

Ingram Micro Receives Global Award for Distributor of the Year at Cisco Partner Summit 2017

Global Technology Distributor Also Earns Four Geographic and Country Honors

IRVINE, Calif.--(BUSINESS WIRE)-- [Ingram Micro Inc.](#) today announced it is the recipient of five Cisco® Partner Summit awards including Cisco's Global Award for Distributor of the Year. Cisco unveiled the winners at a Global Awards reception during its annual partner conference taking place this week in Dallas, Texas.

Awarded to channel partners who rise to business challenges, the Cisco Partner Summit Global awards are designed to recognize superior business practices and reward best-in-class methodologies. Areas of consideration include innovative processes, architecture-led successes, strategic business outcome-focused programs, seizing new opportunities, and sales approaches.

"Earning Cisco's Global Award for Distributor of the Year, plus four Cisco Distributor of the Year awards across three theatres and one of the most competitive geographic areas, is a big win for Ingram Micro and a direct result of the hard work, dedication and expertise within our Advanced Solutions organization, Cloud Marketplace and dedicated go-to-market teams for Cisco worldwide," said Alain Monié, CEO, Ingram Micro. "Our goal is to serve as an indispensable partner to our channel partners. This series of annual awards from Cisco is a testimony to the success of our team on a national, regional and global basis."

In addition to earning Cisco's Global Award for Distributor of the Year, Ingram Micro also received one Cisco Geographic Award and three Cisco Theatre Awards:

- APJ: Distribution Partner of the Year
- Americas – LATAM: Distributor of the Year – Brazil
- EMEA: Distributor of the Year – France
- EMEA: Distributor of the Year – Middle East

"I am pleased to recognize these exemplary partners who continue to push the envelope to drive value for our customers. They continue to demonstrate outstanding leadership and bold innovation to respond to the hyper-changing world," said Wendy Bahr, senior vice president, Global Partner Organization, Cisco. "I am thrilled to present the Global Distributor of the Year to Ingram Micro, along with several regional and theatre awards, in recognition of its outstanding achievements in helping customers transform, grow and succeed."

Cisco Partner Summit Global awards reflect the top-performing partners within specific technology markets across all geographical regions. All award recipients are selected by a

group of Cisco Global Partner organization and regional executives.

About Ingram Micro

Ingram Micro helps businesses realize the promise of technology. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you realize the promise of technology. More at www.ingrammicro.com.

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