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# Ingram Micro Cloud Recognized as the Winner of Indirect Provider 2020 Microsoft Partner of the Year

IRVINE, Calif.--(BUSINESS WIRE)-- Ingram Micro Cloud today announced it has won the Indirect Provider 2020 Microsoft Partner of the Year Award. The company was honored among a global field of top Microsoft partners for demonstrating excellence in innovation and implementation of customer solutions based on Microsoft technology.

“In the complex cloud economy, we are proud to make our reselling partners’ road to success with Microsoft simple and clear,” said Nimesh Davé, executive vice president of global cloud at Ingram Micro. “Honored by this recognition from Microsoft, we will continue to focus on streamlining and creating a success formula that will help optimize their business growth.”

The Microsoft Partner of the Year Awards recognize Microsoft partners that have developed and delivered exceptional Microsoft-based solutions during the past year. Awards were classified in several categories, with honorees chosen from a set of more than 3,300 submitted nominations from more than 100 countries worldwide. Ingram Micro Cloud was recognized for providing outstanding solutions and services as an indirect provider partner.

The Indirect Provider Partner of the Year Award recognizes partner excellence in transforming the traditional transactional business model into a value-based, solution-provider model that reaches resellers at scale to drive usage, consumption and customer acquisition growth throughout the partner channel.

Ingram Micro Cloud is the largest indirect provider in the world with the largest and most robust cloud marketplace. In 2019, the company was certified as an Azure Expert MSP, the first indirect provider to achieve this certification—further signifying the company’s commitment to providing “More as a Service” to its reselling partner community.

“It is an honor to recognize the winners and finalists of the 2020 Microsoft Partner of the Year Awards,” said Gavriella Schuster, corporate vice president, One Commercial Partner, Microsoft. “These partners go above and beyond, delivering timely solutions that solve the complex challenges that businesses around the world face – from communicating and collaborating virtually to helping customers realize their full potential with Azure cloud services, and beyond. I am proud to honor and congratulate each winner and finalist.”

## About Ingram Micro Cloud

Ingram Micro Cloud brings together innovators and problems solvers to help the world accomplish more. It facilitates and manages the cloud’s complex digital value chain—all powered by CloudBlue technology. Ingram Micro Cloud operates in 64 countries with over 55,000 reseller partners, and its Cloud Marketplace serves 10 million seats, offering more

than 120 cloud solutions. With unmatched global reach, easy access to automated go-to-market and integration tools, deep technical expertise, and a curated selection of scalable SaaS and IaaS solutions, Ingram Micro Cloud helps vendors, resellers and managed service providers by offering More as a Service. Detailed information is available at [www.IngramMicroCloud.com](http://www.IngramMicroCloud.com).

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