

Ingram Micro Cloud Launches Fully Automated IBM Connections Services to Accelerate Cloud Reseller Growth

IRVINE, CA -- (Marketwired) -- 11/30/16 -- Ingram Micro Inc. (NYSE: IM) today announced the addition of IBM Connections to the Ingram Micro Cloud Marketplace, a leading automated cloud services platform that allows resellers to purchase, provision, manage, and invoice cloud technology with confidence and ease.

Built on a single, open cloud platform, IBM Connections is a comprehensive digital business platform that offers collaboration tools designed to help companies increase productivity, augment decision-making, and become a digital business. The technology includes tools such as IBM Verse enterprise-class email, team rooms, file sharing and editing, e-meetings, and chat to allow people to work more efficiently within their company and beyond organizational boundaries with customers, partners and vendors.

The Ingram Micro Cloud Marketplace fully automates the service delivery, customer management, and invoicing of IBM Connections services, empowering resellers to quickly bring the offering to a wider client base by accelerating time-to-market and eliminating operational complexities.

"With the rise of the mobile workforce, businesses need the latest communication tools to help them cut through the noise and achieve effective collaboration and quality workplace outcomes in any environment," said Tarik Faouzi, vice president, Global Cloud Partners and Solutions, Ingram Micro. "The addition of IBM Connections to our cloud offering provides our partners with a powerful collaboration platform that broadens workspace boundaries to help drive business growth and profitability, while building stronger relationships with their customers and employees."

"Today's digital workplace uses cloud and cognitive technologies to change how people work and collaborate to drive innovation and positive business outcomes," said Michele Stern, VP IBM Global Business Partner sales. "By offering IBM Connections as a SaaS offering on the Ingram Micro Cloud Marketplace, we will enable a new route to market which allows business professionals to use enterprise-grade tools to exchange information and inspire innovation."

IBM Connections offers on-premises, cloud, and hybrid deployment options, as well as open APIs for integration and customization. The platform is supported on both mobile and desktop devices.

To learn more about IBM Connections or the Ingram Micro Cloud Marketplace, please visit: https://us.cloud.im/.

At Ingram Micro Cloud™, we view Cloud not just as a single technology, but as a foundational platform to run and drive a whole new way of doing business. We help resellers and partners transform their business so they get up and running with Cloud in minutes, with little to no investment, deliver bundled services, up-sell and cross sell and manage their infrastructure most efficiently. We offer security, business apps, cloud services, communication/collaboration and infrastructure solutions to help our clients monetize and manage the entire lifecycle of cloud services, infrastructure, and IoT subscriptions, so they can simplify digital transformation with confidence, speed and agility. For more information, please visit: www.IngramMicroCloud.com.

About Ingram Micro Inc.

Ingram Micro helps businesses *Realize the Promise of Technology*™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at www.ingrammicro.com.

Global Media Contact:

Danielle Gaut
Ingram Micro Cloud
Danielle.Gaut@ingrammicro.com

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