

BBSI Announces Third Quarter 2008 Operating Results, Financial Guidance for 4Q08, Increase to Share Repurchase Program, Declaration of Quarterly Cash Dividend and Conference Call

VANCOUVER, Wash., Oct. 28, 2008 (GLOBE NEWSWIRE) -- Barrett Business Services, Inc. (Nasdaq:BBSI) reported today net income of \$650,000 for the third quarter ended September 30, 2008, a decline of \$5.6 million or 89.7% from net income of \$6.3 million for the third quarter of 2007. Diluted earnings per share for the 2008 third quarter were \$.06, as compared to diluted earnings per share of \$.54 for the same quarter a year ago.

As previously reported, the Company recorded a non-cash, marked-to-market impairment charge of approximately \$3.5 million, or \$.32 per diluted share, in the third quarter of 2008 relating to its investment in four closed-end bond funds. The Company recorded no income tax benefit on this impairment charge given the uncertainty of the Company's ability to generate future taxable investment gains required to utilize these investment losses.

Net revenues for the third quarter ended September 30, 2008 totaled \$77.5 million, a decrease of approximately \$5.4 million or 6.6% from the \$82.9 million for the same quarter in 2007.

<pre>(\$ in thousands, except per share amounts)</pre>	(Unaudited) Third Quarter Ended September 30,		(Unaudited) Nine Months Ende September 30,		
Results of Operations	2008	2007	2008	2007	
Revenues: Staffing services Professional employer service		\$ 43,911	\$120,891	\$101,673	
fees		38 , 997	94,947	105,709	
Total revenues	77,461	82 , 908	215,838	207,382	
Cost of revenues:					
Direct payroll costs	32,941	35,642	89,267	79 , 200	
Payroll taxes and benefits	21,201	21,835	66 , 367	66,288	
Workers' compensation	8,410	6,633	22 , 679	18,441	
Total cost of revenues	62,552	64,110	178,313	163,929	
Gross margin Selling, general and	14,909	18 , 798	37 , 525	43,453	

administrative expenses Depreciation and amortization				9 , 530 350		27,841 1,143		24,645 1,015
Income from operations Loss on impairment of		4 , 517		8 , 918		8,541		17 , 793
investments	(3,483)				(3,483)		
Other income, net		465		776		1,678		2,351
Income before taxes		-		-		6 , 736		
Provision for income taxes		849		3,412		2,745		7 , 253
Net income	\$ ====	650 ====		6 , 282		3 , 991	\$	12,891
Basic earnings per share	\$.06	\$.56	\$ ==	.36	\$	1.14
Weighted average basic shares								
outstanding	====	0,781 =====	==	11 , 276	==	10 , 935	==	11 , 265
Diluted earnings per share	\$.06	\$.54	\$ ==	.36	\$	1.10
Weighted average diluted share				11 601		11 014		11 600
outstanding	===:	0 , 997 =====	==	11,691	==	11,214	==	11,687

The Company reports its Professional Employer Organization services ("PEO") revenues on a net basis because it is not the primary obligor for the services provided by the Company's PEO clients to their customers. The gross revenues and cost of revenues information below, although not in accordance with generally accepted accounting principles ("GAAP"), is presented for comparison purposes and because management believes such information is more informative as to the level of the Company's business activity and more useful in managing its operations.

(in thousands)	Third Quar	dited) ter Ended er 30,	Nine Months Ende		
	2008	2007	2008	2007	
Revenues:					
Staffing services Professional employer	\$ 44,468	\$ 43,911	\$120,891	\$101 , 673	
services	243,927	252,855	696 , 579	720,325	
Total revenues	288 , 395	296 , 766	817 , 470	821 , 998	
Cost of revenues:					
Direct payroll costs	242,396	247,934	686,136	689,167	
Payroll taxes and benefits	-	21,835	•	-	
Workers' compensation	9,889	8,199	27,442	23,090	
Total cost of revenues	273,486	277,968	-	•	
Gross margin	\$ 14,909	\$ 18,798	\$ 37,525	\$ 43,453	
	======	======	======	======	

Gross revenues of \$288.4 million for the third quarter ended September 30, 2008 declined 2.8% from the similar period in 2007. For the nine months of 2008, gross revenues of \$817.5

million decreased 0.6% from the comparable 2007 period.

A reconciliation of non-GAAP gross revenues to net revenues is as follows:

For the third quarters ended September 30, 2008 and 2007:

(Unaudited)
Three Months Ended September 30,

(in thousands)					Revenue ing Method	
	2008	2007	2008	2007	2008	2007
Revenues: Staffing						
services Professional employer	\$ 44,468	\$ 43,911	\$	\$	\$44,468	\$43,911
services	243,927	252 , 855	(210,934)	(213,858)	32 , 993	38 , 997
Total						
revenues	\$288,395	\$296,766	\$(210,934)	\$(213,858) 	\$77 , 461	\$82,908
Cost of						
revenues	\$273,486 ======	\$277 , 968	\$(210,934) ======	\$(213,858) ======	\$62 , 552	\$64,110 =====

For the nine months ended September 30, 2008 and 2007:

(Unaudited)
Nine Months Ended September 30,

(in thousands)		Revenue	Reclassi	fication	Net Revenue Reporting Metho		
	2008	2007	2008 2007		2008	2007	
Revenues: Staffing							
services Profession employer	•	\$101,673	\$	\$	\$120,891	\$101,673	
services	696 , 579	720 , 325	(601,632)	(614,616)	94,947	105 , 709	
Total revenues	\$817,470	\$821,998	\$(601,632)	\$(614,616)	\$215,838	\$207,382	
Cost of revenues	\$779 , 945	\$778 , 545	\$ (601,632)	\$ (614,616)	\$178,313	\$163,929	

The following summarizes the unaudited consolidated balance sheets at September 30, 2008 and December 31, 2007.

(in thousands)		September 30, 2008		cember 31, 2007
Assets				
Current assets: Cash and cash equivalents Marketable securities Trade accounts receivable, net Prepaid expenses and other Deferred income taxes Workers' compensation receivables for	\$	28,302 22,967 47,866 1,776 2,163		9,777 50,364 36,673 2,336 3,138
insured claims		225		225
Total current assets Marketable securities Goodwill, net Property, equipment and software, net Restricted marketable securities and workers' compensation deposits Other assets Workers' compensation receivables for		103,299 4,648 47,338 15,746 3,821 1,656		102,513 4,772 41,508 16,136 2,750 1,649
insured claims		3,412		3,896
	\$ ===	179 , 920	\$	173,224
Liabilities and Stockholders' Equity				
Accounts payable Accrued payroll, payroll taxes and relate	\$ d	1,207	\$	1,516
benefits Income taxes payable Other accrued liabilities		41,323 475 919		33,553 1,064
Workers' compensation claims liabilities Workers' compensation claims liabilities		7 , 935		6,031
for insured claims Safety incentives liabilities		225 4 , 895		225 5 , 911
Total current liabilities Customer deposits Long-term workers' compensation claims		56 , 979 698		48,300 752
liabilities Long-term workers' compensation liabilitie	S	4,918		4,021
for insured claims		2,317		2,464
Deferred income taxes Deferred gain on sale and leaseback		3 , 269 579		3 , 268 671
Stockholders' equity		111,160		113,748
	\$ ===	179 , 920	\$	173,224

Outlook for Fourth Quarter 2008

The Company also disclosed today limited financial guidance with respect to its operating results for the fourth quarter ending December 31, 2008. The Company expects gross revenues for the fourth quarter of 2008 to range from \$274 million to \$278 million, as compared to \$293.8 million for the fourth quarter of 2007, and anticipates diluted earnings

per share for the fourth quarter of 2008 to range from \$.30 to \$.34 per share, as compared to \$.34 per share for the same period a year ago. A reconciliation of estimated gross revenues to estimated GAAP net revenues for the fourth quarter of 2008 is not included because PEO revenues and cost of PEO revenues for the period are not reasonably estimable.

Increase in Share Repurchase Program and Declaration of Quarterly Cash Dividend

The Company announced today that its board of directors has increased the number of shares the Company is authorized to repurchase under its share repurchase program from one million shares to three million shares.

The Company's board also declared a regular quarterly cash dividend of \$0.08 per share. The cash dividend will be paid on December 12, 2008 to all stockholders of record as of November 28, 2008.

Conference Call

On October 29 at 9:00 a.m. Pacific Time, William W. Sherertz, Michael L. Elich and James D. Miller will host an investor telephone conference call to discuss third quarter 2008 operating results. To participate in the call, dial (877) 356-3717. The call identification number is 70239519. The conference call will also be webcast live at www.barrettbusiness.com. To access the webcast, click on the Investor Relations section of the Web site and select Webcast. A replay of the call will be available beginning Wednesday, October 29, 2008 at 12:00 p.m. PT and ending on Wednesday, November 5, 2008. To listen to the recording, dial (800) 642-1687 and enter conference identification code 70239519.

Statements in this release about future events or performance, including gross revenues and earnings expectations for the fourth quarter of 2008, are forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause the actual results of the Company to be materially different from any future results expressed or implied by such forward-looking statements. Factors that could affect future results include economic conditions in the Company's service areas, the effect of changes in the Company's mix of services on gross margin, the Company's ability to successfully integrate acquired businesses with its existing operations, future workers' compensation claims experience, the effect of changes in the workers' compensation regulatory environment in one or more of its primary markets, the collectibility of accounts receivable and the effect of conditions in the global capital markets on the Company's investment portfolio, among others. Other important factors that may affect the Company's future prospects are described in the Company's 2007 Annual Report on Form 10-K. Although forward-looking statements help to provide complete information about the Company, readers should keep in mind that forward-looking statements may be less reliable than historical information. The Company undertakes no obligation to update or revise forward-looking statements in this release to reflect events or changes in circumstances that occur after the date of this release.

BBSI provides a comprehensive range of human resource management solutions to large and small companies throughout many regions of the United States.

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