject to examination by major tax jurisdiction:

<b>Country of Operation</b>	Open Tax Years
Abu Dhabi	2014 - 2016
Angola	2010 - 2016
Australia	2008 - 2016
Canada	1994 - 2016
Equatorial Guinea	2007 - 2016
Malaysia	2009 - 2016
Nigeria	2005 - 2016
Norway	2007 - 2016
Qatar	2009 - 2016
Russia	2014 - 2016
United Kingdom	2014 - 2016
United States	2006 - 2016

The Corporation classifies interest on income tax-related balances as interest expense or interest income and classifies tax-related penalties as operating expense.

The Corporation incurred \$4 million, \$39 million and \$42 million in interest expense on income tax reserves in 2016, 2015 and 2014, respectively. The related interest payable balances were \$191 million and \$223 million at December 31, 2016, and 2015, respectively.

### 20. Subsequent Events

The Corporation completed the acquisition of InterOil Corporation (IOC) for about \$2.5 billion on February 22, 2017. IOC is an exploration and production business focused on Papua New Guinea. Consideration includes around 28 million shares of Exxon Mobil Corporation common stock with an estimated value of \$2.3 billion, a Contingent Resource Payment (CRP) and cash. The CRP provides IOC shareholders \$7.07 per share in cash for each incremental certified Trillion Cubic Feet Equivalent (TCFE) of resources above 6.2 TCFE, and up to 11.0 TCFE. IOC's assets include a receivable related to the same resource base for volumes in excess of 3.5 TCFE at amounts ranging from \$0.24 - \$0.40 per thousand cubic feet equivalent. The receivable is expected to more than cover the CRP.

On January 16, 2017, an affiliate of the Corporation entered into a Purchase and Sale Agreement with the Bass family of Fort Worth, Texas, to acquire companies that indirectly own certain oil and gas properties in the Permian Basin and certain additional properties and related assets in exchange for shares of Exxon Mobil Corporation common stock having an aggregate value at the time of closing of \$5.6 billion, together with additional contingent cash payments tied to future drilling and completion activities (up to a maximum of \$1.02 billion). The transaction is currently expected to close on or about February 28, 2017. As of January 16, 2017, the number of shares issuable in connection with the transaction would have been approximately 63 million.

### SUPPLEMENTAL INFORMATION ON OIL AND GAS EXPLORATION AND PRODUCTION ACTIVITIES (unaudited)

The results of operations for producing activities shown below do not include earnings from other activities that ExxonMobil includes in the Upstream function, such as oil and gas transportation operations, LNG liquefaction and transportation operations, coal and power operations, technical service agreements, other nonoperating activities and adjustments for noncontrolling interests. These excluded amounts for both consolidated and equity companies totaled \$719 million in 2016, \$831 million in 2015, and \$3,223 million in 2014. Oil sands mining operations are included in the results of operations in accordance with Securities and Exchange Commission and Financial Accounting Standards Board rules.

		Canada/					
	United	South				Australia/	
Results of Operations	States	America	Europe	Africa	Asia	Oceania	Total
			(mil	lions of dollar	rs)		
Consolidated Subsidiaries							
2016 - Revenue							
Sales to third parties	4,424	1,511	2,921	705	1,826	1,273	12,660
Transfers	2,323	2,652	1,568	6,498	4,638	578	18,257
	6,747	4,163	4,489	7,203	6,464	1,851	30,917
Production costs excluding taxes	3,590	3,651	1,794	2,216	1,331	531	13,113
Exploration expenses	220	572	94	292	205	84	1,467
Depreciation and depletion	9,334	1,601	1,678	3,573	1,613	532	18,331
Taxes other than income	491	165	139	762	621	209	2,387
Related income tax	(2,543)	(688)	546	(149)	1,767	167	(900)
Results of producing activities for consolidated							
subsidiaries	(4,345)	(1,138)	238	509	927	328	(3,481)
<b>Equity Companies</b>							
2016 - Revenue							
Sales to third parties	506	-	1,677	-	7,208	-	9,391
Transfers	344	-	9	-	418	-	771
	850	-	1,686	-	7,626	-	10,162
Production costs excluding taxes	527	-	529	-	504	-	1,560
Exploration expenses	-	-	36	-	21	-	57
Depreciation and depletion	301	-	143	-	437	-	881
Taxes other than income	31	-	661	-	2,456	-	3,148
Related income tax	-	-	86	-	1,472	-	1,558
Results of producing activities for equity companies	(9)	-	231	-	2,736	-	2,958
Total results of operations	(4,354)	(1,138)	469	509	3,663	328	(523)

		Canada/					
	United	South				Australia/	
Results of Operations	States	America	Europe	Africa	Asia	Oceania	Total
•			(mil	lions of dolla	rs)		
Consolidated Subsidiaries							
2015 - Revenue							
Sales to third parties	4,830	1,756	3,933	1,275	2,651	1,408	15,853
Transfers	2,557	2,858	2,024	8,135	4,490	608	20,672
	7,387	4,614	5,957	9,410	7,141	2,016	36,525
Production costs excluding taxes	4,252	3,690	2,232	1,993	1,562	527	14,256
Exploration expenses	182	473	187	319	254	108	1,523
Depreciation and depletion	5,054	1,315	1,641	3,874	1,569	392	13,845
Taxes other than income	630	111	200	734	706	171	2,552
Related income tax	(976)	(79)	807	1,556	2,117	238	3,663
Results of producing activities for consolidated	(1.555)	(00.6)	000	004	0.22	500	
subsidiaries	(1,755)	(896)	890	934	933	580	686
<b>Equity Companies</b>							
2015 - Revenue							
Sales to third parties	608	-	2,723	-	11,174	-	14,505
Transfers	459	-	31	-	379	-	869
	1,067	-	2,754	-	11,553	-	15,374
Production costs excluding taxes	554	-	565	-	422	-	1,541
Exploration expenses	12	-	21	-	18	-	51
Depreciation and depletion	271	-	146	-	457	-	874
Taxes other than income	47	-	1,258	-	3,197	-	4,502
Related income tax		-	263	-	2,559	-	2,822
Results of producing activities for equity companies	183	-	501	-	4,900	-	5,584
Total results of operations	(1,572)	(896)	1,391	934	5,833	580	6,270
Consolidated Subsidiaries							
2014 - Revenue							
Sales to third parties	9,453	2,841	4,608	1,943	4,383	1,374	24,602
Transfers	5,554	5,417	5,206	14,884	7,534	1,553	40,148
	15,007	8,258	9,814	16,827	11,917	2,927	64,750
Production costs excluding taxes	4,637	4,251	3,117	2,248	1,568	583	16,404
Exploration expenses	231	363	274	427	287	87	1,669
Depreciation and depletion	4,877	1,193	1,929	3,387	1,242	454	13,082
Taxes other than income	1,116	160	412	1,539	1,542	399	5,168
Related income tax	1,208	524	2,954	5,515	4,882	435	15,518
Results of producing activities for consolidated							
subsidiaries	2,938	1,767	1,128	3,711	2,396	969	12,909
<b>Equity Companies</b>							
2014 - Revenue							
Sales to third parties	1,239	-	4,923	-	20,028	-	26,190
Transfers	924	-	63	-	685		1,672
	2,163	-	4,986	-	20,713	-	27,862
Production costs excluding taxes	620	-	602	-	548	-	1,770
Exploration expenses	61	-	22	-	219	-	302
Depreciation and depletion	253	-	195	-	383	-	831
Taxes other than income	57	-	2,650	-	5,184	-	7,891
Related income tax		-	553	-	5,099	-	5,652
Results of producing activities for equity companies	1,172	-	964	-	9,280	-	11,416
Total results of operations	4,110	1,767	2,092	3,711	11,676	969	24,325
Sales to third parties Transfers  Production costs excluding taxes Exploration expenses Depreciation and depletion Taxes other than income Related income tax Results of producing activities for equity companies	924 2,163 620 61 253 57 - 1,172	- - - - - -	63 4,986 602 22 195 2,650 553 964	- - - - - -	685 20,713 548 219 383 5,184 5,099 9,280	- - - - -	1,6 27,8 1,7 3 8 7,8 5,6 11,4

# Oil and Gas Exploration and Production Costs

The amounts shown for net capitalized costs of consolidated subsidiaries are \$15,239 million less at year-end 2016 and \$14,685 million less at year-end 2015 than the amounts reported as investments in property, plant and equipment for the Upstream in Note 9. This is due to the exclusion from capitalized costs of certain transportation and research assets and assets relating to LNG operations. Assets related to oil sands and oil shale mining operations are included in the capitalized costs in accordance with Financial Accounting Standards Board rules.

		Canada/					
	United	South				Australia/	
Capitalized Costs	States	America	Europe	Africa	Asia	Oceania	Total
			(mi	llions of dolla	rs)		
Consolidated Subsidiaries							
As of December 31, 2016							
Property (acreage) costs - Proved	16,075	2,339	134	929	1,739	736	21,952
- Unproved	22,747	4,030	25	291	269	115	27,477
Total property costs	38,822	6,369	159	1,220	2,008	851	49,429
Producing assets	91,651	40,291	33,811	51,307	34,690	11,730	263,480
Incomplete construction	2,099	6,154	1,403	4,495	8,377	2,827	25,355
Total capitalized costs	132,572	52,814	35,373	57,022	45,075	15,408	338,264
Accumulated depreciation and depletion	55,924	15,740	28,291	35,085	17,475	5,084	157,599
Net capitalized costs for consolidated subsidiaries	76,648	37,074	7,082	21,937	27,600	10,324	180,665
<b>Equity Companies</b>							
As of December 31, 2016							
Property (acreage) costs - Proved	77	_	3	_	_	_	80
- Unproved	12	_	_	_	59	_	71
Total property costs	89	-	3	-	59	-	151
Producing assets	6,326	_	5,043	_	8,646	_	20,015
Incomplete construction	109	_	40	_	4,791	_	4,940
Total capitalized costs	6,524	-	5,086	_	13,496	_	25,106
Accumulated depreciation and depletion	2,417	_	3,987	_	6,013	_	12,417
Net capitalized costs for equity companies	4,107	-	1,099	-	7,483	-	12,689
Consolidated Subsidiaries							
As of December 31, 2015							
Property (acreage) costs - Proved	15,989	2,202	143	873	1,648	741	21,596
- Unproved	23,071	4,014	44	367	409	116	28,021
Total property costs	39,060	6,216	187	1,240	2,057	857	49,617
Producing assets	84,270	38,108	36,262	49,621	32,359	9,414	250,034
Incomplete construction	6,980	5,708	1,928	4,395	8,620	4,564	32,195
Total capitalized costs	130,310	50,032	38,377	55,256	43,036	14,835	331,846
Accumulated depreciation and depletion	46,864	13,873	29,747	31,579	16,073	4,573	142,709
Net capitalized costs for consolidated subsidiaries	83,446	36,159	8,630	23,677	26,963	10,262	189,137
<b>Equity Companies</b>							
As of December 31, 2015							
Property (acreage) costs - Proved	78	_	4	_	_	_	82
- Unproved	14	_		_	59	_	73
Total property costs	92		4		59		155
Producing assets	6,181	_	5,089	-	8,563	_	19,833
Incomplete construction	194	-	3,089 77	-	3,727	_	3,998
Total capitalized costs	6,467		5,170		12,349		23,986
Accumulated depreciation and depletion	2,122	-	3,916	-	5,563	-	11,601
Net capitalized costs for equity companies	4,345		1,254		6,786		12,385
rice capitalized costs for equity companies	4,343		1,434		0,700		12,303

## Oil and Gas Exploration and Production Costs (continued)

The amounts reported as costs incurred include both capitalized costs and costs charged to expense during the year. Costs incurred also include new asset retirement obligations established in the current year, as well as increases or decreases to the asset retirement obligation resulting from changes in cost estimates or abandonment date. Total consolidated costs incurred in 2016 were \$11,375 million, down \$10,512 million from 2015, due primarily to lower development costs. In 2015 costs were \$21,887 million, down \$7,228 million from 2014, due primarily to lower development costs and property acquisition costs. Total equity company costs incurred in 2016 were \$1,406 million, down \$58 million from 2015, due primarily to lower development costs.

		Canada/					
Costs Incurred in Property Acquisitions,	United	South				Australia/	
<b>Exploration and Development Activities</b>	States	America	Europe	Africa	Asia	Oceania	Total
			(mill	ions of dollar	s)		
During 2016							
Consolidated Subsidiaries							
Property acquisition costs - Proved	1	1	-	-	71	-	73
- Unproved	170	27	-	-	-	-	197
Exploration costs	145	689	156	321	187	133	1,631
Development costs	3,054	1,396	538	1,866	2,214	406	9,474
Total costs incurred for consolidated subsidiaries	3,370	2,113	694	2,187	2,472	539	11,375
Equity Companies							
Property acquisition costs - Proved	-	-	-	_	_	-	_
- Unproved	_	_	-	_	_	_	_
Exploration costs	1	_	36	_	32	_	69
Development costs	106	_	88	_	1,143	_	1,337
Total costs incurred for equity companies	107	-	124	-	1,175	-	1,406
During 2015							
Consolidated Subsidiaries							
Property acquisition costs - Proved	6	_	_	_	31	_	37
- Unproved	305	39	_	93	1	2	440
Exploration costs	195	621	411	425	405	157	2,214
Development costs	6,774	3,764	1,439	3,149	3,068	1,002	19,196
Total costs incurred for consolidated subsidiaries	7,280	4,424	1,850	3,667	3,505	1,161	21,887
Equity Companies							
Property acquisition costs - Proved							
- Unproved	_	_	_	_	_	_	_
Exploration costs	9	_	41	_	(19)	_	31
Development costs	411	_	143	-	879	_	1,433
Total costs incurred for equity companies	420		184		860		1,464
Total costs incurred for equity companies	420		104		800		1,404
During 2014							
Consolidated Subsidiaries							
Property acquisition costs - Proved	80	-	-	-	41	-	121
- Unproved	1,253	3	19	34	-	-	1,309
Exploration costs	319	453	458	628	467	121	2,446
Development costs	7,540	6,877	1,390	4,255	3,321	1,856	25,239
Total costs incurred for consolidated subsidiaries	9,192	7,333	1,867	4,917	3,829	1,977	29,115
<b>Equity Companies</b>							
Property acquisition costs - Proved	-	-	-	-	-	-	-
- Unproved	-	-	-	-	42	-	42
Exploration costs	17	-	45	-	964	-	1,026
Development costs	490		233		886		1,609
Total costs incurred for equity companies	507	-	278	-	1,892	-	2,677

#### Oil and Gas Reserves

The following information describes changes during the years and balances of proved oil and gas reserves at year-end 2014, 2015, and 2016.

The definitions used are in accordance with the Securities and Exchange Commission's Rule 4-10 (a) of Regulation S-X.

Proved oil and natural gas reserves are those quantities of oil and natural gas, which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible – from a given date forward, from known reservoirs, and under existing economic conditions, operating methods and government regulations – prior to the time at which contracts providing the right to operate expire, unless evidence indicates that renewal is reasonably certain. In some cases, substantial new investments in additional wells and related facilities will be required to recover these proved reserves.

In accordance with the Securities and Exchange Commission's (SEC) rules, the Corporation's year-end reserves volumes as well as the reserves change categories shown in the following tables are required to be calculated on the basis of average prices during the 12-month period prior to the ending date of the period covered by the report, determined as an unweighted arithmetic average of the first-day-of-the-month price for each month within such period. These reserves quantities are also used in calculating unit-of-production depreciation rates and in calculating the standardized measure of discounted net cash flow.

Revisions can include upward or downward changes in previously estimated volumes of proved reserves for existing fields due to the evaluation or re-evaluation of (1) already available geologic, reservoir or production data, (2) new geologic, reservoir or production data or (3) changes in the average of first-of-month oil and natural gas prices and / or costs that are used in the estimation of reserves. Revisions can also result from significant changes in either development strategy or production equipment/facility capacity. Reserve volumes that were subject to a downward revision can be revised upward at some point in the future when price levels increase, costs decline, and / or operating efficiencies occur.

As a result of very low prices during 2016, under the SEC definition of proved reserves, certain quantities of oil and natural gas that qualified as proved reserves in prior years did not qualify as proved reserves at year-end 2016 and are reflected as downward revisions. Amounts no longer qualifying as proved reserves include the entire 3.5 billion barrels of bitumen at Kearl. In addition, 0.8 billion barrels of oil equivalent across the remainder of North America no longer qualify as proved reserves mainly due to the acceleration of the projected end-of-field-life. Among the factors that would result in these amounts being recognized again as proved reserves at some point in the future are a recovery in average price levels, a further decline in costs, and / or operating efficiencies. We do not expect the downward revision of reported proved reserves under SEC definitions to affect the operation of the underlying projects or to alter our outlook for future production volumes.

Proved reserves include 100 percent of each majority-owned affiliate's participation in proved reserves and ExxonMobil's ownership percentage of the proved reserves of equity companies, but exclude royalties and quantities due others. Natural gas reserves exclude the gaseous equivalent of liquids expected to be removed from the natural gas on leases, at field facilities and at gas processing plants. These liquids are included in net proved reserves of crude oil and natural gas liquids.

In the proved reserves tables, consolidated reserves and equity company reserves are reported separately. However, the Corporation does not view equity company reserves any differently than those from consolidated companies.

Reserves reported under production sharing and other nonconcessionary agreements are based on the economic interest as defined by the specific fiscal terms in the agreement. The production and reserves that we report for these types of arrangements typically vary inversely with oil and natural gas price changes. As oil and natural gas prices increase, the cash flow and value received by the company increase; however, the production volumes and reserves required to achieve this value will typically be lower because of the higher prices. When prices decrease, the opposite effect generally occurs. The percentage of total liquids and natural gas proved reserves (consolidated subsidiaries plus equity companies) at year-end 2016 that were associated with production sharing contract arrangements was 14 percent of liquids, 9 percent of natural gas and 12 percent on an oil-equivalent basis (natural gas converted to oil-equivalent at 6 billion cubic feet = 1 million barrels).

Net proved developed reserves are those volumes that are expected to be recovered through existing wells with existing equipment and operating methods or in which the cost of the required equipment is relatively minor compared to the cost of a new well. Net proved undeveloped reserves are those volumes that are expected to be recovered from new wells on undrilled acreage, or from existing wells where a relatively major expenditure is required for recompletion.

Crude oil and natural gas liquids and natural gas production quantities shown are the net volumes withdrawn from ExxonMobil's oil and natural gas reserves. The natural gas quantities differ from the quantities of natural gas delivered for sale by the producing function as reported in the Operating Information due to volumes consumed or flared and inventory changes.

Crude Oil, Natural Gas Liquids, Bitumen and Synthetic Oil Proved Reserves

				a 1 60				Natural Gas	D.'.	0 4 4 67	
	TT 1. 1	G 1/		Crude Oil		4 . 1. /		Liquids (1)	Bitumen	Synthetic Oil	
		Canada/	Г	A.C.:		Australia/	TD 4 1	337 11 11	Canada/	Canada/	TF 4 1
	States	S. Amer.	Europe	Africa	Asia	Oceania	Total	Worldwide	S. Amer.	S. Amer.	Total
Net proved developed and						(millions	oj barre	ls)			
undeveloped reserves of											
•											
consolidated subsidiaries	2 000	20.4	245	1 102	2.162	155	6,048	1.022	2.620	570	11 200
January 1, 2014	2,008	284	245	1,193	2,163	155	- ,	1,023	3,630	579	11,280
Revisions	37	23	9	42	42	-	153	59	669	(23)	858
Improved recovery	- 12	-	-	-	-	-	- 12	- 11	-	-	- 52
Purchases	42	- (11)	-	-	- (1)	_	42	11	-	-	53
Sales	(24)			-	(1)		(36)		-	-	(50)
Extensions/discoveries	156		-	38	35	-	234	79	-	-	313
Production	(111)	. ,		(171)	(107)		(477)		(66)	(22)	(631)
December 31, 2014	2,108	282	199	1,102	2,132	141	5,964	1,092	4,233	534	11,823
Proportional interest in proved											
reserves of equity companies											
January 1, 2014	330		28	_	1,145		1,503	456			1,959
Revisions	19	-	1	-	41	-	61	430 5	-	-	1,939
		-		-		-		3	-	-	
Improved recovery	-	-	-	-	-	-	-	-	-	-	-
Purchases	1	-	-	-	-	-	1	-	-	-	1
Sales	-	-	-	-	-	-	-	-	-	-	-
Extensions/discoveries	1	-	- (2)	-	(0.6)	-	1	(26)	-	-	1
Production	(23)		(2)	-	(86)	-	(111)				(137)
December 31, 2014	328	-	27		1,100	-	1,455	435			1,890
Total liquids proved reserves		•0•					= 446				40.540
at December 31, 2014	2,436	282	226	1,102	3,232	141	7,419	1,527	4,233	534	13,713
Net proved developed and											
undeveloped reserves of											
consolidated subsidiaries											
January 1, 2015	2,108	282	199	1,102	2,132	141	5,964	1,092	4,233	534	11,823
Revisions	(150)			48	123	(4)	53	(95)	433	68	459
Improved recovery	(130)	(10)	2		123	(4)	2	(73)		-	2
Purchases	161	3	1	_	_	_	165	46	_	_	211
Sales	(9)		(1)	-	(2)	- ) -	(12)		-	-	(13)
Extensions/discoveries	387	2	(1)	_	698	, - -	1,087	101	-	-	1,188
									(106)		
Production	(119)		(63) 184	(187)	(126)		(524)		(106)	<u>(21)</u> 581	(716)
December 31, 2015	2,378	260	184	963	2,825	125	6,735	1,078	4,560	381	12,954
Proportional interest in proved											
reserves of equity companies											
January 1, 2015	328	_	27	_	1,100	_	1,455	435	_	_	1,890
Revisions	(52)		(1)	_	65	_	12	5	_	_	17
Improved recovery	(32)	, -	(1)	-	03	_	12		-	_	1/
Purchases	-	-	-	-	-	-	-	-	-	-	-
Sales	-	-	-	-	-	-	-	-	-	-	-
Extensions/discoveries	-	-	-	-	-	-	-	-	-	-	-
	(22)	-		-	(00)	_	(111)	(26)	-	-	(127)
Production	(22)		(1) 25	-	1,077	-	(111)				(137)
December 31, 2015	254	-	25	-	1,0//		1,356	414			1,770
Total liquids proved reserves	2.622	200	200	0.63	2 002	105	0.001	1 400	1 500	£0.1	14.704
at December 31, 2015	2,632	260	209	963	3,902	125	8,091	1,492	4,560	581	14,724

(See footnote on next page)

Crude Oil, Natural Gas Liquids, Bitumen and Synthetic Oil Proved Reserves (continued)

		-						Natural Gas			
				Crude Oil				Liquids (1)	Bitumen	Synthetic Oil	
	United	Canada/				Australia/			Canada/	Canada/	
	States	S. Amer.	Europe	Africa	Asia	Oceania	Total	Worldwide	S. Amer.	S. Amer.	Total
						(millions	of barre	ls)			
Net proved developed and											
undeveloped reserves of											
consolidated subsidiaries											
January 1, 2016	2,378	260	184	963	2,825	125	6,735	1,078	4,560	581	12,954
Revisions	(307)	) 3	43	49	73	9	(130)	47	(3,748)	8	(3,823)
Improved recovery	-	-	-	-	-	-	-	-	-	-	-
Purchases	79	-	-	-	-	-	79	32	-	-	111
Sales	(15)	(5)	(3)	-	-	-	(23)	(5)	-	-	(28)
Extensions/discoveries	173	3	12	-	-	-	188	66	-	-	254
Production	(127)	(20)	(63)	(168)	(140)	(13)	(531)	(64)	(111)	(25)	(731)
December 31, 2016	2,181	241	173	844	2,758	121	6,318	1,154	701	564	8,737
Proportional interest in proved											
reserves of equity companies											
January 1, 2016	254	-	25	-	1,077	-	1,356	414	-	-	1,770
Revisions	3	-	(7)	-	191	-	187	(5)	-	-	182
Improved recovery	-	-	-	-	-	-	-	-	-	-	-
Purchases	-	-	-	-	-	-	-	-	-	-	-
Sales	-	-	-	-	-	-	-	-	-	-	-
Extensions/discoveries	-	-	-	-	-	-	-	-	-	-	-
Production	(21)	) -	(1)	-	(85)	_	(107)	(25)			(132)
December 31, 2016	236	-	17	-	1,183	-	1,436	384			1,820
Total liquids proved reserves											
at December 31, 2016	2,417	241	190	844	3,941	121	7,754	1,538	701	564	10,557

<sup>(1)</sup> Includes total proved reserves attributable to Imperial Oil Limited of 8 million barrels in 2014, 7 million barrels in 2015 and 7 million barrels in 2016, as well as proved developed reserves of 5 million barrels in 2014, 4 million barrels in 2015 and 4 million barrels in 2016, and in addition, proved undeveloped reserves of 3 million barrels in 2014, 3 million barrels in 2015 and 3 million in 2016, in which there is a 30.4 percent noncontrolling interest.

Crude Oil, Natural Gas Liquids, Bitumen and Synthetic Oil Proved Reserves (continued)

									Synthetic	
			ude Oil an	d Natural (	Gas Liqui	ds		Bitumen	Oil	-
		Canada/						Canada/	Canada/	
	United	South	_			Australia/	<b></b> 1	South	South	m . 1
	States	Amer. (1)	Europe	Africa	Asia	Oceania	Total	Amer. (2)	Amer. (3)	Total
D 11 1 1 C					(millio	ons of barre	ls)			
Proved developed reserves, as of										
December 31, 2014	1.500	111	205	00.4	1 615	110	4.420	2 122	504	7.005
Consolidated subsidiaries	1,502	111	205	894	1,615	112	4,439	2,122	534	7,095
Equity companies	269	-	26	-	1,188	-	1,483	-	-	1,483
Proved undeveloped reserves, as of										
December 31, 2014										
Consolidated subsidiaries	1,234	190	42	401	651	99	2,617	2,111	-	4,728
Equity companies	75	_	1	_	331	_	407	_	-	407
Total liquids proved reserves at										
December 31, 2014	3,080	301	274	1,295	3,785	211	8,946	4,233	534	13,713
Proved developed reserves, as of										
December 31, 2015										
Consolidated subsidiaries	1,427	101	192	900	1,707	107	4,434	4,108	581	9,123
Equity companies	228	-	25	-	1,151	-	1,404	-,100	-	1,404
Equity companies	220		23		1,131		1,101			1,404
Proved undeveloped reserves, as of										
December 31, 2015										
Consolidated subsidiaries	1,619	174	34	230	1,239	83	3,379	452	-	3,831
Equity companies	39	-	-	-	327	-	366			366
Total liquids proved reserves at										
December 31, 2015	3,313	275	251	1,130	4,424	190	9,583	4,560	581	14,724
Proved developed reserves, as of										
December 31, 2016										
Consolidated subsidiaries	1,317	87	175	836	1,858	105	4,378	436	564	5,378
Equity companies	210	-	11	-	1,114	-	1,335	-	-	1,335
Proved undeveloped reserves, as of										
December 31, 2016										
Consolidated subsidiaries	1,626	169	31	169	1,025	74	3,094	265	_	3,359
Equity companies	36	-	6	107	443	-	485	203	_	485
Total liquids proved reserves at			0		773		703			
December 31, 2016	3,189	256	223	1,005	4,440	179	9,292 (4)	701	564	10,557
December 31, 2010	3,109	230	443	1,005	4,440	1/7	7,474	/01	504	10,557

<sup>(1)</sup> Includes total proved reserves attributable to Imperial Oil Limited of 46 million barrels in 2014, 34 million barrels in 2015 and 35 million barrels in 2016, as well as proved developed reserves of 36 million barrels in 2014, 23 million barrels in 2015 and 19 million barrels in 2016, and in addition, proved undeveloped reserves of 10 million barrels in 2014, 11 million barrels in 2015 and 16 million barrels in 2016, in which there is a 30.4 percent noncontrolling interest.

<sup>(2)</sup> Includes total proved reserves attributable to Imperial Oil Limited of 3,274 million barrels in 2014, 3,515 million barrels in 2015 and 701 million barrels in 2016, as well as proved developed reserves of 1,635 million barrels in 2014, 3,063 million barrels in 2015 and 436 million barrels in 2016, and in addition, proved undeveloped reserves of 1,639 million barrels in 2014, 452 million barrels in 2015 and 265 million barrels in 2016, in which there is a 30.4 percent noncontrolling interest.

<sup>(3)</sup> Includes total proved reserves attributable to Imperial Oil Limited of 534 million barrels in 2014, 581 million barrels in 2015 and 564 million barrels in 2016, as well as proved developed reserves of 534 million barrels in 2014, 581 million barrels in 2015 and 564 million barrels in 2016, in which there is a 30.4 percent noncontrolling interest.

<sup>(4)</sup> See previous pages for natural gas liquids proved reserves attributable to consolidated subsidiaries and equity companies. For additional information on natural gas liquids proved reserves see Item 2. Properties in ExxonMobil's 2016 Form 10-K.

**Natural Gas and Oil-Equivalent Proved Reserves** 

			N	Vatural Gas	<u> </u>			
		Canada/						Oil-Equivalent
	United	South				Australia/		Total
	States	Amer. (1)	Europe	Africa	Asia	Oceania	Total	All Products (2)
			(billio	ns of cubic	feet)			(millions of oil-
Not proved developed and undeveloped								equivalent barrels
Net proved developed and undeveloped reserves of consolidated subsidiaries								
January 1, 2014	26,020	1,235	2,810	867	5,734	7,515	44,181	18,644
Revisions	49	80	2,810 49	(21)		(38)		906
	<del>4</del> 7	80	<del>4</del> 7	(21)	173	(36)	272	900
Improved recovery Purchases	60	-	-	-	-	_	60	63
Sales	(314)	(48)	-	-	(2)	_	(365)	(111)
Extensions/discoveries		(48) 91		7	(3)	-		583
	1,518		(476)		(448)	(201)	1,620	
Production 21 2014	(1,346)		(476)	(42)	(448)	(201)		(1,072)
December 31, 2014	25,987	1,226	2,383	811	5,460	7,276	43,143	19,013
Proportional interest in proved reserves								
of equity companies								
January 1, 2014	281	_	8,884	_	18,514	_	27,679	6,572
Revisions	5	_	117	_	110	_	232	105
Improved recovery	_	_		_	-	_		-
Purchases	_	_	_	_	_	_	_	1
Sales	_	_	_	_	_	_	_	_
Extensions/discoveries	1	_	_	_	_	_	1	1
Production	(15)	_	(583)	_	(1,119)	_	(1,717)	(423)
December 31, 2014	272		8,418		17,505		26,195	6,256
	26,259	1,226	10,801	811	22,965	7,276	69,338	25,269
Total proved reserves at December 31, 2014	20,239	1,220	10,801	011	22,903	7,270	09,338	23,209
Net proved developed and undeveloped								
reserves of consolidated subsidiaries								
January 1, 2015	25,987	1,226	2,383	811	5,460	7,276	43,143	19,013
Revisions	(6,693)			25	303	23	(6,324)	(595)
Improved recovery	(0,073)	(43)	-	-	505	-	(0,324)	2
Purchases	182	29	_	_	_	_	211	246
Sales	(9)		(56)	_	(89)	_	(159)	(39)
Extensions/discoveries	1,167	34	(30)	_	102	_	1,303	1,405
Production Production	(1,254)		(434)	(43)	(447)	(258)		(1,140)
December 31, 2015	19,380	1,127	1,956	793	5,329	7,041	35,626	18,892
Beechioer 31, 2013	17,500	1,127	1,730	173	3,327	7,041	33,020	10,072
Proportional interest in proved reserves								
of equity companies								
January 1, 2015	272	-	8,418	-	17,505	_	26,195	6,256
Revisions	(38)	_	(83)	_	86	_	(35)	11
Improved recovery	-	_	-	_	-	_	-	=
Purchases	1	_	_	_	_	_	1	_
Sales	-	_	_	_	_	-	-	_
Extensions/discoveries	_	_	_	_	_	_	_	_
Production Production	(15)	_	(432)	_	(1,130)	_	(1,577)	(400)
December 31, 2015	220		7,903		16,461		24,584	5,867
Total proved reserves at December 31, 2015	19,600	1,127	9,859	793	21,790	7,041	60,210	24,759

(See footnotes on next page)

Natural Gas and Oil-Equivalent Proved Reserves (continued)

•	,	•	N	Natural Gas				
		Canada/						Oil-Equivalent
	United	South				Australia/		Total
	States	Amer. (1)	Europe	Africa	Asia	Oceania	Total	All Products (2)
			(billio	ns of cubic	feet)			(millions of oil-
								equivalent barrels)
Net proved developed and undeveloped								
reserves of consolidated subsidiaries								
January 1, 2016	19,380	1,127	1,956	793	5,329	7,041	35,626	18,892
Revisions	(1,630)	(102)	126	21	(16)	658	(943)	(3,980)
Improved recovery	-	-	-	-	-	-	-	-
Purchases	148	-	-	-	-	-	148	135
Sales	(45)	(12)	(2)	-	-	-	(59)	(38)
Extensions/discoveries	1,156	34	6	-	-	-	1,196	453
Production	(1,223)	(107)	(427)	(43)	(392)	(342)	(2,534)	(1,153)
December 31, 2016	17,786	940	1,659	771	4,921	7,357	33,434	14,309
Proportional interest in proved reserves								
of equity companies								
January 1, 2016	220	_	7,903	_	16,461	_	24,584	5,867
Revisions	4	_	114	_	(183)	_	(65)	171
Improved recovery	-	_	_	_	_	_	-	_
Purchases	-	_	_	_	_	_	_	_
Sales	-	_	_	_	_	_	_	-
Extensions/discoveries	-	_	5	_	_	_	5	1
Production	(13)	-	(398)	-	(1,044)	_	(1,455)	(374)
December 31, 2016	211	-	7,624	-	15,234	-	23,069	5,665
Total proved reserves at December 31, 2016	17,997	940	9,283	771	20,155	7,357	56,503	19,974

<sup>(1)</sup> Includes total proved reserves attributable to Imperial Oil Limited of 627 billion cubic feet in 2014, 583 billion cubic feet in 2015 and 495 billion cubic feet in 2016, as well as proved developed reserves of 300 billion cubic feet in 2014, 283 billion cubic feet in 2015 and 263 billion cubic feet in 2016, and in addition, proved undeveloped reserves of 327 billion cubic feet in 2014, 300 billion cubic feet in 2015 and 232 billion cubic feet in 2016, in which there is a 30.4 percent noncontrolling interest.

<sup>(2)</sup> Natural gas is converted to oil-equivalent basis at six million cubic feet per one thousand barrels.

Natural Gas and Oil-Equivalent Proved Reserves (continued)

		Canada/						Oil-Equivalent
	United	South	_			Australia/	m . 1	Total
	States	Amer. (1)	Europe	Africa	Asia	Oceania	Total	All Products (2)
			(billio	ns of cubic	feet)			(millions of oil- equivalent barrels)
Proved developed reserves, as of								equivaieni barreis)
December 31, 2014								
Consolidated subsidiaries	14,169	615	1,870	764	5,031	2 179	24,628	11,199
Equity companies	194	-	6,484	-	16,305	-,1,,	22,983	5,314
Equity companies			0,.0.		10,000		22,> 00	0,01.
Proved undeveloped reserves, as of								
December 31, 2014								
Consolidated subsidiaries	11,818	611	513	47	429	5,097	18,515	7,814
Equity companies	78	-	1,934	-	1,200	-	3,212	942
				0.1.1				
Total proved reserves at December 31, 2014	26,259	1,226	10,801	811	22,965	7,276	69,338	25,269
Proved developed reserves, as of								
December 31, 2015								
Consolidated subsidiaries	13,353	552	1,593	750	4,917	1 962	23,127	12,977
Equity companies	15,555	-	6,146	750	15,233	1,702		4,993
Equity companies	130		0,110		15,255		21,333	1,555
Proved undeveloped reserves, as of								
December 31, 2015								
Consolidated subsidiaries	6,027	575	363	43	412	5,079	12,499	5,915
Equity companies	64	-	1,757	-	1,228	-	3,049	874
Total proved reserves at December 31, 2015	19,600	1,127	9,859	793	21,790	7,041	60,210	24,759
D 11 1 1 C								
Proved developed reserves, as of								
December 31, 2016 Consolidated subsidiaries	11.027	478	1 472	720	4.522	2.071	22.200	0.070
	11,927 144	4/8	1,473 5,804	728	4,532 14,067	3,071	22,209 20,015	9,079 4,671
Equity companies	144	-	3,804	-	14,007	-	20,013	4,071
Proved undeveloped reserves, as of								
December 31, 2016								
Consolidated subsidiaries	5,859	462	186	43	389	4.286	11,225	5,230
Equity companies	67	-	1,820	-	1,167	-,250	3,054	994
In A contract			,,,,		,		- , ,	
Total proved reserves at December 31, 2016	17,997	940	9,283	771	20,155	7,357	56,503	19,974

(See footnotes on previous page)

#### Standardized Measure of Discounted Future Cash Flows

As required by the Financial Accounting Standards Board, the standardized measure of discounted future net cash flows is computed by applying first-day-of-the-month average prices, year-end costs and legislated tax rates and a discount factor of 10 percent to net proved reserves. The standardized measure includes costs for future dismantlement, abandonment and rehabilitation obligations. The Corporation believes the standardized measure does not provide a reliable estimate of the Corporation's expected future cash flows to be obtained from the development and production of its oil and gas properties or of the value of its proved oil and gas reserves. The standardized measure is prepared on the basis of certain prescribed assumptions including first-day-of-the-month average prices, which represent discrete points in time and therefore may cause significant variability in cash flows from year to year as prices change.

		Canada/					
Standardized Measure of Discounted	United	South				Australia/	
Future Cash Flows	States	America (1)	Europe	Africa	Asia	Oceania	Total
			(n	illions of dol	llars)		
Consolidated Subsidiaries							
As of December 31, 2014							
Future cash inflows from sales of oil and gas	283,767	354,223	42,882	125,125	224,885	78,365	1,109,247
Future production costs	116,929	140,368	14,358	27,917	57,562	20,467	377,601
Future development costs	42,276	48,525	13,000	14,603	12,591	8,956	139,951
Future income tax expenses	49,807	36,787	10,651	44,977	102,581	15,050	259,853
Future net cash flows	74,755	128,543	4,873	37,628	52,151	33,892	331,842
Effect of discounting net cash flows at 10%	44,101	87,799	(52)	13,831	30,173	17,326	193,178
Discounted future net cash flows	30,654	40,744	4,925	23,797	21,978	16,566	138,664
Equity Companies							
As of December 31, 2014							
Future cash inflows from sales of oil and gas	31,924	_	71,031	-	286,124	-	389,079
Future production costs	8,895	_	50,826	-	99,193	-	158,914
Future development costs	3,386	-	2,761	-	11,260	-	17,407
Future income tax expenses	-	-	6,374	-	59,409	-	65,783
Future net cash flows	19,643	-	11,070	-	116,262	-	146,975
Effect of discounting net cash flows at 10%	10,970	-	5,534	-	61,550	-	78,054
Discounted future net cash flows	8,673	-	5,536	-	54,712	-	68,921
Total consolidated and equity interests in standardized measure of discounted							
future net cash flows	39,327	40,744	10,461	23,797	76,690	16,566	207,585

<sup>(1)</sup> Includes discounted future net cash flows attributable to Imperial Oil Limited of \$30,189 million in 2014, in which there is a 30.4 percent noncontrolling interest.

Standardized Measure of Discounted	United	Canada/ South				Australia/	
Future Cash Flows (continued)	States	America (1)	Europe	Africa	Asia	Oceania	Total
Canadidatad Cubaidianian			(m	illions of dol	llars)		
Consolidated Subsidiaries As of December 31, 2015							
Future cash inflows from sales of oil and gas	144,910	176,452	23,330	57,702	156,378	29,535	588,307
Future production costs	82,678	115,285	8,735	17,114	50,745	8,889	283,446
Future development costs	35,016	36,923	11,332	11,170	15,371	8,237	118,049
Future income tax expenses	5,950	3,042	1,780	14,018	62,353	5,012	92,155
Future net cash flows	21,266	21,202	1,483	15,400	27,909	7,397	94,657
Effect of discounting net cash flows at 10%	13,336	13,415	(945)	5,226	17,396	3,454	51,882
Discounted future net cash flows	7,930	7,787	2,428	10,174	10,513	3,943	42,775
Equity Companies							
As of December 31, 2015							
Future cash inflows from sales of oil and gas	13,065	-	49,061	-	143,692	-	205,818
Future production costs	6,137	-	35,409	-	57,080	-	98,626
Future development costs	2,903	-	2,190	-	12,796	-	17,889
Future income tax expenses		_	4,027	-	24,855	-	28,882
Future net cash flows	4,025	-	7,435	-	48,961	-	60,421
Effect of discounting net cash flows at 10%	1,936	-	4,287	-	26,171	-	32,394
Discounted future net cash flows	2,089	_	3,148	_	22,790	-	28,027
Total consolidated and equity interests in standardized measure of discounted	10.010	7 707	5 577	10 174	22.202	2.042	70.902
future net cash flows	10,019	7,787	5,576	10,174	33,303	3,943	70,802
Consolidated Subsidiaries As of December 31, 2016							
Future cash inflows from sales of oil and gas	118,283	50,243	15,487	40,734	118,997	28,877	372,621
Future production costs	65,585	29,798	5,362	14,447	38,727	7,643	161,562
Future development costs	31,744	11,735	9,235	8,833	13,088	8,177	82,812
Future income tax expenses	2,223	1,052	178	8,025	44,641	2,316	58,435
Future net cash flows	18,731	7,658	712	9,429	22,541	10,741	69,812
Effect of discounting net cash flows at 10%	11,039	3,443	(1,014)	2,790	12,848	5,556	34,662
Discounted future net cash flows	7,692	4,215	1,726	6,639	9,693	5,185	35,150
Equity Companies As of December 31, 2016							
Future cash inflows from sales of oil and gas	9,551	-	32,121	-	104,700	-	146,372
Future production costs	5,289	-	21,342	-	41,563	-	68,194
Future development costs	2,948	-	2,048	-	12,656	-	17,652
Future income tax expenses		-	2,206	-	16,622	-	18,828
Future net cash flows	1,314	-	6,525	-	33,859	-	41,698
Effect of discounting net cash flows at 10%	393	_	4,158	-	18,946	-	23,497
Discounted future net cash flows	921	-	2,367		14,913		18,201
Total consolidated and equity interests in standardized measure of discounted	0.712	4 215	4 002	6 620	24.000	£ 10£	<b>5</b> 2 251
future net cash flows	8,613	4,215	4,093	6,639	24,606	5,185	53,351

<sup>(1)</sup> Includes discounted future net cash flows attributable to Imperial Oil Limited of \$5,607 million in 2015 and \$2,322 million in 2016, in which there is a 30.4 percent noncontrolling interest.

# Change in Standardized Measure of Discounted Future Net Cash Flows Relating to Proved Oil and Gas Reserves

	2014	
Consolidated Subsidiaries	Share of Equity Method Investees	Total Consolidated and Equity Interests
	(millions of dollars)	
139,078	80,867	219,945
3,497	94	3,591
(44 446)	(18 366)	(62,812)
		25,642
		(63,837)
		38,370
20,098	8,987	29,085
11,848	5,753	17,601
(414)	(11,946)	(12,360)
138,664	68,921	207,585
	2015	
Consolidated Subsidiaries	Share of Equity Method Investees	Total Consolidated and Equity Interests
	(millions of dollars)	
138,664	68,921	207,585
5,678	<del>-</del>	5,678
(20,694)	(9,492)	(30,186)
18,359	1,198	19,557
(203,224)	(57,478)	(260,702)
6,888 17,828	(134) 7,257	6,754 25,085
	139,078  3,497  (44,446) 24,189 (50,672) 35,072 20,098 11,848 (414)  138,664  Consolidated Subsidiaries  138,664  5,678  (20,694) 18,359 (203,224)	Consolidated Subsidiaries         Share of Equity Method Investees           139,078         80,867           3,497         94           (44,446)         (18,366)           24,189         1,453           (50,672)         (13,165)           35,072         3,298           20,098         8,987           11,848         5,753           (414)         (11,946)           138,664         68,921           Consolidated Subsidiaries         Share of Equity Method Investees           (millions of dollars)           138,664         68,921           5,678         -           (20,694)         (9,492)           18,359         1,198           (203,224)         (57,478)

Net change in income taxes

Total change in the standardized measure during the year

Discounted future net cash flows as of December 31, 2015

79,276

(95,889)

42,775

97,031

(136,783)

70,802

17,755

(40,894)

28,027

## Change in Standardized Measure of Discounted Future Net Cash Flows Relating to Proved Oil and Gas Reserves

Consolidated and Equity Interests (continued)

2016

	Consolidated Subsidiaries	Share of Equity Method Investees	Total Consolidated and Equity Interests
		(millions of dollars)	
Discounted future net cash flows as of December 31, 2015	42,775	28,027	70,802
Value of reserves added during the year due to extensions, discoveries, improved recovery and net purchases less related costs Changes in value of previous-year reserves due to: Sales and transfers of oil and gas produced during the year, net of	1,377	5	1,382
production (lifting) costs	(17,110)	(5,540)	(22,650)
Development costs incurred during the year	9,905	1,438	11,343
Net change in prices, lifting and development costs (1)	(26,561)	(15,549)	(42,110)
Revisions of previous reserves estimates	4,908	1,425	6,333
Accretion of discount	7,854	3,857	11,711
Net change in income taxes	12,002	4,538	16,540
Total change in the standardized measure during the year	(7,625)	(9,826)	(17,451)
Discounted future net cash flows as of December 31, 2016	35,150	18,201	53,351

<sup>(1)</sup> Securities and Exchange Commission (SEC) rules require the Corporation's reserves to be calculated on the basis of average first-of-month oil and natural gas prices during the reporting year. As a result of very low prices during 2016, under the SEC definition of proved reserves, certain quantities of oil and natural gas that qualified as proved reserves in prior years did not qualify as proved reserves at year-end 2016. Future net cash flows for these quantities are excluded from the 2016 Standardized Measure of Discounted Future Cash Flows. Substantially all of this reduction in discounted future net cash flows since December 31, 2015, is reflected in the line "Net change in prices, lifting and development costs" in the table above.

#### **OPERATING INFORMATION (unaudited)**

	2016	2015	2014	2013	2012
Production of crude oil, natural gas liquids, bitumen and synthetic oil					
Net production	(thousands of barrels daily)				
United States	494	476	454	431	418
Canada/South America	430	402	301	280	251
Europe	204	204	184	190	207
Africa	474	529	489	469	487
Asia	707	684	624	784	772
Australia/Oceania	56	50	59	48	50
Worldwide	2,365	2,345	2,111	2,202	2,185
Natural gas production available for sale					
Net production	(millions of cubic feet daily)				
United States	3,078	3,147	3,404	3,545	3,822
Canada/South America	239	261	310	354	362
Europe	2,173	2,286	2,816	3,251	3,220
Africa	7	5	4	6	17
Asia	3,743	4,139	4,099	4,329	4,538
Australia/Oceania	887	677	512	351	363
Worldwide	10,127	10,515	11,145	11,836	12,322
	(thousands of oil-equivalent barrels daily)				
Oil-equivalent production (1)	4,053	4,097	3,969	4,175	4,239
Refinery throughput	(thousands of barrels daily)				
United States	1,591	1,709	1,809	1,819	1,816
Canada	363	386	394	426	435
Europe	1,417	1,496	1,454	1,400	1,504
Asia Pacific	708	647	628	779	998
Other Non-U.S.	190	194	191	161	261
Worldwide	4,269	4,432	4,476	4,585	5,014
Petroleum product sales (2)	4,209	4,432	4,470	4,363	3,014
United States	2,250	2,521	2,655	2,609	2,569
Canada	491	488	496	464	453
Europe	1,519	1,542	1,555	1,497	1,571
Asia Pacific and other Eastern Hemisphere	1,140	1,124	1,085	1,206	1,371
Latin America	82	79	84	111	200
Worldwide	5,482	5,754	5,875	5,887	6,174
	2,270	2,363			
Gasoline, naphthas Heating oils, kerosene, diesel oils	1,772	2,303 1,924	2,452 1,912	2,418 1,838	2,489 1,947
Aviation fuels	399	413	423	462	473
Heavy fuels	370	377	390	431	515
Specialty petroleum products	671	677	698	738	750
Worldwide	5,482	5,754	5,875	5,887	6,174
Chemical prime product sales (2)(3)	(thousands of metric tons)				
United States	9,576	9,664	9,528	9,679	9,381
Non-U.S.	15,349	15,049	14,707	14,384	14,776
Worldwide	24,925	24,713	24,235	24,063	24,157

Operating statistics include 100 percent of operations of majority-owned subsidiaries; for other companies, crude production, gas, petroleum product and chemical prime product sales include ExxonMobil's ownership percentage and refining throughput includes quantities processed for ExxonMobil. Net production excludes royalties and quantities due others when produced, whether payment is made in kind or cash.

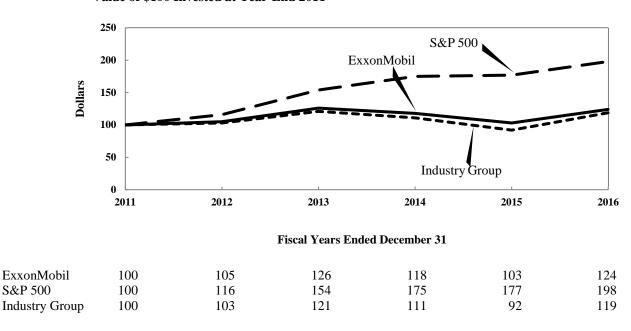
- (1) Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels.
- (2) Petroleum product and chemical prime product sales data reported net of purchases/sales contracts with the same counterparty.
- (3) Prime product sales are total product sales excluding carbon black oil and sulfur. Prime product sales include ExxonMobil's share of equity company volumes and finished-product transfers to the Downstream.

### STOCK PERFORMANCE GRAPHS (unaudited)

S&P 500

Annual total return to ExxonMobil shareholders was 20 percent in 2016; the 5-year return through 2016 was 4.4% and the 10-year return was 4.3%. Total returns mean share price increase plus dividends paid, with dividends reinvested. The graphs below show the relative investment performance of ExxonMobil common stock, the S&P 500, and an industry competitor group over the last five and 10 years. The industry competitor group consists of four other international integrated oil companies: BP, Chevron, Royal Dutch Shell, and Total.

# FIVE-YEAR CUMULATIVE TOTAL RETURNS Value of \$100 Invested at Year-End 2011



# TEN-YEAR CUMULATIVE TOTAL RETURNS Value of \$100 Invested at Year-End 2006

