

# Ingram Micro Achieves VMware Master Services Competency in Data Center Virtualization

IRVINE, Calif.--(BUSINESS WIRE)-- Counting down to #VMworld 2018, [Ingram Micro Inc.](#) today announced it has successfully achieved a VMware Master Services Competency in Data Center Virtualization. This competency demonstrates Ingram Micro's commitment to helping organizations accelerate their digital transformations by leveraging their validated services delivery capabilities around advanced VMware technologies.

"Receiving the Master Services Competency from VMware in Data Center Virtualization is valued recognition of the strong relationship we have with VMware in championing cloud and virtualization technologies that help channel partners meet their customers' unique business needs," said Greg Richey, director, Training and Professional Services, Ingram Micro. "We take great pride in our expertise of the delivery of VMware vSphere environments and digital infrastructure services which enable our channel partners to accelerate their cloud journey and expand their expertise and services with VMware solutions."

Ingram Micro Professional Services and Training is renowned for helping Ingram Micro channel partners know more, sell more and make more when it comes to planning, implementing, managing and supporting IT products, solutions and services. Designed to help channel partners be more services-led, competitive and profitable, Ingram Micro Professional Services and Training offers solution providers and MSPs direct and immediate access to a highly-skilled team of helpful service professionals, engineers and technicians who are ready and willing to educate and train their staff, and ultimately wear their brand into the field to help them fill gaps in their service capabilities, win more business and exceed customer expectations.

"VMware is pleased to recognize Ingram Micro for achieving a Master Services Competency in Data Center Virtualization. This achievement shows customers that partners like Ingram Micro are dedicated, invested and have validated expertise in advanced VMware technologies," said Shawn Toldo, vice president, Worldwide Solution Partners, VMware. "We value Ingram Micro as a VMware partner, and appreciate their efforts in achieving this VMware distinction as they work to increase their service delivery capabilities."

VMware Master Services Competencies are designed to help partners demonstrate customer-centric solutions and technical proficiency, with proven success and expertise in a specialized area of business. These competencies also allow partners to differentiate in four specific solution areas.

VMware partners can achieve VMware Master Services Competencies in:

- **Cloud Management and Automation** – Designates expertise in delivery of VMware Cloud Management and Automation solutions and services with deep understanding

and execution of cloud management design principles and methodologies.

- **Data Center Virtualization** - Designates expertise in delivery of VMware vSphere environments and digital infrastructure services with deep understanding of and execution in Data Center Virtualization design principles and methodologies.
- **Desktop and Mobility** - Designates expertise in designing, installing, and maintaining VMware Workspace ONE and VMware Horizon solutions with deep understanding of and execution in desktop and mobility design principles and methodologies to deliver a scalable and reliable digital workspace.
- **Network Virtualization** - Designates expertise in the delivery of VMware NSX environments and services with deployment and optimization of NSX environment capabilities.

The VMware Partner Network is the framework for collaboration between VMware and its partners, offering a wide range of benefits, training, certifications and rewards. The VMware Partner Network includes a range of programs to meet the needs of a variety of partner expertise. Read more about [VMware Partner Network](#).

More information about Ingram Micro Training and Professional Services is available at [www.ingrammicro.com](http://www.ingrammicro.com).

## About Ingram Micro

Ingram Micro helps businesses realize the promise of technology. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you realize the promise of technology. More at [www.ingrammicro.com](http://www.ingrammicro.com).

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WhiteFox Marketing Inc.  
Marie Rourke, 714-292-2199

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