

THE  
POWER  
OF  
AND

# Q4 2020 Earnings Release

January 21, 2021

# DISCLAIMER



## FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. You can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “could,” “may,” “will,” “should,” “seeks,” “likely,” “intends,” “plans,” “pro forma,” “projects,” “estimates” or “anticipates” or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: business and economic conditions generally and in the bank and non-bank financial services industries, nationally and within our local market areas; the impact of COVID-19 on our business, including the impact of the actions taken by governmental authorities to try and contain the virus or address the impact of the virus on the United States economy (including, without limitation, the CARES Act), and the resulting effect of all of such items on our operations, liquidity and capital position, and on the financial condition of our borrowers and other customers; our ability to mitigate our risk exposures; our ability to maintain our historical earnings trends; changes in management personnel; interest rate risk; concentration of our products and services in the transportation industry; credit risk associated with our loan portfolio; lack of seasoning in our loan portfolio; deteriorating asset quality and higher loan charge-offs; time and effort necessary to resolve nonperforming assets; inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates; risks related to the integration of acquired businesses (including developments related to our acquisition of Transport Financial Solutions and the related over-formula advances) and any future acquisitions; our ability to successfully identify and address the risks associated with our possible future acquisitions, and the risks that our prior and possible future acquisitions make it more difficult for investors to evaluate our business, financial condition and results of operations, and impairs our ability to accurately forecast our future performance; lack of liquidity; fluctuations in the fair value and liquidity of the securities we hold for sale; impairment of investment securities, goodwill, other intangible assets or deferred tax assets; our risk management strategies; environmental liability associated with our lending activities; increased competition in the bank and non-bank financial services industries, nationally, regionally or locally, which may adversely affect pricing and terms; the accuracy of our financial statements and related disclosures; material weaknesses in our internal control over financial reporting; system failures or failures to prevent breaches of our network security; the institution and outcome of litigation (including related to our pending litigation with the United States Postal Service and a counterparty relating to certain misdirected payments) and other legal proceedings against us or to which we become subject; changes in carry-forwards of net operating losses; changes in federal tax law or policy; the impact of recent and future legislative and regulatory changes, including changes in banking, securities and tax laws and regulations, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) and their application by our regulators; governmental monetary and fiscal policies; changes in the scope and cost of FDIC, insurance and other coverages; failure to receive regulatory approval for future acquisitions; and increases in our capital requirements.

While forward-looking statements reflect our good-faith beliefs, they are not guarantees of future performance. All forward-looking statements are necessarily only estimates of future results. Accordingly, actual results may differ materially from those expressed in or contemplated by the particular forward-looking statement, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by applicable law. For a discussion of such risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see “Risk Factors” and the forward-looking statement disclosure contained in Triumph’s Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 11, 2020 and its Quarterly Report on Form 10-Q, filed with the SEC on October 20, 2020.

## NON-GAAP FINANCIAL MEASURES

This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. Reconciliations of non-GAAP financial measures to GAAP financial measures are provided at the end of the presentation. Numbers in this presentation may not sum due to rounding.

Unless otherwise referenced, all data presented is as of December 31, 2020.

# COMPANY OVERVIEW



Triumph Bancorp, Inc. (NASDAQ: TBK) (“Triumph”) is a financial holding company headquartered in Dallas, Texas. Triumph offers a diversified line of community banking, national lending, and commercial finance products through its bank subsidiary, TBK Bank, SSB. [www.triumphbancorp.com](http://www.triumphbancorp.com)

**TOTAL ASSETS**

**\$5.9 billion**

**MARKET CAP<sup>(1)</sup>**

**\$1.4 billion**

**TOTAL LOANS**

**\$5.0 billion**

**TOTAL DEPOSITS**

**\$4.7 billion**

# Q4 2020 RESULTS



- Diluted earnings per share of \$1.25 for the quarter
- Total loans held for investment increased \$143.9 million
  - The commercial finance portfolio increased \$187.5 million, the national lending portfolio increased \$33.8 million, and the community banking portfolio decreased \$77.4 million
- Total deposits increased \$468.5 million, or 11.0%. Noninterest bearing demand deposits grew \$36.9 million, or 2.8%
- Included in other noninterest income was a gain of \$8.9 million related to Covenant Logistics Group, Inc.'s (“CVLG”) delivery of stock liquidation proceeds in connection with the Transport Financial Solutions (“TFS”) acquisition and subsequent settlement agreement.
- Credit loss expense was negatively impacted by \$11.5 million of additional specific reserve recorded on over-formula advances acquired from TFS. This credit loss expense was partially offset by a \$5.3 million increase of our indemnification asset reflected in other noninterest income.

**\$31.3 million**

Net income to common stockholders

**LOAN  
GROWTH  
3.0%**

Loans Held for  
Investment

**NIM  
6.20%**

Net Interest  
Margin<sup>1</sup>

**TCE/TA  
8.56%**

Tangible Common  
Equity / Tangible  
Assets<sup>2</sup>

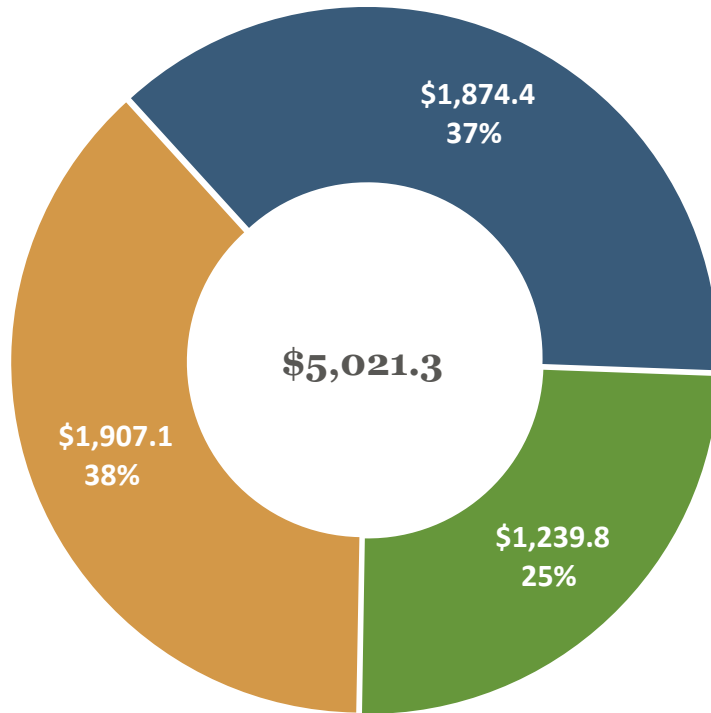
**ROATCE  
25.70%**

Return on Average  
Tangible Common  
Equity<sup>2</sup>

# LOAN PORTFOLIO



## TOTAL LOANS (in millions)



### COMMUNITY BANKING

Focused on core deposit generation and business lending in the communities we serve

### COMMERCIAL FINANCE

Factoring, asset based lending, and equipment finance produce top tier return on assets

### NATIONAL LENDING

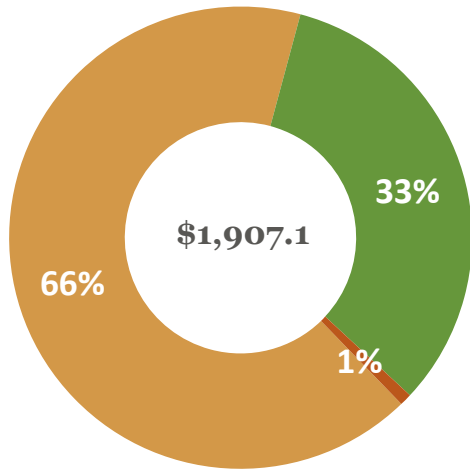
Mortgage warehouse to provide portfolio diversification and liquid credit to opportunistically scale our loan portfolio

# LOAN PORTFOLIO DETAIL



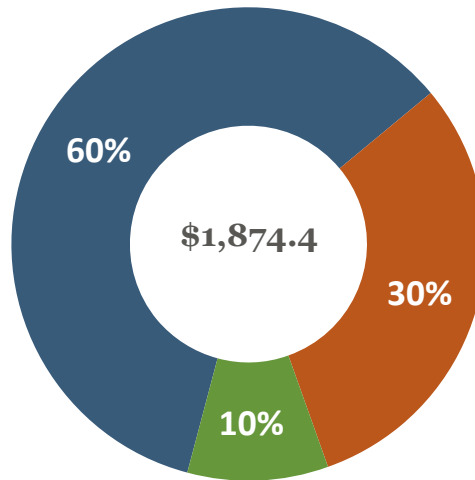
## COMMUNITY BANKING

38% of Total Portfolio



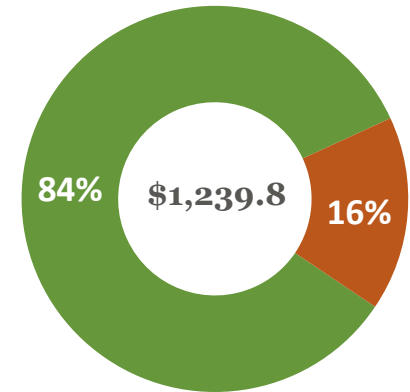
## COMMERCIAL FINANCE

37% of Total Portfolio



## NATIONAL LENDING

25% of Total Portfolio



### REAL ESTATE

|                                       |    |       |
|---------------------------------------|----|-------|
| Commercial Real Estate                | \$ | 779.2 |
| Construction, Land & Development      | \$ | 219.6 |
| 1-4 Family Residential <sup>(1)</sup> | \$ | 163.4 |
| Farmland                              | \$ | 103.7 |

### COMMERCIAL

|                            |    |       |
|----------------------------|----|-------|
| Agriculture                | \$ | 94.6  |
| Payment Protection Program | \$ | 189.9 |
| General                    | \$ | 340.8 |

### CONSUMER

|  |    |      |
|--|----|------|
|  | \$ | 15.9 |
|--|----|------|

### FACTORED RECEIVABLES

|                            |    |         |
|----------------------------|----|---------|
| Triumph Business Capital   | \$ | 1,036.4 |
| Other Factored Receivables | \$ | 84.4    |

### EQUIPMENT FINANCE

|  |    |       |
|--|----|-------|
|  | \$ | 573.2 |
|--|----|-------|

### ASSET BASED LENDING

|  |    |       |
|--|----|-------|
|  | \$ | 180.4 |
|--|----|-------|

### MORTGAGE WAREHOUSE

|  |    |         |
|--|----|---------|
|  | \$ | 1,037.6 |
|--|----|---------|

### LIQUID CREDIT<sup>(2)</sup>

|  |    |       |
|--|----|-------|
|  | \$ | 202.2 |
|--|----|-------|

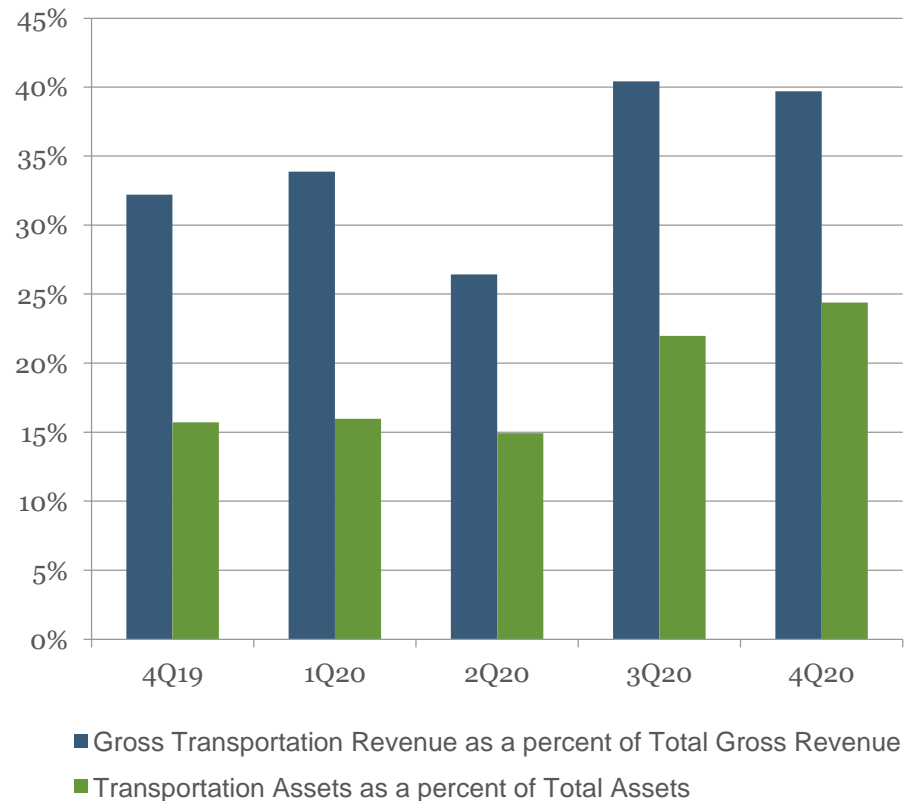
# TRANSPORTATION FINANCE



By proudly banking the trucking industry, we intend to be a dominant player in a large industry that is a profitable sector for a well-positioned bank.

Products we offer to transportation clients include:

- Checking
- Treasury management
- Factoring
- Equipment finance
- TriumphPay
- Commercial lending
- Fuel cards
- Insurance brokerage

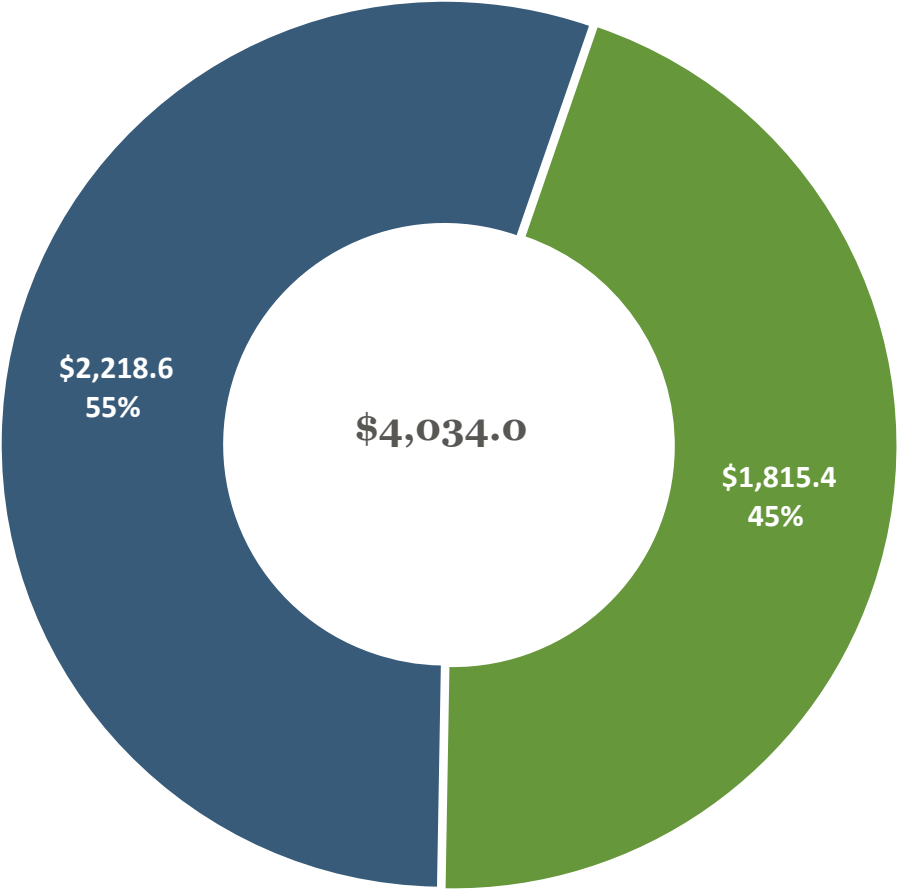


Gross transportation revenue consists of factoring revenue from transportation clients, interest and fees from commercial loans to borrowers in transportation industries, transportation related insurance commissions, and revenue from TriumphPay. Total gross revenue consists of total interest income and noninterest income. Transportation assets include transportation related factored receivables and commercial loans to borrowers in transportation industries.

# TRANSPORTATION PAYMENTS PROCESSED




**Transportation  
Payment Amounts Processed  
(in millions)**



**COMBINED  
TRANSPORTATION  
PAYMENTS ANNUALIZED  
RUN RATE**

**~\$16 BILLION**

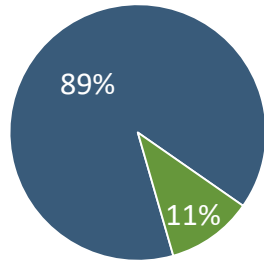
-  Triumph Business Capital
-  TriumphPay



# TRIUMPH BUSINESS CAPITAL FACTORING

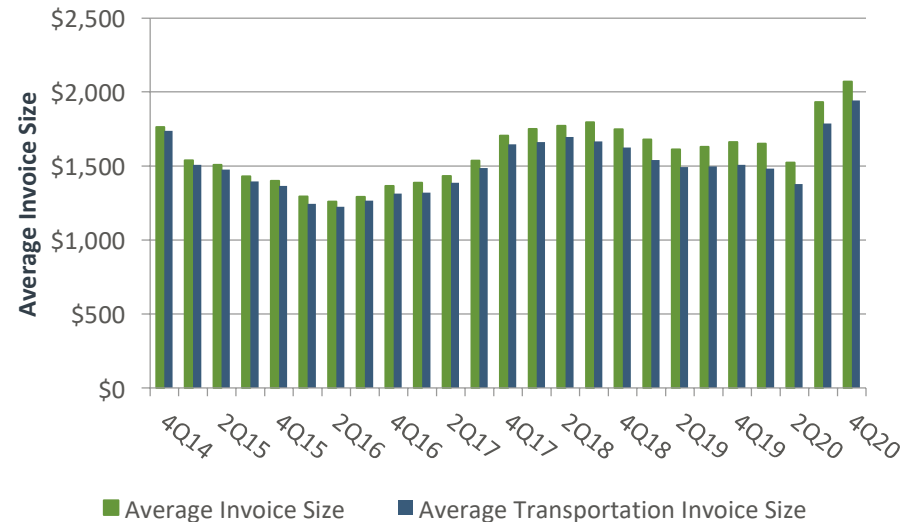
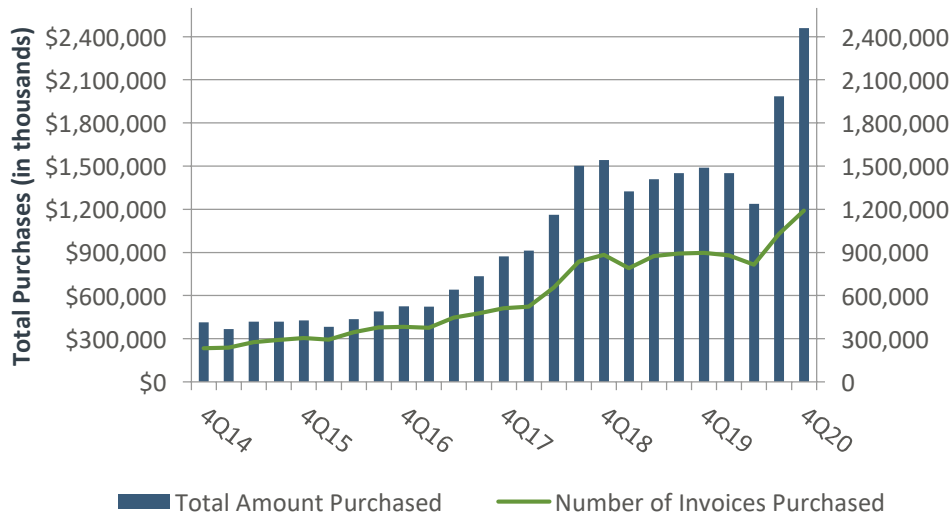


## CLIENT PORTFOLIO MIX

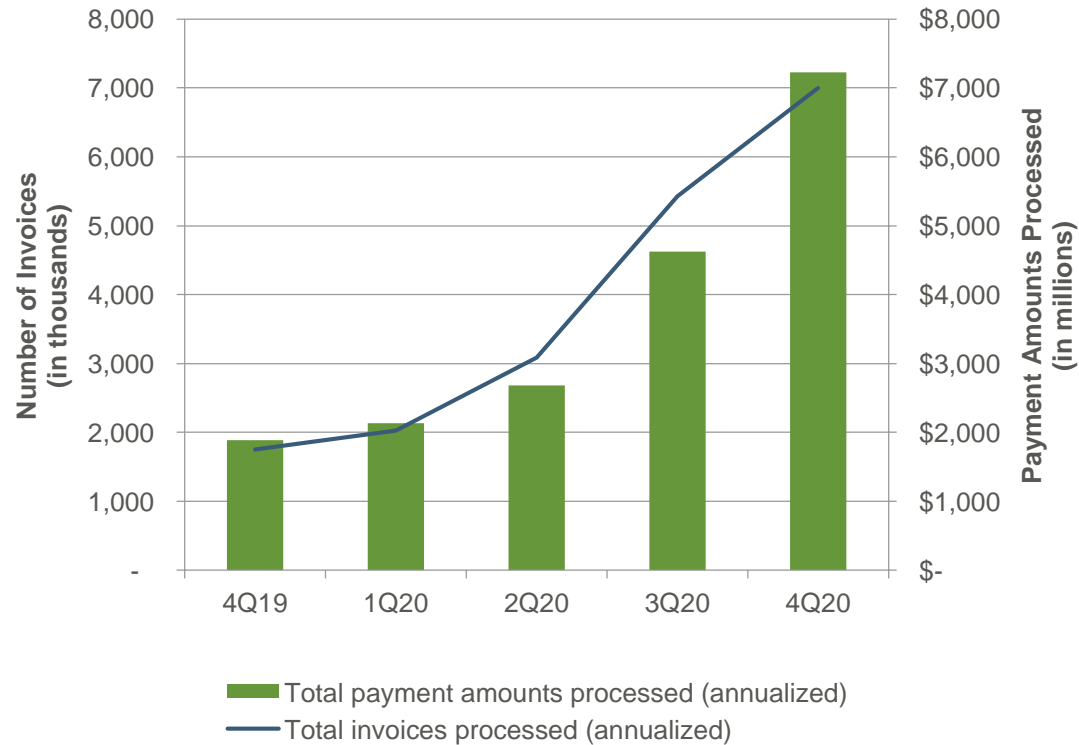


■ Transportation ■ Non-Transportation

- Yield of 13.81% in the current quarter
- Average annual charge-off rate of 0.37% over the past 3 years



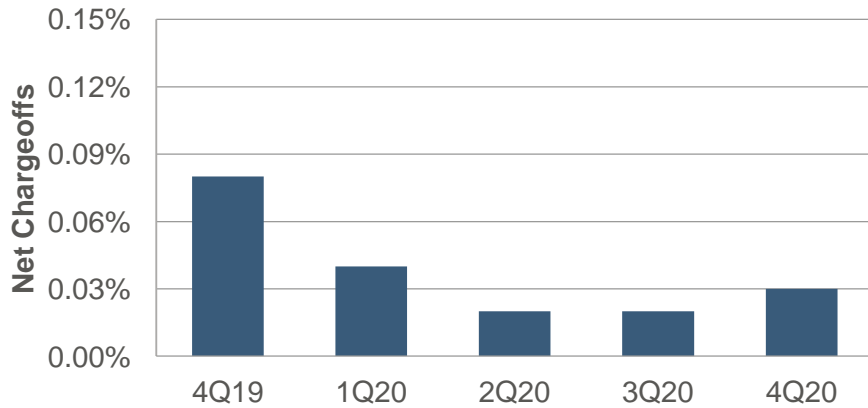

**CLIENTS ON PLATFORM**

**INVOICE AND PAYMENT TRENDS**


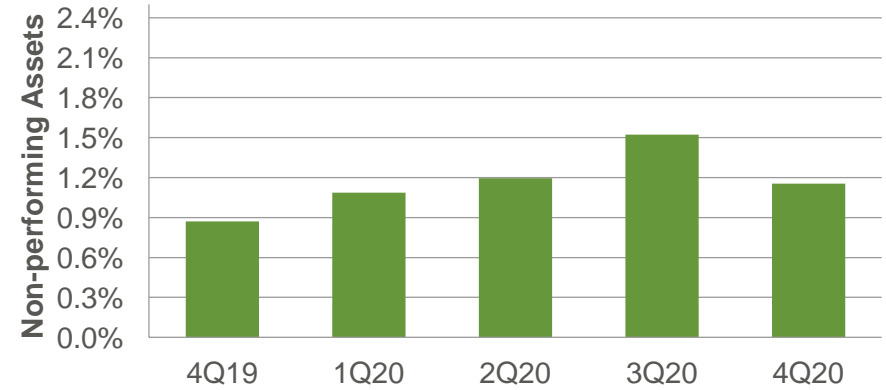
# ASSET QUALITY



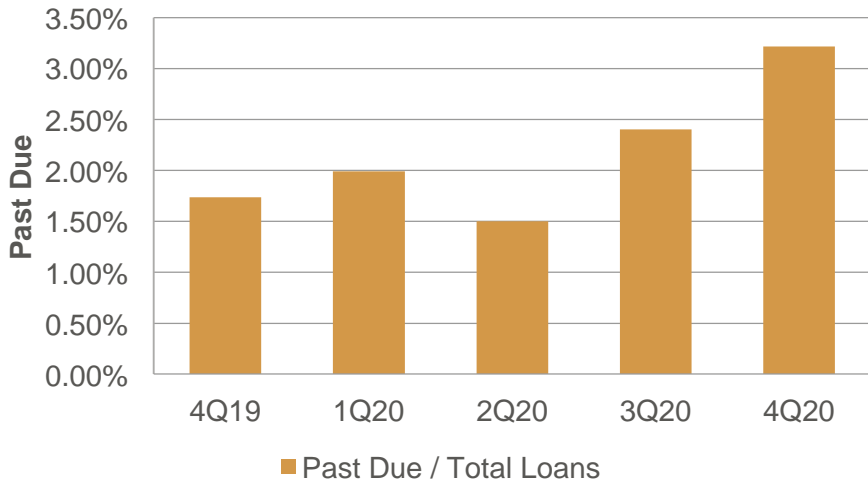
### NCOs / AVERAGE LOANS



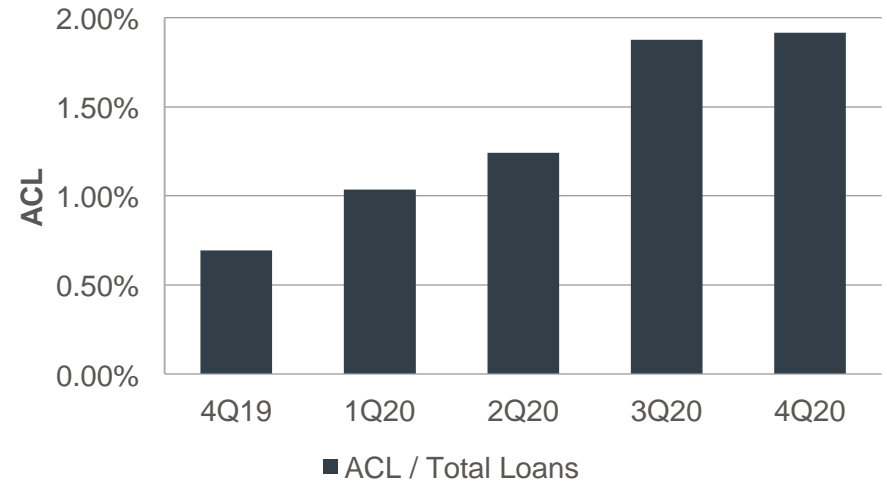
### NPAs / TOTAL ASSETS



### PAST DUE / TOTAL LOANS



### ACL / TOTAL LOANS



# COVID-19 EXPOSURE



Exposure to industries most impacted by COVID-19 as of December 31, 2020

| Industry                | Total Exposure <sup>1</sup><br>(millions) | % of Gross Loans | Loans in Deferral<br>(millions) |
|-------------------------|---|------------------|---------------------------------|
| Retail                  | \$213.1                                   | 4.3%             | \$-                             |
| Hospitality             | \$125.8                                   | 2.5%             | \$41.8                          |
| Energy                  | \$86.8                                    | 1.7%             | \$13.3                          |
| Health Care/Senior Care | \$44.8                                    | 0.9%             | \$-                             |
| Restaurants             | \$36.8                                    | 0.7%             | \$6.6                           |

| Energy                                      | Total Exposure <sup>1</sup><br>(millions) | Retail                            | Total Exposure <sup>1</sup><br>(millions) |
|---|---|-----------------------------------|---|
| Equipment finance                           | \$47.4                                    | Retail real estate                | \$52.0                                    |
| Factoring                                   | \$23.6                                    | Vehicle lending (DFP)             | \$64.3                                    |
| Asset-based lending                         | \$5.3                                     | Grocery and sundries <sup>2</sup> | \$29.1                                    |
| Other                                       | \$10.5                                    | Factoring                         | \$30.1                                    |
| No exposure to E&P or reserve-based lending |   | Other                             | \$37.6                                    |

# COVID-19 LOAN DEFERRALS



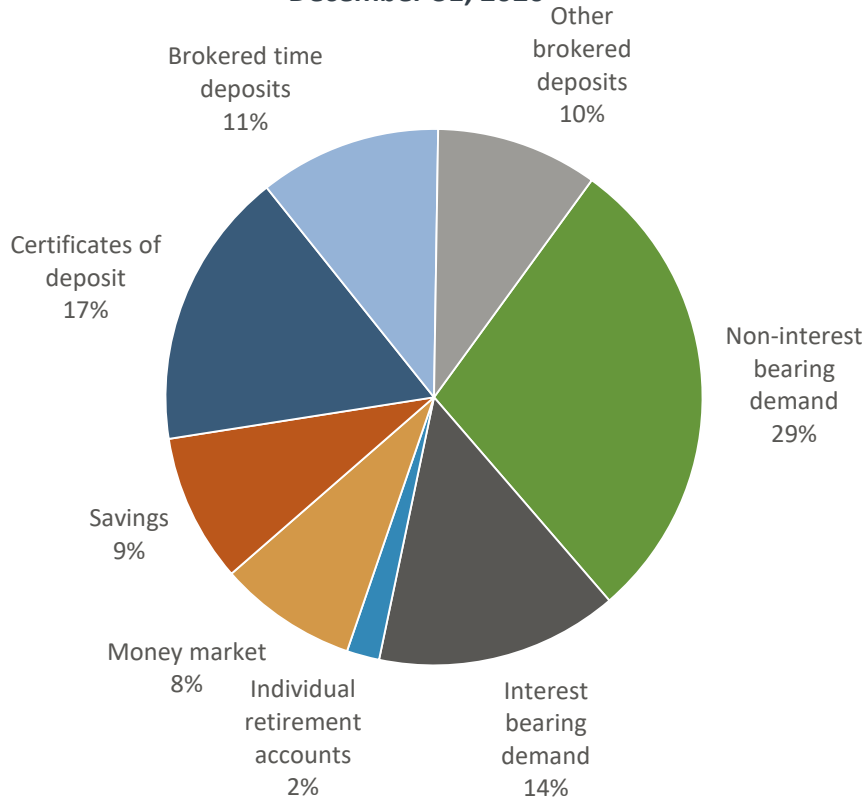
Loans modified for borrowers impacted by the COVID-19 pandemic have remained flat from the prior quarter.

|                                      | Balance of Loans in Deferral |                | Total Loans      | % of Portfolio |
|--------------------------------------|------------------------------|----------------|------------------|----------------|
|                                      | 3Q20                         | 4Q20           | 4Q20             | 4Q20           |
| <i>(Dollars in millions)</i>         |                              |                |                  |                |
| Commercial                           | \$16.8                       | \$14.6         | \$1,563.0        | 1%             |
| Factored receivables                 | \$-                          | \$-            | \$1,120.8        | -%             |
| Mortgage warehouse                   | \$-                          | \$-            | \$1,037.6        | -%             |
| Commercial real estate               | \$77.4                       | \$70.2         | \$779.2          | 9%             |
| Construction, land development, land | \$0.1                        | \$18.8         | \$219.6          | 9%             |
| 1-4 family residential               | \$8.6                        | \$0.9          | \$157.1          | 1%             |
| Farmland                             | \$-                          | \$-            | \$103.7          | -%             |
| Consumer                             | \$0.1                        | \$0.1          | \$15.8           | 1%             |
| <b>Total</b>                         | <b>\$103.0</b>               | <b>\$104.6</b> | <b>\$4,996.8</b> | <b>2%</b>      |

# DEPOSIT MIX



December 31, 2020



Cost of interest bearing deposits 0.54%  
 Cost of total funds 0.51%

## Changes From June 30, 2019<sup>(1)</sup> to December 31, 2020:



Non-interest bearing demand up \$669 million from 19% to 29% of deposit base



CD balances down from 31% to 17% with an average cost of 1.29% in the current quarter



Total cost of funds down by over 60% from 1.40% to 0.51%

# FINANCIAL HIGHLIGHTS

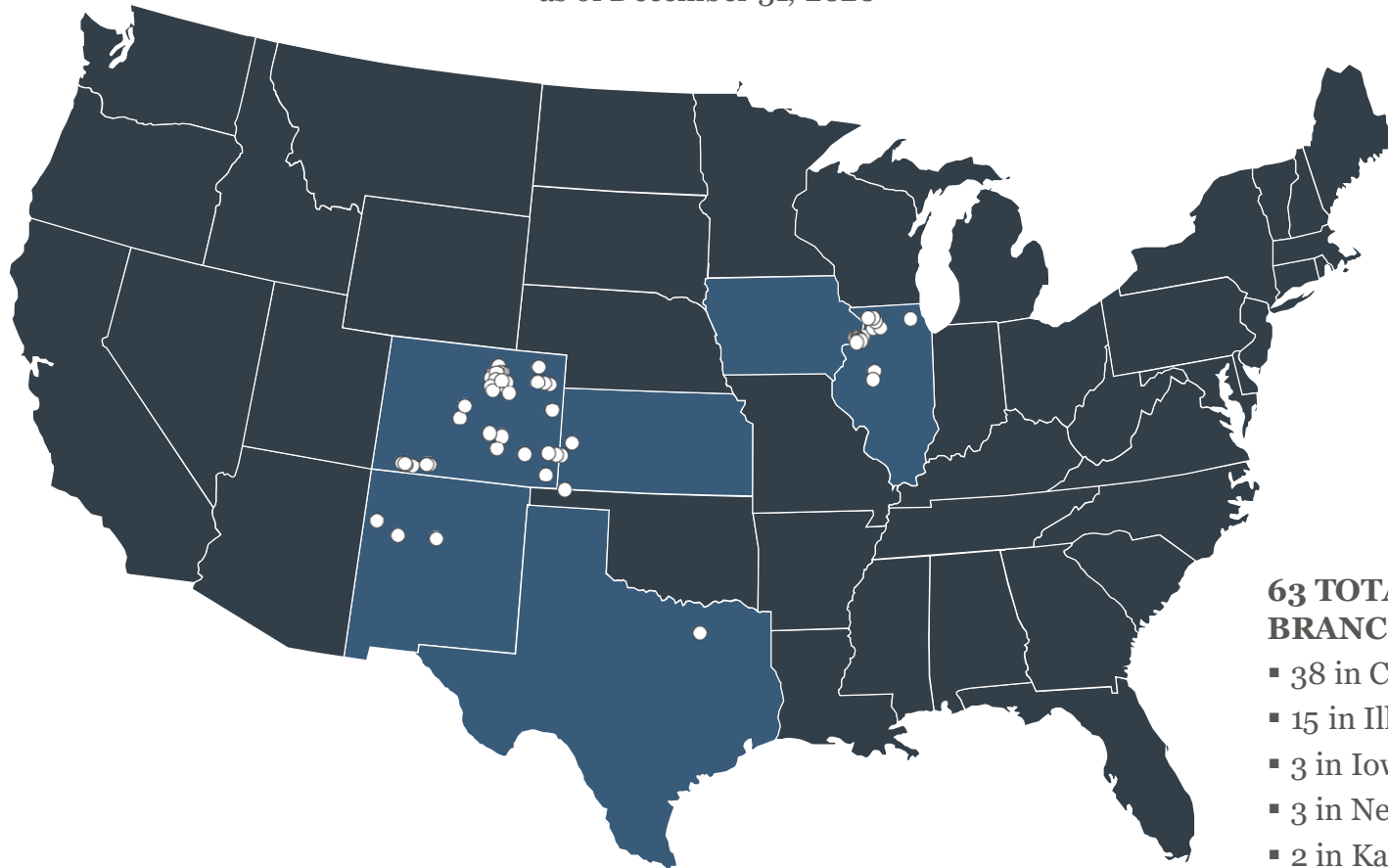


| Key Metrics  | As of and For the Three Months Ended |                       |                  |                   |                      |
|--|--------------------------------------|-----------------------|------------------|-------------------|----------------------|
|  | December 31,<br>2020                 | September 30,<br>2020 | June 30,<br>2020 | March 31,<br>2020 | December 31,<br>2019 |
| <b>Performance ratios - annualized</b>                             |                                      |                       |                  |                   |                      |
| Return on average assets   | 2.21%                                | 1.65%                 | 0.99%            | (0.36%)           | 1.31%                |
| Return on average tangible common equity (ROATCE) <sup>(1)</sup>   | 25.70%                               | 19.43%                | 12.96%           | (4.09%)           | 14.54%               |
| Yield on loans <sup>(2)</sup>                                      | 7.20%                                | 7.05%                 | 6.52%            | 7.22%             | 7.48%                |
| Cost of total deposits   | 0.38%                                | 0.56%                 | 0.79%            | 1.05%             | 1.15%                |
| Net interest margin <sup>(2)</sup>                                 | 6.20%                                | 5.83%                 | 5.11%            | 5.63%             | 5.72%                |
| Net non-interest expense to average assets                         | 2.54%                                | 3.23%                 | 2.40%            | 3.88%             | 3.46%                |
| Adjusted net non-interest expense to average assets <sup>(1)</sup> | 2.54%                                | 3.17%                 | 3.11%            | 3.88%             | 3.46%                |
| Efficiency ratio   | 55.95%                               | 65.15%                | 62.56%           | 78.24%            | 70.15%               |
| Adjusted efficiency ratio <sup>(1)</sup>                           | 55.95%                               | 64.18%                | 70.75%           | 78.24%            | 70.15%               |
| <b>Asset Quality<sup>(3)</sup></b>                                 |                                      |                       |                  |                   |                      |
| Non-performing assets to total assets                              | 1.15%                                | 1.52%                 | 1.20%            | 1.09%             | 0.87%                |
| ACL to total loans   | 1.92%                                | 1.88%                 | 1.24%            | 1.04%             | 0.69%                |
| Net charge-offs to average loans                                   | 0.03%                                | 0.02%                 | 0.02%            | 0.04%             | 0.08%                |
| <b>Capital<sup>(4)</sup></b>                                       |                                      |                       |                  |                   |                      |
| Tier 1 capital to average assets                                   | 10.80%                               | 10.75%                | 9.98%            | 9.62%             | 10.03%               |
| Tier 1 capital to risk-weighted assets                             | 10.60%                               | 10.32%                | 10.57%           | 9.03%             | 10.29%               |
| Common equity tier 1 capital to risk-weighted assets               | 9.05%                                | 8.72%                 | 8.84%            | 8.24%             | 9.46%                |
| Total capital to risk-weighted assets                              | 13.03%                               | 12.94%                | 13.44%           | 11.63%            | 12.76%               |
| <b>Per Share Amounts</b>   |                                      |                       |                  |                   |                      |
| Book value per share   | \$ 27.42                             | \$ 26.11              | \$ 25.28         | \$ 24.45          | \$ 25.50             |
| Tangible book value per share <sup>(1)</sup>                       | \$ 19.78                             | \$ 18.38              | \$ 17.59         | \$ 16.64          | \$ 17.88             |
| Basic earnings (loss) per common share                             | \$ 1.27                              | \$ 0.89               | \$ 0.56          | \$ (0.18)         | \$ 0.67              |
| Diluted earnings (loss) per common share                           | \$ 1.25                              | \$ 0.89               | \$ 0.56          | \$ (0.18)         | \$ 0.66              |
| Adjusted diluted earnings per common share <sup>(1)</sup>          | \$ 1.25                              | \$ 0.91               | \$ 0.25          | \$ (0.18)         | \$ 0.66              |



## BRANCH LOCATIONS

as of December 31, 2020



**63 TOTAL  
BRANCHES**

- 38 in Colorado
- 15 in Illinois
- 3 in Iowa
- 3 in New Mexico
- 2 in Kansas
- 2 in Texas

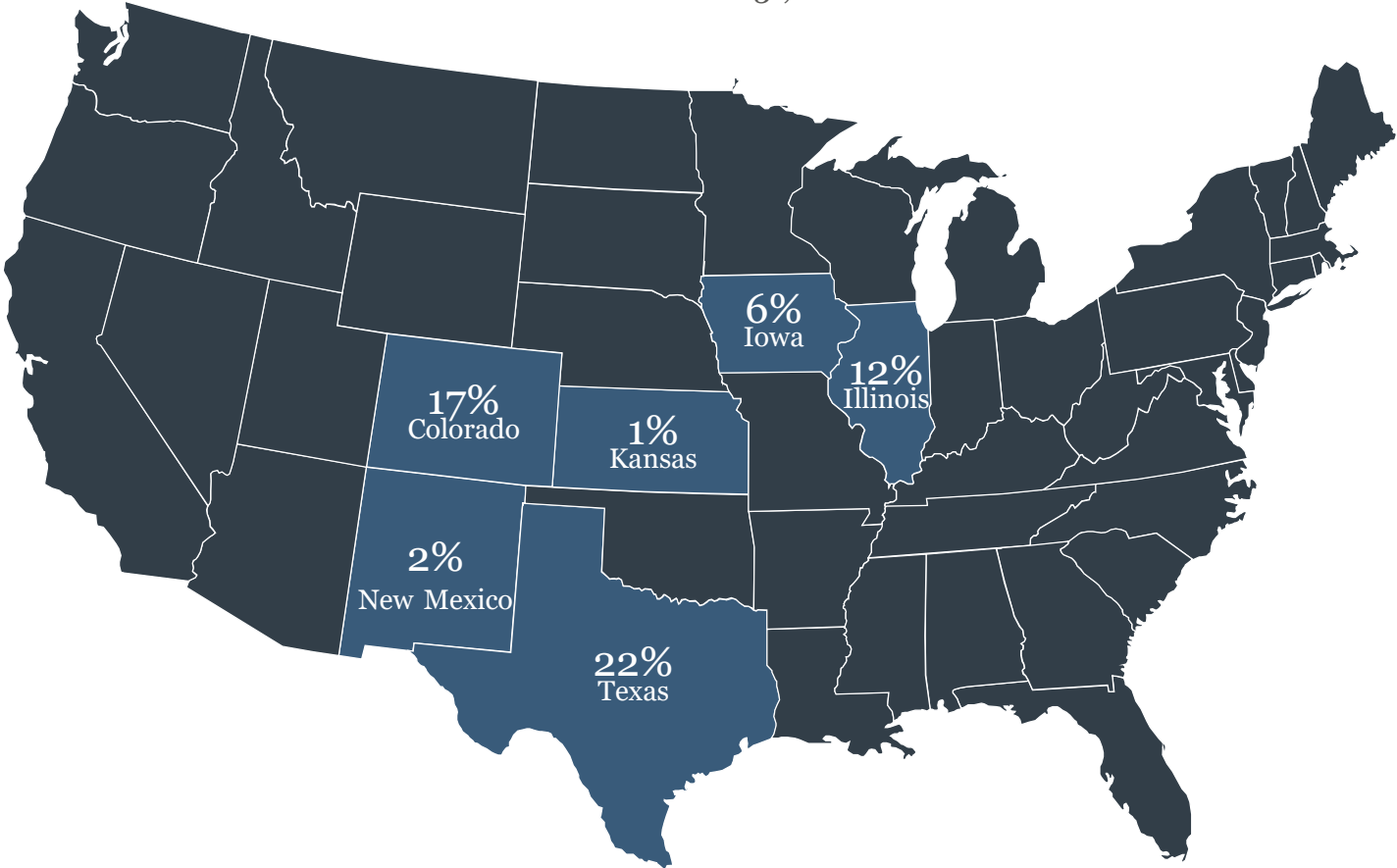


# PLATFORM OVERVIEW – LENDING



## GEOGRAPHIC LENDING CONCENTRATIONS<sup>1</sup>

as of December 31, 2020





We are supporting our customers and communities affected by the COVID-19 pandemic.

- Loan payment deferral program and participation in the Paycheck Protection Program (PPP).
  - As of December 31st, our balance sheet reflected short-term deferrals on outstanding loan balances of \$104.6 million to assist customers impacted by COVID-19. These deferred balances carried accrued interest of \$0.7 million and the modifications were not considered troubled debt restructurings.
  - As of December 31<sup>st</sup>, we carried 1,913 PPP loans with a total balance of \$189.9 million classified as commercial loans. We have received approximately \$7.7 million in total fees from the SBA, \$2.0 million and \$4.6 million of which were recognized in earnings during the three and twelve months ended December 31, 2020, respectively. The remaining fees will be amortized over the respective lives of the loans.
- We waived a variety of deposit fees during the second quarter and continue to support the prompt processing of payments including such payments for non-bank customers.
- We continue to invest in, serve, and care for our communities. Local teams have made donations and purchased meals for those in need, including first responders.
- Most branches remain open with drive-through access.
- Over 90% of non-retail staff team members are working from home with minimal impact to our operations and service levels.

# NON-GAAP FINANCIAL RECONCILIATION



## Metrics and non-GAAP financial reconciliation

*(Dollars in thousands, except per share amounts)*

|  | As of and for the Three Months Ended |                       |                  |                   |                      |
|--|--------------------------------------|-----------------------|------------------|-------------------|----------------------|
|  | December 31,<br>2020                 | September 30,<br>2020 | June 30,<br>2020 | March 31,<br>2020 | December 31,<br>2019 |
| Net income available to common stockholders          | \$ 31,328                            | \$ 22,005             | \$ 13,440        | \$ (4,450)        | \$ 16,709            |
| Transaction costs                                    | —                                    | 827                   | —                | —                 | —                    |
| Gain on sale of subsidiary or division               | —                                    | —                     | (9,758)          | —                 | —                    |
| Tax effect of adjustments                            | —                                    | (197)                 | 2,451            | —                 | —                    |
| Adjusted net income available to common stockholders | \$ 31,328                            | \$ 22,635             | \$ 6,133         | \$ (4,450)        | \$ 16,709            |
| Weighted average shares outstanding - diluted        | 25,053,386                           | 24,802,388            | 24,074,442       | 24,314,329        | 25,254,862           |
| Adjusted diluted earnings per common share           | \$ 1.25                              | \$ 0.91               | \$ 0.25          | \$ (0.18)         | \$ 0.66              |
| Average total stockholders' equity                   | \$ 720,892                           | \$ 688,327            | \$ 610,258       | \$ 627,369        | \$ 647,546           |
| Average preferred stock liquidation preference       | (45,000)                             | (45,000)              | (5,934)          | —                 | —                    |
| Average total common stockholders' equity            | 675,892                              | 643,327               | 604,324          | 627,369           | 647,546              |
| Average goodwill and other intangibles               | (191,017)                            | (192,682)             | (187,255)        | (189,359)         | (191,551)            |
| Average tangible common stockholders' equity         | \$ 484,875                           | \$ 450,645            | \$ 417,069       | \$ 438,010        | \$ 455,995           |
| Net income (loss)                                    | \$ 31,328                            | \$ 22,005             | \$ 13,440        | \$ (4,450)        | \$ 16,709            |
| Average tangible common equity                       | 484,875                              | 450,645               | 417,069          | 438,010           | 455,995              |
| Return on average tangible common equity             | 25.70%                               | 19.43%                | 12.96%           | (4.09%)           | 14.54%               |
| Adjusted efficiency ratio:                           |                                      |                       |                  |                   |                      |
| Net interest income                                  | \$ 83,598                            | \$ 74,379             | \$ 64,251        | \$ 62,500         | \$ 66,408            |
| Non-interest income                                  | 22,386                               | 10,493                | 20,029           | 7,477             | 8,666                |
| Operating revenue                                    | 105,984                              | 84,872                | 84,280           | 69,977            | 75,074               |
| Gain on sale of subsidiary or division               | —                                    | —                     | (9,758)          | —                 | —                    |
| Adjusted operating revenue                           | \$ 105,984                           | \$ 84,872             | \$ 74,522        | \$ 69,977         | \$ 75,074            |
| Non-interest expenses                                | \$ 59,298                            | \$ 55,297             | \$ 52,726        | \$ 54,753         | \$ 52,661            |
| Transaction costs                                    | —                                    | (827)                 | —                | —                 | —                    |
| Adjusted non-interest expense                        | \$ 59,298                            | \$ 54,470             | \$ 52,726        | \$ 54,753         | \$ 52,661            |
| Adjusted efficiency ratio                            | 55.95%                               | 64.18%                | 70.75%           | 78.24%            | 70.15%               |

# NON-GAAP FINANCIAL RECONCILIATION



Metrics and non-GAAP financial reconciliation (cont'd)

|  | As of and for the Three Months Ended |                       |                  |                   |                      |
|--|--------------------------------------|-----------------------|------------------|-------------------|----------------------|
|  | December 31,<br>2020                 | September 30,<br>2020 | June 30,<br>2020 | March 31,<br>2020 | December 31,<br>2019 |
| <i>(Dollars in thousands, except per share amounts)</i>    |                                      |                       |                  |                   |                      |
| Adjusted net non-interest expense to average assets ratio: |                                      |                       |                  |                   |                      |
| Non-interest expenses                                      | \$ 59,298                            | \$ 55,297             | \$ 52,726        | \$ 54,753         | \$ 52,661            |
| Transaction costs  | —                                    | (827)                 | —                | —                 | —                    |
| Adjusted non-interest expense                              | 59,298                               | 54,470                | 52,726           | 54,753            | 52,661               |
| Total non-interest income                                  | 22,386                               | 10,493                | 20,029           | 7,477             | 8,666                |
| Gain on sale of subsidiary or division                     | —                                    | —                     | (9,758)          | —                 | —                    |
| Adjusted non-interest income                               | \$ 22,386                            | \$ 10,493             | \$ 10,271        | \$ 7,477          | \$ 8,666             |
| Adjusted net non-interest expenses                         | \$ 36,912                            | \$ 43,977             | \$ 42,455        | \$ 47,276         | \$ 43,995            |
| Average total assets                                       | \$ 5,788,549                         | \$ 5,518,708          | \$ 5,487,072     | \$ 4,906,547      | \$ 5,050,860         |
| Adjusted net non-interest expense to average assets ratio  | 2.54%                                | 3.17%                 | 3.11%            | 3.88%             | 3.46%                |
| Total stockholders' equity                                 | \$ 726,781                           | \$ 693,842            | \$ 656,871       | \$ 589,347        | \$ 636,590           |
| Preferred stock liquidation preference                     | (45,000)                             | (45,000)              | (45,000)         | —                 | —                    |
| Total common stockholders' equity                          | 681,781                              | 648,842               | 611,871          | 589,347           | 636,590              |
| Goodwill and other intangibles                             | (189,922)                            | (192,041)             | (186,162)        | (188,208)         | (190,286)            |
| Tangible common stockholders' equity                       | \$ 491,859                           | \$ 456,801            | \$ 425,709       | \$ 401,139        | \$ 446,304           |
| Common shares outstanding at end of period                 | 24,868,218                           | 24,851,601            | 24,202,686       | 24,101,120        | 24,964,961           |
| Tangible book value per share                              | \$ 19.78                             | \$ 18.38              | \$ 17.59         | \$ 16.64          | \$ 17.88             |
| Total assets at end of period                              | \$ 5,935,791                         | \$ 5,836,787          | \$ 5,617,493     | \$ 5,353,729      | \$ 5,060,297         |
| Goodwill and other intangibles                             | (189,922)                            | (192,041)             | (186,162)        | (188,208)         | (190,286)            |
| Tangible assets at period end                              | \$ 5,745,869                         | \$ 5,644,746          | \$ 5,431,331     | \$ 5,165,521      | \$ 4,870,011         |
| Tangible common stockholders' equity ratio                 | 8.56%                                | 8.09%                 | 7.84%            | 7.77%             | 9.16%                |